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SHOUT
SHARE
IT

JOHN A. SALZER SEED CO.

LA CROSSE,
WIS.

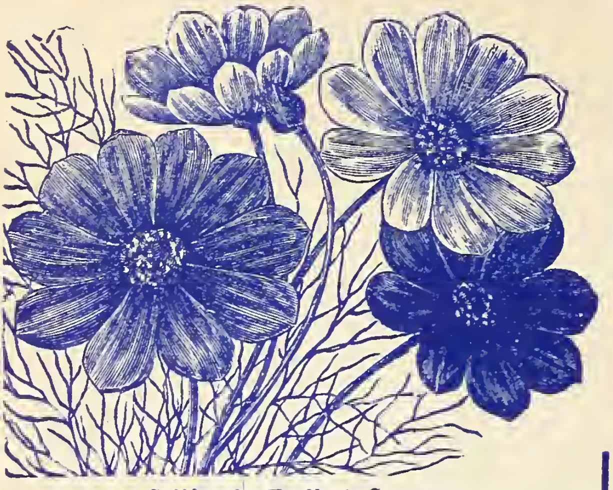
6297
Agriculture,
...on, D. C.

PENCER'S
...D SWEET PEAS
...KAGE FREE WITH
... 50¢ ORDER.

1911

FREE PREMIUMS.

We have adopted a new plan, a happy plan, a splendid plan, to give away the rarest, best, choicest seed novelties of our own and other firms' introduction **Absolutely Free to Our Customers**, and the best of all is that we allow you to do your own selecting of these brilliant Flower or rare Vegetable Seed Novelties.



California Earliest Cosmos.

ISN'T THIS JUST LOVELY?

On all orders under $20.00 we allow you to select of the following seed novelties just as many free packages as the amount of your order entitles you to; thus, if you remit $2 you can select 6 packages plus the Spencer Hybrid Sweet Peas; if $3.00, 10 packages; if $4.00, 15 packages, etc., etc., of the following superior flower and vegetable seed novelties, all of which will be added to your order, free of all cost. In this way you will have an opportunity to try some of the very best, newest things in the seed line and make the trial absolutely free of cost to you. That is fine, isn't it?

These Premiums can be selected only on Flower and Vegetable Seed orders, and Plants from pages 3 to 86, inclusive, but not including Bargain Seeds and Collections, which are NET and not on Farm Seed and Tool Orders.

☞For Premiums on Farm Seed Orders, see page 139.☜

Now if the money you send amounts to:

For 75c remitted select 1 pkg.
For $1.00 remitted select 2 pkgs.
For $1.50 remitted select 4 pkgs.
For $2.00 remitted select 6 pkgs.
For $2.50 remitted select 8 pkgs.
For $3.00 remitted select 10 pkgs.
For $3.50 remitted select 12 pkgs.
For $4.00 remitted select 15 pkgs.
For $4.50 remitted select 17 pkgs.
For $5.00 remitted select 20 pkgs.
For $6.00 remitted select 25 pkgs.
For $7.50 remitted select 30 pkgs.
For $10.00 remitted select 44 pkgs.
For $20.00 remitted select 100 pkgs.

PLEASE READ THIS.

☞In addition to these Premium packages we also add 1 package of Spencer Hybrid Sweet Peas—if the order is 50 cents or more.

Now, we are sure that this method will be pleasing to you and we hope you will see your neighbors and your friends and endeavor to make your orders as large as possible. If your usual order amounts to $1.00, and you can make this double or three times as large, you will get that many more packages.

☞These premium packages are put up ahead of time and we can allow you to select only of the following vegetable and flower seed premiums and not at random from our catalogue, therefore the premiums on your orders must be taken from these packages.☜

The following is the splendid list from which you may select:

EXQUISITE FLOWER SEEDS.

1. **Antirrhinum**—A brilliant old fashioned flower, coming again into general use. Pkg., 10c.
2. **Ageratum**—A free blooming annual, becoming very popular again. Pkg., 10c.
3. **Asters**—Salzer's Brilliant 60 Day, a collection of Asters in endless colors and varieties. Pkg., 15c.
4. **Calendula**—An old fashioned flower. Our mixture is superlative. Pkg., 10c.
5. **Celosia**—Another favorite of our grandmother times. A brilliant annual. Pkg., 10c.
6. **Cosmos**—California Earliest, brilliant coloring, extremely early. A source of constant joy! Always in bloom, long stems, big blossoms! Pkg., 15c.
7. **CENTAURIA—Giant size, magnificent blue color.** Pkg., 10c.
8. **CANDYTUFT—Choicest mixed, a brilliant selection of rarest Candytuft.** Pkg., 10c.
9. **Dahlias**—Salzer's single Dahlias mixed, a brilliant collection, blooming the first season. Pkg., 15c.

ESCHSCHOLZIA— California Glory.

10. **There is nothing in the floral world exceeding in brilliancy this hardy California Poppy. Plant it freely, it will reward you with thousands of beautiful flowers.** Pkg., 10c.
11. **Gypsophila—(Angel's Breath).** Exquisite beauty; a very popular annual. Pkg., 10c.
12. **Kochia, or Burning Bush**—This plant to be fully appreciated. It makes a magnificent specimen plant for lawns or gardens. Pkg., 10c.
13. **Mourning Bride**—Used in enormous quantities in Germany for floral work. Pkg., 10c.
14. **Nemophila**—An elegant flower, very popular annual in Europe, becoming more so in this country. Pkg., 10c.
15. **NASTURTIUM—"EMPRESS OF GERMANY." The idolized empress of Germany is passionately fond of Nasturtiums. This mixture contains every known tall sort and color found in Germany. It is grown for us in the Erfurt region. Colors brilliant and unsurpassed.** Pkg., 15c; oz., 30c.
16. **Nasturtium—Dwarf Border.** From Germany, brilliant colors, dwarf habits; grows a foot to 18 inches; splendid for massing; showy, brilliant, bright. Pkg., 15c; oz., 30c.
17. **Larkspur**—Beginning to be immensely popular again, as it was in the days of our childhood; grand, mixed. Pkg., 10c.
18. **Pansy**—German Giant, from one of the great German growers, exquisitely beautiful. Pkg., 15c.
19. **Pansy—Bouquet.** This is the bouquet Pansy; blossoms not so large, but of exquisite colorings, quite fragrant. Pkg., 15c.
20. **Salpiglossis**—A brilliant annual; blossoms velvety, texture great variety of colors. Pkg., 15c.
21. **Sweet Sultan**—A charming flower of the Centauria type, splendid in every respect. Pkg., 10c.
22. **SWEET PEAS—"QUEEN OF HOLLAND." The beautiful queen of the Netherlands idolizes the Sweet Pea. This Mixture is the finest on earth as far as colors and large blossoms are concerned.** Pkg., 15c; oz., 20c; ¼ lb., 40c; lb., $1.50.
23. **Sweet Peas**—Burbank's gorgeous, showing the distinct genius of Burbank. Pkg., 15c.
24. **VERBENAS—Salzer's Giant Six Weeks, wonderful coloring, blossoming in six weeks.** Pkg., 15c.
25. **Wallflower (Goldlack)**—One of the sweetest flowers that bloom, immensely popular in Germany. Pkg., 15c.

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26. **A Simple Effective Receipt** to remove warts from children's hands, etc., each 15c.

SPLENDID VEGETABLE SEEDS.

1. **Bush Bean, Mixed Wax Varieties**—Here is a dandy package of many varieties of juicy, fine, delicious wax colored Bush Beans, bound to be immensely popular for home garden. Pkg., 15c; pt., 30c postpaid.
2. **Bush Beans**—Burpee's Stringless Green Pod, extremely prolific, juicy. Pkg., 15c.
3. **Lima Bean—The Rambler,** runs over low trellises, or pole them or let them creep on the ground; enormously productive. Pkg., 15c; ½ pt., 30c postpaid.
4. **Midsummer Beet**—A half long beet novelty of wondrous quality and richness. Pkg., 10c.
5. **Thorburn's Model Beet**—A crimson beet of unusually rich quality. Pkg., 10c.
6. **Henderson's Charleston's Wakefield Cabbage**—Considered by Mr. Henderson as one of his very best early. Pkg., 10c.
7. **Cabbage—Extra Early Express.** The earliest cabbage of Europe. Pkg., 10c; oz., 30c.
8. **Cauliflower**—Giant Export, new introduction from abroad, snow white heads. Pkg., 15c.
9. **Celery**—Kalamazoo, one of the sweetest, juiciest, tenderest, nutty leaf Celery. Pkg., 15c.
10. **Celery**—Chicago Giant Self-Blanching, the best white self-blanching Celery known. Pkg., 15c.
11. **Cucumber—Salzer's None Such.** A magnificent variety without a rival. Pkg., 10c; oz., 25c.
12. **Cucumber—Klondyke.** A marvelous cucumber of the Davis Perfect type. Pkg., 10c; oz., 25c; ¼ lb., 60c.
13. **Sweet Corn—Golden Bantam,** one of the earliest, sweetest, finest, best table corn grown. Pkg., 10c.
14. **Sweet Corn—Telephone,** one of the very earliest, sweetest of sweet corn varieties; very popular. Pkg., 10c; pint, 30c, postpaid.
15. **Carrot—First of May.** First of May is the earliest of them all. Pkg., 15c; oz., 30c.
16. **Carrot—Maule's Golden Rod,** is backed by this seedsman, claiming it to be one of the best Carrots grown. Pkg., 10c.
17. **Bush Huckleberry**—Introduced by Beyer. Cultivate same as tomatoes, makes excellent pies. Pkg., 10c.
18. **Child's Burbank Wonderberry**—The talked of Burbank "Huckleberry fraud." Test it before condemning. Pkg., 10c.
19. **Lettuce—Big Boston.** The Giant among Lettuces; wonderful head; wonderful quality; rich flavor. Pkg., 10c; oz., 30c.
20. **Muskmelon—Extra Early Citron.** Nothing sweeter and finer and better on earth. Pkg., 10c.
21. **Watermelon**—Big Jumbo, a very early Giant Watermelon of delightful flavor and quality. Pkg., 10c.
22. **Onion—Autumn King.** A very splendid, delicious variety, excellent. Pkg., 10c; oz., 20c.
23. **Onion—California Giant.** A giant among onions; magnificent flavor, prolific. Pkg., 15c; oz., 25c; ¼ lb., 60c.
24. **Radish—Vaughn's Sparkler.** A magnificent radish of delicious quality, juicy, tender. Pkg., 10c.
25. **Squash—Golden Bronze.** A great Squash, splendid for house use. Pkg., 10c; oz., 20c; ¼ lb., 40c.
26. **Tomatoes—Peter's Plum.** Plum shaped, some claim plum flavored; very rare. Pkg., 15c.
27. **Turnips—Seven Tops.** Splendid for greens, largely used in the south and the east. Pkg., 10c; oz., 15c; ¼ lb., 25c.

V-28. **An excellent Receipt** for putting up Dill pickles, won a $100 prize as the best. Each, 15c.

We prefer that remittance be made by BANK DRAFT, EXPRESS or POSTOFFICE MONEY ORDER and we GUARANTEE that money sent us that way will reach us. Do not send us your personal or private Bank cheque—it is sure to cause delay and Extra Expense in collecting, while the methods of remitting as mentioned are perfectly safe and cost but a trifle.

We accept postage stamps, currency or coin, but we DO NOT GUARANTEE that money sent us in letters not registered will reach us.

JOHN A. SALZER SEED COMPANY
LA CROSSE, WIS.

☞Catalog Index—See Page 141.

$500 in Gold!

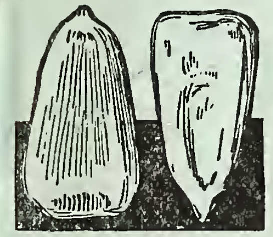
Last year we offered $500.00 in Gold for a name for our corn prodigy. Thousands upon thousands of patrons all over the United States interested themselves in this offer and sent in names, almost as many as there are words in Webster's dictionary! Names of all possible suggestions were sent in and the committee on names had a busy time in sorting and selecting. As you will remember, the committee was composed of—

Hon. J. J. Esch, Congressman of Wis.
Hon. Robert Calvert, U. S. Customs, La Crosse, Wis.
Prof. R. A. Moore, Madison, Wis.

After patiently and carefully considering the myriads of names suggested, the committee decided upon "Glad Harvest." The prize winner being Mrs. Mathilda Redwing of Chinook, Mont. Her present post office address being Havre, Mont.

Immediately upon the decision of the committee and the award of the prize the $500.00 were forwarded to Mrs. Redwing as per our Chicago check, an illustration of which we bring herewith.

The name suggested, "Glad Harvest" is a singularly happy one and we know all of our contestants will feel that the committee acted wisely in selecting this splendid name.



We are offering this corn for sale in a small way this year as our stock is not large enough to go around if offered by the bushel. We are sure that thousands upon thousands of our friends will plant this corn prodigy this year we have never seen anything like it The kernels are monstrous, the stalk grows strong and quickly, ripening ears here at La Crosse by Oct. 1st and usually returning from one to three well developed, strong ears on each stalk.

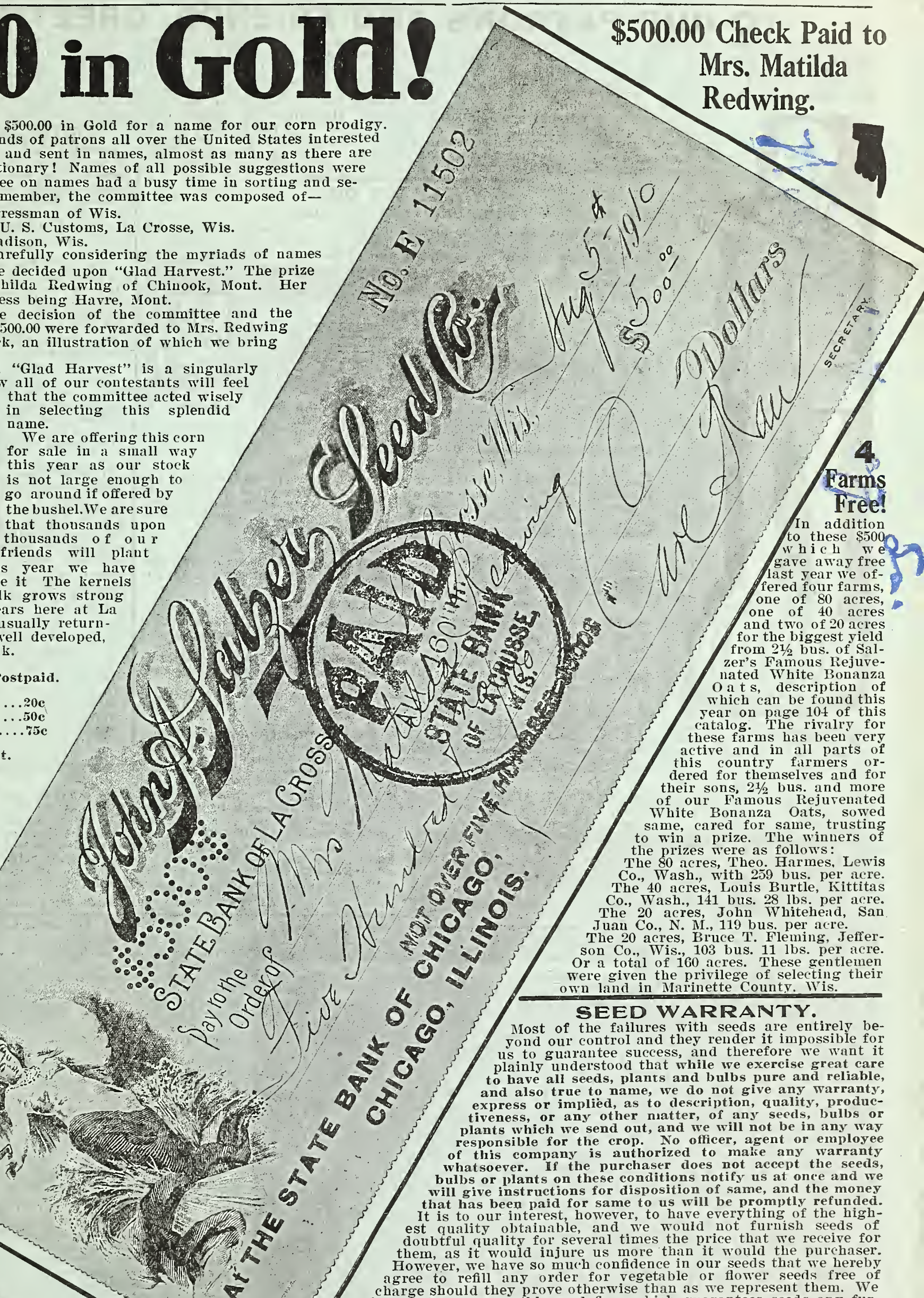
PRICE FOR 1911, Postpaid.

Big Package	20c
Pint	50c
Quart	75c

By express or freight.

Package	20c
Pint	40c
Quart	60c

5 quarts, sufficient for an acre, $2.50.



No. E 11502
La Crosse, Wis. Aug 5th 1910
John A. Salzer Seed Co.
STATE BANK OF LA CROSSE
Pay to the Order of Mrs Mathilda Redwing $500.00
Five Hundred Dollars
PAID STATE BANK OF LA CROSSE WIS.
NOT OVER FIVE HUNDRED DOLLARS
SECRETARY
At THE STATE BANK OF CHICAGO, CHICAGO, ILLINOIS.

$500.00 Check Paid to Mrs. Matilda Redwing.

4 Farms Free!

In addition to these $500 which we gave away free last year we offered four farms, one of 80 acres, one of 40 acres and two of 20 acres for the biggest yield from 2½ bus. of Salzer's Famous Rejuvenated White Bonanza Oats, description of which can be found this year on page 104 of this catalog. The rivalry for these farms has been very active and in all parts of this country farmers ordered for themselves and for their sons, 2½ bus. and more of our Famous Rejuvenated White Bonanza Oats, sowed same, cared for same, trusting to win a prize. The winners of the prizes were as follows:

The 80 acres, Theo. Harmes, Lewis Co., Wash., with 259 bus. per acre.
The 40 acres, Louis Burtle, Kittitas Co., Wash., 141 bus. 28 lbs. per acre.
The 20 acres, John Whitehead, San Juan Co., N. M., 119 bus. per acre.
The 20 acres, Bruce T. Fleming, Jefferson Co., Wis., 103 bus. 11 lbs. per acre.

Or a total of 160 acres. These gentlemen were given the privilege of selecting their own land in Marinette County, Wis.

SEED WARRANTY.

Most of the failures with seeds are entirely beyond our control and they render it impossible for us to guarantee success, and therefore we want it plainly understood that while we exercise great care to have all seeds, plants and bulbs pure and reliable, and also true to name, we do not give any warranty, express or implied, as to description, quality, productiveness, or any other matter, of any seeds, bulbs or plants which we send out, and we will not be in any way responsible for the crop. No officer, agent or employee of this company is authorized to make any warranty whatsoever. If the purchaser does not accept the seeds, bulbs or plants on these conditions notify us at once and we will give instructions for disposition of same, and the money that has been paid for same to us will be promptly refunded. It is to our interest, however, to have everything of the highest quality obtainable, and we would not furnish seeds of doubtful quality for several times the price that we receive for them, as it would injure us more than it would the purchaser. However, we have so much confidence in our seeds that we hereby agree to refill any order for vegetable or flower seeds free of charge should they prove otherwise than as we represent them. We know of no responsible seed firm which guarantees seeds any further than this. Compare with other catalogues and you will find that we are right.

We have been established in this city for more than forty years. Our splendid Northern Grown Seeds have won a national reputation for excellence, and we claim to have the largest mail order seed business in the world. Our employees have been with us for years, and you are sure that no "green hands" will be making errors in filling your order. What more can you ask? Please favor us with a trial order and we will try to please you in every respect.

Coffee

SEE REAR COVER.
PRICE:

French Coffee Bean, pkg.,	15c
German Chickory for Coffee, pkg.,	15c
1 pkg. of Each, 25c., Postpaid.	

TO OUR PATRONS AND FRIENDS, GREETINGS!

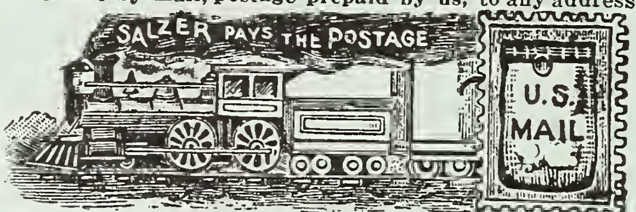
Our trade for 1910 was phenomenal! Orders poured in by the thousands and thousands and no firm on earth has more cause to fe thankful to its hundreds of thousands of patrons than we. The reason is this. Each and every one of our patrons is our friend, n only in name, but in truth—a warm-hearted, whole-souled friend. This we have again experienced last year in the fullest measu Our duties called us, within the past twelve months, into many states—from Oregon, Idaho and Montana in the west to New York in t east—and everywhere, without exception, we were greeted so cordially, so heartily by our kind patrons, words often failed us to expre our keen appreciation. No matter where we stopped, we found patrons of the John A. Salzer Seed Co., and where v found a patron we found a whole-souled friend. How often we heard expressions like this: "How are you.. M Salzer? How delighted and glad I am to see you. You must come to my home and see my beautiful flowers and garden." Or a farmer would grasp our hand and say: "Brother Salzer, you must see my crops. Such hay, such oats and corn, such cabbage and wheat, and above all, such potatoes!"

☞ We give Free a Package of Spencer Hybrid Sweet Peas with each 50 cent order. ☜

WHAT WE DO.

FREE DELIVERY BY MAIL.

All seeds ordered at the packet, ounce, quart, or pound mail prices, also bulbs, roses, vines and such goods as are offered postpaid or by mail, will be sent by mail, **postage prepaid by us**, to any address in America.



We sometimes send by express (prepaid) instead of by mail but only when there is a saving of cost to ourselves, and when convenient for purchaser to receive them that way. **POSTPAID BY MAIL.**

We deliver postpaid to any postoffice in the United States any article in this Catalogue offered by mail.

BY EXPRESS OR FREIGHT

means that we deliver the stock to express or railroad here, and the **purchaser pays all transportation charges** on receipt of goods. That means such large plants or trees as are listed by express or freight, as also vegetable seeds by pint, quart, peck or bushel, also all Farm Seeds, Roots, Potatoes, Implements, etc., etc.

EXPRESS RATES.

These have been greatly reduced for us. The express companies, recognizing our claims as their largest shippers, have given us for our customers very low rates. Thus a

TWENTY-FIVE POUND PACKAGE

would cost, to points in Illinois, Nebraska, Missouri, Indiana, New York, Pennsylvania, Kentucky, the Dakotas, Kansas, Michigan and Ohio, from 40c to 90c.

To points in **Alabama, Maine, Rhode Island, Arkansas, Massachusetts, Tennessee, Connecticut, Mississippi, New Brunswick, Delaware, New Jersey and Virginia, from 90c to $1.30.**

To points in the far west and South—**Arizona, $3.00; New Mexico, $2.50; Idaho, $3.00; Oregon, $3.50; Montana, $2.00; Utah, $2.00; Nevada, $3.50; Washington, $3.50.**

Above gives you a fair idea of express charges. **When seeds, etc., are quoted by express or freight** it means that you pay the transportation charges; by mail, postpaid, that we prepay by mail.

WHAT YOU SHOULD DO.

MONEY—We prefer all money sent b Money Order, Bank Drafts or Registere Letters. Do not send loose money in letter without registering it; it is no safe, and if it is lost we are not respon sible for it. Silver coin should be sewe or pasted upon strong cloth or pape to prevent breaking through registere letter.

Private Checks.

Please do not send your check, because it costs 25 cents to collect same, which is deducted from the amount, and besides orders must be held until our bankers report private checks paid. This causes needless trouble and delay in filling orders.

Postage Stamps.

We accept postage stamps when other modes of remittance are inconvenient, and prefer them in 1 and 2-cent denominations. Be very particular to use due caution so that they do not get damp, stick together or attach to the order.

Important.

It occasionally happens (very seldom) that an order is lost in coming to us, or the goods in going to the customer. Therefore, if any who order do not hear from us within a reasonable length of time, **they should send a duplicate order,** naming the date on which the former was sent, and the amount of money inclosed, and in what form. **DO NOT** simply say, "I sent you an order 10 days ago, and have not heard from same," but be explicit. This will enable us to investigate the matter and fill the duplicate order with dispatch.

Prepaid Railroad Stations.

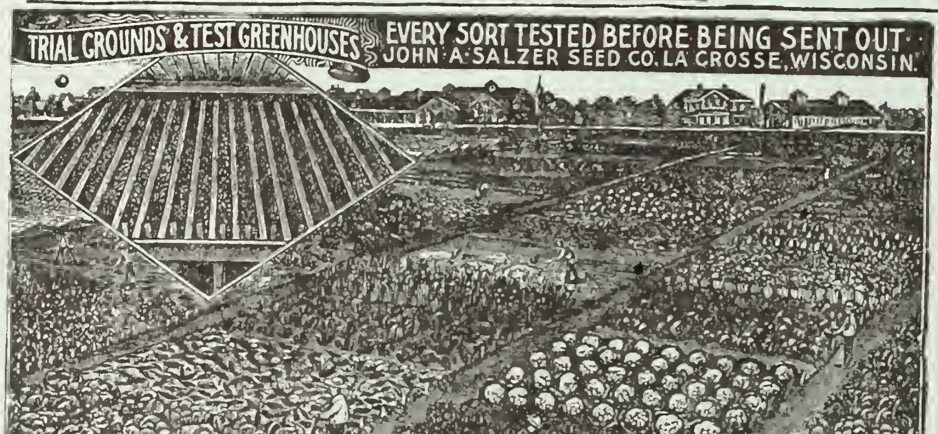
Many of our farmer customers live on Prepaid Railroad Stations, where there are no agents. In such caes we ship the goods to the nearest station to this Prepaid Station, as we do not pay freight charges on heavy seeds, machinery, tools, etc. This insures quick delivery and no danger of loss.

OUR PRICES.

Our constant aim is to make HIGHEST QUALITY A FIRST CONSIDERATION, and then make our PRICES AS LOW AS GOOD HONEST SEEDS CAN BE SOLD FOR. OUR PRICES, THEREFORE, will in all cases be found as **LOW** as those of any other **RELIABLE HOUSE** for seeds of the highest standard of excellence. **OUR DETERMINATION** to grow and distribute nothing but the **VERY BEST SEEDS THAT IT IS POSSIBLE TO PRODUCE** has increased our business to its present **LARGE PROPORTIONS,** and gained for us the largest trade enjoyed by any house in America, direct with critical market gardeners and experienced planters who cultivate for profit, and whose trade always seeks the source where the highest quality can be obtained.

MARKET GARDENERS PRICE-LIST FREE TO BUYERS IN LARGE QUANTITIES.

☞ Please let us estimate on your wants. ☜


TRIAL GROUNDS & TEST GREENHOUSES
EVERY SORT TESTED BEFORE BEING SENT OUT
JOHN A SALZER SEED CO. LA CROSSE, WISCONSIN.

OUR TRIAL GROUNDS.

No seeds leave our warehouses before being thoroughly tested as to life and vitality. The modus operandi is shown in the accompanying cut. When you sow **our seeds you are absolutely sure they will grow**—such as you can take to any fair and get **first prize.** When you sow you want to reap—that's eternally right, and that's what you can always depend upon doing if you sow or plant Salzer's seeds. They have established a record the world over and are known as

"SALZER'S SEEDS NEVER FAIL."

OUR FARM AND TRIAL GROUNDS.

We own and operate large farms for the production of our seeds—great men have visited same, among them Gov. Chas. N. Harried, Ex-State Auditor J. E. Hipple, Land Commissioner J. L. Lockhart, Prof. J. H. Shepard, of Brookings College, Congressman J. A. Pickler together with Senator George Schlund, Senator J. W. Orcutt, Hon. H. C. Walcott, Hon. L. C. Taylor, Hon. E. E. Chilcott, Hon. L. C. Corbett, Hon. F. D. Adams, Hon. Ben R. Hoover, Hon. F. D. Hinds, and many thousand others, who viewed our trial grounds and farms in Dakota. Prominent newspapers throughout America have had descriptions of this farm, such as the **Chicago Daily Inter-Ocean, the Tribune, Herald, Farm, Field and Stockman, Minneapolis Journal, St. Paul Pioneer Press, Dakota Farmer,** together with almost every paper published in the State of South Dakota, many of the editors having visited same and reported thereon.

One of the chief reasons for sending out seeds only of superlatively high quality are our extensive trial grounds.

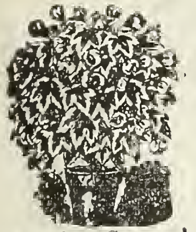
FOR 1911.

We earnestly solicit a share of your kind orders for 1911—We are frank in telling you we cannot well get along without same. We honestly believe; yes positively know that our Seeds are of even higher merit than before, if that were possible. We surely have spared neither time, care, money nor expense to make them the very best the earth can produce.

All our Seeds are State Inspected and State Guaranteed, in regard to purity and height of germination.

FREE { With each 50 cent order we give you a package of Spencer Hybrid Sweet Peas—See front cover.

JOHN A. SALZER SEED CO. LA CROSSE WIS.


Abutilon Souvenir de Bonn, 20c.

ABUTILON.

Plants of continuous bloom for house culture.

Golden Sunset—Imagine a plant with fully 100 massive, clear, golden-yellow bells pendant to every branch; that's one-year-old Golden Sunset. 20c.

"Pearl of the Sea"—Has large, white flowers in prodigal profusion. Each, 20c.

A. Belsam—Free blooming, red blossoms. 15c.

Souvenir de Bonn— Bright green leaves, distinctly margined with white. Long yellow flowers. A magnificent foliage plant. Unrivaled. Each, 20c.

ALYSSUM DOUBLE WHITE LILY.

The trusses are enormous, measuring at times 1 inch in diameter and 5 inches long. Flowers perfectly double, of delightful fragrance. Splendid for baskets, 10c; 6 for 50c.

ALTERNATHERA.

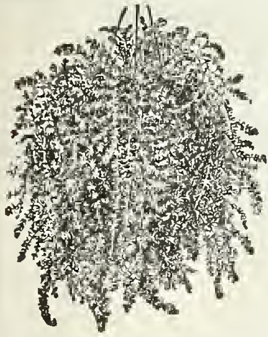
Dwarf class of plants, with exquisitely colored foliage; fine for edging. Each, 8c; 12 for 75c.

AGERATUMS.

Bloom almost continuously Mrs. Garfield, big, white, 15c; azure, best, largest blue, each, 15c.

ACHANIA.

One of the handsomest house plants grown, bearing innumerable scarlet blossoms. Frequently termed "Upright Fuchsia." Each, 20c.


Asparagus Sprengeri.

ASPARAGUS (CLIMBING).

The finest of all plants for floral decorations. The foliage is so fine, so fairy like, so graceful, so much like a soft vapory fern, that as a climbing decorative vine it cannot be compared with anything we know of. Each, 20c.

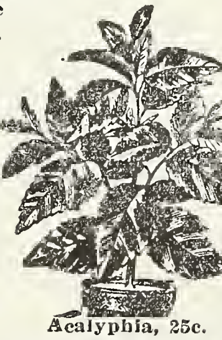
ASPARAGUS SPRENGERI.

Grandest, bright glistening green, drooping pot plant grown. Its grace and beauty are indescribable. Go the world over you will not find its superior. Its simply "double barreled immense," as they say out in Utah! Each, 20c; 3 for 50c.

Amarylis Lily, see page 8, 35c, 3 for 90c.

ANTHERIUM.

A magnificent pot plant, beautifully variegated white and green. Sure to please. 15c.

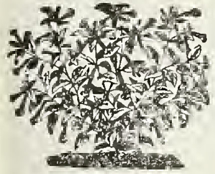

Acalyphia, 25c.

ACALYPHIA.

Has large leaves, which are colored like the finest autumn foliage. The colors are dark brownish red, light olive green and intense scarlet. Mixed, blotched and variegated in an irregular manner, exactly like the finest specimens of autumn leaves. Each, 25c.

Azalea—Pure white, each, 25c· large plants, 75c to $3.00.

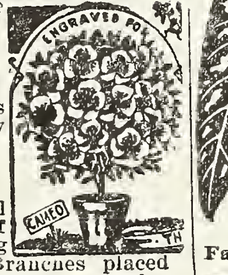
Azalea—Crimson, each, 25c; large plants 75c to $3.00.


Cigar Plant.

Azalea—Pink, each, 25c; large plants, 75c to $3.00.

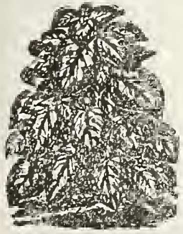
Abutilon—White, red, yellow Each, 20c.

Cigar Plant—Tube of flowers scarlet; lip white and black; very free blooming. Each, 10c.



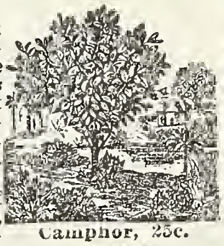
CAMPHOR.

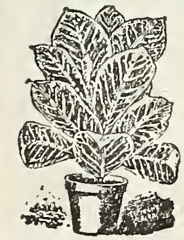
A pot plant 2 years old will furnish a great abundance of leaves. These have the strong pungent Camphor fragrance. Branches placed in closets are excellent for warding off **moths.** Each, 25c.


Royal Coleus.

ROYAL COLEUS.

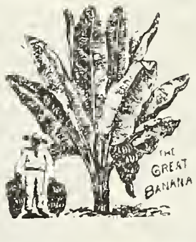
Our Coleus are the rarest choicest to be found anywhere, as we grow but the very finest. This sort was sold in England formerly at $2.00 a piece. Six rare varieties. Each, 15c; the 6 for 75c. Older sorts, each, 10c; 75c per 12.


Camphor, 25c.


Croton, 25c.

CROTON.

Extremely beautiful; leaves of all forms, shapes, sizes; upright, twisted and variegated in hundreds of colors, yellow, green, red, etc. This is a plant that always pleases. Each, 25c; large plants, $1.00.

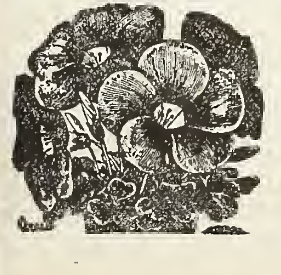


THE BANANA PLANT.

It is a stately, a noble, a gorgeous and rapidly growing plant, with great giant, colossal, magnificently shaped leaves.

It is one of those plants every one will ask, "Oh, what it is?" and no plant will be more frequently visited by the children than the Banana, as ninety-nine out of a hundred children love Bananas and will wish to see the plant on which they grow. **Price, 40c; 3 for $1.00; 5 for $1.50; 7 for $2.00.** Banana seed, 5 kernels, 20c.

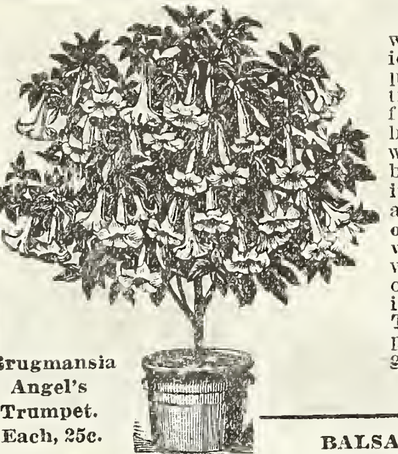
Java Coffee Plant—Each, 30c.



OXALIS AMERICAN BEAUTY.

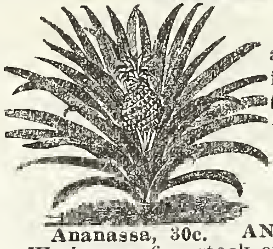
Color is a rich, fresh pink of unusual brightness and cheer. The intense, rosy pink brightness dazzles the eye and attracts and hold's one's attention. Blooming the latter part of February and continues to bloom all summer long. **Price each, 15c; 3 for 25c; 6 for 45c; 12 for 75c, postpaid.**

☞OXALIS GRAND DUCHESS—Pink, 10c each; 5 for 25c. Yellow, 10c each; 5 for 30c. White, 10c each; 5 for 25c.


Brugmansia Angel's Trumpet. Each, 25c.

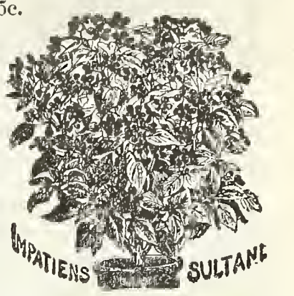
ARBOREA BRUGMANSIA.

This is one of those plants of which words fail to convey a true idea of its magnificence, and people who see it for the first time are bewildered. It blooms freely at all times of the year, both winter and summer, in a window or conservatory, or it can be cultivated in the garden during the summer and wintered in a cellar or pit. The flowers are **over a foot long, and 8 or 9 inches wide,** of creamy white color, and very sweet. The striking beauty of these gigantic, enormous, glorious flowers cannot be described. They make magnificent lawn plants when plunged in the ground during the summer. Each, 25c.


Ananassa, 30c.

BALSAMI SULTANI.

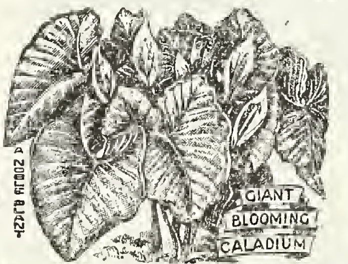
A charming plant, a great beauty, and is positively a continuous bloomer—all the time, color rich deep pink. Price, each, 20c.



Balsami

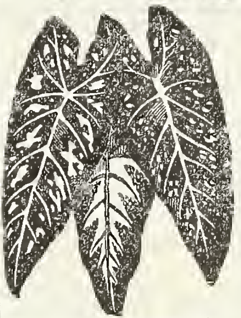
ANANASSA (PINEAPPLE).

We have a fine stock of this gorgeous decorative plant, which, when in fruit, is unsurpassed by any; very easy of culture. Each, only 30c.



GIANT FLOWERING CALADIUM.

Its leaves are 3 times as large as the common Caladium, having a heavy texture and a broad, lustrous, glossy green color, and lives for years and years, and grows grander and handsomer and more gorgeous with each season. It must be taken up in the fall and kept in the cellar over winter. Leaves measure from 3 to 5 feet long by 2½ feet broad. Added to this wonderful foliage effect are the long lily-like blossoms, 12 to 15 inches long by 7 inches wide, snow-white, changing to a cream. Price of small plants, 30c each; 3 for 75c; by mail.

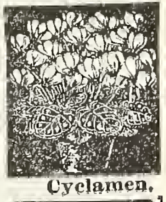

Fancy Caladium, 25c

CALADIUM ESCULENTUM.

The foliage of this tropical plant is of immense size, frequently measuring from 8 to 10 feet in circumference. It is particularly striking when grown either single or in a group on the lawn, with Cannas as the center. Each, 15c; 3 for 40c; large bulbs, 25c each.

☞FANCY CALADIUM.

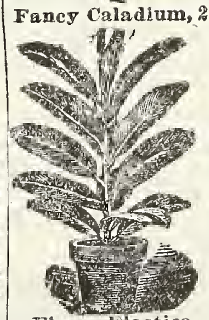
No plant excites more admiration than the Fancy Caladium. The coloring of the leaves are simply marvelous. Each, 25c; 3 for 60c.


Cyclamen.

CYCLAMEN.

A bulbous plant always in bloom in winter, and greatly admired by all.

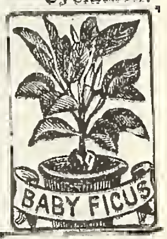
Known also as Shooting Star. It's a grand bulb. Each, 15c; 3 for 40c.

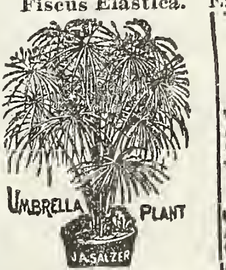

Fiscus Elastica.

FICUS ELASTICA.

This is the variety from which India rubber is obtained. It has large, handsome, glossy, green leaves which make the plant a very desirable one to use where a tropical effect is wanted. No plant better stands the changes of temperature and atmosphere, which makes it most valuable for home growth. Each, 30c; large, $1.00.

Baby Ficus — Smaller leaves Each, 25c.



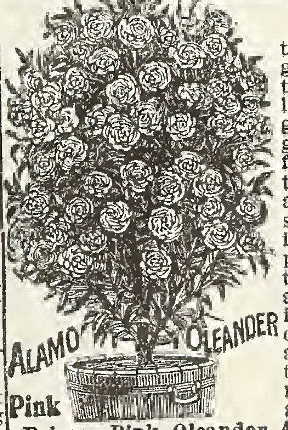


UMBRELLA PLANT.

Splendid for vases or in water, where a magnificent effect is desired. Each, 15c.

KENTUCKY MINT.

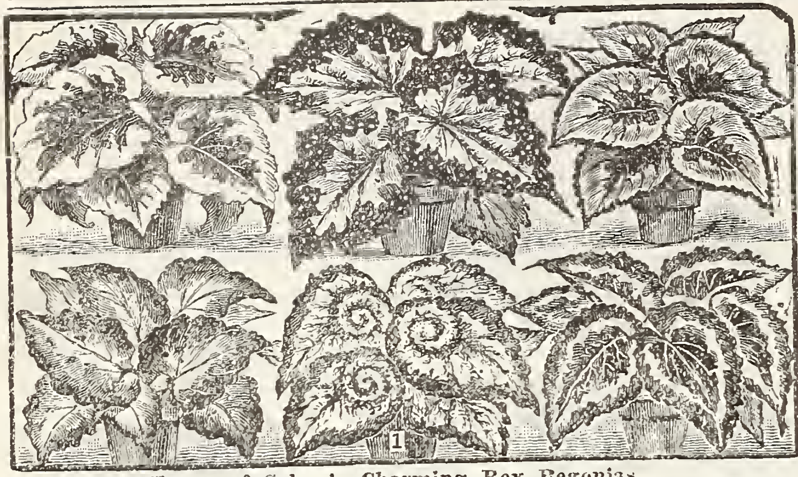
Used for Mint sauce and flavoring punches, etc. Each, 15c; 2 for 25c; 6 for 50c.



THE ALAMO OLEANDER.

On one of our trips through Texas, we found growing near the Alamo, the birth-place of Texas liberty, a magnificent group of Oleanders. The glorious plants were in full bloom, and we obtained the finest of them all, and have named same "The Alamo." It is a large semi-double, pink bloomer. No matter how badly the Oleander is treated, whether it is put in the cellar during the winter, or in a cold room, it rewards the grower in the summer and fall with a great abundance of blossoms.

Price: Pink Oleander Alamo, each, 20c, Semi-Double, White Oleander, each, 35c.



Types of Salzer's Charming Rex Begonias.

CHARMING REX BEGONIAS.

Among the rarest, choicest Plants that grow are found the Rex and Blooming Begonias. Indeed, today no collection is complete without these exquisite beauties. The leaves of the Rex varieties are massive and grand, while the blossoms of the Blooming sorts are unrivaled.

Countess Louise Erdody—See Cut No. 1—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them winds in a spiral-like way until in a full grown leaf there are four of these twists lying on the top of the leaf. Each, 35c.

Drops of Blood—This is a superb new variety recently imported. The leaf is dark. with center blotched with red of a blood hue. It is without question the finest Begonia grown. Each, 25c.

Queen of Hanover—Leaves silvery white, sometimes greenish white; border veined; very fine. Each, 25c.

Scepter—One of the finest dark leaved varieties. Each, 25c.

Silverstate—A bright, silvery leaf; rapid growth. Each, 25c.

American Beauty—The grandest of all new Begonia Rex. It is simply perfect. both in growth and appearance. Each, 30c.

Above 6 Wonder Sorts, postpaid, $1.00.

OUR JEWEL COLLECTION.

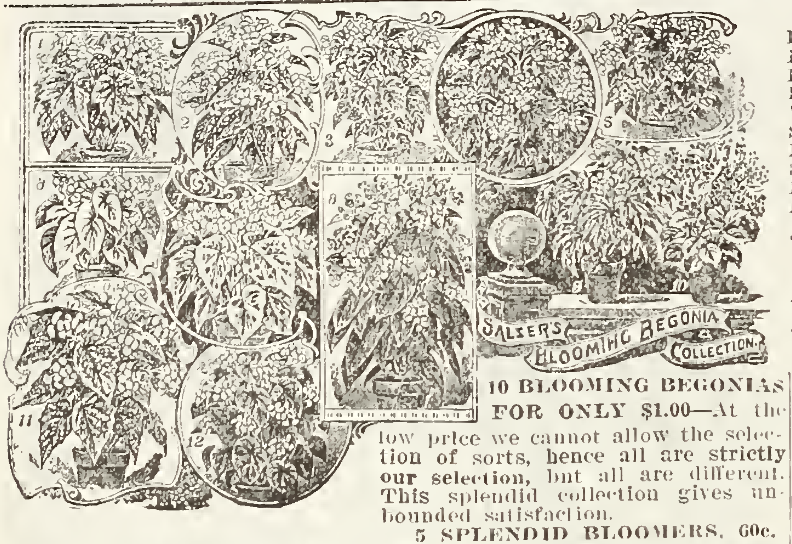
Composed of our selection of rare Rex Begonia sorts, we offer postpaid:

3 Charming Sorts, postpaid, 50c. } **Big Plants, by express, per 6**
6 Charming Sorts, postpaid, 90c. } **$1.00.**

☞Common Rex Begonia Sorts, 15c each; 4 for 50c.

RARE BLOOMING BEGONIAS.

Bertha—Resembles 12: flowers bright red. Each, 20c.
Incarnate—1. Dark leaves and silver dots; pink flower. Each, 20c
Ingramii—Resembles 8; great winter bloomer; flowers carmine. Ea. 20c
Dregii—Resembles 6; never out of bloom. Each, 20c.
Weltoniensis—A great bloomer; pink flower, resembles 10. Each, 20c.
Sanguinea—12. Top of leaf deep green and bottom rich crimson. 20c.
Metallica—3. A great novelty; fine foilage; rose blossoms. Each, 25c.
Schmidtii—5. Flowers white, tinged with pink; floriferous. 15c.
Palm Leaf—9. Named from its tropical shaped leaves; always rare, 15c.
Alba Picta—2. A splendid Begonia; leaves spotted, flowers white, 15c.
Rubra, Angel's Wing—Always sure, pink, 20c; white, 20c.



10 BLOOMING BEGONIAS FOR ONLY $1.00—At the low price we cannot allow the selection of sorts, hence all are strictly **our selection,** but all are different. This splendid collection gives unbounded satisfaction.

5 SPLENDID BLOOMERS, 60c.

10 SPLENDID BLOOMING BEGONIAS, POSTPAID. $1.00

Taberous Begonias.

The tubers rest in the winter, like the Gloxinia, but start early in the spring. They thrive magnificently either treated as a pot or garden plant, when the massive, brilliantly colored blossoms will both please and astonish you. For garden culture plant May 15th.

SINGLE SORTS.

Alba—Very large white blossoms, 15c.

Rosea—Pink, immense blossoms, often 15 in. in circumference, 20c.

Red—Finest quality; brilliant, often 15 in. in circumference 25c.

Yellow—Very fine indeed. 15c.

Above 4 single, 45c, postpaid.

DOUBLE SORTS.

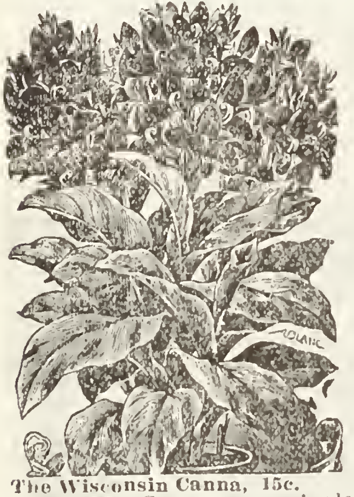
Victoria—Mammoth, double white very rare. Each, 15c.

Prince Albert—Very large, double yellow. Each, 20c.

Gladstone—Immense blossoms of brightest red. Each, 15c.

Above 3 double sorts, 40c.

ABOVE 7 TUBERS BEGONIAS, 75c, POSTPAID.



The Wisconsin Canna, 15c.

CANNAS.

Cannas lead all flowers for showy beds—planted in beds of 12, 25 or 100 they lend a gorgeousness nowhere equalled in the floral world. See special prices, page 11.

1. **Wisconsin**—Grand. An almost everblooming Canna, its flowers being borne in great compact panicles, often as large as a man's hat, and of intense deep scarlet color. Each, 15c.
2. **Mad. Crozy**—Dazzling crimson scarlet, bordered with yellow, 15c.
3. **The Tiger Canna**—Deep foliage; dwarf habit. Flowers extra large, yellow color, thickly spotted with crimson. A striking novelty. Each, 15c.
4. **Flamingo**—Intense light blood red. 20c.
5. **Austria**—Giant Orchid flowers, clear yellow, crimson center. 20c.
6. **Chicago**—Grand sort; great blossoms, finest red. Each, 20c.
7. **America**—Rich, large, deep blood red, gorgeous leaves, with deep flashing red blossoms. It's a great beauty. Each, 20c.
8. **Black Beauty**—A majestic, stately variety with large, massive **bronzy purple leaves.** Especially adapted for massing. Each, 25c.
9. **Minnesota**—It is a giant in growth, throwing forth massive colossal leaves. Grows 6 feet tall, giant flowers often 9 inches long. Foliage green, Minnesota will bear more flowers than any sort known. Each, 20c.
10. **Iowa Pink**—Another noble name; another noble Canna. Everybody is looking for a giant deep **pink** blooming Canna, one bearing enormous trusses of the richest pink. Blooming in glorious profusion. Each, 25c. **The above 10 special price only $1.00. Any 4 of above for 50c; 5 for 60c.**

☞Above Cannas—any single sort, per 12; 8 times the single price, thus. 12 **Wis. Cannas** would cost 8×15c—$1.20; 12 **Flamingo,** 8×20c=$1.60; 12 **King Humbert,** 8×30c—$2.40 and so on through the list. ☜

7 Canna Novelties.

Queen Charlotte—Brilliant orange with crimson tone, distinct golden bell. Each, 20c.

Italy—Rich golden yellow with brilliant reddish spots. Each, 20c.

Canary Bird—Beautiful canary yellow. Each, 20c.

Burbank—Orchid shaped, giant blossoms, brilliant yellow with purplish reddish brown center dots and splashes. Each, 20c.

King Humbert—**Grandest of all bronze foliage Cannas. Flowers measuring 6 in. in diameter. Brilliant orange scarlet. Each, 30c.**

Mt. Blanc—Almost pure white A grand flower. Each, 20c.

Louisiana—A giant vivid scarlet crimson Canna. Each, 25c.

Above collection of 7 for $1.00.

Any 3 for 60c.

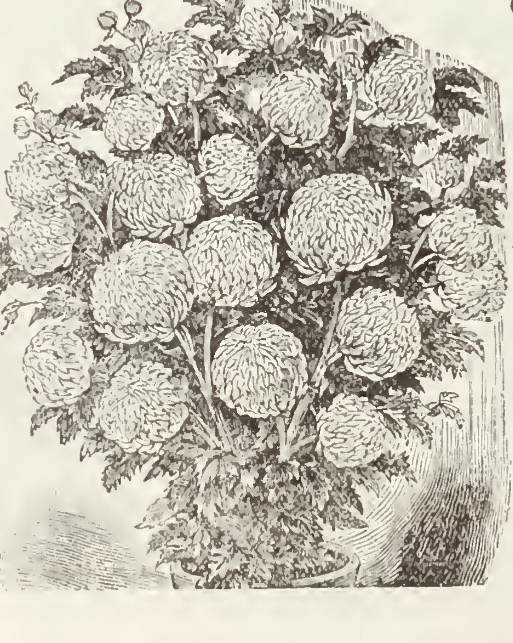
MAMMOTH CHRYSANTHEMUMS.

The following list of Colossal Bloomers contains absolutely the rarest, finest of all Chrysanthemums of recent introduction.

Full directions, how to grow Mammoth Chrysanthemums (**as large as Cabbages**) with each Chrysanthemum order of 50c or more.

1. **October Frost** (white)—Early giant bloomer, pure white, exquisite. Each, 20c.
2. **Dr. Englehart** (pink)—Bright pink; colossal size; exquisite shape and form. Each, 20c.
3. **Sunburst** (yellow)—A Giant Chrysanthemum, flowers large, perfect, intense yellow. Each, 25c.
4. **Blackhawk** (red)—Won the first prize by us in the Chicago flower show. Enormous blossoms, deep orange red. Each, 25c.

One each above 4 Giants, 60c.



COLOSSAL BLOOMING CHRYSANTHEMUMS.

The following are all gorgeous bloomers, splendid for exhibition purposes, prize winners.

Ivory (white)—Enormous trusses, purest white, unapproachable. Each, 15c.

Mrs. Robinson (white)—Great, pure white blossoms. Each, 15c.

Tonset (white)—Prize winner; wonderful size, noble bearing, giant blossoms, early bloomer, white. Each, 20c.

Timothy Eaton—A colossal white, famous the world over. Each, 20c.

Maria Leiger—Unapproachable, giant blossoms, pink. Each, 15c.

Vivian Morrell—Famed everywhere as the best giant pink. Each, 20c.

Golden Wedding—Prize winner everywhere, intense yellow, giant. Each 20c.

Major Bonnafon (yellow)—No larger, prouder, bolder, grander among the Giant Yellow. Each, 20c.

Col. Appleton (yellow)—Giant trusses, enormous blossoms, golden color, bewilderingly beautiful. Each, 20c.

Yellow Eaton—Giant, great prize winner, yellow. Each, 15c.

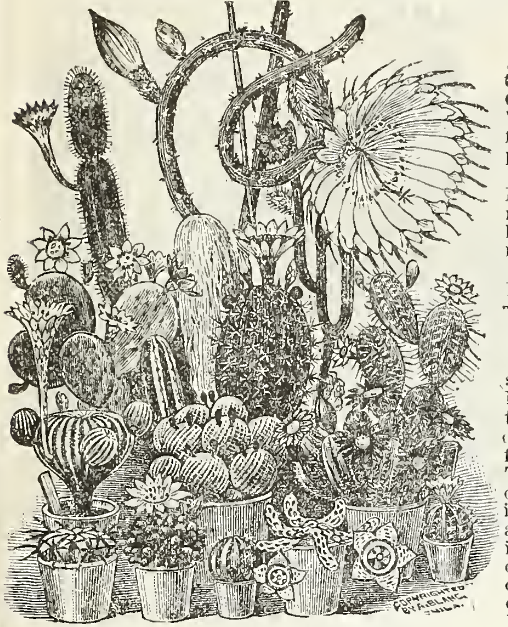
Brutus—Orange red, giant bloomer, exquisite colors. 20c.

Intensity—Brilliant red, great favorite. Each, 15c.

Any 3 of above 12, 40c. **Any 6 of above 12, 65c.**

The 12, $1.00.

CACTUS.


COPYRIGHTED BY ABLANC PHILA.

OLD MAN CACTUS COLLECTION.

Now, then, do you want a lot of pleasure for but little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for summer: fine for winter; indeed, they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play.

10 Cacti Beauties for only $1.00.

These will be all different, curious shapes and will be strictly our selection of 10 fine varieties.

Our selection of 10 sorts, $1.00; including Old Man, $1.35.

Our selection of 6 sorts, 70c; including Old Man, $1.00.

Our selection of 3 sorts. 40c; including Old Man, 75c.

Choice Cactus Seed, Mixed, 15c.

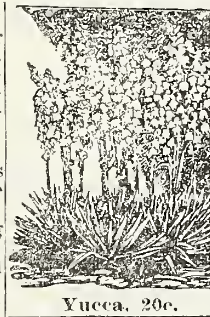
Candle Cactus (Opuntiae)-This is the **Candle** Cactus of New Mexico. Wonderfully beautiful flowers; yellow and purple. Each, 35c.

Texas Fence Cacti—Massive, broad leaves; rapid grower; very beautiful; in great demand. Each, 20c.

Rainbow Cactus—Fine. Each, 50c.

NIGHT BLOOMING CEREUS.

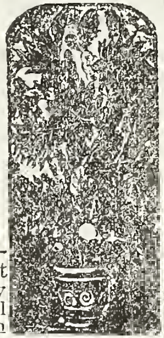
Glorious beyond description is the Night Blooming Cereus, and the best of all is you need not coax it to bloom; it will do that freely and gorgeously annually. This gorgeous Cactus usually opens at 7 o'clock in the evening, attaining its greatest beauty at 12; blossoms measuring 12 inches in diameter. The sort we offer is very free blooming and of easy culture, requiring little care. Is in the Old Man collection. Each, 25c.



Yucca, 20c.

Yucca seed. Pkg., 10c.

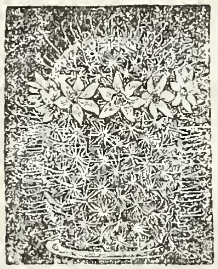
Phyllocactus-The most brilliantly beautiful blossom among Cacti is found on this plant, often bearing 250 blossoms annually. Each 20c: large, $1.00.



Phyllocactus-Grand 20c.

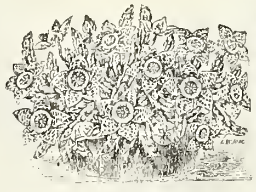
YUCCA.

Grows more beautiful and blossoms more freely each succeeding year. It grows and lives forever, bearing great quantities white blossoms; very desirable for a lawn ornament. Each, 20c.



Little Fish Hook Cactus.

Elegant; one of the finest of all Cacti. 20c.

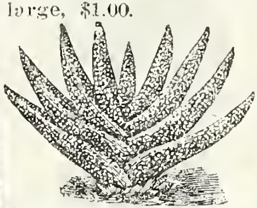


Stapelia. A Rare Beauty. Each, 20c.

Stapelia—Very odd indeed, bearing beautiful buff yellow colored blossoms, with deep maroon markings, and of wonderful construction. Each, 20c; 3 for 35c.

Rat Tail Cactus—Each, 20c.

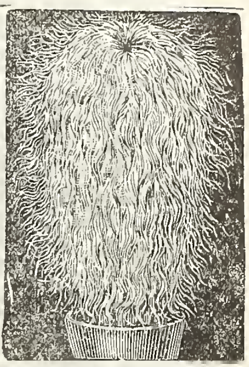
Gasteria—One of the rarest of rare plants. Grows rapidly and bears odd blossoms on long stems. Each, 40c; large, $1.00.



Gasteria—The rare, 40c

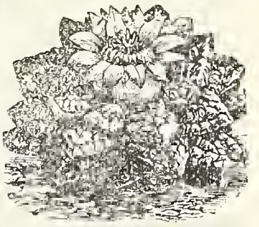
CACTUS SEED.

There is much pleasure derived from growing Cacti from seed. Our mixture of seed is very fine. You will be surprised at the odd looks of Cacti just sprouting from the earth. Sow in flat boxes filled with coarse sand. Keep moderately moist. Choice mixed, pkg., 15c. Wonder Mixture Cacti Seed, pkg., 25c.



OLD MAN CACTUS.

This is grandly beautiful; the long white hair, so thickly grown, resembles the hoary head of an aged man. (See also collection.) Each, 50c; 2d size, $1.00.

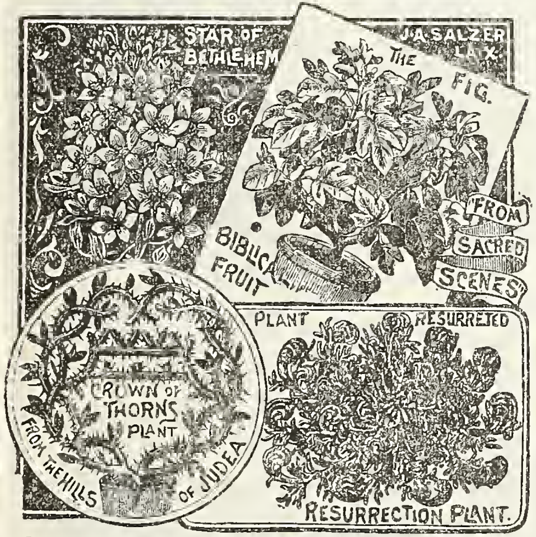


LIVING ROCK.

A great Cactus, looks like a rock in the desert. Each, 25c; 3 for 60c.

Lobster—A wonderfully free bloomer; frequently blooming three to four times a season. Of drooping, weeping habit; also called "Bleeding Cactus." 20c.

4 BIBLE PLANTS, 75c., POSTPAID.



1. CROWN OF THORNS, OR EUPHORBIA.

On the wild, rocky hills of Judea, and in the immediate neighborhood of Jerusalem; this emblematic plant is found. It is a peculiar plant, thorny, with a few bright green leaves, and an abundance of light **rose blossoms**, of the easiest possible culture, and can be trained to assume any shape, as a crown, anchor, harp, wreath, cross, etc. **The "Crown of Thorns" worn by our Savior** was made out of this plant. Indeed, some sacred historians assert that the drink given to our Savior before his death was made from the juice of this plant. **Each, 25c; large size, 50c.**

2. THE FIG.

The fig, this great Bible plant, is of the easiest culture, can be placed in cellar during the winter and started early in spring. Bears abundantly; lots of absorbing interest and pleasure growing it! You will like it and your children will rave over the fig. Each, 25c; 2d size, 50c.

3. THE RESURRECTION PLANT.

Among the pines and cedars of Palestine, this singular plant is found. Imagine a bunch of withered looking shoots, brown, stiff and apparently dead; place it in water, and within an hour it is transformed from a withered-looking bunch into a lovely patch of green moss. Each, 15c; 2 for 25c.

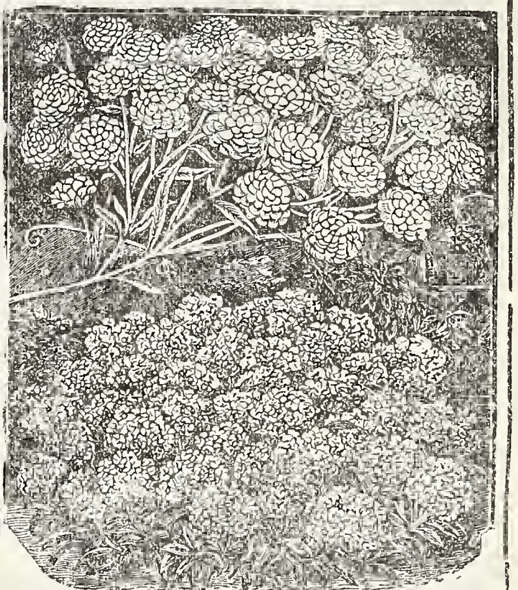
4. STAR OF BETHLEHEM.

In the valleys of Jezreel and Hebron, at the foot of Mount Tabor and the Lebanon Mountains, also throughout the plains and valleys watered by the Jordan, this pale blue, almost white, star-like, bulbous plant grows wild. Each, 15c; 3 for 40c.

☞1 Plant each above 4 Bible Plants, Postpaid, 75c.

ACHILLEA.

Salzer's Giant. Each, 15c.



Giant Achillea—The 5,000 Blossom Plant.

Queen of all hardy, free flowering, constantly blooming, pure white flowers. We cannot too strongly urge you to plant a few of our Achilleas, hardy as oak, a profuse bloomer, and will do well everywhere. It is a hardy perennial, the top dying down to the ground every winter. Its many branches grow to the length of 1 or 2 feet, holding their great mass of pure white feverfew-like flowers about a foot above the soil. **For cemetery planting,** it is the most valuable of all WHITE flowers. **If there was but one white flower in our garden, the Achillea Alba would be the one. Its 5,000 pure snow-white perfect blossoms would accord it the place. It is hardy as oak and blooms from May until snow flies. Giant Achillea, each 15c; 2 for 25c; 5 for 50c; 10 for 75c.**

Bleeding Heart—A hardy perennial, see page 10. Each, 20c; 2 for 30c.

Rudbeckia—Greatest of all golden flowers, hardy. See page 10. Each, 20c; 2 for 30c.

Coriopsis—The elite and chaste perenn color intense yellow, hardy. Ea., 15c; 3 for

LARGE FLOWERING CARNATIONS.

The sweetest flower that blooms is the Carnation—perfect in form, fragrance and growth.

No. 1. Harlowarden, rich crimson, long stems, giant blossoms. Each. 15c.

No. 2. Enchantress giant blossoms, superb, rosy blush pink. Each, 15c.

No. 3. Victory, peculiar rich scarlet, giant blossoms. Each, 15c.

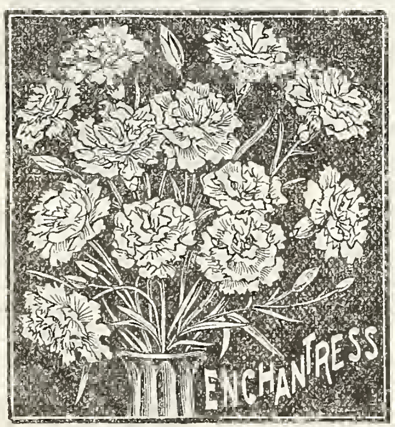
No. 4. Perfection, colossal pure white blossoms, very sweet. Each, 15c.

No. 5. Mrs. Thomas Lawson, purest, largest rose pink Carnation grown, original brought thousands of dollars. Each, 20c.

No. 6. Mrs. Bradt. A prince among the variegated Carnations. Each, 20c.

One each above 6 novelties, 75c.

Package of seed of above, mixed, 20c.

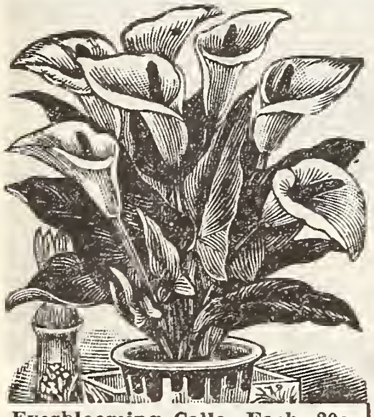


CHOICE CARNATION SORTS.

1. **Daybreak.** Delicate light pink. Each, 15c.
2. **Windsor.** A noble pink, large blooming variety. Each, 15c.
3. **Cardinal.** Glorious scarlet, elegant. Ea., 15c.
4. **Roosevelt.** The darkest red imaginable. 15c.
5. **Flora Hill.** The queen among the whites. 15c.
6. **Lady Bountiful.** Honorable, unapproachable, snowy white, exquisite. 20c.
7. **Variegated Lawson.** Giant among the variegated Carnations. Each, 20c.

One each above 7, 60c.
Any 4, 45c.

25 kernels pure white Carnation seed, 15c.
25 kernels scarlet Carnation seed, 15c.
25 kernels red Carnation seed, 15c.
25 kernels pink Carnation seed, 15c.
25 kernels yellow Carnation seed, 15c.
100 kernels Royal Mixed Carnation seed, 20c.



Everblooming Calla, Each, 20c.

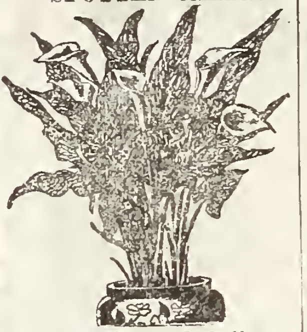
CALLAS.

Salzer's Ever Blooming Calla. With a little care this grand Calla blooms continuously. It is from Egypt; very healthy; large blossoms; fine. Is universally popular on account of its great freedom of bloom, its magnificent blossoms and noble foliage. Each, 20c; large, 35c; very large, 75c.

Common Ethiopian Calla. Each, 15c.

Little Gem-Dwarf, fine. Ea., 25c.

SPOTTED CALLA.



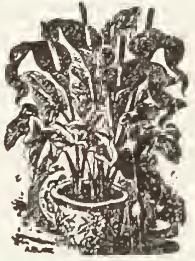
The Spotted Calla.

Flowers small, but exquisite, leaves covered with transparent white spots. Effective window plant. Distinct. Ea., 20c.

PINK CALLA.

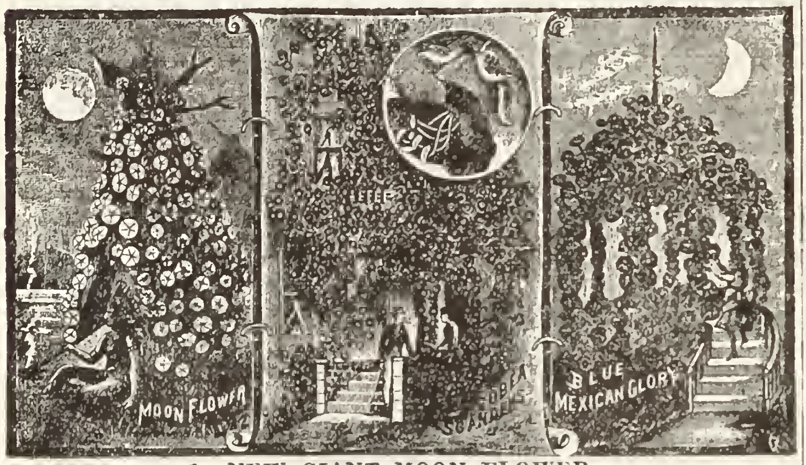
Something new. Grand blossoms, beautiful pink, very rare. Price each, 30c.

BLACK CALLA. ☞



The immense popularity of this is attested by the fact that one year we sold over 6,000 bulbs. Flowers immense; often 15 inches long and of a velvety purplish black Always rare. Each, 35c. large bulbs, **60c to $1.00.**

THREE GREAT CLIMBERS.



1. NEW GIANT MOON FLOWER.

It grows where there are old trees, walls or strings to cling to **growing 50 feet in one season; blooms continuously** from June to November, its **moon-like** flowers being of the purest white, of giant size; blooming only at night or on dull days; gives out a delicious odor similar to the jasmine. **Extra strong plants, each 20c; 3 for 50c; 12 for $1.75, by mail., Seed, 15c per pkg.**

2. COBEA SCANDENS, OR MEXICAN GLORY.

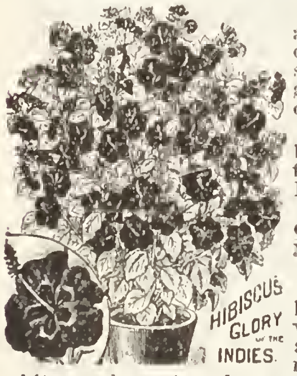
Three or four plants placed on the side of the house will cover it fully twenty feet wide and rival each other as to which will reach the top of the roof first, and will all the while display a purple blossom glory unknown to any other flower or vine, continually lavishing its mass of great purple, bell-shaped, perfect pendant blossoms, borne on long stems, during the whole season. Its leaves are fresh, green, of unusual beauty of cut, while the gorgeous glory of its great purple blossoms stands unrivaled in the great domain of Flora. **Each, 20c; 3 for 50c; 12 for $1.25; seed, per pkg., 15c;** by mail.

3. BLUE MEXICAN GLORY.

This magnificent blue blooming Glory blossoms in great profusion. It is similar to the Moon Flower in growth, with blossoms from 3 to 8 inches in diameter. **Each, 20c; 3 for 50c; 12 for $1.25, by mail. Seed, pkg., 10c.**

One each of above 3 Lightning Climbers, 40c.

HIBISCUS GLORY OF THE INDIES.


HIBISCUS GLORY OF THE INDIES.

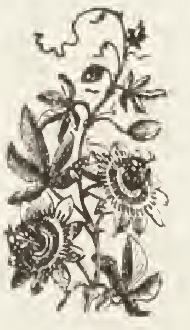
No doubt the greatest of all Hibiscus, it is so free of bloom, so sure to please, so healthy and strong in growth, that it should decorate every home. 20c.

Mt. Horeb (new). A large, very double, scarlet, free-blooming variety. Each, 20c.

Hibiscus. Single red, 15c; double red, 20c; **double yellow, 20c.**

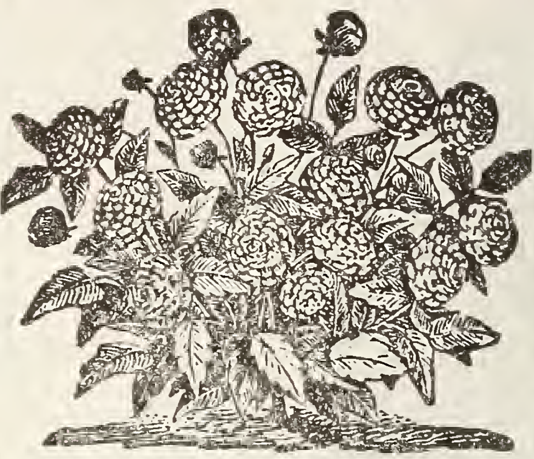
Hibiscus Cooperii. The rich glossy foliage has the greatest variety of variegation—showing light and dark green, pink, carmine, creamy yellow and white, and no two leaves show the same markings, some being all green, some nearly all pink and carmine, and others with nearly all the colors blended. It's a beauty. Each, 25c.

PASSIFLORA.



A vine of glorious flowers said to represent the Passion of Christ. Ea., 25c.

DAHLIA.



By the hundred thousand are Dahlias being planted; there is a great revival in these peerless beauties. The choiceness and richness of these old-fashioned favorites are becoming more and more known, and inquiry for same assumes enormous proportions. Our stock is fine; yes, magnificent. We find our strong rooted cuttings give great satisfaction. Rooted cuttings can be sent only after May 1st. Great favorites, growing from two to five feet high, and producing a profusion of flowers **in the most** perfect form. Our collections represent the cream out of 300 sorts!

1. **Everbloomer** — Delicate white.
2. **Pinkerton**—A beautiful, large blooming pink.
3. **Herbert**—Magenta shaded; beautiful.
4. **Louis Philip**—Rich, velvety crimson, large.
5. **Perfection**—Clear yellow, fine.
6. **Triumphant**—Dark, velvety brown.
7. **Vivid**—Bright red, very double.
8. **White Bedder—Best white.** very double, large and showy.
9. **H. W. Ward**—Old gold, tinged at times with scarlet or white; very double.
10. **Brunton**—Great yellow cactus blooming.
11. **King of Cactus**—A rare large crimson.
12. **Ruby Queen**—Ruby red.

Rooted Cuttings (these bloom this summer. Sent only after May 1st, 1911). Price, each, 15c; 3 for 35c; 6 for 60c; 10 for 85c; 12 for $1.00, postpaid.

One each, above 12 magnificent Dahlias in rooted cuttings, bloom brilliantly and freely the first season, postpaid, $1.00, mailed after May 1st, 1911.

PRICE OF DAHLIA BULBS.

Any of above 12, each, 20c; 3 for 50c; 6 for 85c; 12 for $1.40. postpaid. By express, 3 for 40c; 6 for 75c; 12 for $1.10.

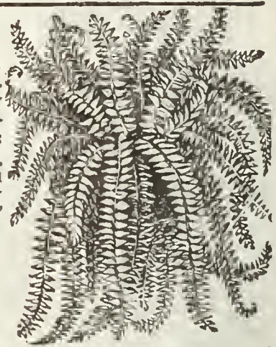
MONSTER BULBS—Each, 35c; 3 for 90c; 6 for $1.60; 12 for $2.75.

One Bulb each of 20 different Dahlias, new and rare sorts, all carefully labeled, $2.50.

Single blooming Dahlia Bulbs, each, 20c; 3 for 50c; 6 for 75c.

FERNS.

THE BOSTON FERN. Each, 20c.



Boston Fern. Each, 20c.

In it we have the most satisfactory of all Ferns. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. No picture, no illustration, no description can do justice to this most magnificent of all graceful, hardy, easily kept Ferns. Its great fronds are often 6 feet long, and the very essence of beauty and grace—"spending constant gladness." **Price, by mail, 20c each; 3 for 50c.**

By express:

Size A.	3 inch	pots,	each,		$0.50
" B.	4	"	"	"	.75
" C.	6	"	"	"	1.00
" D.	8	"	"	"	2.00
" E.	10	"	"	"	3.00

Sword Fern—Well known. Ea., 15c; large plants, 40c.

Silver Fern—An exquisite silver foliage, 25c.

Lycopodium—Runs 20 feet; fine. Each, 20c.

Tremula—Trembles easily. Each, 20c.

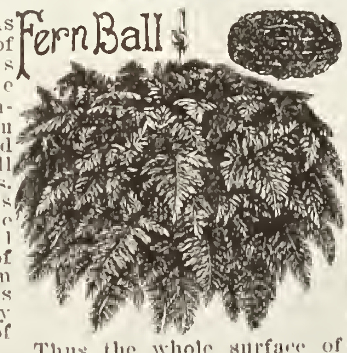
Adiantum Fern—A maiden hair variety. Price each, 20c.

Aspidium—Pretty, a strong grower, 15c.

Serrulata—Very handsome as a pot plant, 20c.

Petris Fern—A handsome foliage plant. Each, 20c.

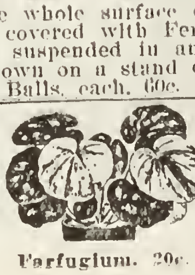
MIKADO FERN BALL.



These balls consist of Fern roots about the size of a pencil, woven outside and around a ball of moss. These roots produce beautiful sprays of Ferns from eyes or buds at nearly every inch of their length. Thus the whole surface of the ball soon becomes covered with Fern sprays. They may be suspended in any part of the room or grown on a stand or table. Price: Dormant Balls, each, 60c.

FARFUGIUM GRANDE.

The leaves become immense: clear, light green, heavily blotched with yellow. A grand plant. Each, 20c.



Farfugium. 20c.

Ostrich Plume Fern Piersonii—Most graceful, most charming of all Fern varieties. Each, 30c: large plants, 60c to $1.00 each.

GREEN LACE FERN. Most delicately beautiful and charmingly fancy-laced leaved fern in existence. Each, 40c; 4 in. pots, **$1.00; 6 in.** pots, **$2.50;** 8 in. pots, **$3.50.**

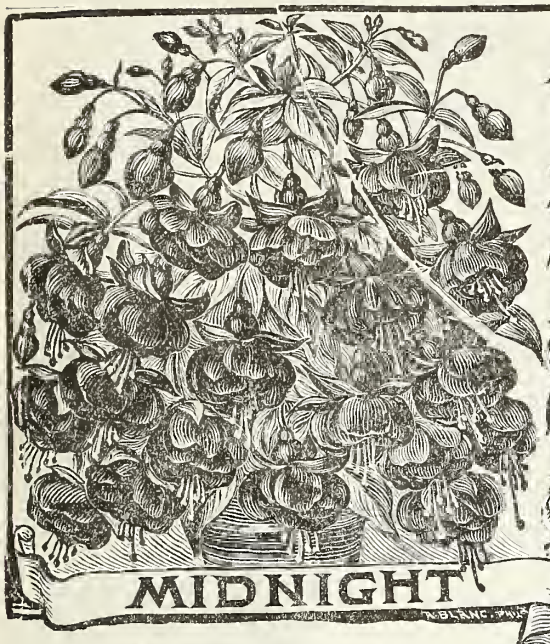
COLLECTION OF FERNS.

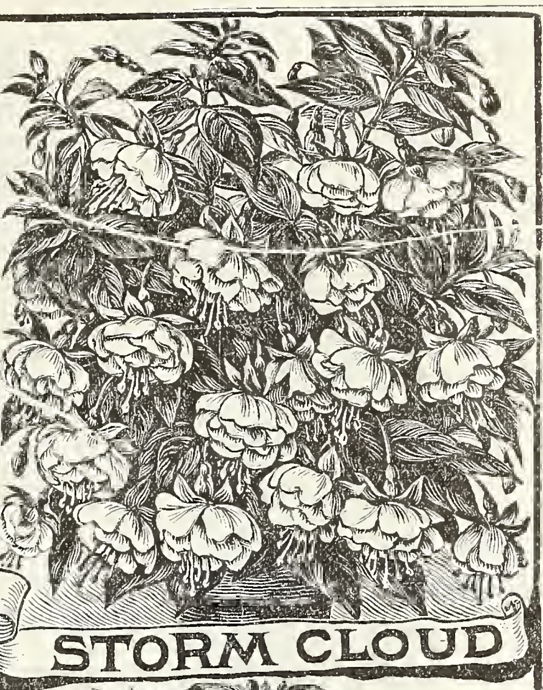
Our selection of 5 sorts, 60c. Our selection of 3 sorts, 35c; 5 sorts, including Boston Fern, for 75c.

ORCHIDS.

Elegant sorts, choicest bloomers, 60c to $2.00 each.

WATER HYACINTH. Lovely purple water bloomers. Grow only in water. Splendid for house culture. Each, 20c.





3 RARE FUCHSIAS, 50c.

1. **Storm Cloud**—We have a bed of several hundred large plants, that is, at the time of writing, one solid mass of great, glorious, snow-white balls, a sight worth coming miles to see, and hundreds of city visitors have been here daily, admiring this grandeur. It is the largest, finest double white Fuchsia, and its great snow-white balls, borne in such prodigal profusion, almost completely hide the foliage of the plant. **Each, 20c; 5 for $1.00.**

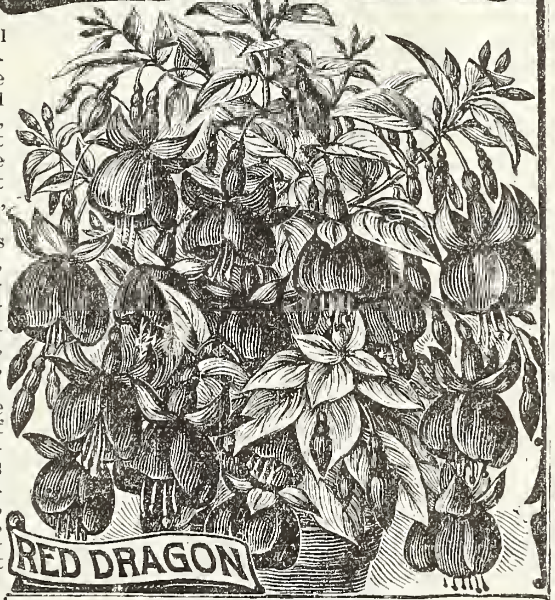
2. **Midnight**—This is an acquisition. Grows somewhat taller than its companion Storm Cloud, but for genuine beauty its deep midnight blossoms are hard to beat, and is certainly the largest, finest, most floriferous, dark purple Fuchsia grown, having good habits, very healthy, bushy, and covering itself with great blossoms. **Each, 20c; 5 for $1.00.**

3. **Red Dragon**—Pre-eminently beautiful. While Storm Cloud and Midnight are great balls of Fuchsia blooms, Red Dragon assumes an elongated shape, the blossoms often measuring 4 inches in length, and of an original new crimson-red hue. It is exceedingly floriferous; the original seedling, when 9 months old, bore at one time 167 large, long, lovely buds and blossoms of a peculiar, indescribable vermillion velvety crimson color, that must be seen to be appreciated. **Each, 20c.**

One each above 3 Incomparable Fuchsias, 50c.

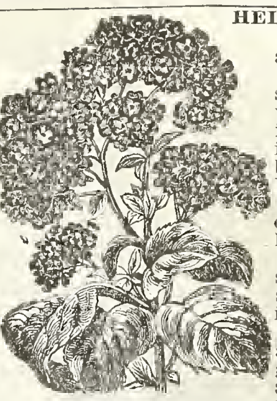
SPECIOSA FUCHSIA.

Fine blush-rose tube and sepals, reddish corolla; extra free bloomer. This is the best ever-blooming Fuchsia we know of. Nothing like it for freedom of bloom. **Each, 15c.**



AMARYLLIS JOHNSONI.

Noblest of all lily bulbs, bearing with great freedom glorious scarlet blossoms, the admiration of all who see same. Its a bulb for house use, fully equal to the free blooming Calla Lily, with great shiny scarlet blossoms. **Each, 35c; 3 for 90c, postpaid. Monster Bulbs, 60c each; 3 for $1.50.**



HELIOTROPE.

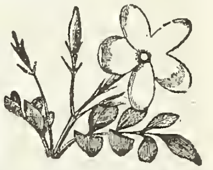
This delicate and delicious perfume stands unrivaled; nothing can take its place in bouquets.

White Coral. Its great clusters of light, deliciously scented blossoms, often 22 inches in circumference, are borne in great abundance. Each, 20c; 3 for 50c.

Queen Heliotrope, 15c.

QUEEN HELIOTROPE.

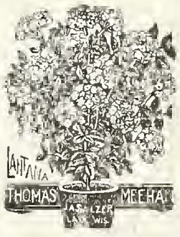
Enormous trusses of deep purple giant blossoms; very sweet; one of the very finest. Each, 15c.



JASMINE GRANDIFLORA.

Will climb, if desired, 20 ft. high. A profuse star shaped bloomer; very fragrant and sweet. It is the ideal of the poet and painter. Each, 20c; 3 for 50c.

Revolutum—A fine yellow blooming Jasmine, not so fragrant as the Grandiflora. Each, 20c.



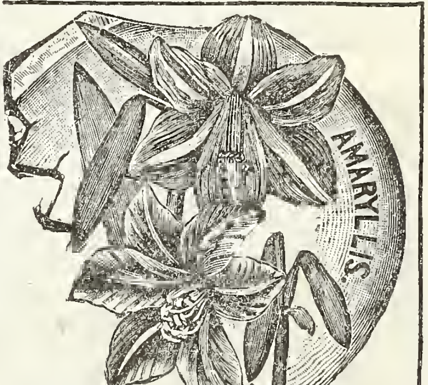
LANTANA.

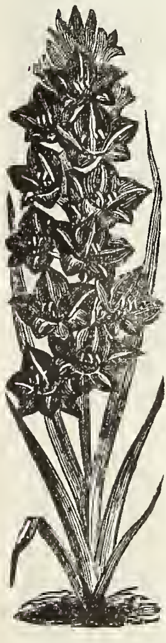
Continuous blooming plants affording a great variety of color and bloom.

Victor Hugo—Beautiful lemon yellow, changing almost to blood red. Each, 15c.

Thos. Meehan-Its color is of deep orange, changing to intense deep vermillion, flowers often measuring 2 inches in diameter. Each, 20c.

Weeping Lantana—Droops and weeps and runs and hangs over the baskets, and bears thousands of violet purple blossoms annually...Each, 15c.





GLADIOLI.

Salzer's French Hybrid Gladioli.

Go where you will the world over and you will find nothing more brilliantly beautiful than our French Hybrid Gladioli. They are simply unsurpassable. This mixture is taken from upwards of **500 charming varieties, and is grand.**

Salzer's French Hybrid—Per 3, 15c; per doz., postpaid, 50c; 50 for $2.00.

By express, per 50, $1.65; per 100, $3.00.

PRICE OF SALZER'S GLADIOLI.

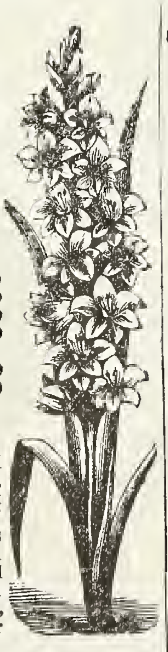
	Postpaid.			By Exp.	
	1	12	50	50	100
Red Shades.....	4c	40c	$1.50	$1.35	$2.50
Scarlet Shades...	4c	40c	1.50	1.35	2.50
Yellow shades...	7c	70c	2.90	2.50	4.80
Variegated Shades	5c	55c	2.30	2.00	3.80
Light Shades....	4c	45c	2.00	1.80	3.40

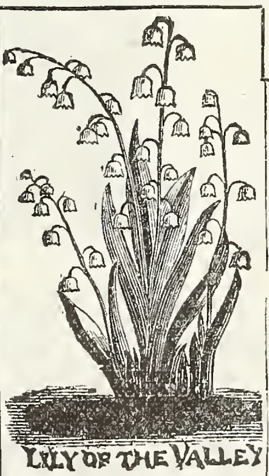
GLADIOLUS.

All Shades and Colors Mixed.

This mixture is brilliantly beautiful and contains many rare sorts. Indeed, Salzer's All Shades and Colors can not be equaled anywhere at twice the price! That's what ladies and gardeners tell us who have grown the All Shades and Colors Mixture. They are simply grand and indescribable in their wonderful and varied color effects. **Price, by mail,** per 6, 25c; per 12, 40c; per 50, $1.50; per 100, $2.75.

Price by express, per 6, 20c; per 12, 30c; per 50, $1.35; per 100, $2.25; per 250, $5.50.

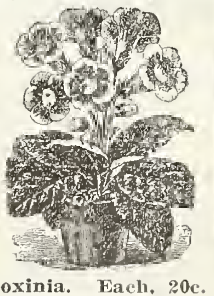




The Lily of the Valley is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant, snow-white blossoms. Each, 5c; 10 for 40c; imported, each 10c; 10 for 60c; 100 for $5.00.

GLOXINIA.

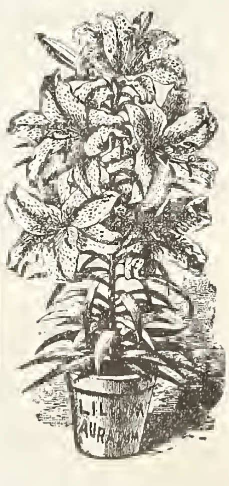
The handsome summer-blooming house plants, a single plant having as high as 40 great, glorious blossoms of exquisite coloring. Each, 20c; 3 for 50c.



Gloxinia. Each, 20c.

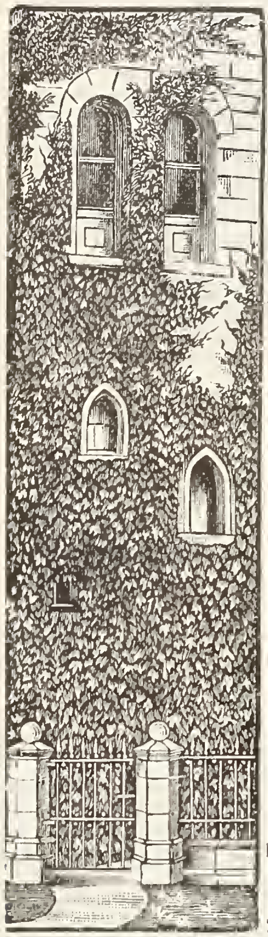
Hyacinth Candicus—Produces pure white, bell-shaped flowers on long stalks. Bloom in fall. Each, 15c; 3 for 35c.

English Ivy, 15c.
German Ivy, 10c.
Brides Myrtle, 15c.
Rosemary, 20c.
Primrose, 15c.



Auratum Lily — Grandest of all hardy outdoor Lilies. Each, according to size, 25c, 40c, 60c.

HARDY OUTDOOR CLIMBERS.



Ampelopsis Veitchii, 20c.

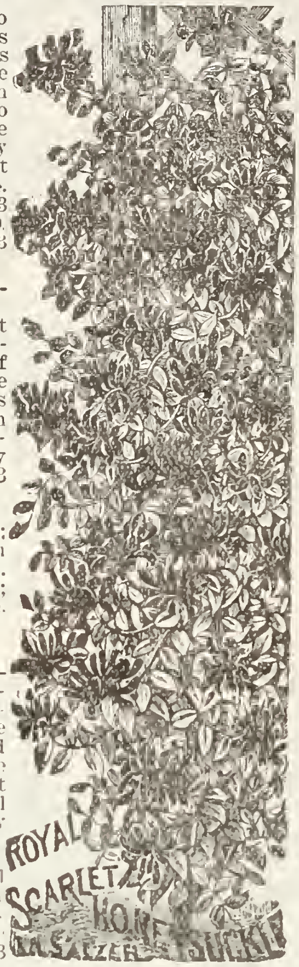
Ampelopsis Veitchii. It clings firmly to any wall or tree; needs no support. The leaves at first are of an olive green color, then brown, changing to bright scarlet in the autumn. Indescribably grand. No climber just like it. It's handsome. Try it! Each, 20c; 3 for 50c; 7 for $1.00. Extra size, each, 40c; 3 for $1.00.

AMPELOPSIS ENGLEMANII. (NEW). The most magnificent of all Ampelopsis variety, perfectly hardy, of wondrously free growth, covering walls and trellises with bright, shiny, overlapping foliage, brilliantly beautiful. Each, 25c; 3 for 60c.

Ampelopsis Virginia. A vine well known; climbing in one season to the height of 20 feet. It is as hardy as oak; does well anywhere. Each, 20c.

HONEYSUCKLES.

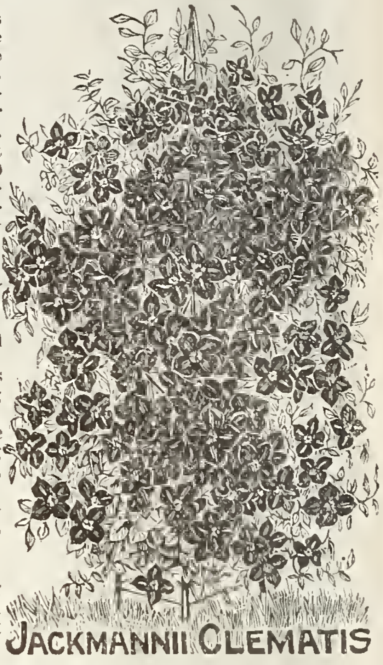
1. **Royal Scarlet** — The prince of all Honeysuckles; climbs rapidly, attaining the height of 20 feet and bears innumerable bright scarlet, fragrant blossoms. The Royal Scarlet is extremely hardy and floriferous. A three-year old plant is known to have had by actual count over 2,000 great scarlet clusters of bloom in one season. Each, 20c; 3 for 50c.



2. **Happy Childhood**—Our new, pure white seedling. Grows very rapidly and bears great quantities of pure white, very fragrant flowers. Hardy. Each, 20c; 3 for 50c.
3. **Golden Beauty**—Bears very long golden **yellow** blossoms in great profusion. Each, 20c; 3 for 50c.

CLEMATIS.

The royal glory of this splendid, everblooming flower may well be said to mark it as a prince among all hardy flowering vines. We presume every one of our customers who sees it bloom each Summer promises to plant it in his own yard or garden at the next opportunity. It is especially adapted to open lawns or house fronts in the city or country. Perfectly hardy; blooms the entire season, bearing beautiful and lasting flowers.



JACKMANNII CLEMATIS

1. Clematis Jackmannii.—This Clematis, with its royal purple giant blossoms, is easily the Prince of all Clematis. It begins blooming usually the same season, and then forever thereafter it is lavish with its floral glory. On a 3-year old plant it is not unusual to see from 100 to 200 blossoms at one time. The Jackmannii blooms early and continually. The blossoms are very large, thick in texture, and of rich deep purple. The 50c sizes are strong and will with ordinary care bloom freely this summer.

Price, 1st size, 50c each, 2nd size, 30c.

2. **Claret**—Wine color, always rare, gorgeous blooms, 1st, 50c; 2nd, 30c.
3. **Snowflake**—Very fine white variety, blooming freely, bearing hundreds of blooms. 1st size, 50c; 2nd size, 30c.
4. **Sky Blue**—Exquisitely beautiful, large blossoms, very rare, 1st size, 50c; 2nd size, 30c.

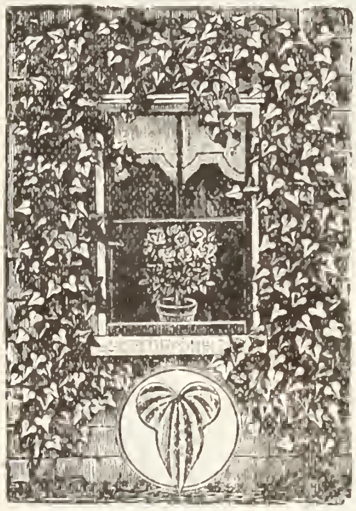
PRICE OF CLEMATIS.

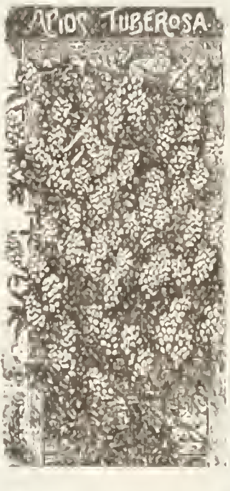
1 each above 4 large flowering Clematis, 1st size, $1.75; 1 each above, 2nd size, $1.00. Any 2, 1st size, $1.00; any 2, 2nd size, 55c.

CLEMATIS PANICULATA.

A vine of very rapid growth, quickly covering trellises and arbors with handsome, clean, glossy green foliage. The flowers are of medium size, pure white, borne in immense sheets and of a most delicious and penetrating fragrance. The flowers appear in September, at a season when few other vines are in bloom. The extreme rapidity of growth, the showy foliage, beautiful and fragrant flowers and hardiness, serve to make this one of the very choicest of recent introductions. **Each, 25c; 3 for 60c.**

2 HARDY CLIMBERS, 20 CENTS.




APIOS TUBEROSA.

1. **The great Cinnamon Vine.**—It is safe to say that there are millions more of this vine distributed than any other. It's "**the grandest vine,**" with beautiful, shiny, heart-shaped leaves; a single 10c plant making vines and laterals in one season fully 3,000 feet long. The blossoms are fine, of a rich cinnamon fragrance. They die down in fall, but start quickly in early spring with greater energy than before. Mr. Salzer urges you to plant these two hardy vines — both Cinnamon and Apios. Monster bulbs, each, 15c; 5 for 50c.

Cinnamon Vine, Each, 10c; 2 for 20c; 10 for 60c, postpaid.

2. **Apios Tuberosa**—A matchless beauty, hardy as oak, having clusters of rich deep purple flowers, of delicious violet fragrance. Grows stronger each year. Each 15c; 3 for 35c.

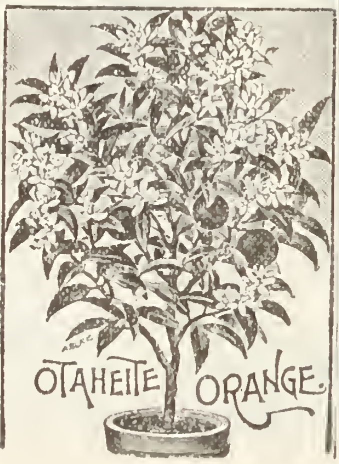
One each above 2, 20c; 3 plants of each, 40c.

OTAHEITE ORANGE.

Its great beauty and value is its constant bloom and constant bearing. Bears in great profusion blossoms, green fruit and ripe fruit on the same plant at the same time. It's fine, very fine. Splendid for house culture. Each, 25c; 3 for 50c.

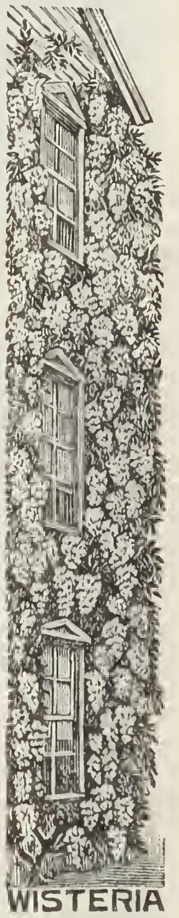
PONDEROSA LEMON.

A large splendid lemon, can be grown in any house atmosphere—does well everywhere. Each, 25c; 3 for 50c.



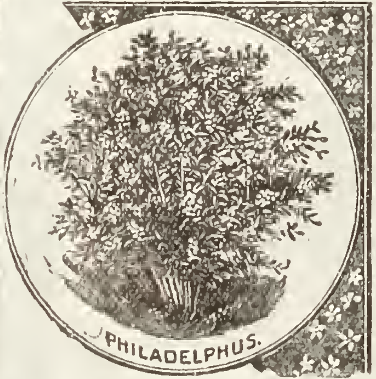
OTAHEITE ORANGE.

9 HARDY SHRUBS POSTPAID, $1.00.



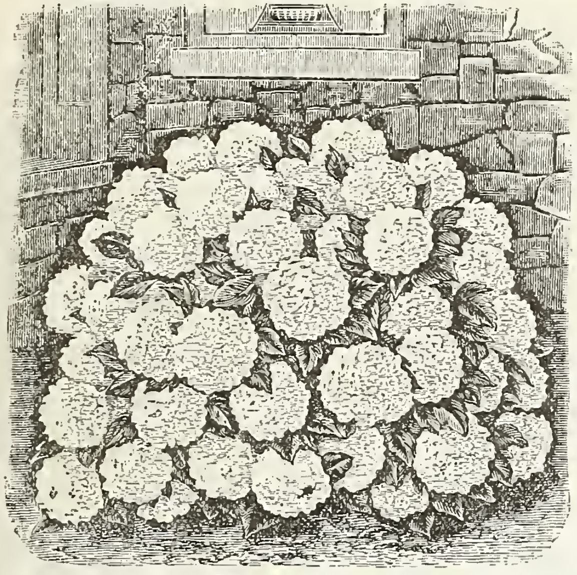
WISTERIA

1. **Chinese Wisteria.**—Blooming freely all summer long, hanging their gorgeous and immense bunches of deliciously sweet and lovely flowers from porches, balconies and verandas; grows 100 feet high. Each, 25c; 3 for 60c. Express size, large, each 35c.
2. **California Privet**—A Noble shrub with beautiful blossoms and rare foliage. Each, 20c; 3 for 50c. Express size, large, each, 30c.
3. **Persian Lilac**—Bears its enormous trusses often ten inches long of pure white, strongly fragrant. Each, 20c. Express size, large, each, 30c.
4. **Spirea Bumalda**—Blooming from July until killed by frost. The blossoms are large and of a bright rose color; perfectly hardy. Each, 25c. Express size, large, each, 30c.
5. **Weigelia Rosea**—Laden with fine bell-shaped pink blossoms during June. Each, 20c. Express size large, each, 30c.
6. **Philadelphus**—The blossoms are large, pure white, waxy of delicious orange fragrance, and borne in prodigal profusion; absolutely hardy. Each, 20c; 3 for 50c. Express size, large, each, 30c.



7. **Forsythia or Golden Bell** — Robes itself, during April and May, the length of its branches, in pendulus bells of a bright yellow color, Immensely brilliant. Each, 20c; large 30c.
8. **Spirea Van Houttei**—The most showy of all the Spireas; with long, slender branches that droop gracefully with their weight of pure white flowers. Each, 20c; large, each, 30c.
9. **Calycanthus**—It bears in May a great profusion of double purple blossoms, which have a strong pineapple fragrance. Each, 15c; 3 for 40c; large, each, 30c.

Price of above 9, mail size, $1.00; any 3 for 45c; any 6 for 75c, postpaid. Express size, large, the 9 for $1.75.



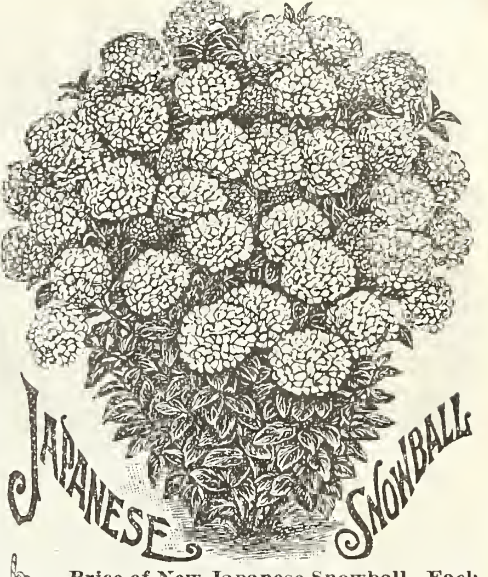
A 4th Sized Hydrangea Plant on Salzer's Lawn

Hydrangea Grandiflora.

Its equal has yet to be found. Indeed, it is the finest hardy shrub in cultivation; flowers are formed in large white trusses 6 to 10 inches in length, remaining in bloom until killed by frost. The flowers turn to rosy pink in the fall. It is as hardy as oak and a profuse bloomer; grows 6 feet high. Had a bush on our grounds **4 years old, in bloom last fall, and there were on it over 300 great trusses** of flowers. As shown in the engraving, the plant is of compact and sturdy habit, and when laden with its great masses of bloom is exceedingly striking and attractive. This noble shrub adorns alike with its superb presence the cottage, farmyard, large lawns, extensive grounds, parks, etc., and is especially desirable when grown as single specimen plants, as shown in our illustration. A universal favorite. Splendid for cemetery. Stands 60 degrees below zero.

Prices according to size.

Each	**20c;**	**3 for $0 50**
2d size	**40c;**	**3 for 1.00**
3d size	**60c;**	**3 for 1.50**
4th size	**$1.00;**	**3 for 2.00**

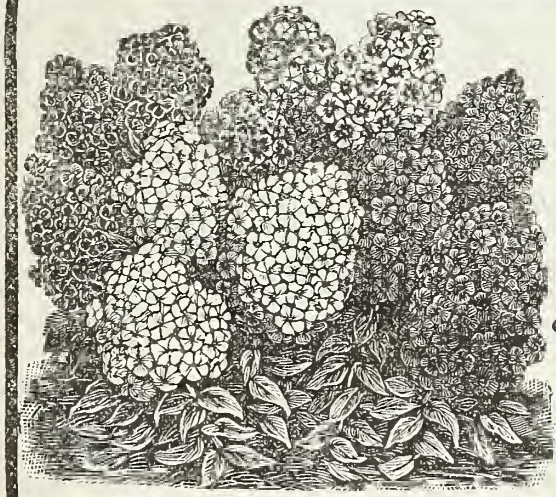


Price of New Japanese Snowball. Each, 30c; 2 for 50. Price of extra size: Each, 60c; 3 for $1.50.

New Japan Double Snowball.

Grandest of all Double White Shrubs.—Noble in this climate. It's immeasurably superior to the common Snowball. Enormous balls of great snow-white blossoms, borne in matchless prodigious profusion. Hardy as oak. **Each, 30c; 2 for 50c. Extra size, by express, 60c each; 3 for $1.50.** **1 each, Japan Snowball and Hydrangea, mailing size, 50c.**

SALZER'S RADIANT COLLECTION OF HARDY PHLOX.



A Bed of Salzer's Radiant Phlox.

The set of six, postpaid, 70c.

1. **Virgil**—Enormous trusses, violet blue. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two year old, by express, 1 plant, 25c; 3 plants 65c.

2. **Heroine**—Indescribably grand, orange scarlet, single florets often larger than a silver dollar piece. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two year old, by express, 1 plant 25c; 3 plants 65c.

3. **Diana**—Giant blossoms, marvelously grand and magnificently stately. Purplish crimson. Each, 20c; 2 for 30c; 5 for 70c, postpaid. Two year old, by express, 1 plant, 30c; 3 plants 75c.

4. **Elmira**—Colossal in size, beautiful in the extreme, white pink eye. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two years old, by express, 1 plant 25c; 3 plants 65c.

5. **La Crosse**—A Magnificent Phlox; a silver dollar piece will not cover a single floret. Giant in size, stately and grand in appearance, wonderfully beautiful, shiny scarlet crimson. Each, 20c; 2 for 30c; 5 for 70c, postpaid. Two year old, by express, 1 plant 30c; 3 plants 75c.

6. **Silver Lace**—Giant blossoms, pure snow white, profuse bloomer. Each, 15c; 2 for 25c; 5 for 50c, postpaid. Two year old, by express, 1 plant 25c; 3 plants 65c.

One set of above six 70c, two sets $1.30, three sets $1.65, postpaid. Any three of above 50c. Above set of six, two year old, by express, $1.50, three sets, two year old $4.00.

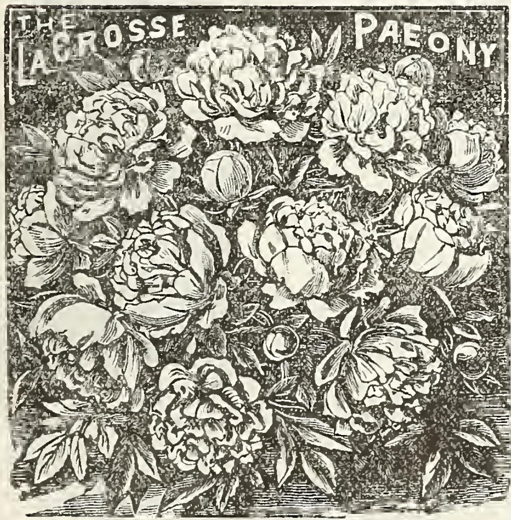
FIVE GIANT COLOSSAL PHLOX.

Take a silver dollar, place it over any floret of the following five and the dollar in most cases fails to cover the blossom!

1. **Purity**—Gorgeous white, Each, 25c. Two year old, 40c.
2. **Eclaireur**—Crimson and rosy eye. Each, 25c. Two year old, 40c.
3. **Matador**—Orange Vermillion. Each, 25c. Two year old, 40c.
4. **Multiflora**—White, violet, purple. Each, 25c. Two year old, 40c.
5. **Pantheon**—Salmon, rose, enormous. Each, 25c. Two year old, 40c.

Above five, $1.00. Above five, two year old, $1.50

PAEONIES.



The Paeony is with right the noblest and at the same time the most popular and beautiful and serviceable hardy outdoor flower. They increase in beauty and size each succeeding year. Three or four plants well established will give from 100 to 200 great gorgeous blossoms. Paeony seed, pkg. 20 kernels, 15c.

1. **LA CROSSE. (DOUBLE PINK.)**
A glorious, fragrant, very double, extremely free blooming Pink Paeony; bearing a great number of giant colossal, magnificent size blossoms: splendid in every respect. Price, 30c each; 3 for 85c.

2. **GOETHE. (DARK RED.)**
A magnificent dark red variety; specimens having been grown 6 inches in diameter. Colossal bunches of intensely dark red coloring are already borne after second year. Price, 30c each; 3 for 85c.

3. **SNOWDRIFT. (PURE WHITE.)**
A beautiful pure white, very large, very finely formed and exquisite. The blossom of Snowdrift is one of the rarest of all the Whites. Price, 25c each; 3 for 70c.

4. **GIVALET. (DEEP PINK.)**
A grand sort; extremely early; bears its deep pink glorious blossoms in wonderful profusion. It is a striking variety. Price, 25c each; 3 for 70c. **One each of above 4 for 75c, postpaid. Any 2 of above for 45c. By express: Larger plants of above, 35c each; 4 for $1.00.**

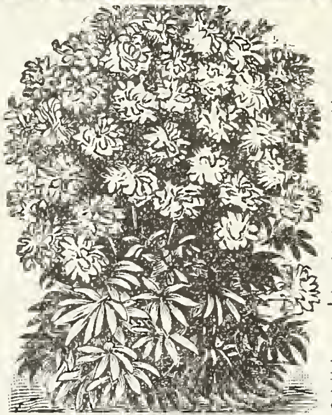
FESTIVIA MAXIMA.

Grandest of all snow white Paeonies. Large plants frequently bring $5 each. Small plants each, 40c; 3 for $1.00.

OTHER SPLENDID PAEONY SORTS. Price, 25c each; any 5 for $1.10; 10 for $2.00.

A. **Achille**—Flesh or blush white.
B. **Andre Lauries**—Violet red; enormous giant.
C. **Curiosity**—A rare curiosity! A beauty!
D. **Dauberton**—A purplish lilac, fine.
E. **Floral Treasure**—Bright, light pink, splendid.
F. **Grandiflora**—Flesh white, large.
G. **Rosea**—Enormous blossoms, rosy pink.
H. **Non Plus Ultra**—Bright Rose, colossal.
I. **Triumphant**—Brilliant crimson, giant size.
J. **Victoria Tricolor**—Rose, pink and salmon.

Price, A to J, each 25c; any 5 for $1.10; the 10 for $2.00.



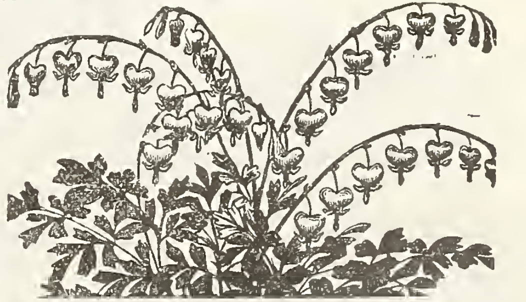
Rudbeckia, 20c.

RUDBECKIA GOLDEN GLOW.

The most distinct large flowering hardy plant. A magnificent grower, very branching, and each branch bears from 6 to 20 great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly. Each, 20c. 4 for 50c.

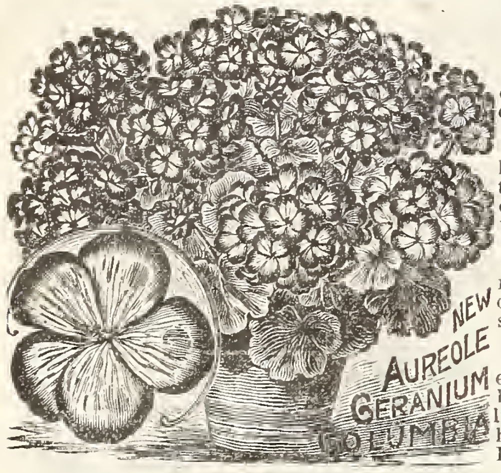
BLEEDING HEART.

Is an old fashioned hardy flower, but one that deserves a place everywhere. Of it can truly be said, "A thing of beauty is a joy forever," for no plant is more satisfactory, more liberal and free in bloom than this.



Bleeding Heart—Each 20c; 2 for 30c.

It will stand the coldest winters and flourish, and a single plant will bear from 100 to 500 long spikes of blood red, heart-shaped drooping flowers, hence the name, Bleeding Heart. Price, postpaid, each 20c; 2 for 30c; 5 for 65c; 10 for $1.20, postpaid, by express 10 for $1.00.



GERANIUMS.

The first 4 on this page are wonderful creations in single, odd, intense, brilliant colored varieties; large trusses.

1. HELEN SALZER. (SINGLE.)

A wonderful creation. It is preeminently beautiful; a seedling of an entire new type. The trusses are enormous. The color scheme brilliant, changeable, variable, wonderful. Price, 25c each; 3 for 60c.

2. COLUMBIA. (SINGLE.)

Another great freak of nature; rare, rich, resourceful, large trusses; carmine rose center, maculated white, wonderful. A stunner! Price, 20c each; 3 for 50c.

3. EUGENE SUE. (SINGLE.)

Magnificent! Stunning! Enormous trusses! The color scheme in the main is high brilliant, orange, scarlet; foliage large, luxuriant and branching, semi-dwarf; the highly desirable sort. One of the rarest. Price, 20c each; 3 for 50c.

4. BEAUTY OF RICHMOND. (SINGLE.)

A freak of nature! Magnificent scarlet crimson, shading from a delicate violet rose to a distinct white center; a magnificent bedder, also splendid pot plant for winter. A stunner! Price, 20c each; 3 for 50c.

One each above 4 Wonderful Creations 65c.

SINGLE GERANIUMS.

NUIT POITEVINE. (CRIMSON.)

Famed the world over as the handsoment, intense dark crimson, rosy purple, giant flowering single Geranium. Price, 20c each.

RIVAL. (SALMON RED.)

Vincent, the greatest Geranium Grower, says we ought to appreciate wondrous nature for having provided us with this flower gem. The Zenith to perfection. Color a unique shade of soft salmon red. Price, 25c each; 3 for 60c.

GRANVILLE. (ROSE PINK.)

Original color of rose pink with white blotches; giant florets, enormous trusses. Plant makes a great bedder. Price, 20c each.

PAUL CRAMPEL. (SCARLET.)

The excellent single bedding variety, which promises to supersede all other scarlets, owing to its ironclad constitution; gigantic truss and free to bloom. Price, 20c each; 3 for 50c.

SNOWDROP. (PURE WHITE.)

Pure snow white, large florets, big truss. Price, 20c each; 3 for 50c.

VICTOR GROSSET. (SALMON COPPERY.)

A delightful shade of bright scarlet salmon; a splendid bedder and abundant bloomer. Price, 20c each; 3 for 50c.

Our selection, 6 splendid single blooming Geraniums, 75c.

SEVEN BEST DOUBLE GERANIUMS.

The following seven are the rarest, choicest, finest of a long list of over 200 Double Geraniums. Each one of the seven is a gem in the fullest sense of the word. They are splendid bedding Geraniums, and also make magnificent pot plants.

1. S. A. NUTT. (RED.)

It is safe to say that there are **ten times** more Nutt Geraniums planted each year, than of any other **ONE** variety. It simply is the very best of the **dark double crimson scarlet** bedders, always in heavy demand. We have a very large stock of it; stands the sun perfectly, and is always a mass of bloom. Each, 20c; 3 for 50c; 10 for $1.20.

2. RARE GERANIUM, JEAN VIAUD. (PINK.)

This is a wonderful Geranium. Semi-double, with single flowerets often measuring **2½ inches in diameter**, making up enormous trusses frequently **15 inches in circumference.**

The color is a clear rosy-pink with a distinct striking white blotch at the center. It is a rare Geranium, a wonderful Geranium, sure to please. **Price, each 20c; 3 for 50c.**

3. GEN. GRANT. (SCARLET.)

Henderson devotes a half page of his catalog to this wonderful Geranium, calling it the "Leading Scarlet Double, full fire, Bedding Geranium." Color bright vermillion scarlet; full round; giant florets; borne in colossal trusses on long stems; very distinct, clean, healthy foliage with a profusion of bloom. Price, 20c each; 3 for 50c.

4. NEW GERANIUM TRAGO. (SCARLET.)

Giant among the intense brilliant, scarlet, semi-double Geraniums. Single florets often measuring 7½ inches in circumference, or nearly 3 inches in diameter. The trusses are of colossal size, borne on long, stiff stems, a great rarity. Price, each, 20c; 3 for 50c.

5. MME. LANDRY. (APRICOT SALMON.)

Constantly in bloom throughout winter and summer. The florets are very large and borne in enormous trusses on long stems. Color brilliant apricot salmon, shading to copper with eye; withstands the **extreme** heat of summer perfectly. Price, 20c each; 3 for 50c.

6. BERTHE DE PRESILLY. (DAY BREAK PINK.)

Wonderful shade of silver rose; exquisite brightness; resembling the famous Day Break Carnation; blooms giant size; semi-double; finely shaped; robust habit; splendid for pot or bedding. Price, 20c each; 3 for 50c.

7. LA FAVORITE (WHITE.)

One of the finest double whites pure in color; flowers of an enormous size; continuous bloomer. Unsurpassed as a white bedder. Price, 20c each; 3 for 50.

One each of above 7 Doubles, 90c.

NEW IVY GERANIUMS.

Mrs. J. G. Day—Intense shade of rosy crimson, rich and glowing. Each, 15c.

Colonel Powell—Flowers enormous size, giant among Ivy Geraniums. Color white, soft blush, something immense. Each, 15c.

Leopard—Single florets measure 2½ inches across. Semi-double. Colorings so brilliant and distinct as to resemble an orchid, a remarkable Geranium. Each, 25c; 2 for 40c.

One each above 3 Ivy Geraniums, 45c.

CACTUS FLOWERING GERANIUM.

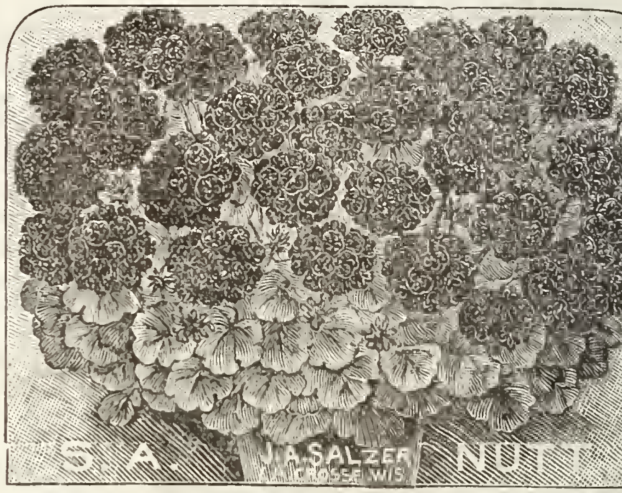
A unique and strikingly beautiful, distinct type.

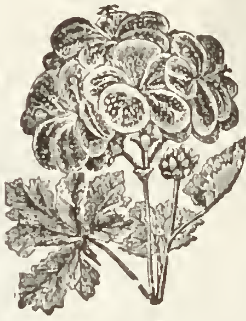
Exquisite. Salmon rose colored; rare. Price, 30c each.

Fire Brand. Rich scarlet. A great rarity. Price, 30c each.

Greenhill. Soft, pinkish, lavender, fine. Price, 30c each.

One each of above 3, postpaid, 60c.

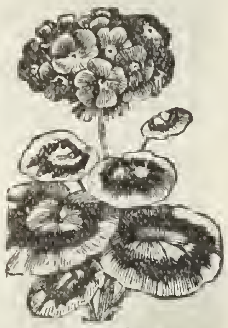




New Sweet-Scented Rose Geranium "Angelus," 20c.

TRI-COLOR GERANIUM.

Mrs. Pollock—(See cut.) The ground color of leaf is deep green; next comes a zone of dark crimson, the margin of which is tinted with scarlet, then a belt of green, the margin of leaf bearing a clear yellow. As an ornament for the parlor, nothing yet excels Mrs. Pollock. Each, 25c; 2 for 45c.



Mrs. Pollock, 25c.

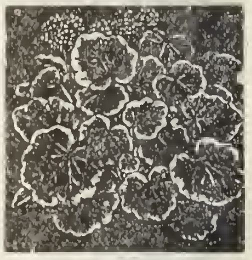
NEW ROSE GERANIUM, ANGELUS.

It has the nature of Mrs. Taylor, but is a more vigorous grower, a free bloomer, while the blossoms are large and of a brighter red, resembling a small Pelargonium in colorings; its scent is a delicious rose. **It stands unrivaled.** Each, 20c; 2 for 30c.

Common Rose Scented Geranium. Each, 15c; 2 for 20c.

SALLEROI.

Salleroi is the greatest acquisition in silver variegated Geraniums for bedding and pot purposes that has ever been introduced. Each, 15c; 3 for 30c.



Salleroi, 15c.

SILVER QUEEN.

A beautiful silver foliage variety. Each, 20c.

BEDDING PLANTS.

We grow immense quantities of this class of stock for planting out early in spring for beds and border purposes. The stock is healthy, large, fine for immediate effect. For a showy bed, the Cannas—either the green or red leaf variety for the center and then bordered by Coleus or Ageratum—make magnificent, gorgeous display.

The Caladium do splendidly for a round bed in a garden and can be bordered with Coleus or Golden Feather or Heliotrope.

It is nice to border the Geranium bed with a silver variety or Salvias. In arranging beds, Cannas should be set about 2 feet apart each way; Caladium, 2 feet; Geraniums, 16 inches; Salvias, 16 inches. The other plants about 12 inches. If sent by express we add **extra** plants to partially cover express charges. Prices quoted are by express; if by mail add 20c per each 10 for postage.

	Per 10.	Per 100.
*Ageratum, Best white and blue...	$0.50	$3.75
*Alternathera. Red, yellow.........	.50	3.75
*Alyssum. Dwarf white............	.50	3.75
Caladium. Large foliage...........	1.20	.....
Cannas. Roots, green foliage.......	.75	6.00
" Roots, bronze foliage........	1.00	8.00
" Potted plants, green foliage.	1.25	10.00
" Potted plants, bronze foliage	1.50	12.00
" Potted plants, King Humbert	2.40	17.50
*Centaureas. White border plants.	.50	4.00

	Per 10.	Per 100.
*Coleus. Bedding varieties.........	$0.50	$3.75
Feverfew. White flowers...........	.75	6.00
Geraniums. Double and single.....	.75	6.00
" Extra large	1.25	10.00
" Silver, for borders..........	.60	4.50
*Golden Feather	.40	3.00
*Heliotropes. Assorted	.75	6.00

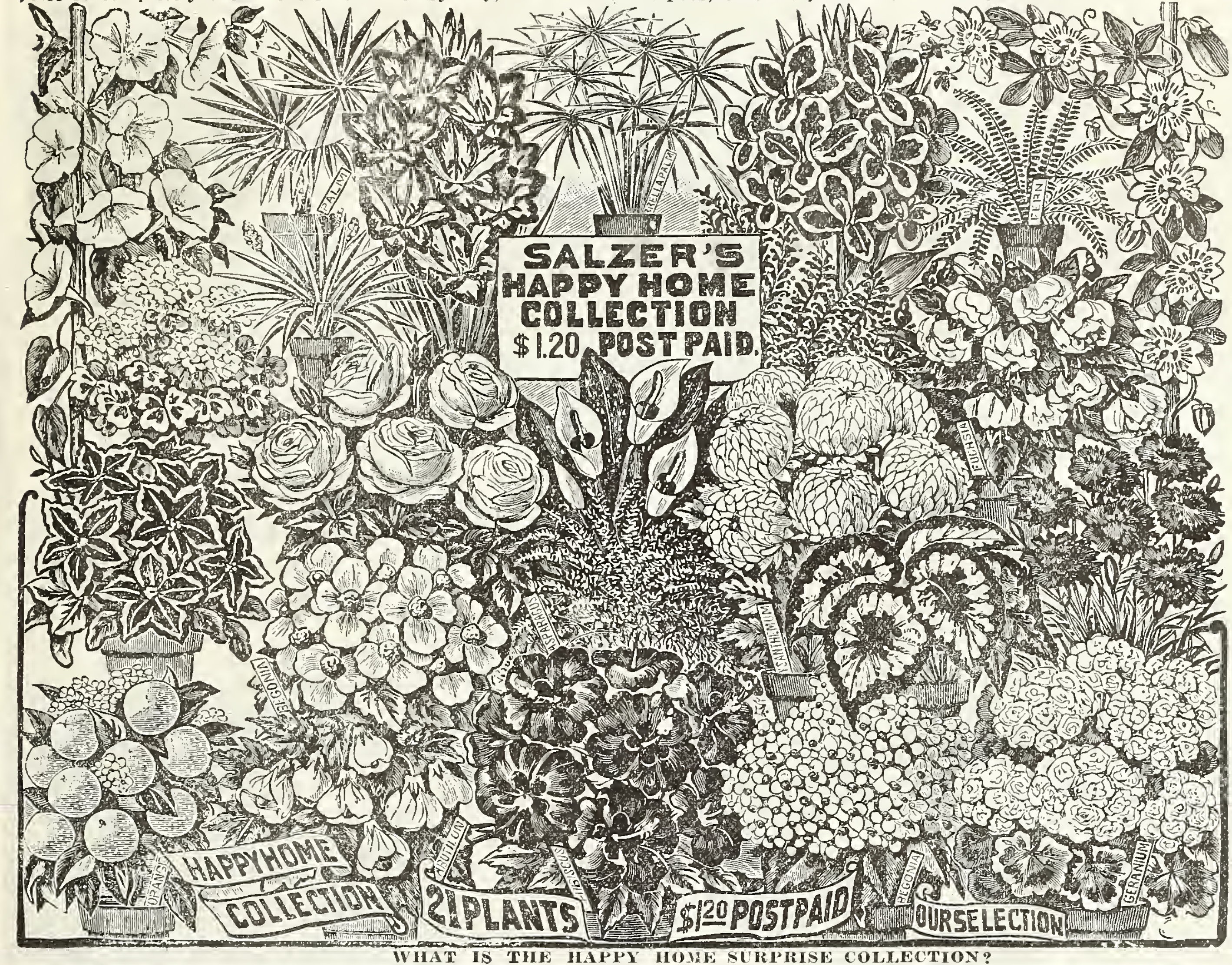
	Per 10.	Per 100.
*Lobelias. Best dwarf, blue........	$0.50	$3.75
Pansies. Finest mixed............	.50	3.75
Petunias. Finest double (named)...	.90	8.00
Petunias. Single flowering........	.50	3.75
*Salvias. "Scarlet Sage"...........	.75	7.00
*Salvias. "Scarlet Sage," 4 in......	1.20	10.00

*Those marked with a (*) are splendid for borders.

SALZER'S HAPPY HOME COLLECTION OF 21 PLANTS $1.20 POSTPAID.

This great plant collection, composed of the best the greenhouses of America or Europe can furnish, a rainbow of colors, we offer at a price so completely within the reach of everybody, whether rich or poor, that we predict it will take 1,000,000 PLANTS. to fill our orders for 1911. Well no matter; we have them. To meet the demand of our plant trade we are obliged to grow enormous stocks of all kinds of roses, plants and bulbs — often more than necessary—to make sure that we have enough, so after the heavy spring business is about over, in May. we take this stock of various rare and good things and make it into a Happy Home Collection, and offer them to our customers at 21 plants for **$1.20**, giving them 3 to 4 times the value of their money. They will be sent free by mail. All collection orders are booked and will be shipped as early in the season as our stock permits.

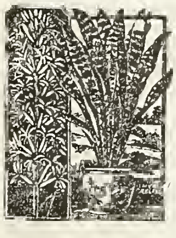
This collection is immensely popular among our customers.



WHAT IS THE HAPPY HOME SURPRISE COLLECTION?

It is composed of everything we have a surplus of, our selection, consisting of rich, rare, beautiful plants and bulbs. We send such fine plants that you are sure to be pleased with them. These we sell.

Price: 11 plants, postpaid, for 75c. 21 plants, postpaid, for $1.20. If you send 85 cents, we add to above collection of 11 plants 1 Sanseveria, 20c each. If you send $1.30 we add to above collection of 21plants 1 Beautiful Sanseveria, 20c each.

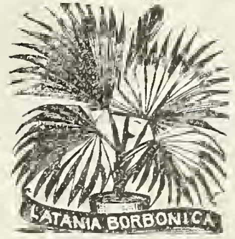


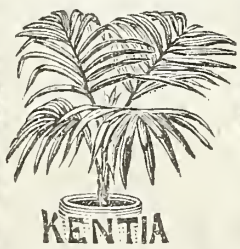
SANSEVERIA.

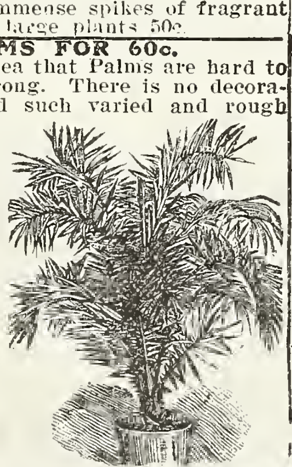
We cannot say too much in favor of this magnificent house plant. None more suitable, nor one that deserves a better place. With age it becomes imposing in effect, bearing immense spikes of fragrant white flowers. Each, 20c; large plants 50c.

3 RARE PALMS FOR 60c.

Many persons have an idea that Palms are hard to grow. This is entirely wrong. There is no decorative plant that will stand such varied and rough usage as the Palm. Ordinary moisture, partial shade and moderate warmth are its requisites.







The Graceful Phoenix.

1. **Phoenix**—Graceful and charming in the extreme. Each, 25c; seed, per 5 kernels, 10c.
2. **Latania**—The most popular Palm known. Each, 25c; seed, per 5 kernels, 10c.
3. **Kentia**—A charming Palm, graceful, hardy, popular. Each, 25c; seed, per 5 kernels, 10c.

Above 3 for 60c, postpaid. Above, second size, each, 50c; 3 for $1.40. Above, third size, each, $1.00; 3 for $2.50.

PALM SEEDS.

Palms are of easy growth from seed. Full directions "How to grow Palms" with each package. Palm seed mixed, 10 kernels, 15c; package, 50 kernels, 50c.

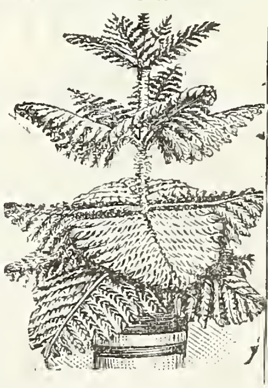
10 kernels of Palm, Dracaena, Pandanus and Banana seeds mixed in one package, 20c.

A package of 50 kernels, 75c.

PANDANUS UTILIS.

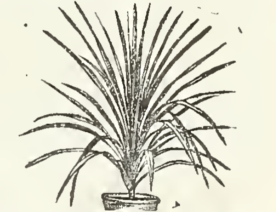
Called Screw Pine from arrangement of leaves on stem. A stately plant similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, 30c each; 2nd size, 75c each; 4 kernels of seed, 10c.

ARAUCARIA EXCELSA.



The grandest of all evergreen house plants; a regular beauty; very graceful, fine and rare. Easily taken care of. The joy and delight of everyone. It's a continuous joy to have the Araucaria in your collection. Nothing will please you more. "It's a chaste plant."

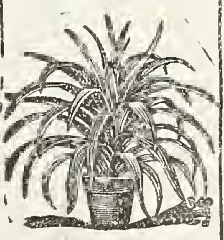
Small plants, 65c each; larger, $1.20 to $2.00 each.



DRACAENA—An elegant decorative plant. Splendid grown alone or as the center of vases, jardinieres, etc. Each, 20c; seed, 5 kernels, 10c.

FILIFERA PALM.

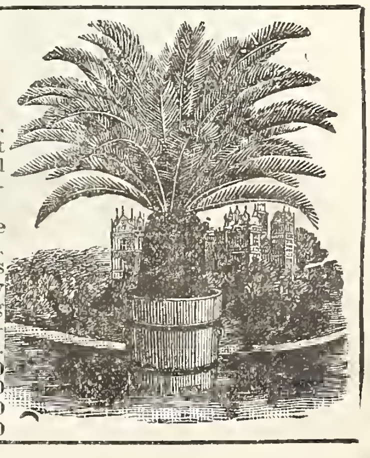
Filifera—Known as the Weeping Palm the world over. Each, 25c. Seed, per 5 kernels, 10c.



PANDANUS VETCHII.

The handsomest of all variegated plants. In every respect like P. Utilis, only handsomer. It's a stately plant. (See cut.) Each, 60c; large plants, $1.00 to $2.00.

Cycas Revoluta, The True Sago Palm.



Easiest growing, grandest, stateliest of all palms. Should be in your collection too.

Indeed, it is the noblest of all palms, yes, of all plants and is easily by noble right the king of the plant kingdom, easy to grow.

1st Size	$0.40
2d Size	.60
3d Size	1.00
4th Size	2.00

THE ROSE.

Hundreds of new roses are being offered to the people of America at present by florists, and of the long list but few are really of lasting merit, or such that will reward the ordinary grower with anything like "paying buds." One or two buds a year from a new Rose with a high, commanding title is certainly not as good as 100 or more buds from a trusted, tried and standard Rose; hence our list this year contains only the cream of free bloomers.

EVER BLOOMING ROSES.

FOUR PERPETUAL BLOOMERS, 50c.

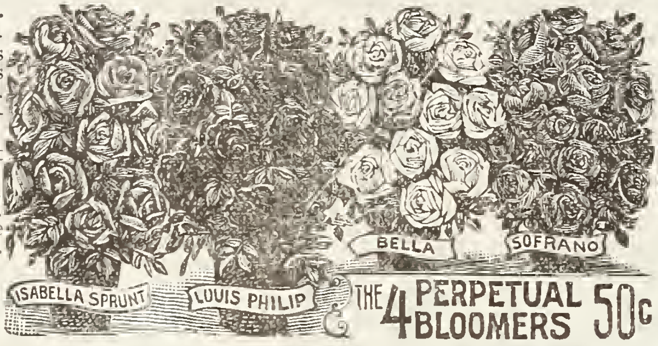
Of these four extremely free flowering Roses we sold the past four years upward of 100,000 plants, and no Roses on earth bloom more freely than these.

1. **Bella**—The sweetest, freest bloomer, of pure snowy white. Each, 15c.
2. **Louis Philip**—The grandest, freest blooming crimson red Rose known. 15c
3. **Isabella Sprunt**—No breed so fine no yellow Rose so free of bloom. 15c.
4. **Sofrano**—Grand saffron or coffee colored; exquisite buds; free bloomer. Each, 15c.

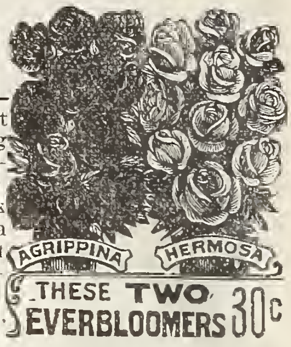
They never fail you.

Price of the four, 50c, postpaid.

Large plants 4 for 90c by express.



Agrippina—A magnificent Rose, blooming almost continuously; color intense dark red. Makes a magnificent bud for buttonhole purposes. Each, 20c; 3 for 50c



Hermosa—The freest blooming, glorious pink Rose in cultivation; an everbloomer; magnificent in every respect. Each, 20c; 3 for 50c.

One each of above two, postpaid, 30c.

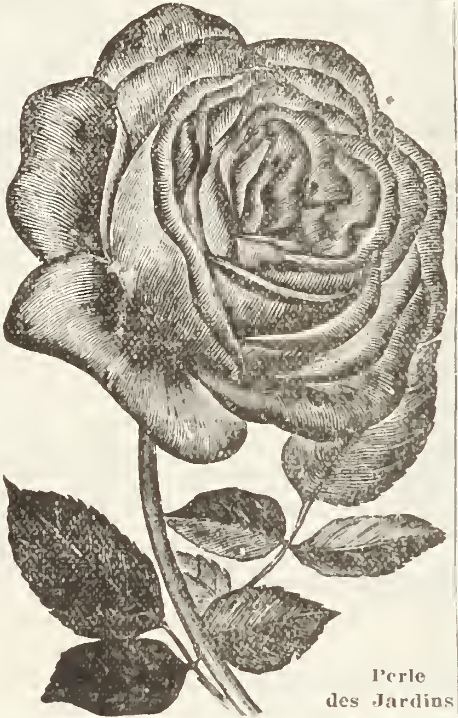
One each of above two, large by express, 50c.

FIVE EVERBLOOMING ROSES, 60c.

1. **The Bride**—Flowers giant size, pure white, long stems, magnificent buds. Each, 15c.
2. **Woutton**—Striking and brilliant violet crimson, everblooming Rose; flowers are large, full and regular. Each. 25c.
3. **Clothilde Soupert**—The color is pearl white, deepening to carmine in the center and it certainly surpasses all other varieties as an everblooming pot Rose. Each. 20c.
4. **Perle des Jardins**—Color, clear golden yellow. Its proud buds are of colossal size. Each, 15c.
5. **Catherine Mermet**—A glorious everblooming Tea Rose; bright flesh color; of easy cultivation; buds of mammoth size. Each. 15c.

Above 5 everblooming Roses, 60c, postpaid.

Above 5 by express large plants, $1.00.



Perle des Jardins

FANCY ROSES.

1. AMERICAN BEAUTY ROSE.

Proudest and noblest of all Roses, that's what the American Beauty can truly claim. It has the true hybrid fragrance, and this, with a large size (blossoms often **7 inches in diameter**), rich, deep crimson color and free blooming properties, makes it the finest Rose in America today. Flourishes outdoors with slight winter protection. Each, 30c; large plants, 50c each.

2. LIBERTY.

A brilliant, deep red, monthly Rose, of gorgeous buds. Each, 30c; large, each, 50c.

3. GOLDEN GATE.

White, tinged with intense orange. Each, 30c; 2nd size, 50c.

4. MARSHALL NIEL.

A glorious Rose, great giant, sulphur yellow, ball-shaped, fragrant blossoms. Hardy south of St. Louis. Each, 30c; 2d size, 50c.

5. KILLARNEY.

Probably no Rose has ever taken such a prominent place so quickly as Killarney. It is one of the most popular of our garden Roses, and also one of the leading varieties for winter cut flowers. It is perfectly hardy in this latitude; in growth it is strong and robust, and as free-flowering as any Rose we know. In color it is a sparkling, brilliant, imperial pink; the blooms are large, the buds long and pointed, the petals very large and of great substance, and just as handsome in the full-blown flower as in the bud form. Each, 20c; large, 30c.

6. MADAM COCHET.

An extra strong grower, producing its large buds and flowers in the greatest profusion; color deep rose-pink, inner side of petals silvery-rose; borne on long stout stems; very double and exquisite in bud or when full bloom. Each, 20c; large, 30c.

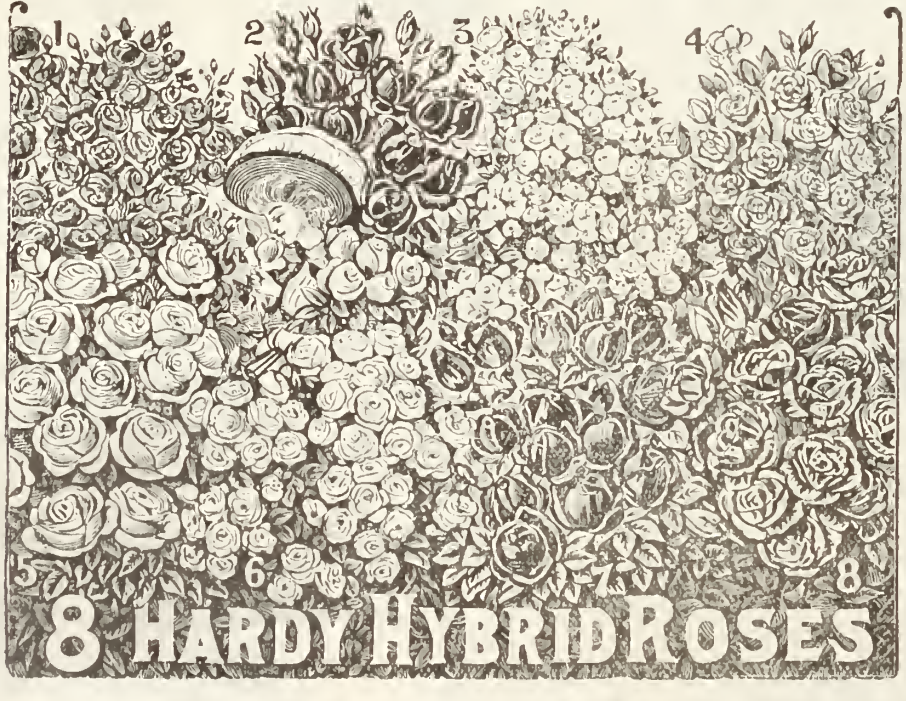
7. CHATENAY.

A great rose, used largely for cut flowers, large monster, rosy carmine buds. Each, 20c; large, 30c.

One each of above 7, $1.09; 7 large fine plants, $1.50.

SALZER'S EIGHT HARDY HYBRID GARDEN ROSES.

Go the world over, and nowhere will you find a more magnificent collection of ironclad, hardy, everblooming Roses than the eight below. This Hardy Collection will bring sunshine and smiles and happiness and good cheer and gladness to every one planting them. They are as hardy as oak, will bloom at once and during 1911 so freely that you will get bushels of flowers from these hardy beauties.



1. **Ulrich Brunner**—The flowers are borne on long flower stalks almost devoid of thorns. Enormous buds. color bright cherry red.

   Price by mail, 20c; by express, large plants, 30c.
2. **Gen. Jacqueminot**—The most popular of all Roses of the Hybrid Perpetual class. Color, rich crimson; of fine shape and exquisite fragrance. No words can adequately describe its charms.

   Price by mail, 20c; by express, large plants, 30c.
3. **Coquette des Alps**—The best and freest blooming of all hardy white Roses. Occasionally shows light blush which enhances its beauty.

   Price by mail, 20c; by express, large plants, 30c.
4. **Mrs. John Laing**—Rich satiny pink. Colossal in size, very full, delicious fragrance. Very hardy. Almost as free blooming as a monthly Rose.

   Price by mail, 20c; by express, large plants, 30c.
5. **Magna Charta**—Bright deep pink, very large and fragrant. A grand popular hardy garden Rose.

   Price by mail, 20c; by express, large plants, 30c.
6. **Mad. Plantier**—Withstands the cold winters of Wisconsin without protection. It has pure white, perfect flowers, fine buds, very fragrant; especially suitable for **cemetery planting.**

   Price by mail, 20c; by express, large plants, 30c.
7. **Paul Neyron**—The flowers are immense; probably the largest and finest Rose; bright, shining pink, clear and beautiful; blooms the first season and all summer.

   Price by mail, 20c; by express, large plants, 30c.
8. **Vick's Caprice**—A very capricious Rose, variegated, oddly beautiful, very hardy, very free flowering.

   Price by mail, 20c; by express, large plants, 30c.

PRICE OF SALZER'S EIGHT HARDY ROSES.

Price of above 8 Hardy Roses, postpaid, $1.00. Price of above 8 Hardy Roses, large plants, will bloom at once, by express, $2.00.

SALZER'S RARE GARDEN ROSES.

1. **Gruss aus Teplitz**—One of the very brightest colored Roses extant, of peculiar lasting qualities, retaining its magnificent vivid, rich, fiery red coloring even during the hottest summer weather. It blooms more freely than the monthly rose. It's great, i'ts a blooming wonder. Large plant, each, 35c; 3 for $1.00, by express. By mail, small plants, each, 20c.

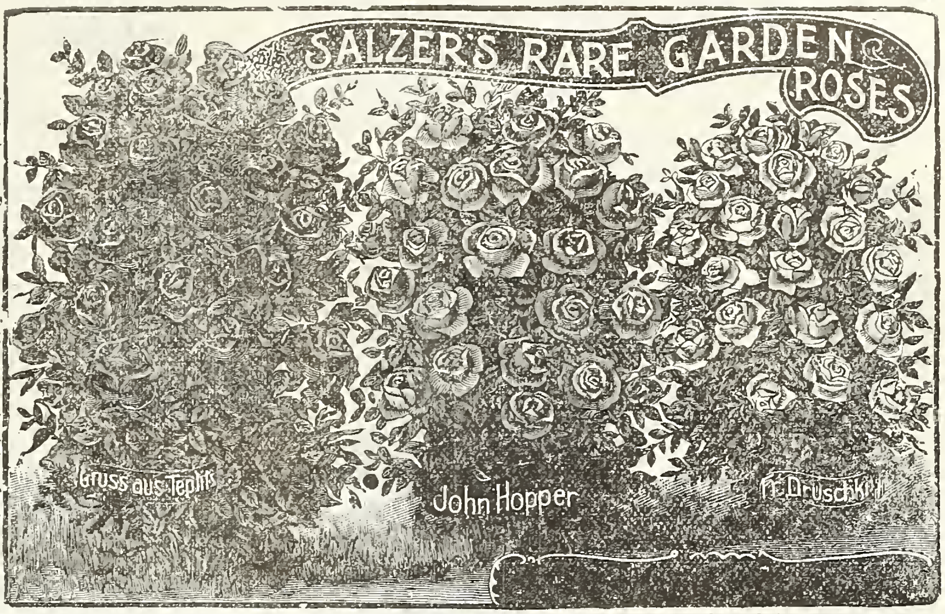
2. **Frau Karl Druschki—The ideal hardy white Rose.** Its flowers, which are very large, are perfect in form and snow-white in color, with large shell-shaped petals, forming a beautiful flower. The plant is a strong, vigorous, healthy grower and remarkably free-flowering. Large plauts, 40e each; 3 for $1.10. By mail, small plants each, 25c.

3. **John Hopper**—Bright Rose, carmine center; flowers large, cupped and well formed. Large plants, each, 35e; 3 for $1.00. By mail, small plants, each, 20c.

4. **Souvenir de Pierre Notting.—The ideal yellow bedding Rose**; has exceptionally large flowers, which in form and beauty surpass almost everything in the rose garden. In color it is a deep, apricot-yellow shaded with orange; rich and beautiful. Large plants, 50c each, 3 for $1.25. By mail, small plants, each, 25c.

☞**One each above 4 Rare Roses, by mail, 75c.**

☞**One each above 4 Rare Roses, large plants, by express, $1.50.**

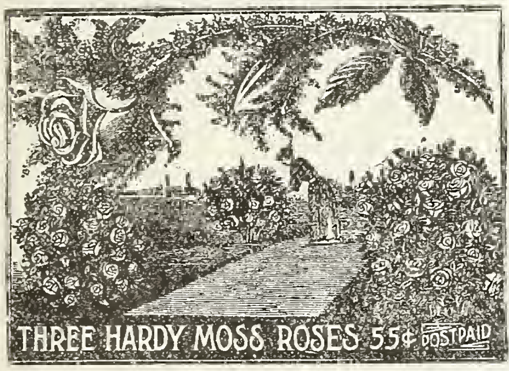


The above 4 Rare Garden Roses are without question the most wonderful creations in the hardy rose garden produced in recent years. They are Everbloomers! On my own grounds, 2 year old plants, planted May 1, were never out of bloom until frost.

15 Hardy Roses, large plants, all different in bloom, color, etc., a grand collection, by express, for only $3.25; 25, all different, $6.00.

THREE HARDY MOSS ROSES.

The Moss Roses are known in poetry and song. The graceful bud and mossy stem are sought everywhere. Our varieties are hardy and very floriferous.


THREE HARDY MOSS ROSES 55¢ POSTPAID

No Roses do better, or are hardier and easier to grow than Salzers' Moss!

The Pink—Beautiful shade of pink. Each, 20c.

The White—Pure white; large bud. Each, 20e.

The Red—Deep color; fine form. Each, 20e.

One each of these 3 glorious Moss Roses, postpaid, 55c.

One each, large plants, by express, 80c.

THE THREE BELLE ROSES, 50c POSTPAID.

Here we have 3 hardy, ironclad, climbing Roses of different form and color, that can not be beat where abundance of blossoms, delightful fragrance and hardy vigor are desired. The price is so low—only 50c, postpaid for three—that every farmhouse, every city home, every cottage and every palace should be graced by them.

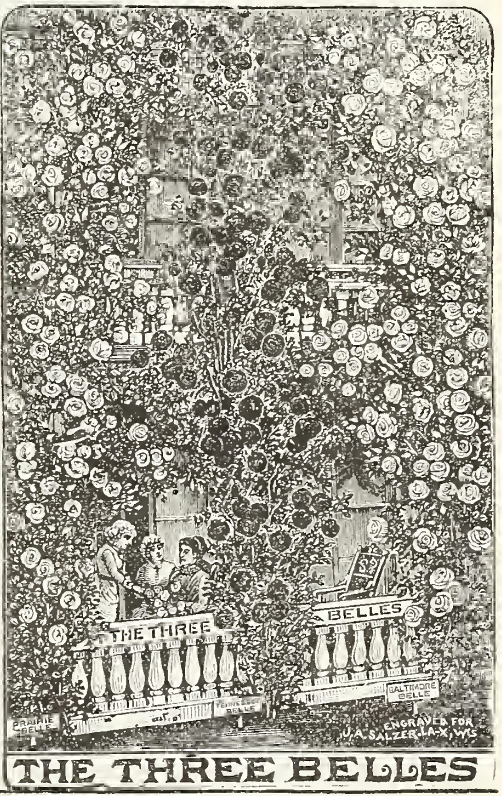
1. **Prairie Belle or Prairie Queen—**Grows to 50 feet high. Clear, bright pink, sometimes with a white stripe; large; compact and globular; very double and full; blossoms in clusters; one of the finest. Each, 20c; 2-year old, each 30c, by express.

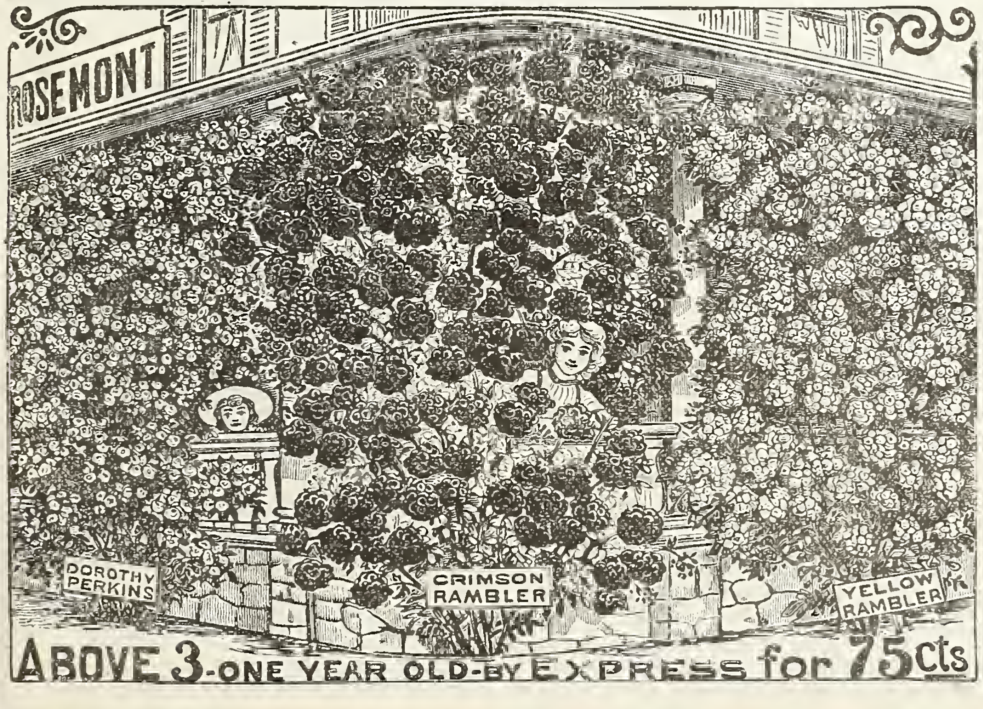
2. **Baltimore Belle**—A large pale blush Rose of good growth, bearing its beautiful, almost white blossoms in such profusion as to resemble a snowstorm in blast. It is a splendid climber. Each, 20c; 2 year old, each, 30e. ....

3. **Tennessee Belle**—Deep rosy piuk; shoots slender, and flowers in clusters prodigally. Each, 15c, 2-year-old, each, 30e, by express.

4. **The Martha Washington Rose**—Over one hundred years ago George Washingtou planted this rose in honor of his bride at Mount Vernon. Color pure white; perfectly double to the center, and of unsurpassed fragranee; buds beautiful and long, pointed. It is a rapid grower, especially the second season, when it attains a height of from 8 to 12 feet, and is so literally covered with pure white, fragrant flowers as to completely hide the foliage. Each, 20c; 2 for 30c; 2-year old, each, 30c.

1 each Three Belles, postpaid 50c.
1 each Three Belles and Martha Washington, 65c.
1 each Three Belles, 2-year-old, by express, 75c.
1 each Three Belles and Martha Washington, 2-year-old, by express, $1.25.





THE RAMBLER ROSES.

1. **Crimson Rambler**—The greatest Rose of the Century. It is said to be hardy as oak, to withstand every manner of climate, to grow rapidly, to remain outdoors, even in Wisconsiu's cold climate, and to bloom, and bloom all season long. A one-year-old plant from which our stock was propagated had **over 3,000 blossoms during the first year.** A plant under favorable conditions grows 15 feet the first season. Everybody growing same pronounces it the Rose wonder of the century. Each, 20c; 3 for 50c, postpaid; 7 for $1.00.

By express, strong 2-year-old, each, 35c; 3 for $1.00; 3-year-old, 75c each; 3 for $2.00 by express.

2. **Yellow Rambler**—What is said of the Crimson Rambler applies aqually to the Yellow, only that the color is rich yellow. Each, 20c; 3 for 50c, postpaid. 2-year-old, each, 35c; 3 for $1.00, by express.

3. **Dorothy Perkins**—The famous hardy **Pink** Rambler. A 3-year-old plant bore for us 2,700 shining pink blossoms last season. Each, 20c; 3 for 50c, postpaid. By express, 2-year-old, eaeh, 35c; 3 for $1.00. 3-year-old, 60c, 3 for $1.50.

One each above three Ramblers, small plants postpaid, 55c.

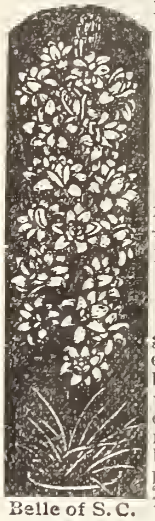
Above 3, Ramblers, **one-year-old**, by express, 75c.
Above 3, **two-year-old**, by express for $1.00.
Above 3, **three-year-old**, by express for $2.00.

THE WONDERFUL BABY RAMBLER ROSE.

A dwarf Rose, continuously in bloom. By this we mean 365 days of each and every year. Color, Crimson. It's a free grower, easy to take care of and is always, always in bloom. Price, by mail, each 25c; 3 for 50c; large plants each 35c, 3 for $1.00.

TUBEROSES.

Indeed, they will average 99 bloomers out of every 100 bulbs. They should be planted early in 5-inch pots, in rich sandy loam, watered moderately, beginning to bloom as early as July or August, and continuing for some months. A good way to have succession of bloom would be to plant bulbs every second week.



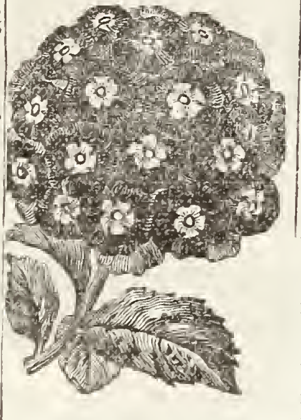
Belle of S.C.

Pearl Tuberose. Dwarf habit. free blooming; extra. Each. 8c; 2 for 15c; 10 for 50c; 25 for $1.25.

Double. Each. 7c; 3 for 20c; 10 for 40c.

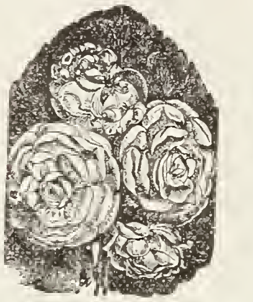
Belle of South Carolina Tuberose. A novelty; fine great bloomers. Big double snowy white deliciously fragrant blossoms. borne in great profusion 2 for 20c;, 5 for 40c; 10 for 75c.

VERBENA.



VIOLETS.

"Sweeter than all the roses." Easy culture.



Swanly White Violet. Flowers frequently 1 inch in diameter and pure white color. Each, 15c; 3 for 40c.

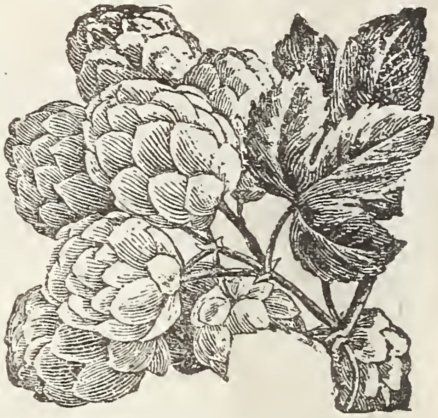
Marie Louise. One of the finest Violets grown, very double and large; color dark lavender blue. Each, 12c; 3 for 30c.

Blue Alsatian. The finest, sweetest, dark blue double Violet grown. Extremely floriferous. Each, 15c; 3 for 40c.

VERBENAS.

The prettiest and most popular of all flowering plants suitable for beds. It commences to flower and spread from the first day the plants are set until late in the autumn, every day becoming more handsome. Our colors are white, pink, blue, purple, rosy crimson, red, maroon striped, scarlet, dark red, etc. Each, by mail, 10c; 12 for 75c. By express, each, 8c; 12 for 60c.

SALZER'S PROLIFIC HOPS.



SALZER'S PROLIFIC HOPS.

This is a rapid and beautiful climbing vine, bearing great clusters of golden Hops, which are not only beautiful and fragrant, but useful for medicinal purposes for yeast tea, etc. Six plants suffice for large family. Hop vines are in great demand, make splendid vines for covering fences, out-houses, barns, etc. Each, 15c; 6 for 50c; 25 for $1.75; 50 for $3.00.

TREE SEEDS.

It requires 2 to 5 pounds of seed to grow sufficient trees to plant an acre.

BOX ELDER AND WHITE ASH.

Price of each kind: Pkg., 5c; ¼ lb., 15c; lb., 50c, postpaid; by express, lb., 40c; 5 lbs., $1.85; 10 lbs. or more at 35c per lb.

THE AMERICAN LINDEN.

It grows rapidly, leaves large size, extremely handsome; a special favorite for large lawns. Pkg., 5c; oz., 10c; lb., 60c, postpaid; by express, 5 lbs., $2.00; 10 lbs. or more, 35c per lb.

BLACK LOCUST.

Pkg., 5c; ¼ lb., 15c; lb., 45c, postpaid; by express, lb., 35c; 5 lbs., $1.50.

CATALPA SPECIOSA.

Planted in enormous quantities. Makes a rapid growth; large enough for fence posts in 5 years or less, 2 lbs., of seed furnish sufficient plants for an acre.

Price, big package, 10c; oz., 15c; ¼ lb., 35c; lb., $1.25, postpaid; by express, lb., 90c; 10 lbs., $8.50.

JACK PINE.

One of the noblest and most serviceable of all pine trees. Very hardy, growing in very poor and sandy soil. Pkg., 10c; oz., 40c; ¼ lb., $1.25; lb., $1.00.

2 Great Hedge Plants.

Osage Orange and Buckthorn are the two great hedge plants for America.

1. **Osage Orange**—The great hedge tree of America, grows to the height of 15 to 20 feet, forming a very dense hedge. Pkg., 5c; 1 oz., 10c; ¼ lb., 20c; lb., 50c, postpaid; by express, 1 oz., 10c; ¼ lb., 15c; 1 lb., 40c; 3 lbs., $1.10; 25 lbs., $8.00.

2. **Buckthorn (Rhamnus Catharticus)**—A fine, hardy, popular hedge plant, with dark green foliage, white flowers and small black fruit. Hardy as far north as Minnesota, where our seed is grown. Pkg., 5c; 1 oz., 15c; ¼ lb., 45c; lb., $1.50.

TREE SEEDS	By Mail			By Express	
	Pkg.	Oz.	Lb.	Lb.	10 Lbs.
American Beech	$0.05	$0.10	$0.75	$0.65	$ 5.00
Scotch Pine	.10	.20	1.50	1.35	12.50
Elm	.05	.10	.75	.65	5.00
Yellow Locust	.05	.15	.50	.40	3.50
Mulberry, Czar of Russia	.15	.60	6.00	.....	....
Mulberry, Russian	.10	.35	3.00	2.85	25.00
Catalpa, Speciosa	.10	.15	1.25	.90	8.50
Ailantus, or Tree of Heaven	.15	.50	.....	.....	....
Honey Locust	.05	.10	.40	.30	2.50

Arbor Vitae Scotch Fir European Larch Balsam Fir Norway Spruce Austrian Pine Silver Fir Swiss Stone Pine Mediterranean Pine Upright Cypress	Price of Seeds: Pkg.,10c Oz., 25c ¼ lb., 60c Lb. $2.00	Hemlock Spruce White Spruce White Pine Jack Pine	Pkg. 10c Oz., 40c ¼ lb., $1.25 Lb., $1.00
		Red Cedar European Beech Common Alder White Birch European Elm	Pkg., 10c Oz., 20c ¼ lb., 40c Lb., $1.25

Write for special prices on large lots.

SMALL FRUIT SEEDS.

Many families would like to experiment with growing small fruits, apple and hardy pear trees. The seeds of these are the choicest obtainable and are indeed fine. We offer these at a low price.

Apple Seed—Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.00; 3 lbs. for $2.00.

Pear Seed—Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $1.60.

Crab Apples—Mixed Varieties. Pkg., 10c; oz., 25c; lb., $1.25; 3 lbs. for $3.00.

Apricots—Mixed varieties. Pkg., 10c; oz., 25c; lb., $1.25.

Quinces—Mixed. Pkg., 10c; oz., 25c; lb., $1.25.

Cherries—Many mixed varieties. Pkg., 10c; ¼ lb., 20c; lb., 60c.

Plums—Mixed. Large pkg., 10c; lb., 60c.

Peaches—Mixed. Pkg., 10c; lb., 60c, postpaid.

Blackberries—Mixed. Pkg., 10c; oz., 30c. ¼ lb., $1.00; lb., $3.00.

Currants—Red. Pkg., 10c; oz., 40c; ¼ lb., $1.00.

Currants—White. Pkg., 10c; oz., 40c; ¼ lb., $1.00.

Currants—Mixed. Pkg., 10c; oz., 40c; ¼ lb., $1.00.

Blueberries—Pkg., 10c; oz., 60c.

Dewberries—Pkg., 10c; oz., 40c; ¼ lb., $1.50.

Gooseberries—Mixed, Pkg. 10c; oz., 75c.

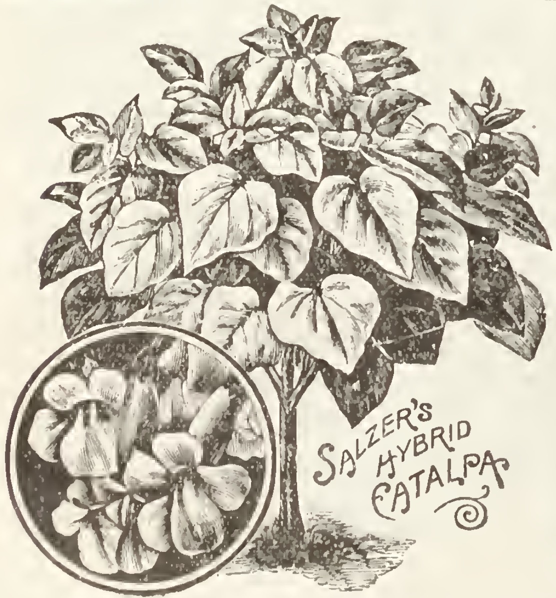
Grapes—Mixed. Pkg., 10c; oz., 25c; ¼ lb., 75c.

Raspberries—Mixed, Pkg., 10c; oz., 40c.

Strawberries—Mixed sorts. Pkg., 10c; oz., 75c.

Salzer's Everbearing Strawberry—Pkg., 20c; ½ oz., $1.00.

Cotton Seed—Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.



Large trees 8 to 10 feet, $1.00 each; 3 for $2.50.

Catalpa Speciosa.

The most wonderfully luxuriant foliage imaginable adorns the catalpa, with majestic massive.

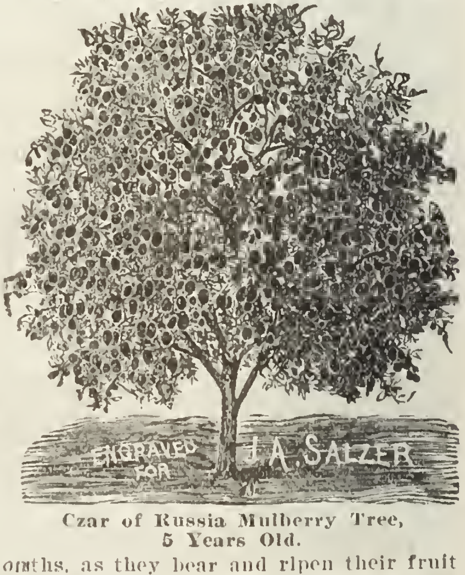
Giant Leaves Often 50 Inches in Circumference. It is a wonderful grower; a 15 cent plant often grows to 7 feet the first summer and a five-year-old tree attains the height of 25 feet; grows symmetrical and is loaded with 300 to 500 immense panicles of massive white dotted with purple blossoms. It is truly a regal tree, and its appearance reminds one of the luxuriance of the tropics. It is hardy in Wisconsin —yes, everywhere. It is a grand tree.

By mail, postpaid: Each, 15c; 2 for 25c; 10 for $1.00; 25 for $2.00.

By express: Large trees, 5 to 6 feet tall, each, 40c; 3 for $1.00; 10 for $3.25; 50 for $15.00.

Seed: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.25, postpaid.

Mulberry, Czar of Russia.

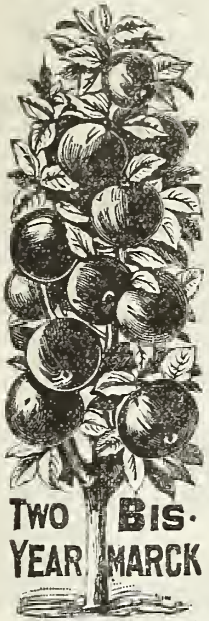


Czar of Russia Mulberry Tree, 5 Years Old.

It grows as freely here as any forest tree, and can be planted anywhere. It bears when but two or three years old, according to size, from 1 to 10 bushels of fruit, which, when ripe, falls to the ground and is eagerly eaten by fowls and pigs, which thrive on same remarkably. A few trees will sustain a large flock of fowls and a drove of pigs for two or three months, as they bear and ripen their fruit for a long period. The fruit has a subacid, sweet taste, and is used for desserts as we use Blackberries or Raspberries. **Price, mailing size:** Each, 20c; 3 for 50c; 8 for $1.00, postpaid. **Large trees, 5 to 6 feet, each 40c; 3 for $1.00; 10 for $3.25; 50 for $15.00.**

Salzer's Hardy Ironclad Fruit Trees. The 15 for $1.90, Postpaid.

There is a tremendous demand for Apples, Crabapples, Cherries and Plums. Of these four varieties there are annually planted millions of trees throughout the U. S. The one year stock which we send by mail measures from 2 to 3½ ft. It is just the stock to plant, either for your garden or orchard, on account of its hardy, vigorous growth and of its doing well and growing so rapidly, and usually bearing the second or third year after planting. Our northern grown stock is elegant, well-rooted, will grow rapidly and make fine established trees very quickly.



Apples and Crabs.

1. **Hyslop Crab**—Fruit large, produced in clusters, deep crimson covered with blue bloom. Each, 20c; 3 for 50c, postpaid.

2. **Transcendent Crab**—Immensely productive. Fruit from 1½ to 2 inches in diameter; excellent for sauce and pies. Skin yellow, striped with red. Each, 20c; 3 for 50c, postpaid.

3. **Duchess of Oldenburg**—Fruit large, yellow, streaked red, rich sub-acid flavor, juicy and good. The best known Russian sort, loved in all sections. Each, 20c; 3 for 50c, postpaid.

4. The Bismarck Apple.

Since 1896, when we obtained this apple on a visit to Europe, it has completely captured all hearts. The most remarkable fact about this Apple is that you do not have to wait until you are gray before it bears. Trees set out this year will give you fruit the next, while the second year following you will have lots of it.

On a 4-Year-Old Bismarck Tree

on Mr. Salzer's private grounds at La Crosse were gathered 1½ bushels of the finest apples imaginable the past season! We consider it the greatest novelty ever offered in America.

Price of Salzer's Bismarck Apple.

First size	.30c each,	3	for	$0.80
Second size	.60c	"	3 "	1.50
Third size (bear in 1912)	.75c	"	3 "	2.00

5. **Wealthy**—Healthy, hardy and very productive. Fruit medium to late, skin smooth, whitish yellow, shaded with deep red in the sun, splashed and spotted in the shade. Flesh white, fine, tender, juicy, lively sub-acid; very good. Price 20c; 3 for 50c, postpaid.

6. **Ben Davis**—Large, handsome, striped, productive; a late keeper; highly esteemed as a market variety. Tree remarkably healthy and vigorous. Price, 20c; 3 for 50c, postpaid.

7. **Northwestern Greening**—Hardy, yellow, smooth, rich, of good quality, long keeper. Golden color. Each, 25c; 3 for 60c, postpaid.

Plums.

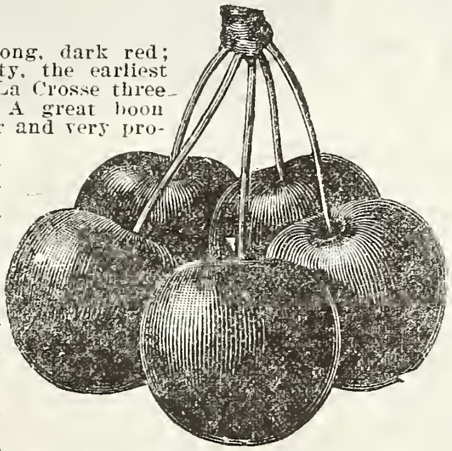
8. **Milton**—Large, roundish oblong, dark red; skin thin, flesh firm, good quality, the earliest plum in the world. Ripens near La Crosse three weeks earlier than Wild Goose. A great boon to fruit growers. A strong grower and very productive. Each, 25c; 3 for 60c.

9. **De Soto**—Very hardy and productive; bears young, fruit medium size, yellow marbled with red, good quality. The best to plant near other varieties requiring fertilization. Each, 25c; 3 for 60c.

Cherries.

10. **Early Richmond** — Medium size, dark red, melting, juicy, sprightly acid flavor. The most valuable and popular of the acid cherries, is unsurpassed and exceedingly productive. Each, 30c; 3 for 75c.

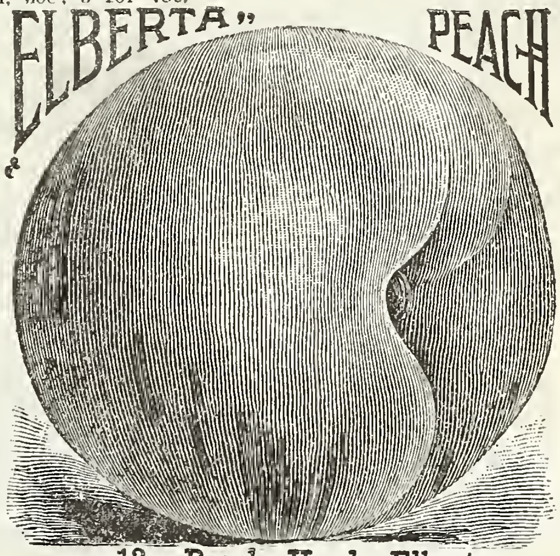
11. **English Morello Cherry**—Medium to large; blackish red, rich acid, juicy and good; very productive. Each, 30c; 3 for 75c.



The Wonderful Morello Cherry.

12. Apricot, Mammoth Russian.

Is extremely hardy, having flourished as far north as Siberia, during a temperature of forty degrees below zero. Each, 30c; 3 for 75c.



13. Peach, Hardy Elberta.

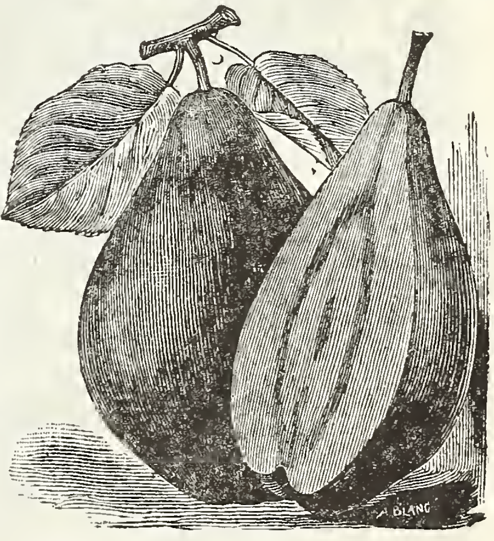
The fruit is large and yellow, with blush cheeks, flesh firm, juicy, of highest quality; exceedingly prolific and extremely hardy. Each, 25c; 3 for 60c.

14. Champion Peach.

The flavor is delicious, sweet, rich and juicy, surpassing all other early varieties; skin creamy white with red cheeks; strikingly handsome. Each, 25c; 3 for 65c.

15. Wisconsin Pear.

This is a seedling of the celebrated Lawson Pear, and has demonstrated its adaptability to Wisconsin soils. The fruit is very large, of fine shape, of beautiful brownish-carmine color and most excellent quality, very fine grained and tender. Each, 40c; 3 for $1.00.



PRICE OF ABOVE 15 HARDY IRONCLAD FRUIT TREES, by mail, postpaid, $1.90.

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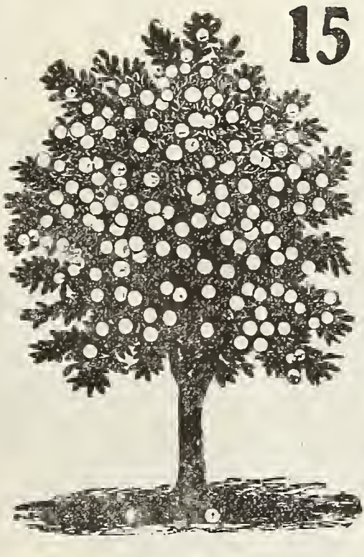
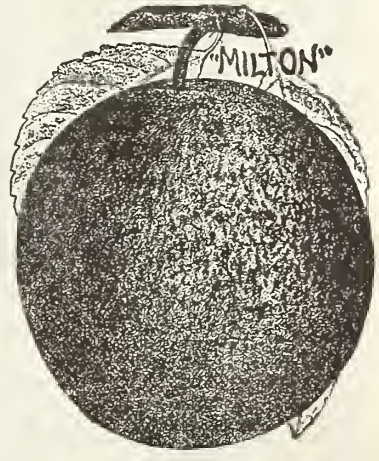
15 Ironclad Fruit Trees LARGE 3 YEAR OLD STOCK for $4.50



Hundreds of people in city gardens, or on the farms, wish large fruit trees which will bear at once; some the same year. To these we offer the following. Large, 5 to 6 and 7 feet stock. They should be sent by express—that's quicker and surer than freight.

1. Hyslop Apple	3-year-old, each,	35c;	3 for $1.00;	10 for $3.00
2. Transcendent Apple ...	3 " " "	35c;	3 for 1.00;	10 for 3.00
3. Duchess Apple	3 " " "	35c;	3 for 1.00;	10 for 3.00
4. Bismark Apple	3 " " "	75c;	3 for 2.00;	10 for 6.00
5. Wealthy Apple	3 " " "	35c;	3 for 1.00;	10 for 3.00
6. Ben Davis Apple.......	3 " " "	35c;	3 for 1.00;	10 for 3.00
7. N W Greening Apple..	3 " " "	35c;	3 for 1.00;	10 for 3.00
8. Milton Plum	3 " " "	50c;	3 for 1.25;	10 for 4.00
9. De Soto Plum..........	3 " " "	40c;	3 for 1.10;	10 for 3.50
10. Early Richmond Cherry	3 " " "	50c;	3 for 1.25;	10 for 4.00
11. Morello Cherry	3 " " "	50c:	3 for 1.25;	10 for 4.00
12. Apricot, M'm'th Russian	3 " " "	40c;	3 for 1.10;	10 for 3.50
13. Peach, Hardy Elberta.	3 " " "	35c;	3 for 1.00;	10 for 3.00
14. Peach, Champion	3 " " "	35c;	3 for 1.00;	10 for 3.00
15. Pear, Wisconsin	3 " " "	40c;	3 for 1.10;	10 for 3.50

Above 15 Large Fruit Trees, one each, by express or freight, $4.50.
Above 15 Trees, mailing sizes (see above), $1.90.

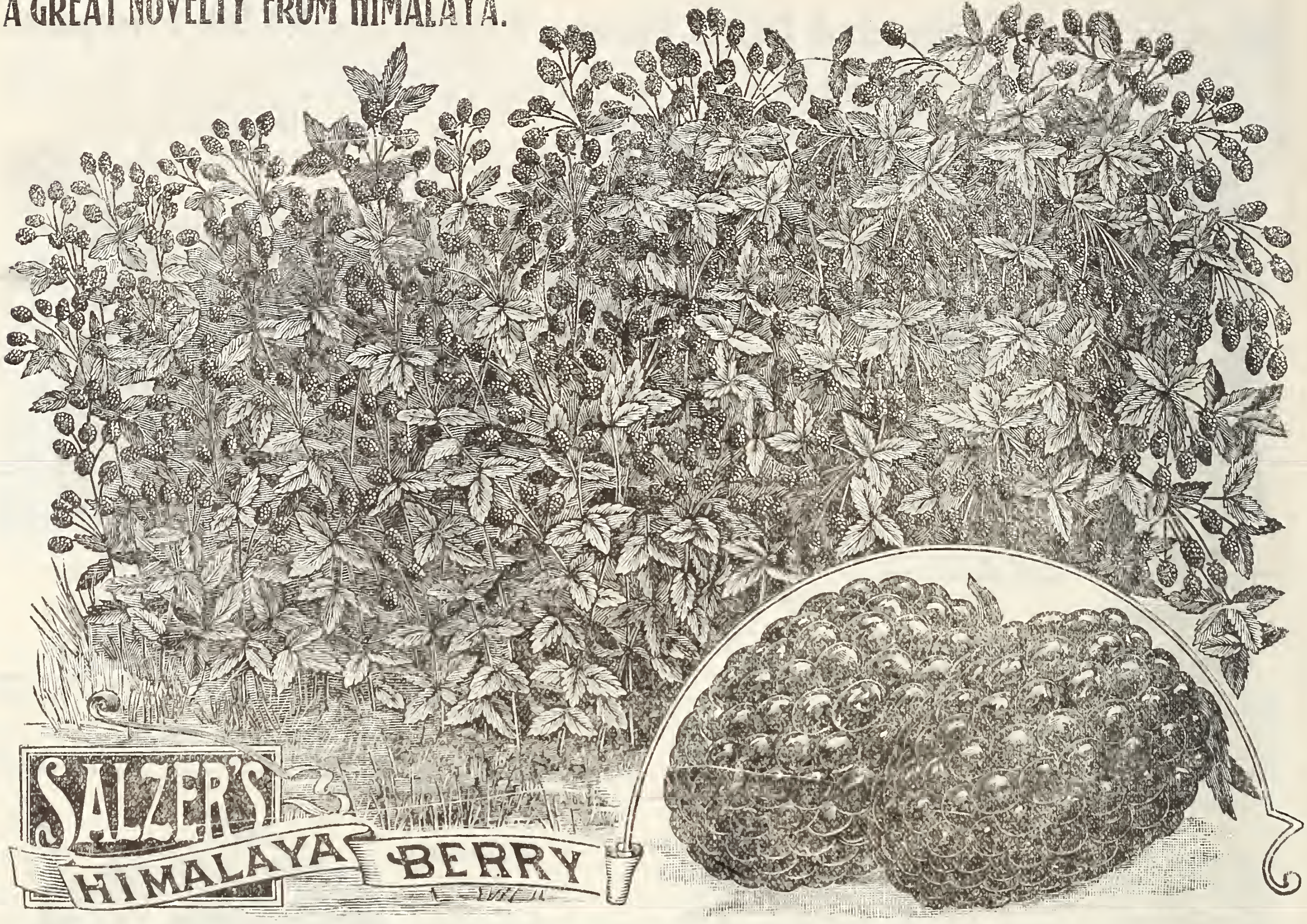


☞ BANANA APPLE.

Its introducers claim it to be the finest dessert Apple as also the most beautiful Apple in existence, wonderfully productive, bearing the second year after planting. The fruit is claimed to be the greatest Apple for table use ever introduced, of exquisite flavor and perfect form, selling rapidly from $5.00 to $10.00 a barrel.

Price, Trees by mail, 40c; 3 for $1.10; by express, 3 to 4 feet, 50c each; 3 for $1.25.

A GREAT NOVELTY FROM HIMALAYA.



HIMALAYA BERRY.

From the far-away country of the Thibetan Plateau and the Himalaya Mountains, comes a blackberry which is not in every respect a blackberry. For centuries the natives of that country have been making wines and cordials from the fruit and the introduction to the United States and subsequent improvement has produced what is probably the most wonderful berry of its kind ever before known in this country. The plant is extremely hardy and for rapid and immense growth it is almost unbelievable; a single cane under favorable conditions will, if permitted, often reach a growth of fifty feet in a single season.

Sprouts do not come from the ground like the regular blackberry but start from the one root. These canes when one or more years old send out fruit laterals from sixteen to forty inches long which bear enormous crops, yielding at the **rate of 30,000 pounds—about 60,000 boxes when four years old.** Train vines high with plenty of room. A seven foot wire or wood trellis made sufficiently strong with the plants set eight feet each way is not too little for good results. Some growers succeeded with twice as many plants in the same space however it should not be forgotten that the plant is a perennial, not an annual and come to perfection in three years, bearing already profusely the second season. About four canes should be allowed to grow from a root and trained to suit. After reaching the length desired, the tip should be pinched off so that the vine will not expend any more energy in that direction but will give attention to fruit bearing. Pinch back the long and low laterals when necessary and cut off the sprouts not wanted. It is well to allow one or two new canes to grow each year to take the place of old vines which should be cut out after a few years to have nice fruit.

No other berry will so amply repay the labor expended upon it. The fruit is one of the best sellers in the market, starting to ripen after the other blackberries are about gone and continuing until frost. Almost coreless and very rich, they need very little sugar in cooking. They have a flavor all their own and make surpassingly good pies, jellies and jams. As a tonic and regulation for the sick they are appreciated either fresh or cooked. No comparison can properly be made between this and other blackberries and the Himalaya is rapidly supplanting other varieties wherever tried. They are good shippers and do not rapidly spoil on the vines. **As a commercial berry it has no equal.**

The severity of their native climate, Tibbet Mountains—"the roof of the world"—has made the berries hardy and both the plant and the fruit will stand extremes of heat and cold better than will our domestic fruits.

It will be hard for you to realize what a treat is a dish of these new berries. They will be all the fad after they are better known and enough are grown in the United States to supply the demand.

PRICE OF HIMALAYA BERRY.

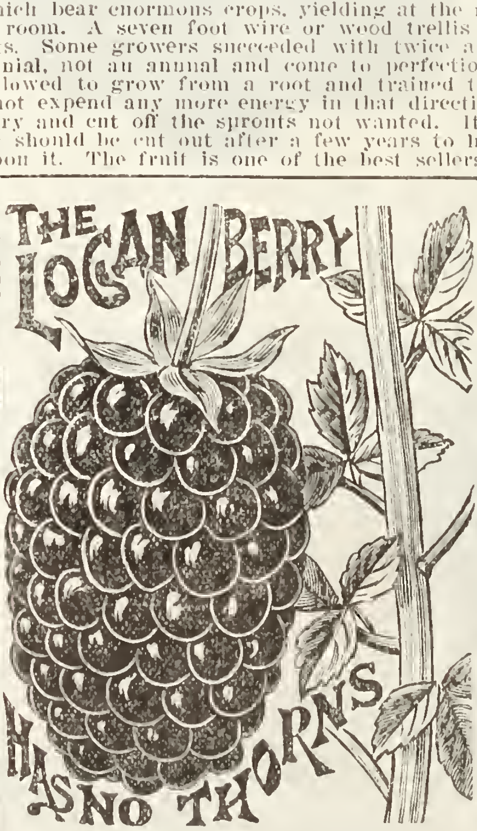
Each, 25c; 3 for 50c, postpaid.
By express, 6 for 90c; by mail, 6 for $1.00.
By express, 10 for $1.30; by mail, 10 for $1.50.
By express, 25 for $3.00; by mail, 25 for $3.25.
By express, 100 for $10.00; by mail, 100 for $11.00.

BURBANK'S PHENOMENAL.

The above has been said by Mr. Burbank to be "The best berry in the world". It certainly is unique, being the result of a cross between a Dewberry and the Cuthbert Raspberry, taking the size and shape of the former and the color and flavor of the latter.

The vines are similar to the Loganberry and should receive the same training and cultivation. Berries grow in clusters of from 5 to 10 or more and for size no berry of its kind approaches it. Individual berries have measured 3 x 4 inches in circumference. Bright crimson in color and rather tart in flavor they are excellent for jams, jellies, etc.

Price: Each, 30c; 4 for 85c; 10 for $2.00, postpaid.



The New Logan Berry.

This splendid novelty is an almost **thornless** Blackberry Raspberry; the hardiest of all berries known. Most remarkable fruit ever offered. Hardy as a rock; stands driest weather; fruits in poorest soil and where all other fruit fails. A hybrid between a raspberry and blackberry; as large as the largest blackberry; rich, dark purplish red; of most delightful new flavor of surprising quality. In the East it ripens its fruits in June, before all other raspberries; brings four times the price of other berries. Bears fruit the first year planted; thornless and insect-proof.

While in Portland and again at Seattle visiting the fair we saw great quantities of this splendid fruit. It's a great novelty and will please you 365 day a year. Our plants are very hardy. The popular Editor of the La Crosse Volkspost, a widely circulated German paper, recently spent six weeks on the Coast, and endeavored at each meal, to be bountifully supplied with Logan berries, so prominently fond he became of this splendid fruit.

Plant—clusters of four! They are grand, splendid, immense!

Price: Each, 25c; 4 for 50c, postpaid; 10 by express, $1.00; by mail, 10 for $1.10, 50 for $3.50, by express; by mall, 50 for $3.90.

BLACKBERRIES.

This fruit has fairly leaped into popularity the past years. All over the country acres of same are being planted for market. When such excellent sorts are planted as Salzer's Colossal. The Governor, and the like, the profit is very large, often reaching, $500 per acre after all expenses are paid. Of course it depends upon your market.

1. Salzer's Colossal Blackberry.

Its **enormous large berries**, solid and delicious, especially adapt it for shipping; its extreme hardiness particularly adapts it to all manner of climates. The berry is very large, sweet, juicy and of delicious flavor. Then, as to productiveness—it is simply productiveness itself: indeed, so early does it begin and so long does it remain bearing its giant fruit, that some have suggested the name "Salzer's Everbearer." **Each, 20c; 3 for 35c; 10 for $1.00, postpaid; 50 by express, $3.00.**

2. The Governor. (Salzer's.)

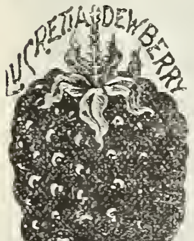
The berries are very large, round to oblong, ripen early, and continue to bear so late that many who have seen the patch pronounce them everbearing. A 3-year old vine yielded **23 quarts of fine, luscious berries.** Each, 20c; 3 for 35c; 10 for $1.00; 50 for $3.00 by express.

3. Minnesota King. (New.)

Perfectly hardy, originated in Minnesota. As a chance seedling it is without fault. It is an excellent berry for family use, for market garden use, and for shipping. It grows large, of delicious flavor. Each, 20c; 3 for 35c; 10 for $1.00, postpaid; by express, 50 for $3.00.

ONE EACH ABOVE 3, 35c.

5 each of above 3, or 15 plants by express, $1.35; 10 each, or 30 plants $2.50; 100 each, or 300 plants, $15.00.



Early Wilson Blackberry.

A very early sort; hardy and prolific. Is largely grown in the East. Each, 15c; 5 for 50c; 10 for 90c; by express, 100 for $2.50.

The Snyder Blackberry.

This is the standard, iron-clad sort; very productive, delicious and profitable. Each, 15c; 10 for 50c; by express, 100 for $2.25.

White Blackberry.

A real novelty that has lots of genuine merit. It's a grand berry and hardy. Each, 15c; 10 for $1.00.

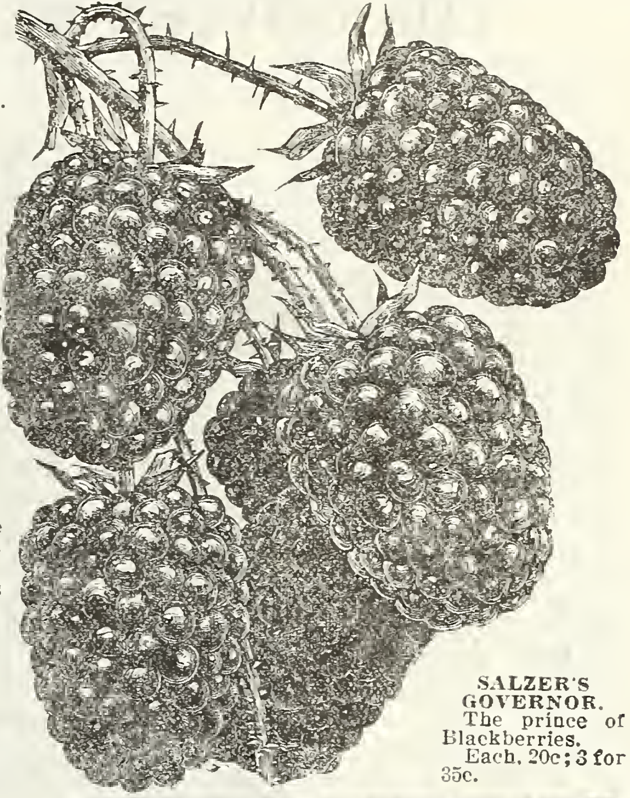
Mixed Blackberry Seed—Pkg., 10c; oz., 30c.

Salzer's Mammoth Dewberry.

Enormous clusters of delicious fruit, larger, richer and more prolific than the Blackberry. It is perfectly hardy. **Each, 15c; 4 for 50c; 10 for $1.00, postpaid.**

Lucretia Dewberry.

The fruit, which ripens early, is often 1½ in. long by 1 in. in diameter; soft, sweet and luscious. **Each, 15c; 10 for 75c.**



SALZER'S GOVERNOR.
The prince of Blackberries.
Each, 20c; 3 for 35c.

CURRANTS

Our Northern-grown stock of Currants is valuable above Eastern and Southern, on account of its hardiness and vigor to withstand cold winters.

☞ **We can always send larger plants by express than by mail.**

Salzer's Red Cherry—Large, very prolific, excellent flavor; cannot be too strongly recommended for general crop; is splendid for all purposes. 3 for 25c; 10 for 65, postpaid; by express, 10 for 55; 25 for $1.25; 50 for $2.35; 100 for $4:50.

White Cherry, or Grape—Large, white, sweet variety; unusually fine for the table use. 3 for 25c; 10 for 65c, postpaid; by express, 25 for $1.25; 50 for $2.35; 100 for $4.50.

Black Cherry—Fine black sort, very large. 3 for 40c; 10 for $1.10; 25.by express, $1.50.

Fay's Prolific—Remarkably prolific, berries often as large as cherries; 3 for 30c; 10 for 90c, postpaid; by express, 25 for $1.75; 50 for $3.00; 100 for $5.75.

Currant Seed—Mixed sorts. Pkg., 10c; oz., 40c.

Crandall Tree Currant.

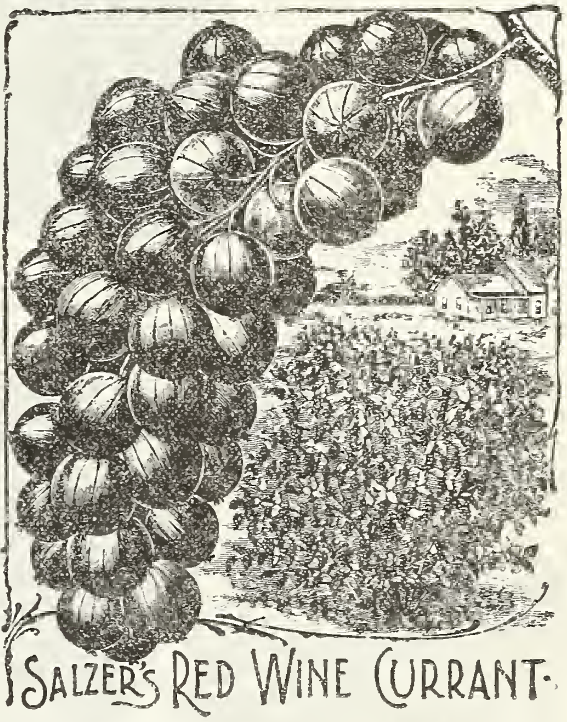
In size, it ranges from the very largest Cherry Currants to the size of Concord Grapes, berries ⅝ of an inch in diameter being very common. It attains a height of 5 to 6 feet, forming an enormous bush. Fruit the size of grapes, **jet black in color**; and very fine in flavor. Plants, each, 25c; 4 for 75c.

Currant Novelty—Salzer's Red Wine. ☞

For years there has been a call for an extra large fruiting, healthy, vigorous-growing Currant. This demand, we believe, can now be met fully in each and every particular in our magnificent new variety, Red Wine Currant. This has been carefully tested for several years and not found wanting. The berry is borne in large, long clusters of enormous size, bright red color. The fruit is singularly free from acid, and is bound to give great satisfaction. It is enormously productive, and withstands our coldest winters. It is positively the rarest, greatest Currant of the day. On our private place, it bore fruit the past summer often 1-2 to 1-7 of an inch in diameter; bore same in great clusters and singularly free from every objectionable feature. It's positively the greatest RED CURRANT of the age! If we had to pay $5.00 a plant we'd have the Red Wine every time!

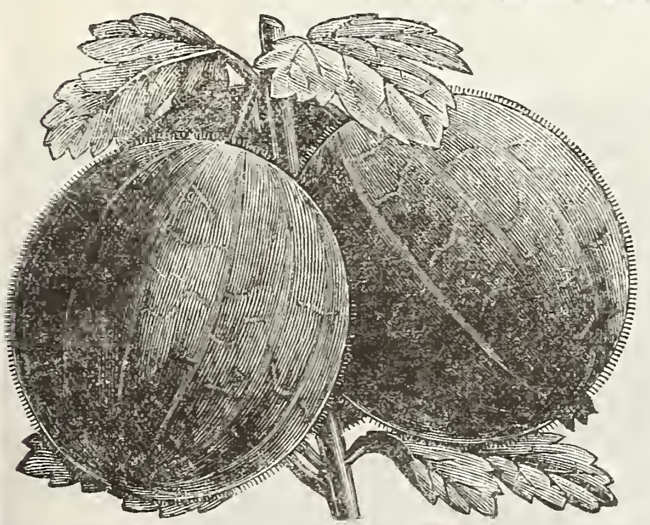
Each, 20c; 3 for 50c; 10 for $1.50, postpaid.

By express, 10 for $1.25; 25 for $3.00; 50 for $5.50; 100 for $10.00.



SALZER'S RED WINE CURRANT.

The Great Erfurt Giant Gooseberry.



Salzer's Erfurt Giant Gooseberry.

The berry itself is enormous in size, and of the most delicious flavor. The color is green to red. It is singularly free from mildew, either in leaf or fruit, and is creating a sensation among Gooseberry growers. It will bring almost double the price of others in market. It is perfectly hardy. The berries are of a remarkable size, often 1½ inches in diameter. Has produced 60 berries on a twig 15 inches long. We consider it the rarest Gooseberry variety ever introduced into America. In order to give it a widespread introduction, we have placed the price at but one-quarter what its merits demand. We truly believe there is no better Gooseberry in the world to-day than the Erfurt Giant. It is of enormous size—that is, the berry—the growth is vigorous, while the fruit is peculiarly luscious. Price of Erfurt Giant Gooseberry: **Each, 25c; 3 for 50c; 7 for $1.10, postpaid; by express, 25 for $3.40; 100 for $13.50.**

Downing Gooseberry.

Large and fine. Probably the best known American variety: fruit very large, and the plant is enormously productive, bearing great quantities of excellent berries, fine, juicy, perfectly hardy. Each, 15c; 3 for 35c; 10 for $1.10, postpaid; by express, 100 for $8.50; 25 for $2.25; 10 for $1.00.

The Houghton Gooseberry.

A magnificent sort, enormously prolific, of strong growth, vigorous and healthy. Fruit medium size, fine and juicy. Each, 15c; 2 for 25c; 10 for $1.10; postpaid; 10, by express, $1.00; 25 for $2.25; 100 for $8.50, by express.

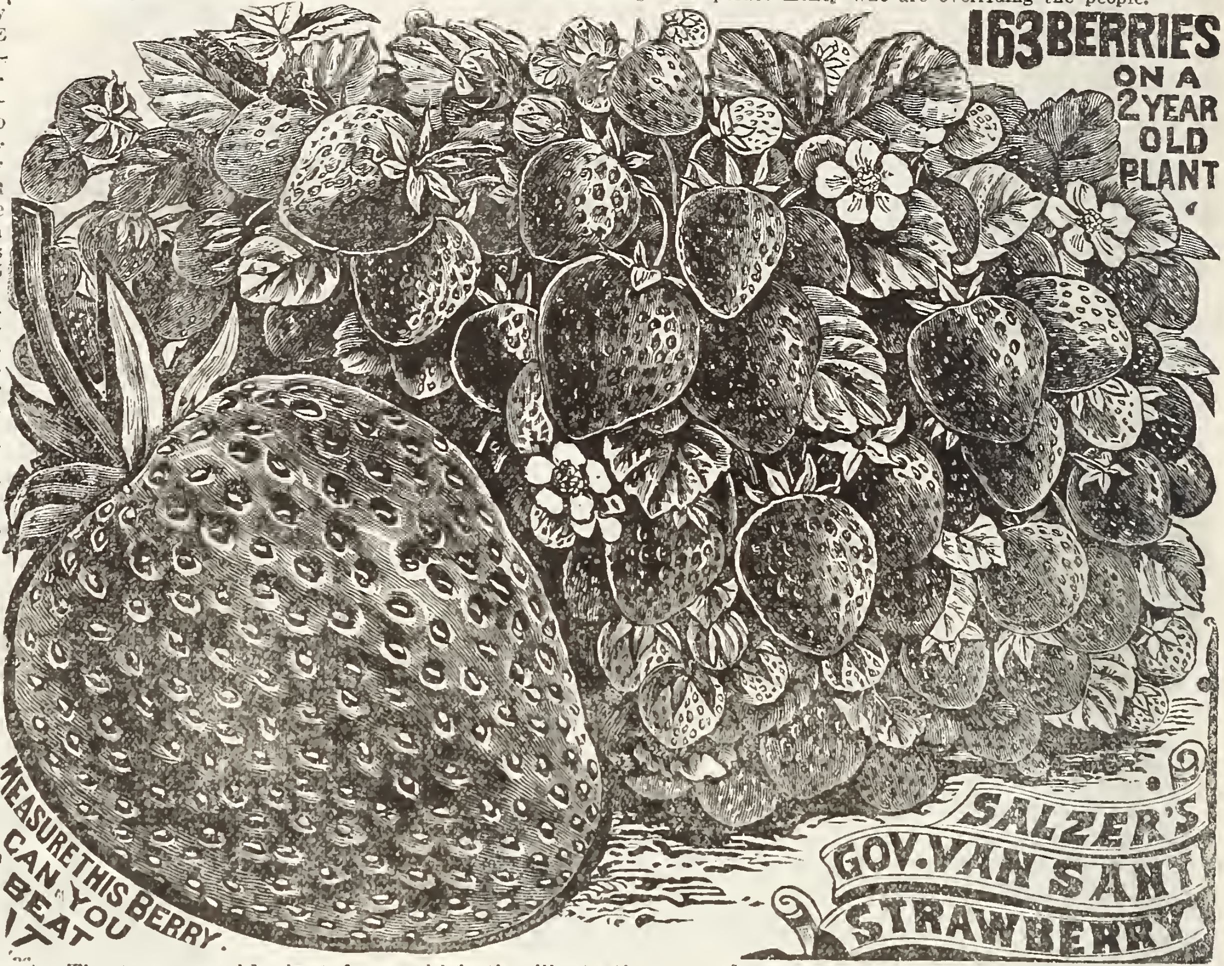
Industry Gooseberry.

The best English Gooseberry yet introduced, of vigorous, upright growth; greatest cropper and freest from mildew of any of the English varieties: berries of the largest size—1½ inches in diameter—and of the most excellent flavor: both pleasant and rich: color, when fully ripe, dark red. Each, 20c; 3 for 50c; 10 for $1.65, postpaid; 10, by express, $1.40; 100 for $13.00.

Mixed Gooseberry Seed—Pkg., 10c; oz., 75c.

THE GOVERNOR VAN SANT STRAWBERRY.

Do you know Governor Van Sant? Well, sir, your life would be richer to have met and talked with this whole-souled Governor, who called the railroads to halt. Everybody admires him, while the railroads hate him. That is the reason the farmers love him. No matter whether you are a Republican or a Democrat, you believe in the man who has honest convictions and is not afraid to tackle the millions of corporate money who are overriding the people.


163 BERRIES ON A 2 YEAR OLD PLANT
MEASURE THIS BERRY. CAN YOU BEAT IT
SALZER'S GOV. VAN SANT STRAWBERRY

Introduced by us, and named for the great governor of Minnesota. This berry at once has become immensely popular and stands **AT THE HEAD**—way at the top—among all growers and consumers of strawberries, particularly among those who desire the most uniformly handsome and large, richly colored, delightfully flavored Strawberry for the home table. Salzer's Governor Van Sant fills all of these requirements in a superlative degree. In our 35 years of experience in testing, growing and hybridizing strawberries, there has been no variety that we could send out with the abiding confidence that we have in Governor Van Sant, proving highly satisfactory to all purchasers. The healthy, vigorous growth, remarkable productiveness, immense size, handsome, uniform shape, deep lustrous crimson color, and, above all, the rich, luscious flavor, combined with the delightful aroma, render Governor Van Sant peerless among strawberries. It commences to ripen soon after the early varieties, and bears until nearly all others are gone. The luxuriant growth of the plant and its remarkable deep-rooting qualities enable it to produce beautiful large berries even during a dry season when other varieties are withered and fruitless.

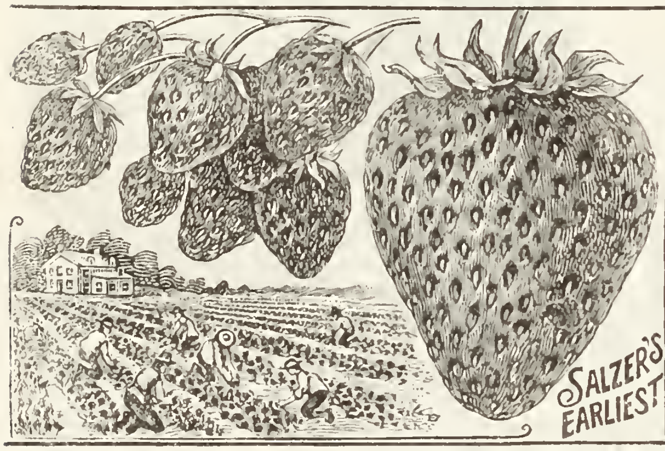
YIELDED 13,326 QUARTS, OR OVER 400 BUSHELS PER ACRE.

It is perfectly hardy, withstanding our cold winters.

IT IS A PERFECT BERRY.

That makes it worth $100,000 more a year for each and every acre you plant. It needs no other strawberry to stand near it to fertilize and help along its yield. It is perfect in itself, perfect in every respect. The two-year-old plant from which the illustration was drawn proudly bore 163 berries on strong healthy stalks. The yield of this berry is colossal.

PRICE OF PLANTS: Per 2, 15c; per 4, 25c; per 10, 50c; per 25, $1.00; per 50, $1.75; per 100, $2.90; per 500, $12.50; 1,000 for $20.00.



SALZER'S EARLIST STRAWBERRY.

The earliest Strawberry in cultivation. Bears enormously. Very hardy. Luscious fruit. A splendid variety for family use and early market. Has proven itself enormously productive and very popular as the greatest, earliest berry in the United States. Seems to adapt itself to all soils, conditions and climes. **Price;** 3, 20c; 10, 40c; 50, $1.50; 100, $2.75; 1,000, $15.00.

Salzer's Great Ponderosa,

Of this giant novelty, 16,000 quarts have been gathered per acre of rarest quality, excellent for all purposes. It's a berry of unusual hardiness, doing well all over our great United States. Here at La Crosse it always brings advanced prices in the market. It is liked here on account of its hardiness and extremely fine fruit.

Price, 3 plants, 25c; 10 for 50c; 100 for $2.75.

Perfection Strawberry.

It is the perfection in Strawberries. It cannot be improved upon as a family berry. It is very hardy and prolific. This wonderful novelty can be had only of us. Yields over 8,000 quarts per acre **Per 3, 20c; per 10, 40c; per 25, 80c; per 100, $2.75.**

NEW HOME STRAWBERRY "BOB WHITE."

Its first best feature is a perfect flowered variety, ripens with Salzer's Perfection Strawberry and has therefore a long season.

The Berry resembles the Gov. Van Sant in shape, but heavier. It is remarkably uniform in shape for such a large berry.

Its Quality is unsurpassed, juicy, luscious, solid to the center, the flavor being what is generally known as "mild."

In Color it is dark crimson, very glossy and attractive, remarkably even all over the berry, never showing a white tip.

In Growth you are reminded of Gov. Van Sant, it is excellent, large with deep green, handsome foliage. The fruit is borne on strong stalks and in great profusion. **Price, 40c for 10; 90c for 25; $3.00 per 100; $24.00 per 1,000.**

SALZER'S LATE MASTODON.

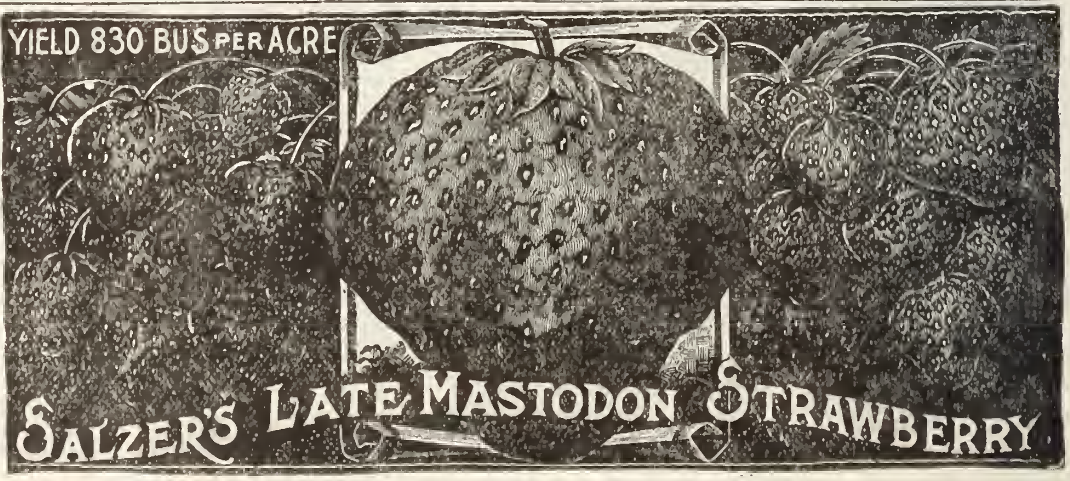
The latest Strawberry known. Fruit of enormous size; delicious; fine quality. Grows rank and is perfectly hardy. It is one of the most profitable varieties to grow in the great northwest owing to its size and hardiness. 3 for 20c; 10, 50c; 25, $1.00; 50, $1.75; 100, $2.75; 1,000, $17.50.

SPECIAL OFFER ON STRAWBERRIES.

10 Salzer's Ponderosa	$0.50
10 Salzer's Earliest	.40
10 Perfection	.40
10 Late Mastodon	.50
10 Gov. Van Sant	.50
10 Bob White	.40

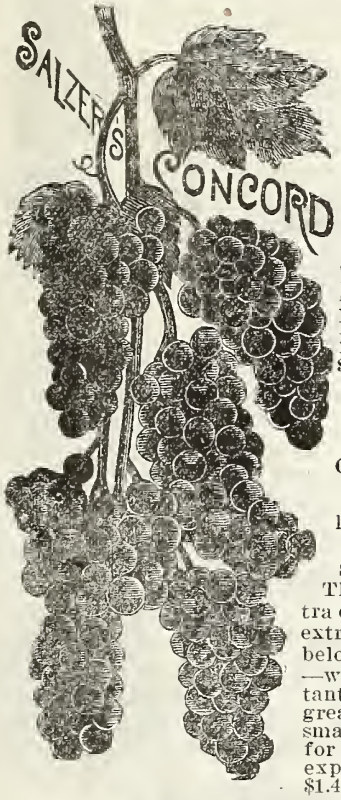
The 60—(Catalogue price, $2.70), our special price, $1.50, postpaid.

20 each of above 6, or 120 plants, for $2.75; 40 each, or 240, $5.00; 100 each, or 600, $12.00.



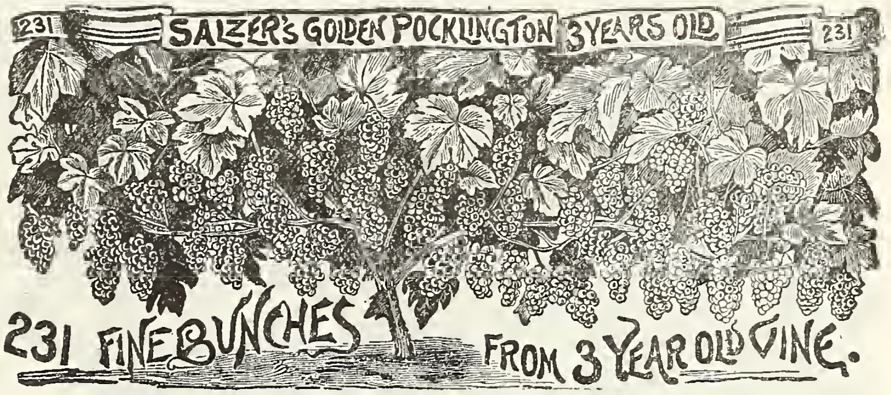
GRAPES.

Our Grape varieties are the cream, the best, the hardiest and most fruitful, selected out of over 300 American varieties. These sorts stood 40° below zero, and bore heavily in our latitude last season. There is no fruit more delicious than Grapes, and none that yields a more prompt and generous return. Everybody who has a few feet of vacant ground, a bare wall, fence or outbuilding, can plant a few grape vines and have annual returns of the most delicious and noble fruit under the sun.



SALZER'S CONCORD.

Salzer's Concord produces about twice the amount of fruit found on the common Concord Grape. It is very prolific, hardy as oak, and has never failed to ripen at La Crosse. With each succeeding year it gains new friends; indeed, there is no dark colored Grape except Salzer's Earliest that is its peer. It is so early, so luscious, so large, and so hardy that it ought to find a place in every garden in America. **Postpaid, each, 20c; 5, 60c; 10, 90c; by express, 25 for $2.00; 50, $3.50; 100, $6.50.**


231
SALZER'S GOLDEN POCKLINGTON 3 YEARS OLD
231
231 FINE BUNCHES FROM 3 YEAR OLD VINE.

Great Bunches Grown by J. L. Case, Marion County, Kansas.

SALZER'S GOLDEN POCKLINGTON.

J. L. Case, of Marion County, Kan., writes us in July: "Last spring I purchased a 2-year-old Pocklington Grape vine from you. It is now ripe and has 231 full grown bunches! They are the richest novelty ever seen here.

Salzer's Pocklington must not be compared with the ones sold by other seedsmen.

No golden-white Grape exceeds this in yield, lusciousness, and earliness. Bears large fruit and is perfectly hardy. **Price of Salzer's Golden Pocklington—Each, 20c; 3, 50c; 10, $1.50, postpaid; by express, 100, $10.00.**

Salzer's Strain of Moore's Early.

This is positively the finest dark-extra early, extra sweet, extra luscious, extra fine, extra hardy—standing 40° below at La Crosse without covering—we say this is the finest strain extant of this popular Grape. We have greatly improved same, hence the small additional price: Each, 30c; 5 for $1.00; 10 for $2.00, postpaid; by express: Each 20c; 5 for 75c; 10 for $1.40; 50 for $6.50.

TWO GREAT GRAPE NOVELTIES.

1. Salzer's Earliest.

It is a splendid Grape throughout, large, full, luscious, and of a decidedly better quality than the Concord, which it resembles in type. It is very hardy, very prolific, bearing great bunches of deliciously flavored fruit, which is very large, very luscious, very sweet, and will surely please. It's the earliest black Grape we know! Each, 25c; 5, $1.00; 10, $1.75.

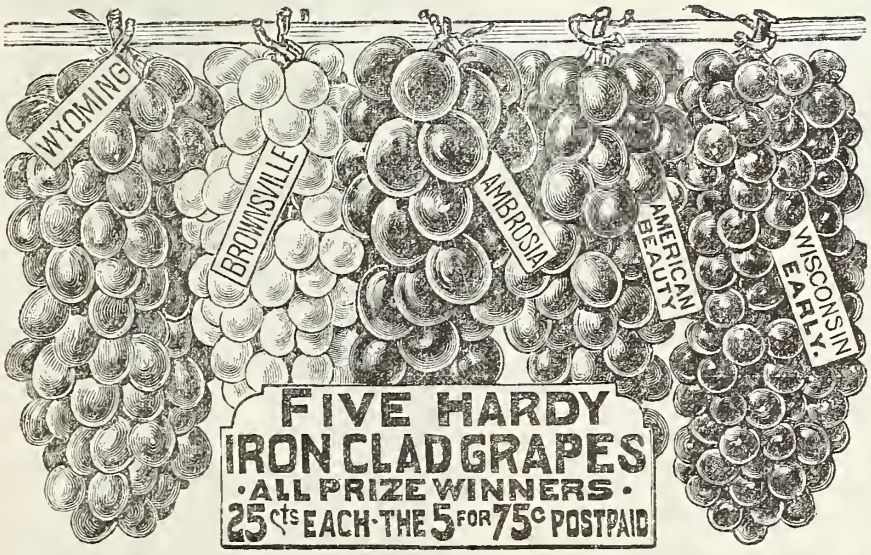
2. Salzer's Sunbeam.

The clusters are unusually large and compact, sometimes shouldered with a greenish-white, turning to a pure amber berry; the flesh is slightly pulpy, sweet and good. We do not believe that there is an earlier white Grape superior in quality, that bears younger, is more productive and of finer quality than this rare novelty. Each by express 25c; 5, $1.00; 10, $1.75; 100 for $12.50.

☞One each, Salzer's Earliest and Sunbeam, 40c, postpaid.☜

FIVE IRONCLAD GRAPES, 75c.

Salzer's Grapes are known for giant size of the fruit, hardiness of the vine and lusciousness of the rich, colossal grapes.



NO. 1 WYOMING (RED).

Red; vine very hardy, healthy and robust, with thick, leathery foliage; color of berry similar to Delaware, but brighter, being one of the most beautiful of the amber red Grapes, and in size nearly double Delaware; flesh tender, juicy, sweet; one of the earliest to ripen. Each, 25c; 3 for 60c; 10 for $1.50.

NO. 2. BROWNSVILLE (WHITE).

It has many points of merit; among these, earliness, solidity, **very large berries** and very large clusters. It is very hardy and very prolific, outyielding almost all other white varieties. Each, 25c; 3 for 50c; 10 for $1.50.

NO. 3. AMBROSIA (BLACK).

It is one of the finest Grapes that has ever come under our notice. The bunch is very large, the fruit delicious, almost melting in one's mouth. It is extremely early, which lends to it great value. Each, 25c; 3 for 40c; 10 for $1.50.

No. 4. AMERICAN BEAUTY (RED).

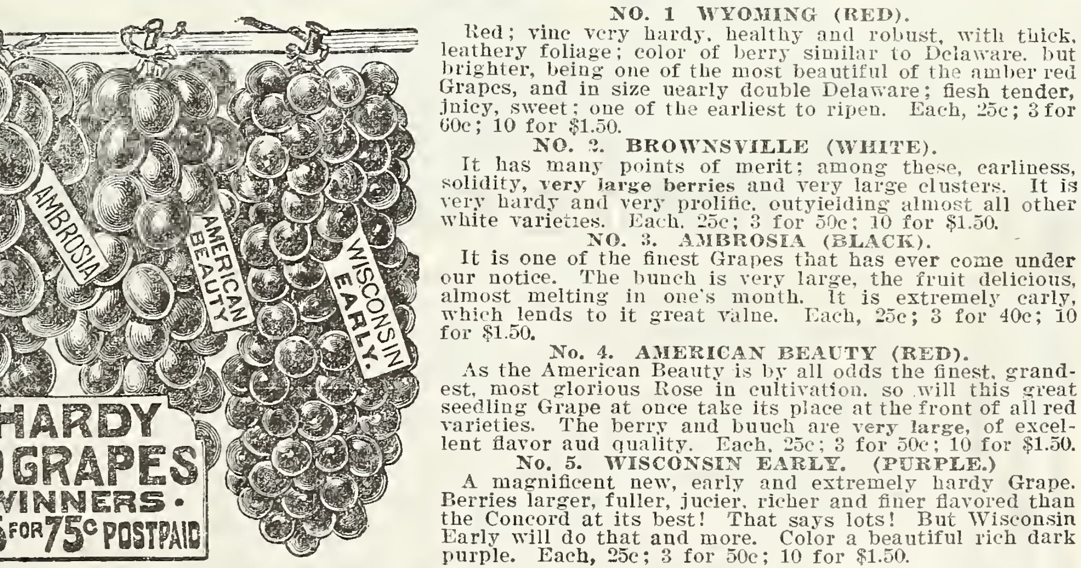
As the American Beauty is by all odds the finest, grandest, most glorious Rose in cultivation, so will this great seedling Grape at once take its place at the front of all red varieties. The berry and bunch are very large, of excellent flavor and quality. Each, 25c; 3 for 50c; 10 for $1.50.

No. 5. WISCONSIN EARLY. (PURPLE.)

A magnificent new, early and extremely hardy Grape. Berries larger, fuller, juicier, richer and finer flavored than the Concord at its best! That says lots! But Wisconsin Early will do that and more. Color a beautiful rich dark purple. Each, 25c; 3 for 50c; 10 for $1.50.

Above 5 Hardy Grapes 75c, postpaid; any 10 for $1.50.

4 GREAT RASPBERRIES, 50 CENTS.



1. **WINEBERRY.**—It is perfectly hardy and is, without question, one of the best red Raspberries yet introduced. Bears enormously. **Each, 15c; 3, 40c; 10, 75c; 100, $4.00.**

2. **SALZER'S EVERBEARING.**—The fruit is of large size, a beautiful rich red color. So long does this excellent fruit remain that it has received the name Everbearing. It has withstood the severest winters of Wisconsin. **Each, 15c; 3, 40c; 10, 75c; 100, $5.00.**

3. **THE ARCTIC** (Black).—Extremely productive and of excellent quality, the berry for general culture, bearing more delicious fruit and lasting longer than any black variety we know of. **Each, 15c; 3, 40c; 10, 75c; 100, $5.00.**

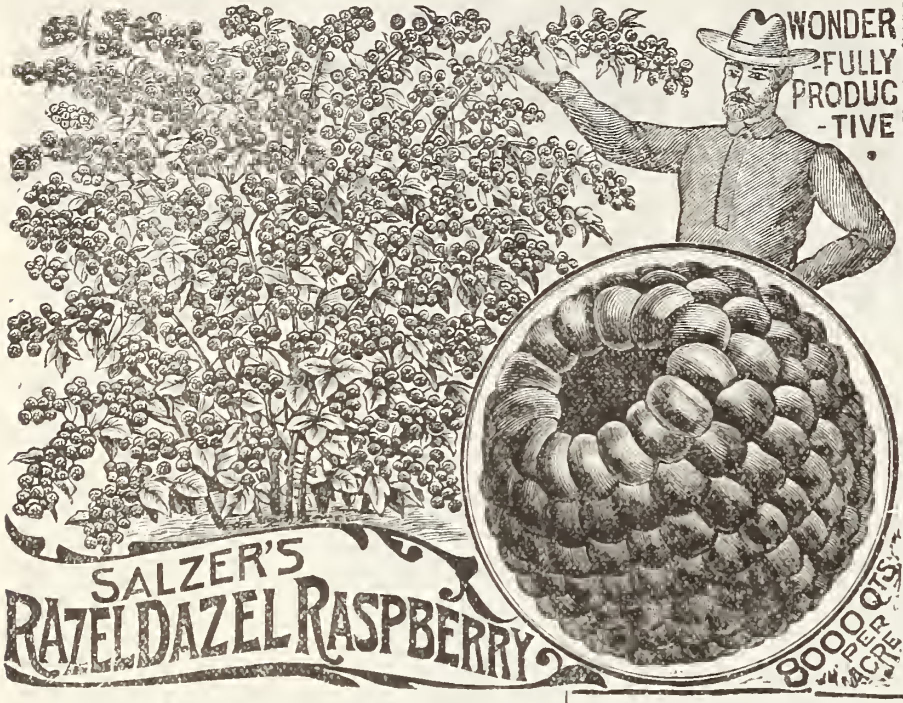
4. **GOLDEN ALASKA** (Yellow).—It is a golden yellow berry of great size, extremely productive and fine quality; rich, juicy and delicious. The vine is a strong, rank grower; fruit extremely large and beautiful. **Each, 15c; 3, 40c; 10, 75c; 100, $5.00.**

☞1 EACH ABOVE 4 RASPBERRIES, 50c.

THE DAZEL RASPBERRY COLLECTION FOR 65 CENTS,

Twenty to forty Raspberries—say ten of each of these five sorts—will furnish a good-sized family a great plenty of rare, rich, luscious fruit a long while during the fruit season. They are hardy.

These five new, hardy, heavily bearing, delicately flavored, giant—yes, colossal sized—Raspberries are the cream of the 500 varieties before the American people today. They are as hardy as oak.



1. **IMMACULATE.**—This is positively the greatest crimson Raspberry in cultivation. The berries are giant in size, measuring 3 in. around, rich crimson, elegant, and can be shipped a great distance. Flavor is delicious; is extremely rich and luscious. **Price, 20c each; 3 for 50c; 10 for $1.00; 50 for $3.50.**

2. **HAYMAKER.**—An enormous producer, excelling Salzer's Everbearing Raspberry, improbable as this may seen, the Haymaker has for several seasons, in different localities, under same conditions, produced more fruit, and we offer it as the most productive Raspberry on earth. **Price: 15c each; 3 for 35c; 10 for 75c; 50 for $3.**

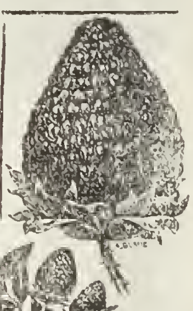
3. **GOLD COIN.**—A glorious variety, brilliant yellow, giant size, of delicious fragrance and flavor. **Price: 20c each; 3 for 50c; 10 for $1.00; 50 for $3.50.**

4. **CUMBERLAND RASPBERRY.**—A black Raspberry of enormous size, the berries measuring ⅞ to 15-16 in. in diameter; but in spite of this, the fruit is possessed of unusual firmness, and is thus well adapted for standing long shipments. **Price: 15c each; 3 for 35c; 10 for 75c; 50 for $3.00.**

5. **RAZEL DAZEL.**—The berry of our dreams, dazzling scarlet, colossal in size, with rich, melting fruits and delightful flavor. One of the greatest berries known, yielding as high as 8 000 quarts per acre with ease. It's rich in quality, superb in flavor, wonderful in yield! **Price: 1 for 25c; 3 for 60c; 10 for $1.25; 50 for $4.00.**

One each above 5 grand Raspberries, 65c; and 3 for 40c.

CHILD'S JAPANESE RASPBERRY.



A great novelty. From 50 to 100 berries are borne on a branch. These are enclosed in a burr and when ripe open. Color, deepest, glossiest scarlet. **Price: Each, 20c; 3 for 50c; 10 for $1.00.**

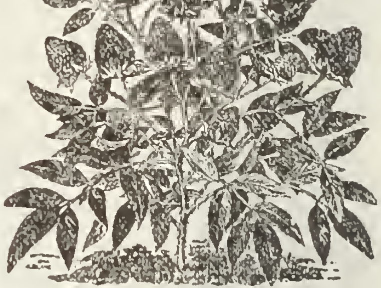
RASPBERRIES.

The Gregg and	Per 3.	Per 10.	Per 100.	Per 1,000.
Early Soughegan....	$0.15	$0.30	$2.00	$17.00
Colossal and Turner..	.15	.30	2.00	17.00
Ohio, Tyler, Cuthbert.	.20	.40	2.50	17.00
Marlboro, Golden Queen	.20	.40	2.50	17.00

Postage per 3, 5c extra; per 10, 10c extra; per 100, 60c extra.

THE STRAWBERRY-RASPBERRY.

Foliage like a rose bush. Very early in the season the plants are covered with the purest white, single rose-like flowers, in so large a number as to present a very ornamental appearance. The fruit sets very early. They are of a very bright red color, in the shape of a strawberry, quite desirable and novel, standing upright and well above the foliage, thereby being easily gathered. **Price of Strawberry-Raspberry: Each, 20c; 4 for 60c; 10 for $1.00.**



Strawberry-Raspberry.

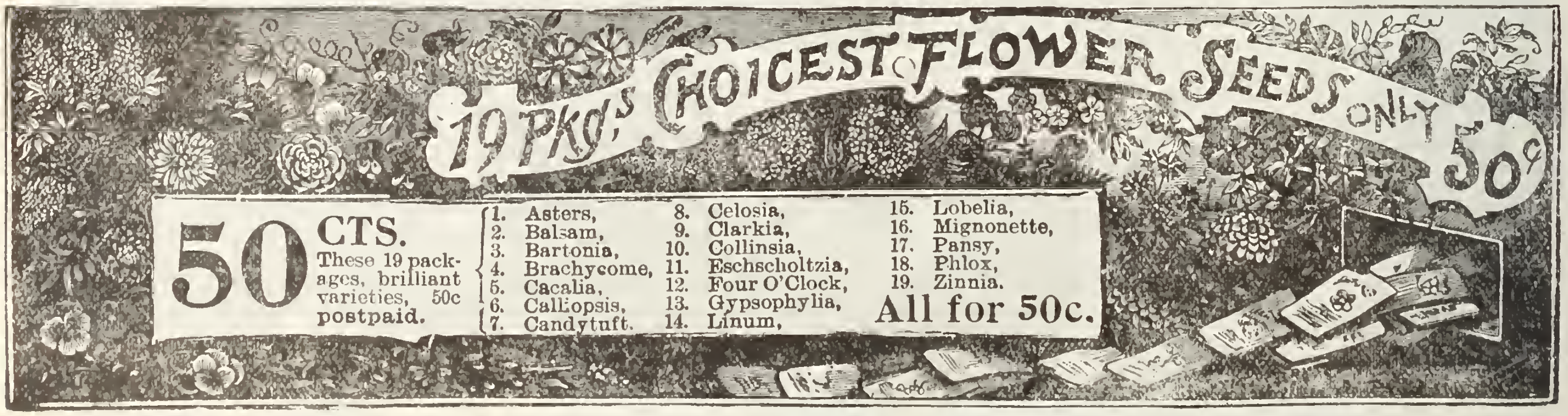
CHOICE FLOWER SEEDS.

Nine-tenths of the failures in the flower and vegetable garden occur from improper sowing and treatment. We want everybody buying our seed to have success with them, and we urge upon them to carefully read the culture directions on each package and the following rules:

Soil.—Prepare this carefully; have it smooth, fine, mellow and well enriched. It is well to choose a south, sunny location of the house; make your seed bed even by means of a smooth board. **Do not sow on wet, cold soil**—have it warm and mellow. Put a little stick at each end of each row, so as to mark it, and pull up all weeds that appear between the rows the first day they can be seen. When plants are large enough, remove same where you want them to remain, and they will reward you with flowers all summer, and vegetables fine and large, to gladden your heart.

From early childhood we have been passionately fond of flowers. The summer days were always spent in our parents' garden. Great beds of Phlox, Pansies, Verbenas, Portulaca, Sweet Williams, Four O'Clocks, Candytuft, Balsam, etc., were our daily delight. Our boyhood was spent in the garden (our father being a nurseryman and gardener), our young manhood found us there; indeed there is no place we feel so completely at home as when surrounded with plants and flowers. We have for long years tested every flower obtainable, and our list is full of choice sorts—and we pride ourselves that no **flowerr seeds offered in America** have a higher reputation among gardeners and all lovers of beautiful blossoms than

Salzer's choice northern grown, sure to grow, Flower Seeds.


19 Pkg's CHOICEST FLOWER SEEDS ONLY 50c

50 CTS. These 19 packages, brilliant varieties, 50c postpaid.

1. Asters,
2. Balsam,
3. Bartonia,
4. Brachycome,
5. Cacalia,
6. Calliopsis,
7. Candytuft.
8. Celosia,
9. Clarkia,
10. Collinsia,
11. Eschscholtzia,
12. Four O'Clock,
13. Gypsophylia,
14. Linum,
15. Lobelia,
16. Mignonette,
17. Pansy,
18. Phlox,
19. Zinnia.

All for 50c.

A MAGNIFICENT FLOWER GARDEN FOR $1.00.

The following 40 packages of beautiful flower seeds, choice sorts, we offer postpaid (net), for only $1.00. This collection contains the cream of all flower seeds and cannot be broken. It's what you will need if you want a great garden of choice flowers.

1. Abronia.
2. Acroclinium.
3. Adonis.
4. Ageratum.
5. Alyssum.
6. Amaranthus.
7. Antirrhinum.
8. Asters.
9 Balsam.
10. Calandrina.
11. Calliopsis.
12. Calendula.
13. Candytuft.
14. Canterbury Bell.
15. Chrysanthemum.
16. Clarkia.
17. Canvolvulus.
18. Cyanus.
19. Eschscholtzia.
20. Forget-Me-Not.
21. Galliardia.
22. Gilla.
23. Godetia.
24. Helichrysum.
25. Kaulfussia.
26. Larkspur.
27. Lobelia.
28. Lupinus.
29. Marigold.
30. Mignonette.
31. Nasturtium.
32. Nemophila.
33. Pansy.
34. Phlox.
35. Poppy.
36. Stock.
37. Sweet Peas.
38. Scabiosa.
39. Verbena.
40. Zinnia.

We cannot too strongly set forth the great merits of this charming collection of 40 different brilliant, beautiful, free flowering annuals. They surely will bear bushels of flowers during a summer.

Above 40 Brilliant Annuals Only $1.00, Postpaid.

MIGNONETTE
PANSY

For 25 Cents.

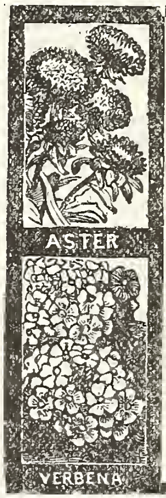
Here is a fine complete **Flower Garden Collection**; it is composed of one package each of the following:

1. Acroclinium,
2. Ageratum,
3. Calliopsis,
4. Convolvulus,
5. Mignonette,
6. Marigold,
7. Sweet Peas,
8. Pansy,
9. Petunia,
10. Poppy.

In all 10 packages, for only 25 cents, postpaid. A pleased lady wrote us: "The 25c Flower Seed Collection gave me 3 bushel baskets full of blossoms during last year." These 10 packages are beauties and will please you.

Postpaid for 25c.

PETUNIA
SWEET PE



The Bon Ton Collection

Postpaid, 75c.

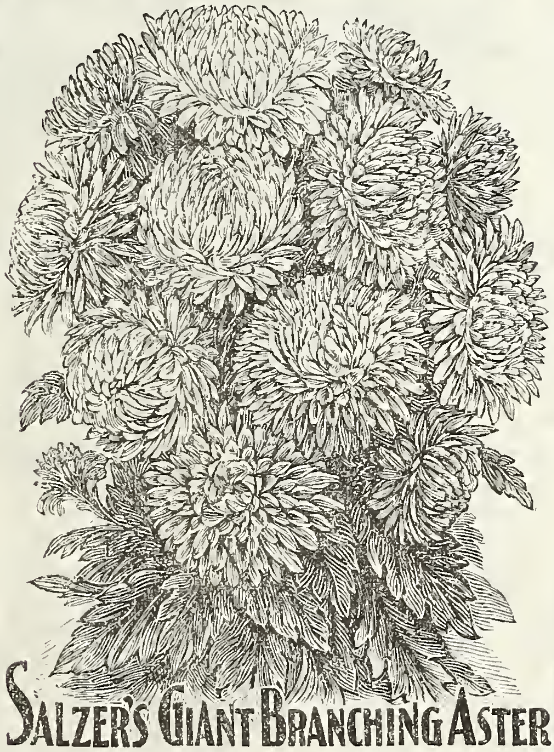
Composed only of the very choicest, finest, rarest mixtures of their kind.

Pkg.
1 Brilliant 60-Day Asters, 15c.
1 Giant Blue Cornflower, 15c.
1 Marguerite Carnation, 15c.
1 Single Dahlia, 15c.
1 Heliotrope, 15c.
1 Superb Marigold, 10c.
1 Giant Spiral Mignonette, 10c.
1 Perpetual Nasturtium, 10c.
1 Petunia, Fancy Hybrida, 25c.
1 Pansy, Salzer's Superb, 50c.
1 Phlox, Giant Star, 15c.
1 Sweet Peas, Everblooming, 10c.
1 Verbena, Six Weeks, 15c.

A total catalogue value, $2.20, which will be sent to you

Postpaid for but 75c.

PHLO
MARIGOLD



SALZER'S GIANT BRANCHING ASTER

Verily, Salzer's Giant Branching Asters are a type for themselves, with giant blossoms on long serviceable branches, especially recommended for home use or market on account of their long branches and exquisite flowers of fine form, colorings and make-up. Our mixture of Giant Branching Asters is superb!

Branching White, per pkg. 60 K., 10c.
Branching Pink, per pkg. 60 K., 10c.
Branching Lavender, per pkg. 60 K., 10c.
Branching Crimson, per pkg. 60 K., 10c.
Branching Light Rose, per pkg. 60 K., 10c.

BRANCHING, CHOICEST MIXED

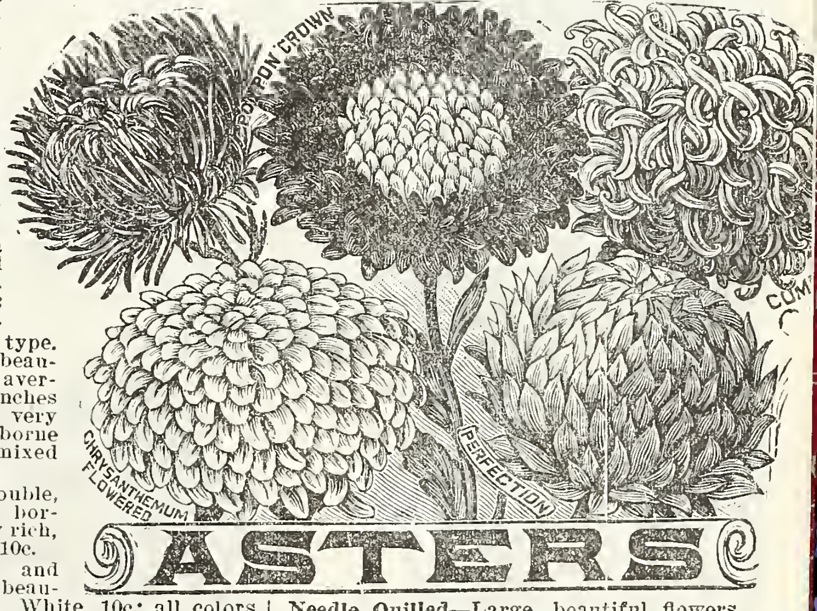
contains all colors and shades and types; extremely beautiful, immensely popular. The mixture above all others to plant. Big pkg., 15c; per pkg., 60 kernels, 10c.

SIXTY-DAY ASTERS.

A brilliant blooming selection of earliest Asters. Extremely popular among lovers of Asters. It gets into bloom very quickly. Big Package, 15c.

SALZER'S PREMIUM ASTERS.

Salzer's Asters capture the hearts of thousands of growers of this exquisite and useful and, above all, lovely flower. Our Wisconsin Asters are the acme of perfection. Each variety here offered are without a flaw; are perfect of their type.



Japanese Tassel—Also a new type; flowers are of immense size, and of beautiful colors. Plants are vigorous and free flowering, and continue long in bloom; mixed colors. Pkg., 15c.

Chrysanthemum Flowered--Mixed Colors. Elegant. Tall, pkg., 10c; dwarf, pkg., 10c.

Comet—A new type. Very Large and beautiful. Flowers average 4 to 5 inches across, and are very double, and are borne on long stems; mixed colors. 10c.

Crown—Very double, white centers bordered with many rich, bright colors. 10c.

Perfection—Large and double, pedals beautifully incurved. White, 10c; all colors mixed, 10c.

White Bouquet—The finest dwarf, pure white Aster known. Pkg., 10c.

New White Rose—A pure white, large flowered Aster. The outer petals are re-curved like a rose. Pkg., 10c.

Needle Quilled—Large, beautiful flowers, fine colors. Pkg., 10c.

Salzer's Goliath—Blossoms of enormous size, measuring from 5 to 7 inches in diameter; grand. Pkg., 15c.

Vesuvius—New; intense dark scarlet blossoms; magnificent. Pkg., 15c.

ASTER MIXTURES.

Asters. Gorgeous Prize Mixture.

This mixture we have greatly improved the last season. It contains over 70 varieties of elegant sorts and colors. To get benefit of all varieties, get the 200 kind size package. Package of 75 kernels, 15c.

Package of 200 kernels, 25c.

ASTERS. ALL COLORS MIXED.

This mixture, of course, is not equal to our Gorgeous Prize Mixture, but we must say that it is the best 10c mixture offered in the world. We do not know of a 10c package of seed that will give you more genuine pleasure, from August on until killed by frost, than Salzer's All Colors mixed. Colors are brilliant, varied and charming. Pkg., 10c; 3 pkgs., 25c; 500 kernels, 30c.

NO. 3 ASTER MIXTURE.

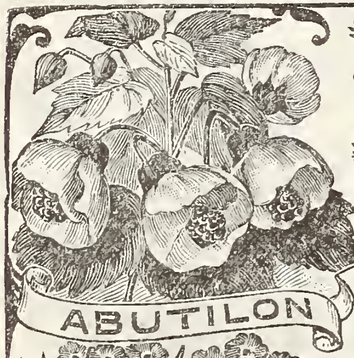
Now don't think because our No. 3 mixture costs but 5c that is not A No. 1 in every respect, for the Asters contained therein are very fine indeed, superior to many 10c mixtures. Pkg., 5c.

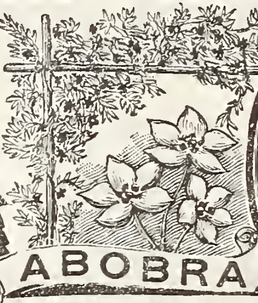
White Aster Sorts, mixed, pkg., 10c.
Red Aster Sorts, mixed, pkg., 10c.
Blue Aster Sorts, mixed, pkg., 10c.
Rose Aster Sorts, mixed, pkg., 10c.

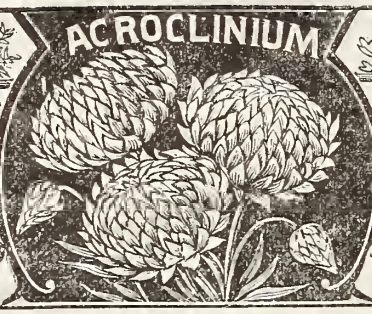
Dwarf German Mixture—Contains every imaginable Dwarf sort. Pkg., 15c.

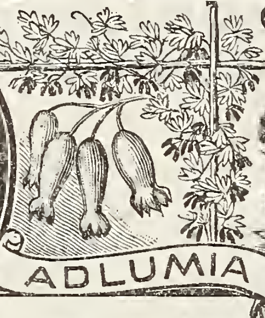
PERENNIAL ASTERS.

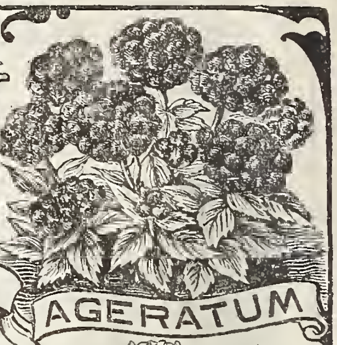
Perfectly hardy; live for many years. Pkg., 10c.

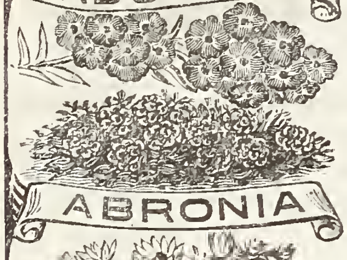


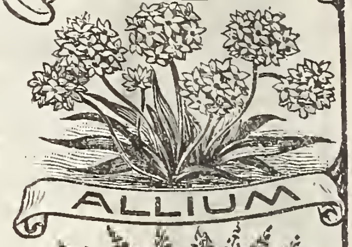


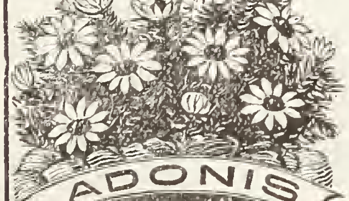


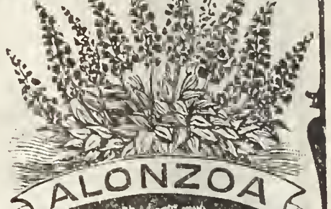


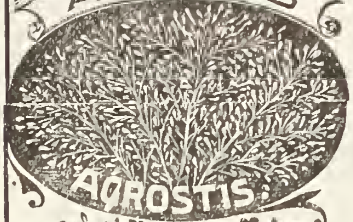


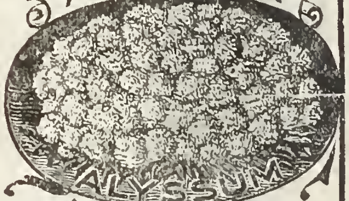


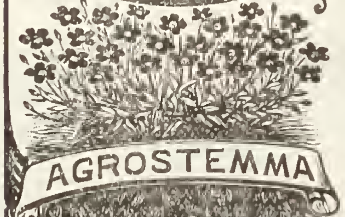


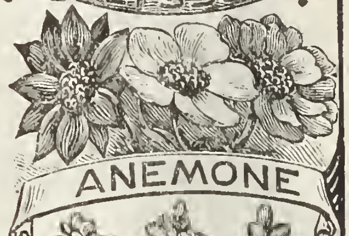












ABUTILON—Large, bell-like flowers, flowering continually; elegant mixture, rare sorts and colors, 20c; finest mixed, 10c.

ABOBRA—Climber, scarlet fruits, 10c.

ABRONIA—Charming annual; sweet scented blossoms. Finest mixed, elegant indeed. Pkg., 10c; mixed colors, 5c.

ACROCLINIUM—Fine Mixed. Pkg., 5c.

ADLUMIA—An attractive climber, rose-colored blossoms. Pkg., 5c.

ADONIS—An annual, flowers exceedingly brilliant. Try it. Pkg., 5c.

Amaranthus—Annuals, very showy. Pkg., 5c.

All Sorts Mixed—5c.

Agrostemma—Perfectly hardy, pretty pink-like blossoms, 5c.

Agrostis—Ornamental Grass. 5c.

Allium—Hardy, odd flowers. 5c.

Atonsoa—Annual, scarlet blossoms. Pkg., 5c.

Ammobium (Everlasting)—Flowers pure white; greatly sought. Pkg., 5c.

Ampelopsis—A perennial climber. Pkg., 10c.

Anagalis—Border plant. Pkg., 5c.

Anchusa—Beautiful dark blue flowers. Greatly admired. 5c.

Anemone—Perennial. Pkg., 5c.

Antirrhinum (Snap Dragon)—Very showy. Thousands now grow them.

"Carnation Rival"—A new strain, grandly beautiful. 10c.

Fine Mixed—Pkg., 5c.

AURICULA.

A great favorite, beautiful in extreme. Finest mixed. Pkg., 15c.

Salzer's Auricula—Grandly beautiful. Pkg., 25c.

English Primrose—Pkg., 15c.

AGERATUM—An annual, flowering continually; finest mixed. Pkg., 5c.

ALYSSUM.

The finest, sweetest of all pure white blooming annuals. No garden half complete without it. Fine mixed. Pkg., 5c.

Ocean Spray Alyssum—Very large blossoms of delicious fragrance; two or three hundred blossoms from a single plant. Pkg., 10c; 2 pkgs., 15c.

Alyssum Saxatile—Flowers brilliant golden yellow. Pkg., 5c.

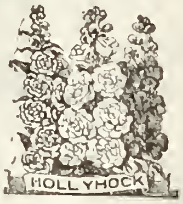
Aquilegia (Columbine)—Well known, exceedingly showy. Fine mixed. Pkg., 5c.

Erfurt Prize—This mixture contains nothing but the finest varieties. Pkg., 10c.

Asperula—Sweet scented, lavender blue flowers. Pkg., 5c.

Argemone—Flowering very freely. Pkg., 5c.

HOLLYHOCK.



Grand summer and autumn flowering plants; old favorites becoming more popular each year. Black Sorts, 10c. Variegated Sorts, pkg., 10c; Yellow Sorts, pkg., 10c; Crimson Sorts, pkg., 10c; Double White, pkg., 10c.

Double Mixed Hollyhock Sorts. Very choice and fine. Pkg., 10c.

Annual Hollyhock.

Blooms within 90 days from seeding. Pkg., 50 seeds, 15c; 200 kernels, 40c.

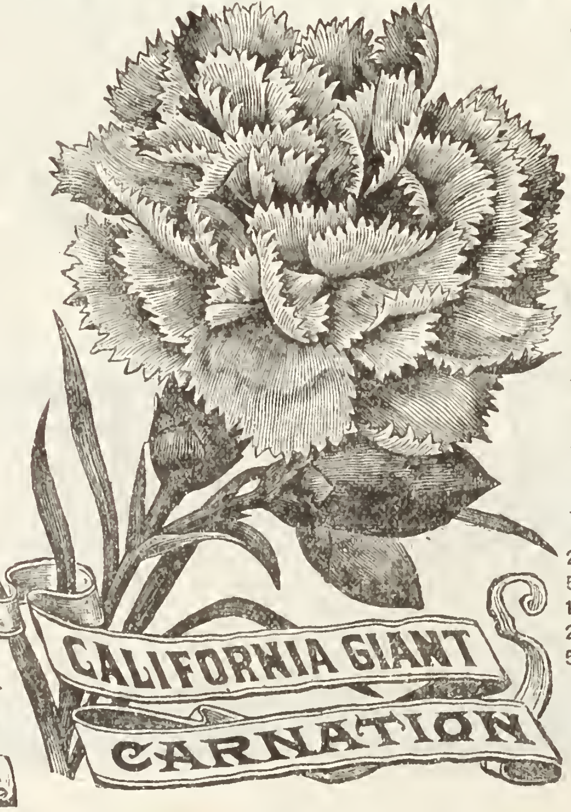
NEW CARNATION CALIFORNIA GIANT.

A new rapid growing, quick blooming, sweetly fragrant Carnation, producing fine brilliantly shaded double flowers from seed within eighty to hundred days from planting.

The great world acknowledges no flower superior to the Carnation as a button hole souvenir.

Twenty-five plants will give you this in endless colors and in unthought of numbers.

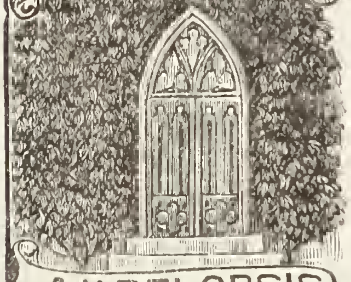
If planted in window boxes in the house, and then transplanted into the garden they should be in full bloom by July 1st.

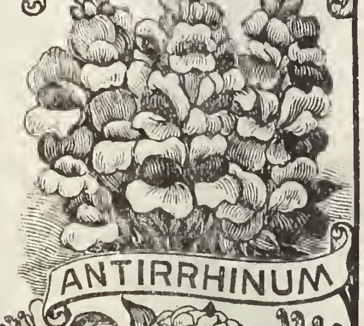


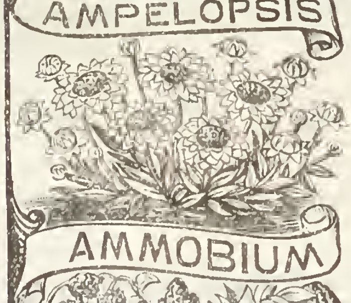
If sown in the open garden early in the spring they begin blooming in a hundred days. They should be thinned out to about ten inches apart. They are quite hardy, flowering the first season until late in the fall and will live out all winter if given the protection of a mulch of long strawy manure. Or they may be cut back by removing the flower-shoots early in the fall and planted in pots for winter blooming in a cool room.

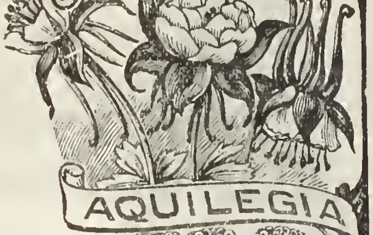
Price of California Giant Carnations.

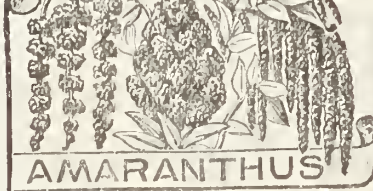
25 Kernels	10c
50 Kernels	15c
100 Kernels	25c
250 Kernels	50c
500 Kernels	75c

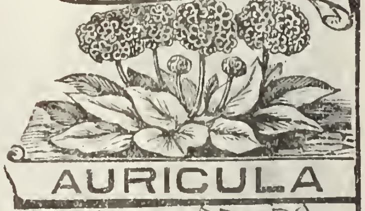


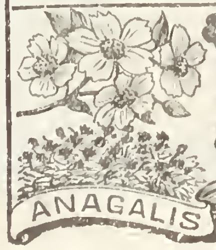


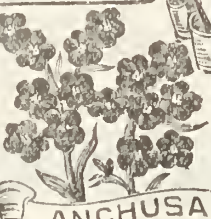


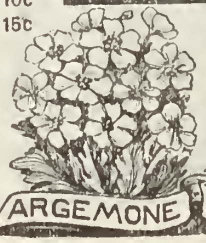


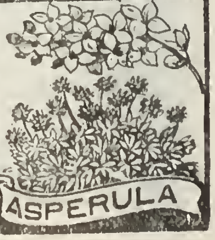


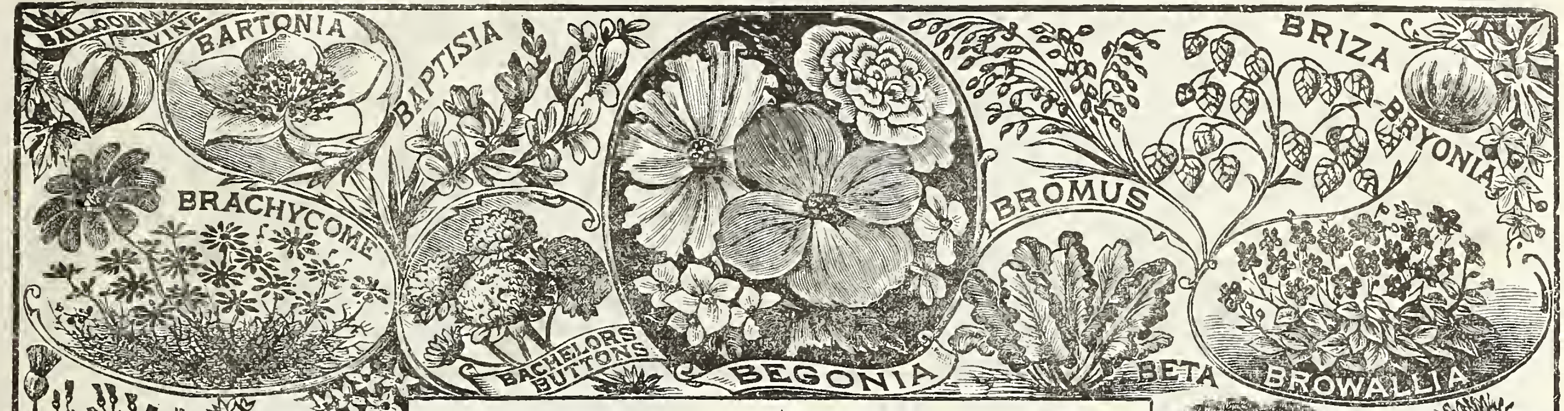


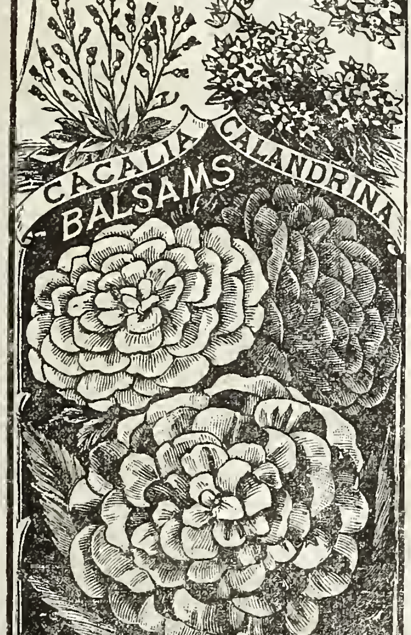


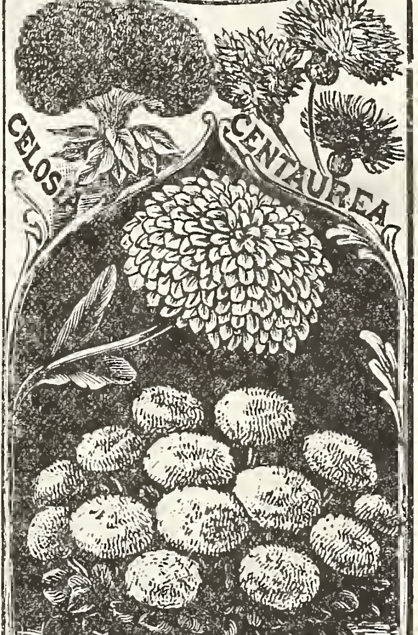












BALSAM.

Showy annuals that are universal favorites and great bloomers.

Apple Blossom—Beautiful apple blossom shading. Pkg., 10c.

Salzer's Crimson King—The finest deep blood red. Pkg., 15c.

Solferino—Elegantly variegated, 10c.

Scarlet Spotted—Pkg., 10c.

Perfection—Flowers snow white, 10c.

Balsam Mixtures.

No balsams are choicer and more beautiful than Salzer's Mixtures.

No. 1 Balsam Mixture. Pkg., 5c; ½ oz., 20c.

No. 2 Balsam Mixture (many sorts), pkg., 10c; ½ oz., 30c.

No. 3 Balsam Mixture (over 30 sorts), pkg., 15c.

BACHELOR'S BUTTON—Old favorite annuals; mixed colors, 5c.

BALLOON VINE—Rapid Climber 5c

BAPTISIA—Flowers bright blue, 5c.

BARTONIA—Very showy. Large, golden blossoms. Pkg., 5c.

BELLIS (Daisy).

Great Favorites.

Fine Mixed Daisy—Pkg., 10c.

Salzer's Extra Daisy Mixture—A peerless mixture. Pkg., 15c.

Marguerite Daisy—Well known hardy daisy. Pkg., 15c.

Shasta Daisy—Pkg., 25c.

BEGONIA—Rex varieties mixed, 25c Blooming sorts mixed, 30c. Tuberous rooted sorts, 30c. All sorts mixed, very fine indeed, 15c.

BETA—Showy leaved beets. 10c.

BRACHYCOME—Dwarf-growing annual, covered all summer with a profusion of blue or white flowers. Pkg., 10c.

BRIZA MAXIMA—One of the best ornamental grasses. Pkg., 5c.

BROMUS BRIZAEFORMUS—Well adapted for winter bouquets. 5c.

BROWALLIA—Handsome annuals, with blue or white flowers. Always rare. Fine mixed. Pkg., 5c.

CACTI.

Choice Mixed, pkg., 10c. **Cacti Wonder Mixture**, the finest of sorts. Pkg., 25c.

CACALIA—The Tassel Flower; easily grown, always fine. 5c. Choicest mixed, 10c.

CALAMPELIS — A quick-growing climber, bearing clusters of orange-colored flowers. Pkg., 10c.

CALANDRINA—Beautiful creeping plants, red blossoms. Pkg., 5c.

CALCEOLARIA—Hybrida. Rarest of all flowers. Pkg., 25c.

Primata—Small yellow. Pkg., 10c.

Salzer's Show—Saved only from giant blossoms. Pkg., 35c.

CLEOME—The Honey Plant. Great for honey bees. Pkg., 10c.

COBEA SCANDENS—Arapid handsome climber. Pkg., 10c.

CALENDULA—Dwarf bush annuals. blooming continuously during the summer. Rich colors. Pkg., 5c.

CALLIOPSIS — Brilliant annuals, with large bright flowers borne in great profusion. Finest mixed, pkg., 5c. Show Mixture, pkg., 10c.

CALLIRHOE—Red blossoms, blossoming all summer. Pkg., 10c.

CAMPANULA — Beautiful bell-shaped flowers of various colors. **Media,** pkg., 5c. **Speculum** (Venus' Looking Glass), pkg., 5c.

Canterbury Belle—Fine white, blue and rose bell-shaped flowers, 5c.

CANARY BIRD FLOWER—Beautiful yellow blooming climber. 5c.

CANDYTUFT.

Dwarf annuals, blossoming profusely throughout the whole season. Salzer's Wisconsin sorts beat the world for showy flowers. Our summer glory are endless in colorings.

White Wave—The freest blooming white Candytuft. Pkg., 10c.

Rocket—Mixed. Pkg., 5c.

Fragrant—White. Pkg., 5c.

New Crimson—Pkg., 10c.

Finest Mixed—Pkg., 5c; oz., 30c.

Summer Glory Candytuft—Rarest mixture of all. Pkg., 10c; oz., 40c.

CANNAS—One of the most effective of showy foliage plants. Fine mixed, 10c. Dark varieties, 10c.

Salzer's Prize—Contains 20 varieties. Pkg., 20c. **Crozy**, pkg., 20c.

CARNATIONS.

Marguerite Mixture—See page......

Remontant — Tall brushy growth. Choicest double sorts. Pkg., 35c.

German Mixed—Pkg., 25c. **Fine Mixed**, pkg., 10c.

Salzer's Royal Carnations—Brilliantly elegant sorts. Pkg., 20c.

CASTILLEIA—Brilliant crimson,25c

CATCHFLY—Mixed, 5c. Show, 10c.

CELOSIA—(Coxcomb). Well known. Producing their blossoms in combs or feathery spikes. Choicest mixed, 10c. Fine mixed, 5c.

Prize Winner—The most gorgeous Celosia varieties. Pkg., 20c.

CENTAUREA — Favorite annuals. **Dusty Miller**, pkg., 15c. **Cyanus**, pkg., 10c. **Fine Mixed**, pkg., 5c. **Kaiser's Korn Blume**, pkg., 5c.

CHRYSANTHEMUM.

Well known. Choicest mixed, 10c.

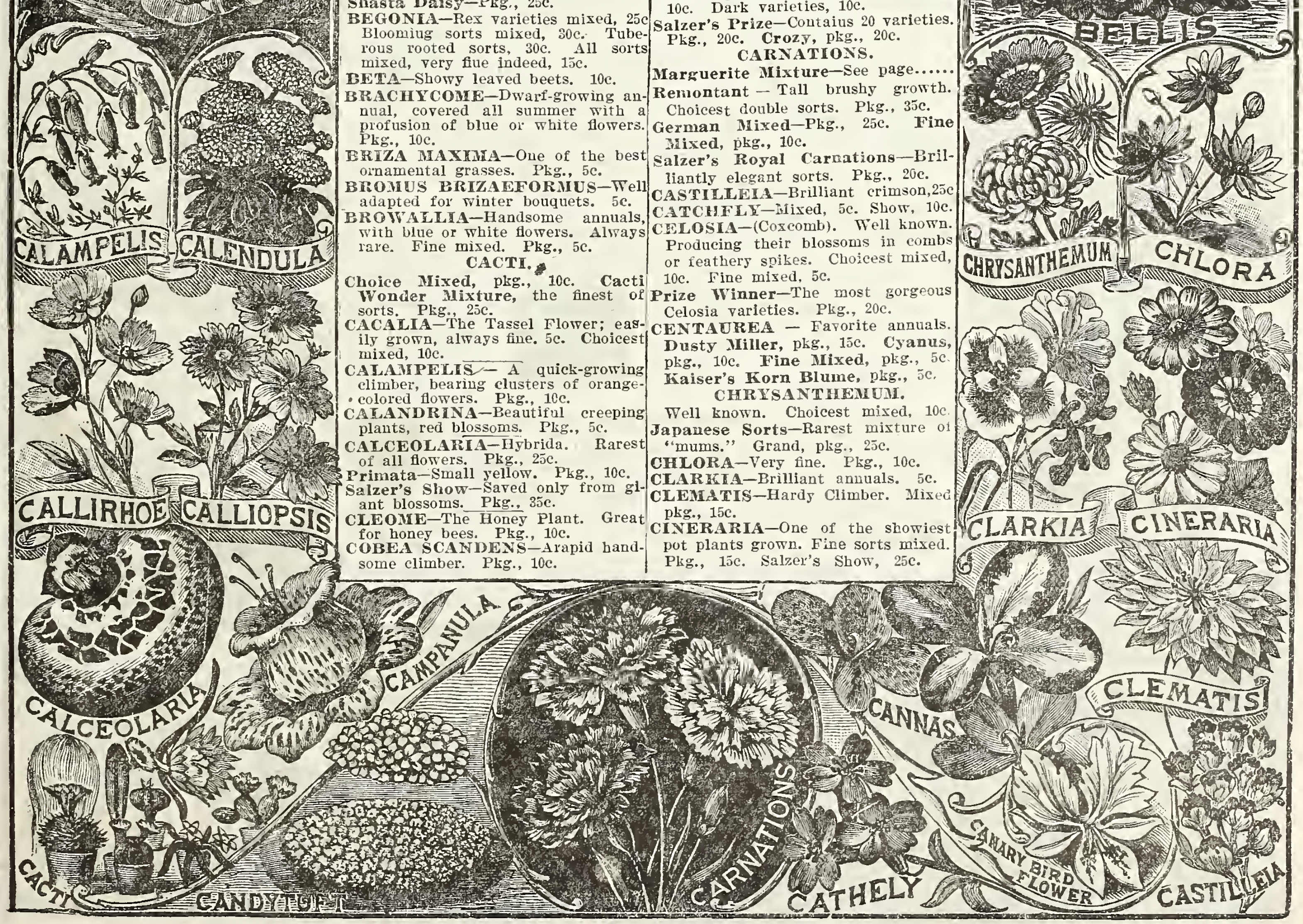
Japanese Sorts—Rarest mixture of "mums." Grand, pkg., 25c.

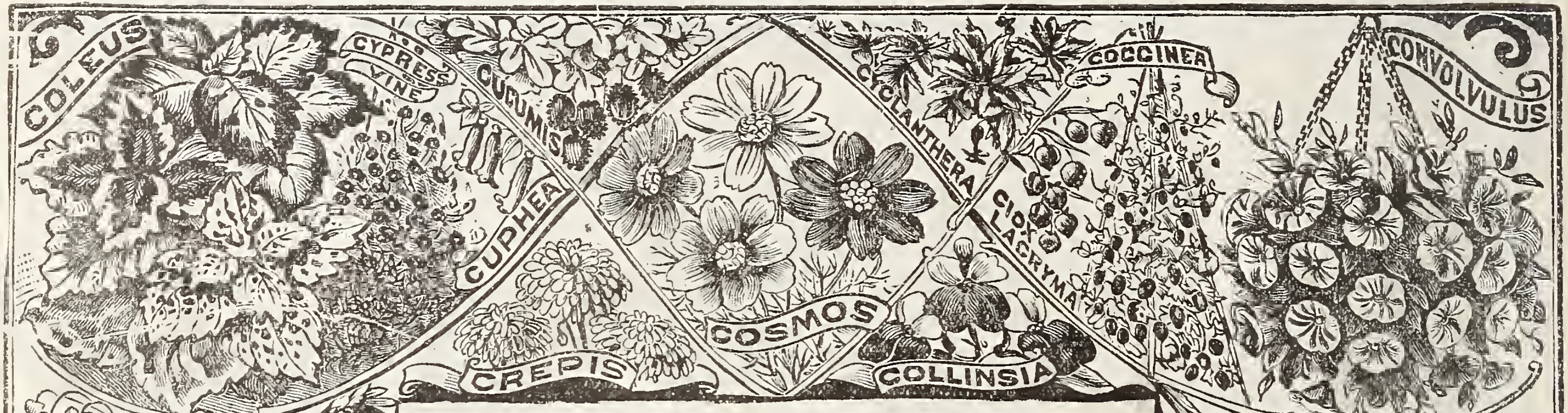
CHLORA—Very fine. Pkg., 10c.

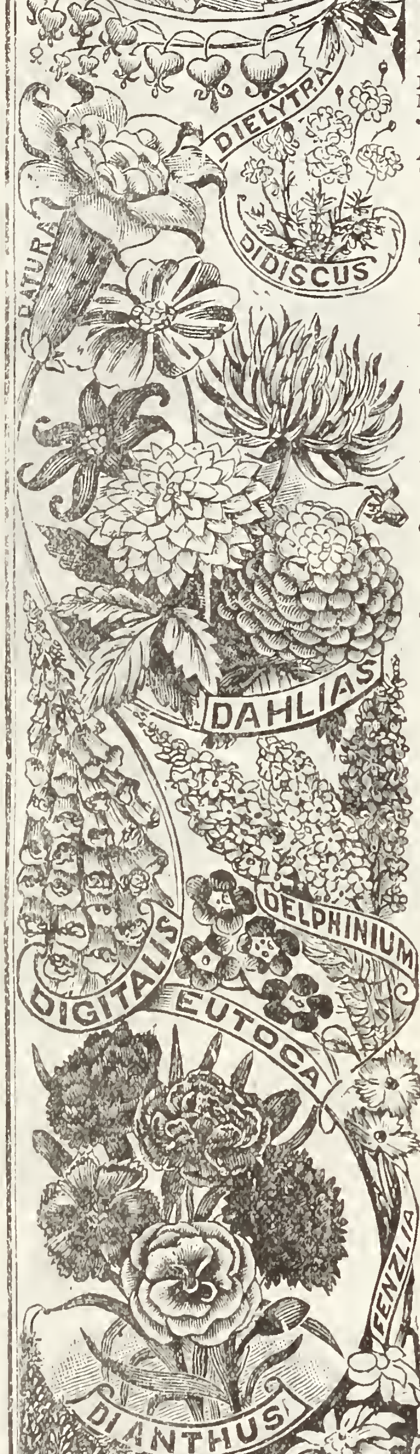
CLARKIA—Brilliant annuals. 5c.

CLEMATIS—Hardy Climber. Mixed pkg., 15c.

CINERARIA—One of the showiest pot plants grown. Fine sorts mixed. Pkg., 15c. Salzer's Show, 25c.




COLEUS
CYPRESS VINE
CUCUMIS
CUPHEA
CREPIS
COSMOS
COCCINEA
CYCLANTHERA
COIX LACRYMA
COLLINSIA
CONVOLVULUS


DIELYTRA
DIDISCUS
DATURA
DAHLIAS
DELPHINIUM
DIGITALIS
EUTOCA
FENZLIA
DIANTHUS

CONVOLVULUS.

Morning Glory — Rapidly growing, climbing annuals.

Major—Tall sorts, mixed. Pkg., 5c.

Minor—Dwarf sorts, mixed. Pkg., 5c.

Japanese Morning Glories—Wonderful new varieties. Pkg., 10c.

All Sorts Mixed—Elegant. Pkg., 5c.

COREOPSIS LANCEOLATA—Grandest of all out-door, hardy, continuously blooming. intense yellow bloomers. Pkg., 10c.

COCCINEA—A scarlet gourd. 10c.

COBEA SCANDENS — A climber. Pkg., 10c.

COLEUS.

Plants with richly colored foliage. Finest mixed. Pkg., 15c.

Salzer's **Hybrid Wonder**—Only rarest coleus sorts. Pkg., 30c.

COLLINSIA — Free flowering brilliant annual. Mixed, 5c.

COSMOS.

Appropriately called the "Glory of Autumn." Brilliant colors, begin blooming in July. Pkg., 10c.

CREPIS—Dwarf annuals. Pkg., 5c.

CUCUMIS — Ornamental Cucumbers. Pkg., 5c.

CUPHEA—Cigar Plant. Pkg., 10c.

COIX LACH—(Job's Tears). Oddly pretty. Pkg., 5c.

CYCLANTHERA—Climbers. 10c.

CYCLAMEN — Salzer's Show Mixture. Pkg., 35c; finest mixed, 20c.

CYPRESS VINE — Well known climbers, with fern-like foliage and bright blossoms. Pkg., 5c.

DAHLIA.

Brilliant, regaining lost popularity.

Single varieties, mixed. 15c.

Double varieties, mixed. 15c.

Superb mixture, D. & S. 20c.

Finest colors, D. & S. mixed, 10c.

DATURA—(Angel's Trumpet). Showy annual, 5c; choicest mixed, 10c.

DELPHINIUM (Larkspur)—perfectly hardy, with splendid flowers and curious cut leaves; very popular. Finest mixed. Pkg., 5c.

Show Mixture—Very fine. Pkg., 10c.

DIANTHUS, or Pinks.

D. Lacinatus — Grandly brilliant; beautifully fringed, single. 10c.

D. Lacinatus, Double—Rich colorings. Pkg., 10c.

Salzer's Show — Composed of upwards of 50 sorts. Pkg., 15c. No. 1, double sorts. Pkg., 10c. No. 2, mixed. Pkg., 5c.

DIDISCUS—Delicate sky-blue, very popular blossoms. Pkg., 5c.

DIGITALIS—(Foxglove). Perennial, very showy. Mixed. Pkg., 5c. Splendid sorts. Pkg., 10c.

EDELWEISS—The Alpine favorite. Pkg., 25c.

ERICA—(Heath). Pkg., 5c.

ERYSIMUM—Free flowering, bright. Pkg., 5c.

ESCHSCHOLTZIA.

California Poppy—Very showy, continuing long in bloom.

Elegant Mixture—Rare. Pkg., 10c. Fine mixed, showy. Pkg., 5c.

EULALIA—A variegated grass. 10c.

EUTOCA — Free-blooming annual. Blue striped blossom. Pkg., 5c.

EUPATORIUM—Hardy perennials, bearing white blossoms. Pkg., 5c.

FENZLIA—Suited for rustic vases and baskets. Lilac. Pkg., 10c.

FERNS — Our mixture comprises some of the rarest and most desirable varieties. Pkg., 10c.

FEVERFEW.

Pretty and neat, small double flowers. Finest mixed. Pkg., 10c.

Golden Feather—Gold leaved bedding plant. Pkg., 10c.

FOUR O'CLOCK—Well known. Blossoms variegated, striped and various colors. Fine mixed. Pkg., 5c. Show mixture, contains every variety known. Pkg., 10c.

FUCHSIAS — Finest mixed. Pkg., 25c. Elegant mixed, showy and rare. Pkg., 40c.

GAILLARDIA — Showy and free bloomers, mixed. Pkg., 5c.

GERANIUMS.

Will produce nice, bushy plants from seeds the first season. Extra choice, mixed. Pkg., 20c. Finest mixed, 10c

Gold and bronze. Pkg.., 20c.

GILIA—Free blooming annual. 5c.

GLAUCIUM—Horned Poppy, silver leaves, orange blossoms. Pkg., 5c.

GLOXINIA—Beautiful house plants. Finest mixed. Pkg., 25c. Salzer's Show, rarest Gloxinias. Pkg., 50c.

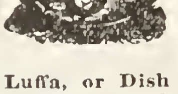
GODETIA—Hardy annuals of beautiful colors. Finest mixed. Pkg., 5c. Show mixture Godetia. Pkg., 10c.

GOLDEN ROD—The national flower. Pkg., 10c.

GOURDS.

Well-known summer climbers, the delight of children, their odd and curious shapes please everyone.

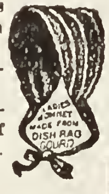
Orange. Pkg., 5c. **Dipper Gourd.** Pkg., 10c. **Hercules' Club**, club shaped. Pkg., 10c. **Nest Egg Gourd**—Very popular as a nest egg. Pkg., 5c.



Luffa, or Dish Rag—Is taking the place of a sponge. Pkg., 10c.

Salzer's Oddly Odd Mixture—Big pkg., 20c.

Elegant Mixture — Contains a great variety of sorts. Pkg., 10c; oz., 30c. Fine mixed. Pkg., 5c.


LADIES BONNET MADE FROM DISH RAG GOURD

A Complete Flower Garden. See page 22. Price only 25c, postpaid

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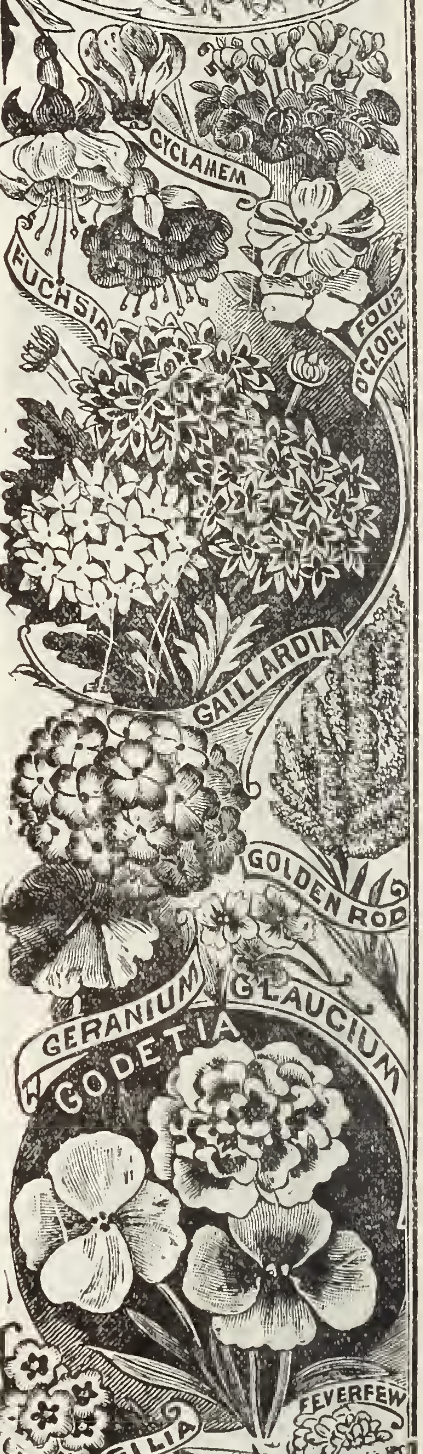
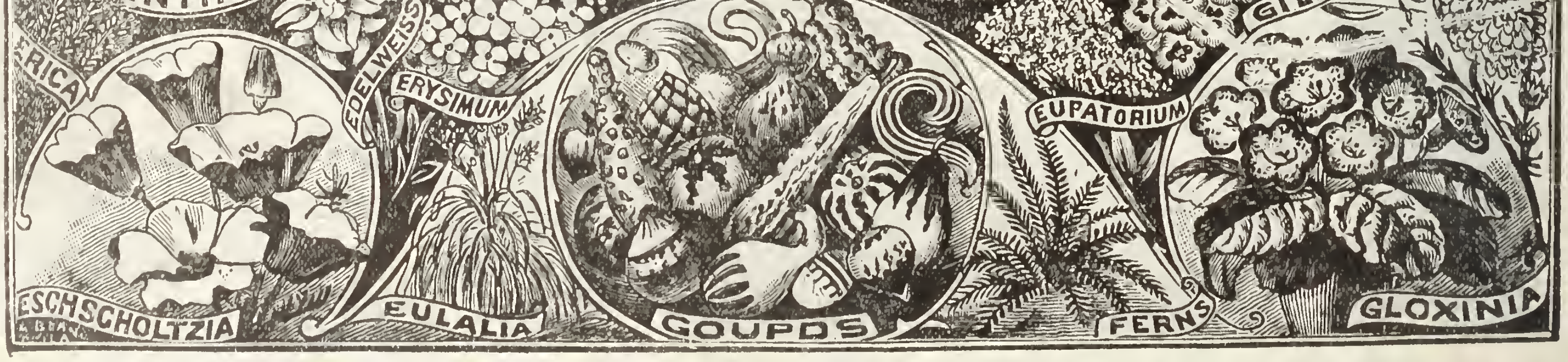
See Pages 27 and 28 for Nasturtiums, Sweet Peas and Pansies.


CYCLAMEM
FUCHSIA
FOUR O'CLOCK
GAILLARDIA
GOLDEN ROD
GERANIUM
GLAUCIUM
GODETIA
FEVERFEW


ERICA
EDELWEISS
ERYSIMUM
ESCHSCHOLTZIA
EULALIA
GOUPDS
EUPATORIUM
FERNS
GILIA
GLOXINIA

GNAPHALIUM — Everlastings. Bright golden blossoms. Pkg.,5c.

GOMPHRENA — Everlastings. Mixed colors, very choice and fine. 5c.

GYNERIUM—Pampas Grass. 5c.

GYPSOPHILA (Angel's breath)—Free Bloomer. White blossoms. Pkg., 5c.

HELIANTHUS—Double Sunflower. Pkg., 5c.

HELICHRYSUM — Everlasting. Colors, white, yellow and crimson. Pkg., 5c.

HELIOPHYLLA—Blue annual. 5c.

HELIOTROPE.

Heliotropes can be as easily grown from seeds as pansies. Deliciously fragrant blossoms, Finest mixed. Elegant indeed. Pkg., 15c.

HELIPTERUM—Richly colored, beautiful everlastings. Pkg., 10c.

HIBISCUS—Stately, showy annuals Free bloomers. Pkg., 5c.

HUMULUS—Climbing variegated hops. Pkg., 10c.

HONEY PLANT—For bees. 10c.

HONESTY—Pretty plants with curious silver pods. Pkg., 5c.

HUMEA—Sweet scented. Pkg., 5c.

HUNNEMANIA—Large, showy flowers; brilliant yellow. Pkg., 15c.

HYACINTH BEAN—A splendid climber, with spikes of purple and white flowers. Runs 20 ft. in a season. Pkg., 10c.

ICE PLANT—A singular trailing plant. Covered with watery vesicles resembling pieces of ice. Pkg., 5c.

IPOMEA—Climbing Vine. Pkg., 5c.

IPOMOPSIS—Standing cypress, 5c.

JACOBEA—Free blooming annuals. Pkg., 5c.

KAULFUSSIA—Flowers somewhat resemble asters. Bloom early. Pkg., 5c.

KOCHIA—Fine annuals. Pkg., 5c.

LANTANA—Bushy plants, with large heads of various colored flowers. Grow very rapidly. Pkg., 10c.

LAVENDER—"Sweet Lavender." Pkg., 5c.

LEPTOSIPHON—Pretty. Pkg.,5c.

LINUM—A flax with beautiful scarlet flowers and pretty foliage. Pkg., 5c.

LOASA—Hardy climbing annuals. Pkg., 5c.

LOBELIA.

LOBELIA
BLUEBIRD

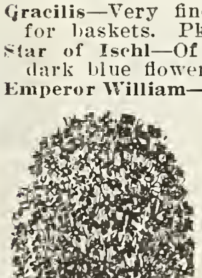
A continuously blooming plant, of easy culture, splendid for edging beds.

Blue Bird—A splendid variety for planting in hanging baskets, window boxes, etc., etc. It's intense blue lends a charm all its own! Pkg., 10c.

Gracilis—Very fine blue Lobelia for baskets. Pkg., 5c.

Star of Ischl—Of erect growth; dark blue flowers. Pkg. 10c

Emperor William—Light blue. 5c.



Lobelia Mixture—All colors mixed, very fine. 5c.

Salzer's Choicest—An unexcelled mixture, contains every known Lobelia sort, very graceful. Pkg., 10c.

LOPHOSPERMUM — Ornamental trailing plants with large flowers. Pkg., 5c.

LUPINUS—Bearing graceful spikes of highly colored flowers. Pkg., 5c.

LYCHNIS—(Ragged Robin)—Brilliant scarlet blossoms. 5c.

MALOPE—An annual. Pkg., 10c.

MIMULUS—Very showy pot and bedding plants. Fine mixed. 5c.

Salzer's Show Mixture—Pkg., 10c

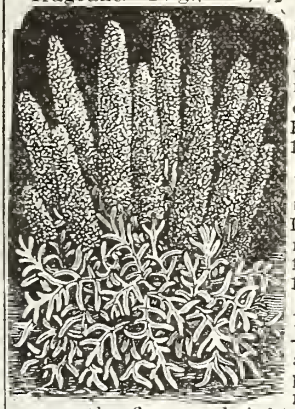
MUSK PLANT—Very desirable. Pkg., 10c. **Ave Maria, grand, 10c.**

MARTYNIA—Handsome, large flowering. Seed pods used for pickling. Pkg., 5c.

MIGNONETTE.

The hardiest annual in cultivation, and a universal favorite for its sweet and delicate fragrance. Salzer's Mignonettes are far superior to the usual run.

Snow Queen—Flower spikes often 10 in. long, pure white and very fragrant. Pkg., 15c; ½ oz., 25c.



Snow Queen Mignonette, Pkg., 15c.

Victoria—Dark, red flowers, 10c.

Macnet—Plants are of pyramidal growth, flowers brightest red. Pkg., 10c.

Crimson Giant—The largest and sweetest of all Mignonettes. 10c.

Golden Queen—A literal mass of gold. Blooms continually. 10c.

Salzer's Show Mixture—A package will furnish bloom and fragrance all summer. Pkg., 10c; oz., 30c.

All Sorts Mixed.

This Mignonette mixture cannot be beat for the **price on earth.** Pkg., 5c; oz., 20c.

MARIGOLD.

Old-time favorites. The easy culture and extreme showiness should secure them a prominent place in every garden. Finest mixed, 5c. **Superb Mixture**—Composed of many sorts and colors Marigold. Pkg., 10c.

MOURNING BRIDE—Very nice. A great variety of colors. 5c.

MYOSOTIS—Forget-Me-Not. An old favorite. It flourishes best in a moist, shady situation. Fine mixed, 5c.

Azorica—Dark Blue flowers. 10c.

Eliza Fanrobert—Large blue. 10c

NEMOPHILA—Bright colored flowers, shades blue and white. 5c.

MAURANDIA—Pretty Climbers of rapid growth, bearing a quantity of bell-shapped flowers. 10c.

MINA LOBATA—Rare. Pkg., 10c.

MORNING GLORY—See Convolvulus Major. 5c; Minor, 5c; Japanese, 10c; Mixed, 5c.

NIGELLA—Love in a Mist. 5c.

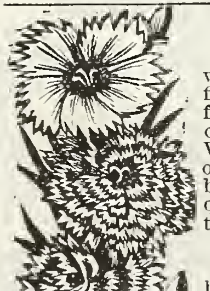
NICOTIANA—Flowers white. 10c.

Nierembergia—Fine climber. 5c.

NYCTERINIA—Star-Shaped. 5c.

OXALIS—Charming plant. 10c.

OXYURA—Pretty annual. 5c.



PINKS AND PICOTEES

A great revival among flower lovers for pinks, picotees and Sweet Williams, these old fashioned, brilliant, exquisite beauties.

☞PINKS.

Flowering beautifully, brilliant, indescribable in colorings.

Grand Mixture—100 K., 25c.

Fine Mixed—Pkg. 100 K., 10c.

PICOTEE.

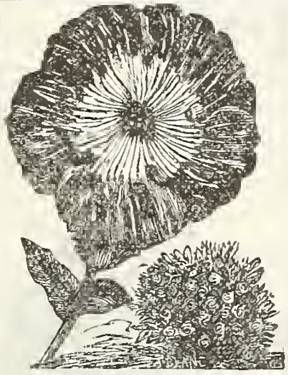
Resembles the Pinks, exquisite coloring. **Choicest Imported**—100 K., 15c. **Fine Mixed**—Very beautiful. Pkg. 100 K., 10c.

SWEET WILLIAM.

Our mixture of this excellent old fashioned flower is simply indescribable. They will do well any and everywhere. Perfectly hardy. **Salzer's Superior**—Pkg. 100 K., 10c. **Fine Mixed**—Very beautiful. Pkg. 100 K., 5c.

STIPA—Feather grass. Pkg., 5c.

SWEET SULTAN—Fragrant purple, white and yellow. Pkg., 5c.



New Fancy Hybrida.

PETUNIA.

New Fancy Hybrida—Colossal Blossoms, wonderful colorings, nothing this side of the stars finer, simply marvelous! Pkg. 100 kernels, 25c; 200 kernels, 35c.

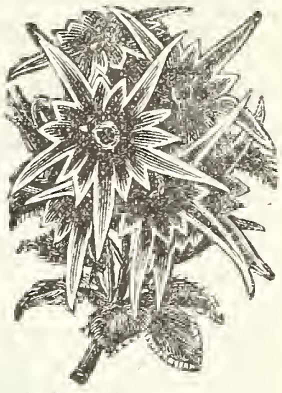
Belle Etoile—Striped and blotched. 10c. **Ellsmore**—Rose, for massing. 10c. **Pure White**—Fine for cemetery. 10c. **Salzer's Imported**—It is incomparable as a mixture, 15c; 2 for 25c.

Single Petunia.

Our single Petunia mixture is grandly brilliant, fine for window boxes, beds, etc. Where brilliant show is desired. Fine mixed, 5c.

PHLOX.

Salzer's Mixture of Phloxes is incomparably grand and showy.



Giant Star Phlox, 15c.

Phlox Drummondi—Alba (pure white). Purpurea (deep purple), Rosea (bright rose). scarlet. Each color, pkg., 10c.

Phlox all sorts mixed. Pkg., 5c; oz., 60c.

Phlox Grandiflora—Pure white, bright scarlet, striped and blotched, or deep purple. Pkg., 10c.

Finest mixed Phlox Grandiflora. Pkg., 10c; 2 pks., 15c; ½ oz., 50c.

Snowbank—Pure white. Pkg., 10c.

Phlox D. Nana—Dwarf. Pkg., 10c.

Giant Star Phlox—Blossoms very large, star shaped. Pkg., 15c.

POPPY.

Well known. Very showy.

Blossoms Evermore—The grandest poppy Mixt. Big pkg., 15c.

Peacock Poppy Mixture—Contains most brilliant hues. 15c.

Poppy Sorts—All sorts, double and single mixed. Pkg., 5c. Double sorts, pkg., 5c. Single sorts, mixed. 5c.

Opium Poppy—Pkg., 5c. Perennial sorts, mixed. 10c.

Oriental (double scarlet)—Pkg., 10c. . White shades. 10c.

Phaspholus—Pkg., 5c.

PAEONY—Hardy plants. 15c.

PALAVA—Pretty rose flowers. 5c.

PENSTEMON—Free Flowering. 10c.

PERILLA—Ornamental. leaved. 5c.

PHYSALIS—Edible fruit. 10c.

RICINUS.

Castor oil bean. Pkg., 5c; oz., 10c.

RHODANTHE—Everlastings. 5c.

SALPIGLOSSIS—Brilliant. 5c.

SALVIA (Flowering sage)—Coccinea (scarlet), 15c. Bluebird. 15c. Fine mixed, 10c. Purple.15c.

SCYPHANTHUS—Fine mixed., 5c.

SENSITIVE PLANT—Pkg., 10c.

SMILAX—Well known. Pkg., 10c.

SOLANUM—Ornamental fruit, 5c.

STATICE—Beautiful. Pkg., 5c.

STEVIA—Fragrant white. 10c.

STOCKS.

Are indispensable where a fine display of flowers is wanted.

Giant—Fine large blossoms, deliciously fragrant. Pkg., 15c.

Large Flowering—Tall. 10c.

Tree Stock—Pkg., 15c.

Kaiserin Louise—Pure white. 20c.

Azure Blue—White, flesh rose carmine or brown. Pkg., 10c.

Imported Dwarf (large blossoms) 10c. Fine mixed stocks. 5c.

Select Mixture—This mixture stands unrivaled. Pkg., 25c.

PORTULACA.

A dazzling brilliant blooming annual.

Double Mixed—10c. Single Mixed, 5c. Finest mixed, 30 sorts. 10c.

PRIMROSE.

English Primrose—Pkg., 25c.

Evening Primrose—Blossoms yellow or white. Pkg., 10c.

Obconica—Baby primrose. 15c.

Primula—Prize mixture. Pkg., 25c.

Primula Chinensis—20c. Grand sorts mixed, 20c; fringed varieties, 40c; finest double sorts mixed, 40c.

TORENIA—Sky blue blossoms. pkg., 15c.

TRITOMA—Red-Hot-Poker. 10c.

THUNBERGIA—Pot climbers 10c.

VINCA—Very pretty. Pkg., 10c.

VIOLETS.

White, 15c; blue, 10c; Alba, 10c; choice mixed, 10c.

Salzer's Prize Violets—Pkg., 20c.

VISCARIA—Handsome. Pkg., 5c.

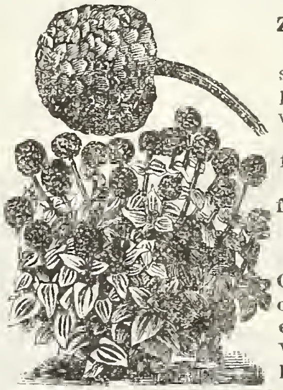
WALL FLOWER—Dark brown pkg., 25c; golden yellow, pkg., 25c; imported mixture, pkg.,10c.

WAHLENBERGIA—Deep blue. Pkg., 15c.

WHITLAVIA—Rich dark blue & white, bell-shaped flowers. 5c.

XERANTHEMUM—Flowers are white, purple and yellow. 5c.

YUCCA—Hardy. Pkg., 10c.



ZINNIA.

A very showy plant with large double flowers. General favorites

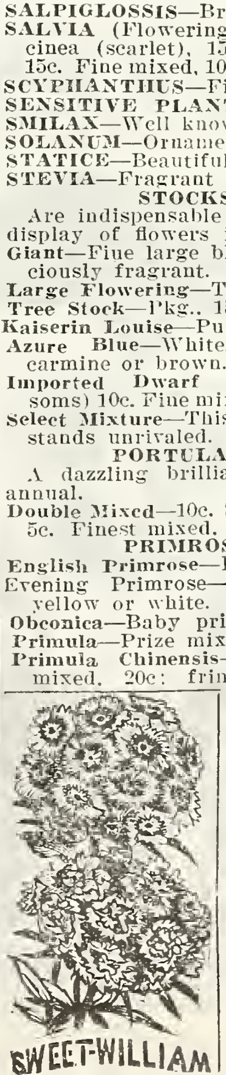
Double White, Crimson or Striped—Each variety, pkg., 5c.

Zinnia, Salzer's Show—Pkg., 10c.

Tall sorts mixed, Dwarf sorts mixed, or single sorts mixed—Each variety, mixed, 5c.

Salzer's Show—Containing every imaginable color. Pkg., 10c.

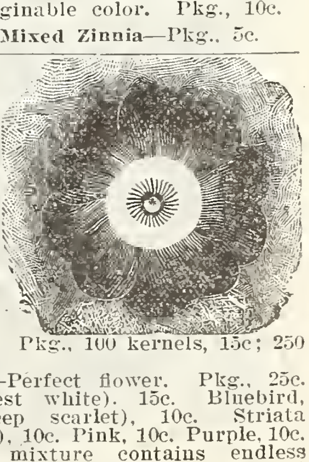
Fine Mixed Zinnia—Pkg., 5c.



VERBENA.

No flower exceeds the Verbena in richness of colors and freedom of bloom.

Salzer's Six Weeks—Earliest, finest of all Verbena mixtures. Pkg., 100 kernels, 15c; 250 kernels, 25c.



Mammouth Verbena—Perfect flower. Pkg., 25c. Candidissima (purest white). 15c. Bluebird, 10c. Defiance (deep scarlet), 10c. Striata (beautifully striped), 10c. Pink, 10c. Purple, 10c.

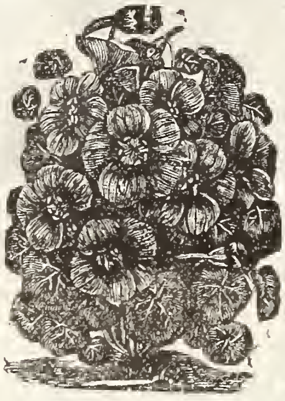
Star Mixture—This mixture contains endless sorts of large, gorgeous Verbenas. Pkg., 100 kernels, 12c; 250 kernels, 20c.

Fine mixed, 5c; No. 1 mixed, very beautiful, 10c.

NASTURTIUMS.

The Nasturtium is America's best loved climber. No annual gives more and finer blossoms and is so serviceable, cut and placed on the table in vases; while for wearing as corsage or neck bouquets they are extremely fashionable and valuable on account of their rich color and their property of retaining their freshness so long.

PRICE OF THESE 10 SORTS.


Empress of India.

1. **Empress of India, Dwarf**—The plant is of a very dwarf habit, while the flowers are of the most brilliant crimson color and freely produced. **Each, Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., 90c.**
2. **Black Egg**—Very dark dwarf; choice. Pkg., 5c.
3. **Dwarf Mixed**—Composed of 20 or more sorts; elegant assortment and brilliant colors. Pkg., 5c; oz., 15c; ¼ lb., 35c; 1 lb., 75c.
4. **King Theodore, Dwarf**—Dark foliage, rich velvety crimson. Pkg., 5c; oz., 15c; ¼ lb., 40c.
5. **Pearl, Dwarf**—Light lemon yellow. Pkg., 5c; oz., 10c; ¼ lb., 30c.
6. **Tall Mixed**—Pkg., 5c.
7. **Tall Yellow**—Beautiful golden yellow. Pkg., 5c.
8. **Tall White**—Elegant pearly white. Pkg., 5c.
9. **Tall Rose**—Beautiful in the extreme. Pkg., 5c.
10. **Tall Crimson**—Extremely beautiful. Pkg., 5c.

NAMED NASTURTIUMS.

We used to catalog 100 different sorts, both tall and dwarf. Now, we have changed this and are offering a mixture of named sorts that contain from 30 to 50 different varieties, it is an elegant mixture, a really elite collection, containing only the rarest.

Named Tall Sorts—Pkg., 15c; oz., 25c; ¼ lb., 60c.

Named Dwarf Sorts—Pkg., 15c; oz., 25c; ¼ lb., 60c; ½ lb., $1.00; 1 lb., $1.50.

Named Tall and Dwarf Sorts, Mixed. Pkg., 15c; oz., 25c; lb., $1.25.

LOBBS NASTURTIUMS.

Foliage somewhat smaller than the common Nasturtiums. Blossoms very brilliant. Our mixture is par excellent. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00, postpaid.

NASTURTIUMS—FINE MIXED COLORS.

This mixture of Nasturtiums is exceedingly beautiful and justly popular. Recently we sent to many seedsmen for their rarest, highest priced Nasturtiums. Not one of them sent us half so fine flowers as are contained in our Fine Mixed, not to say a word of our Perpetual Blooming Mixture! Salzer's Nasturtiums cannot be excelled the world over. Indeed, our Fine Mixed Colors are the acme of perfection in colorings, form, size and beauty and beat any varieties we have ever seen from other sources.

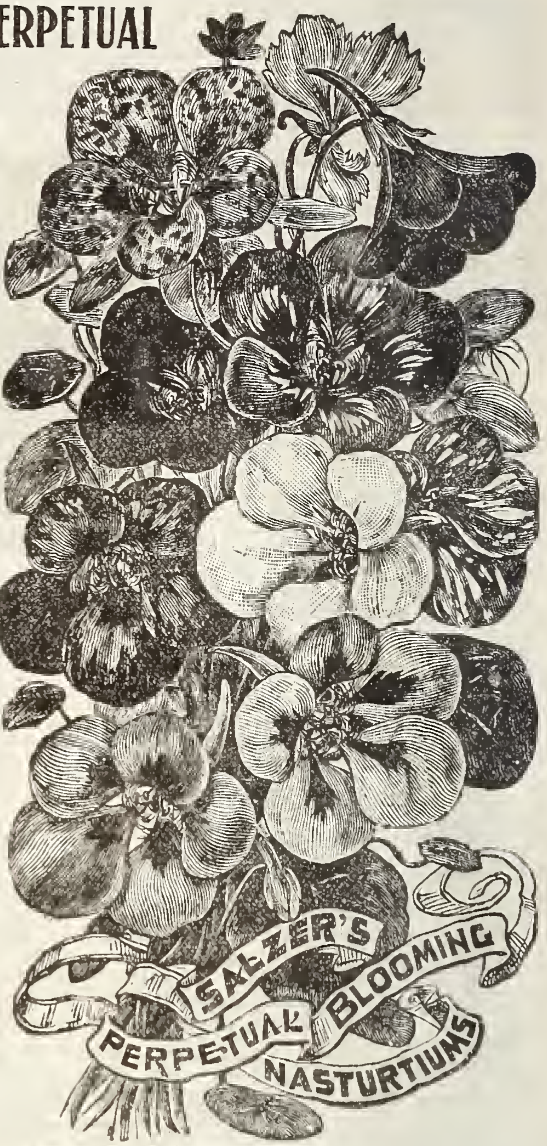
Price: Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., 70c.

SALZER'S PERPETUAL BLOOMING.

This race of perpetual blooming Nasturtiums stands without a rival and are exquisitely brilliantly colored, vigorous and rapidly growing, wondrously fine blooming Nasturtiums. We control all the seed of this wonderfully free-blooming Nasturtium. It blooms early and continually throughout the season. This mixture contains many brilliant and fashionable colors that are particularly adapted for dress bouquets.

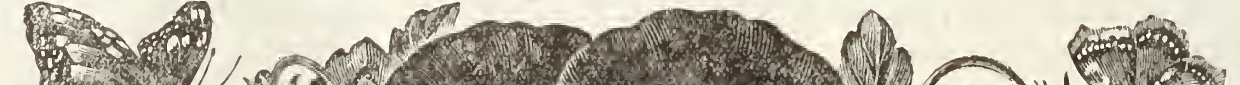
10 BUSHEL . . BASKETS full of beautiful flowers were grown from one oz. of seed. The flowers are large, proud, beautifully and exquisitely colored, borne on long stems. The endless variety contained in the Salzer's Perpetual Blooming Nasturtiums popularizes them as the most beautiful of all the Nasturtiums, and thousands of ladies who have grown them extol them without stint — yes, are cheerfully lavish in describing their great beauty and peerless brilliant colorings.

Price: Big Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., $1.25.



PANSIES.

Wisconsin's soil and climate are especially adapted to the growing of splendid blossoms, and hence **our strain is recognized among** florists as the finest **by all odds in America.** It was grown on the new process of growing enormous blossoms for seed, with experience, soil, climate, etc., all in our favor of producing the best Pansy seed in the world.



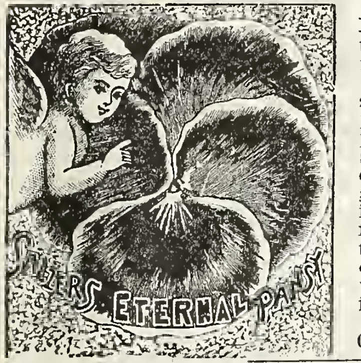
SALZER'S MAMMOTH BUTTERFLY PANSY.

This illustration does not do our Mammoth Butterfly Pansy justice. Specimen blossoms have frequently been grown, measuring 3½ **inches by 4¼** inches. Only a word about this new race of Pansies. They are giant in size, wonderful in coloring, marvelous in texture, brilliant in their shading and **hues. Indeed, it would** take pages of this catalog to describe this wonder**ful Pansy. There are no** Pansies on earth producing larger or handsomer flowers than Salzer's Mammoth Butterfly (with the possible exception of Salzer's Superb.)

Right here at La Crosse the past season we grew upward of 10,000 of these giants, in a display bed and for grandeur and startling sizes and colors we have never seen them equaled! This mixture must not be compared with other seedsmen, for there are no pansies so giant and fine **to compare with.**

Price of Salzer's Mammoth Butterfly Pansy. Pkg. of 100 kernels, 25c; 200 kernels, 40c; 500 kernels, 60; 1,000 kernels, $1.00.

SALZER'S GIANT ETERNAL PANSIES.



We call this new race of Pansies Eternal, because with a little care the bed of Pansies will perpetuate itself for years.

We are particularly proud of **Salzer's Giant Eternal Pansies**; we are proud of their Colossal Giant size, proud of the thick velvety substance of the flower, proud of its extreme hardiness, proud of its great variety of coloring and shading, and above all, proud of the fact that no other Pansy mixture in the world can equal it in beauty of appearance, freedom of bloom, wonderful coloring and markings of its massive flowers.

Price, 100 kernels, 20c; 200 k., 30c; 600 k., 50c; 1,000 k., 80c.

PANSIES IN SEPARATE COLORS.

These separate colors contain all known varieties and shades of each.
Blue, Brown, White, Bronze, Black, Mahogany, Margined, Yellow. Black (King of the Black), Pkg., 10c.
Each shade, pkg., 10c; any two pkgs. of above, 15c.
Louis Odier—Beautiful blotched, extra large. Pkg., 15c.
Trimardeau—The giant race of Pansies. Pkg., 20c.
Lord Beaconsfield—Large, deep, purple velvet. Pkg., 15c.
Giant Ruffled Pansies—Great novelties. Pkg. 100 kernels, 15c. 200 kernels, 25c.
Mammoth Parisian—Wonderful Pansies. Pkg. 100 kernels, 15c. 200 kernels, 25c.
Giant Mottled—Glorious beauties. Pkg. 100 kernels, 15c. 200 kernels, 25c.
Imperial German—Great blossom. Pkg. 100 kernels, 8c. 200 kernels, 15c.
Hercules Giant—The prince of giants. Pkg. 100 kernels, 20c. 200 kernels, 30c.
Giant Masterpiece—Something grand. Pkg. 100 kernels, 20c. 200 kernels, 30c.

HOME SWEET HOME PANSY MIXTURE.

No bed in your garden will be more sought by husband and children than Home Sweet Home Pansies. It would be folly to attempt to describe these giant fragrant beauties, for no pen can do same justice and no artist's brush would attempt to imitate their marvelous colorings. They blend, in perfect forms of monstrous size, all the colorings.

Price: Pkg., 100 kernels, 15c; 200 kernels, 25c; ¼ oz., $1.00; ½ oz., $1.75; oz., $3.00.

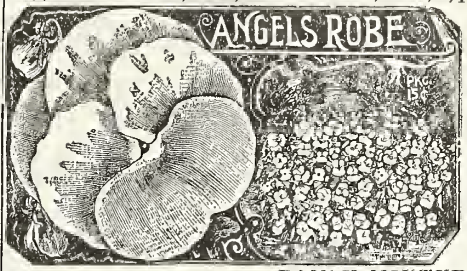
SALZER'S SUPERB PANSIES.

This strain is gathered from mammoth colossal flowers only, and is made up to accommodate many of our customers who want great, great, glorious, giant, colossal, mammoth flowers regardless of price.

Pkg. 100 kernels, 35c; 200 kernels, 50; 500 kernels, 75c; 1,000 kernels, $1.25.

GIANT PEACOCK PANSIES.

Blossoms colossal size, thick, full texture, single blossoms attaining the past season the enormous size of over 5 inches. Pkg., 100 kernels, 20c; 200 kernels, 30c; 500 kernels, 50c; ¼ oz. seed, $2.00.



ANGEL'S ROBE.
(Pure White.)

Especially adapted for cemetery planting or edging in the garden. It's the sweetest of all white Pansies. Its large snowy white beautifully formed blossoms attract attention everywhere, very free blooming, exquisite. Pkg., 15c; 200 kernels, 20c.,

PANSY MIXTURE.

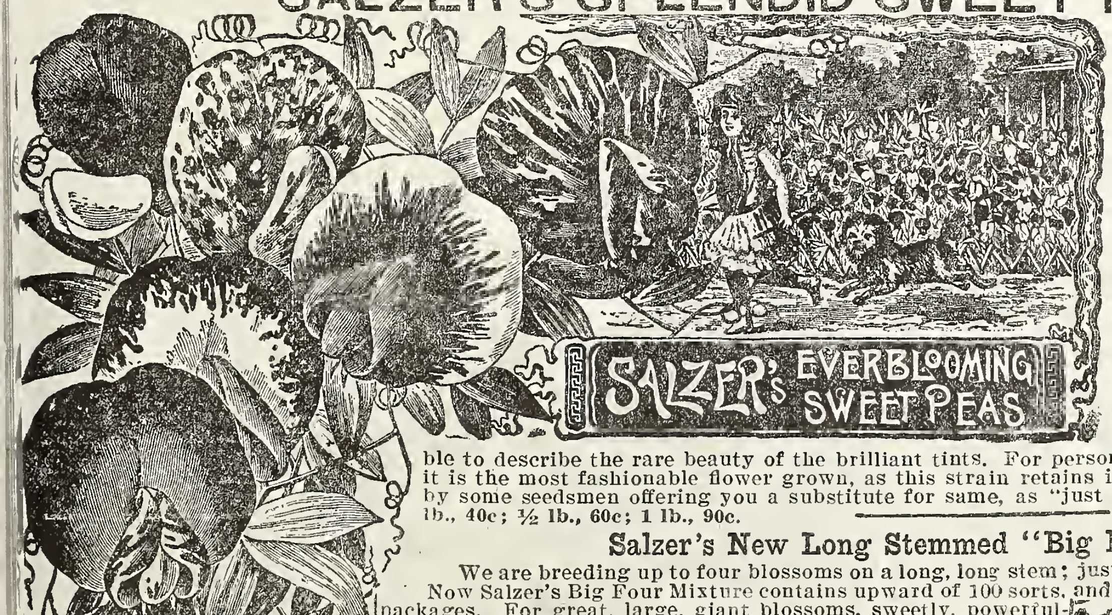
My Pansy Mixtures stand for more than the average mixtures—indeed we believe them to be the finest on earth—considering the price.

No. 1—Choice Mixed Pansies; very choice. This is the most popular Pansy mixture we sell. Grand colors, beautiful shades, immense sizes, contains some Peacock seed. **Pkg., 10c; ¼ oz., 40c; ½ oz., 75c; oz., $1.25.**

No. 2—Mixed Pansies. This mixture is as fine as many seedsmen's 10c mixtures. Pkg., 5c; ¼ oz., 30c; ½ oz., 50c; oz., 90c.

No. 3—Good Mixed. This mixture is really fine. Pkg., 3c; ½ oz., 40c.

SALZER'S SPLENDID SWEET PEAS.



SALZER'S EVERBLOOMING.
Pkg., 10c; oz., 15c; ¼ lb., 40c.

Cupid, The Dwarf Sweet Pea. These dwarf varieties are rowing more beautiful and hoice and brilliant in colorings with each year. Our mixture ontains every known sort and olor in Dwarf Sweet Peas and s sure to please you. **Pkg., 10c; z., 20c; ¼ lb., 50c; 1 lb., $1.25.**

PERENNIAL SWEET PEAS. The flowers are not so large nd not nearly so finely colored s the annual Sweet Peas, but erfectly hardy; climber. **Pkg., c; oz., 15c; ¼ lb., 50c.**

We sell great quantities of Sweet Peas. We had formerly 250 named sorts, but the masses of planters, the dear ladies, do not want 250 separate named sorts, but they want 250, or as many different sorts as they can get in one package. That's the secret. One lady writes she had 92 kinds in one-quarter pound of Salzer's Everblooming; that's the reason Salzer's Sweet Peas are so popular. Then we sell them in separate shades. That's popular. Ladies like them to come that way.

For **long, long** stems, large, full, bright flowers, subtle, yet intense fragrance, hardy, free-flowering, ever-blooming varieties, we recommend to you **Salzer's Sweet Peas.**

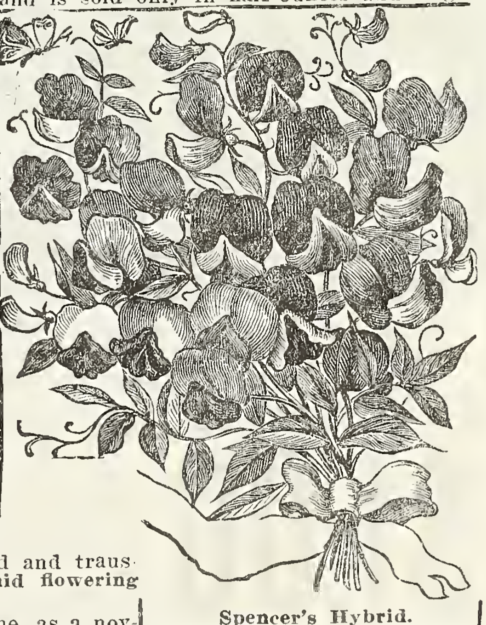
Salzer's Ever-Blooming.

Our **Ever-Blooming Sweet Pea** is something especially rare, of unusually large blossoms, brilliantly shaded, deliciously fragrant, that bear continuously until destroyed by severe frosts. It is impossible to describe the rare beauty of the brilliant tints. For personal wear during the summer and autumn it is the most fashionable flower grown, as this strain retains its freshness for hours. Don't be misled by some seedsmen offering you a substitute for same, as "just as good." **Price: Pkg., 10c; oz., 15c; ¼ lb., 40c; ½ lb., 60c; 1 lb., 90c.**

Salzer's New Long Stemmed "Big Four" Sweet Peas.

We are breeding up to four blossoms on a long, long stem; just the thing that everybody is looking for.

Now Salzer's Big Four Mixture contains upward of 100 sorts, and is sold only in half-ounces and larger packages. For great, large, giant blossoms, sweetly, powerfully fragrant, for big, long stems with from two to four glorious blossoms for vigorous, healthy growth and a prodigal profusion of enormously large blossoms, there is no collection anywhere that will equal Salzer's Big Four. **PRICE:** ½ oz. pkg. (about 150 seeds), 12c; 1 oz., pkg. (about 350 seeds), 18c; ¼ lb., pkg. (about 1,200 to 1,600 seeds), 40c; ½ lb., 65c; lb., $1.25, postpaid.


Spencer's Hybrid.

FINE MIXED SWEET PEAS.

This mixture, for price, challenges an equal. It is composed of many sorts and colors, and will surely please. It's really elegant. **Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 30c; lb., 50c, postpaid.**

SWEET PEAS, SPECIAL MIXTURES IN SEPARATE SHADES.

Our trade demands all the different splendid sorts mixed according to shades. Thus our white shades are composed of all known white sorts. Our striped sorts contain the full list of these beautiful varieties. In our blue sorts you will find all the bluest blues, etc., etc.; hence, Salzer's Separate Shades are so immensely, wonderfully popular.

White Sorts, mixed. Pkg., 5c. Blue Sorts, mixed. Pkg., 5c.
Striped Sorts, mixed. Pkg., 5c. Carmine Sorts, mixed. Pkg., 5c.
Pink Sorts, mixed. Pkg., 5c. Black Sorts, mixed. Pkg., 5c.
Blush Sorts, mixed. Pkg., 5c.
☞These special sorts by weight: Oz., 10c; ¼ lb., 20c; lb., 60c.

Spencer's Hybrid Sweet Peas (Giants).

Are giant orchid flowering Sweet Peas, originated in England and transported to California, where this wonderful race of **giant orchid flowering** Sweet Peas has been greatly perfected and improved.

We are sure nothing you ever purchased in the Sweet Pea line, as a novelty, will give you more pleasure and happiness in growing than the **Spencer type of Sweet Peas.** Spencer's Hybrids frequently grow seven feet tall literally filled with giant blossoms, rich colorings, brilliant hues and choicest fragrance! Given also as a premium. See Cover.

Price: Big pkg., 15c; 2 for 25c; 6 for 50c; 1 oz., 25c; ¼ lb., 75c, postpaid.

SALZER'S VEGETABLE SEEDS.

The past season was good for the market gardener and farmer who planted a-plenty of onions and cabbage and potatoes and peas and beans, etc. While prices rule high, the outlook for next year will be immense to the market gardener and farmer. It therefore behooves you, if money making is a pleasure to you, to sow a-plenty of onions, cabbage, beans, peas, potatoes, etc., as prices are apt to be high and crops short. Look out for 1911, plant a-plenty. It is our honest desire to have the best vegetable seeds on earth. If we fail in any item please write us, giving all particulars, so we can correct.

HOW MUCH SEED TO SOW.

The following table gives a fair idea of the quantity of seed to sow per row of 100 yards long; also seeds required per acre. The amount given is a great plenty.

	Per Row.	Per Acre.
Asparagus ...	8 oz.	6 lbs.
Beans, Bush.	3 qts.	1½ bu.
Beans, Lima.	3 pts.	20 qts.
Beans, Pole...	1 qt.	15 qts.
Beet	5 oz.	8 lbs.
Broccoli	½ oz.	1 lb.
Brussels Sprouts ...	½ oz.	1 lb.
Cabbage	1 oz.	¾ lb.
Carrot	3 oz.	3 lbs.
Cauliflower..	¼ oz.	4 oz.
Celery	1 oz.	8 oz.
Collards ...	½ oz.	10 oz.
Corn, Sweet..	1 pt.	8 qts.
Cress	1 oz.	2 lbs.
Cucumber ...	3 oz.	3 lbs.
Egg Plant..	½ oz.	10 oz.
Endive	2 oz.	1 lb.
Leek	2 oz.	10 oz.
Lettuce	2 oz.	10 oz.
Melon, Water	2 oz.	3 lbs.
Melon, Musk.	2 oz.	2 lbs.
Mustard	4 oz.	1 lb.
Okra	12 oz.	5 lbs.
Onions, for large bulbs	2 oz.	5 lbs.
Onions, for sets	8 oz.	35 lbs.
Parsley	2 oz.	1 lb.
Peas	3 qts.	2 bu.
Pepper	½ oz.	¼ lb.
Pumpkin ..	2 oz.	5 lbs.
Radish	6 oz.	8 lbs.
Rhubarb ..	4 oz.	4 lbs.
Salsify	4 oz.	4 lbs.
Spinach	6 oz.	10 lbs.
Squash	3 oz.	3 lbs.
Tomato	1 oz.	4 oz.
Turnips	3 oz.	2 lbs.

NUMBER OF PLANTS PER ACRE. 1x1 foot, 43,560; 2x1 ft., 21,780; 2x2 ft., 10,890; 3x1 ft., 14,520; 3x2 ft., 7,260; 3x3 ft., 4,840; 4x1 ft., 10,890; 4x2 ft., 5,445; 4x3 ft., 3,630; 4x4 ft., 2,722; 4x5 ft., 2,176; 6x6 ft., 1,210; 10x10 ft., 430; 20x20 ft., 110.

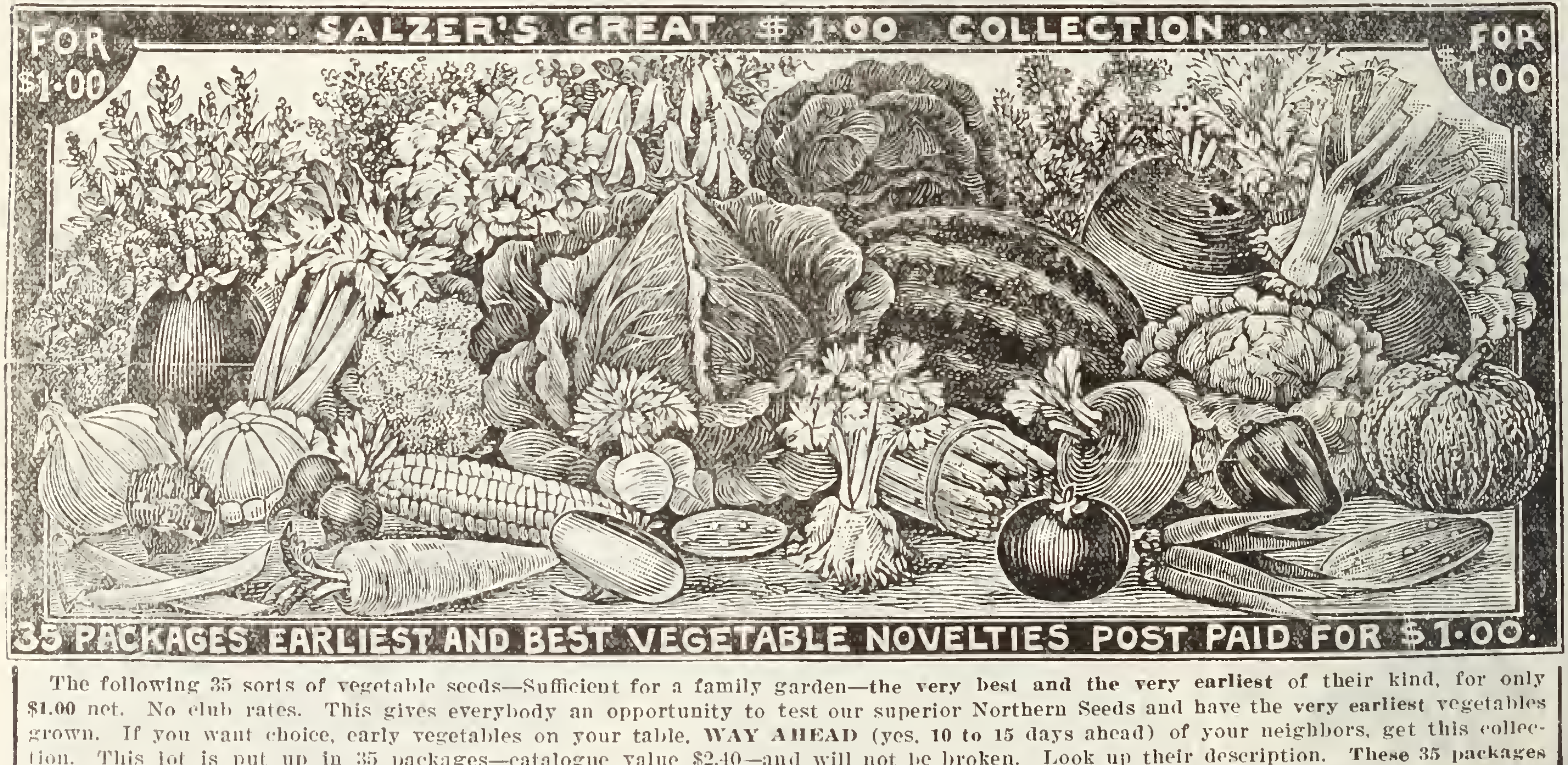
The Great $1.00 Collection of Earliest Vegetables.

Imitators abound everywhere. There are seedsmen in Illinois, Michigan, Iowa and other states who are so unprincipled as not only to imitate but bodily steal our cuts, our descriptions, etc., in order to sell their inferior seeds. Thus they will try and palm off MEDIUM EARLY VEGETABLES, claiming them to be "just as good" as Salzer's Northern Grown Earliest. But they are not! This collection of 35 packages Earliest and Best vegetables is without an equal. It is composed of our specialties—varieties we have cared for and improved for the past 20 years. There is nothing like it in the seed trade. That's the reason some seedsmen try to copy it. This collection pleases. The seeds therein are the earliest in the world, and give satisfaction everywhere.

We could introduce testimonials from Europe, Asia, Africa, South America, Australia and from every country and state of our grand United States. Everybody praises this collection as the Earliest in the wide, wide world. Try them this year. They are fine and cheap. Think of it! Postpaid for only $1.00; not 3c per package, and every sort a gem.

This collection of 35 grand vegetable sorts is without question the very finest offered in the world.

Many seedsmen, of course, will imitate this, but in quality it is impossible to reach it, because many of the seeds contained herein are our specialties, and cannot be had from any one else.


SALZER'S GREAT $1.00 COLLECTION
FOR $1.00
FOR $1.00
35 PACKAGES EARLIEST AND BEST VEGETABLE NOVELTIES POST PAID FOR $1.00.

The following 35 sorts of vegetable seeds—Sufficient for a family garden—**the very best and the very earliest** of their kind, for only $1.00 net. No club rates. This gives everybody an opportunity to test our superior Northern Seeds and have the very earliest vegetables grown. If you want choice, early vegetables on your table, **WAY AHEAD** (yes, **10 to 15** days ahead) of your neighbors, get this collection. This lot is put up in 35 packages—catalogue value $2.40—and will not be broken. Look up their description. **These 35 packages for $1.00 are a great bargain, and we also add an extra package of our "Spencer Hybrid Sweet Peas," FREE.**

$1.00

1 Asparagus, Berliner.
2 Beet, Dewing's Red.
3 Beans, Ne Plus Ultra.
4 Borecole, Dwarf German.
5 Corn, Early La Crosse.
6 Cabbage, Salzer's Earliest.
7 Cabbage, Red Pickling.
8 Carrot, French Forcing.
9 Cauliflower, E. Paris.
10 Celery, White Plume.
11 Celery, Turnip Rooted.
12 Cucumber, Early Market.
13 Cucumber, Prolific Pickle.
14 Cress, Extra Curled.
15 Endive.
16 Kohlrabi, Early Vienna.
17 Lettuce, Early Simpson.
18 Lettuce, German Butter.
19 Leek, Salzer's Earliest.
20 Melon, Water, Phinney's.
21 Melon, Musk, Jenny Lind.
22 Onion, New Queen.
23 Parsnip, Long sugar.
24 Pepper, Ruby King.
25 Peas, Salzer's Earliest & Best.
26 Parsley, Early Moss curled.
27 Radish, Erfurt Dark Red.
28 Radish, Long Scarlet.
29 Rutabaga, Early Yellow.
30 Sage.
31 Spinach, Early Summer.
32 Squash, Early White Bush.
33 Sweet Marjoram.
34 Turnip, Early La Crosse.
35 Tomato, Early Conqueror.
36 Giant Peacock Poppy.

THESE
35 Packages for
$1.00
POSTPAID.
This Collection will
not be changed.

☞ **These 35 Packages Earliest Vegetables are a bargain. Try Them.** ☜

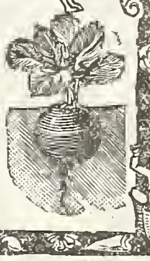
Earliest of all Vegetable Collection. POSTPAID ONLY 50 Cents

50 CENTS

This is the earliest of all vegetable novelty collections. Will produce vegetables 20 days ahead of others. All grand novelties and rare sorts. Try them.

Beans, Earliest Wax	$0.15	Melon Salzer's Earliest	$0.10
Beet, Red Beauty	.10	Pea, Early May	.15
Cabbage, Lightning	.15	Radish, Salzer's Earliest	.10
Corn, First of All	.10	Tomato, Earliest of All	.20
Carrot, First of All	.10		$1.15

ALL FOR 50 CENTS



THE WHOLE LOT OF 9 BIG PACKAGES, WORTH $1.15, Postpaid, FOR ONLY 50c.

OUR 70 CENT VEGETABLE COLLECTION.

We are frequently asked for a collection of vegetables for a small garden, and we cordially recommend the following, which we will send, postpaid, for only 70c. The varieties contained therein are all A No. 1, of choicest quality, and will surely please and delight. Some of the best sorts in the world are found in this 70c collection. You will surely be delighted with same.

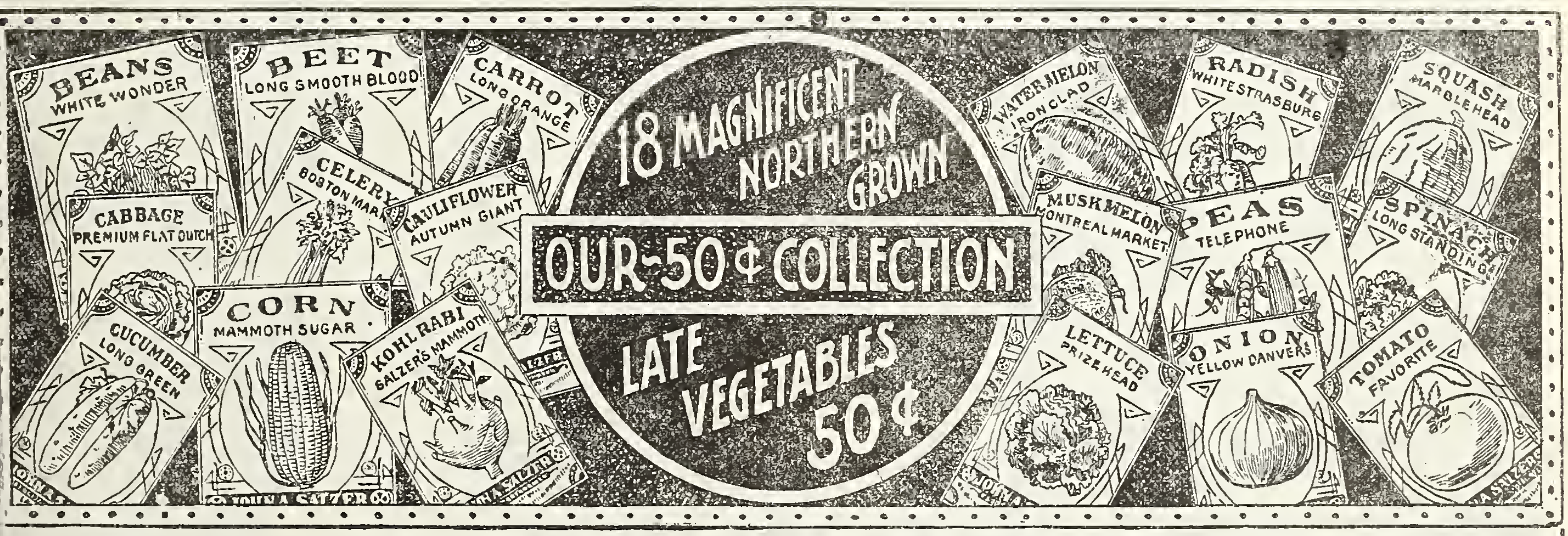
- Beans, Salzer's Six Weeks, 10c.
- Beans, Case Knife, a pole bean, 10c.
- Beet, Best of All, 10c.
- Carrot, Guerande, 10c.
- Cabbage, Salzer's Ideal, 12c.
- Celery, Self-Blancher, 15c.
- Corn, Egyptian Sweet, 10c.
- Cucumber, Salzer's Perfection, 10c.
- Cucumber, Boston Pickling, 5c.
- Lettuce, All Cream, 15c.

- Muskmelon, the Osage, 10c.
- Watermelon, 5c.
- Onion, Prize Danvers, 8c.
- Parsnip, Salzer's Crown, 5c.
- Peas, Telephone, 10c.
- Radish, Scarlet Olive, 5c.
- Parsley, Moss Curled, 5c.
- Tomato, La Crosse Seedling, 15c.
- Squash, Improved Hubbard, 10c.
- Turnip, Early Six Weeks, 5c.

☞ In all, 20 big packages with a retail value of over **$1.85**, postpaid, for **only 70c.**
(If you wish a complete garden of earliest and late vegetables, take our great **$1.00 Collection**, found on page 29, and this **70c Collection**).

POSTPAID ONLY 70c.

OUR 50c. LATE COLLECTION.

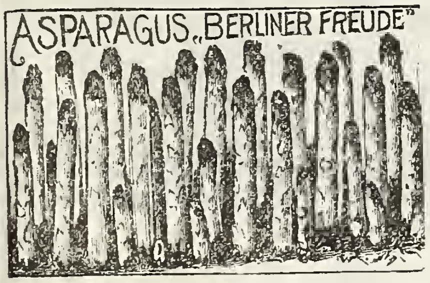

BEANS WHITE WONDER
BEET LONG SMOOTH BLOOD
CARROT LONG ORANGE
CELERY BOSTON MARKET
CABBAGE PREMIUM FLAT DUTCH
CAULIFLOWER AUTUMN GIANT
CORN MAMMOTH SUGAR
CUCUMBER LONG GREEN
KOHLRABI SALZER'S MAMMOTH
18 MAGNIFICENT NORTHERN GROWN
OUR 50¢ COLLECTION
LATE VEGETABLES 50¢
WATERMELON IRONCLAD
RADISH WHITE STRASBURG
SQUASH MARBLEHEAD
MUSKMELON MONTREAL MARKET
PEAS TELEPHONE
SPINACH LONG STANDING
LETTUCE PRIZE HEAD
ONION YELLOW DANVERS
TOMATO FAVORITE
JOHN A. SALZER

50 CENTS 18 packages of best late vegetables for only 50c. This collection cannot be broken. They are choice. Look up their descriptions in this catalogue.

1 Beans, White Wonder.
2 Beet, Long Smooth Blood
3 Cabbage, Premium Flat Dutch.
4 Carrot, Long Orange.
5 Cauliflower, Autumn Giant.
6 Celery, Boston Market.
7 Cucumber, Long Green.
8 Corn, Mammoth Sugar.
9 Kohlrabi, Salzer's Mammoth.
10 Lettuce, Prize Head.
11 Melon, Iron Clad.
12 Melon, Montreal Market.
13 Onion, Yellow Danvers.
14 Peas, Telephone.
15 Radish, White Strasburg.
16 Spinach, Long Standing.
17 Squash, Marblehead.
18 Tomato, Favorite.

Catalogue Price, $1.30
Special Price Only Postpaid. 50c.

☞ This collection has fairly leaped into popularity! Everywhere it is receiving hearty indorsement. The sorts are splendid—the quality A No. 1. We furnish the Late Collection and the Earliest with great pleasure, for they are sure to please everybody, the most critical.


ASPARAGUS „BERLINER FREUDE"

ASPARAGUS.

Asparagus—Berliner Freude — A superior Hybrid Asparagus, maturing fully the third year, with a bountiful crop the second year, from seed culture. Extremely early. Pkg. of seed, 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

Columbia Mammoth White—A new large white variety of great beauty and yield. Immensely prolific; giant size stalks: rich, juicy, tender—just the Asparagus you want. **Price of Seed:** Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.

Barr's Mammoth—A bunch of 25 edible shoots weighed 13 lbs. It is of a very fine flavor; the shoots are very tender, almost to the stem. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.25.

Giant Palmetto—It is an enormous yielder, very even and regular in its growth and of very large size. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

Conover's Colossal—Large and rapid growth. The well-known sort; used for many years. Pkg., 5c; oz., 15c; ¼ lb., postpaid, 60c.

ASPARAGUS ROOTS.

ALL ONE YEAR OLD	By Mail		By Express		
	Per 25	Per 100	Per 25	Per 100	Per 250
Berliner Freude	$0.50	$1.25	$0.30	$1.00	$2.00
Col. M. White	.50	1.25	.30	1.00	2.00
Conover's	.50	1.25	.30	1.00	2.60
Barr's Mammoth	.50	1.25	.30	1.00	2.00
Palmetto	.50	1.25	.30	1.00	2.00

Per 500, $3.50. Per 1,000, $6.00. All one year old; by express. **Plant one-year-old roots in rich, deep soil, 12 inches apart, and in 1912 you can cut fair crops.**

2-year Roots by express or freight, any sort: per 50, $1.25; per 100, $2.00; per 500, $7.50.

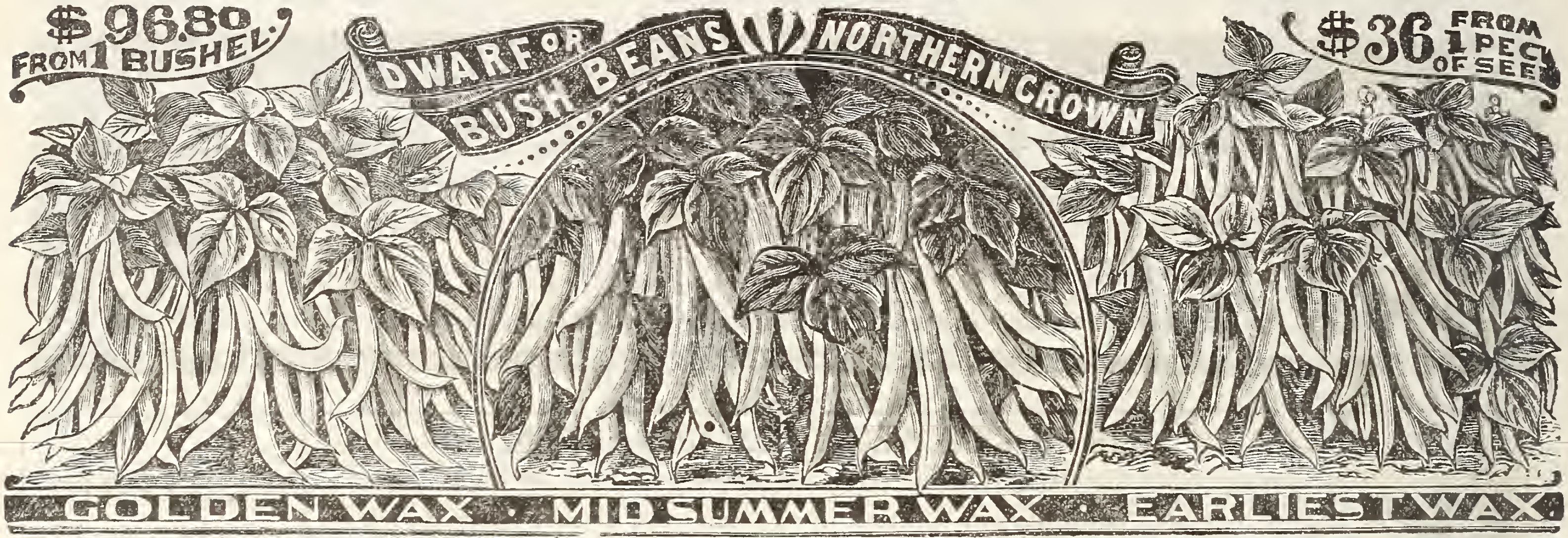
ARTICHOKE.

A delicious vegetable. The blossom is cooked and prepared and furnishes a great rarity in food.

Large Globe—Pkg., 10c; oz., 25c; lb., $2.50.

Salzer's Earliest—The earliest artichoke known. Pkg., 10c; oz., 30c; ¼ lb., $1.00.

ELEGANT WAX BEANS.



SALZER'S GOLDEN WAX.

This bean has earned the pre-eminent distinction of being the **Best Wax Bean in the world for general culture.** Salzer's Earliest is much earlier and fills the want for a very early Wax Bean, but Salzer's Golden Wax fills the place of a general purpose Wax Bean. Our strain of Golden Wax has proven itself rust proof. It is very bushy, thereby retaining moisture in the soil, so that the drought does not affect it. It has been the means of making many a market gardener rich, as we have gardeners who plant from 5 to 20 bushels of our Wax Beans annually.

$96.80 FROM 1 BUSHEL.

Henry King, of St. Louis Co., writes: I planted 1 bushel of Salzer's Golden Wax. I sold $96.80 worth of the finest Wax Beans I ever saw of that one bushel planted. **It is the finest, prolific, tenderest stringless Golden Wax Bean grown. It is very early, following Salzer's Earliest, of delicious flavor, and one of the best Wax Beans in the market. Sells like hot cakes in green state. Splendid for family use, splendid for market, splendid for every purpose.**

PRICE OF SALZER'S GOLDEN WAX.

Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c; postpaid; by express, pkg., 10c; pt., 20c; qt., 25c; ½ pk., 65c; pk., $1.25; bu., $4.80.

Midsummer Wax Bush Beans.

Salzer's Midsummer Wax has taken the gardeners all over America by storm. There is a great demand for a second early Bean, ripening after Salzer's Earliest Wax and Salzer's Golden Wax, so that a succession of Wax Beans can be had for market. It produces an enormous crop of long, bright, large pods, of clear, transparent color, and exquisite quality. It is as near everbearing as any Wax Bean can be. Our experience with same proves it to be absolutely free from rust. The dense foliage insures plenty of protection from the scorching midsummer suns thus retaining abundant moisture around the roots, which keeps the plants continuously vigorous, bearing a bountiful crop of tenderest beans.

For private gardens it is especially valuable on account of the long duration of its bearing season.

PRICE OF MIDSUMMER WAX BEAN.

Pkg., 10c; pt., 20c; qt., 35c; postpaid; by freight, ½ pk., 70c; pk., $1.25; bu., $1.80.

SALZER'S EARLIEST WAX.

For many years there has been a great call for an Extra Earliest Golden Wax Bean. With this in view, we have been experimenting and originating new varieties, until to-day we believe we have the earliest Wax Bean in the world in **Salzer's Earliest Wax Bean.**

$36.50 FROM 1 PECK SEED.

I sold three pickings from Salzer's Earliest Wax Beans, receiving for same $36.50. This was from one peck Beans planted. I received for them 8c, 6c, and 4c a pound, netting me 6c a pound. So writes J. A. Wood, of Detroit, Mich.—This is a variety that will surely find a warm place in the hearts of market gardeners, who well know that the earlier they can get their Wax Beans in the market the handsomer their profit. This variety is extremely hardy. We have never seen them rust. It produces an extremely heavy crop, pods are very long, broad and showy, and not liable to blister. **It's the Bean for extreme early.** It's the earliest Wax Bean known, and the very finest too!

PRICE OF SALZER'S EARLIEST WAX.

Large pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c; postpaid, by express, pkg., 10c; pt., 20c; qt., 30c; ½ pk., 70c; pk., $1.20; bu., $4.50; 2 bu., $8.90.

YOSEMITE MAMMOTH WAX BEAN.

The pods attain a length of 10 to 14 in., with the thickness of a man's finger, and are nearly all solid pulp, and are absolutely stringless, cooking tender and delicious. As many as 50 of its monster pods having been counted on one bush. **Pkg., 10c; ½ pt., 20c; pt., 25; qt., 35c, postpaid. By express or freight, ½ pk., 90c; pk., $1.60.**

THE SILVER BEAN.

A wonderfully distinct variety of the white wax Bush Bean, and we take great pleasure in listing it among the best things of the season. The pods are of a beautiful silvery color, being palest green with a silvery sheen, and are borne in great profusion. They are sweet, tender, and crisp, and can not be excelled in point of table merit. Bound to become immensely popular. **Pkg., 15c; pt., 35c; qt., 60c; postpaid. By freight, pk., $2.00; bu., $7.00.**

WARDWELL'S KIDNEY WAX BEAN.

Known the world over as one of the best wax Beans. **Price: Pkg., 10c; pt., 30c; qt., 40c, postpaid. By express, pt., 20c; qt., 30c; pk., $1.60; bu., $4.80.**

3 ROUND WAX BEANS.

The magnificent characteristics of these Beans are small, dense foliage, enormous productiveness, roundness of pod, of a clear, transparent color, good sized, remaining tender a long time. Free from rust, and solid, juicy and meaty.

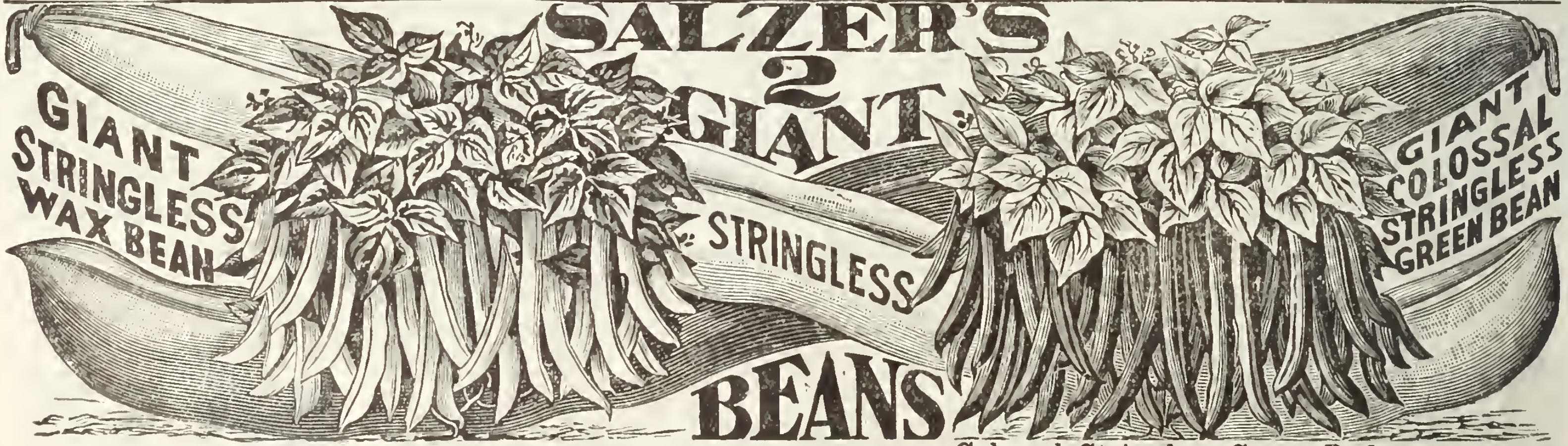
1. **Valentine Wax—A bean of superlative quality.**
2. **Salzer's Round Podded Wax**—The epicurian's delight.
3. **Refugee Wax**—(Round.) Rich, rare, racy!

Price of each: Pkg., 10c; pt., 20c; qt., 35c, postpaid; **by express or freight, ½ pk., 90c; pk., $1.60; bu., $5.90.**

The prices of the following 4 Wax Bean Sorts are:

By mail, pkg., 10c; pt., 18c; qt., 35c. **By express, pkg., 10c; pt., 15c; qt., 25c; ½ pk., 70c; pk., $1.25; bu., $4.80.**

1. **White Wax**—Pods rich, tender and very prolific.
2. **Ivory Podded Wax**—A magnificent wax Bean.
3. **Davis White Wax**—Very quick growing. Popular.
4. **Prolific Black Wax**—Very productive and one of the best varieties for early market. Pods, when fit to use, are of a beautiful yellowish waxy color, fine quality, tender and delicious.


SALZER'S 2 GIANT STRINGLESS BEANS
GIANT STRINGLESS WAX BEAN
GIANT COLOSSAL STRINGLESS GREEN BEAN

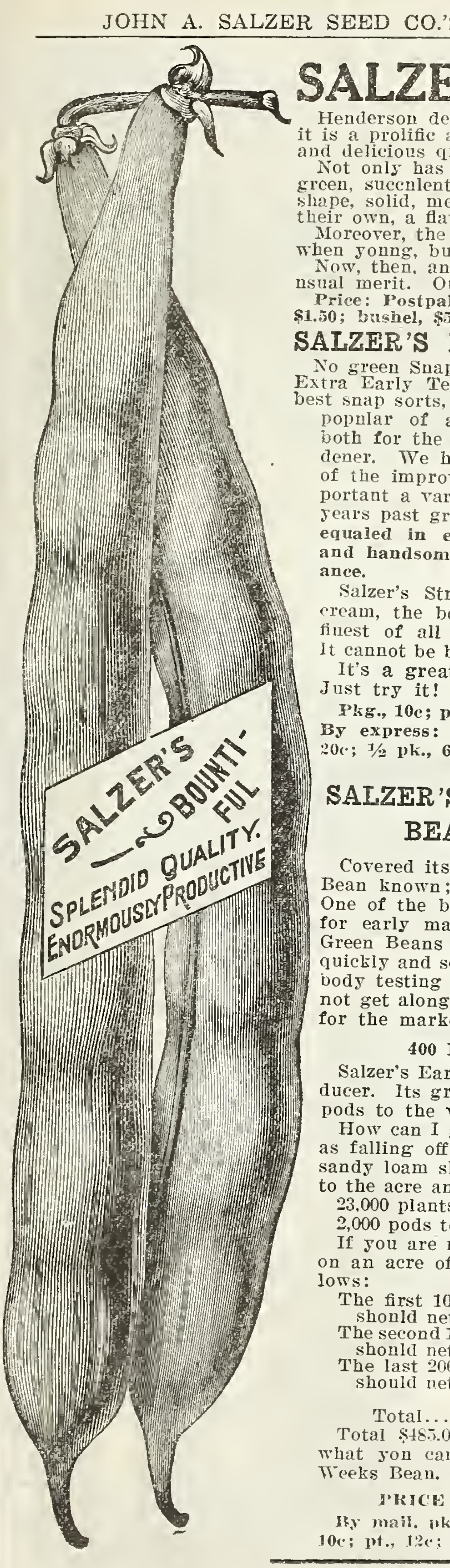
Salzer's Giant Stringless Wax Bean.

A marvelous new Wax Bean! Why, the way this bean sold last season, it seemed that every market gardener in America was wanting same, and well they may, for it is really the finest variety of all stringless wax snap Beans; indeed, we know of no Bean that can touch it in quality, in richness, in stringlessness, and in vigorous snap, so much desired in the wax Bean. The plant is extremely fleshy, of strong growth, very prolific, while the pods often are from 6 to 7 inches long, quickly filling the bushel measure, and selling at an advance. It's the Wax Bean to tie to and make weekly plantings, from April to August. **Price by mail: Pkg., 10c; pint, 25c. By express. Quart, 25c; 2 quarts, 40c; 4 quarts, 75c; peck, $1.40; per bushel, $5.20.**

Colossal Stringless Green Pod.

If I used 20 pages of this catalog I could not recount all the merits and splendid qualities of this wonderful green bush bean!

A superb new bean; absolutely stringless, and of beautiful, fleshy appearance. The pods are ready for market two weeks earlier than the best stock of improved Extra Early Valentine; in fact even earlier than the Early Yellow Six Weeks, which as all know, is valuable only for its extra earliness, being of inferior quality. Pods often 7 to 8 inches long. **Price, by mail: Pkg., 10c; pint, 25c; quart, 50c. By express; Quart, 25c; 4 quarts, 65c; peck, $1.25; bushel, $4.50.**



SALZER'S BOUNTIFUL BUSH BEAN (GREEN.)

Henderson devotes a full page of his catalog to this magnificent bean and among other things he says it is a prolific and a continnous bearer; the earliest in spring, latest in fall, while for tenderness and flavor and delicious quality and stringless habit it stands without a peer; it is nnapproachable!

Not only has it all of above merits, but the crowning merit of this grand bnsh bean is fonnd in the rich green, succnlent, meaty pods, which are of immense size; broad, extra long, very thick and very uniform in shape, solid, meaty, jnicy and of a high qnality, meltingly tender and having a delicious flavor, exclnsively their own, a flavor so much found in German beans.

Moreover, the pods are absolntely stringless and are free from any tough membraneous lining, not only when yonng, but this tender, snappy, brittle quality is retained even into maturity.

Now, then, any bean that can bear up and carry ont to the letter above recommend is something of nnusual merit. Our own trial proves this bean to be one of the very, very, very best grown.

Price: Postpaid, package, 10c; pint, 25c; quart, 45c. By express, package, 10c; pint, 20c; quart, 30c; peck, $1.50; bushel, $5.00.

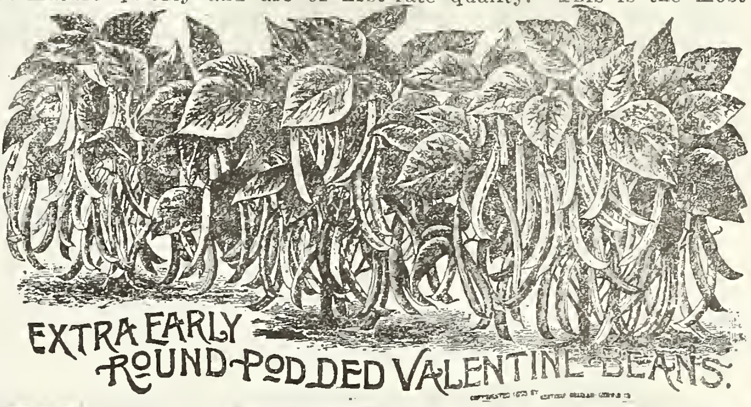
SALZER'S EXTRA EARLY TENDER VALENTINE BEAN (Early Valentine).

No green Snap Bean has ever had so tremendons a rnn and been so immeasurably popnlar as Salzer's Extra Early Tender Valentine—a selection of the famons Early Valentine. You will find it one of the very best snap sorts, ronnd, fleshy pods, which mature quickly and are of first-rate quality. This is the most popular of all green-podded Beans, both for the family and market gardener. We have always kept abreast of the improvements made in so important a variety; and have for some years past grown a **strain that is unequaled in extra earliness, evenness and handsome, round-podded appearance.**

Salzer's Strain of Valentine is the cream, the best, the rarest, the very finest of all Valentine Green Beans. It cannot be beat.

It's a great money-maker for you. Just try it!

Pkg., 10c; pt., 18c; qt., 35c; postpaid. By express: Pkg., 10c; pt., 12c; qt., 20c; ½ pk., 60c; pk., $1.15; bu., $4.20.


EXTRA EARLY ROUND-PODDED VALENTINE BEANS.

SALZER'S GREAT GREEN SIX WEEKS BEAN—THE 40 POD BEAN.

Covered itself with glory last year. The earliest green Bean known; very prolific, bushy and full. yellow seed. One of the best for family nse in every respect, as also for early market. No tronble to sell $400.00 worth of Green Beans per acre of this variety. This Bean grows quickly and sells quickly; and the best of all is that everybody testing same is so delighted with it, that he wonld not get along withont it at any price. It is a great boon for the market gardener. Large, fine pods.

400 BUS. GREEN BEANS PER ACRE.

Salzer's Early Six Weeks Bean is a dandy. It is a producer. Its great record of forty rich. juicy, tender, large pods to the vine makes it a tremendons yielder.

How can I get 400 bns. per acre, you ask. It is as easy as falling off a log. I will tell yon. My land is a rich sandy loam sloping to the south. I plant about two bus. to the acre and fignre on 23.000 plants to the acre.

23,000 plants at 40 pods each eqnals 920,000 pods.

2,000 pods to the bu. eqnals 460 bu.

If you are near a market the way to fignre yonr profit on an acre of Salzer's Early Six Weeks Beans is as follows:

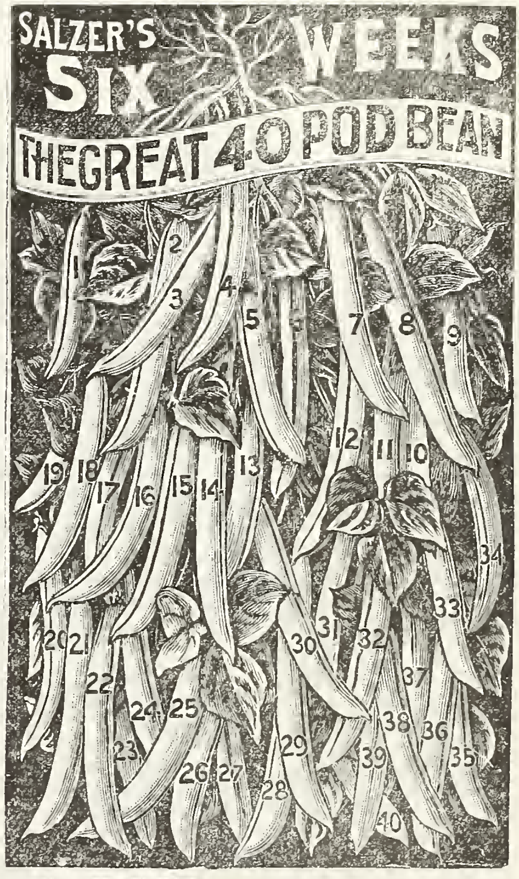
The first 100 bus. shonld net yon..	$225.00
The second 100 bns. shonld net yon..	140.00
The last 200 bus. should net you..	120.00
Total..........	$485.00

$485.00

Total $485.00 per acre. That is splendid, and that is what yon can expect ont of Salzer's Great 40 Pod Six Weeks Bean. It's the Bean to plant for 1911.

PRICE OF SALZER'S SIX WEEKS BEAN:

By mail. pkg., 10c; pt., 20c; qt., 30c. By express. pkg., 10c; pt., 12c; qt., 20c; ½ pk., 65c; pk., $1.20; bu., $3.90.



SALZER'S LONGFELLOW BUSH.

Bears in great profusion extra long green ods, solid and of good substance. Pods ften ten inches long, which is very remarkble for a green bnsh bean. **Pkg., 10c: pt., 0c; qt., 45c, postpaid. By express or freight: Pkg., 10c; qt., 30c; pk., $1.30; bu., $5.00.**

BEST OF ALL BUSH.

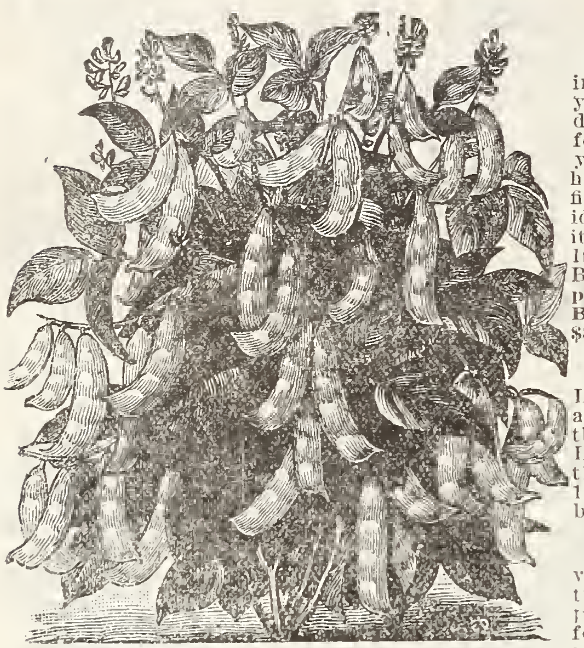
A magnificent green pod bush bean. The ods are 6 inches, long, very fleshy, succuent, stringless and of rich flavor; they are roduced early and abundantly. One of the ost valuable green-podded Beans for arket or family use. By mail: Pkg., 10c; t., 20c: qt., 40c. By express or freight; ½ k., 60c; pk., $1.10: ½ bu., $2.00: bu., $3.80.

SPLENDID GREEN BUSH BEANS.

	Postpaid.			By Express.	
	Pkg.	Pt.	Qt.	Pk.	Bu.
Early Mohawk—Extremely early; largely grown in the south for northern farmers; will stand lots of cold	$0.06	$0.17	$0.29	$1.10	$4.00
Early Warwick—One of the earliest stringless; fine for forcing and sonthern planting..............................	.10	.20	.35	1.25	4.75
Refugee, or 1,000 to 1—Immensely popular as the great pickling bush bean	.05	.17	.29	1.10	4.00
Refugee Extra Early—Absolutely the finest extra early bean in extant of the older varieties. It is grown in enormous quantities all over the country, by market gardeners who know a good thing and stick to it. It's unapproachable!	.06	.20	.35	1.10	4.00
Burpee's Stringless Green Pod—Enormously productive; very popular; extreme early pod; entire stringless	.10	.20	.35	1.50	5.00
Hodson Long Green—Very prolific, excellent.....................	.10	.25	.40	1.50	5.00
German Soup Bean—Small, delicious beans....................	.15	.40	.60	2.00	....
Henderson's Earliest Red Valentine—Extremely early; picking ready in 45 days..........................	.10	.20	.30	1.25	4.60
Marrowfat—Good for all uses; makes splendid shell beans.....	.05	.17	.27	.85	3.10

COFFEE BEANS—See Rear Cover.

LIMA BEANS.



Salzer's Giant Bush Lima.

SALZER'S GIANT BUSH. LIMA BEAN.

The bushes grow from 16 to 20 inches high. They are erect. stout. yet branching, grow vigorously, indeed, a magnificent bush, often three feet in diameter. It is an enormous yielder. The pods are large and handsome to the extreme, and are filled full with large, luscious Beans, identical in size and flavor and quality with the well-known Pole Lima. It is the most popular Bush Lima Bean grown. **Price, Pkg., 10c: ½ pt., 20c; pt., 35c; qt., 55c, postpaid. By express, qt., 40c; pk., $2.50; bu., $8.00.**

THE BURPEE BUSH LIMA.

A bush form of the large White Lima Bean, growing to a height of about 20 inches. The pods are of the exact size of the large Pole Limas and contain as many Beans of the same delicious quality. Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 50c; by express, pk., $1.70; bu., $6.00.

HENDERSON BUSH LIMA.

Magnificent dwarf-growing Lima, very early, of a delicious flavor, extremely productive. A package or a pint will furnish sufficient Beans for a good-sized family. Pkg., 10c; pt., 20c; qt., 35c; by express, pk., $1.50; bu., $5.50.

POLE LIMAS.

Hundreds of people prefer Pole Limas to the Bush Lima, owing to more continuous bearing.

SALZER'S IMPROVED EARLY LIMA.

It's the early bird that catches the worm. It's the early Pole Lima that brings in the money. Extremely early, indeed, by far the earliest Pole Lima we know, large pods, tender, rich, buttery, fine in every respect. Pkg., 15c; ½ pt., 30c; pt., 40c; qt., 60c; by express, pk., $3.00.

PRICE OF THE FOLLOWING POLE LIMAS.

Pkg., 10c; ½ pt., 20c; pt., 35c; qt., 50c; postpaid. By express, pkg., 10c; pt., 20c; qt., 35c; pk., $1.50; bu. $5.50.

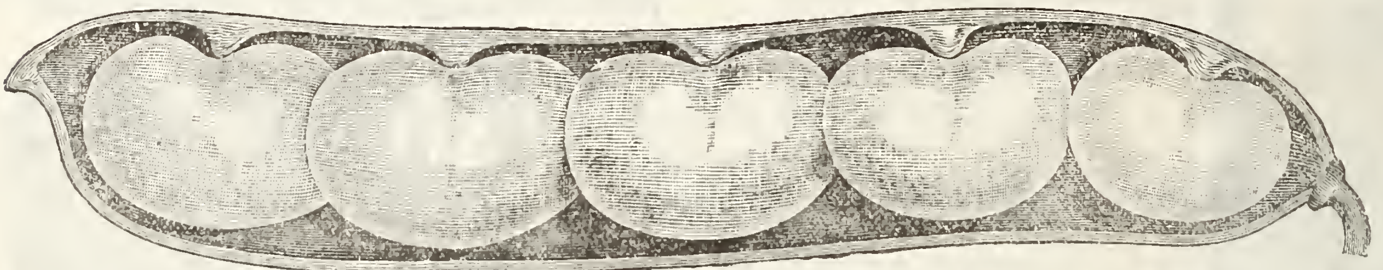
1. **Dreer's Lima**—Early, productive, superior quality.

2. **King of the Garden Lima**—A splendid Lima, growing rapidly and large Beans often 1 inch in length. Very prolific and rich.

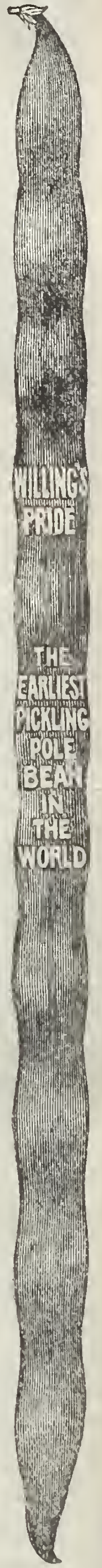
3. **Large White Lima**—This is distinctly superlative on account of its great perfection,—its vigor of growth, its large size, its delicious quality, bearing from 5 to 6 splendid Beans in a pod. It ripens early and can be especially recommended to the market gardeners for their main crop.

LEVIATHAN POLE LIMA.

A great rarity of superior quality, colossal size, unheard of productiveness, quality delicious in the extreme; an early and continuous yielder. Everybody planting this pole lima will be delighted and pleased.

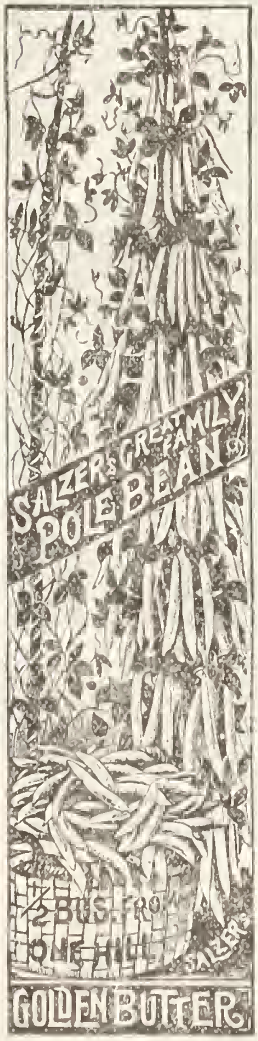


Price of Leviathan Pole Lima: **Pkg., 10c; pt., 25c; qt., 40c; postpaid. By express, pk., $2.25; ½ bu., $4.00; bu., $7.00.**


WILLING'S PRIDE
THE EARLIEST PICKLING POLE BEAN IN THE WORLD

Size of Pod often 14 inches.

POLE BEANS.



SALZER'S PROSPERITY WAX POLE BEAN.

We have never met with any such wonderful Bean variety except in Germany. When we were there some years ago we named a portion of the Rhine region "Das Land der Stangenbohnen." It is almost worth a trip across to Germany to taste the flavor of some of these rare German Beans but none beat the superlative quality of Salzer's Prosperity Wax. Price of Salzer's Prosperity Bean: Pkg., 15c; ½ pt., 25c; pt., 45c; qt., 75c, postpaid. By express, pt., 35c; qt., 60c; 2 qts., $1.10; 4 qts., $2.00; pk., $3.75.

GOLDEN BUTTER WAX.

A superb Pole Bean, grows rapidly, very productive; pods 7½ to 8 inches long, rich golden yellow color; round, full and fleshy, entirely free from strings, the delight of the housewife. It is an everbearing Bean, bearing from early spring until late in the fall. Pkg., 10c; ½ pt., 20c; pt., 35c; qt., 50c, postpaid. By express, pt., 20c; qt., 40c; ½ pk., $1.25; pk., $2.00; bu., $7.00.

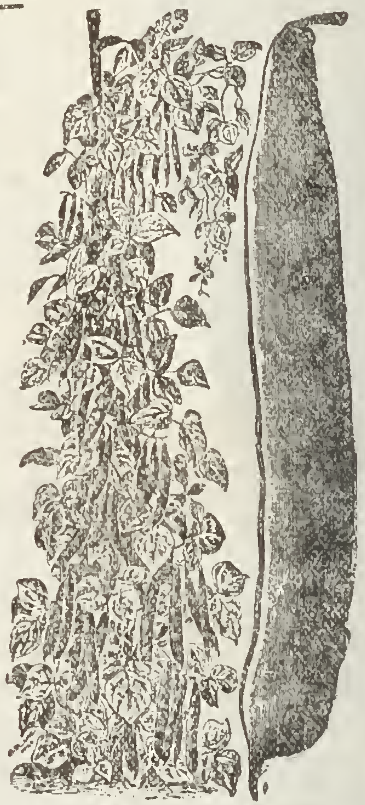
Salzer's Giant Black Wax—This is a magnificent Bean, and the earliest of all Pole Beans; remarkably prolific and of delicious flavor, Pkg., 10c; ½ pt., 15c; pt., 30c; qt., 50c, postpaid. By express, qt., 35c; ½ pk., $1.00; pk., $1.75.

WILLING'S PRIDE POLE BEAN. (See Cut.)

The most remarkable early Pole Bean that has ever come to our notice. It is very early, ripens fit for market by August 1st at La Crosse and bears pods often 14 inches long, of delicious, tender, juicy, meaty quality. It is the best Snap Pole Bean that we ever saw, and is certainly the greatest Pole Bean, to our notion, on the globe; we make no exception—no, not one. **Price: Pkg., 15c; ½ pt., 25c; pt., 35c; qt., 50c; ½ pk., by express, $1.25; 1 pk., $2.25.**

SALZER'S CASE KNIFE. (See Cut.)

The best white shelled Pole Bean; it is fine, green as a Snap Bean, but is the best as a Shelled Bean; it is wonderfully early and remarkably prolific, outyielding every Pole Bean grown. It is a great Bean for family and market use. Pkg., 10c; ½ pt., 15c; pt., 30c; qt., 50c, postpaid. By express, pkg., 10c; pt., 20c; qt., 35c; ½ pk., 75c; pk., $1.50; bu., $5.50.



Salzer's Case Knife.

ANDALUSIA POLE.

A magnificent Pole Bean. Pods broad, thick, very solid and entirely stringless. Price: Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c. By express, pkg., 10c; pt., 20c; qt., 40c; ½ pk., $1.00; pk., $1.75.

LAZY WIFE POLE BEAN.

A splendid Pole Bean. In great demand. Pkg., 10c; pt., 30c; qt., 50c, postpaid. By freight, pkg., 10c; qt., 35c; ½ pk., $1.00; pk., $1.75.

CORNHILL POLE BEAN.

A great Pole Bean. A quart or two planted in an acre of corn will give enough shelled Beans for the family all winter. It is a rapid climber, bears prolifically and of unusually fine quality. Price: pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pt., 15c; qt., 25c; pk., $1.25; bu., $4.90.

Scarlet Runner—The favorite Pole Bean of Europe. Pkg., 10c; pt., 30c; qt., 55c, postpaid.

HORTICULTURAL.

Productive, large, round; for shelling. Pkg., 10c; pt., 30c; qt., 50c, postpaid. By express, pkg., 10c; qt., 35c; pk., $1.50; bu., $5.50.

SOUTHERN PROLIFIC.

Produces in clusters excellent Snap Beans 80 days from germinating. The pods are very long, round and fleshy. Pkg., 10c; pt., 30c. By express, pkg., 10c; qt., 35c; pk., $1.80.

YARD LONG.

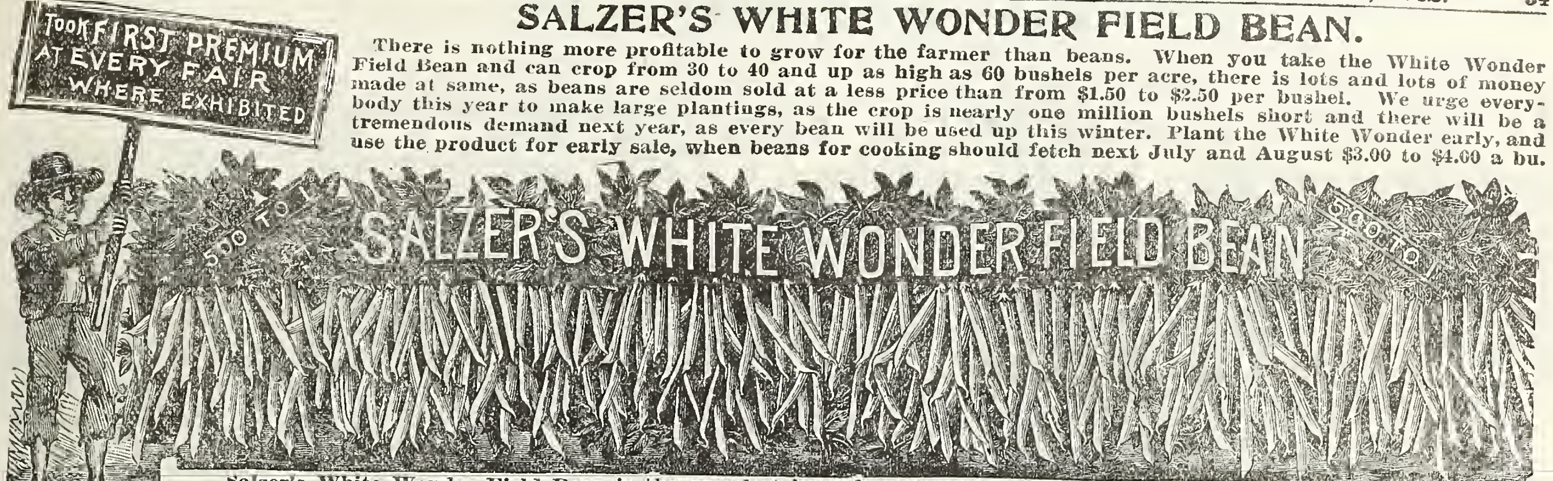
Produces pods growing 3 feet and upward in length. Very rich. Pkg., 15c; ½ pt., 35c; pt., 65c.

BROADWINSOR (SAUBOHNE).

Greatly relished in England and Germany. **Beans fully as large as a large Lima.** Pkg., 10c; pt. 30c; qt., 50c, postpaid.

SALZER'S WHITE WONDER FIELD BEAN.

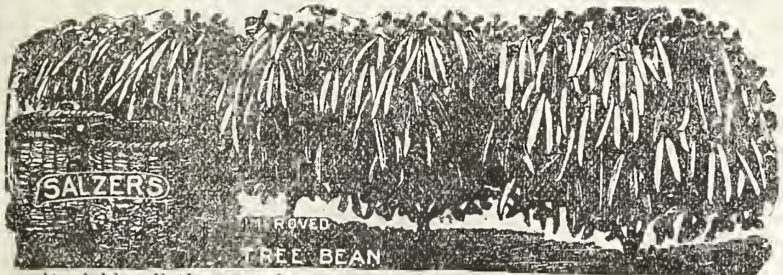
There is nothing more profitable to grow for the farmer than beans. When you take the White Wonder Field Bean and can crop from 30 to 40 and up as high as 60 bushels per acre, there is lots and lots of money made at same, as beans are seldom sold at a less price than from $1.50 to $2.50 per bushel. We urge everybody this year to make large plantings, as the crop is nearly one million bushels short and there will be a tremendous demand next year, as every bean will be used up this winter. Plant the White Wonder early, and use the product for early sale, when beans for cooking should fetch next July and August $3.00 to $4.00 a bu.


TOOK FIRST PREMIUM AT EVERY FAIR WHERE EXHIBITED
500 TO 1
SALZER'S WHITE WONDER FIELD BEAN
500 TO 1

Salzer's White Wonder Field Bean is the grandest bean for a farm crop we have ever seen; side by side with any Bean known to us, it outyields it by fully one-third to one-half, placing it as a marvelous cropper. The pods are large and filled full with medium sized pure white beans. Extremely early, and sells just at the time when Beans are rare and high. **We consider it absolutely the finest, largest yielding, best selling field Bean known...**Excellent for cooking and baking. Habit, dwarf; very bushy, and wonderfully full of pods. Just figure the profit on an acre yielding 40 to 60 bushels. If you don't grow for market, get a pint or quart of the best Beans for house use during the winter. **Over 20,000 farmers and citizens are planting this most wonderful of all White Beans. It's the yielder; nothing like it, go the world over. No Bean approaches it in yield, quality and readiness to find sale in the market. That's the universal verdict. It's a beauty and a quick seller in all markets.**

Price by mail: Pkg., 15c; pt., 25c; qt., 40c. **By express or freight,** pt., 15c; qt., 25c; pk., $1.25; bu., $3.90; 2 bus., $7.50.

SALZER'S IMPROVED TREE BEAN.



It yields all the way from 30 to 40 bushels per acre. One customer writes: "From 1 pint of seed I grew **10** bushels." And another: "1 bushel of seed brought 150 bushels." It's not quite so heavy a yielder nor so fine as Salzer's Great White Wonder Field Bean, but for all that the Tree Bean has a great run. Of course, the Navy Bean is well known, but it is far behind in yield to above two splendid sorts. Pkg., 8c; pt., 20c; qt., 35c; by express, pt., 15c; qt., 25c; pk., $1.10; bu., $3.80.

BOSTON FAVORITE BUSH BEAN. For Green or Dry Use.

The celebrated Boston Baked Beans, which are known the world over on account of their richness and delicacy of flavor, are made from this Bean. It is an extremely prolific variety. It is the Shell Bean of New England, and no Bean is more sought in the Eastern markets and fetches fancier prices than the Boston Favorite Bean. Price: Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express, pt., 15c; qt., 20c; pk., $1.00; bu., $3.90.

☞When our Bean and Vegetable Seed Stocks become exhausted, we fill orders at market prices.☜

NAVY WHITE BEAN.

This Bean is well known everywhere. It is not so prolific as White Wonder nor so fine as our Tree Bean, but is always in great demand. Pkg., 10c; qt., 35c, postpaid; by express, qt., 20c; pk., 95c; bu., $3.50.

RED KIDNEY BEAN.

In great demand as a shelled Bean. By mail, pkg., 10c; pt., 20c; qt., 35; by express, pk., 95c; bu., $3.65.

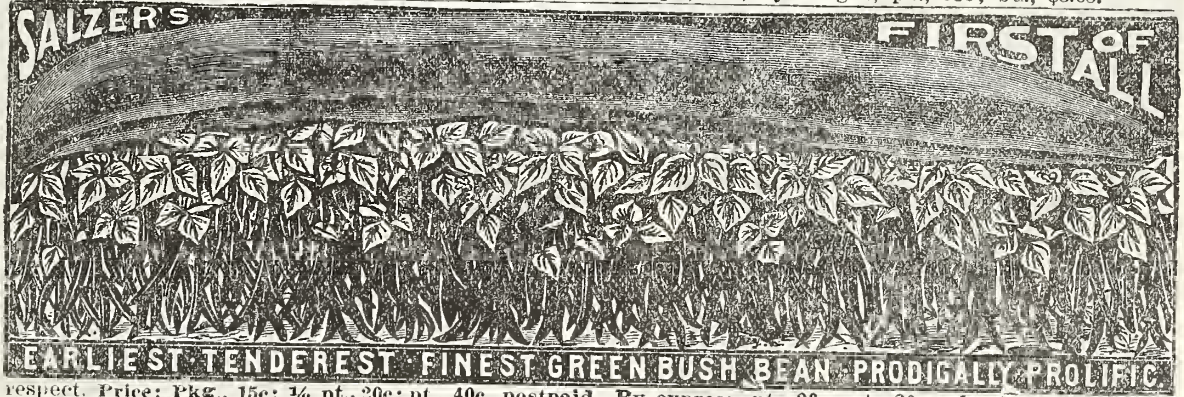
Dwarf Horticultural—One of the best shell Beans of the century. By mail, pkg., 10c; pt., 20c; by freight, pk., 95c; bu., $3.65.

SALZER'S FIRST OF ALL NEW GREEN BUSH BEAN.

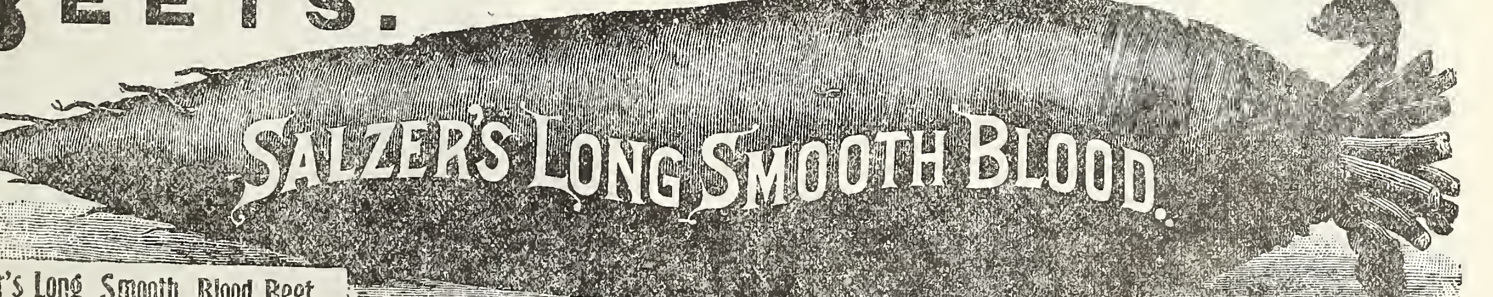
If there is a vegetable that we like a little bit better than any other it is a tender Green Bush Bean, properly served with a leg of mutton. This is a dish fit for the gods, at least we think so.

IT IS ENORMOUSLY, PRODIGALLY, WONDROUSLY FRUITFUL!

Now, then, Salzer's First of All will give us these green Beans—earlier, tenderer, juicier, finer, sweeter, better, and quicker than any other Green Bush Bean that we know of. The Bean is extremely early, is stringless, tender and prolific, in fact, is perfection in every respect. **Price: Pkg., 15c; ½ pt., 20c; pt., 40c, postpaid. By express, pt., 20c; qt., 30c; pk., $1.50; bu., $5.00.**

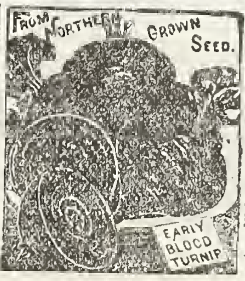

SALZER'S
FIRST OF ALL
EARLIEST TENDEREST FINEST GREEN BUSH BEAN PRODIGALLY PROLIFIC

BEETS.


SALZER'S LONG SMOOTH BLOOD.

Salzer's Long Smooth Blood Beet.

Salzer's Long Smooth Blood Beet **has an enviable record and it should** have; for it is without question the finest long Beet grown for fall and winter use. It is of deep red color, excellent flavor and an enormous cropper and keeps solid and fresh throughout the long winter. Cooks sweet, tender and crisp, and **in every way may be considered the standard sort for the market and the home gardener.** It must not be compared with the common Long Smooth Blood offered by many seedsmen at a less price. Its high grade was attained by long years of care and selection. We could introduce many thousand testimonials on our Red Beauty for extreme earliness; on our Best of All for large size and excellent quality as a round Beet, while more than 47,000 gardeners and citizens are ready to say that Salzer's Long Smooth Blood is the finest Beet of all late sorts—a regular money-maker. Each succeeding year adds thousands to its list of friends. Will you not be among them this season? **Price, big pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c; 5 lbs., $3.50, postpaid.**



Bastian Extra Early—Probably one of the earliest varieties of turnip Beet. It is of blood red color when boiled. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

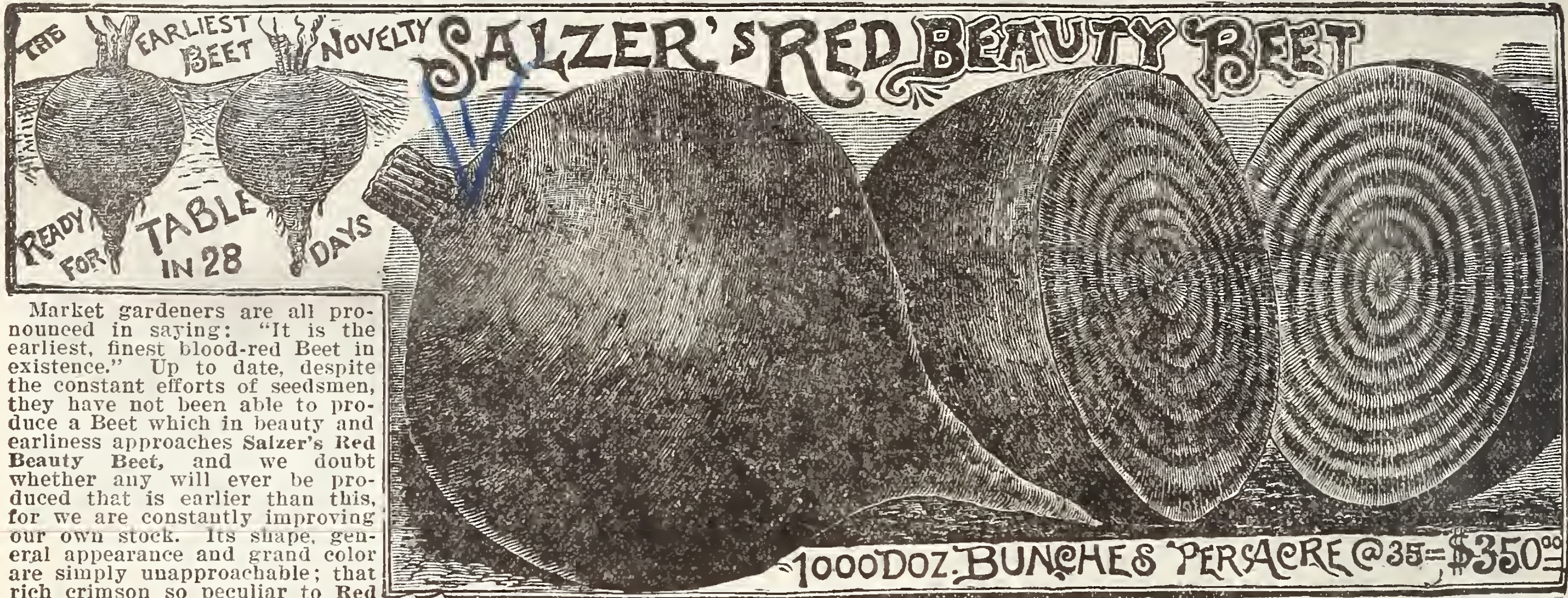
Early Blood Turnip—The standard early sort; good for both early and late use. Splendid in every and all particulars. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

Dewing's Red Turnip—A fine variety, of deep red color, and very early. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

Early Bassano—Almost as early as the Egyptian; light color. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c, postpaid.

SALZER'S GREAT RED BEAUTY BEET.

This earliest Beet has a proud record and again, among our 250,000 Beet growers, proved itself positively the earliest Beet in the world. It is a perfect turnip-shaped, deep red, extremely **early Beet, fit for table in only 28 to 35 days;** of excellent flavor, good quality, having a delightful deep red color when cooked, just the color you desire, with a flavor rich and tempting.

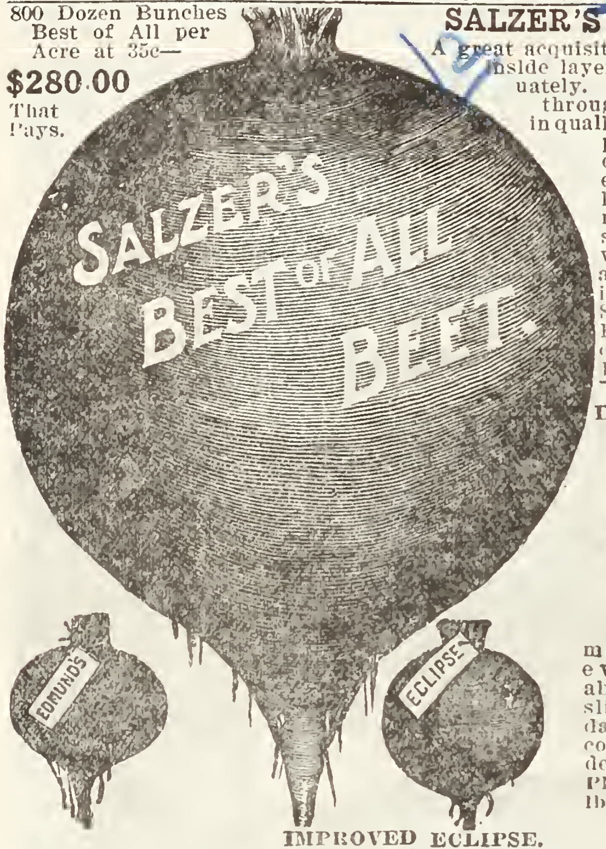

THE EARLIEST BEET NOVELTY
SALZER'S RED BEAUTY BEET
READY FOR TABLE IN 28 DAYS
1000 DOZ. BUNCHES PER ACRE @ 35 = $350.00

Market gardeners are all pronounced in saying: "It is the earliest, finest blood-red Beet in existence." Up to date, despite the constant efforts of seedsmen, they have not been able to produce a Beet which in beauty and earliness approaches **Salzer's Red Beauty Beet,** and we doubt whether any will ever be produced that is earlier than this, for we are constantly improving our own stock. Its shape, general appearance and grand color are simply unapproachable; that rich crimson so peculiar to **Red Beauty Beet** finds for it a rapid sale at fancy prices. It is so perfect in all its requirements, so excellent in its flavor, so quick in its growth, so handsome in its appearance, that everybody is "superlatively pleased" with same. It would take 50 pages of this catalog to print the testimonials received on **Salzer's Red Beauty Beet** in the past years from our customers. Everyone is delighted aud pleased, and profited by planting same. **Price: Big pkg., 10c; oz., 20c; ¼ lb., 35c; ½ lb., 50c; lb., 90c; 5 lbs. by express, $4.00.**

800 Dozen Bunches Best of All per Acre at 35c—

$280.00

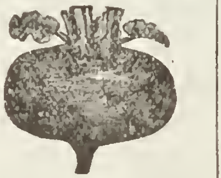
That Pays.


SALZER'S BEST OF ALL BEET.
EDMUND'S
ECLIPSE

SALZER'S BEST OF ALL BEET.

A great acquisition: color outside is deep blood red; inside layers of blood red and light red alternately. Cooked they are beautiful dark red throughout, fine grained and unsurpassed in quality. Now this Beet has been before the public but a couple of years, but the demand for same is something simply enormous. Everybody who has tested it wants it a second year. It is a great money-maker, as its fine shape and size bring for it excellent prices wherever offered. Its flavor is superb and its quality is never found wanting. Indeed, Salzer's Red Beauty, Salzer's Best of All and Salzer's Bingen Ball Beets are varieties you can bank on. **Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.**

Dark Red Egyptian.



Highly prized by **market gardeners everywhere;** size about three inches, slightly flattened; skin dark red; flesh fine, compact texture, tender; of superior flavor. **Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.**

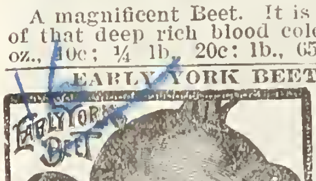
IMPROVED ECLIPSE.

Large intense dark red Beets. Grow smooth; are globe shaped. Very early. For years this was the standard early variety, and, like dark red Egyptian, has had a tremendous sale. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c.

EDMUND'S BEET.

A magnificent Beet. It is of good size, very early, perfect in form, and of that deep rich blood color so much sought by gardeners. Pkg., 5c; oz., 10c; ¼ lb., 20c: lb., 65c.

EARLY YORK BEET.



This is a new strain of Turnip Beet, remarkable early, few leaves, with very tender aud sweet flesh. Its fine appearance, excellent color, splendid flavor, tender, juicy qualities recommend same to everybody. **Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., 80c.**

NEW CRIMSON KING.

A Beet novelty, very early, globe shaped. Crimson color. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.00.

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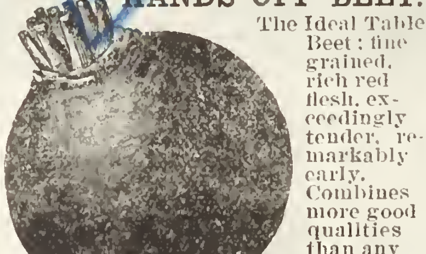
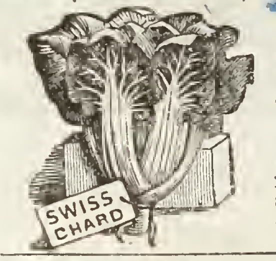
SALZER'S HANDS OFF BEET.



The Ideal Table Beet: fine grained, rich red flesh, exceedingly tender, remarkably early. Combines more good qualities than any other round beet. This Beet, with Bingen Ball and Salzer's Red Beauty are quick money-makers. **Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.25; 4 lbs., $4.00.**

LONG CRIMSON BEET NOVELTY.

A long red table Beet, of exquisite flavor and quality. Very rich and rare in quality and enormous in yield. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.



SWISS CHARD.

Cultivated for its leaves; served like Asparagus. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., $1.00.

SPINACH BEET.

Makes a great quantity of greens, in flavor very much resembling the best spinach. Good and tender all summer long. Pkg., 10c; oz., 20c; ¼ lb., 35c.

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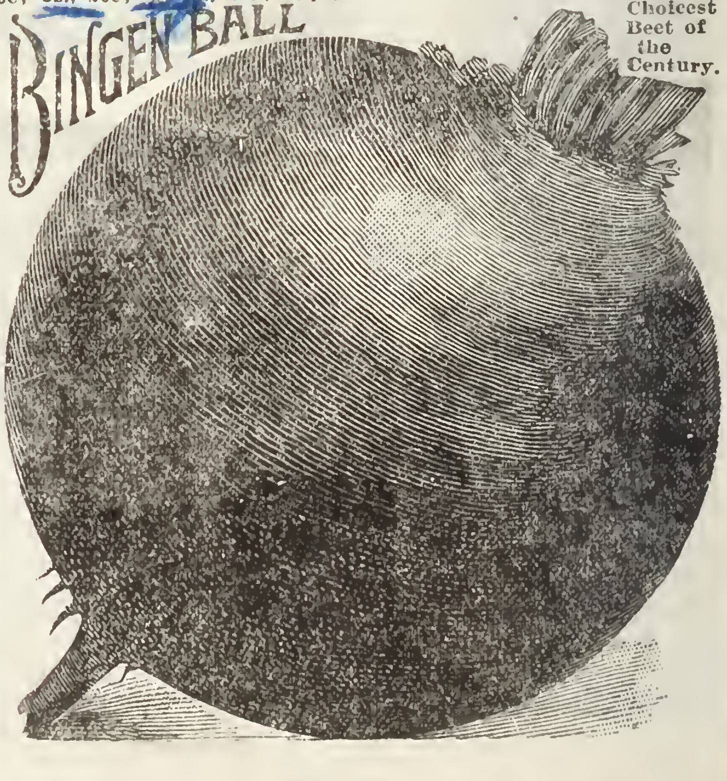
THE BINGEN BALL BEET.

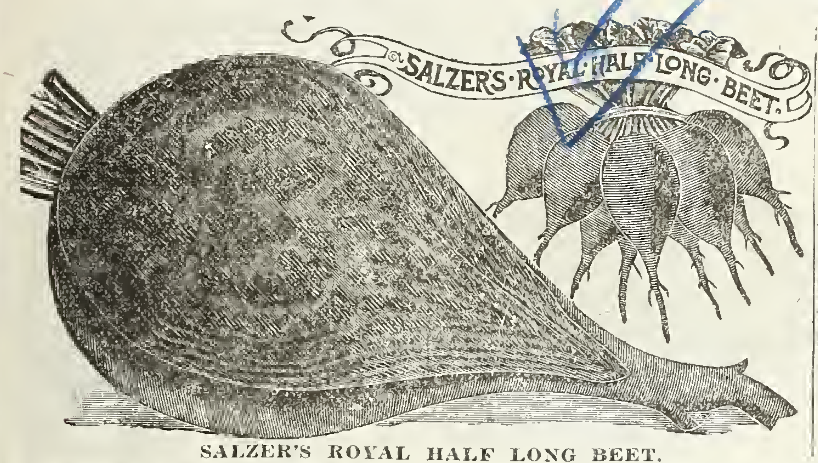
The Bingen Ball Beet is ready for market in 40 to 45 days from date of sowing. It is turnip shaped, with a disposition to deepen to the half long type; though by no means a half long Beet. It is deeper than Crosby's Egyptian, with more body and more value. The flesh is of a dark crimson color with lighter rings, and is handsome in appearance, becoming solid crimson when cooked. The top is small, which favors close planting, though this Beet, in common with all others, matures most quickly when given plenty of room—say 4 or 5 inches in the row. It has a rich, sweet flavor when cooked, and is tender and free from fiber or toughness. It is, in fact, by all odds **one of the best extra early table or market Beets** within our knowledge.

The Bingen Ball Beet is worthy of universal trial by gardeners. It is good for the table aud good for market, and will at ouce win public favor by reason of its earliness and its excellence. **Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.25.**

Rarest, Choicest Beet of the Century.



BEETS

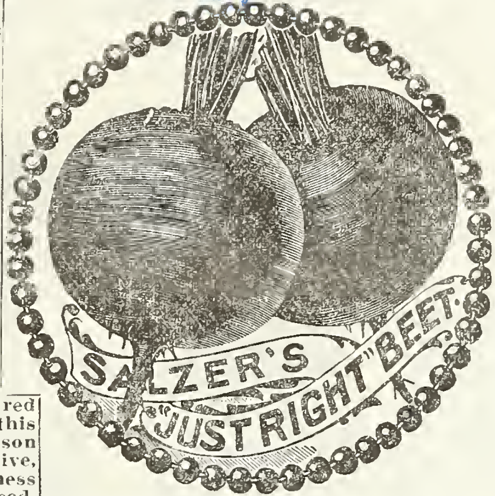

SALZER'S ROYAL HALF LONG BEET.

SALZER'S ROYAL HALF LONG BEET.

There has been a tremendous inquiry and demand for a half long dark red beet. Indeed, it has grown to such proportions that there is more of this one variety sold than any other single globe variety and there is a reason for its immense popularity. It is of elegant shape, enormously productive, just the right size for house use and the flavor and quality and tenderness and richness of this beet must be tested and tasted and will be pronounced, we believe, better than any of the others. No more brilliant color can be desired than is shown in slicing this tender, splendid variety.

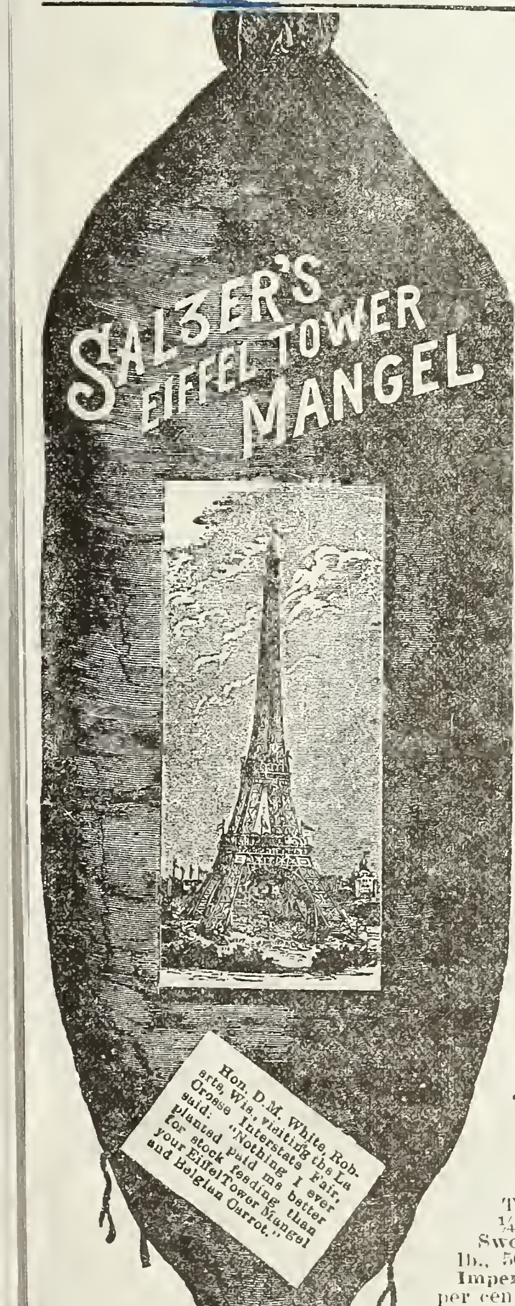
Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00.

NEW BEET, SALZER'S JUST RIGHT.



As the name implies, it is just right, just right in every respect, and we do not know how we could possibly improve this beet. It is just right in shape, in earliness, in color, in smoothness, in roundness, in tenderness, in yield, yes, in each and every quality that goes to make a rich, finely-flavored, profitable beet. It is the beet for you to plant in your own garden, especially if you want but a small quantity of just right, richly flavored beets. We know of nothing that will please you better and prove more satisfactory than **Salzer's Just Right Beet.** We have only 100 lbs. of this rare novelty and the price this year will be:

Pkg., 15c; oz., 25c; ¼ lb., 75c; lb., $2.00.


SALZER'S
EIFFEL TOWER
MANGEL
Hon. D. M. White, Robarts, Wis., visiting the La Crosse Interstate Fair, said: "Nothing I ever planted paid me better for stock feeding than your Eiffel Tower Mangel and Belgian Carrot."

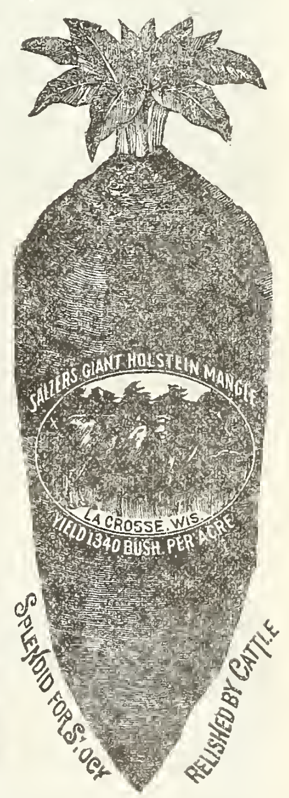
MANGEL FOR STOCK

We cannot too strongly urge upon every farmer to plant an acre or two of Mangle Wurzel as also Carrots and Turnips as a change, a fattening and health giving food for cattle, sheep and swine.

Nothing in the wide, wide world will pay you handsomer dividends in the healthfulness of your stock than our Eiffel Tower Mangle, our Cow Boy Carrot and our Mixture of Turnips and Rutabagas.

No root crop is a better paying investment for farmers to grow than Mangel Wurzel. Sow in drills 24 inches apart and 9 inches in rows; sow when ground is warm and moist. It will pay every farmer to plant an acre, as the yield is enormous. Feed after milking. A yield of 1,000 bushels per acre is common. Keeps well and does cattle much good, as a change in food always does good.

EIFFEL TOWER MANGEL.



Eiffel Tower Mangel again fairly covered itself with glory, and called forth unanimous praise from thousands of farmers. Eiffel Tower stands way ahead of every Mangel yet tried. It is mammoth in size, a specimen having been grown under irrigation in Arizona.

Weighing 104 Pounds.

The Mangel is enormously, wonderfully prolific. Its yield is fabulous, 1,000 to 1,800 boshels is nothing uncommon on good soil. Its quality is of a high order, and is greatly relished by all cattle, giving a wonderful flow of milk, and is an excellent food for fattening.

PRICE OF EIFFEL TOWER MANGEL.

By Mail: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 50c; 5 lbs. (for 1 acre) $2.25. By express: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 40c; 5 lbs. (for 1 acre), $1.90; 10 lbs., $3.50.

COLOSSAL HALF SUGAR WHITE MANGEL.

This is a new Mangel, growing to mammoth size, easily dug, white half sugar beet, admirably adapted for cattle feeding as it does not flavor the milk as the common varieties of mangels do.

Price, postpaid: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 50c; 5 lbs., $2.00.

Price by express: Lb., 40c; 5 lbs., $1.85.

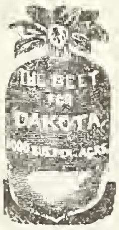
GIANT HOLSTEIN MANGEL

A superior Mangel, long, red; of enormous size and excellent flavor. In the celebrated Holstein region (Europe) this splendid Mangel is used to the exclusion of all other sorts. It is eagerly eaten and relished by cattle, and returns a large yield of milk or fattening substance to stock. Think of 1,340 bushels per acre!

Price: By mail. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c; 5 lbs. (for 1 acre), $2.00; 10 lbs., $5.00.

Price by express: ¼ lb., 15c; lb., 45c; 10 lb., $4.00.

STANDARD MANGELS.



Golden Tankard.

☞Price of the following 5 sorts:

By mail: Pkg., 4c; oz., 8c; ¼ lb., 12c; lb., 40c

By Express: Oz., 8c; ¼ lb., 10c; lb., 30c; 10 lbs., $2.5

1. **Red Mangel**—Long, red; very fine.
2. **Yellow Globe**—A good sort in every particular.
3. **Red Globe**—Large, of excellent quality.
4. **Long Yellow**—A long growing sort. Highly prized and a large yielder. 5 lb., $1.25 by express.
5. **Golden Tankard**—Grows mainly above ground. Yields 1,000 bushels per acre. Very fine. 5 lbs., $1.25 by express.

SUGAR MANGEL.

This class, although not so large a cropper as our unrivaled Eiffel Tower, has many excellent qualities. Its flesh is white and very sweet.

Salzer's German Sugar Beet—Specially grown for us by a great Sugar Beet grower in Germany. The stock roots from which our seed was grown averaged 17 per cent sugar. Pkg., 5c; oz., 10c; ¼ lb., 15c; 1 lb., 40c; by express, lb., 30c; 5 lbs., $1.40.

Sweet White—Largely grown for feeding purposes and for sugar. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c; by express, lb., 40c; 5 lbs., $1.40.

Imperial Sugar—Under average conditions it has yielded 14 tons of roots to the acre, containing about 16 per cent sugar. Lb., by mail, postpaid, 40c; ¼ lb., 15c; oz., 5c; 10 lbs., by express, $2.75; 5 lbs., $1.50.

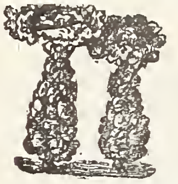
Klein-Wanzleben—This is cultivated on a larger scale than any other Sugar Beet. It is easy to dig, a heavy yielder, and contains from 13 to 15 per cent of sugar. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid; by express, lb., 30c; 5 lbs., $1.40.

SALZER'S JERSEY SUGAR.

Splendid for stock. Our specialty. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 55c; by express, lb., 45c; 5 lbs., $2.00.

MIXED MANGEL SEED.

Every year there are hundreds of our customers who write us for Mixed Mangel and Sugar Beet Seed, and we have therefore mixed of all the varieties that we have in excellent proportion. It is cheap and will surely give satisfaction. We can heartily indorse same. On our own farm the planting of mixed Mangels yielded over 700 bushels per acre. Price: Pkg., 3c; 2 pkgs., 5c; oz., 7c; ¼ lb., 10c; lb., 30c, postpaid; 2 lbs., 58c; 5 lbs. (sufficient for an acre), by mail, $1.40; by express, lb., 22c; 3 lbs., or more, 20c a pound.



BRUSSELS SPROUTS.

Improved Dwarf—Being planted in increasing quantities all over the United States. It is a vegetable of great delicacy and while not as large as the Salzer Hamburg Strain, yet this dwarf sort is very fine. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., $1.75.

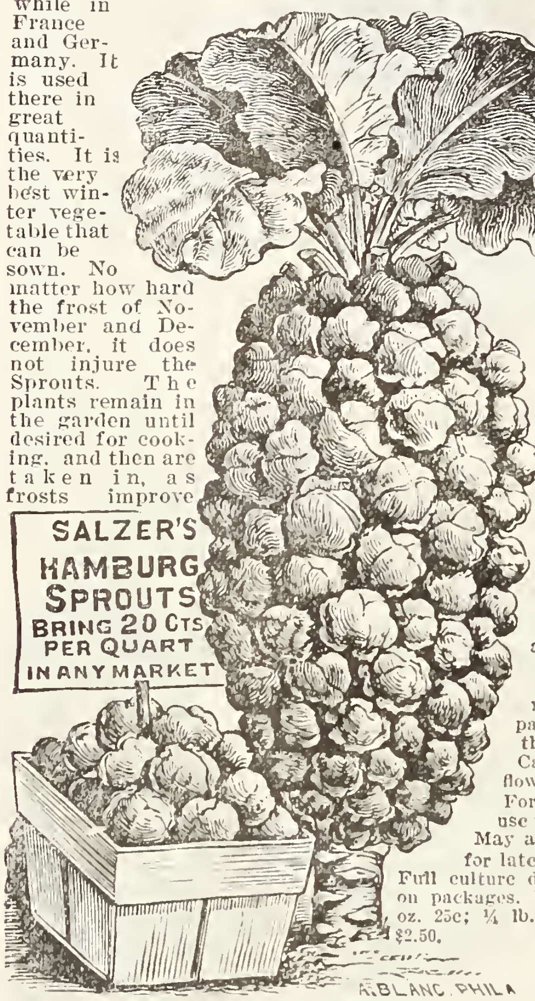
DALKEITH BRUSSELS SPROUTS.

This variety is a great improvement over the old fashioned Improved Dwarf, but it cannot touch a candle to Salzer's Celebrated Hamburger Sprouts and yet we recommend a trial. It is a very delicious vegetable. Price: Pkg., 10c; oz., 30c; ¼ lb., $1.00; lb., $3.00.

SALZER'S HAMBURG BRUSSELS SPROUTS.

We saw immense fields of this splendid vegetable while in France and Germany. It is used there in great quantities. It is the very best winter vegetable that can be sown. No matter how hard the frost of November and December, it does not injure the Sprouts. The plants remain in the garden until desired for cooking, and then are taken in, as frosts improve them. Strip off the outer covering of the sprouts cook them whole—ah! such sprouts melt in the mouth and are a delicacy not surpassed by the finest Cauliflower.

For early use plant in May and June; for late in July. Full culture directions on packages. Pkg. 10c; oz. 25c; ¼ lb. 75c; lb. $2.50.

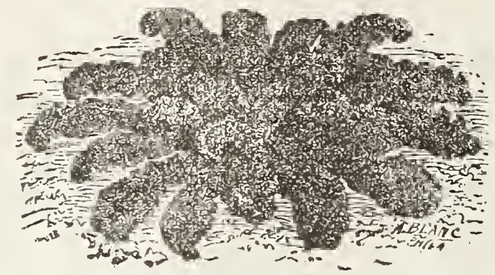

SALZER'S HAMBURG SPROUTS BRING 20 CTS PER QUART IN ANY MARKET
A.BLANC. PHILA

Price, Salzer's Hamburg Sprouts: Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.

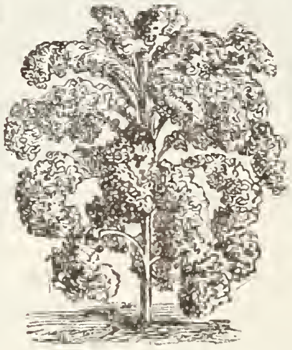
BORECOLE OR KALE.

A hardy, useful winter vegetable. Sow in the middle of April or in the fall. Improved in taste when touched by frost.

Salzer's Erfurt Dwarf Kale.



This magnificent novelty we introduced from Erfurt, Germany, where Kale is grown to great perfection. It is extremely prolific, of the richest color and most delicious flavor. If you haven't given Kale a trial, do so this year; you will relish it. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.00.



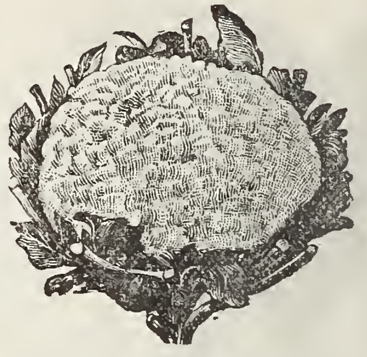
Scotch Green Kale.

DWARF GERMAN GREEN KALE.

Grown in large quantities by our German friends, who thoroughly understand the preparation of this splendid vegetable. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.75.

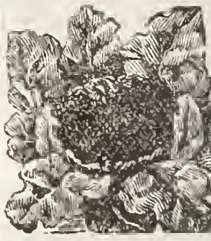
Scotch Green Kale—Very fine. See cut. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., $1.00.

BROCCOLI.



Large White Broccoli.

Nearly allied to Cauliflower, but more hardy, of excellent flavor, and greatly relished by all who grow them.



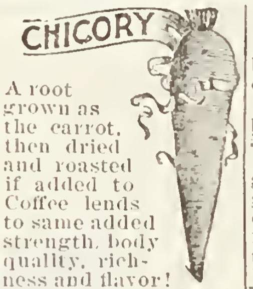
Large White—The finest, largest and best cropping sorts. Pkg., 10c; oz., 30c; ¼ lb., 85c; lb., $2.75.

Purple Cape—Standard sort, very fine. Pkg., 5c; oz., 30c; lb., $2.75.

COLLARDS.

Georgia—Pkg., 5c; oz., 10c; lb., $1.00.

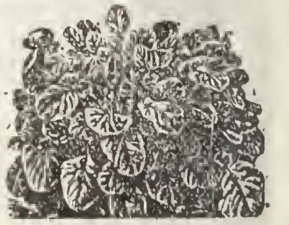
Marrowfat—Pkg., 5c; oz., 15c; lb., $1.



A root grown as the carrot, then dried and roasted if added to Coffee lends to same added strength, body quality, richness and flavor!

Price: Pkg., 10c; oz., 30c; ¼ lb., 75c; postpaid.

CRESS.

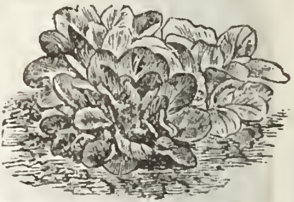


Extra Curled—Fine flavor, and can be cut two or three times. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

True Water—A perennial aquatic plant of low growth. Pkg., 10c; oz., 50c; ¼ lb., $1.50.

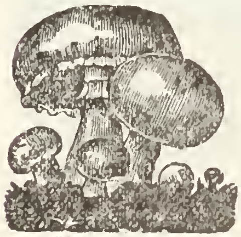
Upland Cress—Shows its bright green leaves as soon as the snow begins to melt, and is ahead of all other early greens in the spring by fully 3 weeks. It has a crisp, tart taste and is relished as a salad. Pkg., 10c; oz., 40c.

CORN SALAD OR FETTICUS. ☞



An excellent vegetable, used as a salad; largely grown for market. Sow early in spring, in rows 1 foot apart, and it is fit for use in six weeks. Pkg., 5c; oz., 10c; lb., $1.00.

CHAMPIGNONS OR MUSHROOMS.



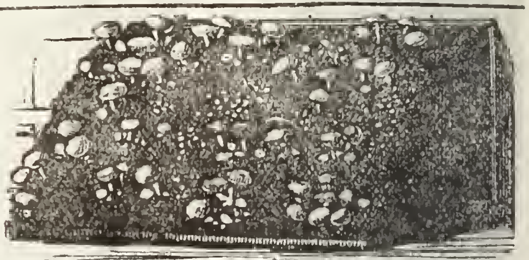
Mushrooms.

1lb., postpaid, 35c.

The demand for Mushroom Spawn among private growers and gardeners for growing in cellars, sheds, etc., has increased with us since its introduction over 1,000 per cent. Everybody is trying this most delicious of all edible fungi. Our booklet, "Mushroom Culture," is mailed you on receipt of 10c, or free with each order of Spawn. The Mushroom is a delicious edible fungus, of a white color, changing to brown when old. The gills are loose, of a pinkish red, changing to livid color. It produces no seed, but instead a white, fibrous substance in broken threads, called spawn. Can be grown in cellars and out-of-the-way places.

CULTURE OF THE MUSHROOM.

Our booklet tells all about it. Price, 10c; or mailed free with each order of Spawn.



A Bed of Salzer's Mushrooms.

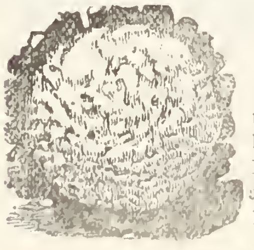
Price of spawn, lb., by mail, 35c! 4 lbs. $1.10; by express, lb., 25c; 5 lbs., 75c; 10 lbs., $1.25; 25 lbs., $3.00; 50 lbs., $5.50.

CAULIFLOWER.

EXTRA EARLY.

DANISH SNOWBALL CAULIFLOWER.

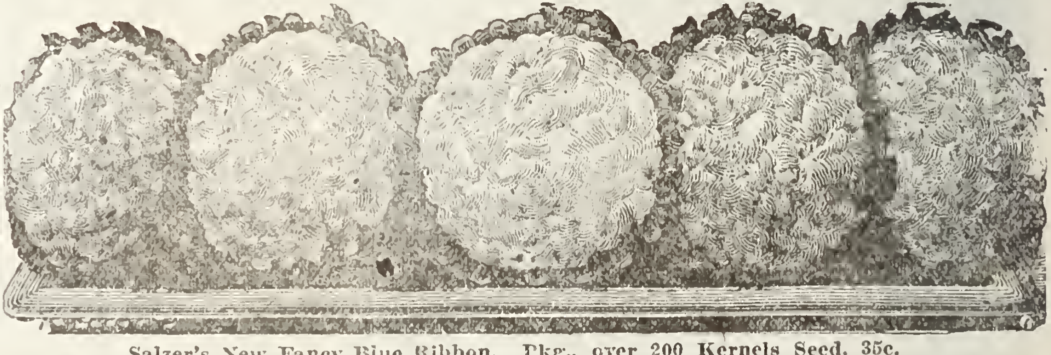
Has proven invariably a sure header. The flowerhead is of very fine grain, dense growth, while the plant has a very short stem and close outer leaves. While we are aware that price is of little consideration in this critical seed, it cannot be denied that if equal quality may be obtained a moderate reduction in price is not to be despised. Pkg., 12c; ½ oz., $1.25; oz., $2.00; ¼ lb., $6.00.



HENDERSON'S TRUE SNOWBALL.

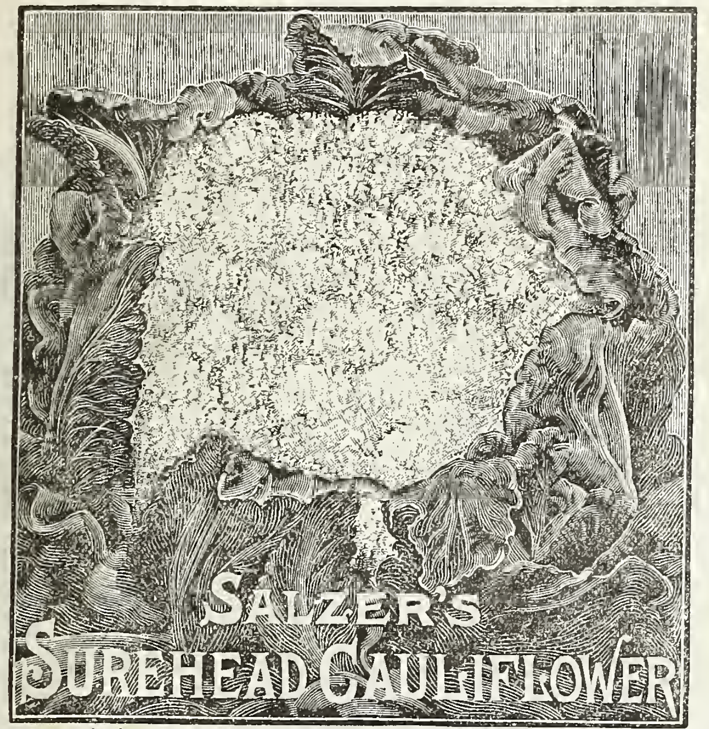
Largely grown in the East, where it has become famous. In quality, earliness and yield it is superb. Pkg., 10c; ½ oz., $1.50; oz., $2.50.

Salzer's New Fancy Blue Ribbon Cauliflower.



Salzer's New Fancy Blue Ribbon. Pkg., over 200 Kernels Seed, 35c.

The finest Cauliflower in existence. Heads fine shaped, pure white, very early, and of a quality simply unsurpassed. It is the richest, rarest Cauliflower known, a gem in every respect. It's the variety to plant for the grower who wants the choicest regardless of cost. Pkg., 100 kernels, 25c; 200 kernels, 35c; ¼ oz., $1.50; 1 oz., $4.00; ¼ lb., $15.00.



SALZER'S EARLIEST SUREHEAD CAULIFLOWER.

Is Beyond Question The Best For Either Early or Late, For Family and Market Garden, For Forcing or Cold Frames.

IT HEADS WHERE OTHERS FAIL.

Whether for forcing or open ground, planted early or late, it is the surest header of all. Very dwarf and compact in growth, it can be planted very close, 18 inches each way, and is particularly desirable for forcing under glass. On our trial grounds every plant produced a **superb head and surpassed all older varieties in earliness, size and quality.** We do not believe, on earth can be found a finer, more tender, surer heading earliest Cauliflower than Salzer's Surehead. (Salzer's July 1st may be a little earlier, for description see below.)

Salzer's Earliest Surehead Cauliflower is superior in flavor to all others; we think it is the earliest of all Cauliflowers. Its close growing, compact habits enables one to grow one-third more on the same space of ground that can be done with such varieties as Henderson's Snowball, Autumn King and the like.

A Few Testimonials Only.

A. G. Edbert, Iowa: "Never before did I have such beautiful Cauliflower. Surehead is sure."

Mrs. Gov. Hoffman, Jefferson, Wis., says: "Its the finest, richest flavored Cauliflower I ever saw. Every plant headed beautifully."

$1,100.00 Per Acre.

I had a space 15 by 150 ft. Planted 1,000 plants, 1½x1½ ft. These 1,000 Cauliflowers brought me $60 or at the rate of over $1,100 per acre.

9,000 Heads Brought Me $546.00. C. E. B.

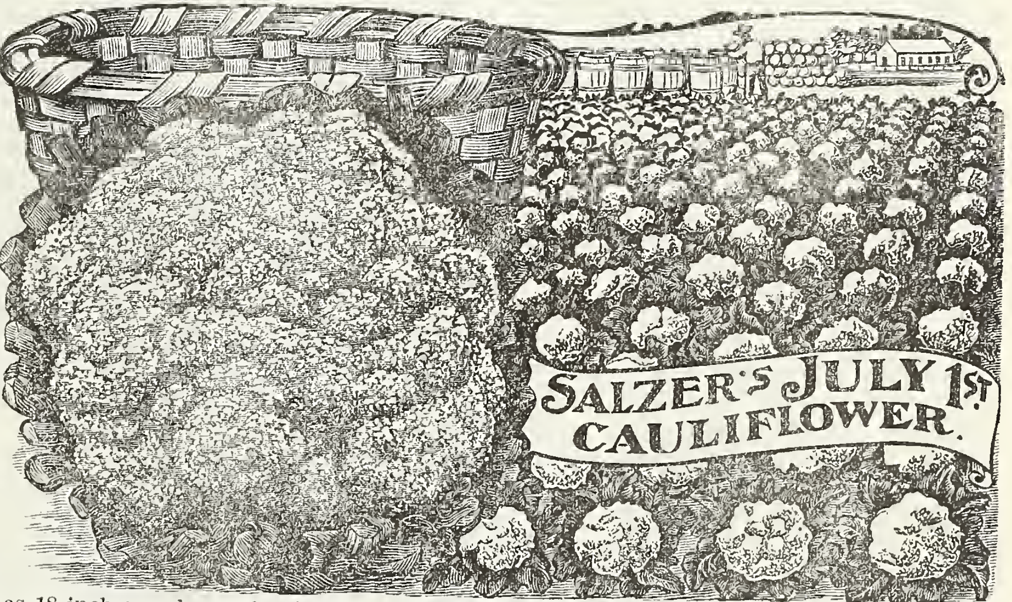
James Cook, a grower for the Milwaukee market, planted one acre of **Salzer's Earliest Surehead** and sold 9,000 splendid solid white Cauliflowers netting him $546.00.

Salzer's Earliest Surehead.

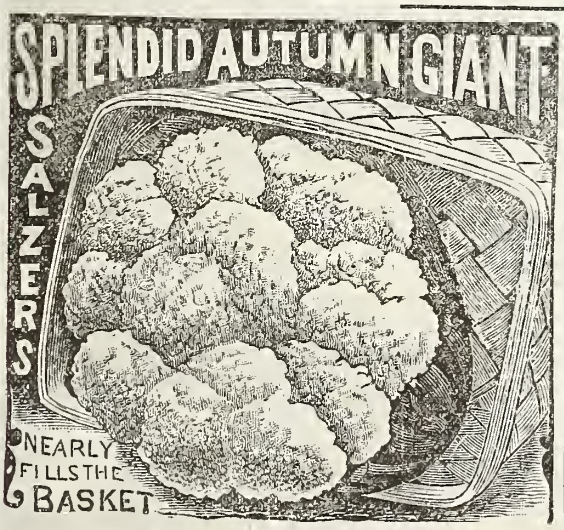
Is unquestionably one of the largest and best of all early Cauliflowers. Market gardeners once having sown it will plant no other. We know of no Cauliflower that will make you more money than Salzer's Earliest Surehead. It can be planted for early, for medium, for fall and for late and always responds with profit. We want to introduce it everywhere, hence our extremely low price.

Price of Salzer's Earliest Surehead Cauliflower: Pkg., 15c; ¼ oz., 80c; ½ oz., $1.50; oz., $2.50; ¼ lb., $7.50; 1 lb., $25.00.

SALZER'S NEW CAULIFLOWER, "July 1st."


SALZER'S JULY 1ST CAULIFLOWER.

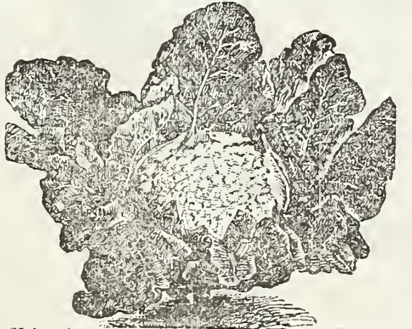
Stand Aside! Hear the Tale! For many years we have challenged the world to produce a finer, handsomer or earlier Cauliflower than our Salzer's Earliest Surehead. None ever dared to accept the challenge; no one ever raised a handsomer, earlier Cauliflower than Salzer's Earliest Surehead! But to-day Earliest Surehead hangs its head and modestly proclaims **Salzer's July 1st** as the earlier! My! we feel proud of our Cauliflowers. There are none better than Earliest Surehead, but here is one, such a lovely beauty, so fine and early, that we cannot find words to express our delight. **For reliability of heading and size and solidity of heads,** it is superior to any other variety—a claim which has been established by innumerable tests in all parts of the country. It is sure to head even under unfavorable circumstances. The plants are dwarf, and while the outer leaves are erect the inner ones lap over the heads so as to fully shade them from the sun, preserving them a beautiful snowy white. The plants can be set closely, and they grow and mature rapidly under favorable conditions. It is very dwarf and compact in habit of growth, like the Salzer's Earliest Surehead, and can be planted as close as 18 inches each way for forcing, or where space is limited. **Salzer's July 1st** is particularly desirable for forcing under glass, while in our open air trials every plant has produced a head. It is unquestionably the best of all. Note low prices. ¼ oz. is good for 900 plants. **Pkg., 20c; ¼ oz., 1.20; ½ oz., $2.00; oz., $3.50; ¼ lb., $10.00.**



AUTUMN GIANT CAULIFLOWER.

A glorious cauliflower, immensely popular. Indeed the sales in 1910 were over 300 per cent more than eight years ago! Everybody likes it for a late Cauliflower. A gorgeous fall sort, with fine heads; very large and of excellent quality. **Pkg., 10c; ½ oz., 75c; oz., $1.25; ¼ lb., $3.00.**

NEW CAULIFLOWER, BERLINER EARLIEST.

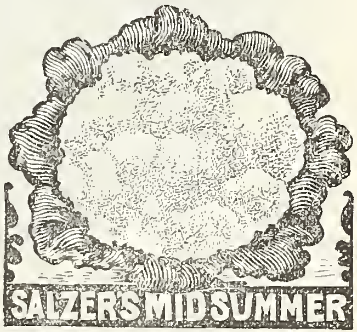


This is a German variety, produces very early, good-sized, pure white heads, which are tender and delicious. Good for market or home garden. It's not so handsome as Salzer's July 1st, not so fine as Salzer's Earliest Surehead, not so large as Midsummer, but it's early, early, early! All Berlin raves over it on account of its extreme earliness; and then look at the low price: ¼ oz. (good for 700 plants), only 20c. It will pay you to try this new novelty. **Price of Berliner Earliest Cauliflower:** Pkg., 5c; ¼ oz., 20c; ½ oz., 30c; oz., 50c; ¼ lb., $1.50.

EARLY PARIS.

One of the earliest; small heads, quick grower. Pkg., 10c; oz., 75c.

SALZER'S MIDSUMMER CAULIFLOWER.



There has been for years a need for a second early Cauliflower, one with larger heads ripening right after our peerless Salzer's Surehead, Salzer's Blue Ribbon and the Snowball. Now, in our Midsummer, we believe we have met the sort gardeners are looking for, a trifle later with heads fully one-half larger. It's a sort that will bear a trial. When once grown, will be always used. **Pkg., 12c; 2 pkgs., 20c; ½ oz., 75c; oz., $1.25; ¼ lb., $3.00.**

ERFURT EARLY DWARF.

This is the celebrated Cauliflower of Germany, early, fine, and sure to head. **Pkg.,** 10c; oz., $2.00.

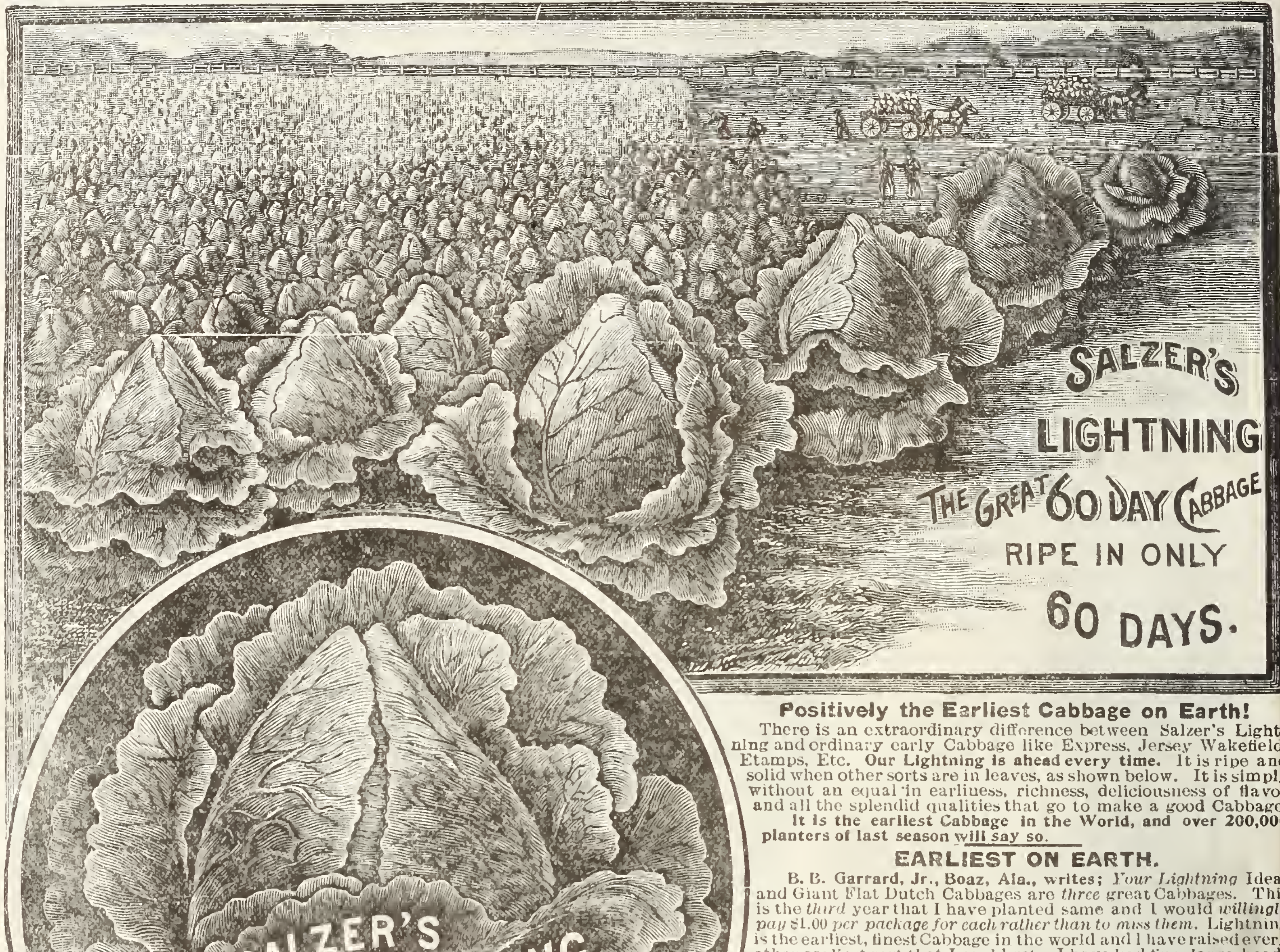
LA CROSSE EARLY FAVORITE.

Growing side by side with Snowball, this was decidedly the finest in appearance, earliest in yield, with largest number of sure heads. **Pkg., 20c; 3 pkgs., 50c; ¼ oz., $1.10; ½ oz., $1.75; oz., $3.00.**

SALZER'S LIGHTNING CABBAGE.

The most important crop among market gardeners and market farmers is Cabbage. Failure in this depends largely upon the quality of seed used. America has been flooded with **cheap, poor** European-grown Cabbage seeds, which is sold at 2c a paper or thereabout by some Illinois, Iowa, Minnesota, and other cheap seedmen, who do not care for quality—just to sell Cabbage seed cheap.

Now, then, Lightning Cabbage is the earliest of all. First introduced by us in 1889, and pronounced by one and all the greatest addition for the past HUNDRED YEARS to the Cabbage family. Produces fine-sized, marketable heads, 60 DAYS FROM SOWING OF THE SEED. We did not think we would be able to offer an earlier Cabbage than Salzer's Earliest, but LIGHTNING IS 10 DAYS EARLIER THAN EVEN THIS NOW FAMOUS EXTRA EARLY SORT. In quality it is A No. 1, has comparatively few loose leaves, and almost every plant forms a fine, solid, heavy head every time. It holds its head admirably, and as it can be planted so close together, yields a very large crop. There are many Cabbages called "Earliest" listed by other seedsmen, but we gladly say that LIGHTNING WILL DISCOUNT THEM ALL AND BEAT THEM IN EARLINESS FULLY 10 DAYS OR MORE.



Positively the Earliest Cabbage on Earth!

There is an extraordinary difference between Salzer's Lightning and ordinary early Cabbage like Express, Jersey Wakefield, Etamps, Etc. **Our Lightning is ahead every time.** It is ripe and solid when other sorts are in leaves, as shown below. It is simply without an equal in earliness, richness, deliciousness of flavor and all the splendid qualities that go to make a good Cabbage. **It is the earliest Cabbage in the World, and over 200,000 planters of last season will say so.**

EARLIEST ON EARTH.

B. B. Garrard, Jr., Boaz, Ala., writes; *Your Lightning* Ideal and Giant Flat Dutch Cabbages are *three* great Cabbages. This is the *third* year that I have planted same and I would *willingly pay $1.00 per package for each rather than to miss them.* Lightning is the earliest, finest Cabbage in the world and I have raised every other earliest sort that I could get. I have had fine, large heads weighing from 5 to 10 lbs., every day since the 15th of May, for which I have been getting 10 to 15 cents a piece, *I thank you a thousand times for the good you have done me by sending me such excellent seeds. Your Cabbage seed was the means of raising the mortgage from my place."*

David R. Hempvlle, Viola, Mich,, has these words to say: "*Your Lightning Cabbage* ripened for me last year in 53 *days* or 7 *days* ahead of your catalogue time; your *Scorcher Peas*, 4 days ahead of time and your *Six Weeks Bean* was ready for cooking in 36 days from time of planting,"

Harriet Sample Windsor. Ind., says: "*My neighbors laughed at me that I paid* 15c *for a package of Salzer's Lightning Cabbage Seed*, but they were all glad to get plants from me because their seeds which they bought elsewhere did not come up. It is the earliest Cabbage in the World.

We never tire setting forth the merits of **Salzer's Lightning Cabbage.** We know by personal trial that it is the **earliest** Cabbage known to seedmen. We tried every American seedman's early sorts during the past **years**, but all were later and none of so fine quality We tested every prominent European Cabbage seed, but none matched or equalled our **Lightning** in earliness and large heads by 10 to 15 days. No vegetable pays better than **early Cabbage** | None known to the trade is as early as **Salzer's Lightning. If you** are a market gardener, you will want this: if you have a city garden you can't get along without it. We are happy in the fact that since its introduction in 1889—just 22 years ago, more than

1,600,000

separate plantings have been made of Salzer's Wonderful Early Lightning Cabbage, and, without exception, everybody of above remarkable number sings its praises as the earliest—10 to 15 days ahead of other Seedsmen's Earliest, or in other words, Lightning is ripe when others are in leaves—(see illustration ☞).

We could fill this catalogue with earnest, hearty, enthusiastic reports of our 3 great Cabbages—Lightning, Ideal and Giant Flat Dutch. They are prize-winners everywhere. There is nothing like them. They are our great specialties. Any seedsman offering you these 3 or "just as good" sorts, you can put him down and out. **No seedman** has the genuine seeds of these 3 sorts; if he says he has, he tells you an **untruth.** We sell these sorts only to our customers. If you wish the **earliest Cabbage**, in the world, you must plant **Salzer's Lightning.**

PRICE OF SALZER'S LIGHTNING CABBAGE SEED.

Price for big pkg., 15c; 2 pkgs., 25c; ¼ oz., 35c; oz., 60c; ¼ lb., $2.00; ½ lb., $3.50; lb., $6.50; 3 lbs., $15.00, postpaid.

$300.00
Per Acre
Easily
Made on

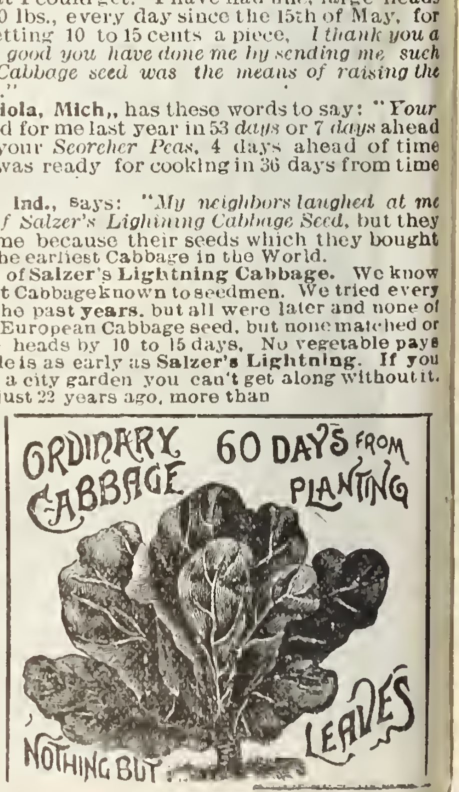
LIGHTNING CABBAGE!

in 55 Days.

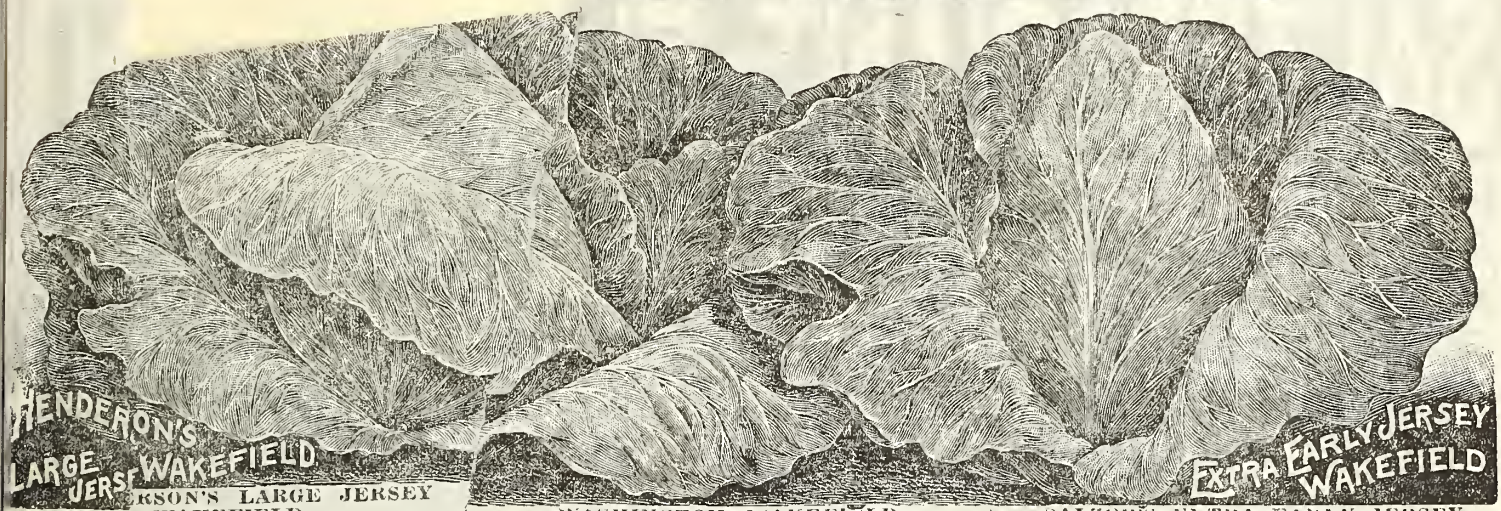
Ray McPheeters, Greenville, Ind., hauled off a load to market 55 days from sowing of seed.

GOES HIM 10 DAYS BETTER.

Wm. Franks, Waverly, O., says: "I sold salzer's Lightning Cabbage 45 days after sowing the seed. That's good enough!"



"EARLY" WAKEFIELD CABBAGES.



HENI RSON'S LARGE JERSEY WAKEFIELD.

(Also kn wn as Charleston Wakefield.)
This is our Extra Early, about 6 da magnificent Cabbage. A tri
arger than's not infrequent to have he s
ater, and 10 and 12 lbs., as solid ds
eighing 8. Pkg., 10c; oz., 20c; ¼, a
ock. Price.50. lb.,
1.00; lb., ly want the earliest Cabbage
If you real earth, always plant Salzer's Lightning. See page 37.

WASHINGTON WAKEFIELD.

(Sold only in sealed packages.)

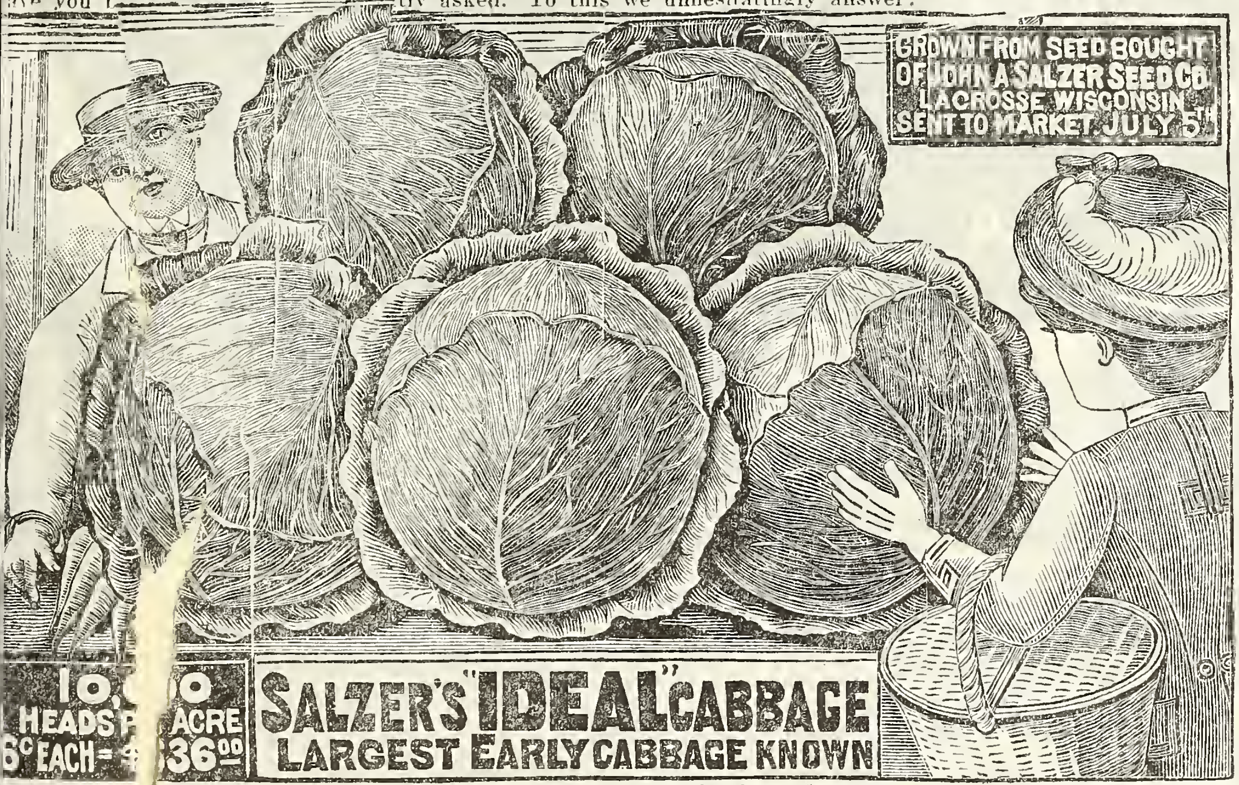
The Washington Wakefield Cabbage we find ripens about 7 to 10 days later than our Lightning and a couple of days later than the Extra Early: in fact it ripens about the same time as Henderson's Charleston Wakefield. Price: Pkg., 10c; oz., 30c; ¼ lb., 90c, lb., $2.50.

SALZER'S EXTRA EARLY JERSEY WAKEFIELD.

Next to Salzer's Lightning Cabbage this is the most satisfactory of the extra early varieties to plant. It ripens a week after Salzer's famous Lightning; brings fine heads of most delicious flavor. It is largely used about New York and is unquestionably the earliest Wakefield in the land! Price: Pkg., 5c; oz., 20c; ¼ lb., 75c; lb., $2.50, postpaid.

SALZER'S IDEAL CABBAGE.

st Cabbage in the world is
"The earliest between?" we are so frequ Salzer's Lightning. The best, surest heading late Cabbage is Salzer's Giant Flat Dutch. "But what
ave you b tly asked. To this we unhesitatingly answer:


GROWN FROM SEED BOUGHT OF JOHN A. SALZER SEED CO. LACROSSE WISCONSIN SENT TO MARKET JULY 5TH
10, 0
HEADS P ACRE
6c EACH = 36.00
SALZER'S "IDEAL" CABBAGE
LARGEST EARLY CABBAGE KNOWN

"SALZER'S IDEAL."

Verily and truthfully the finest large, early or summer Cabbage in the wide world! That's strong, you think—Yes, it is a strong statement but a statement we can prove every time.

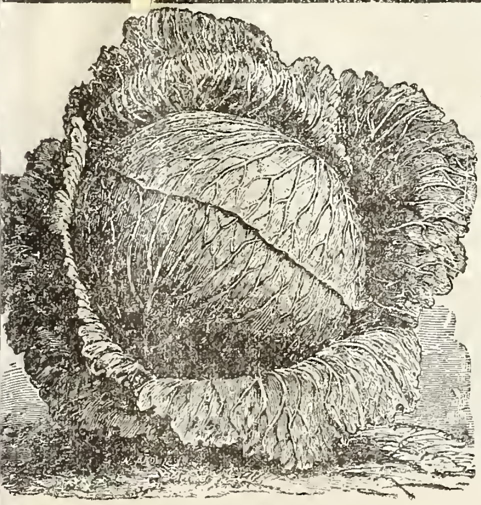
WHAT ARE ITS CLAIMS?

Earliness! Ripe about as soon as Eastern seedsmen's early sorts, with heads **twice, yes, often three times,** as large! When we were market gardening, years ago, if we could have had this Cabbage, it would have been **a fortune to us,** because every market gardener needs just such a Cabbage, one that as soon as Salzer's Lightning is ripe and on sale, will come with its matchless heads of such beauty that they will sell quickly at $1.00 to $1.50 a dozen. That's the price you will get for Salzer's Ideal!

Quality! Well, now, we don't know of a Cabbage so uniform in size, so beautiful in appearance, and of such tender and excellent quality as Ideal.

Salzer's Idea s easily the earliest large Cabbage grown; it is the finest flavored and the surest heading summer variety known. More an 10,000 la solid heads (ripe in this northern country in July) can be grown to each acre on account of its remarkably compact growth.

CE OF SALZER'S IDEAL: Big pkg., 12c; 2 pkgs., 20c; ½ oz., 25c; oz., 35c; ¼ lb., $1.25; lb., $3.75.



EARLY SPRING CABBAGE.

Used largely in New York, Boston and Eastern cities. It's a very large sort, and **as early as the large Wakefield:** is very uniform, round in shape, slightly flattened, very solid, even before the Cabbages attain their mature size. The flavor is excellent.

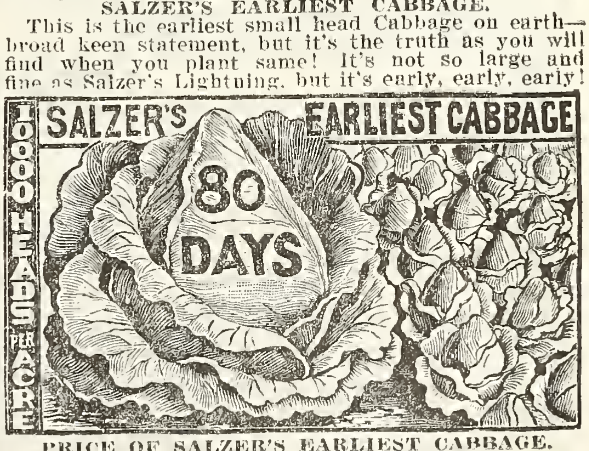
It comes into the market about the same time as Salzer's Ideal—rather a little later, but all the same it's a dandy variety.

On account of its shape, productiveness and solidity, it will prove a serious rival to the Wakefield. Gardeners cannot afford to be without this, as it is a "seller," round Cabbages receiving always the preference, while its compact form and good quality will commend it for the private garden.

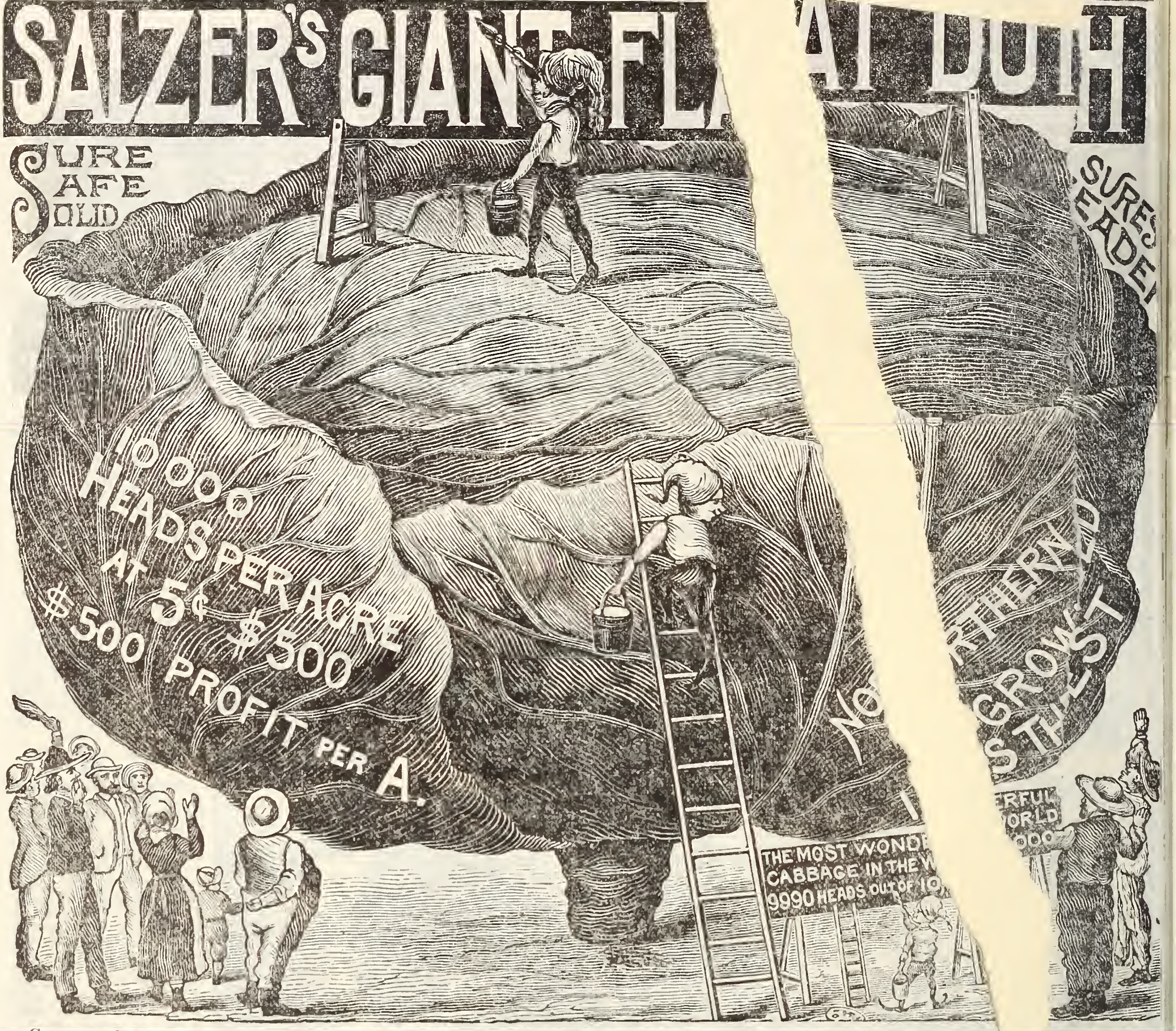
Pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., 90c; lb., $3.00, postpaid.

SALZER'S EARLIEST CABBAGE.

This is the earliest small head Cabbage on earth—broad keen statement, but it's the truth as you will find when you plant same! It's not so large and fine as Salzer's Lightning, but it's early, early, early!



PRICE OF SALZER'S EARLIEST CABBAGE.
Pkg., 5c; oz., 25c; ¼ lb., 85c; lb., $3.00, postpaid


SALZER'S GIANT FL AT DUTCH
SURE SAFE SOLID
SURES HEADE
10000 HEADS PER ACRE AT 5¢ $500
$500 PROFIT PER A.
NO NORTHERN GROWN IS THE ST
THE MOST WONDE CABBAGE IN THE W 9990 HEADS OUT OF 10
ERFUL ORLD 000

Greatest of all late Cabbages, and every planter of same pronounce it the most wonderful of all late Cabbages! and w ey may, for it
certainly is the **finest late Cabbage grown.** That's strong, you say—but not half strong enough, you'll think, after yo ve given it a
thorough test. It has been in our possession for years. While we were engaged as market gardeners at La Crosse, it a s **brought the**
highest price in the market. We have by careful selection greatly improved it, and with hundreds of market gardeners farmers who
are using same exclusively for late Cabbage, pronounce it **absolutely th best, surest heading, largest late Cabbage grown.** a grand Cab-
bage. If there is a better Cabbage than this in America we don't know it, for every obtainable **sure-head** Cabbage has tried by us,
but all found inferior to **Salzer's Giant Flat Dutch.** Farmers and others planting this will always realize from $4.00 to more a load
than any other late Cabbage we know of. Better pay 10c a package for this and grow 500 big, solid heads than 1, 2 or r some cheap
kind and get only 20 to 30 loose indifferent Cabbage heads. Try it! It is cheap at ten times the cost. We control the en stock of this
strain in America, and it can only be had of us. Don't be fooled by seedmen offering to sell you **"just as good a strain"** sure-heading
Cabbage. They can't do it. They will give you an inferior kind every time. If you desire the genuine **buy none unless our packages.**
Any one offering you **Giant Flat Dutch** Cabbage not in our sealed packages, **PUT HIM DOWN; HE'S "FOOLING YOU."**

10 POINTS IT IS DISTINGUISHED BY:

1. **It's the Surest Heading Cabbage in the World.**
2. **It's the superior of all other Winter Cabbages.**
3. **Enormous solid heads, averaging 16 to 20 lbs.**
4. **Measuring 12 to 14 inches in diameter.**
5. **Specially grown heads often reach 50 lbs. each.**
6. **Interior creamy white, compact and crisp.**
7. **Unequaled for cooking or slicing; flavor especi y fine.**
8. **It is the best winter keeper in forty states.**
9. **It has more friends than any other sort.**
10. **Adapts itself to all soils and conditions.**

ABSOLUTELY SURE HEADING—999 OUT OF 1,000.

For sureness in heading and regularity in growth, Salzer's Giant Flat Dutch certainly heads the list. No words of praise are too high for its merits. It forms **every time,** very large, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, and at the same time it is a very compact grower. It forms few loose leaves, which turn in from the head. Reports of 999 marketable heads from 1,000 plants set out are of daily occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but we think we can safely say that Salzer's Giant Flat Dutch is equaled and surpassed by none.

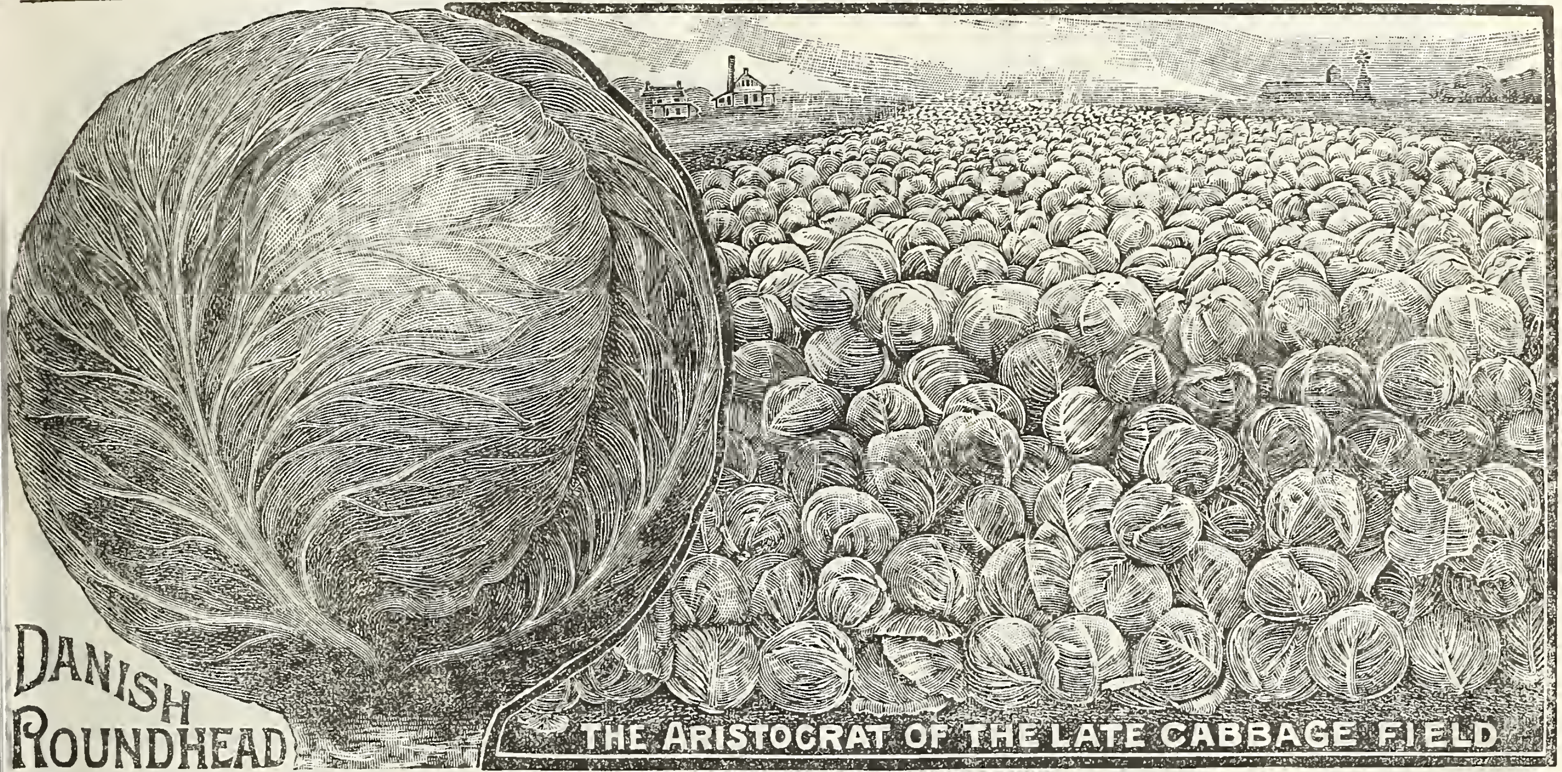
John F. Wieke, Keokuk, Iowa: Salzer's Giant Flat Dutch stood the season well.. I cleared $100 off a small patch.. My neighbors bought their seed of Eastern seedmen, and had nothing but stalks. My Giant Flat Dutch sold readily at $1.25 a dozen! Salzer's Seeds can't be beat!

OVER 1,500,000 CABBAGE GROWERS.

Have tested Salzer's Giant Flat Dutch Cabbage, and in all the years since its introduction we have never had a single complaint. The fact is, this Cabbage is all right. It can't be beat. Its perfect. It's what you want. It's what you need. If you want a Cabbage **ALL HEAD AND ALWAYS SURE TO HEAD, you have it, without a doubt, in Salzer's Giant Flat Dutch.** A few of the many excellent qualities possessed by the Cabbage are the **remarkable uniformity** with which it **always** heads, the heads being unusually firm, hard and fine in texture. It has comparatively few loose leaves, keeps well, is good for shipping, is just the variety and quality to suit all lovers of good Cabbage.

PRICE OF SALZER'S FAMOUS GIANT FLAT DUTCH CABBAGE:

Price big package, 10c; 12 pkgs., $1.00; 100 pkgs., $7.50; ½ oz., 20c; oz., 35c; ¼ lb., $1.25; ½ lb., $2.15; lb., $4.00; 2 lbs., $7.00, postpaid.


DANISH ROUNDHEAD
THE ARISTOCRAT OF THE LATE CABBAGE FIELD

DANISH "ROUNDHEAD" CABBAGE.

Next to Salzer's Giant Flat Dutch Cabbage this is without doubt the best late Cabbage for Winter use, and storing for Winter sale. The wide and unfailing popularity of Danish Roundhead Cabbage is simply wonderful. No other late Cabbage has the remarkable characteristic of adapting itself to all soils and conditions so easily as this Cabbage.

It is a fine, round head, very immune from diseases, bugs and worms, extremely hardy and does well under adverse circumstances and pleases the most critical market gardener on earth.

We are proud of the record made by this Cabbage! Danish Roundhead has given such splendid satisfaction to growers for winter market that we could fill pages with enthusiastic letters from pleased planters.

The heads average slightly larger in size than those of the **Ballhead,** maturing about two weeks earlier and are set on shorter stalks. They are extremely hard and solid; interior leaves blanched to the purest whiteness; of sweet flavor and crisp tender texture.

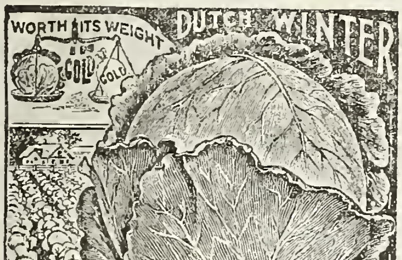
The great weight of the heads has been noted by all growers. When heads were cut from the stalks to show the distinctly round form, the usual comment was, **"hard as a bullet and heavy as lead."** The new Danish Roundhead has less outer foliage and is better able to resist blight than Danish Ballhead, being in most sections quite as vigorous in growth during the hot summer as the best American types.

We pride ourselves upon the fact, that we sell more Cabbage seed to market gardeners, we believe, than any other firm in the United States and everywhere our magnificent Cabbage strains add new fame and laurels to the Salzer Seed Company.

You can always bank on Salzer's Giant Flat Dutch Cabbage and Salzer's strain of Danish Roundhead.

Price: Per pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.25; ½ lb., $2.25; pound, $4.00; 2 pounds, $7.00, postpaid.

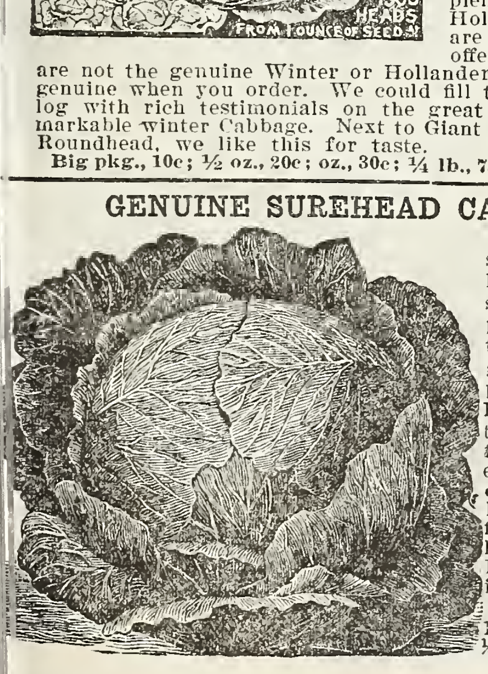
DUTCH WINTER OR HOLLANDER CABBAGE.



Are you aware that Holland sends this Cabbage to America, and retails it here at double the price of American grown other sorts? The heads weigh about 8 lbs., are very solid and deep, and of finest white color, keeping better than any other variety that we know of, excepting Salzer's Giant Flat Dutch. It has a short stem, is very uniform in shape, with solid, hard heads of delicious flavor. You will never be disappointed in planting a plenty of Dutch Winter or Hollander Cabbage. There are two or three varieties offered by seedsmen that are not the genuine Winter or Hollander. Be sure and get the genuine when you order. We could fill ten pages of this catalog with rich testimonials on the great excellency of this remarkable winter Cabbage. Next to Giant Flat Dutch and Danish Roundhead, we like this for taste.

Big pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., 75c; lb., $2.50, postpaid.

GENUINE SUREHEAD CABBAGE.



This is the celebrated strain of Surehead Cabbage offered by the seedsmen of Philadelphia. This stock is obtained from the same growers that all the prominent houses in Philadelphia obtain their genuine Surehead from. It is A No. 1. in every respect. It forms **every time** very large, hard, solid heads, uniform in shape, color and handsome appearance. It has a short stem, and is a compact grower

Price of Surehead: Big pkg., 10c; oz., 20c; ¼ lb., 55c; lb., $1.75.

DANISH SUMMER. (BALLHEAD.)

This intermediate sort matures soon after Early Summer, producing much larger heads, of unsurpassed beauty and solidity. It has a noteworthy compactness of growth, which permits close planting. Indeed, as many plants may be set to the acre as of the Early Summer Cabbage.

Danish Summer is a remarkably sure and uniform header, and is one of the most profitable market varieties from June until October.

It is a truly fine summer Cabbage in all respects.

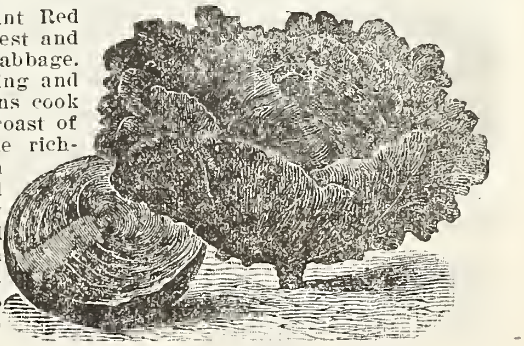
Danish Summer Ballhead Cabbage has met with wide appreciation and hearty endorsement, and I do not know of a sort of more commercial importance to market gardeners for warm weather culture. **Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.**

DANISH BALLHEAD.

First introduced by us from Denmark twenty-two years ago, our Danish seed is absolutely unequaled! It is esteemed for winter use because of the great solidity and excellent keeping qualities of the heads. From repeated trials, as well as from the experience of many customers purchasing our original Danish-grown seed, we know that this selected strain surpasses in even growth and heading, as well as in uniform size and solidity of heads, any other stock of so-called "Hollander Cabbage." The magnificent head are nearly round in form, very hard and solid, they keep in finest condition when buried through the winter, coming out solid in spring.

Per pkg., 10c; oz., 30c; ¼ lb., 85c; per lb., $3.00, postpaid.

THE FAMOUS RED ROCK CABBAGE.



Next to Salzer's Giant Red Dutch this is the largest and surest heading red cabbage. Used largely for pickling and salads, but the Germans cook this and serve with a roast of beef and it makes the richest, best flavored dish imaginable. The head is large, round, very solid and of deep red color, averaging from 10 to 12 pounds in weight. **Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.75.**

SALZER'S NEW VOLGA CABBAGE.

WE CLAIM FOR THE VOLGA CABBAGE:

1st. Uniformity. In one field of three acres there was not a single plant thrown out, or that showed in any respect any variation from a true and valuable type.

2nd. Uniformity and Solidity of Head. In this respect it is a vegetable wonder, as the heads are of about equal size and shape, weighing from 12 to 18 pounds each.

3rd. Quality. Unlike most types, the heads are perfectly solid, and the stem does not run up into the head nearly as far as in all other types, and the flesh is exceedingly firm, tender and white, making it a most desirable form for kraut, as well as for all other purposes for which Cabbage is used.

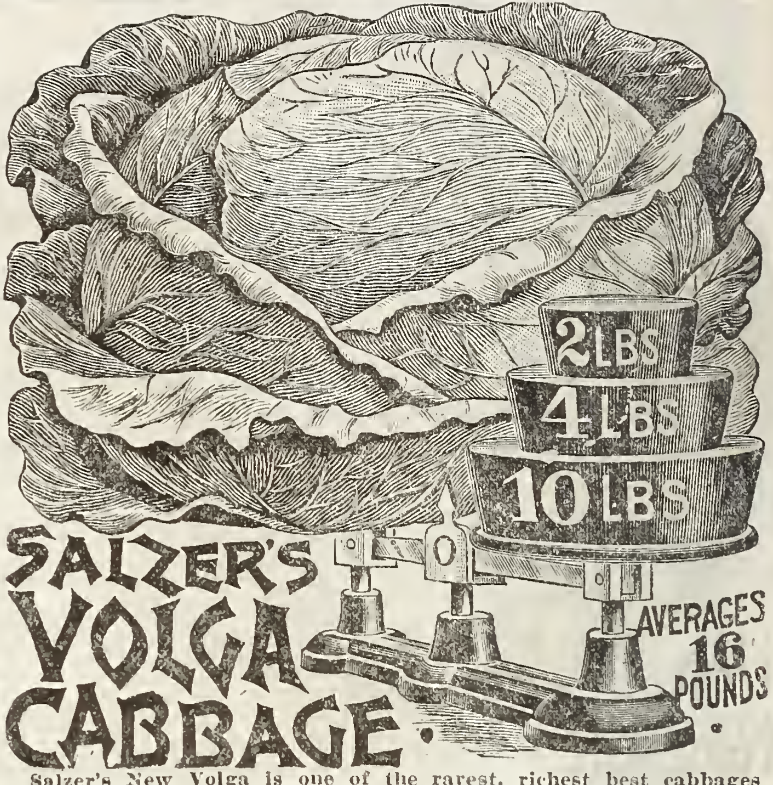
4th. Hardiness. In this respect we have never seen a type which would favorably compare with Volga. The most severe weather ever known in this section did not inflict the slightest injury to **the Volga.** While all other kinds suffered terribly, not a head of this was lost, and while others have partially or totally dropped out, our fields of this gives promise to an enormous crop; in fact, it is already secured, and at the present writing ready for the harvest. We think this point of hardiness of great importance to the shipper.

5th. Earliness. This type is remarkable for its quick-growing habit, as are all vegetables that come from cold countries. We have noticed particularly this type, and find that it will mature its heads fully two weeks earlier than any of our late growing kinds. Let us be fully understood in this matter. If we sow the seeds of any of our winter Cabbages on July 1st, Volga need not be sown before July 15th—so quick of growth for a winter sort.

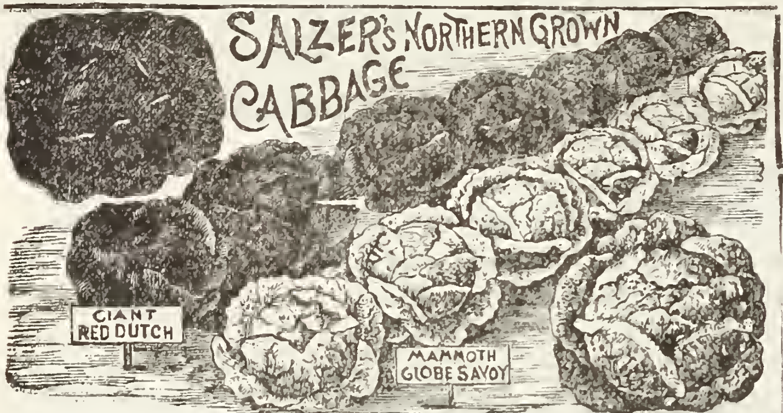
MONEY MAKER.

We suggest to market gardeners and farmers to make a planting of Salzer's Volga. Hand it out to your best customers, and next year they will want no other for fall and winter use.

Price of Volga Cabbage: Big pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.25; lb., $4.00. Small pkg., 100 kernels, 6c.



Salzer's New Volga is one of the rarest, richest best cabbages known in America. Pkg., 10c; oz., 40c; lb., $4.00.



Giant Red Dutch—This strain of Giant solid superior Red Dutch Cabbage has fairly jumped into popularity. It is a magnificent head, solid, close grained and of superior quality for cooking and pickling. It's the sort the Yankee likes and the German seeks. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.

Red Dutch—This is the well-known small red pickling Cabbage with very solid heads. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.50.

Mammoth Globe Savoy.—A Savoy Cabbage of rare quality and great excellence. Heads large, leaves beautifully curled, the delight of the housewife and epicurean. No Savoy compares with it in rich qualities, and is in greater demand among German Americans. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.70.

Green Globe Savoy—A fine Cabbage; small but solid heads; in every respect the Cabbage for family use. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., $1.25.

HUNDRED
WEIGHT

THE NEW 103 CABBAGE, OR HUNDRED WEIGHT.

"This certifies that I sold to John A. Salzer Seed Co., my complete stock of my new colossal Cabbage 103, at $50.00 a pound. I call it 103 because I raised a head which, with leaves, weighed 103 lbs. —John Kruse."

We urge all to test this wonderful sort. It is late, and delights in a rich soil. Pkg., 15c; 2 pkgs., 25c.

Henderson's Autumn King Cabbage.

It produces enormous solid heads of that dark shade of green that is most desirable in a cabbage, and has such small outer leaves that it can be planted much closer together than the ordinary late sorts. A distinctive feature of the Autumn King is the peculiarly crimped leaves. Price: Pkg., 10c; oz., 30c; ¼ lb., 90c; lb., $3.00.

Short Stem Drumhead.

Short Stem Drumhead.

A magnificent late Cabbage, doing well everywhere. Pkg., 10c; oz., 40c; ¼ lb., 75c; lb., $2.00.

Salzer's Improved Market—One of the very best second early Cabbages grown. It ripens next to Wakefield, while it is nearly double its weight. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., $2.00.

Excelsior Cabbage—A very superior second early Cabbage, large, full, solid head. Pkg., 3c; oz., 10c; ¼ lb., 35c.

The Lupton.

This Cabbage was sent out by Eastern seedsmen with great claims. It has met many of the claims. It is a fine late Cabbage, but we think a thousand miles behind our peerless Giant Flat Dutch. However, the Lupton is worthy a trial. Pkg., 10c; ½ oz., 15c; oz., 30c; ¼ lb., 80c; lb., $3.00.

Late Flat Dutch Cabbage.

Late Flat Dutch.

The standard late Cabbage; extra strain. Better than most seedmen's best, because it's **Northern grown.** Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Premium Flat Dutch—Large and excellent for winter. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Marblehead Mammoth—Largest Cabbage in the world; heads have been grown weighing 60 lbs. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Henderson's Genuine Succession, or, "All the Year Round"—A well-known, second early sort. Pkg., 3c; oz., 10c; lb., $1.30.

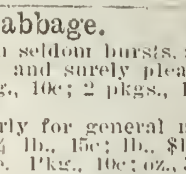
Fotler's Imp. Brunswick—An excellent second early. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Early York—This has for years been the favorite early sort; small heads; excellent flavor; good header. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Large York—Larger but later than the Early York; fine. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

All Season's Cabbage—The boss Cabbage; good for early, good for summer, and good for late use. Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., $1.30.

Early Flat Dutch—The second early Cabbage; largely grown about New York and Boston; good size heads. Pkg., 3c; oz., 10c; lb., $1.30.



Filderkraut.

German Filderkraut—Well known to German growers; extra stock. Pkg., 3c; oz., 12c; ¼ lb., 45c; lb., $1.50.

New Bridgeport Mammoth Cabbage.

It makes a large, solid, round firm head which seldom bursts, and sells at advanced prices. You will be surprised and surely pleased at the results obtained from this cabbage. Pkg., 10c; 2 pkgs., 15c; ½ oz., 25c; oz., 45c; ¼ lb., $1.00; lb., $3.50.

Early Winningstadt—One of the very best early for general use; much liked by gardeners. Pkg., 5c; oz., 15c; ¼ lb., 15c; lb., $1.50.

New Wonderful—All-the-Year-'Round Cabbage. Pkg., 10c; oz., 30c.

All Head Early—Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $1.75.

Philadelphia First Early Cabbage.

An extremely popular variety for Eastern markets, as Boston, Baltimore, Philadelphia and New York.

We have no doubt that the demand for First Early Cabbage seed this year will exceed the supply, on account of the reception accorded it last year. We have received hundreds of letters endorsing First Early as the earliest flat. No one who planted it last season was disappointed but in every case it surpassed the highest expectations of all our customers, both for home use and for marketing.

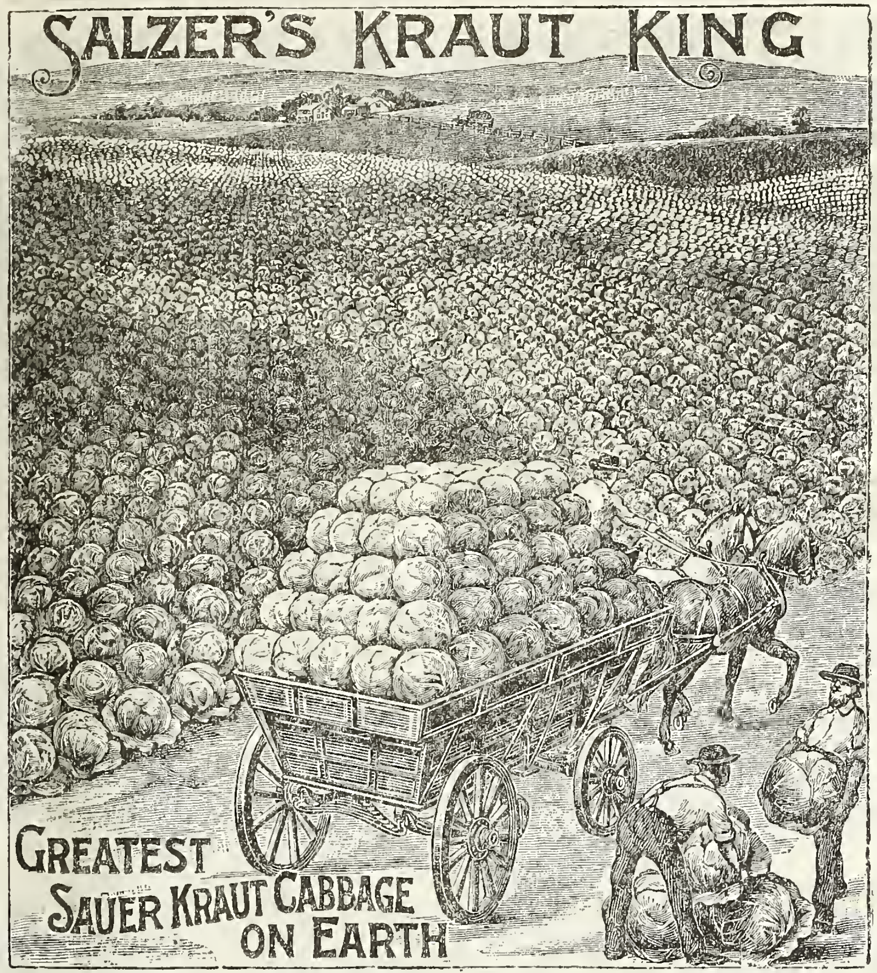
Big Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.25; lb., $4.00.

SALZER'S KRAUT KING.

With one great bound has Salzer's Kraut King Cabbage leaped into tremendous popularity. This is the Cabbage that market gradeners and truckers and market Farmers have been looking for the past quarter of a century, and in all these years there has been a continuous inquiry for a superb Sauerkraut Cabbage. Now we have experimented and grown and crossed and originated new varieties in these twenty-five years but never come up to our standard of perfection for a Sauerkraut Cabbage until we secured Salzer's Kraut King.

SAUERKRAUT KING.

G. Schumacher, manager of Union Foundry Co., Anniston, Alabama, calls this the king of all Sauerkraut Cabbages, and well he may, for there is no Cabbage superior to it for rich, juicy, tasty Sauerkraut. It makes medium to large, roundish, solid heads, just the right color and size and heft for an ideal Sauerkraut Cabbage. It is a very sure header; indeed, it is almost the equal of that peerless of all peerless late Cabbages. Salzer's Giant Flat Dutch, as a header. Salzer's Kraut King has but very few loose leaves, consequently can be grown closely together. Not only is it a magnificent variety for Sauerkraut or pickling, but it also does splendidly to put into winter quarters either in a pit or cellar for March and April sale, as it keeps as fresh as when put in. It is the King of all Cabbages for Sauerkraut purposes. and as such is a great money maker. We never introduce or attach our name to any variety unless same has excellent merits.



Salzer's Kraut King Cabbage in one of these varieties that we delight to honor It has that superb quality, that richness of flavor, that desirable color so much sought for for Sauerkraut purposes. It is in our mind as nearly perfect as any Sauerkraut Cabbage can ever be. We know that everybody planting same will be surprised and delighted at the results. We commend Salzer's Kraut King as the acme of perfection for a genuine Sauerkraut Cabbage.

PRICE OF SALZER'S KRAUT KING CABBAGE:

Big pkg., 10c; 6 pkgs., 50c; ½ oz., 22c; 1 oz., 40c; ¼ lb., $1.30; ½ lb., $2.00; lb., $3.75; 2 lbs., $6.90, postpaid.

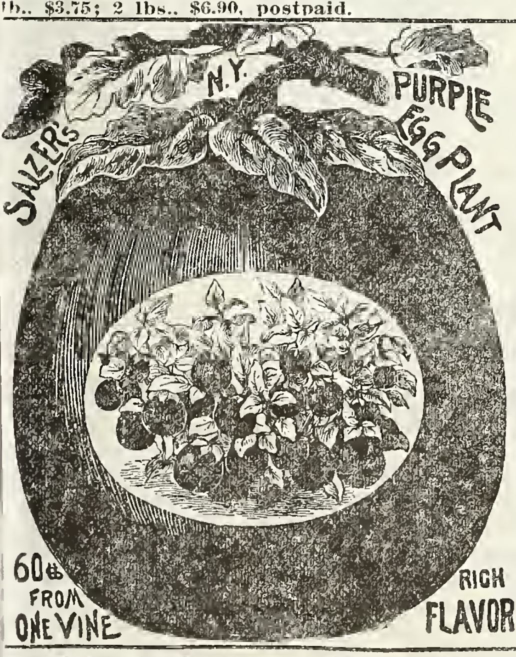
BRAUNSCHWEIGER CABBAGE.

KAUFE
SALZER'S
SAMEN
SAUERKRAUT
SALZER'S
BRAUNSCHWEIGER
KRAUT

This is the celebrated Cabbage of Germany, and thousands upon thousands of acres are annually grown there to be made into Sauerkraut. This Cabbage is particularly **adapted for pickling.** It forms a very large, fine, compact head. The flavor is peculiarly pleasant. Wish you could have seen the large fields of this splendid-variety in Germany! It was a sight worth seeing, reminding us of the great fields one sees of our matchless Giant Flat Dutch in many parts of America.

We are sure this sort will please you.

Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., $1.00; lb., $3.50, postpaid.

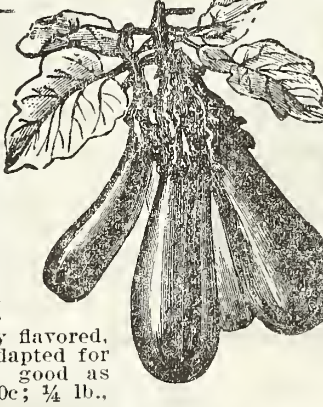


EGG PLANTS.

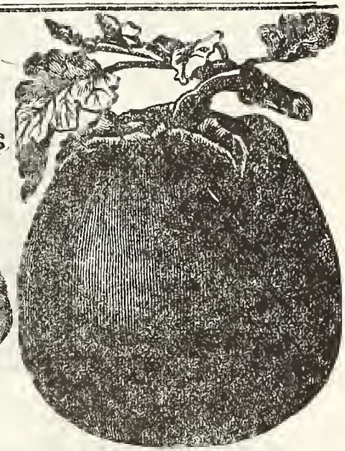
The Egg Plant is one of the rarest delicacies in the vegetable world! Its rich, chaste flavor is reached by no other vegetable.

Salzer's New York Purple—Our strain of this celebrated variety has been greatly improved; it's early and extremely prolific. Extra large, 60 pounds have been grown from 1 plant; delicious oyster flavor when fried. Pkg., 5c; oz., 30c; ¼ lb., 90c; lb., $3.50.

Salzer's Early Purple—The finest of all Egg Plants. It's the earliest, tenderest, most delicately flavored, richest of all. It is especially adapted for family use. Nothing quite "so good as Early Purple." Pkg., 10c; oz., 40c; ¼ lb., $1.00; lb., $3.60.



Early Long Purple.



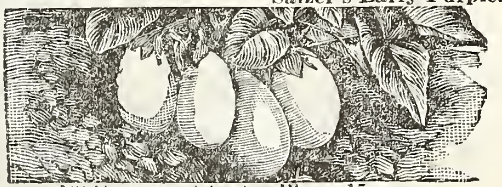
Salzer's Early Purple.

TREE OR HIGH BUSH EGG PLANT.

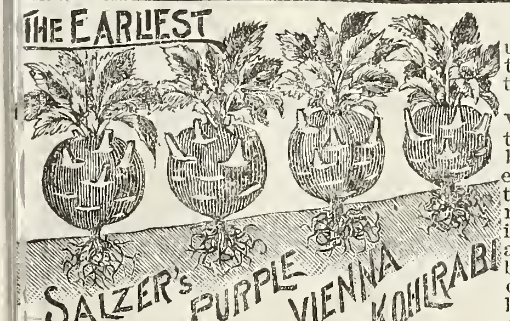
A great novelty from Florida, growing tree shaped and bearing enormously, fruit large, tender, rich in color and delicate in flavor. Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., $1.50; lb., $5.00.

Early Long Purple—A grand variety. Pkg., 5c; oz., 30c; ¼ lb., 90c; lb., $3.50.

White Egg Plant—A novelty. Very nice and fine. Pkg., 15c; oz. 60c.



White Egg Plant. Pkg., 15c.

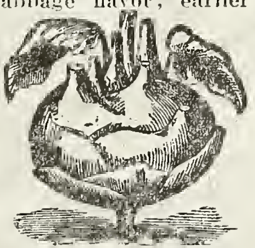


rice of Salzer's Purple. Pkg., 10c; oz., 30c.

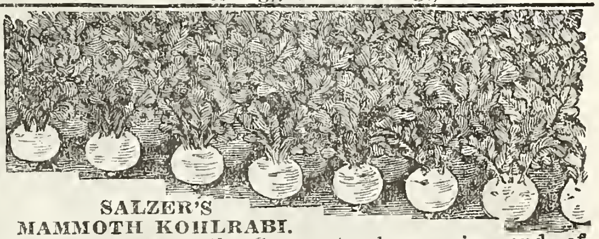
KOHLRABI.

This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full cabbage flavor; earlier than cabbage.

Salzer's Purple Vienna—Not only the earliest of all but also the finest. Early, sweet, tender. Will ripen fit for use in 28 days. It is a delicious cabbage flavored dish; you will like it. Pkg., 10c; oz., 30c; ¼ lb., $1.00; lb., $3.00.



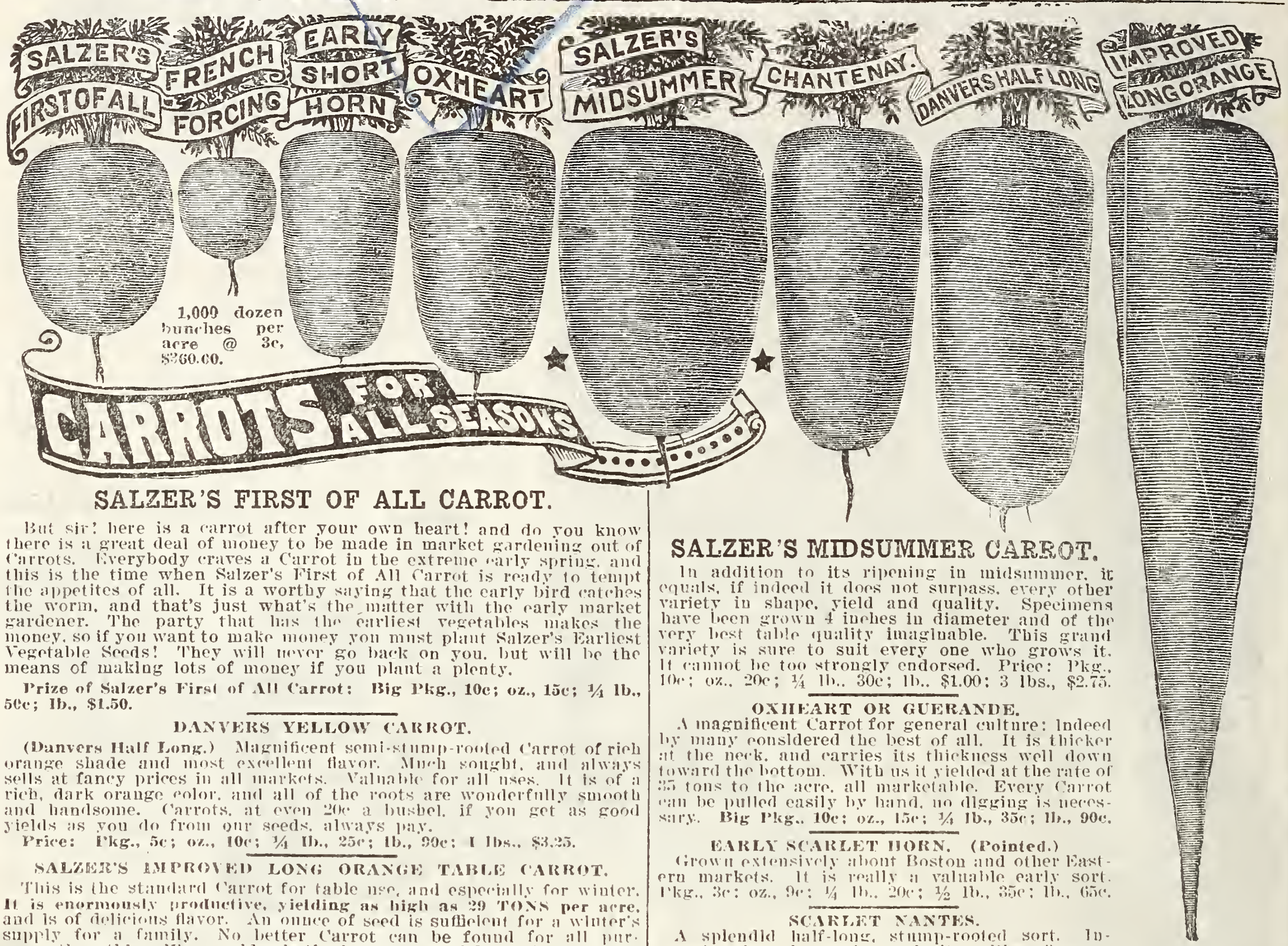
Early White Vienna.



SALZER'S
MAMMOTH KOHLRABI.

Salzer's Mammoth—Grows to large size and of juicy quality. 1 oz. will furnish 1,000 plants. It grows much larger than the Vienna varieties. Will also do well for stock feeding. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.00.

Early White Vienna—Extremely early. It's of fine shape, and of delicate cabbage flavor. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., $1.50.



SALZER'S FIRST OF ALL CARROT.

But sir! here is a carrot after your own heart! and do you know there is a great deal of money to be made in market gardening out of Carrots. Everybody craves a Carrot in the extreme early spring, and this is the time when Salzer's First of All Carrot is ready to tempt the appetites of all. It is a worthy saying that the early bird catches the worm, and that's just what's the matter with the early market gardener. The party that has the earliest vegetables makes the money, so if you want to make money you must plant Salzer's Earliest Vegetable Seeds! They will never go back on you, but will be the means of making lots of money if you plant a plenty.

Prize of Salzer's First of All Carrot: Big Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., $1.50.

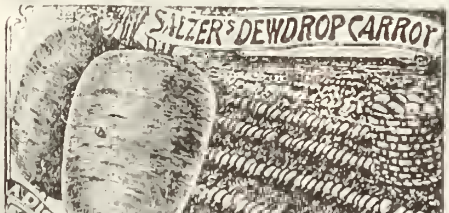
DANVERS YELLOW CARROT.

(Danvers Half Long.) Magnificent semi-stump-rooted Carrot of rich orange shade and most excellent flavor. Much sought, and always sells at fancy prices in all markets. Valuable for all uses. It is of a rich, dark orange color, and all of the roots are wonderfully smooth and handsome. Carrots, at even 20c a bushel, if you get as good yields as you do from our seeds, always pay.

Price: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c; 4 lbs., $3.25.

SALZER'S IMPROVED LONG ORANGE TABLE CARROT.

This is the standard Carrot for table use, and especially for winter. **It is enormously productive, yielding as high as 29 TONS per acre,** and is of delicious flavor. An ounce of seed is sufficient for a winter's supply for a family. No better Carrot can be found for all purposes than this. We consider it the best strain of Long Orange Carrot in the market. It is exceptionally smooth and fine. It will please you. **Salzer's Long Orange beats the world. Price: Big Pkg., 10c;** oz., 15c; ¼ lb., 20c; lb., 65c.



NEW CARROT.

DEWDROP.

A novelty of the rarest order. Quality rich and delicious. Extremely early. Pkg., 10c; oz., 20c; ¼ lb 50c; lb., $1.50.

SALZER'S MIDSUMMER CARROT.

In addition to its ripening in midsummer, it equals, if indeed it does not surpass, every other variety in shape, yield and quality. Specimens have been grown 4 inches in diameter and of the very best table quality imaginable. This grand variety is sure to suit every one who grows it. It cannot be too strongly endorsed. Price: Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., $1.00; 3 lbs., $2.75.

OXHEART OR GUERANDE.

A magnificent Carrot for general culture; indeed by many considered the best of all. It is thicker at the neck, and carries its thickness well down toward the bottom. With us it yielded at the rate of 35 tons to the acre, all marketable. Every Carrot can be pulled easily by hand, no digging is necessary. **Big Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.**

EARLY SCARLET HORN. (Pointed.)

Grown extensively about Boston and other Eastern markets. It is really a valuable early sort. Pkg., 3c; oz., 9c; ¼ lb., 20c; ½ lb., 35c; lb., 65c.

SCARLET NANTES.

A splendid half-long, stump-rooted sort. Increasing in value and popularity. Pkg., 3c; oz., 9c; ¼ lb., 20c; ½ lb., 35c; lb., 65c.

EARLY SHORTHORN.

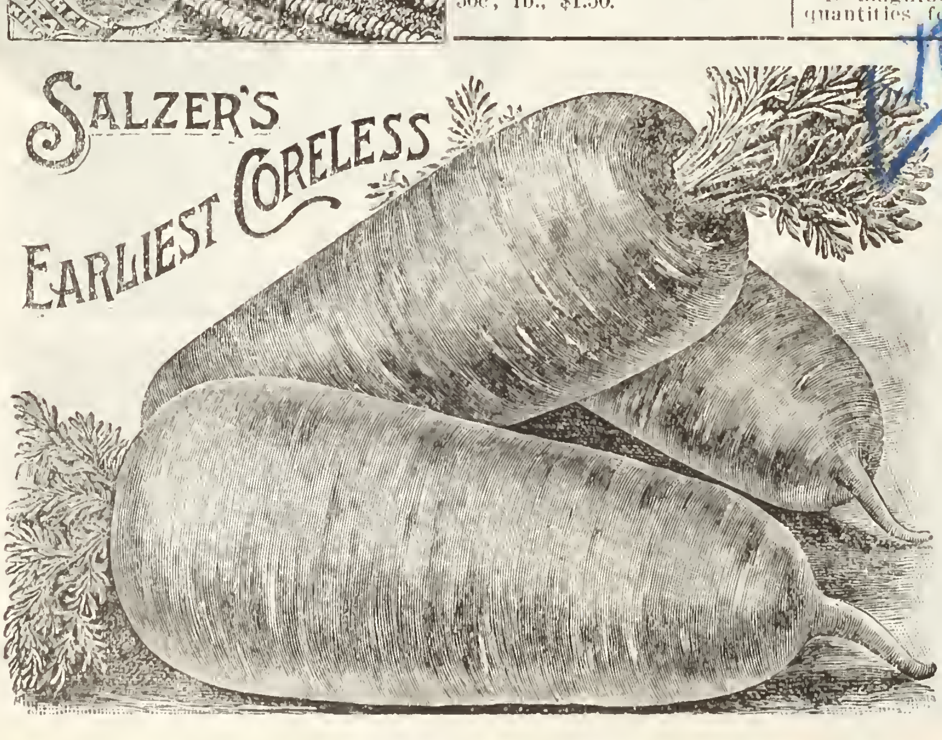
Known favorably by all growers. Considered by many to be the best table variety. Flesh fine grained. In color deep orange; has small tops; grows well in shallow soil Matures 8 to 10 days sooner than Long Orange. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.

SALZER'S FRENCH FORCER OR FORCING.

It is a very sweet and early splendid sort. It is not nearly so large as Salzer's First of All, but it is a great beauty and very early. This Carrot has enjoyed a tremendous sale, as everybody likes the little beauty. Pkg., 4c; oz., 10c; ¼ lb., 20c; lb., 55c.

CHANTENAY.

A magnificent English Carrot, grown in that country in great quantities for fall use. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.

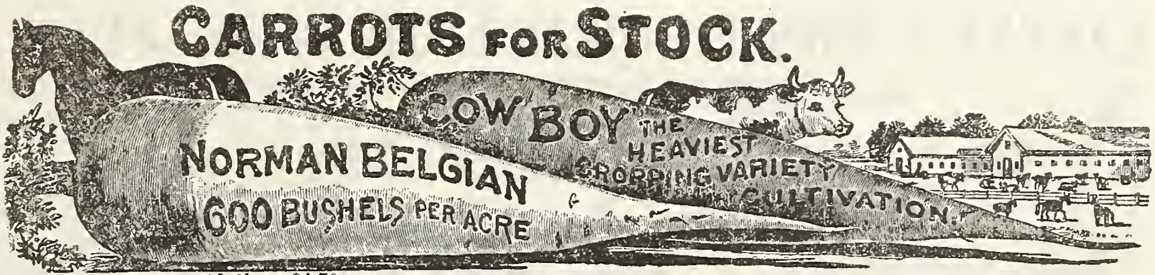


Salzer's Earliest Coreless Carrot.

This new carrot is an intensified Danvers, suited **specially for the Elite table!** It is a half long, stump-rooted carrot, somewhat deeper in color than the famous Danvers and a heavier cropper. The root is smooth, uniform and handsome, almost entirely free from core with sweet and tender delicious flesh. It never becomes stringy nor shows rings. Highly recommended for the most critical table use, and especially desirable for market gardeners and amateurs who wish to grow something choice in quality. With ordinary good treatment Salzer's Early Coreless will yield close to 45 tons to the acre. The only **carrot** we consider superior on account of its **extreme earliness** and wonderful richness of flavor is Salzer's First of All, fully described above—after that the best is Salzer's Early Coreless.

Our suggestion is: For extreme early use Salzer's First of All; for next and all summer use—yes, even for forcing—use Salzer's Earliest Coreless! This is the carrot for Texas, Lousiana, Florida and southern planters to have. Ready for January and February shipments north—then these bring fancy money.

Price of Salzer's Earliest Coreless Carrot:
Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.25.



CARROTS FOR STOCK.

Carrots are excellent for feeding to stock. Horses relish them and fatten on one feed of Carrots daily. The yield is so heavy that an acre will keep your horses fat and healthy all winter.

NORMAN BELGIAN CARROT.

A yellow sort, growing to large size, and of the finest flavor for stock. If you desire your horse to look bright and feel gay, feed him with Carrots once a day during winter. One ounce of Norman Belgium will furnish enough food. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; by express, 10 lbs., $4.50.

Long White Belgium—A white Carrot which has become the standard for stock. It is sweet and gives excellent results as a stock food. Pkg., 5c; oz., 10c; ½ lb., 30c; lb., 45c, postpaid; 5 lbs. by express, $2.00.

California Mammoth—Very large; yields 100 tons per acre. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c; 10 lbs., $6.00.

Mastodon—Carefully selected Carrot. It is grand for stock and very prolific. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 30c; lb., 60c; 5 lbs., $2.75, postpaid.

COW BOY FIELD CARROT.

We know of nothing that will pay the farmer better in this state and everywhere than to grow from 5 to 15 acres of Carrots, especially if he has a large herd of cattle, sheep and horses. It will pay to feed them daily thereon. There is no variety better than the Cow Boy. It is an enormous producer, yielding from 400 to 800 bushels per acre. Price Big Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 50c; 3 lbs., $1.35.

SWEET CORN.

SALZER'S NORTHERN PEEP O'DAY SWEET CORN
10 DAYS AHEAD
THE EARLIEST OF ALL
THE EARLIEST CORN

This Corn we find about 4 to 6 days later than Salzer's Famous 4th of July, illustrated on page 45. The Introducers of **Peep o' Day** Sweet Corn have this to say:

We regard our new Peep o' Day Sweet Corn as the most important vegetable introduction of years. Think of a Corn ten days or two weeks earlier than any other variety, and not only the **Earliest** but the **Sweetest** of all Sweet Corn, early or late.

If you do not buy anything else from this catalog send at least for some Peep o' Day Sweet Corn. Every gardener should have peep o' Day. A 10-cent package will plant 50 to 60 hills and the only regret you will have is that you did not plant more. A good thing to do is to make a planting every few days and then have Peep o' Day on your table throughout the entire season.

What product of the garden is so eagerly awaited as the first Sweet Corn of the season? Not the tasteless. discouraged. premature corn shipped long distances. worthless when picked and unfit for human food when it arrives, but the real, tender, juicy Sweet corn, ready for use before the Summer has really commenced.

PEEP O' DAY. The two points of this remarkable Sweet Corn to which we wish to call most particular attention, are its extraordinary earliness and unparalleled sweetness: almost as Sweet as Salzer's Famous 4th of July.

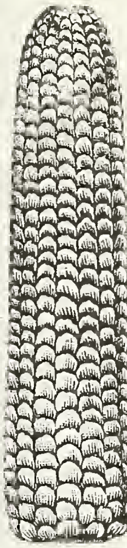
So marked is its sweetness and delicacy of flavor, that many of our customers who have been in the habit of planting several varieties to secure a succession, now plant Peep o' Day exclusively, arranging the plantings a few days apart so as to have this delicious Corn throughout the entire season.

The early varieties of Sweet Corn do not, as a rule, yield as heavily as the late sorts, but **Peep o' Day** not only surpasses in this particular all other early varieties, but all late varieties as well; in fact our crops of **Peep o' Day** have given us year after year almost double the yield an acre of any other variety we have grown, early or late.

PRICE OF PEEP O' DAY:

Big Package, 10c; Pint, 20c; Quart, 35c; Postpaid. By express: Package, 8c; Pint, 15c; Quart, 25c; 4 Quarts; 80c; Peck, $1.25; Bushel, $3.40.

POP CORN.



SALZER'S SILVER BALL

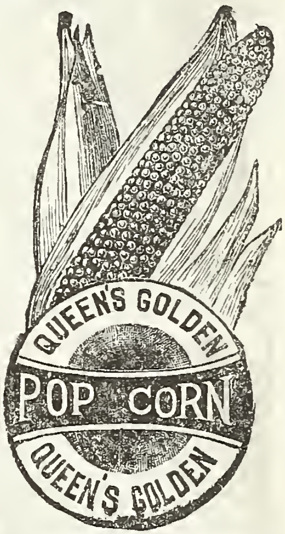
With us it is enormously productive, of fine, delicious taste, and pops readily and evenly. It is the Corn for everybody to plant. A package will be sufficient for family use. Give the boys on the farm an acre to plant pop Corn for the market. It pays. By mail; Pkg., 10c; pt., 25c; qt., 45c. By express; Pk. $1.25; bu., $3.25.

WHITE RICE.

One of the finest, most prolific Pop Corns grown; largely planted. Very good. By mail: Pkg., 10c; pt., 20c; qt., 35c. By express: Qt., 20c; pk., $1.00; bu., $3.00.

RED RICE.

A variety that pops up nicely. Pkg., 10; pt., 25c; qt., 40c. postpaid.



QUEEN'S GOLDEN.

A splendid sort. Above all is its exceeding tenderness when popped together with its delicious and delicate taste; splendid for all purposes. By mail: Pkg., 10c; pt., 20c; qt., 35c. By express: Pk., $1.00; bu., $3.25.

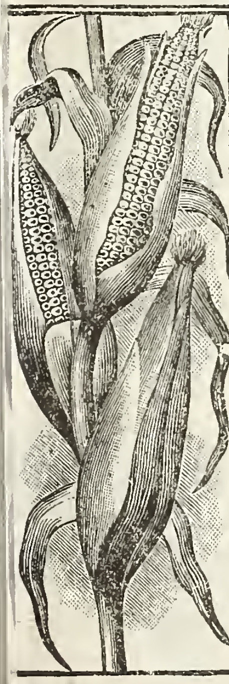
AMBER-COLORED POP-CORN.

A new, rare, exquisitely beautiful Pop Corn, popping to perfection. Large, amber-colored ears. Pkg., 15c; ½ pt., 20c; pt., 35c postpaid.

TOM THUMB.

A very, very dwarf-growing, fine Pop Corn. Pkg. 10c; pt., 30c; qt., 50c; postpaid.

THE NORDHEIM SWEET CORN.



Here is a new, extremely early Sweet Corn that asks for your favors. It was originated by Mr. Ihrig near Oshkosh, Wisconsin, and has the hearty endorsement of many advanced Agriculturists of our state.

Mr. Ihrig claims for it extreme earliness, perfectly shaped, extra large ears, and often two and three of them on a stalk, and of an extremely rich, sweet, delicious quality.

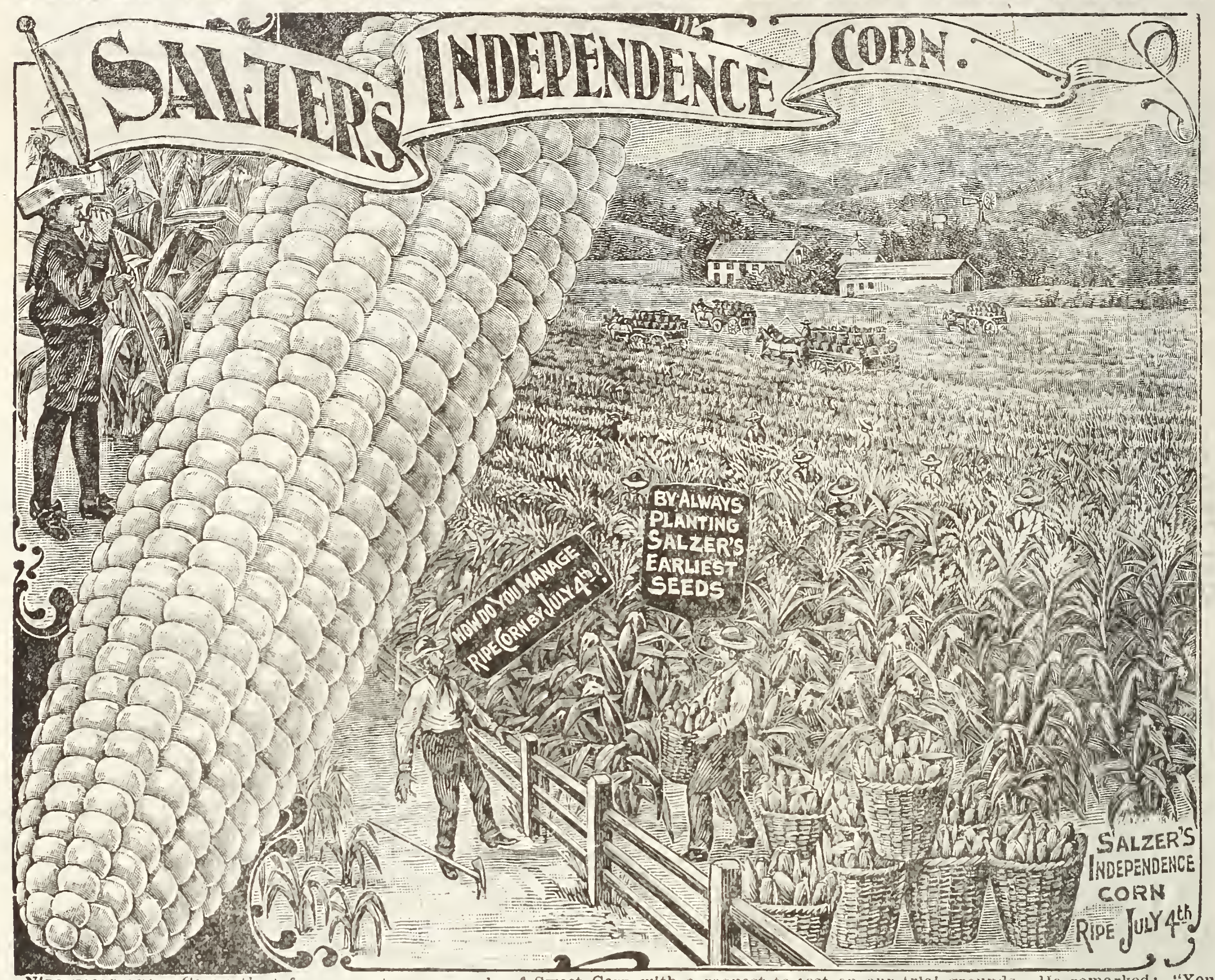
We have always said there was no corn grown that was earlier, sweeter and richer than Salzer's Fourth of July, and would have to be shown.

So this year we planted Salzer's Fourth of July and the Nordheim side by side, and really could find but little difference in earliness, which said a great deal for the Nordheim. Not any corns were tested under favorable conditions this year, owing to the great drouth, but we can say this for the Nordheim that, if it is a Sweet Corn that begins to be as early as the Fourth of July, it is a corn to tie to and to try. Mr. Ihrig pronounces it earlier--If it is, it's a marvel—a wonder—Will you try it for rich, early, large Sweet Corn for 1911?

We have a fair stock of this splendid corn this year, and will be glad, if market gardeners and others interested in a really sweet, delicious corn would thoroughly try same.

PRICE—Big Package, 15c; 1-2 Pt. 25c; Pt. 40c; Qt. 60c Postpaid By Express; Big Package, 15c; 1-2 Pt. 20c; Pt. 30c; Qt. 45c; Pk. $1.65; 1-2 Bushel, $3.25; Bushel, $6.00.

SALZER'S INDEPENDENCE OR 4th OF JULY SWEET CORN.


SALZER'S INDEPENDENCE CORN.
HOW DO YOU MANAGE RIPE CORN BY JULY 4th?
BY ALWAYS PLANTING SALZER'S EARLIEST SEEDS
SALZER'S INDEPENDENCE CORN RIPE JULY 4th

Nine years ago a Connecticut farmer sent us a sample of Sweet Corn with a request to test on our trial grounds. He remarked: "You will find it the sweetest and earliest early Sweet Corn you have ever seen. It has been in our family, on our farm near Hartford, for more than half a century, and I will tell you, Mr. Salzer, it is the earliest Sweet Corn in America to-day."

We acknowledged the seed, telling him if it were earlier than Salzer's First of All we would give him $100.00 for each week it was earlier than Salzer's First of All, and then buy all the seed that he could grow during the season of 1903, and gladly pay him $10.00 a bushel for same.

Well, now, that Connecticut Yankee caught us easily. Yes, it proved two weeks earlier than Salzer's First of All, so he got on that score, $200.00. Then he sent 28 bushels of as fine seed Sweet Corn as we ever saw, that made $280.00 more, so in all, this bright farmer obtained from us $180.00 for this Earliest Fourth of July Sweet Corn.

He rejoices over his great luck, and we glory in the fact of our new acquisition.

EARLIEST, SWEETEST, BEST ON EARTH.

Sweet Corn usually is fit to use at La Crosse, that is, such early varieties as Salzer's First of All, the 25th to 28th of July. Had the months of May and June been as warm as ordinarily (last year was very, very cool at La Crosse for the months of May and June), but had it been as warm as we usually have, we believe Salzer's Independence or 4th of July Sweet Corn would have been ready at La Crosse and fit for the table July 4th. As it was, several hundred customers in Iowa, Illinois, Nebraska, Missouri, Indiana, Ohio, Maryland, Tennessee, and other parts, report this corn fit for the table on our National Independence Day, July 4th.

Here is the test of this Corn at La Crosse during the past season. It was a revelation! If we had had a warm May and June, this Corn would have been fit for the table July 4th at La Crosse! We wish you to particularly notice how much earlier it is.

Salzer's Independence, ready for use July 12th.
Salzer's First of All, ready for use July 24th.
Peep of Day, ready for use July 23d.
Premo, ready for use Aug. 2nd.
Henderson's White Cory, ready for use Aug. 5th.
Maule's First of All, ready for use Aug. 4th.

G. Schumacher, of Union Foundry Co., Anniston, Ala.: We had the first Salzer Independence Sweet Corn on our table May 22, sweetest Corn I ever ate! It proved six days earlier than Peep o' Day! (Write to him about it; enclosing 2c stamp.)

Now, that stamps Salzer's Independence or 4th of July Sweet Corn by all odds as the very earliest corn on earth.

$450.00 PER ACRE.

James Cross, Cook County, Ill.: Your Fourth of July Sweet Corn is the best ever. It surely beats anything ever seen here.

It was seemingly weeks ahead of my neighbors. I received "State Street prices," owing to the great scarcity and splendid, wonderful sweetness of your corn. I planted one acre.

500 Dozen Ears by July 10th at 20c per dozen	$100.00
1200 Dozen Ears by Aug. 10th at 15c per dozen	180.00
600 Dozen Bunches Radishes by June 30th at 20c	120.00
100 Bus. of Milk Globe Turnips at 50c per bu	50.00
Total	$150.00

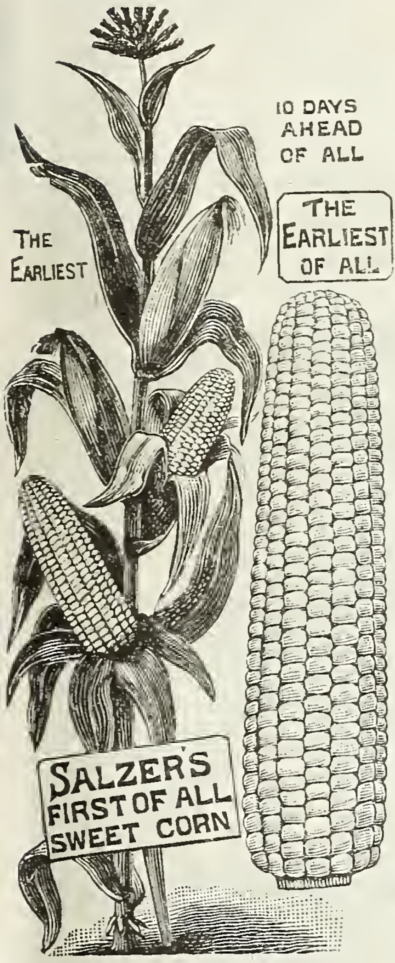
Immediately after planting my corn, I sowed 5 lbs. of Early Bird Radish Seed to the acre, which gave me a great yield of the juiciest, finest radishes ever seen and then in early August, resowed the field to 1½ lbs. of Salzer's Milk Globe Turnip. That brought an additional $50.00.

Rich land, intensive cultivation and up-to-date gardening brought above result.

SUMMING UP!

Let's sum up the whole matter on Salzer's Independence Corn. Every market gardener, every citizen, everybody planting same, will find that he has absolutely **the earliest** Sweet Corn grown, and that it is **from** five to twenty days earlier than other seedmen's earliest sorts. Then it is sweeter than the sweetest Sweet Corn, known to the trade to-day. It is without question the very sweetest, earliest, finest Sweet Corn offered; the size of the ear is **just right**, not clumsy, but just right, and in order to introduce the same largely we have placed the **price** very low.

Price of Salzer's Independence or 4th of July Sweet Corn: Big package, 15c; ½ pt., 20c; pt., 30c; qt., 50c, postpaid.
By freight or express: Big package, 15c; ½ pt., 20c; pt., 25c; qt., 35c; pk., $1.25; ½ bu., $2.00; bu., $3.90.



SUGAR CORN.

SALZER'S FIRST OF ALL.

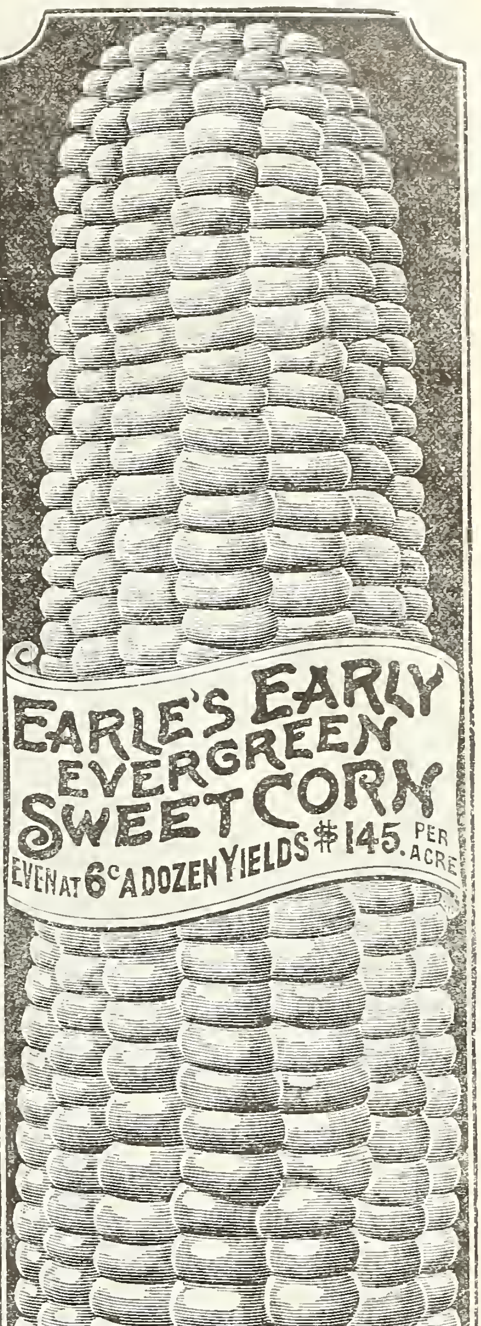
(Only beaten by Salzer's Fourth of July in Earliness.)

For years Salzer's First of All led the world in earliest sweet corn. It takes a back seat now only for **Salzer's Fourth of July** which is earlier and finer, but it is right at the top of earliest sorts when compared with other seedmen's very earliest; it is extremely delicious; sure to please the most fastidious.

We have tested every sort known to man. but have found none so early. none so sweet. none so quick growing. none such a splendid money-maker for the market gardener on account of its extreme earliness. **First-of-All** has proven itself. in this test. **6 days, and in some cases 10 days, earlier than the Cory and other seedsmen's earliest sorts.** It will be found an especial boon to all market gardeners. Ears often 8 inches long. though the average length is but 5 to 6 inches. It is a magnificent Corn. and will be a great bonanza to all who plant it. It's early. early. early!

Price of First-of-All Sweet Corn:
Big pkg., 10c; pt., 20c; qt.. 40c. postpaid. By freight: Qt., 25c; pk., $1.00; ½ bu.. $1.80; bu., $3.50.

EARLE'S EARLY EVERGREEN SWEET CORN.


EARLE'S EARLY
EVERGREEN
SWEET CORN
EVEN AT 6c A DOZEN YIELDS $145. PER ACRE

This sweet corn has fairly leaped into popularity and it is safe to say that there is more Earle's Early Evergreen corn planted today for 2nd earliest than any ten other 2nd earliest varieties put together and there is a reason for this. It ripens but a few days later than such varieties as Early Corey. Early Minnesota. Golden Bantam. First of All and varieties of this kind. while it is infinitely sweeter and much larger eared.

Gardeners are on the lookout for an extra early. extra fine. extra large. extra sweet. extra big-eared Sweet Corn. Well. in this Earle's Early Evergreen. we have just the Corn you are looking for. Mr. Gardener! I have been looking for just such a Corn for years. and I am frank to tell you so. and believe that careful tests of this new Sweet Corn convince me of its sterling merit. and I take pleasure in listing it in my catalog and offering it to the public. The ear measures 10 to 12 inches. In color the kernels are pure white. and are very sweet. tender and palatable. Earle's Early Evergreen is a prolific variety. and matures its ears in from 58 to 70 days. depending on location and character of soil. On warm. sandy land the ears are ready in 58 days. while on heavy clay land the period of growth is longer. The large. well-filled and highly palatable ears command a quick sale in any market where there is a demand for really choice early Sweet Corn. and I recommend this variety to market gardeners. as well as for use on the home table. Now, then. you will need to try this; it is earlier than Early Champion. is finer than that sort and as big almost as its namesake. It will be the biggest money-maker you ever struck.

$300.00 PER ACRE.

Wm. Franz: I am happy. Planted ½ bushel Early Evergreen. Season was very dry and prices for corn way up. I sold 2.100 dozen. receiving over $300.00.

Price of Earle's Early Evergreen Sweet Corn: Big package 10c; pt.. 20c; qt., 35c: postpaid. By express: Qt., 25c; pk., $1.00; ½ bu., $1.85; bu., $3.50.

EARLIEST "GOLDEN BANTAM."

Of extreme hardiness, this can be planted earlier than any other true sweet corn. and will then produce the **earliest supply of ears for the table,**—always excepting Salzer's Famous Fourth of July Sugar Corn.

Planted later it does not develop quite so quickly as Cory. but is vastly superior in rich sweet flavor. The stalks grow from three and a half to four feet in height and produce one to two good ears on each stalk. The ears are five to six inches in length:—the grains, when ears are ready for use. are a bright golden yellow. The flavor is exceptionally rich and sugary. "the sweetest of all." **Per pkg., 10c; ½ pint, 15c; per pint, 25c. postpaid. By express: Per pint, 20c; quart, 35c; 4 quarts for 75c; per peck, $1.50.**

"HOWLING MOB"

Is ready for use only three to five days later than the extra early Cory when both are planted at the same time. but the ears are so much larger in size. while the grains are so much whiter and sweeter. that it should really be compared with the second-early Crosby's Twelve-Rowed and other varieties of a later season. **Per pkg., 10c; per pint, 25c. postpaid. By express or freight: Per pint, 20c; quart. 30c; 4 quarts, $1.00; per peck, $1.75.**

Peep o' Day—See page 46.

EXTRA EARLY ADAMS.

This Corn is a splendid early variety. though not a regular Sweet Corn—fine for roasting ears! It's very early and a most profitable variety that can be grown on account of earliness and fine shape of ears. By mail: Pkg.. 10c: pt.. 20c; qt., 35c. By express: Peck. 75c: ½ bu.. $1.25: bu., $2.25.

BLACK MEXICAN SWEET CORN.

It is of excellent quality. medium late. and on account of its novel appearance is sure to be taking. Pkg., 10c; pt.. 20c; qt., 35c, postpaid. By express. pk.. $1.00.

NEW EARLY CHAMPION SWEET CORN.

Produces ears 12 inches long in 60 days. This new variety is without question the **earliest large Sweet Corn** yet introduced. being only a few days later than the first early small sorts. Ears nearly as large as the Evergreen. pure white kernels. with medium sized white cob; very sweet. tender and full of milk. yielding from 2 to 3 ears to the stalk.

By mail: Pkg., 10c; pt., 20c; qt., 35c. By express: Pk., 90c; bu., $3.50.

BURPEE'S EVERGREEN.

Immensely popular. and well it may so be. A little later than Earle's Evergreen. It's very sweet. very early and very large. Pkg.. 10c; pt., 20c, postpaid. By express. Qt., 25c; pk., 90c; bu.. $3.20.

PRICES OF FOLLOWING 8 SWEET CORN SORTS.

By express: Pkg., 5c; pt., 15c; qt., 30c; pk., $1.00 bu., $3.00.
By mail: Pkg., 6c; pt., 25c; qt., 40c.

1. **Perry's Hybrid (Ballard's Early)**—Also known under Chicago Market. It is a fine sort; very sweet. a good second early. large. fine ears.
2. **Early Minnesota**—One of the best varieties for second early.
3. **Early Marblehead**—Fine flavor and very sweet.
4. **Moore's Concord**—Largest and best second early.
5. **Cory**—A splendid. very early Sweet Corn. rich in flavor.
6. **Mammoth Sugar**—Later than Evergreen. large. sweet.
7. **Egyptian Sweet**—Late, ears large. and flavor rich and sweet.
8. **Hicox Canner**—A superb sort for canning. ripening two weeks before Egyptian.

We fill above at $3.00 a bushel until stock is exhausted; then at market price.

STOWELL'S EVERGREEN SWEET CORN.

Best known. best advertised. best loved of all late sweet corns, and hence it comes that there is more Stowell's Evergreen Sweet Corn planted for late than of all other late varieties put together. The reason for this is that Stowell's Evergreen does so splendidly everywhere and seems to fill the bill to perfection. Now. our strain is vastly superior to the bulk offered. It has been carefully grown for seed. and is sure to give great satisfaction. The ears are very large—We have seen them 10 to 11 inches long; deliciously sweet. and will outsell the common varieties of late Sweet Corn two to one. Pkg., 10c; pt.. 25c; qt.. 40c, postpaid. By express: Pkg., 10c; qt.. 30c; pk., 90c; ½ bu.. $1.75; bu.. $3.50.

COUNTRY GENTLEMEN.

One of the very sweetest of all sugar corns; ears extremely large and of delicious flavor.

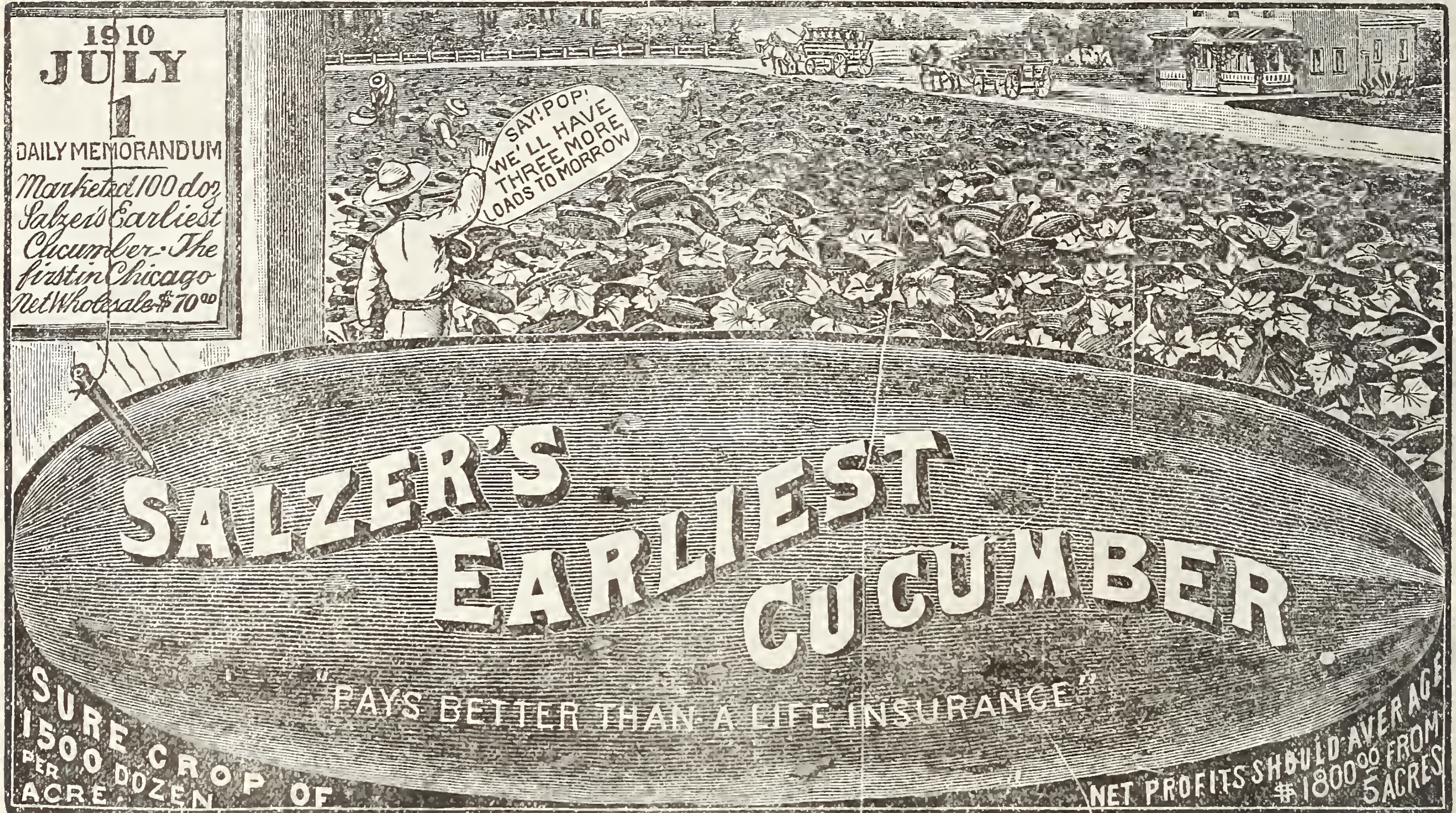
This is used largely in the East. where it is called the finest of all Sweet Corn for private table. It is also known as **Zigzag Corn,** on account of the peculiar arrangement of its kernels. It is of a delicious quality. ripening 6 days before Evergreen Corn. and will delight the most fastidious epicure. By mail: Pkg., 10c; pt., 20c; qt., 35c. **By express: Pk., $1.00; bu., $3.60.**

THE 2 GREATEST CUCUMBERS ON EARTH.

We make the keen declarations that on this page are described the two very best Cucumbers on earth!—We take nothing back—saying this; and you my friend in trying these 2 great sorts will say: "Absolutely the best fine grained, sparkling white, refreshing and delightfully flavored Cucumbers I ever saw."

1. SALZER'S EARLIEST CUCUMBER.

SALZER'S EARLIEST CUCUMBER is universally acknowledged by seedsmen, by market gardeners, by private planters, whether for city gardens or acre cultivation, to be without a peer the earliest, finest table variety in the world. Over 100,000 customers planted this sort since 1896, when first introduced by us, and all pronounce it the earliest, finest Cucumber in existence.


1910
JULY
1
DAILY MEMORANDUM
Marketed 100 doz
Salzer's Earliest
Cucumber - The
first in Chicago
Net Wholesale $70.00
SAY! POP! WE'LL HAVE THREE MORE LOADS TO MORROW
SALZER'S EARLIEST CUCUMBER
"PAYS BETTER THAN A LIFE INSURANCE"
SURE CROP OF 1500 DOZEN PER ACRE.
NET PROFITS SHOULD AVERAGE $1800.00 FROM 5 ACRES

Talk about Cucumbers! We are positive that there is nothing in America, and nothing in the wide world, in the Cucumber line, that will so quickly make money for the market gardener, citizen or farmer, as **Salzer's Earliest.**

Since we introduced this remarkable early variety, it has, judging from hundreds of reports, already leaped into popularity. And well it may, for it is the most magnificent early **Cucumber** we have ever seen. It is remarkably perfect and uniform in growth, with beautiful, nice-sized Cucumbers—just the size which will sell in all markets. We cannot too strongly recommend same. Although not so large as Salzer's Perfection or Improved Long Green, yet it is so **early—way** ahead of every other sort—that it cannot help but attract attention and pay the grower. It is A No. 1 in all stages and equally good for forcing or outdoor planting.

It is certainly the earliest Cucumber in the world. A Cucumber especially adapted for the hot-bed or early garden culture, as it sets quickly and produces beautiful Cucumbers in the shortest possible time. It is a great money-maker for market gardeners, a single hot-bed often yielding from $25.00 to $50.00 worth, according to your market. We have time and time again received $1.20 and $1.50 a dozen for these great early beauties, and we know that every one who will carefully grow them in their hot-beds, or in some sheltered location outside, will make lots and lots of money out of them.

What Gardeners Who Use Salzer's Earliest Say:

Frank Clark, Milwaukee: "Your Earliest Cucumber is a bonanza to gardeners."

Wm. Goode, St. Paul: "I made more money out of 1 lb. Earliest Cucumber seed than out of anything else."

Henry Johns, Iowa: "It is the earliest Cucumber I ever tested. Mine were the first in the market and quickly sold at $1.00 per dozen."

$87.50 FROM ¼ LB. SEED.

"I made $87.50 in six weeks on my SALZER'S EARLY CUCUMBERS—all from ¼ lb. seed which cost me but 40c—sold in the St. Louis market. They were so early—many days ahead of all others."

Emerson Green, Granite City, Ill.

Mrs. Fred Heil, Evanston: "I bought one ounce for my own use. They proved so very early and so prolific that I sold my surplus for $17.00 to my neighbors, because mine were weeks ahead of theirs."

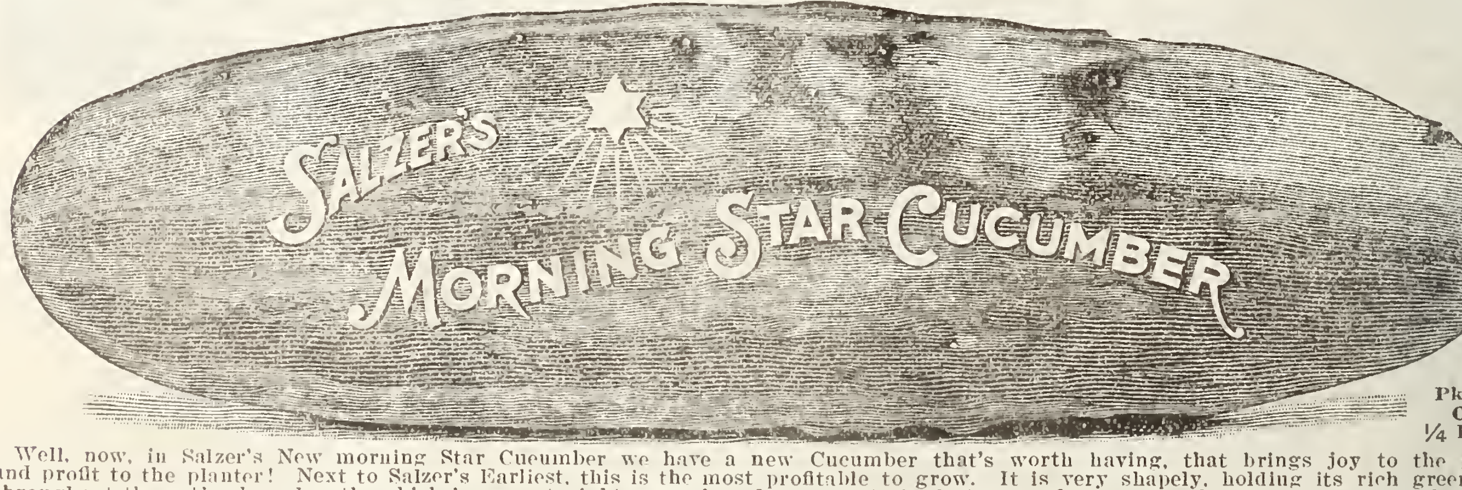
If we were to have three Cucumbers, they would be **Salzer's Earliest, Morning Star** and **Long Giant,** and then, of course, we would have a pickling Cucumber, and nothing in the wide, wide world equals **Salzer's Prolific Pickle** for this purpose.

If you have ever grown a finer Cucumber than Salzer's Earliest, that will make you more money and quicker money, and is of a finer quality, we would like to know it.

Price of Salzer's Earliest Cucumber: Big package, 10c; oz., 15c; ¼ lb., 40c; ½ lb., 75c; lb., $1.25; 4 lbs., $4.50, postpaid.

2. SALZER'S NEW MORNING STAR CUCUMBER.

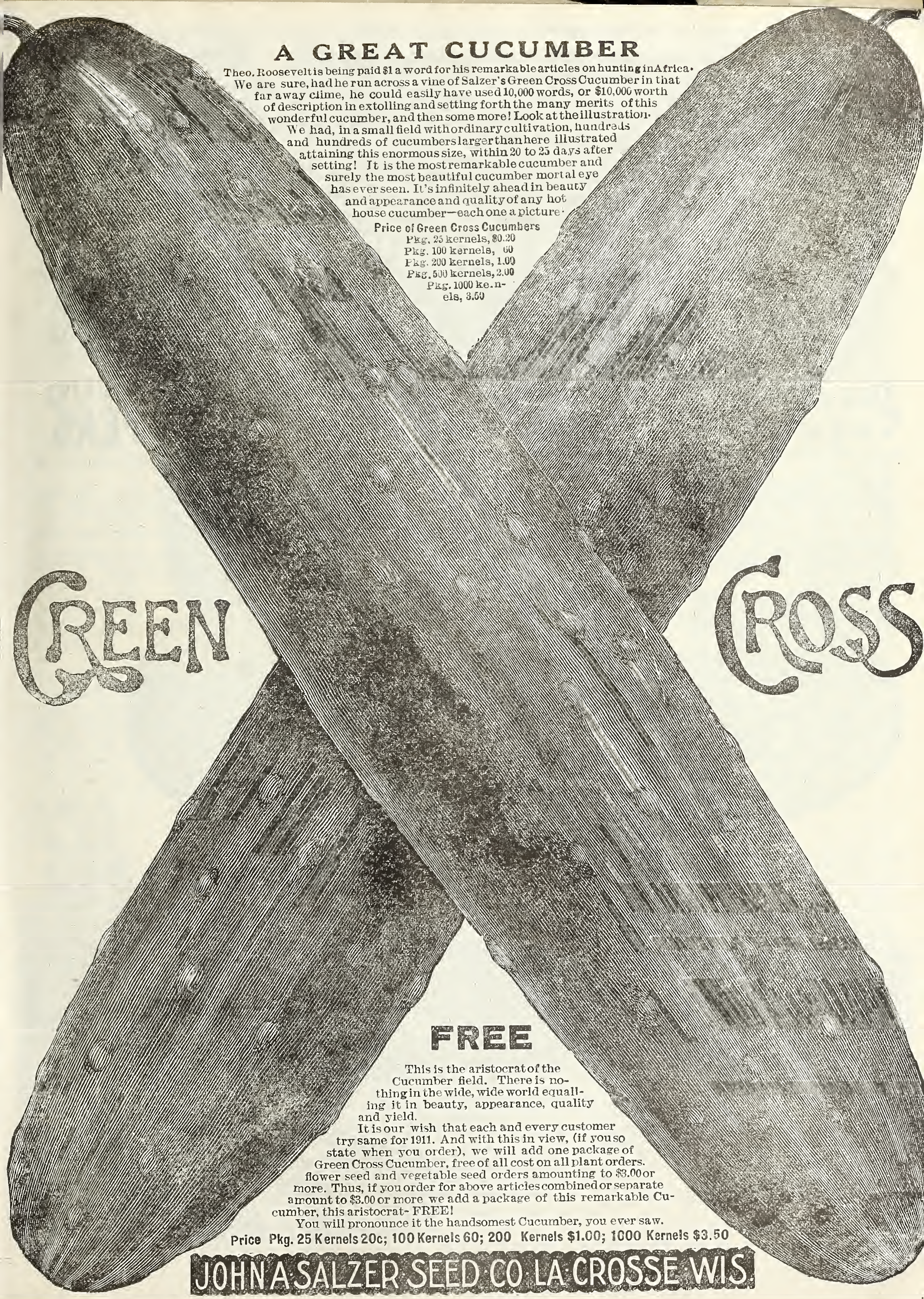
Its wondrous points are: Sparkling green with snowy white flesh, delicacy of flavor, refreshing taste—perfect shape.



Pkg., 10c.
Oz., 15c.
¼ lb., 50c.

Well, now, in Salzer's New morning Star Cucumber we have a new Cucumber that's worth having, that brings joy to the grower and profit to the planter! Next to Salzer's Earliest, this is the most profitable to grow. It is very shapely, holding its rich green color throughout the entire long length, which is very straight, smooth and symmetrical. It is one of those rare Cucumbers, both in shape, size and quality, one so rarely finds, and we are confident if you once grow same you will never be without them. It is spendidly adapted for the market gardener's or kitchen planting.

PRICE OF SALZER'S NEW MORNING STAR CUCUMBER: pkg., 10c; oz., 15c; ¼ lb., 50c; ½ lb., 80c; lb., $1.25; 4 lbs., $4.50.



A GREAT CUCUMBER

Theo. Roosevelt is being paid $1 a word for his remarkable articles on hunting in Africa. We are sure, had he run across a vine of Salzer's Green Cross Cucumber in that far away clime, he could easily have used 10,000 words, or $10,000 worth of description in extolling and setting forth the many merits of this wonderful cucumber, and then some more! Look at the illustration. We had, in a small field with ordinary cultivation, hundreds and hundreds of cucumbers larger than here illustrated attaining this enormous size, within 20 to 25 days after setting! It is the most remarkable cucumber and surely the most beautiful cucumber mortal eye has ever seen. It's infinitely ahead in beauty and appearance and quality of any hot house cucumber—each one a picture.

Price of Green Cross Cucumbers

Pkg. 25 kernels, $0.20
Pkg. 100 kernels, 60
Pkg. 200 kernels, 1.00
Pkg. 500 kernels, 2.00
Pkg. 1000 kernels, 3.50

FREE

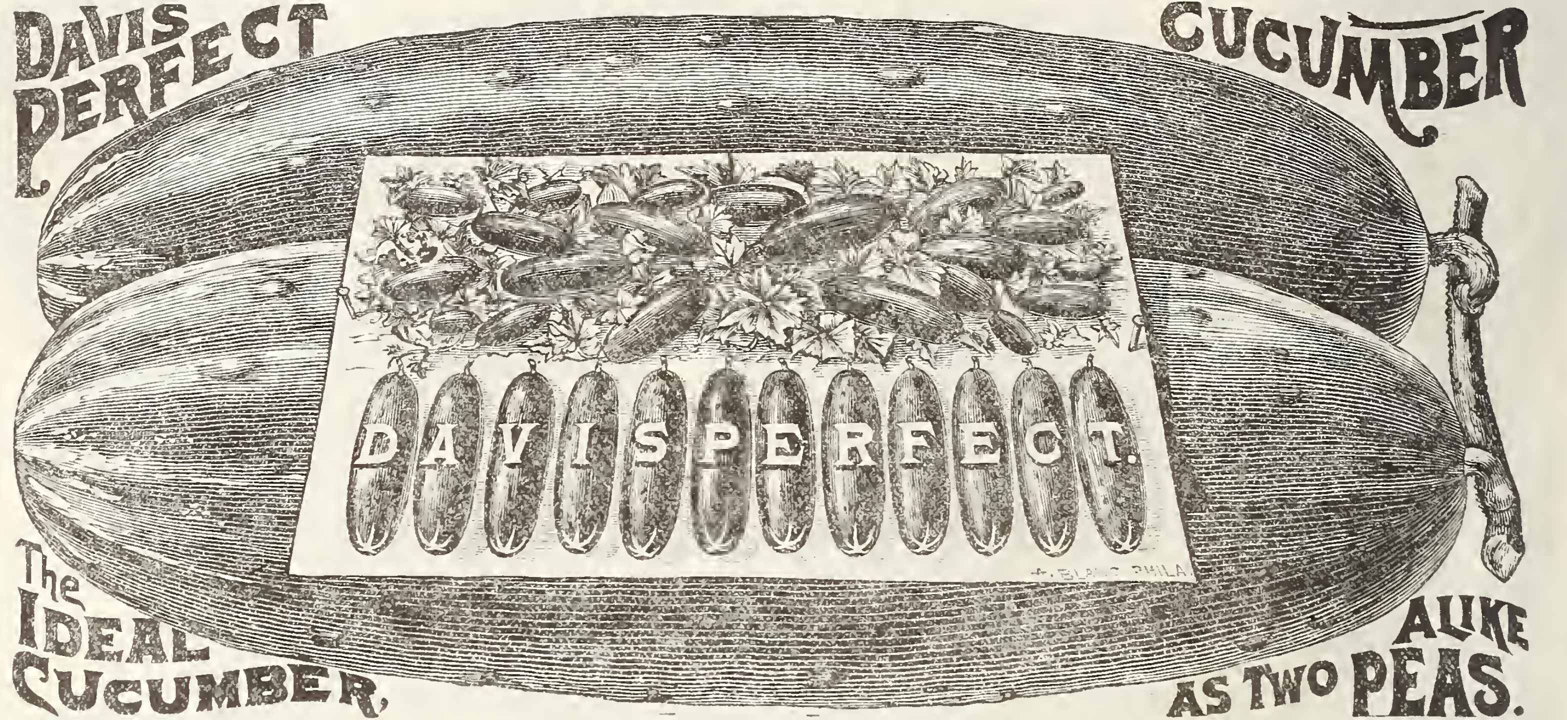
This is the aristocrat of the Cucumber field. There is nothing in the wide, wide world equalling it in beauty, appearance, quality and yield.

It is our wish that each and every customer try same for 1911. And with this in view, (if you so state when you order), we will add one package of Green Cross Cucumber, free of all cost on all plant orders. flower seed and vegetable seed orders amounting to $3.00 or more. Thus, if you order for above articles combined or separate amount to $3.00 or more we add a package of this remarkable Cucumber, this aristocrat- FREE!

You will pronounce it the handsomest Cucumber, you ever saw.

Price Pkg. 25 Kernels 20c; 100 Kernels 60; 200 Kernels $1.00; 1000 Kernels $3.50

JOHN A SALZER SEED CO LA CROSSE WIS.



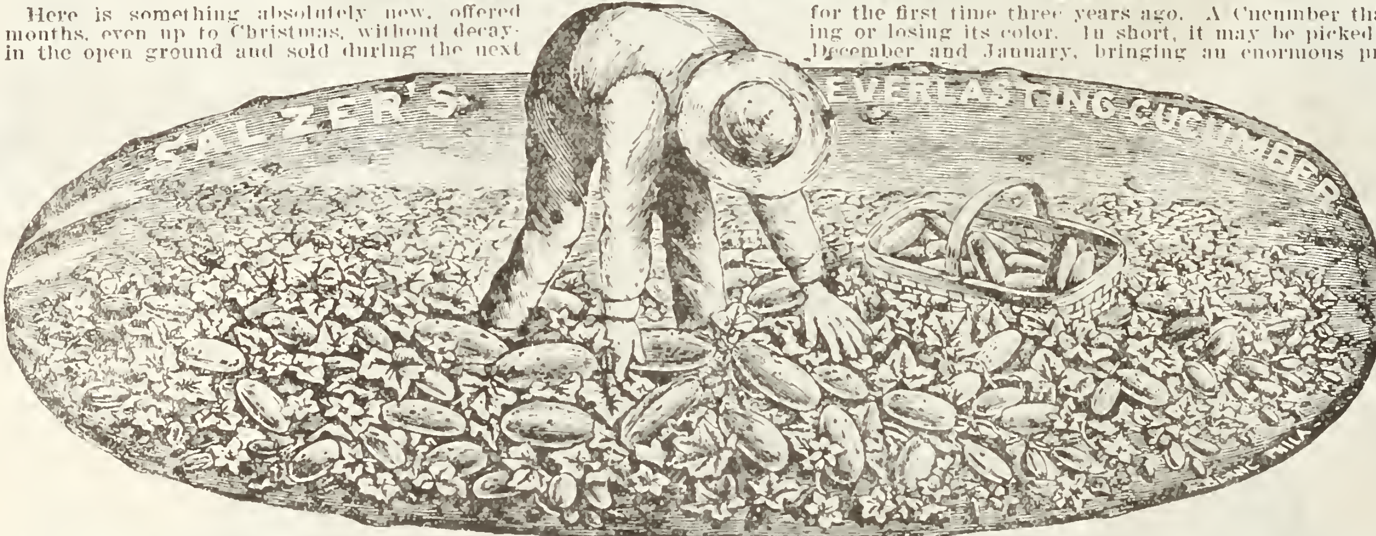
Plant the Davis Perfect, and you will raise in the open ground, cucumbers that will sell in any market at same price as the high priced hot house forcing cucumbers.

It is the most popular variety of its type today. The Davis Perfect has been most carefully selected by a veteran outdoor and greenhouse grower of Cucumbers—for length, slimness and its dark green color. In spite of length and size, it is a most vigorous grower and prolific yielder, besides resisting blight longer than most varieties. Equally valuable for indoor, frame and outdoor planting.

Price of Davis Perfect Cucumber: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.75; 3 lbs., $4.00.

SALZER'S STRAIN OF EVERLASTING CUCUMBER.

Here is something absolutely new, offered for the first time three years ago. A Cucumber that will keep for months, even up to Christmas, without decaying or losing its color. In short, it may be picked from the vines in the open ground and sold during the next December and January, bringing an enormous price.



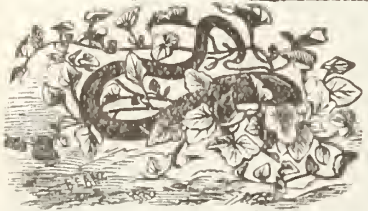
Our attention was first called to this by a letter from Mrs. C. K. Bell, of Toledo, Ohio, reading as follows:

"Gentlemen:—I have something new in the Cucumber line. You can take a Cucumber, put it in a cool, dry cellar and keep it for months without losing the color or the quality or without decaying. I believe if you could once see this Cucumber that you would wish to handle same."

We immediately wrote Mrs. Bell to send us a sample Cucumber. This she kindly did, sending one-half dozen. We put them in a tight box surrounded by cotton in a cool, dry place. They were taken from the vine Sept. 1st. They remained sound and firm, retaining their color and quality until Christmas, when they furnished a Christmas delicacy. We are sure that we could have kept these Cucumbers along until February or March. Think of the fancy prices Cucumbers would bring in March!

Now our stock of this seed is very limited, indeed confined to but several pounds, hence we can sell but small quantities to each customer.

Price of Salzer's Everlasting Cucumber: Package of 20 seeds, 15c; ½ oz., 60c; oz., $1.00.



SNAKE, Pkg., 10c.

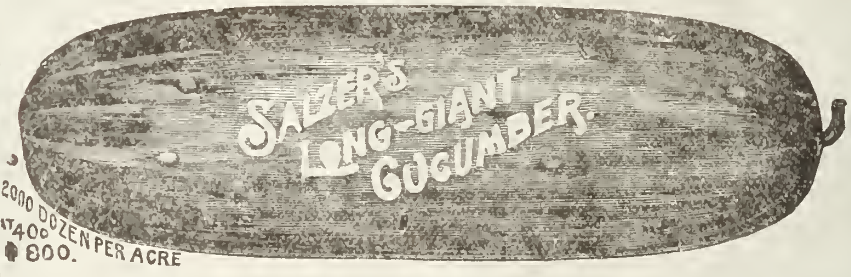
SNAKE CUCUMBER. Have you seen this Cucumber as long as 6 feet, coiled up like a snake? A singular and remarkable curiosity. It is good for food, but is grown more on account of its oddity. Pkg., 10c; oz., 25c.

SALZER'S PERFECTION CUCUMBER.

For hotbed forcing, for early in the open ground, or, in fact, for any purpose whatever this Cucumber is peer of all. We have never seen a strain so uniform in size, color and eveness, so complete in all the requirements that go to make a good Cucumber as our Perfection. Mr. W. Oberst, a Cucumber grower, sold $107.00 worth of Cucumbers from ¼ lb., of seed. Don't that pay? **Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.00.**

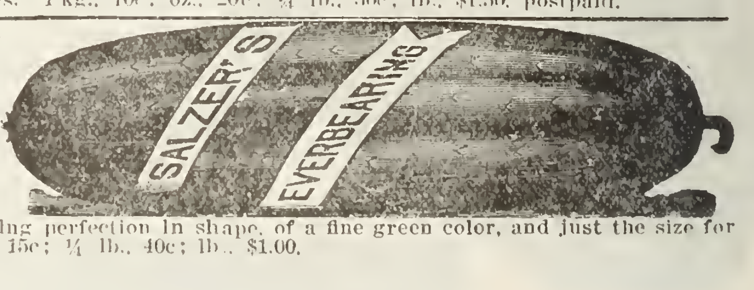
MIXED CUCUMBERS.

Our friends love this mixture, the way they order each year! and why not?—It gives you a dozen to twenty fine, tender, delicious Cucumber Sorts in a package—all different! Big pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 60c, postpaid.



SALZER'S LONG GIANT CUCUMBER. Surpasses all varieties in its giant length and great beauty. It is positively the handsomest green cucumber that we have ever seen, often measuring 15 inches long; very uniform in size. It is extremely crisp, brittle and appetizing, with but few seeds, while its yield is something astonishing. A market gardener of our acquaintance reported 2,000 dozen per acre of fine, saleable Cucumbers. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50, postpaid.

SALZER'S NEW EVERBEARING CUCUMBER. The peculiar merit of this novelty is that the **vines continue to flower and produce fruit in large quantities until killed by frost.** One vine exhibits at the same time Cucumbers in every stage of growth, the small one being perfection in shape, of a fine green color, and just the size for pickling. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.00.

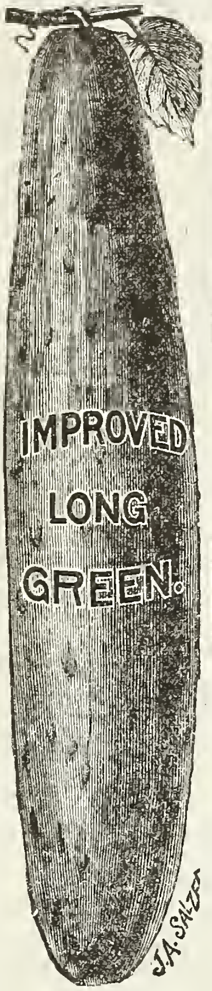


IMPROVED LONG GREEN.

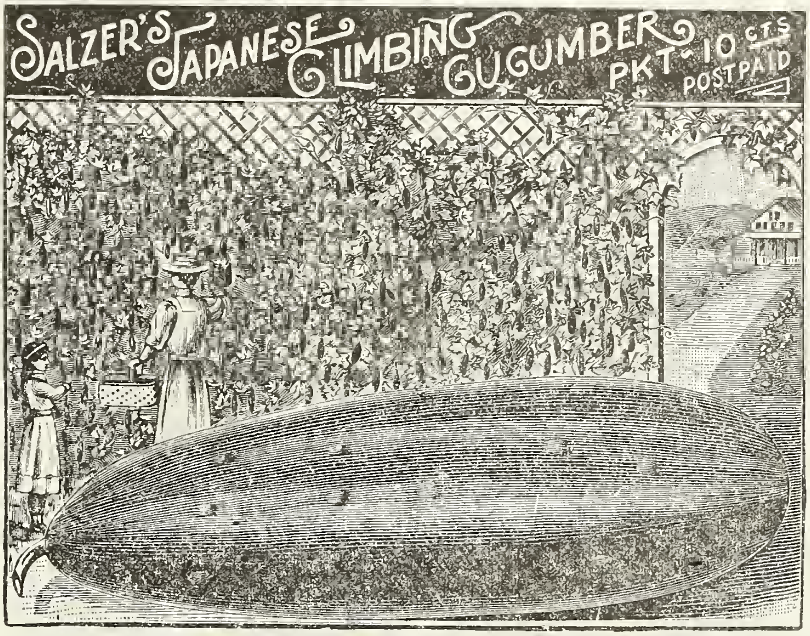
A Fine Cucumber.

You could travel ten thousand miles before finding a finer variety; as this variety seems to have taken the lead all through the world as the great varity to plant for a general crop. Is grown in every civilized country, and we know of no sort that we would more heartily recommend for general garden culture than this.

Our **Improved Long Green** seems to have captured the hearts of everybody. It is safe to say that more seed is planted of this sterling variety than of any five other standard sorts. Next to Salzer's Perfection and Morning Star, it is withal the very best to plant for all purposes. It is a splendid forcing Cucumber, as well as for general crop. One of the best selling Cucumbers in the Market. Long, smooth, fine flesh, but few seeds. Grows from 10 to 20 inches long. It is the Cucumber you want for house and market. **Price of Improved Long Green: Pkg., 5c; oz., 10c; ¼ lb., 25c; ½ lb., 45c; lb., 80c.**



The Prince of Long Cucumbers.


SALZER'S JAPANESE CLIMBING CUCUMBER PKT-10 CTS POSTPAID

Salzer's Great Japanese Climbing Cucumber.

A wonderful Cucumber, climbing rapidly like a vine and bearing innumerable Cucumbers of delicious quality. The fruits are 8 to 10 inches in length, of a fine green color; the flesh is thick and firm, never bitter, and fine for pickling as well as slicing. It is very prolific, and the fruits, being raised well above the ground, **never suffer from wet weather or insects;** vines are proof against mildew, and continue bearing until late in the fall.

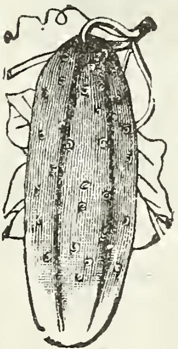
Pkg., 10c; oz., 20c; ¼ lb., 60c, postpaid.

West India Gherkins.

A novel little Cucumber, grown for show and pickles. Pkg., 5c; oz., 20c.

WHITE SNOW.

A new snow white Cucumber, very popular, as its pure, waxen white color makes it very attractive. Price: Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.



White Erfurt Spine.

11 CHEAP CUCUMBERS.

☞ **Price of the following 11 sorts: Pkg., 4c; oz., 10c; ¼ lb., 25c; lb., 85c; by express, lb., 75c.**

1. **Early Market**—The very earliest of all Cucumbers, good for forcing; 3 to 5 inches long.
2. **White German**—This is one of the handsomest early varieties known; is large and very productive.
3. **White Perfection**—Fine white variety.
4. ☞ **White Erfurt Spine**—Wonderously prolific, early frame Cucumber. Largely used.
5. **Long Green Southgate**—A great beauty.
6. **Green's Prolific**—One of the best pickling sorts known; small, crisp.
7. **Boston Pickling**—Fine pickler.
8. **Nichol's Medium**—Fine pickler.
9. **Chicago Pickling.**
10. **Fordhook Pickling.**
11. **Milwaukee Pickle**—A famous pickler.

THE CUMBERLAND PICKLE.

This variety of the hardy White Spine type, is a **rapid, strong grower and is very prolific in fruit.** The pickles differ from all other hardy sorts in being thickly set with fine spines, except on the extreme stem end. During the whole period of growth, from the time they first set until full grown, the form is exceptionally **straight and symmetrical,** making them as choice for a slicing variety as for pickles. The flesh is firm, very **crisp and tender at all stages. Price of The Cumberland Pickle: Big pkg., 10c; oz., 20; ¼ lb., 35c; lb., $1.10.**

SALZER'S ELITE
SALZER'S ELITE
SALZER'S ELITE
SALZER'S ELITE
SALZERS ELITE
SE

SALZER'S ELITE PICKLING.

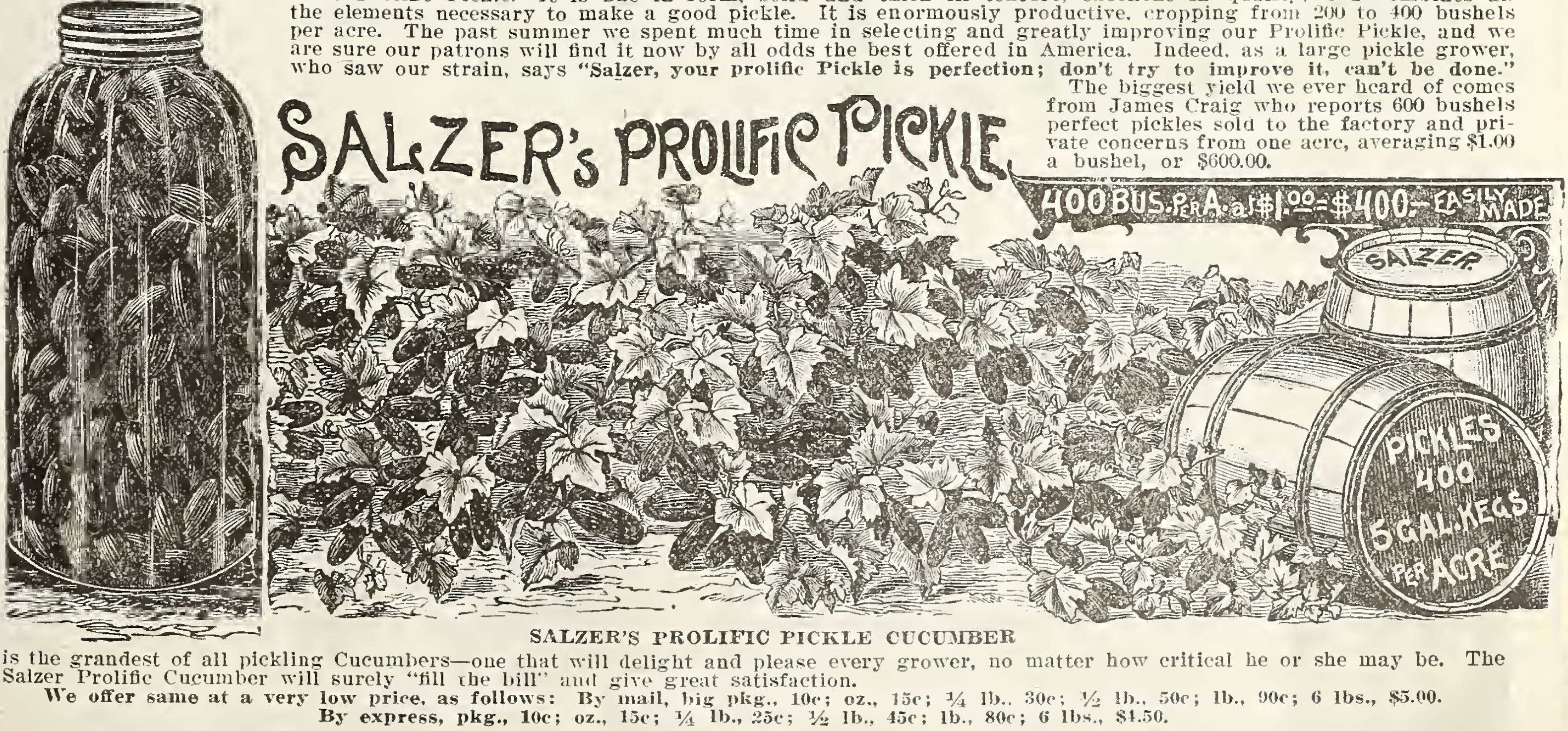
There is no pickling Cucumber in the United States today which enjoys so large a sale as Salzer's Prolific Pickle, but in Salzer's Elite we have something still a little better, still a little finer, choicer, rarer, just the pickling Cucumber you want for something real fancy. The housewife who wishes to put up a few bottles of extra fancy, extra fine, extra tender Pickling Cucumbers will want Salzer's Elite. **Price: Pkg., 15c; oz., 25c; ¼ lb., 75c; lb., $2.50.**

SALZER'S PROLIFIC PICKLE CUCUMBER.

My friend, you who relishes a rich, crisp pickle—a pickle just a little better than grandma used to make—here is the variety that will give you the pickles from which such rich, crisp, solid, delicious pickles can be made.

For several years we have made Cucumbers for pickles a study, testing and originating new sorts for this purpose, until today we think we have perfection in Salzer's Prolific Pickle. It is fine in form, solid and thick in texture, excellent in quality, and combines all the elements necessary to make a good pickle. It is enormously productive, cropping from 200 to 400 bushels per acre. The past summer we spent much time in selecting and greatly improving our Prolific Pickle, and we are sure our patrons will find it now by all odds the best offered in America. Indeed, as a large pickle grower, who saw our strain, says **"Salzer, your prolific Pickle is perfection; don't try to improve it, can't be done."**

The biggest yield we ever heard of comes from James Craig who reports 600 bushels perfect pickles sold to the factory and private concerns from one acre, averaging $1.00 a bushel, or $600.00.

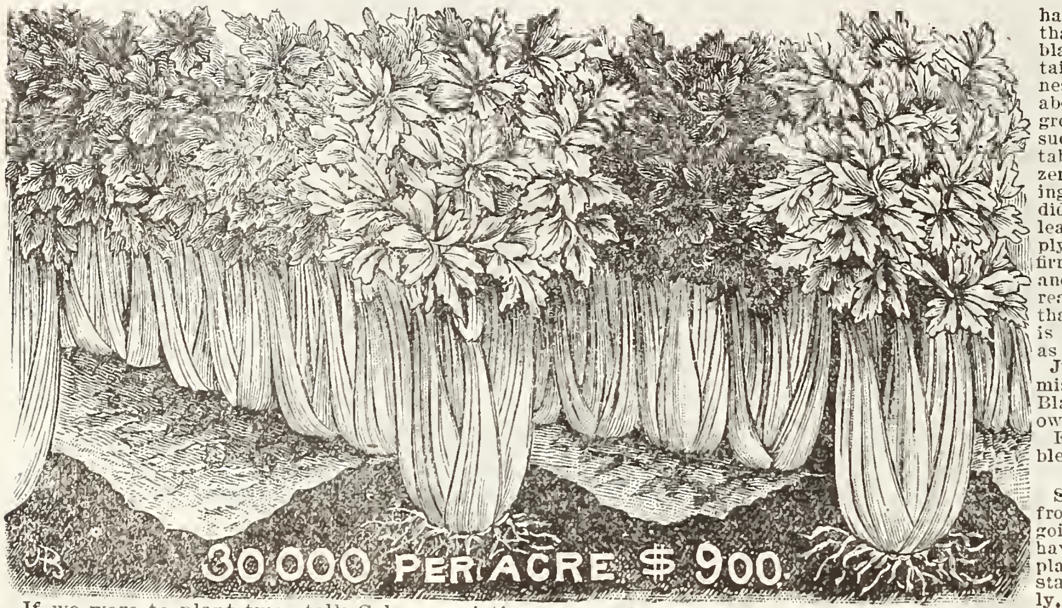

SALZER's PROLIFIC PICKLE
400 BUS. PER A. at $1.00 = $400.— EASILY MADE
SALZER
PICKLES 400 5 GAL. KEGS PER ACRE

SALZER'S PROLIFIC PICKLE CUCUMBER is the grandest of all pickling Cucumbers—one that will delight and please every grower, no matter how critical he or she may be. The Salzer Prolific Cucumber will surely "fill the bill" and give great satisfaction.

We offer same at a very low price, as follows: By mail, big pkg., 10c; oz., 15c; ¼ lb., 30c; ½ lb., 50c; lb., 90c; 6 lbs., $5.00.
By express, pkg., 10c; oz., 15c; ¼ lb., 25c; ½ lb., 45c; lb., 80c; 6 lbs., $4.50.

SALZER'S SELF-BLANCHER CELERY.

Come here, my friend, and let me tell you something about this great Celery. There is no Celery equaling it in taste, richness of color perfection in blanching, and earliness. In our home kitchen garden this variety produced tender, delicious, crisp, brittle Celery, **without any hoeing, completely blanching itself.** It is pre-eminently the sort to grow and use for home garden, for market or for shipping. Now, we are sure that there is no self-blanching Celery ahead of Salzer's Self-Blancher. You will like it. It is early, crisp, tender—absolutely the finest.


30,000 PER ACRE $900.

We introduced this Celery some years ago and have kept right on improving same, and we believe that it is now more largely grows than all other self-blanching varieties together. It has certainly attained the pinnacle of perfection for growth, earliness, beauty, flavor, quality and texture. The beauty about this is that those who have never been able to grow Celery before can grow this to perfection, and succeed with same as well as with any other vegetable; indeed, people find no trouble in growing Salzer's Self-Blancher Celery, for but little or no banking up is necessary. The peculiarity of this splendid variety is that the stalk, portions of the inner leaves and heart are entirely white, so that by simply tying the plants together or by drawing the soil firmer against them, pressing it with the hands or hoe and then repeating the operation to hold the soil already placed against the plants in position, is all that is needed to complete the work of blanching. It is necessary that the patch be kept free from weeds, as they will cause rust when blanching Celery.

Just today Hon. A. W. Campbell, Wisconsin Commissioner of Agriculture, told us of eleven acres Self-Blanching Celery near Duluth, which brought the owner over $1.400.00 per acre or $15,400.00.

Fabulous, almost unbelievable, and yet it is possible. There is big money always in planting Celery.

A PERFECT BLANCHER.

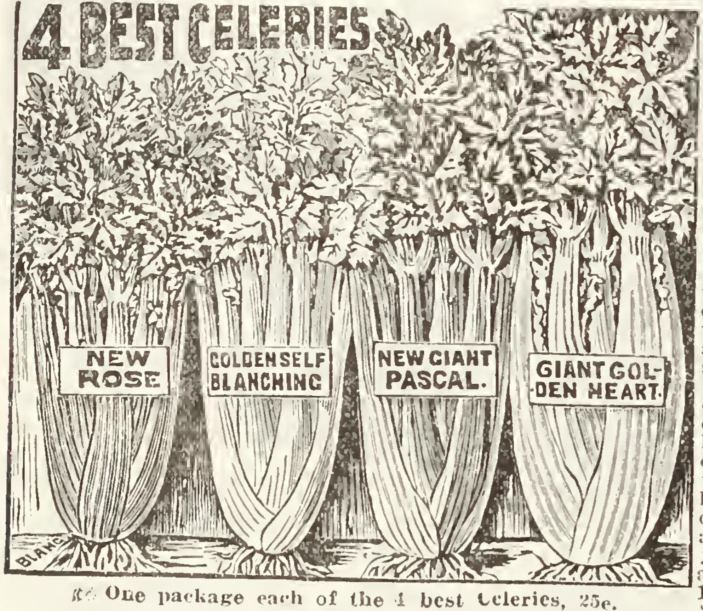
Salzer's Self-Blancher Celery is singularly free from the habit all blanching Celery varieties have of going back to the original green Celery; indeed we have had fields of this in the past containing 20,000 plants, in which there were but a dozen of green stalks, so that we have rooted these out almost entirely. We dont know of a Celery blanching more perfectly.

If we were to plant two stalk Celery varieties, we would use Salzer's Self-Blancher for early, and Giant Golden Heart for late. One ounce of seed ought to furnish from 3.000 to 5.000 plants. There is nothing more profitable than Salzer's Self-Blancher Celery.

Where the market is near, no crop pays better than Celery, as it is in constant demand from early June throughout fall and winter. Salzer's "Self-Blancher" is a variety that really should be called "All Seasons' Celery" from the fact that it is good in June, it is good in July, and good throughout the year. It keeps well, sells rapidly. It is handsome in the extreme being remarkably stocky and a wonderfully strong grower, is very heavy, perfectly solid, of a delicious, sweet flavor, **and with all these points is a wonderful keeper.** One would think that these would be a sufficient number of good qualities, but to all of these is added **THE WONDERFUL QUALITY OF SELF-BLANCHING** to a very remarkable extent. **Without much covering to speak of, even the outer ribs become of a yellowish-white color, the heart** being large, solid and of a beautiful golden yellow.

PRICE OF SALZER'S FAMOUS SELF-BLANCHER CELERY.

Big pkg., 10c; 3 pkgs., 25c; ½ oz., 25c; oz., 45c; ¼ lb., $1.25; lb., $1.00. Small pkg., 100 kernels, 6c.



☞ One package each of the 4 best Celeries, 25c.

1. NEW ROSE CELERY.

A magnificent new Celery. The color is a beautiful shade of rose, of exceptional fine flavor; solid, crisp and tender, and has proven itself entirely free from stringiness. It is a splendid variety for late use; it keeps well and blanches well. It is one of those varieties that will certainly please the private grower. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.

2. Golden Self Blanching.

The beautiful appearance of the plant, with its close habit, compact growth, and straight, vigorous stalks, is indescribable. The ribs are perfectly solid, crisp, brittle, and of delicious flavor, surpassed by no other variety, while it has the decided merit of being self-blanching. Without banking up or any covering whatever, even the outer ribs become of a handsome, fresh yellowish-white color. The heart is large, solid, and of a beautiful, rich golden yellow color, extremely early and of the richest flavor. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., $1.00; lb., $3.50.

Golden Self-Blanching (Paris Strain).

This golden self-blanching Celery originated near Paris and our Paris strain is grown by the introducer specially for us. It is par excellence.

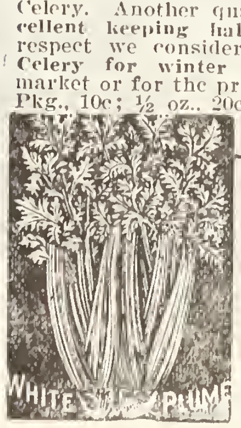
Pkg., 12c; ½ oz., 25c; oz., 40c; ¼ lb., $1.50; lb., $4.50.

3. NEW GIANT PASCAL.

The height is about 2 feet; stalks are very large, thick, solid and not stringy, and unusually tender and crisp, snapping like glass, and when desired can be sliced lengthwise. When fully grown the outer stalks will average 2 inches in width and are fully as thick as a man's finger, which is well shown in the illustration of a stalk of a Giant Pascal reduced in size. It blanches very easily, and after a few days' earthing up, the outer stalks present a beautiful white appearance. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $1.75.

4. GIANT GOLDEN HEART.

Mr. Robert Purvis found in his Dwarf Golden Heart Celery a few plants of larger growth. These he carefully set aside and grew their product several seasons, planting out for seed only the thickest, tallest plants. The result of this we now have in our Giant Golden Heart, fully equal in quality to the original stock, **the stalks are perfectly solid** and of best, true Celery. Another quality is **its excellent keeping habit.** In this respect we consider it **the best Celery for winter storage,** for market or for the private planter. Pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., 75c; lb., $2.50.



WHITE PLUME CELERY.

The great objection to growing Celery for family use has been the trouble experienced in blanching it. Blanch by tying the plant and drawing up a little soil, when the work of blanching is accomplished. **Pkg., 5c; oz., 20c; ¼ lb., 65c; lb., $1.90.**

BOSTON MARKET.

The great favorite in the Boston markets. It is early, very solid, white, of mild, delicious flavor. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., $1.90.

WHITE WALNUT.

So called because of its rich, walnut-like flavor. The stalks are solid and heavy, of dwarf, compact growth. Pkg., 5c; oz., 20c; ¼ lb., 60c; lb., $1.90.

6 WELL-KNOWN CELERIES.

1. **Crawford's Half Dwarf**—One of the best. Pkg., 3c; oz., 15c.
2. **Dwarf White Solid**—Excellent variety.. Pkg., 3c; oz., 20c; ¼ lb., 60c.
3. **Seymour's Superb White**—One of the finest large Celery sorts. Pkg., 5c; oz., 20c.
4. **Dwarf Golden Heart**—Heart waxy golden-yellow. Pkg., 10c; oz., 25c.
5. **Salzer's Giant Celery**—The largest Celery known. Pkg., 20c.
6. **Crimson Celery**—Beautiful red color. Pkg., 10c; oz., 35c.

TURNIP ROOTED CELERY.

Probably the most profitable crop in Celeries is to grow the Turnip-Rooted varieties. These grow well, bring in great crops and great money. We urge all to try a piece with Salzer's Turnip Celery. An ounce of seed will furnish a thousand plants or more, and at La Crosse 1.000 bulbs sell for $36.00, and are grown on a small strip and with but little care. Nothing is finer for salads, flavoring of soups, etc.

1. **Celeriac** (Turnip Rooted)—Well known. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.40.

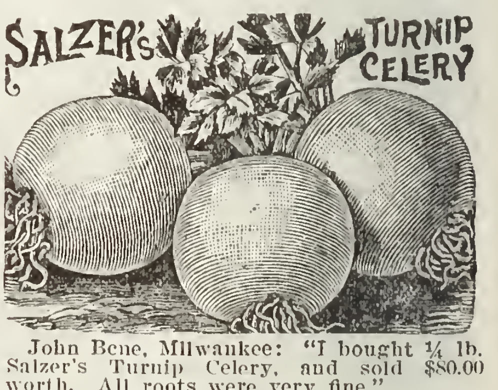
2. **Finest German**—Elegant and delicious. Pkg., 5c; oz., 20c; lb., $2.20.

3. **New Apple Rooted**—A luscious salad Celery. Pkg., 5c; oz., 20c; ¼ lb., 60c.

4. **Berliner Giant**—The largest of all rich turnip rooted Celeries, something new and said to be finer than our Famous Salzer's Turnip! Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., $1.00; lb., $3.00.

5. SALZER'S TURNIP CELERY.

Our Northern-grown Salzer's Turnip Celery tests 99 heavy roots to the 100 planted; all are large, solid, tender, remarkably well flavored bulbs. This is immeasurably superior to the common Turnip Rooted Celery. This stock is carefully selected, of most excellent quality, delightful flavor and of wonderous yield.



John Bene, Milwaukee: "I bought ¼ lb. Salzer's Turnip Celery, and sold $80.00 worth. All roots were very fine."

Now we know that there is lots of money to be made by growing Salzer's Turnip Celery. Just try it and be happy. There is no Celery better than Salzer's Turnip Rooted.

Price of Salzer's Turnip Celery.

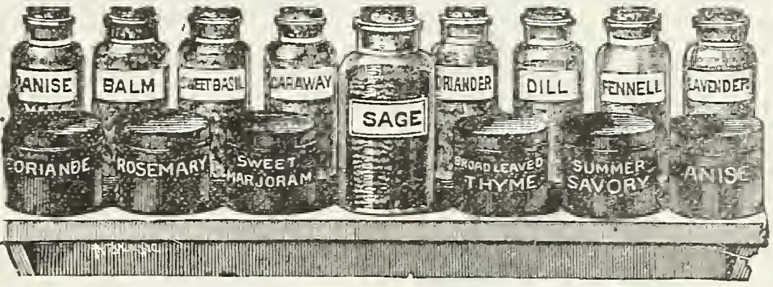
Big pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00. Small pkg., 100 kernels, 6c.

HERBS, ETC.

The following medicinal herbs are so well known that they need no special description. We urge all to plant same. What is more helpful to babes than Fennel tea? And just think of the good Sage tea, Anise and all the other sorts, too! You will want some, if not for medicinal purposes, then for flavoring. The package **of mixed Herbs for 10c is very popular. ☞ Price for all Herbs, except as noted, pkg., 5c; oz., 25c. ☜**

Anise. Pkg., 5c.
Balm. Oz., 30c.
Borage. Pkg., 5c.
Bene. Pkg., 5c.
Belladonna. Pkg., 5c
Burnet. Pkg., 5c.
Hoarhound. Pkg., 5c
Henbane. Pkg., 5c.
Hyssop. Oz., 30c.
Lavender. Pkg., 5c.
Purslane. Pkg., 5c.
Rue Saffron. Pkg., 5c
Tansy. Pkg., 5c.
Wormwood. Oz., 30c.
Hop Seed, Pkg., 15c; Oz., $1.00.

Cardoon. Pkg., 5c.
Coriander. Pkg., 5c.
Chervil. Pkg., 5c.
Caraway. Pkg., 5c.
Dill. Pkg., 5c.
Sorrel. Pkg., 5c.
Sweet Basil. Pkg., 5c.
Sweet Fennel, Pkg., 5c.
Mint Spear, for sauce and flavor. Pkg., 10c.
Mint Peppermint for extracts. Pkg., 20c.
Thyme. Pkg., 5c.
Tarragon. Pkg., 5c.
Rosemary. Oz., 35c.



Mixed Herbs: Pkg., 10c; oz., 30c; ¼ lb., $1.00.

Dill, Common—Pkg., 5c; oz., 15c; ¼ lb., 25c; lb., 60c; 3 lbs., $1.50, postpaid.

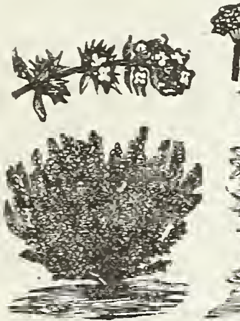
Dill, German Giant—Large, leafy, of splendid flavor. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.50; 5 lbs., $5.00.

Sweet Marjoram, Common — Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.50.

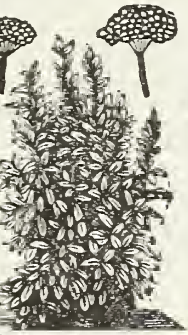
Sweet Marjoram, Frankfurter — Grown largely at Frankfurt, Germany. Pkg., 10c; oz., 25c; ¼ lb., 65c; lb., $2.25.

Thyme, Common — Pkg., 5c; oz., 30c; ¼ lb., 65c; lb., $2.00.

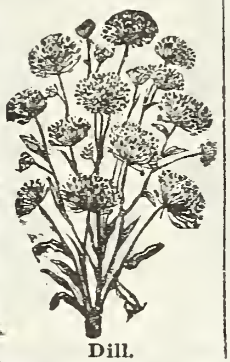
Thyme, Berliner — Largely grown near Berlin. In high demand. Pkg., 10c; oz., 40c; ¼ lb., $1.00; lb., $3.00.



Thyme.



Sweet Marjoram.



Dill.

MIXED HERBS.

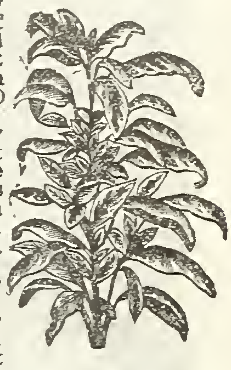
Pkg., 10c; oz., 30c; ¼ lb., $1.00.

No other mixture of seeds that we have for sale has given such tremendous satisfaction as our **mixed herbs** and mixed peppers. Indeed, our mixture of herbs is immensely popular as you get seeds of all sorts carefully mixed at but 10c a package. There are just thousands upon thousands of our lady friends and gardeners using the mixed herbs for their kitchen garden. A package usually will produce enough plants of any one variety desired for flavoring or medicinal purposes. Price Mixed Herbs: Pkg., 10c; oz., 30c; ¼ lb., $1.00; lb., $3.00.

Caraway, Paris Market—Largely grown about Paris, very popular. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.

SAGE.

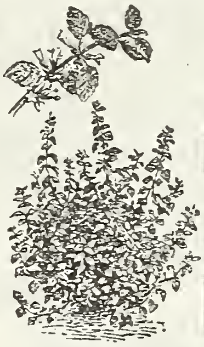
A few ounces of Sage will plant enough for 300 bunches of dry leaves. At La Crosse it retails at 5c a bunch. This is a splendid thing for the school boy or school girl to plant in a corner of the garden, taking good care of same, and in fall tie in bunches and sell to their neighbors for flavoring or tea. An ounce of seed will furnish enough plants to sell $10 or $15 worth of dried leaves in your market.



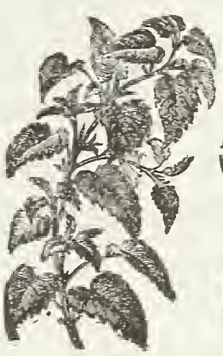
Salzer's Giant.

Common Sage—Pkg., 5c; oz., 20c; lb., $1.25.

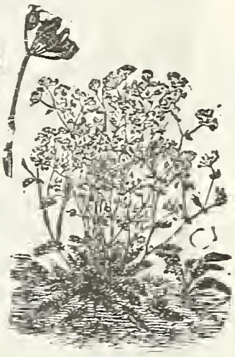
Salzer's Giant—Very large and fine. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.00.



Summer Savory.



Catnip.



Caraway.

Summer Savory, Common—Pkg., 5c; oz., 15c; ¼ lb., 25c; lb., 75c.

Summer Savory, London Market—Large, leafy, bushy, splendid. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.

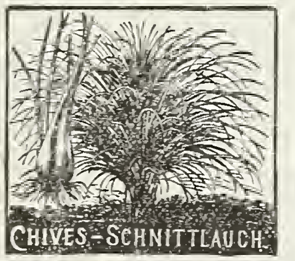
Catnip, Common—Pkg., 5c; oz., 30c; ¼ lb., $1.00; lb., $3.75.

Catnip, Old Bay State—Large, bushy, pungent, very fine. Pkg., 10c; oz., 35c; ¼ lb., $1.25; lb., $4.50.

Caraway, Common—Pkg., 5c; oz., 15c; ¼ lb., 25c; lb., 60c.

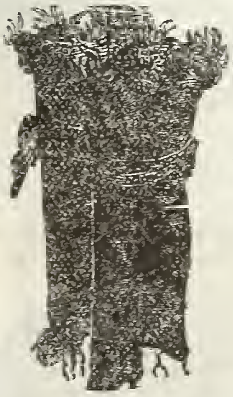
CHIVES.

We cannot too strongly recommend the growing of a few dozen Chives; when once planted they live forever. A few plants taken in the house and placed in the cellar during winter will, as soon as brought to light, sprout and bear an abundance of greens for salads, of strong onion flavor. Per 12, 20c; per 25, 35c; per 100, $1.00.


CHIVES.-SCHNITTLAUCH.

HORSERADISH.

This splendid appetizer cannot be overestimated. 25 plants are sufficient for a small family. The roots grow and increase rapidly in size, and bear abundantly with each succeeding year. Plant in a corner of the yard where you wish it to grow and you can begin digging the next year. **6 roots for 20c; 12 for 35c; 25 for 70c; 100 for $2.75, postpaid.**



Horseradish.

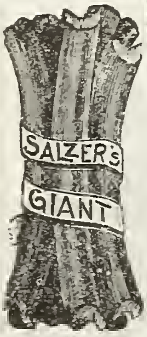
BOHEMIAN HORSERADISH.

It's the finest, richest, largest of all—worth its weight in gold to get a start with! Grows to double the size of the old variety. 6 roots 35c; 12 for 50c; 50 for $2.00, postpaid.

Maliner-Kren—New, very fine, grows large. Price: 6 roots, 35c; 50 for $2.25.

Pieplant (Rhubarb) Roots. ☞

Nearly everybody is fond of Pieplant pie, or prepared in almost any way, as sauce, etc. Well, a dozen or two plants planted in a corner of your garden next to your Chives and Horseradish will give you a great abundance of this delicious, healthful, excellent appetizer and a great tonic 3 roots for 30c; 6 for 50c; 12 for 75c, postpaid. By express, 12 for 65c; 100 for $5.00.

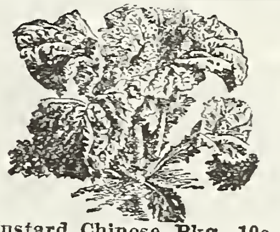


Rhubarb.

BIG ROOTS FOR IMMEDIATE CROP.

Per 5, $1.10; per 10, $2.00; per 50, $8.50; per 100, $16.00.

PIEPLANT OR RHUBARB SEED. See page 77.



Mustard, Chinese. Pkg., 10c.

MUSTARD.

Southern Giant—Large, rich, thick leaves, used for greens. Pkg., 10c; oz., 15c; ¼ lb., 35c.

Chinese—In great demand on account of its large, noble, rich, bushy and prolific leaves. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., 75c.

MARTINIA.

For pickles. Pkg., 5c; oz., 40c.

CHERVIL.

Well known. Used like Parsley. Pkg., 5c; oz., 15c; ¼ lb., 40c.

CARDOON.

Used blanched like Celery. Pkg., 10c; oz., 50c.

COTTON SEED.

Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

HUSK TOMATO OR GROUND CHERRY.

(See Page 85.)

GARLIC. (See Page 63.)

In great demand among all classes.

Common Garlic Sets—¼ lb., 15c; lb., 35c; lb., by express, 20c; 5 lbs., 90c; 10 lbs., $1.70.

Italian—Very prolific. Grown from imported bulbs, very rich and desirable. ¼ lb., 15c; lb., 40c; 5 lbs., by express, $1.25; 10 lbs., $2.00.

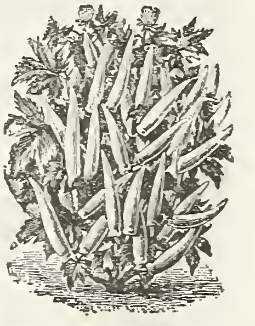
Hop Vines (Page 15)—Each, 15c; 6 for 50c; 25 for $1.75; 50 for $3.00.

OKRA OR GUMBO.

Largely grown in Southern States. Its long pods are used in soups, etc. Plant when warm.

Salzer's Dwarf Okra—Have you ever tasted Okra soup? Is there anything like it? Chicken Okra soup? And no Okra grows which will produce richer pods for this delicious soup than Salzer's Early Dwarf. This is the princess of the Okra family—pods fine, just the size—and produced early and in abundance. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.25.

Long Green—Excellent. Pkg., 5c; oz., 10c; lb., 75c.



Salzer's Dwarf Okra. Pkg., 10c.

DANDELION—Salzer's French Giant.

Good for the blood, and in France it is largely grown for this purpose. It is a blood purifier! It is delicious in the extreme, and on account of its extreme earliness is in great demand as a salad par excellence. Price: Pkg., 15c; oz., 50c; ¼ lb., $1.00; lb., $3.50.

NASTURTIUM.

The seeds, while young and succulent, are picked and used as capers.

Tall—Pkg., 5c; oz., 10c; ¼ lb., 35c.

Dwarf—Pkg., 5c; oz., 15c; ¼ lb., 50c.

BIRD SEEDS.

We do not deliver free, but will **do so if 10c** per lb. is added to the following prices:

"Fancy Recleaned."

Salzer's Mixed Bird Seed has become famous for its superior quality. We use nothing but freshest high-grade seed, free from mustiness and dust. Our blend of seed is particularly relished by canaries, and other birds. Lb., 10c; 100 lbs., $6.90.

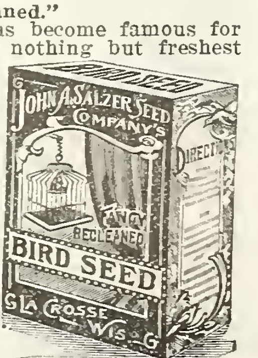
Canary, Best Sicily, lb., 10c; 100 lbs., $6.00. **Hemp**, lb., 10c; 100 lbs., $5.00. **Maw**, lb., 20c; 100 lbs., $15.00. **Millet**, lb., 10c; 100 lbs., $4.00.

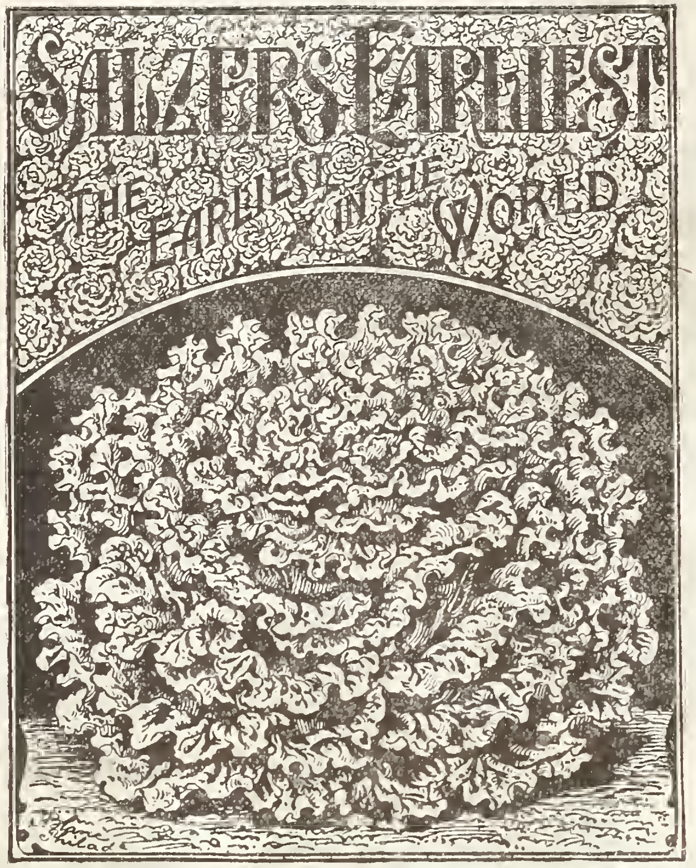
German Rape for Birds, lb., 10c; 100 lbs., $6.00.

Vetches for Pigeons, lb., 10c; 100 lbs., $6.00.

Peas for Pigeons, lb., 6c; 100 lbs., $4.00.

Always add 10c a pound to above if desired postpaid.




SALZER'S EARLIEST
THE EARLIEST IN THE WORLD

SALZER'S EARLIEST LETTUCE.

At the head of our long Lettuce list stands by superlative merit, by sheer force of its extreme earliness and quality—**Salzer's Earliest Lettuce.** Now, then, we have learned a thing or two about Lettuce in the 36 years of our gardening experience, and we think we are perfectly safe when we say that **Salzer's Earliest** Lettuce is the **earliest in the world,** and that we are saying something no man can contradict. **It is** indeed a remarkable Lettuce, grows quickly, **of** beautiful color and shape, and will make more money for the market gardener, whether he sows seed in a hotbed or any sheltered position outside, than any other Lettuce we know of. We have unlimited numbers of testimonials from market gardeners, from citizens and farmers, praising the merits of this **Earliest Lettuce.** It is the Lettuce for early; and it is the Lettuce for all summer long.

64,752 LETTUCE PLANTERS SOW IT.

This variety we obtained from one of our customers in Germany, who pronounced it the earliest Lettuce grown in that empire. Then we sent it to the market gardeners in Boston, who reported: **"Earliest ever seen here."** We then distributed it in Philadelphia, New York and other centers, and all united in calling it the "earliest of all." It is earlier than the Early Simpson or Tennis Ball, or any Lettuce known to us. We believe that there is no Lettuce anywhere that will equal it in earliness, in quality, in color, in shape, and above all in its rich, nutty flavor. It is a Lettuce that has won its place and is to-day planted by every market gardener and planter desiring a Lettuce for earliness—earlier than any other variety on the globe. We are so positive that you will be pleased with this variety that we have unhesitatingly recommended same. If you once plant it you will never get along without it. It is so fine, so rich, so nutty, so profitable.

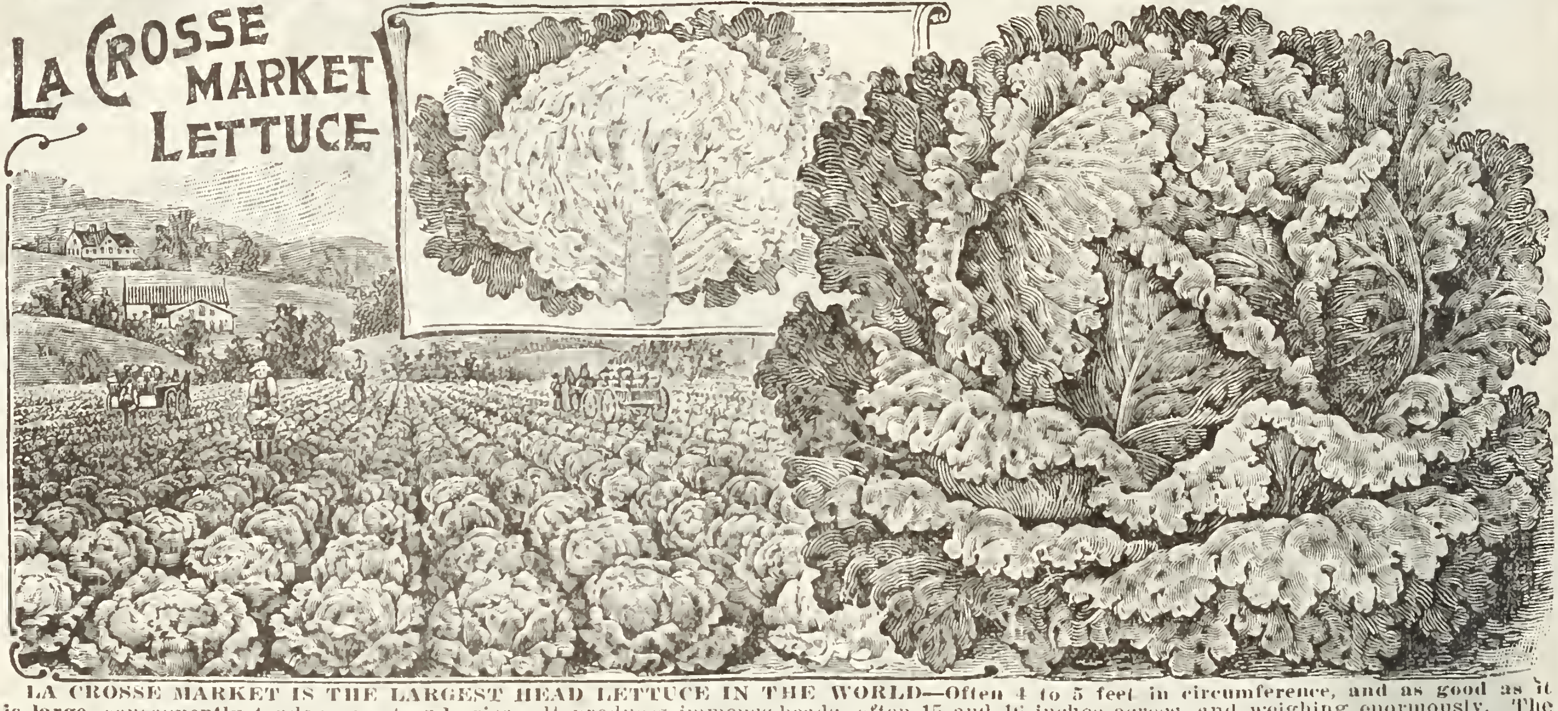
Price: Big pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.50.

MAY KING LETTUCE.

The Sensational Lettuce of Germany. The Most Popular Lettuce Today in the Markets of Berlin, Leipsic, Frankfort, etc.

It has solid round heads, and will bear transportation better than almost any other variety. For early spring planting in the open ground or under glass it is unequalled. The plants grow 6 to 7 inches in diameter; the outer leaves are so closely folded that the plant is practically all head. It is hardy as well as very early, and a quick grower.

Packet, 10c; oz., 20c; ¼ lb., 50c; lb., $1.75.



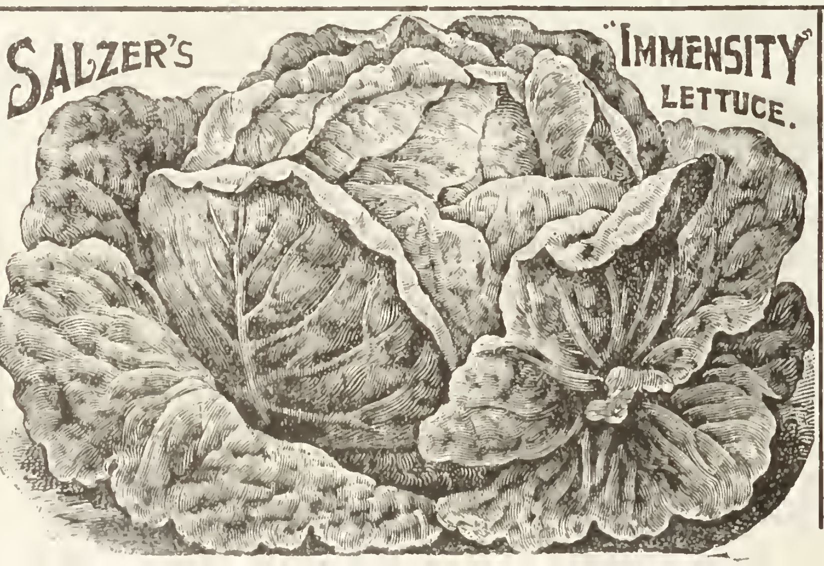
LA CROSSE MARKET IS THE LARGEST HEAD LETTUCE IN THE WORLD—Often 4 to 5 feet in circumference, and as good as it is large, consequently tender, sweet and crisp. It produces immense heads, often 15 and 16 inches across, and weighing enormously. The interior is beautifully blanched, creamy-white, crisp, tender and delicious, being absolutely free from any trace of bitterness. It is a very large, robust growing variety, rooting deeply, resisting hot, dry weather, very slow to run to seed and a sure header under most trying conditions. The outer color is of a distinct apple-green. As a standard main summer crop, hot weather Lettuce, it is in every way desirable.

Price: Pkg., 10c; oz., 25c; ¼ lb., 65c; lb., $2.00.

SALZER'S IMMENSITY LETTUCE.

Its a gigantic Lettuce, with enormous solid heads. **The plant and head not only attain phe**nomenal dimensions, but it is also of the finest quality, even the outer leaves being tender. The plant is fully 18 inches in diameter, while the head proper is proportionately large. It is one of the slowest to run to seed that we have ever seen, and maintains that crispness of texture and sweetness of flavor. It is well named—its immensity itself!

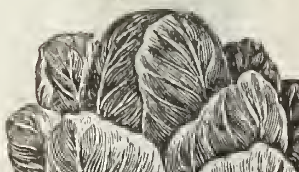
Price: Big Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.50.



Salzer's Perfect Blanching Celery Coss.

The Coss Lettuce blanches perfectly and has a rich celery flavor. It is the delight of the epicurean, and we know that every one testing same will be pleased in the extreme with this rich novelty.

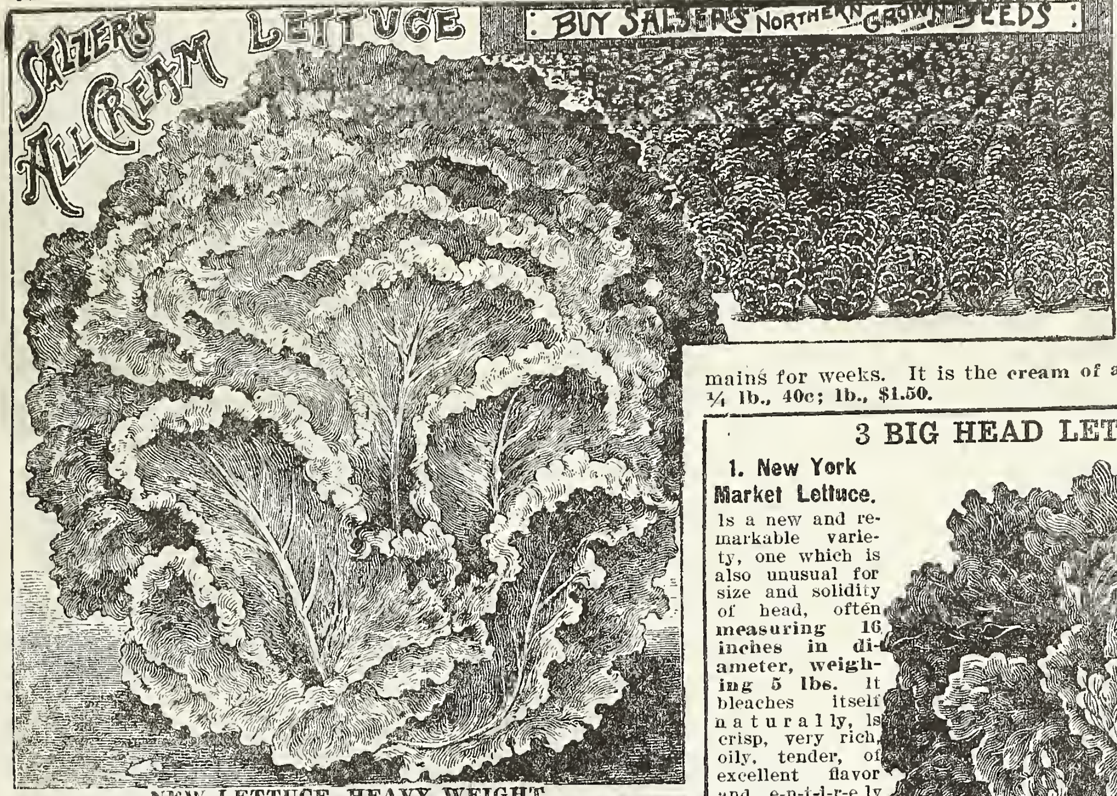
Price: Pkg., 10c; oz., 30c; ¼ lb., $1.00; 1 lb., $3.00; postpaid.



THOS. THUMB LETTUCE.

I consider this by all odds the finest little head lettuce for family use grown! Heads as solid as a base ball, and about the same size. Nothing finer and richer flavored.

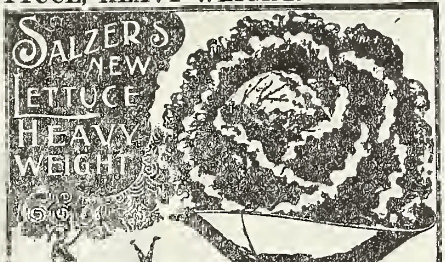
Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.50.


SALZER'S ALL CREAM LETTUCE
BUY SALZER'S NORTHERN GROWN SEEDS

All Cream Lettuce.

This remarkable Lettuce does not head, but makes a loose bunch of leaves **of superlatively fine quality.** It should be in every garden. We have received hundreds of testimonials, all uniting in pronouncing it of extra flavor and remarkable for maintaining its high quality for an unusual length of time. It forms a beautiful plant, 10 to 12 inches high by 9 to 10 inches across; the leaves grow upright, the upper part of the outer leaves turning outward very gracefully, and are handsomely wrinkled. The edges of the outer leaves are of a glossy, reddish bronze, very ornamental and fresh in appearance; within the leaves are almost white and wonderfully crisp and tender. It grows very quickly; is ready to cut early, and remains for weeks. It is the cream of all sorts. **Price: Big pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.50.**

NEW LETTUCE, HEAVY WEIGHT.

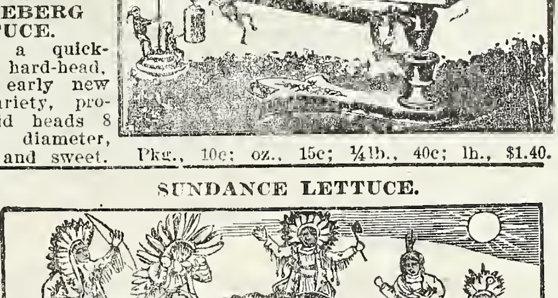

SALZER'S NEW LETTUCE HEAVY WEIGHT

Our New Heavy Weight Lettuce is of unusual size and solidity of head. We have had it time and again 18 inches in diameter, with heads almost as solid as an early Summer Cabbage; is crisp, tender, and of excellent flavor. The outside color is distinct in shade, the Inside is yellowish white. Pkg., 15c; oz., 25c; ¼ lb., 75c; lb., $2.50.

NEW ICEBERG LETTUCE.

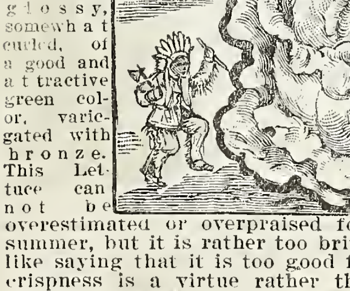
This is a quick-growing, hard-head, handsome, early new Lettuce variety, producing solid heads 8 inches in diameter, very crisp and sweet. Pkg., 10c; oz., 15c; ¼lb., 40c; lb., $1.40.

SUNDANCE LETTUCE.



Colossal heads of a rich yellow heart, hence suggesting the name Salzer's Sundance. The leaves are thick and glossy, somewhat curled, of a good and attractive green color, variegated with bronze. This Lettuce can not be overestimated or overpraised for home use in spring and summer, but it is rather too brittle for market. This sounds like saying that it is too good for market, as brittleness or crispness is a virtue rather than a fault. It must have plenty of room in the row, on account of its size. **Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.**

GRAND RAPIDS FORCING.



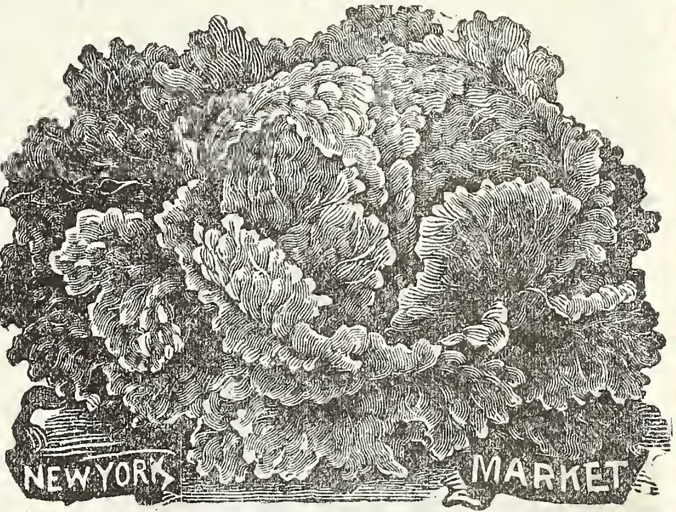
The Best Sort for Shipping. This grand new forcing variety stands more neglect in the way of watering and ventilation, will grow greater weight on the same ground and **will stand longer after matured** than the Black Seeded Simpson. It is of handsome appearance and not apt to rot, and will keep from wilting longer while exposed for sale than any other sort. Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., $1.10.

Mixed Lettuce Seed, very popular. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25, postpaid.

3 BIG HEAD LETTUCES FOR 20 CENTS.

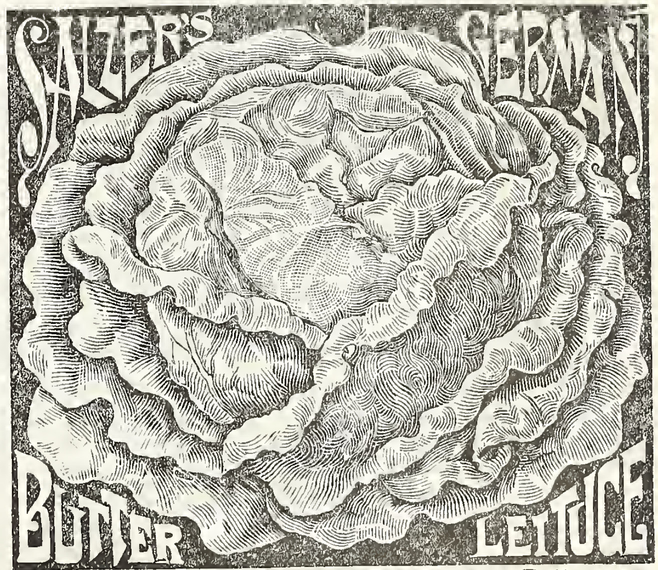
1. New York Market Lettuce.

Is a new and remarkable variety, one which is also unusual for size and solidity of head, often **measuring 16 inches in diameter, weighing 5 lbs.** It bleaches itself naturally, is crisp, very rich, oily, tender, of excellent flavor and e-n-t-i-r-e ly free from bitterness. Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 40c; lb., $1.25.



2. Salzer's German Butter.

We obtained this strain while in Europe and it must not be compared with that offered by other dealers as German Butter. It is a Lettuce that we relished and received in almost all restaurants and hotels throughout Germany, and is served there never less than twice a day during the season, which seemed to last all summer. It is indeed a fine, buttery, green Lettuce, and we are sure that everybody growing same will be delighted therewith. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.25.



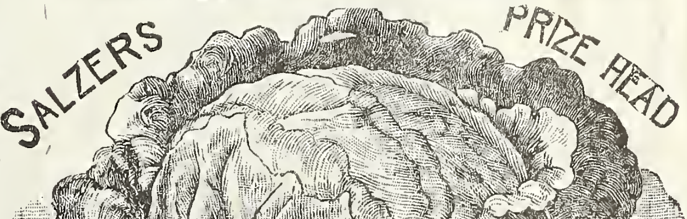
German Head Lettuce Novelty—German Butter.

3. Salzer's Prize Head.

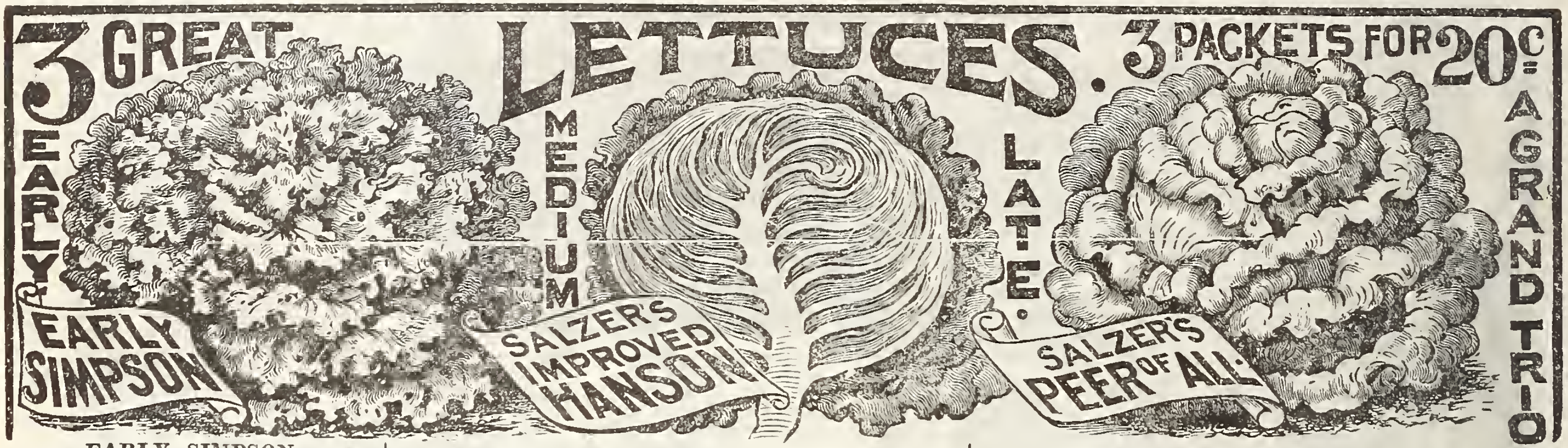
This is one of the finest Head Lettuce for all-year-round use in cultivation; is splendid for family. Heads large, solid, tender, bleaching perfectly, oily and buttery in texture, and of delicious flavor. Must not be confounded with the prize head Lettuce offered by other dealers. This is a giant. Pkg., 5c; oz., 15c; ¼ lb., 30c; ½ lb., 55c; lb., $1.05.

One package each of above 3 Big Head Lettuces, 20c.

One ounce each above 3 Big Head Lettuces, 50c.



Salzer's Prize Head. A Grand Lettuce for all Purposes. Pkg., 5c; oz., 15c.



EARLY SIMPSON.

Greatly improved, one of the earliest of all Lettuce sorts, especially good for hotbed or cold-frame forcing, or for extremely early in the garden. Very crisp, yellow and tender. This and Salzer's Earliest we use for very early. Delicious flavor, rich and nutty. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

IMPROVED HANSON LETTUCE.

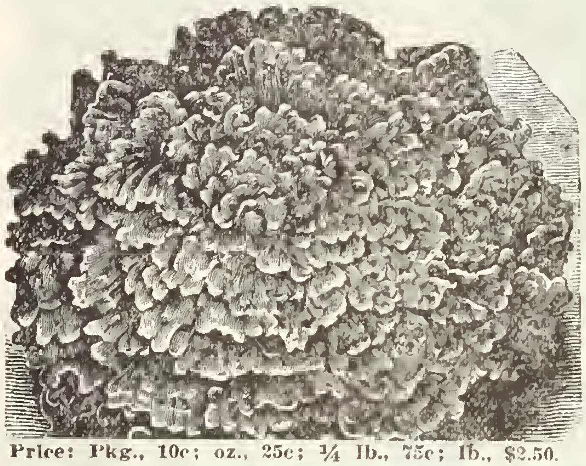
Unquestionably the very best medium late, hard-head Lettuce grown; we do not know of a superior in any respect. It forms a very large head, **weight as high as 6 pounds**, solid to the core, tender, crisp, and of the most delicious flavor imaginable. It resists summer drouths and heat to a wonderful degree, and is at all times ready for the table, with a nutty flavor, agreeable and pleasant to the taste. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

PEER OF ALL SUMMER LETTUCE.

This is a California novelty. The color of outer leaves is a beautiful semi-crimson. The head is enormous in size, and of excellent flavor. **It withstands all sorts of dry and hot weather and seems** to florish and produce big heads even under unfavorable circumstances. It is a grand novelty; when once tried will become a standard, as it is the "Peer of All" Summer Lettuces. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.00.

☞1 PACKAGE EACH OF ABOVE—EARLY, MEDIUM AND LATE LETTUCES—FOR ONLY 20c; 1 ounce of each, 50c.

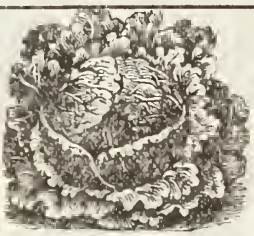
AMERICAN BEAUTY LETTUCE.



Price: Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.

American Beauty is the latest Lettuce novelty asking for your favor, and we believe, is the finest, choicest, rarest novelty offered for many a year. It is a decided, distinct sort, somewhat of the Simpson type, but grows larger and stronger and more rapidly, and its leaves are broader, and thicker, and richer, and darker, although somewhat slightly less curled and frilled at the edge, yet it's beautiful in the extreme and does full credit to the proud name it bears. It is more of a large, loose head, branches well and is of excellent quality indeed, it has a rich, nutty flavor, crisp, juicy, and fine in the extreme.

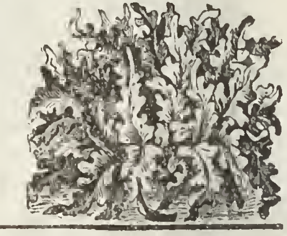
GOLDEN BALL LETTUCE.



Golden Ball.

This novelty was obtained in Russia. It is of distinct color, a delicate golden yellow, retaining the same beautiful color to the center, which enhances its value. It is very crisp, tender, of excellent flavor, and is recommended for forcing an early spring crop. It is long standing, remaining fit for eating a long time. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00, postpaid.

Oak-Leaved Lettuce.



It is decidedly the most ornamental Lettuce grown, and is particularly adapted to house use, as a few plants supply a family all season, one being able to pick and use the leaves all summer, being oily, crisp, sweet and tender. Pkg., 10c; oz., 30c; ¼ lb., 75c.

STANDARD LETTUCE SORTS.

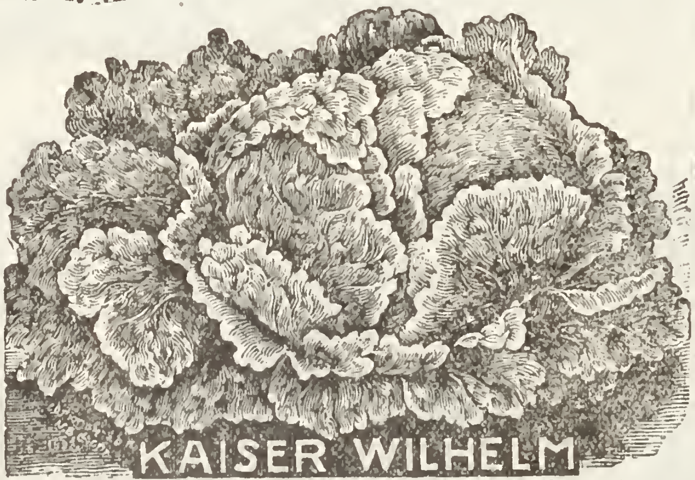
The following 7 well-known standard Lettuce sorts we offer at only: **Pkg., 3c; oz., 7c; ¼ lb., 19c; ½ lb., 35c; lb., 60c.**

1. **Goldenstone Head**—A new sort which comes to us highly recommended. Would recommend a trial. Pkg., 3c.
2. **Boston Market**—Early and fine. Pkg., 3.
3. **Ice Drumhead**—One of the most popular head varieties.
4. **Early Tennis Ball**—Early Dwarf, small heads, one of the very best early; much planted in the East. Pkg., 3c.
5. **Early Curled Silesia**—Very early, sweet and tender; a popular variety for hotbeds. Pkg., 3c.
6. **Satisfaction**—One of the best Lettuces known for general use.
7. **Laccinated Beauregard**—This is a fine cutting Lettuce; leaves green, deeply fringed; heads firm. Pkg., 3c.

RARE LETTUCE SORTS.

1. **Denver Market**—A large head variety. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.
2. **Chartier**—Enormous heads. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.
3. **Hubbard Market**—Very large, early heads. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.
4. **The Morse**—In great demand in the East and West. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.
5. **Salamander**—Compact, enormous heads, summer heat resisting. Pkg., 15c; oz., 25c; ¼ lb., 50c.
6. **Passion or Southern Heart**—A splendid Lettuce for the South. Pkg., 5c; oz., 10c; ¼ lb., 30c.
7. **San Francisco Market**—A magnificent, beautiful Lettuce; is unsurpassed for family, garden or for market use; very popular. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.20.

KAISER WILHELM LETTUCE.



Over in Germany there are some 50,000,000 people who believe that the best Lettuce in the world is grown in that country. We agree with them that Kaiser Wilhelm head Lettuce is a big variety — almost as "big headed" as the present Kaiser appears to some Americans; but, setting all fun aside, this is a magnificent head of creamy white, nutty, deliciously flavored Lettuce, sure to please, both on account of its size and quality.

Pkg., 10c; oz., 40c; ¼ lb., $1.00; lb., $3.00, postpaid.

SALZER'S COLOSSAL.

A giant Lettuce, crisp, nutty, brittle, tender. Pkg., 15c; oz., 30c; ¼ lb., 60c; lb., $2.00.

SALZER'S WONDERFUL.

Another great Lettuce of rare quality and flavor. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

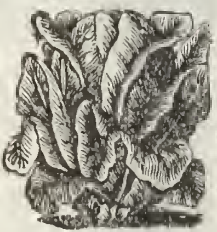
MIXED LETTUCE SEED.

Endless sorts and varieties carefully mixed. This is a fine combination. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., $1.25.

MAY KING.

A new Lettuce. See page 55.

COS LETTUCES.



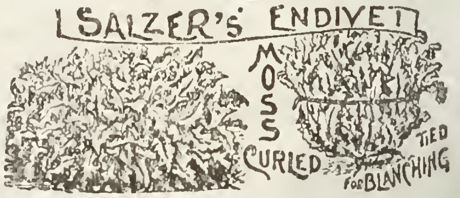
White Cos.

Sow these in early fall for late fall and winter use.

White Cos—Well known. Pkg., 5c; oz., 15c; ¼ lb., 50c.

Green Winter—Fine winter sort; good header. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Celery Cos—Rich in flavor, fine in blanching. Price: Pkg., 10c; oz., 30c; ¼ lb., $1.00.



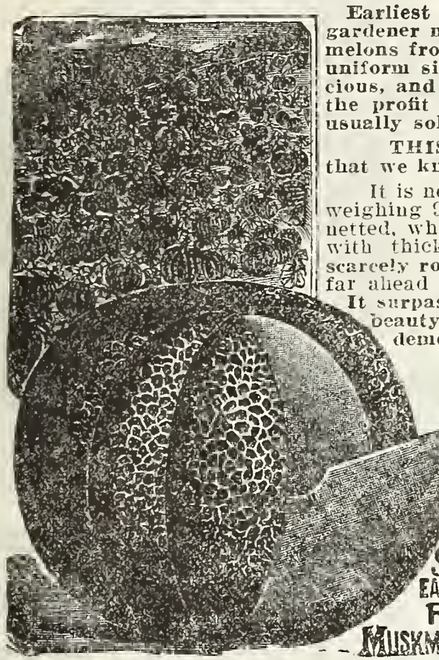
Endive is one of the best salads for fall and winter use. Blanch by tying up the leaves in a conical form with bast or twine.

Salzer's Moss Curled—Very fine indeed. The very best for family use. Of excellent flavor and quality. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

Broad Leaved Batavian—Chiefly used in soups and stews; requires to be tied up for blanching. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.40.

Green Curled—Very fine. Pkg., 5c; oz., 25c; ¼ lb., 75c.

MUSKMELON—EARLIEST RIPE.



Earliest of All! Our attention was called to this Melon by a market gardener near La Crosse, who for the past years, has always had Muskmelons from 8 to 15 days ahead of his neighbors. These Melons were of uniform size, of fine shape and appearance, green-flesh, extremely delicious, and sold readily in our market at from $1.25 to $2.00 per dozen, the profit on an acre being something enormous, as all the Melons were usually sold before other sorts came into the market.

THIS IS THE EARLIEST GREEN-FLESHED MUSKMELON that we know of, and it will be sure to create a sensation everywhere.

It is nearly round, as may be seen by the cut, of good size, frequently weighing 9 to 11 pounds each. Of a dark green color outside, heavily netted, while inside they are of a rich green color, and, we venture to say, with thicker flesh than any other variety in cultivation, there being scarcely room for the seeds. **As to flavor, they take the lead of all, and are** far ahead of everything else at present cultivated.

It surpasses all others in delicious flavor and unusual productiveness, beauty of form and desirable shipping qualities. It has positively demonstrated itself

AS THE EARLIEST MELON IN THE WORLD.

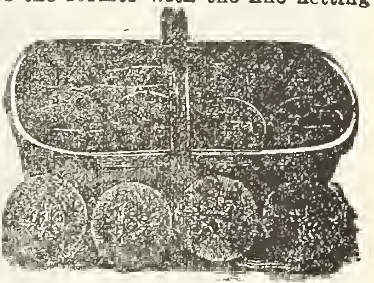
We sold upwards of 50,000 packages of this earliest Melon, and we know we have just that many thousand pleased, delighted, happy Melon growers, and each and every one who has grown this earliest of all early Muskmelons praised it ahead of other sorts. We know that this Earliest Ripe will please everybody growing same, whether growing one or two hills or whether growing 20 or 30 or 50 acres.

If you want to make money on Earliest Melons, there is nothing in the wide world that you can plant that will give quicker returns than Salzer's Earliest Ripe Muskmelon.

PRICE OF SALZER'S EARLIEST RIPE MUSKMELON.

Big pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.25; 3 lbs. (sufficient for 1 acre), $3.00.

Paul Rose (Petoskey.)

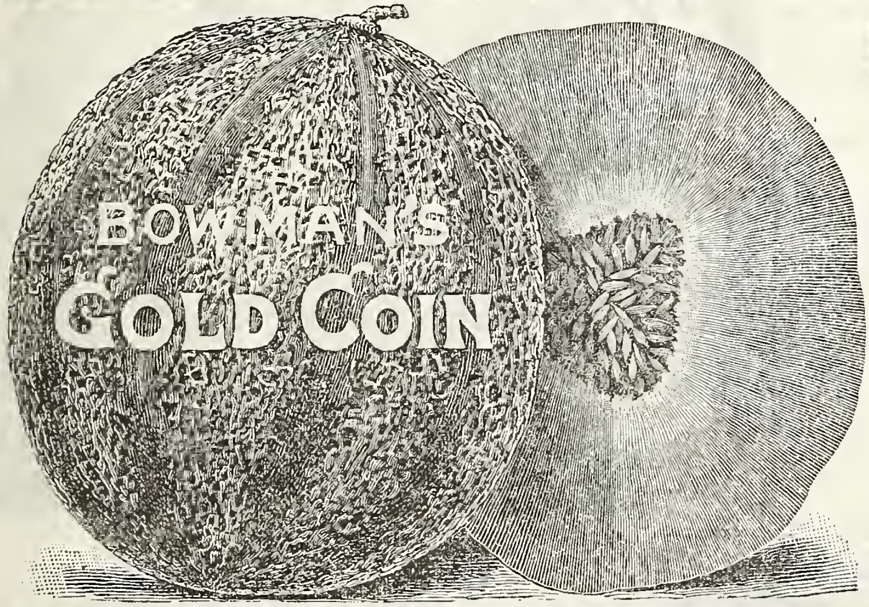


This is a slight improvement on our Queen of All. It is a cross between the Osage Orange and Netted Gem, and combines the sweetness of the former with the fine netting of the Gem. It is a magnificent Melon for shipping; is a long keeper, and has an unusually small seed cavity; is very firm, of delicious quality; a Melon that sells readily at a fancy price. It is, indeed, one of the most delicious, richest Melons offered. You can bank on this Melon. It will surely please you!

Originator's Stock: Per lb., 65c; ½ lb., 40c; ¼ lb., 20c; oz., 10c; pkg., 5c, postpaid.

☞ **Salzer's Selected Stock:** Per lb., $1.50; ¼ lb., 60c; oz., 20c; big pkg., 10c, postpaid.

Bowman's New Gold Coin Muskmelon.

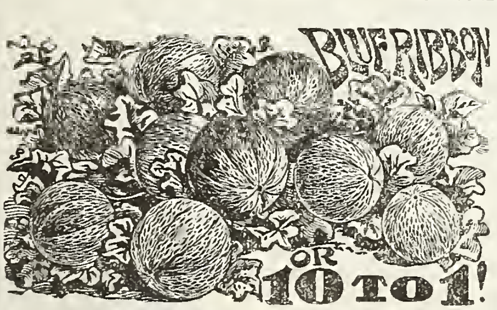


Gold Coin was offered in 1906 for the first time, and was first called to my attention by Mr. T. Greiner, the Garden Editor of The Practical Farmer. Mr. Bowman first discovered this Melon 10 years ago, in a patch of Emerald Gem, on his grounds in Niagara Co., N. Y. It is supposed to be a cross between that variety and Anne Arundel or Acme. Careful selection of seed has brought it to its present perfection. The following is Mr. Bowman's description of it: "My Melon is earlier than the Paul Rose by 10 days. It is two or three times as large, a great deal more netted, of lighter skin, wider ribbed, of deeper flesh and better quality. It also yields twice as many bushels to the acre. The specimens run from round to oblong, often both on the same vine, some of the specimens weighing 6 to 7 pounds. Paul Rose, Miller's Cream, or any other melon I ever saw, is not to be compared with it in quality or general value."

In Gold Coin I consider I have found what we have all along been looking for, a Melon equal to the Emerald Gem in quality, and a better shipper.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.75.

SALZER'S BLUE RIBBON ROCKYFORD.



The Rockyford is without question the finest Muskmelon of the century. It is found on the **bills of fare** in all of the leading hotels and restaurants of America. It takes its name from Rockyford, Colo., which has become as **famous for its Rockyford Melons as Baltimore for its oysters.** The soil and the climate there are peculiarly adapted for the growing of this splendid Melon. Its immense popularity is best attested by the fact that about 1,000 carloads of them are annually shipped from the Rockyford district to all parts of the United States, to say nothing of the hundreds of carloads that are grown and shipped in other states.

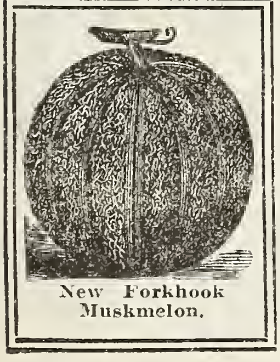
ENORMOUS, YES, WONDROUSLY PRODUCTIVE.

Salzer's strain of this celebrated Melon produced ten well developed Melons to the vine. An acre easily holds 1,000 hills, planted 6 feet by 7 feet, three kernels to the hill, will easily produce 20,000 splendid Melons, at 5c each equals $1,000! You can do just as well on your land! The flesh is green and so sweet and melting as to be eaten close to the rind. The seed cavity is extremely small. The average weight of the Melon is about one to one and one-half pounds, just the size so largely in demand by hotels and restaurants. The Melon when ripe has a silver color lace-like veining.

Price of Blue Ribbon Rockyford: Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.25; 4 lbs., $4.00.

COMMON ROCKYFORD (as offered by other seedsmen). Pkg., 5c; oz., 8c; ¼ lb., 15c; lb., 50c; 5 lbs., $2.00, postpaid.

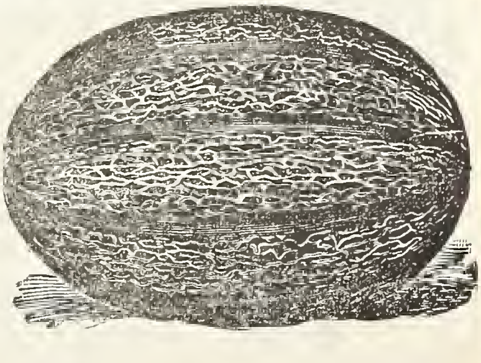
NEW FORDHOOK MUSKMELON.



New Forkhook Muskmelon.

(Orange flesh.) This new Melon is a cross between Emerald Gem and the Jenny Lind. The vine is a strong vigorous grower, branching freely and frequently setting five to nine Melons close to the hill. The Melons grow very even and regular in size and attractive in appearance. The shape is shown in the illustration. They are roughly netted, the skin showing between the nettings being emerald green. The flesh is very thick, color an attractive deep orange and of a delicious flavor. Remarkably early and a good shipper. A good medium sized Melon for both home and market garden. **Pkg., 10c; oz., 30c; ¼ lb., 90c; lb., $2.50.**

FERRY'S NEW DEFENDER MUSKMELON.



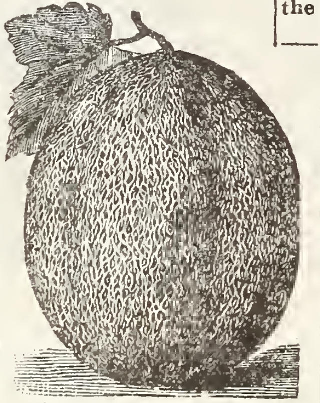
One of the best of the yellow-fleshed sorts. Of medium size, somewhat elongated, well netted and of pleasing appearance. The flesh is edible almost to the rind. The inside color is a little darker than Osage, and is richer in flavor. The flesh is fine-grained and firm, and the melon bears transportation well. **Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.25.**

PERFECTION MUSKMELON.

Equally desirable and profitable to the planter of a dozen hills or the planter of tens of thousands. **Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.**

NEW MUSKMELON. NECTAR OF ANGELS.

It is the most remarkable, earliest big Muskmelon of the age. Its quality is superlative, its earliness remarkable, its size enormous for its extreme earliness. It is the sort for everybody to plant. Its rich quality, great beauty and wonderful earliness will place it at once in the front ranks as the best big early Muskmelon of the age. The demand for this earliest big Melon will be enormous. Price: Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.75.



Perfection Melon.

MONTREAL MARKET.

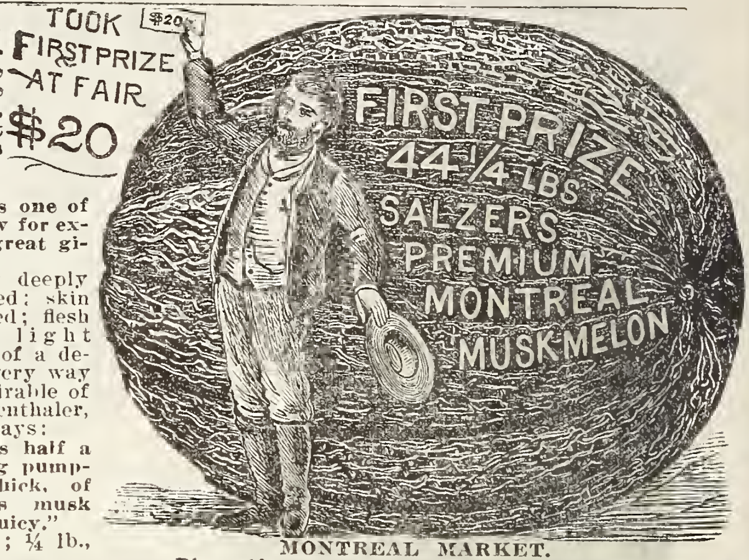
A giant among Muskmelon sorts and at the same time producing one of the most deliciously flavored, old fashioned Melon, just the flavor that our fathers and mothers used to tell us about.

Montreal Market is one of those Melons to grow for exhibition purposes; great giants.

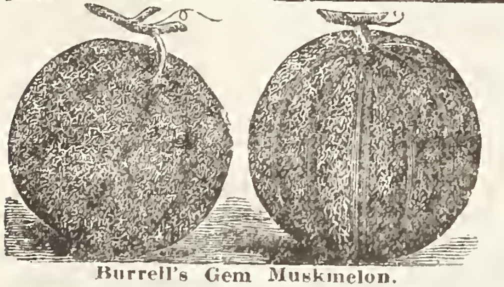
The fruit is very deeply and regularly ribbed; skin green, densely netted; flesh remarkably thick, light green melting, and of a delicious flavor. In every way one of the most desirable of all. Adam F. Subenthaler, Dodge City, Kan., says:

"Melons as big as half a bushel, just like big pumpkins—with meat thick, of the most delicious musk flavor; sweet and juicy."

Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.00.


TOOK FIRST PRIZE AT FAIR $20
$20
FIRST PRIZE 44¼ LBS SALZERS PREMIUM MONTREAL MUSKMELON

MONTREAL MARKET.
Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.00.



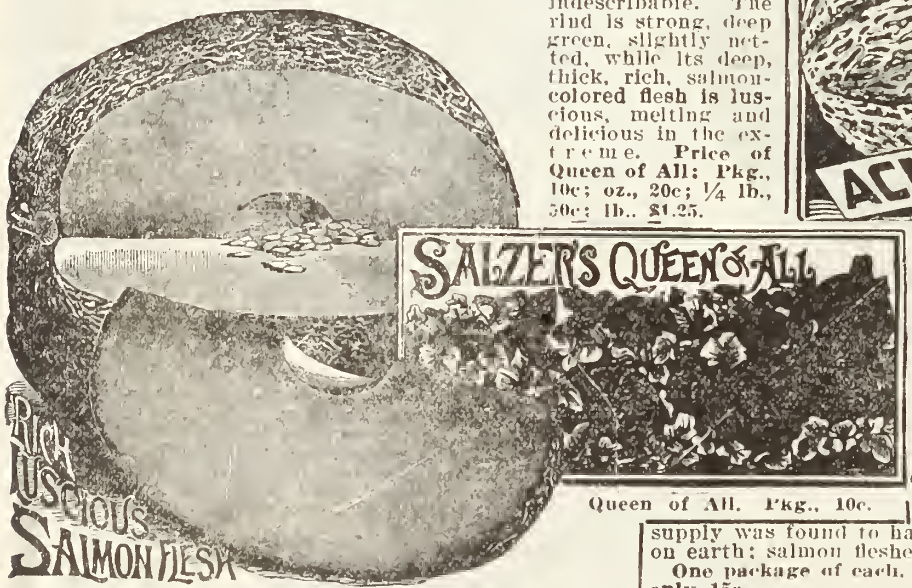
Burrell's Gem Muskmelon.

BURRELL'S GEM.

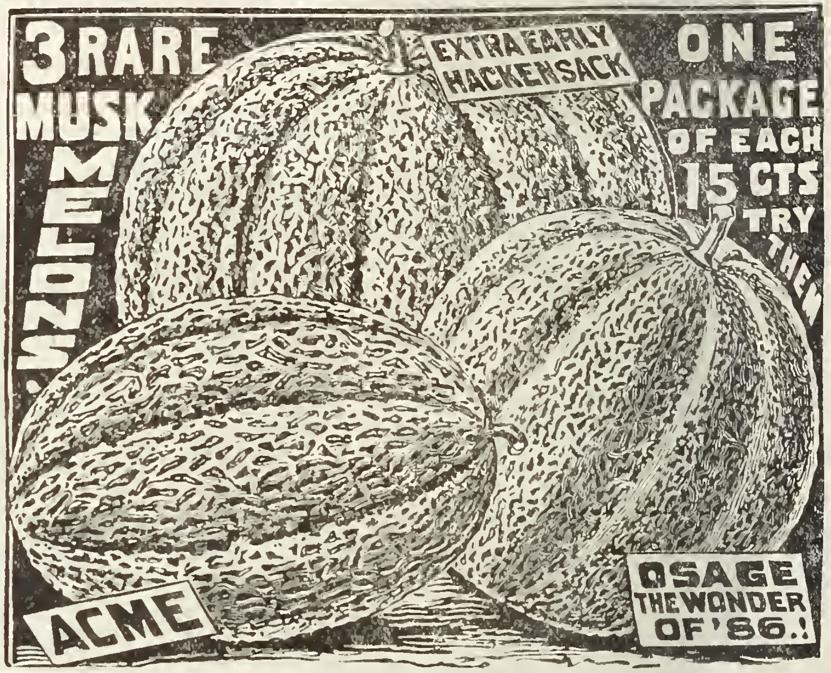
A wonderful Melon, originated at Rockyford. Cross between Defender, Osage and Rockyford. Reddish orange flesh, rich rare, racy! Pkg., 5c; oz., 20c; ¼ lb., 30c; lb., $1.00.

SALZER'S QUEEN OF ALL.

We pronounce Queen of All by all odds the sweetest, most delicious, luscious, richly flavored, delicate but strongly scented Muskmelon we have ever eaten. The rich, aromatic flavor, its deep, golden salmon flesh, solid but juicy, and general beauty and quality of this Queen of All Melons is simply indescribable. The rind is strong, deep green, slightly netted, while its deep, thick, rich, salmon-**colored flesh is luscious,** melting and delicious in the extreme. **Price of Queen of All: Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., $1.25.**



Queen of All. Pkg., 10c.


3 RARE MUSK MELONS
EXTRA EARLY HACKENSACK
ONE PACKAGE OF EACH 15 CTS TRY THEM
ACME
OSAGE THE WONDER OF '86.!

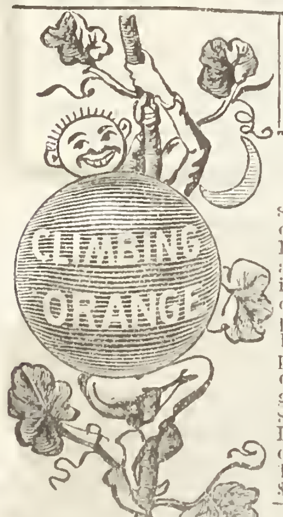
3 RARE MUSKMELONS, 15c.

1. **EARLY HACKENSACK MUSK**—Delicious in flavor, unrivaled in quality, splendid for market, wonderful in yield; perfection in all. Hard to beat for eating, shipping and selling qualities. **Extremely early, large and prolific.** Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.
2. **ACME**—This is a splendid Melon, especially for shipping purposes; growing to large size; of excellent flavor; good keeping qualities. Splendid for all purposes. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., postpaid, 60c.
3. **THE OSAGE MELON**—In 1886 simultaneously appeared in our Western cities a Melon branded "Osage" of a peculiar delicious flavor. Its origin was unknown, its arrival shrouded in mystery, its sale rapid. Men would come and sample a Melon, buy one and return within an hour for more, when the supply was found to have mysteriously disappeared. It's the greatest selling Melon on earth; salmon fleshed. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

One package of each, EARLY HACKENSACK, ACME and the OSAGE MELON for only 15c.

Pineapple Muskmelon.

(A Winter Muskmelon.) The quality is delicious, having a rich, spicy flavor that is not possessed by any other fruit. This and Salzer's Johnson's Christmas Watermelon cannot be excelled. Pkg., 10c; oz., 35c; ¼ lb., $1.00; lb., $3.00.

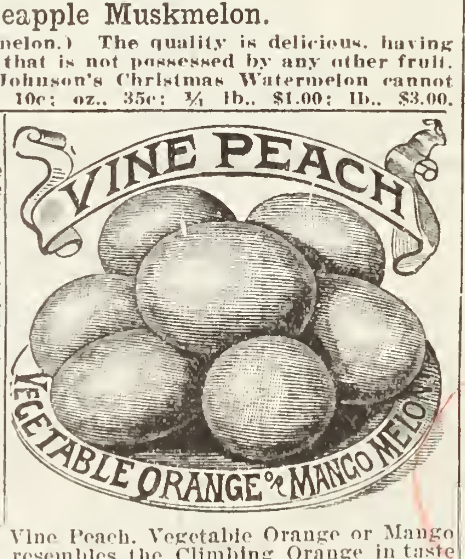


CLIMBING ORANGE.

The fruit is of the size, color and shape of an orange, of delicious scent. Pared and sliced and fried in butter they are delicious, being superior to Parsnips. For preserves and pies they are splendid and for Mangoes are considered superior to Peppers. Directions with each package. Pkg., 10c; oz., 30c; ¼ lb., $1.00

POMEGRANATE.

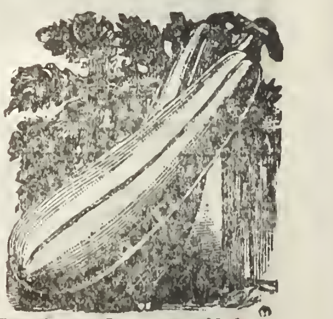
Similar to Vegetable Orange; of delicious flavor. Fine for pickling. Pkg., 10c.


VINE PEACH
VEGETABLE ORANGE OR MANGO MELON

The Vine Peach, Vegetable Orange or Mango Melon resembles the Climbing Orange in taste and quality. Pkg., 10c; oz., 30c; ¼ lb., $1.00.

MELON—SALZER'S MEXICAN BANANA.

This is a Banana Melon of a banana shape, banana flavor, banana color and banana quality; it resembles the banana in many respects, only that it is very much larger. Everybody who is fond of bananas will hail this Melon with delight, particularly so your little boy or girl. Give them the pleasure of growing it. Pkg., 15c; oz., 20c; ¼ lb., 50c; lb., $1.50.



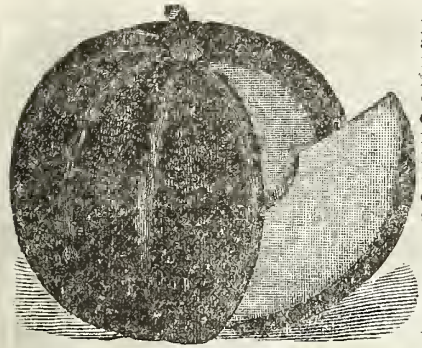
Mexican Banana Melon.

THE STRAWBERRY MUSKMELON.

Has a decided Strawberry flavor, hence the name. The originator is confident the bees carried strawberry pollen to the Melon Blossoms, and thus introduced the taste of the Melon from which this new variety is descended. It is large ribbed, netted; fine in every respect.

Pkg., 15c; oz., 30c; ¼ lb., 70c; lb., $2.00, postpaid.

EMERALD GEM MUSKMELON.



Emerald Gem.

A very early and prolific variety, with a skin which, while it is ribbed, is perfectly smooth and of deep, emerald-green color. The flesh, which is thicker than in most other Melons, is of a suffused salmon color, exceedingly sweet and delicious. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 80c.

Persian Monarch.

A grand Melon; very large; of delicious quality; flesh almost Salmon colored; meat juicy, thick and sweet. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

MIXED MUSKMELON SEED.

We are sure that we have hit upon a popular method of distributing every known variety of Muskmelon seed. We grew last year a great many varieties and have mixed same, and are offering them at a ridiculously low price, in order to give everybody an opportunity to grow dozens upon dozens of varieties.

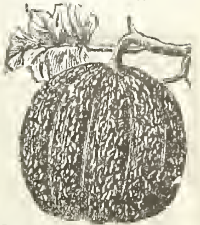
Big Package Mixed Muskmelon Seed, 10c; oz., 15c; ¼ lb., 20c; lb., 48c; 5 lbs., $2.00.

Well-Known Muskmellon Sorts.

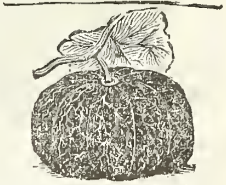
Price of the 13 sorts unless otherwise noted: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c, postpaid.

1. **GREEN NUTMEG**—Well known. It is a Melon for everybody; large, green flesh, thick and of luscious quality.
2. **WHITE JAPAN**—Light skin, thick flesh, early.
3. **IMPROVED CASABA**—Pkg., 5c; oz., 10c.
4. **SILVER-NETTED NUTMEG**—Extremely early, nicely ribbed, nearly round and of delicious flavor. Pkg., 5c.
5. **BAYVIEW**—Exquisite flavor, green flesh, spicy and very prolific. Pkg., 5c; oz., 10c.
6. **LONG YELLOW CANTALOUPE**—Pkg., 5c; oz., 10c.
7. **ROUND YELLOW CANTALOUPE**—Pkg. 5c; oz. 10c.
8. **ORANGE CHRISTIANA**—Pkg., 5c; oz., 10c; lb., 70c.
9. **SKILLMAN'S NETTED**—Pkg., 5c; oz., 10c; lb., 70c.
10. **EXTRA EARLY CITRON OR NUTMEG**—This is a very early, profitable variety to grow for market. In shape it is **round**, medium in size, and **heavily netted.**
11. **ARABIAN SWEET MUSKMELON**—One of the finest Muskmelons yet introduced. It is very sweet flavored, oblong in growth, very large and productive.
12. **JENNY LIND**—It is astonishing that this, the most **delicious small** Melon, is so little known. It is one of the earliest. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.
13. **MILWAUKEE MARKET**—One of the very best.

SURPRISE.



Of round shape, cream colored skin, of fair size, quite early, and a good bearer, flesh salmon color, thick, and of fine flavor; a good sort for family use. Oz., 10c; ¼ lb., 20c; lb., 70c.



No. 12. Jenny Lind.

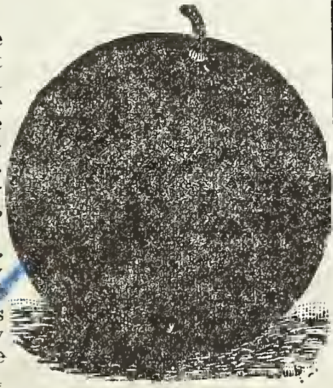
WATERMELONS

HUNGARIAN HONEY.

This sweet-flavored Melon came originally from Hungary. Weight from 10 to 15 pounds each, and are almost round. Color of the skin is medium dark green, while the flesh is of a brilliant red color, and absolutely stringless. They ripen early; very productive. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

SALZER'S WHITE RIND GEM.

Here's a secret—don't tell any one. This is the finest Melon for family use extant! Sweet as honey, solid to the core, very juicy; flesh crimson red. A rare novelty. Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.50.



Hungarian Honey Melon.

THE KLECKLEY SWEETS.

This high bred, delicious Melon was originated in the South, by Mr. W. A. Kleckley. It is especially celebrated for its fine flavor. It is a long, oval shaped Watermelon, with a dark green rind. The flesh is scarlet, very firm, and of luscious quality and crisp texture. It is yearly becoming more widely popular. It is a good family garden Melon, but the rind is rather too tender for distant shipping. I can recommend it for use both North and South. **Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.**

COLE'S EARLY WATERMELON.

Ripens delicious Melons in northern states. Just as valuable for middle and southern states. **Cole's Early,** next to Salzer's Earliest and Fourth of July, are the finest Early Watermelons for the family garden. People, particularly in our northern states, can now enjoy, from the beginning to the close of the season, most delicious Watermelons, for above three are the earliest. **Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c; by express, 5 lbs., $3.00; 10 lbs., $5.50.**

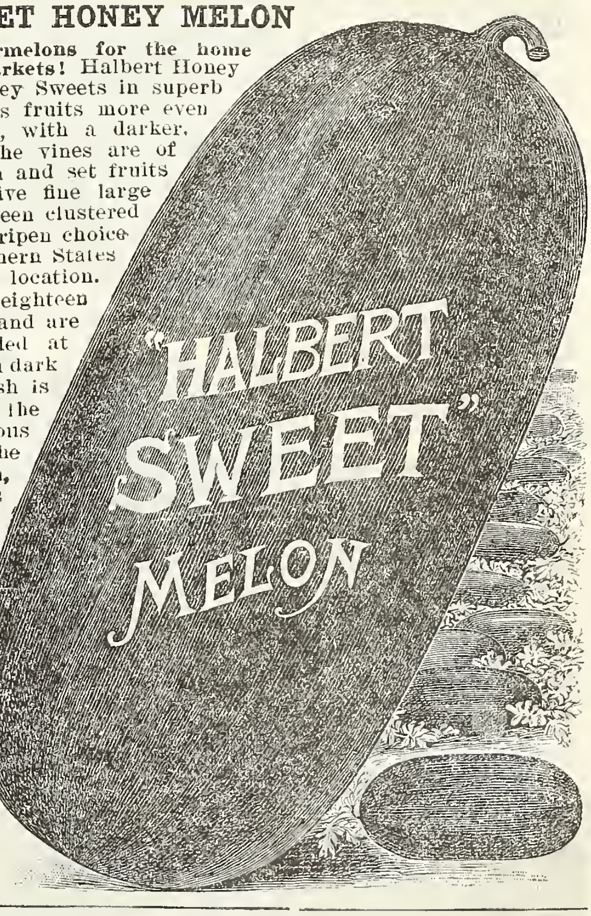
SWEETHEART WATERMELON.

Vine vigorous and productive, ripening early. Fruit large, oval, very heavy, uniformly mottled light and dark green. Flesh bright red, solid, and very sweet. Immensely popular in hotels, restaurants, and for private table. It is entirely distinct, very sweet, solid, large and early. **Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.**

HALBERT SWEET HONEY MELON

The finest of Watermelons for the home garden and for local markets! Halbert Honey fully equals the Kleckley Sweets in superb luscious flavor, and has fruits more even and regular in outline, with a darker, richer colored skin. The vines are of strong vigorous growth and set fruits very freely,—four or five fine large Melons are frequently seen clustered closely together. Will ripen choice fruits even in the Northern States if planted in a good location. The Melons average eighteen to twenty inches long and are full or bluntly rounded at both ends. The skin is a dark glossy green. The flesh is a beautiful crimson, the rich coloring and luscious quality extending to the thin rind. This Melon, owing to its earliness and superlative qualities, always commands an advance price in all markets.

OUR OWN SEED, of the choicest selected stock. Per pkg., 10c; oz., 15c; ¼ lb., 40c; per lb., $1.25.



DUKE JONES.

This is the latest introduction of Mr. Girardeau, the **"Melon King"** of Florida. It resembles somewhat Kolb's Gem, but attains a much larger size and is a favorite wherever grown. Dark green rind, bright red flesh, early, prolific, very large. Growers and commission men unite in pronouncing **Duke Jones a perfect, very large Melon.** Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c, postpaid.

STANDARD WATERMELON SEEDS.

Our Standard Watermelon Seed has no superior at any price, anywhere on earth! Do you hear!!
Price of the following sorts: Pkg., 3c; oz., 7c; ¼ lb., 17c; lb., 60c, postpaid.

Phinney's Early—Early, productive, medium size.

Gypsia—Very large, long striped.

Peerless, or Ice Cream—Very sweet and delicious.

Mountain Sweet—The old standard, one of the best.

Black Spanish—An old, well-known variety.

Citron—For preserves.

Kentucky Wonder—This is a Melon of quality. Early and sure to please.

The Dixie—A new Melon, very large, early.

Kolb's Gem—A splendid shipping Melon; fine quality.

Iron Clad—A great shipper.

Pride of Georgia—This stands among Watermelons as did Saul among the children of Israel—head and shoulders above them.

Egyptian Red—Flesh rich, red and sweet.

Scaly Bark—A splendid shipping Melon. Possesses an unusually firm and tough rind.

Seminole—Oblong shape, very productive; extra large; extra quality.

Florida's Favorite—New; measuring two feet in length and growing very large. Rind thin; delicious, sweet, very fine.

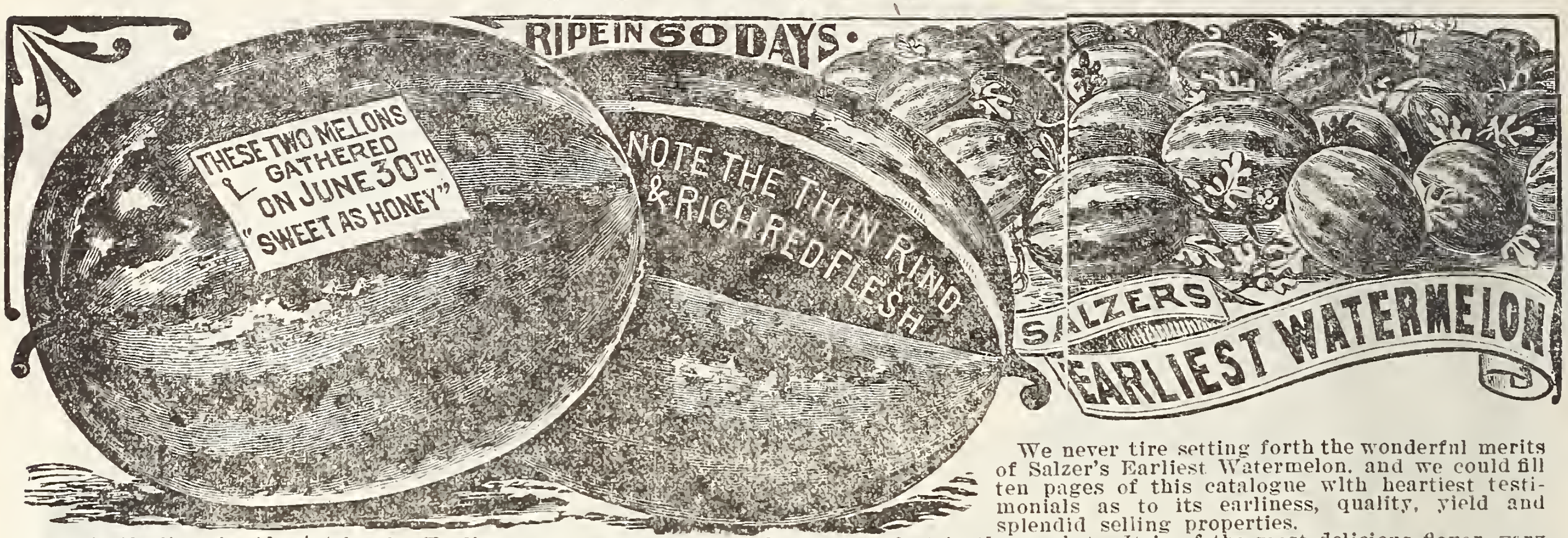
Black Diamond—A grand Melon. Pkg., 5c; oz., 10c; lb., 75c.

☞ **Write for special prices on Melon and Vegetable Seeds, stating quantity and varieties desired.** ☜

MIXED WATERMELON SEED Immensely popular. In it are contained every variety known to us and there are a great many. In it are early and medium and late, long and round and short, crimson fleshed, yellow fleshed and white flashed. All of them of such a quality to entitle to each sort a place among the long list of watermelon seeds. It is just the mixture to plant in the city garden or by the farmer boy or girl who wants a great number of varieties of either watermelon or muskmelon.

Price of Salzer's Watermelon Mixture: Big pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 48c; 5 lbs., $2.00; 100 lbs., $35.00.

SALZER'S EARLIEST WATERMELON.


RIPE IN 60 DAYS.
THESE TWO MELONS GATHERED ON JUNE 30TH "SWEET AS HONEY"
NOTE THE THIN RIND & RICH RED FLESH
SALZERS EARLIEST WATERMELON

We never tire setting forth the wonderful merits of Salzer's Earliest Watermelon, and we could fill ten pages of this catalogue with heartiest testimonials as to its earliness, quality, yield and splendid selling properties.

Salzer's Earliest is Absolutely the Earliest Watermelon known. Sure to be first in the market. It is of the most delicious flavor, very juicy and sweet. It is pronounced by all who use it "absolutely the earliest," and very salable in the market. It is fit for market ordinarily in 60 days, though customers report some ripe in half the time. Everybody should try this superb Melon. Splendid for family use, as a few vines will give you many early Melons. This is the Melon to plant when you are not sure of ripening. We always plant largely of this on that account. They have never failed us. Earliest on earth!

Now, then, we have nothing to take back from the above, only to add that Salzer's Earliest still holds the proud, enviable, solitary distinction of being absolutely the earliest Watermelon in the world, and its bigger brother, our matchless Fourth of July, is crowding it to the quick, coming in for second prize. We have increased the size of Salzer's Earliest fully one-half, so that it now bears just the size wanted for market—weighing 14 to 20 lbs. Nothing on the wide, wide, wide earth quite so early as Salzer's Earliest, the peer of all earliest Melons. Price of Salzer's Earliest Watermelon: Big pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.00; 3 lbs., $2.75; 5 lbs., $4.00.

SALZER'S NEW FOURTH OF JULY WATERMELON.

"There has been a great deal of speculation among seedsmen and especially among market gardeners, as to whether a Watermelon could be produced that would ripen earlier and at the same time be larger than Salzer's Earliest, as Salzer's Earliest has had the enviable distinction for the past years of being the earliest Watermelon in cultivation. Now we think that in our new Fourth of July Melon we have solved this problem, and we are giving lovers of Watermelons a Melon as large again, of the most exquisite flavor and taste imaginable, which ripens nearly as quick as our Earliest. This is a Melon that is bound to be popular at once.

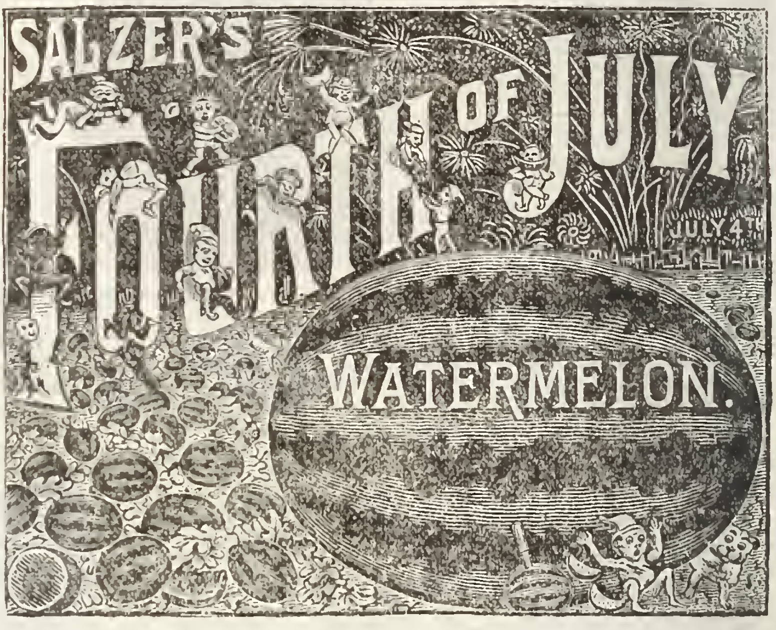
First—On account of its extreme earliness, ripening with Salzer's Earliest.

Second—On account of its magnificent quality. There is no Melon, not even the Wisconsin Hybrid, that is superior to it in quality.

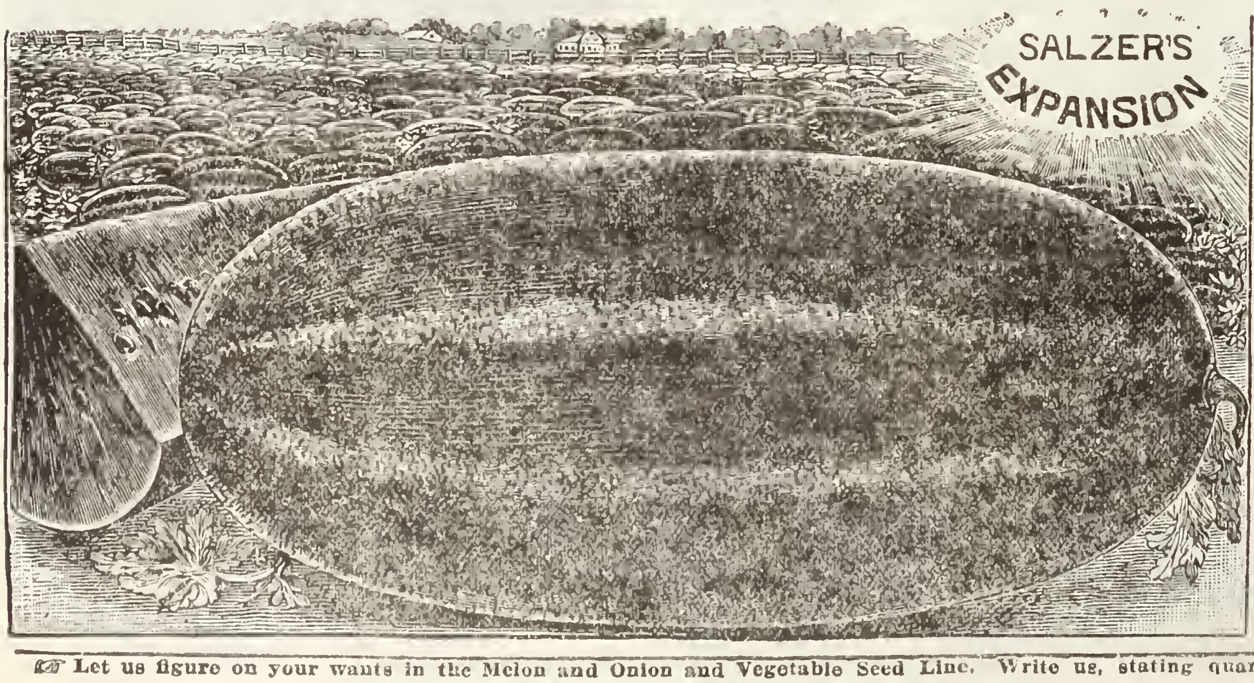
Third—On account of its size. It is just the size that will sell readily and quickly at fancy prices during the early season of the Watermelon market."

When we sent forth this Melon under above description in 1895, we did so believing that we had the very best thing in early large Watermelons extant, and the many excellent reports which came in on same during the past seasons fully verify our belief. Just think of large, fine, luscious Melons, weighing all the way from 20 to 30 lbs., being raised in 44, 50, 53, 55, 56, 58, etc., days. That shows that this is one of the grandest and positively the best early large Melons grown. We have paid the past three years $300.00 in gold prizes on these two Melons, Salzer's Earliest always being a couple of days earlier, but Fourth of July coming in as big, big second, with large, luscious Melons. We are sure where once planted, no gardener or planter will try to get along without Salzer's Fourth of July and Salzer's Earliest Watermelons!

Price of Fourth of July Melon: Big pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.00; 3 lbs., $2.75; 5 lbs. (for 1 acre), $4.00.



SALZER'S EXPANSION WATERMELON.



We are living in the age of expansion. Our country is rapidly moving to the front as the greatest power on earth; but there are two sides to this question, while there is only one side to Salzer's Expansion Melon, this is, when it comes to debate its quality. We are not going to say much about it, only this, that there is no Melon on earth that can begin to equal it in quality, in richness of flavor, in lusciousness, in deep, juicy, rich core, in fine outward appearance, large giant size and extreme earliness for so large a Melon. We say there is no Melon on earth that can approach it in quality that really goes to make a superb Melon. We really have never seen its equal and we know a thing or two about Melons. Salzer's Expansion will grow Melons from 20 to 90 lbs., and every one of them is sweet and rich and luscious and tender as same can be.

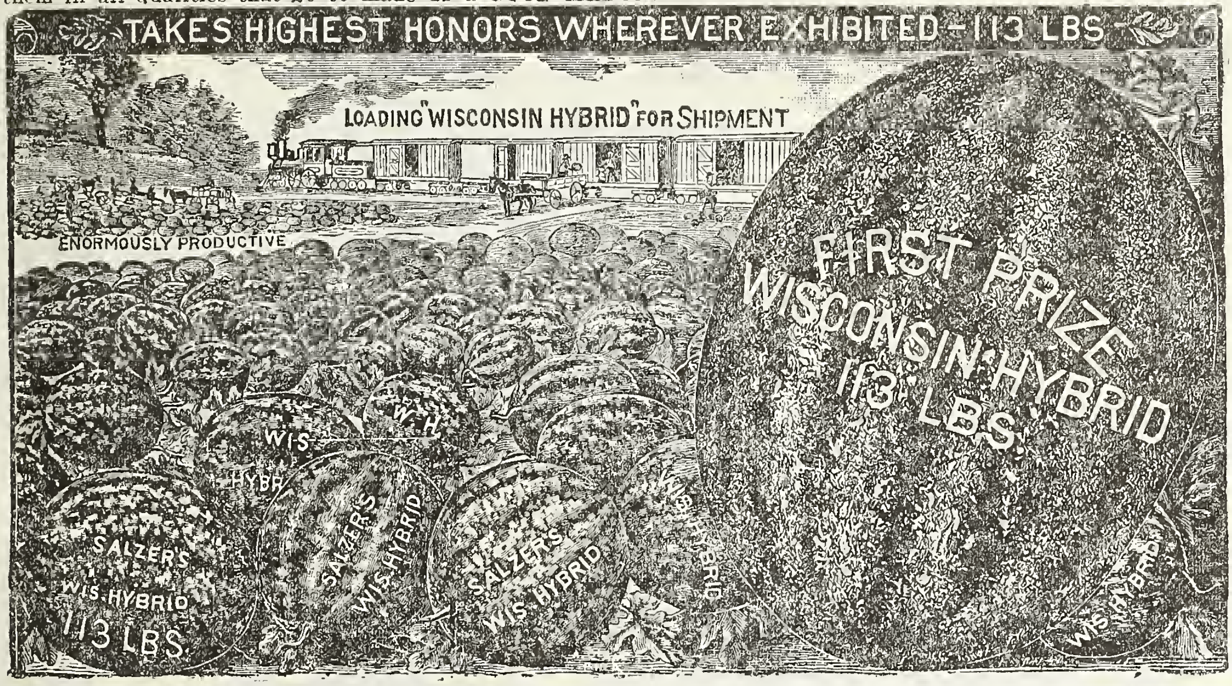
Price: Big pkg., 10c; oz., 20c; ¼ lb., 50c. ½ lb., 85c; lb., $1.50, postpaid; 5 lbs., by express, $7.00.

☞ Let us figure on your wants in the Melon and Onion and Vegetable Seed Line. Write us, stating quantity and variety desired.

The Two Greatest Watermelons on Earth.

1. WISCONSIN HYBRID WATER MELON.

It is safe to say that 3,000,000 people tasted this grandest of all Watermelons during the past season, for we sold enough seed of same to the great Melon growers for the largest markets of America to raise at least 2,000,000 Melons. In addition to this, over 70,000 of our regular customers are ready to attest that this is perfection in Watermelons. Our Wisconsin Hybrid is without a peer in the Watermelon field. It is the finest Melon we have ever grown—delicious flavor, splendid keeper, **PEERLESS.** It grows uniform in size, very heavy and solid, and is without doubt the best shipping Melon known. It brings 40 per cent. higher price in our market than any other sort sold here. We have sampled and grown OVER 100 SORTS of Watermelons, but Wisconsin Hybrid stands immeasurably ahead of them in all qualities that go to make up a **GOOD MELON.**


TAKES HIGHEST HONORS WHEREVER EXHIBITED—113 LBS
LOADING "WISCONSIN HYBRID" FOR SHIPMENT
ENORMOUSLY PRODUCTIVE
FIRST PRIZE WISCONSIN HYBRID 113 LBS.
SALZER'S WIS. HYBRID 113 LBS.
SALZER'S WIS. HYBRID
SALZER'S WIS. HYBRID
WIS. HYBR
W. H.
WIS. HYBRID
WIS. HYBRID

WE WANT TO TELL YOU A SECRET.

Lend us your ears, that is, the ear of the careful, shrewd, wideawake, sharp, money-making Melon growers. The secret is this, that the Wisconsin Hybrid Melon, for quality, for richness of flavor, for fine appearance, for uniform big size, leads all other Melons in the market.

H. H. JACOBS, a La Crosse county gardener, brought one into our seed house in the early part of August weighing over 40 pounds, and it was positively the most luscious Melon we have ever eaten, and he said he had 5 acres more of just such giants. Just figure the profit Mr. Jacobs made at 20c apiece. An acre will produce at least 3,000 of such giants. Now, then, be in the swim. While Salzer's Earliest and Fourth of July will pay you big money for earliest, Wisconsin Hybrid will pay you big money for a general crop.

PRICE OF SALZER'S WISCONSIN HYBRID: Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 35c; lb., $1.00; by express: Lb., 90c; 5 lbs., $4.00.

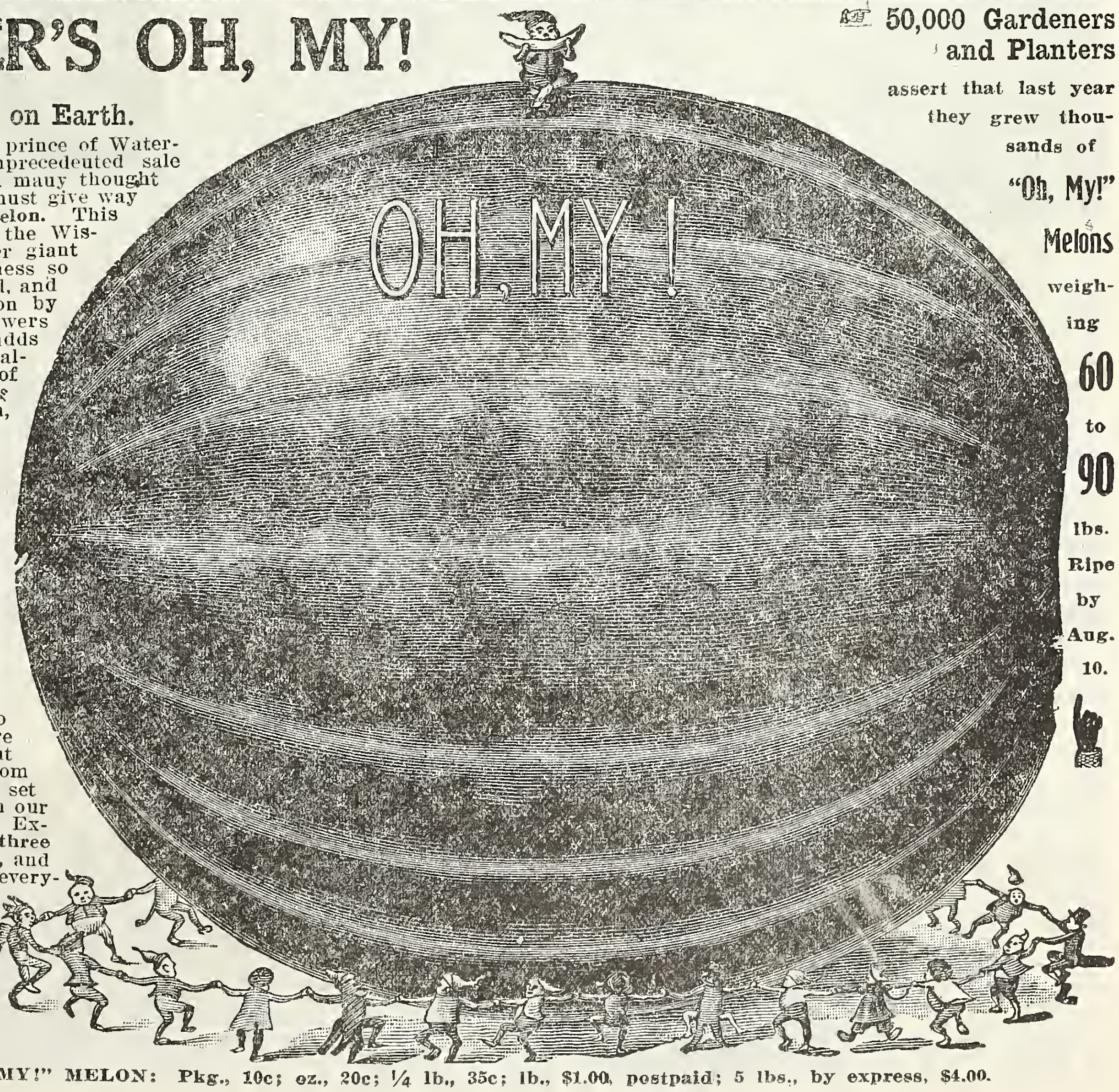
2. SALZER'S OH, MY!

The Greatest Watermelon on Earth.

Salzer's Wisconsin Hybrid, that prince of Watermelons, which has had an unprecedented sale the past years, and whose equal many thought never could again be produced, must give way to our **"Salzer's "Oh, My!" Melon.** This new Melon is a cross between the Wisconsin Hybrid and several other giant sorts, and attains the deliciousness so peculiar to the Wisconsin Hybrid, and which has been commented upon by thousands and thousands of growers of the Wisconsin Hybrid and adds to same stronger shipping qualities and larger size. The color of the rind is one peculiar of its own—a very dark brownish green, but its great point of merit for the market garden trade is its uniform extreme size

On Earth To-Day!

We believe it to be the uniformly largest early Watermelon in existence to-day. In our latitude, by September 1st, Melons of this variety have attained the enormous weight of 50 to 95 lbs., and of a quality so rich that it seems to combine every good quality desirable in a Watermelon. It is extremely prolific; indeed, there is no other Melon, excepting the Wisconsin Hybrid, that begins to approach it in prolificness. An acre will bear several thousand great Melons weighing all the way from 30 to 90 lbs., and each fit to be set before a king. We believe that in our "Oh, My!" Wisconsin Hybrid and Expansion Melon we have the three **greatest Watermelons of the age,** and we heartily recommend same to everybody wishing the best that there is in Watermelons for market or shipping trade. These three sorts are simply immense. They are unexcellable, of giant size, of richest quality, while the vines will remain green longer than any other variety known to us.



☞ **50,000 Gardeners and Planters** assert that last year they grew thousands of **"Oh, My!" Melons** weighing **60** to **90** lbs. Ripe by Aug. 10.

PRICES OF "OH, MY!" MELON: Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00, postpaid; 5 lbs., by express, $4.00.

ONION SEED.

The onion is the most important of all crops. If Onions bear well, the profits of the farmer and gardener, as a rule, are assured. We insure your profits, Sir! Our Onion seed grows. It does not lie in the ground until judgment day, as some of our **cheap competitors'** Onion seed seems to. Ours acts differently. You sow, it sprouts. You cultivate, it grows. You harvest, and it makes you glad with a rousing, prodigal, unheard-of-before, big, big yield. That's the way Salzer's Onion seeds act! Page 67 shows our new four great big cropping specialties.

Onion Seed is very, very scarce this year—crop being about 40 per cent of what is usually grown. We caution the public to get the best—**Salzer's Northern grown Onion Seed** is the very best on earth.

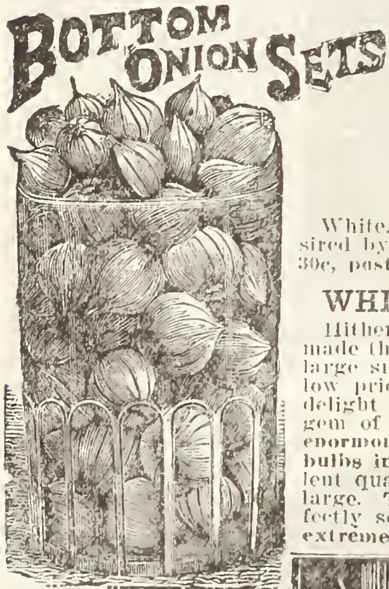
Now and then a customer writes us that he can get Onion seed cheaper in Chicago, Minneapolis, St. Paul, Milwaukee, Rockford, Philadelphia and other places, often from seedsmen who are not growers, and who buy their seeds in Europe or California, and wants to know whether we can meet these prices.

You will notice our prices are right; **if not to your way of thinking, write us before you buy and we will try an get together.**

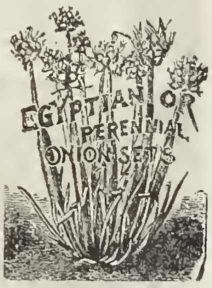
☞ **If our stock of any variety of Onion seed becomes exhausted we will fill orders at lowest market price if seed is obtainable.** ☜

ONION SETS.

The cheapest way to raise onions is from seed, but thousands of our customers plant only for green in early spring. To those we say buy a few sets. A quart or two is sufficient for a small family. Bottom sets are the best. Gardeners make from $150 to $400 per acre from Bunch Onions, raised from bottom sets. When one variety is exhausted, unless otherwise ordered, we ship another. Thus, if yellow were all gone, we would fill an order with white or red, etc. There are now thousands of market gardeners, citizens and farmers who annually buy from one peck to 10 bushels (it takes 10 bushels to plant an acre to sets) of onion sets from us. When not sold as green bunching onions, they are allowed to ripen and then find fine profitable sales.



1. **Red Onion Sets (Bottom)**—Pt., 20c; qt., 35c, postpaid. By freight or express, qt., 20c; pk., 90c; bu., $3.20.
2. **White Onion Sets (Bottom)**—Pt., 20c; qt., 30c; by express, qt., 20c; pk., 90c; bu., 3.30.
3. **Yellow Sets (Bottom)**—By mail, pt., 20c; qt., 30c; by express, qt., 15c; pk., 90c; bu., $3.00.


EGYPTIAN OR PERENNIAL ONION SETS

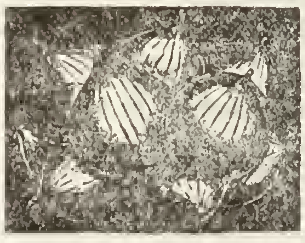
The Egyptian or Perennial Early Top Onion Sets.

They are from 12 to 20 days ahead of all other Onion Sets. It's the EARLIEST green Onion, for as soon as snow leaves green Onions appear. A few quarts planted in the corner of the garden will furnish sufficient green Onions for years. When stock becomes exhausted we book order and fill in fall. **By mail: Pt., 20c; qt., 35c; by express: qt., 20c; pk., 80c; bu., $2.50.**

MIXED ONION SETS.

White, yellow and red bottom sets mixed, an extremely popular mixture, expecially desired by small planters, citizens and gardeners. In enormous demand. Sure to please. Qt., 30c, postpaid; **by express or freight, qt., 15c; pk., 75c; bu., $2.75.**

WHITE MULTIPLIER BOTTOM SETS.



Hitherto the price of White Multiplier Onion Sets has almost made the purchase of same prohibitory. We have grown a very large supply this year and are offering them at an extremely low price. We really know of no onion that will please and delight the housewife more than the White Multiplier. It is a gem of the first water. They are a pure, silver white color, **enormously productive,** frequently producing as many as 20 **bulbs in a single cluster** from a single bulb planted; of excellent quality and size for bunching green. Sets always rather large. **Their keeping qualities are remarkable,** having kept perfectly sound for a year; but—their most important quality is **extreme earliness,** being ready for market from 1 to 3 weeks **ahead of other Onion Sets. Price, by mail, pt 35c; qt., 55c; by freight or express, qt., 35c; ½ pk., $1.10; pk., $2.00.**

Yellow Multiplier Bottom Sets.

Not so large growing as the white. When stock is exhausted we fill with the white. **Price, postpaid, pt., 30c; qt., 50c; by express, qt., 35c; ½ pk., $1.10; pk., $2.00.**

WHITE POTATO ONION SETS.

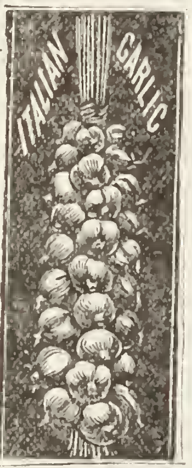
These are a variety of Multiplier Onions, making quite large bulbs from the sets. They are in large demand by gardeners, and are largely grown for early and fine flavored **dry onions. Price: Qt., 35c, postpaid. By express or Freight, ½ pk., $1.10; pk., $2.00.**

GARLIC.

In great demand among all classes.

Common Garlic Sets—¼ lb., 15c; lb., 35c; lb., by express, 20c; 5 lbs., 90c; 10 lbs., $1.70.

Italian—Very prolific. Grown from imported bulbs, very rich and desirable. ¼ lb., 15c; lb., 40c; 5 lbs., by express, $1.25; 10 lbs., $2.00.



EARLIEST GREEN ONION SETS.

There are thousands of people who wish Green Onions in the earliest spring. These customers can now have their wishes fulfilled by planting a few quarts of Earliest Green Sets. For a market gardener there is lots and lots of money planting this variety. They will give you the finest early Green Onion in the market.

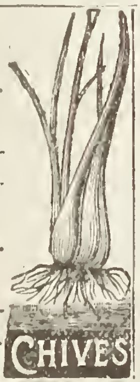
Postpaid, pt., 20c; qt., 30c; 3 qts., 80c; by express, pt., 10c; qt., 15c; 3 qts., 40c; pk., 75c; bu., $2.90.

CHIVES—
See page 51.

HORSE-RADISH—
See page 51.

LEEK—
See page 68.

HOP VINES—
See page 15.



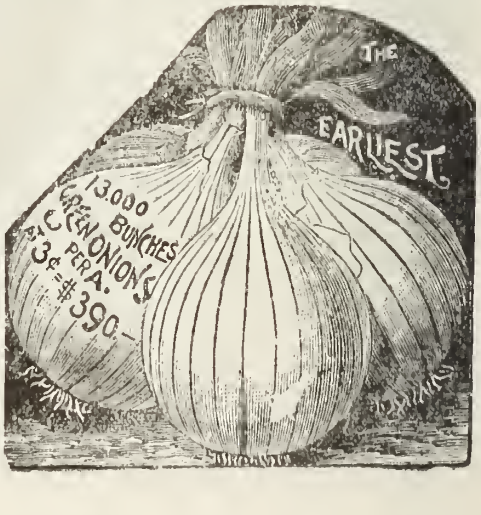
NEW ONION—"EARLIEST GREEN EATING."

There has been for years an inquiry for an Onion seed that will produce an extremely early Onion to be sold in the green state as Onion sets, producing green Onions for bunching. Now in our Earliest Green Eating Onion, we have an Onion that fills the bill completely. There is no Onion seed known that will produce an Onion, say 1 inch in diameter or more, just the size you want for green bunching, as quickly as this variety. And the great beauty about it is that, if you do not wish it for green Onions it will keep on growing until they reach the size of an ordinary Onion, when they will sell quickly in any market.

It is Early.—A Heavy Producer.

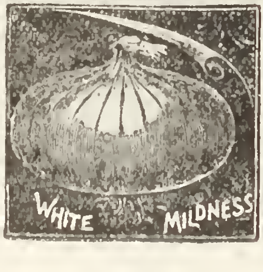
Urge every market-gardener, every farmer and every planter of Onions to thoroughly test this magnificent sort and we will warrant same to please and to be a great moneymaker. We know you will like it. Its extreme earliness, its beautiful shape, its fine grain, its great keeping qualities all commend it, and then, in addition to this, we have placed the price so low, in order to introduce it everywhere. It is of medium size and good quality, very early, rather flattened in shape, and wonderfully hard and solid. It begins to form a bulb at an early period of its growth, when only a few inches high, and quickly reaches maturity.

PRICE OF SALZER'S EARLIEST GREEN EATING ONION SEED: Pkg., 10c; oz., 15c; ¼ lb., 40c; ½ lb., 70c; 1 lb., $1.35, postpaid. **By express:** Pkg., 10c; oz., 15c; ¼ lb., 35c; ½ lb., 65c; 1 lb., $1.25.


THE EARLIEST
13,000 GREEN BUNCHES GREEN ONIONS PER A. 3¢-$390.-

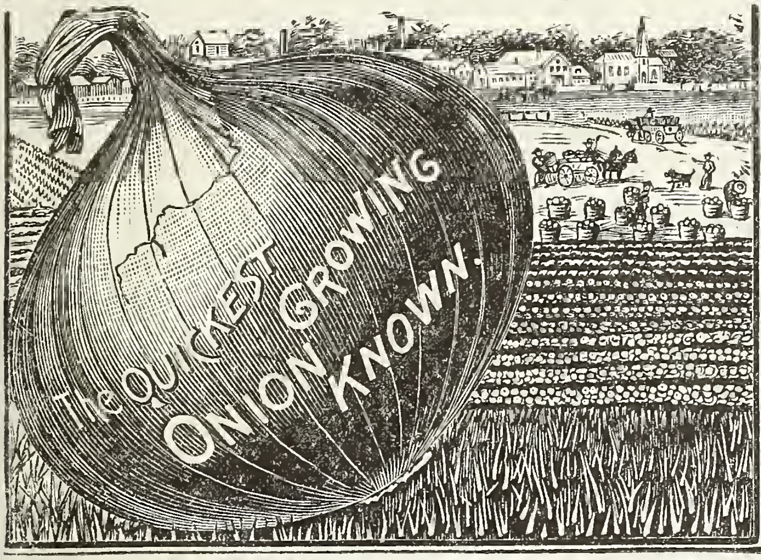
WHITE MILDNESS.

It's an Onion for the epicure; its fine, rich quality commends itself to every one desiring a rare, deliciously flavored Onion. Its fine shape, snowy color and delightful flavor stamp it as one of the very best. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.90; 5 lbs., $9.00, **postpaid.**



SALZER'S KING OF THE EARLIEST ONION.

We never tire in chanting the praises of this Onion. We believe we do a kindness to every patron and everybody whom we induce to purchase and plant this Onion, and put them on the track of making money. It was but yesterday that a good, bright gardener walked into our office and sincerely thanked us for advising and inducing him to sow **Salzer's King of the Earliest Onion** last spring, as also for the instruction and advice we gave him. After repeated and impartial trials this Onion has proved superior to all in **earliness and excellent qualities**, which stamps it absolutely the very earliest fine grade, fine quality, large red Onion grown. In our latitude it has frequently been ripe to sell by July 1st, when Onions invariably bring from $1.00 to $2.00 per bushel, and that pays. The Onion matures quickly from seed, is of fine shape, beautiful rich red color, varying from globe to round flat, is of mild flavor, and ripens at a time when Onions command a high price. It is the most profitable Onion in the world to grow. **If any Seedsman or Merchant or anybody offers you an Onion** just as early as **Salzer's King of the Earliest**, you can put him down as trifling with the truth. Now, this is strong language indeed, but it is the truth. There is no Onion offered in the world as early, and no seedsman has this type and cannot get it from us for love or money, because we must keep the best in the world for our own customers.



$400 FROM A SMALL PATCH.

I bought of you last April, 2 lbs. Salzer's King of the Earliest Onion Seed. I put it in good clean ground and "my me," when I looked at my day book, I found I sold over $400.00 worth fine onions and have some left.—Russel Barber.

Mrs. Edward C. Dodd of Webb Co., Texas, is reported to have made $54,000.00 clear profit on 135 acres, and this is to be excelled.

Edward Green, San Marcos, in the Onion Belt, Texas, reaped $75,000 on but 200 acres of Onions!

PRICE OF KING OF THE EARLIEST ONION SEED:

Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.60; 5 lbs., 7.50, postpaid. By express: Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., $1.50; 5 lbs., $7.00.

SALZER'S GREAT RED WETHERSFIELD ONION.

Now, then, we can do some talking on this Onion. We are not afraid to. It's one of those things that will do more than the most enthusiastic can claim for it. You see this Onion is our great specialty. It is the grandest red Onion for general crop grown. There is no sort equal to it in yield, in keeping qualities, in fine flavor and for market. From every section of America come glowing letters of the success our customers had with this splendid Onion, sweeping every state and county fair before them. One raised 16 bushels from 1 ounce; another 200 bushels from 1 pound; a third, over 1,000 bushels per acre. Salzer's seeds produce these glorious yields that gladden the heart, and **fill the purse.**

NOW, then! This is the Onion for the farmer, the citizen and the gardener to grow, to put in their cellars for the winter. Why? Because Salzer's Improved Red Wethersfield is one of the easiest to grow, is certainly one of the best keeping Onions, and is always of excellent quality.

1,213 BUSHELS
SALZER'S RED WETHERSFIELD ONIONS PER ACRE.
☞ With each one ounce order or more is sent "How I grew 1,213 bushels per acre," worth $1,000 to each and every Onion grower in America. ☜

It is without question that Salzer's Red Wethersfield Onion strain is the greatest cropping red Onion in America today, and we urge everybody to give it a test. The price is so low, and so much money can be made, that we look forward to the largest trade in this variety of Onion that we have ever had. The Onion is sure to please, sure to grow, sure to return a big yield, sure to sell quickly in any market, and sure to keep long. When a seedsman tells you his strain is "just as good," our experience shows that it can be doubted just 50 per cent. Our Wisconsin grown strain beats the world! It would be cheap at three times the price.

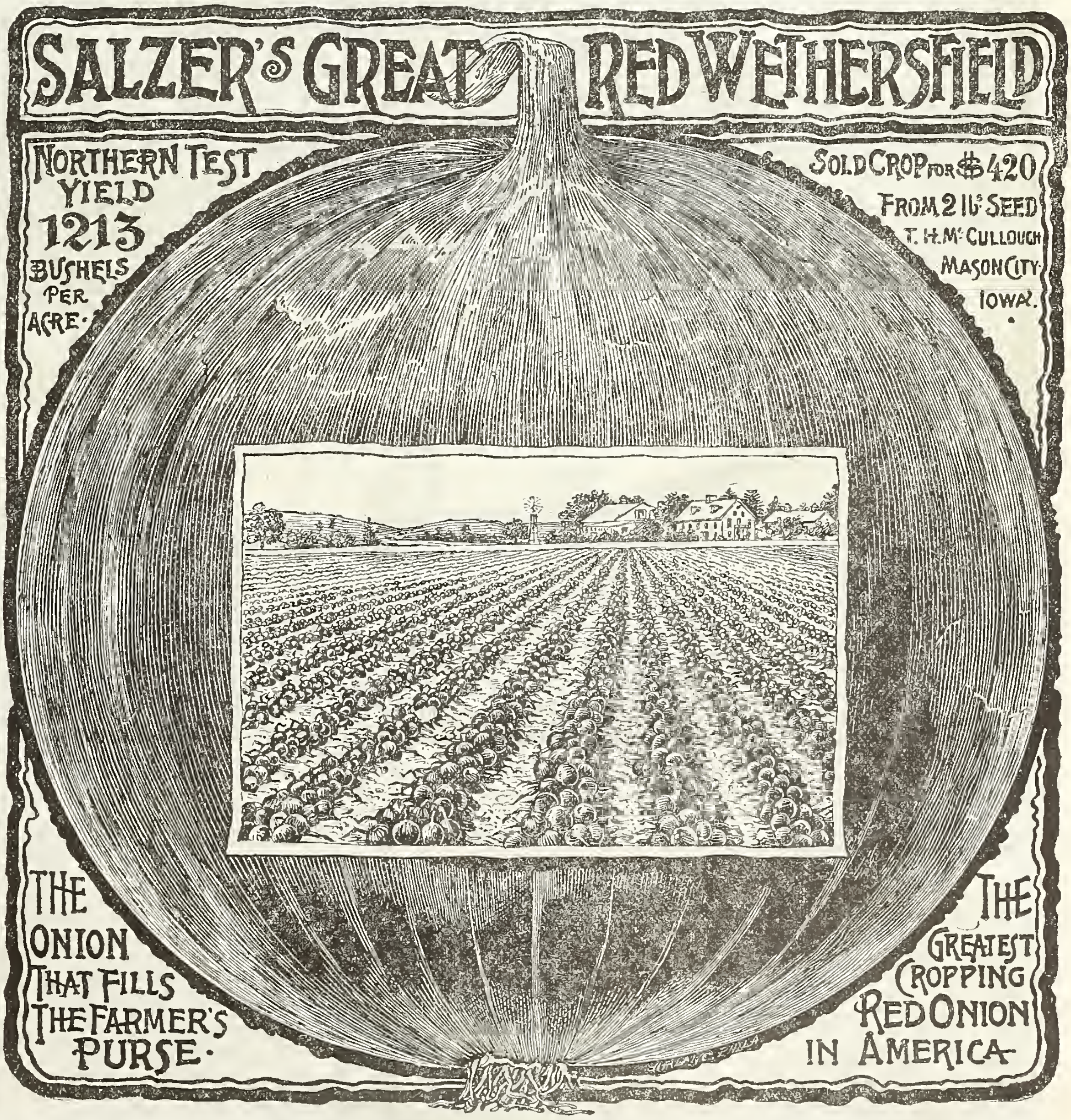
IT'S THE GREAT MONEY-MAKING ONION.

No Onion that we know will make you more money and do it easier than Salzer's Great Wethersfield. It's the great money-maker because it is so heavy a yielder, and all Onions are so fine that they sell at good prices in all markets.

Thos. H. McCulloch, of Mason City, Iowa, under date of March 27th, writes: "Last season I sowed an acre of Onions with seed I purchased of you—2 lbs. Yellow Globe Danvers and 2 lbs. Red Wethersfield—and although the spring was late, wet and cold, still the seed germinated well and I had a fine stand and good crop, and sold the crop in Chicago in November for $420.00 net."

INTENSIVE ONION GROWING.

Right here in our own state one of our Onion Growers had a ¼-acre lot highly cultivated, rich and free from weeds.—He used our new method—planting **Salzer's Great Red Wethersfield**, averaging 5 plants to a square foot—51,000 to the ¼ acre and harvested by weight, 18,831 pounds=313 bushels from ¼ acre—or at the rate of 1,242 bushels to the acre.


SALZER'S GREAT RED WETHERSFIELD
NORTHERN TEST YIELD 1213 BUSHELS PER ACRE.
SOLD CROP FOR $420 FROM 2 lbs SEED T. H. McCULLOUGH MASON CITY IOWA.
THE ONION THAT FILLS THE FARMER'S PURSE.
THE GREATEST CROPPING RED ONION IN AMERICA.

PRICE OF SALZER'S GREAT RED WETHERSFIELD ONION SEED:—Price by mail: Pkg., 10c; oz., 20c; ¼ lb., 40c; ½ lb., 75c; lb., $1.45; 5 lbs., $6.90. By Express: Pkg., 10c; oz., 20c; ¼ lb., 40c; ½ lb., 70c; lb., $1.35; 5 lbs., $6.40.

SALZER'S GIANT SILVER KING ONION.

The Onion marvel, the uncrowned queen of the Onion field! Each succeeding year the popularity of this Onion increases, gardeners, farmers and truckers grow more enthusiastic in its praise, and well they may, for this great Onion deserves every word of praise that can be spoken. Although we offered Silver King for the first time in 1884, we do not believe any other variety of vegetable, excepting possibly our Giant Flat Dutch and Lightning Cabbage, has since been more unanimously indorsed by one and all everywhere. We received thousands of letters and postals the past seasons, all containing words of the highest praise **AS TO THE WONDERFUL SIZE, EARLY MATURITY AND QUALITY OF THIS FAMOUS ONION. It grows larger than any other white Onion in cultivation.** Bulbs are of attractive shape, flattened, but thick through, as shown in illustration. Average diameter of Onions 4 to 7½ inches; bulbs often attain weights of 2½ to 4 lbs. each. **No other white Onion attains such mammoth size, nor will any other white variety grow uniformly so large.** Skin a beautiful silvery white; flesh of particularly mild and pleasant flavor, so sweet and tender that it can be eaten raw, like an apple. Every one desiring the **largest and handsomest Onions** of the **finest flavor,** will be more than satisfied with the **Silver King.** Cannot be too highly recommended either for family use, exhibition at fairs or restaurants, or for sale in market, where its size and beauty will prove very striking. **It's the Onion for everybody, but especially for the private and market garden. An ounce of Onion Seed with our new method of planting and caring for same would give you 50 bushels Giant Silver King Onions. It's a splendid Onion! A wonderful Onion!**

TESTIMONIALS.

"I cannot speak too highly of the Giant Silver King. From one ounce of seed I grew 10 bushels of Onions, the largest measuring 20 inches around. M. G. Garrett, Michigan.

"Bought 1 pound of Giant Silver King seed. From it I grew 203 bushels. Took 5 bus. to the fair. Won the prize. B. H. Hart, Illinois.

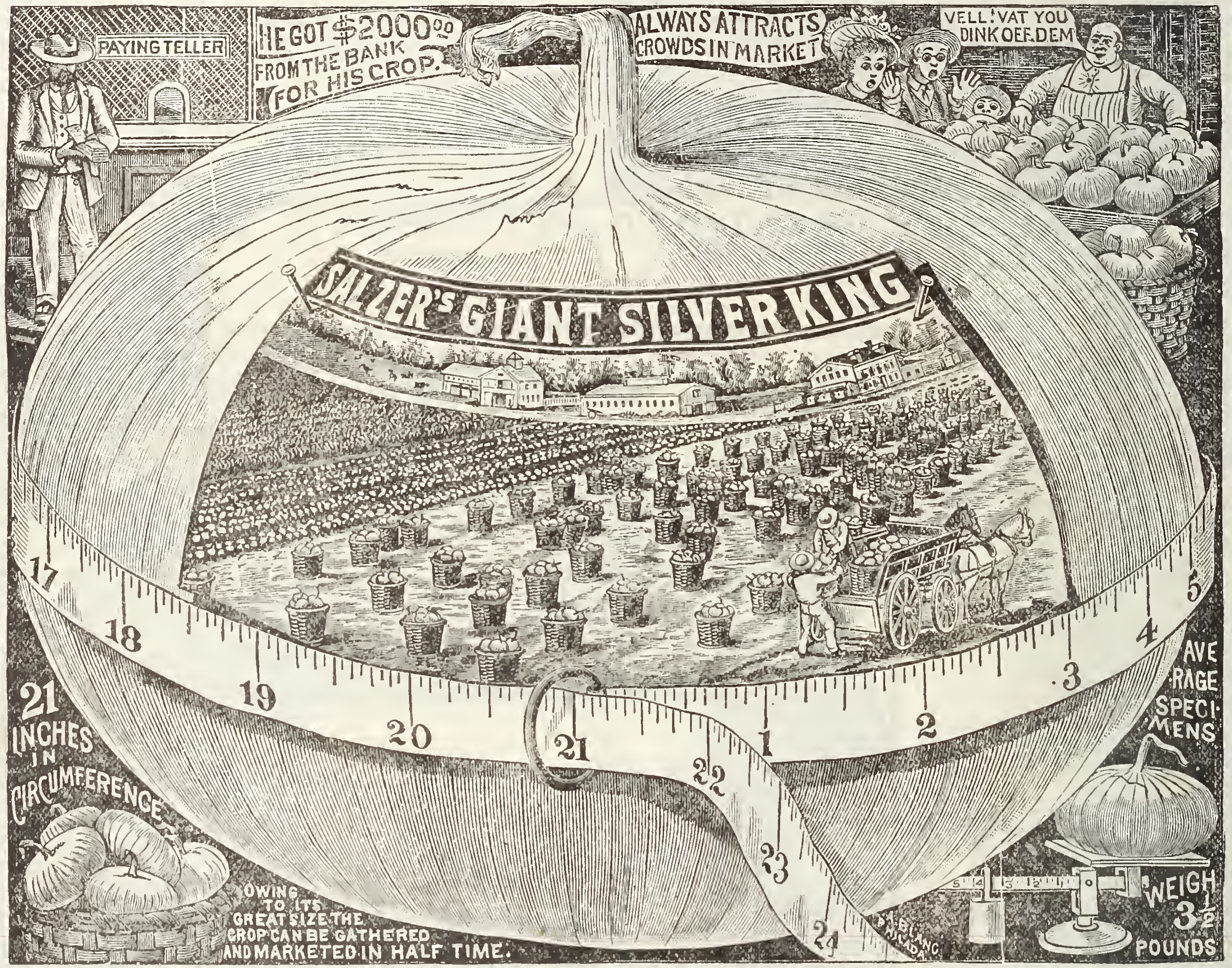
"The 1 pound Giant Silver King yielded 135 Bushels; average was 1 pound. Many of them grew much larger. L. H. Good, Ohio.

"If I could grow but one Onion it would be Silver King. The one-half pound yielded 95 bushels and it was a bad Onion year. Nothing less than 4 inches in diameter. Received $1.50 a bushel for same."

Frank Barteldes, Mo.

$375.00 FROM ⅛ ACRE.

I planted an open lot 50x100=5,000 sq. ft. Soil, rich, clean, just right. Onions planted 4 to a square foot=20,000 Onions. Average weight, 10 oz. each. Total 200,000 ozs., or 12,500 lbs., sold at 3c per lb.=$375.00, or at the rate of $3,000 per acre. That's high intensive farming with Salzer's New Method of Onion Culture.


PAYING TELLER
HE GOT $2000.00 FROM THE BANK FOR HIS CROP.
ALWAYS ATTRACTS CROWDS IN MARKET
VELL! VAT YOU DINK OEF DEM
SALZER'S GIANT SILVER KING
21 INCHES IN CIRCUMFERENCE
AVERAGE SPECIMENS
WEIGH 3½ POUNDS
OWING TO ITS GREAT SIZE THE CROP CAN BE GATHERED AND MARKETED IN HALF TIME.
17
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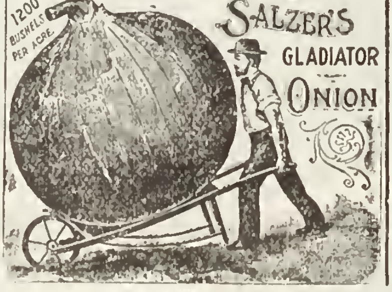
This Giant of all White Onions, this Leviathan, this Monster, is the Onion to grow for profit. By following our new method (sent with each Onion seed order) 1,200 to 1,500 bushels can positively be grown on each and every acre planted on good onion soil. It is a producer, and of delicious flavor.

PRICE OF THE GREAT GIANT SILVER KING ONION SEED.

By Mail, pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.60; 2 lbs., $3.00; 5 lbs., $7.50; 10 lbs., $14.50, postpaid.
By Express, pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50; 2 lbs., $2.80; 5 lbs., $7.00; 10 lbs., $13.50.

Salzer's Gladiator Onion.

It possesses the **large size, mild flavor, excellent keeping** and all other good qualities of the celebrated **Prizetaker,** but differs from that variety in its **handsome skin,** which in contrast with its pure white, fine-grained flesh, attracts decided attention in market. We believe there is a great future here for this Onion, as, instead of the tops dying down or running to seed, as is the case with American varieties, **it keeps on growing** the entire season, thus attaining **enormous weight and dimensions.** Some specimens sent us by customers had attained a weight of 6 lbs. Price: Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.60; 2 lbs., $3.00; 4 lbs., $5.75.



ITALIAN ONIONS.

Do well everywhere, attaining the size of 2 lbs. the first season; if replanted, 4—6 lbs. the second season.

Mammoth Pompeii—A wonderful Onion of enormous size and mild flavor. Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., $2.75.

Giant Roco—A splendid large globular shaped Onion of bright brown color. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.00.

Giant White Tripoli—Excellent variety, of mild flavor, rapid growth, attains 2 pounds from seed first year and 4 pounds the second. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.00.

Early White Naples—One of the earliest of the white Italian sorts. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.25.

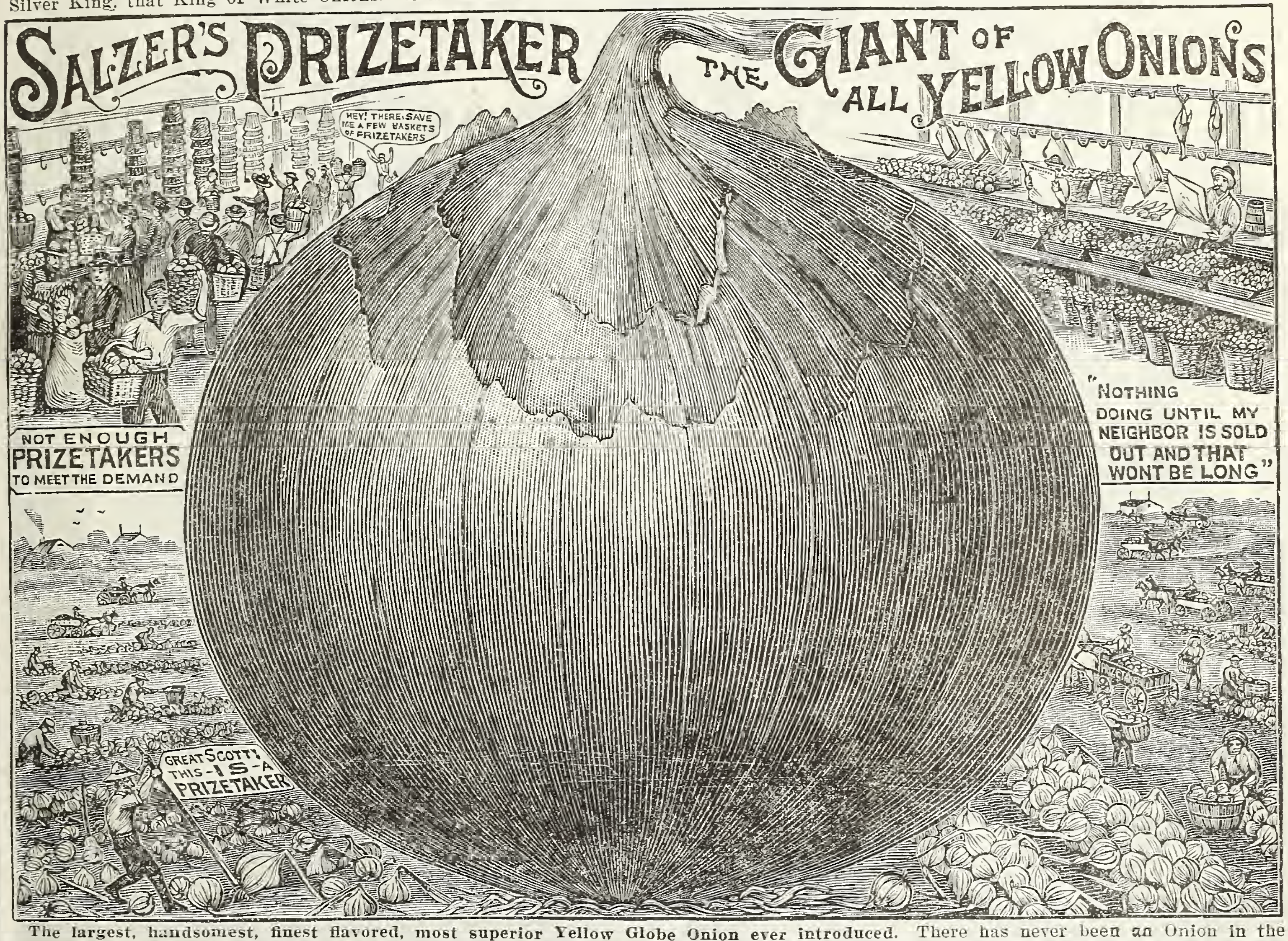
Marzajole—A capital keeper, large, beautiful, white, flat-shaped bulbs, fine flavor, big cropper. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., $2.25.

Giant Red Tripoli—A grand, deep red Italian Onion, of rapid growth, mild flavor. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., $2.25.

☞ Mixed Onion Seed—See Page 68—Only 90c a pound. Write for special Onion Seed Prices, Stating Variety and Quantity Desired. ☜

SALZER'S GREAT PRIZETAKER ONION.

Most wonderful yellow Onion on earth. I have, personally, looked in various parts of Europe and America for an Onion surpassing prizetaker in beauty, productiveness and general merit, and believe there is nothing better in the whole world, unless it be the Salzer Giant Silver King, that King of White Onions. It is unexcelled either for home kitchen use or as a money maker.


SALZER'S PRIZETAKER
THE GIANT OF ALL YELLOW ONIONS
HEY! THERE, SAVE ME A FEW BASKETS OF PRIZETAKERS
NOT ENOUGH PRIZETAKERS TO MEET THE DEMAND
"NOTHING DOING UNTIL MY NEIGHBOR IS SOLD OUT AND THAT WONT BE LONG"
GREAT SCOTT! THIS -IS- A PRIZETAKER

The largest, handsomest, finest flavored, most superior Yellow Globe Onion ever introduced. There has never been an Onion in the United States that could equal it, and we believe it **will supplant all other Yellow Globe Onions now in cultivation, as soon as its sterling qualities are known**, for it is certainly perfection. Of a clear, bright, straw color, it always grows to a uniform shape, which is a perfect globe. It has a very small neck and always ripens up hard and fine, without any stiff necks. In market it attracts decided attention, and although only offered to a limited extent, has always been picked out and selected at three times the price of any other sort on sale, either red, white or yellow. Produces 1,000 and more bushels per acre; keeping qualities are excellent, in spring the bulbs being apparently as firm and solid as when put away in the fall.

YOU CAN GROW ONIONS WEIGHING 5 LBS., 13 OZ.!

Can anything Beat that? Farm and Fireside contained the following notice written by Joseph: "The King of all Onions. The greatest novelty in years, and the King of all Yellow Globe Onions. It is ahead of any domestic Onion I have ever seen, and finer than anything I ever expected to grow. If you want to see what the Onion looks like, go to the nearest fruit store and behold the Spanish Onion on sale at 5c or more a pound. There is no reason why the 'Prizetaker' should not take the place of the imported bulb, and be sold at a high price. The two varieties cannot be told apart. Here is a chance for the progressive Onion grower that he cannot afford to neglect, for there is money in it. The name 'Prizetaker,' although not very elegant, is, nevertheless, quite appropriately selected. Any fair, average specimen will take the prize at an exhibition against the finest specimens of other sorts. It is seldom, very seldom, that we come across a novelty that marks such a long step in advance in the culture of vegetables.

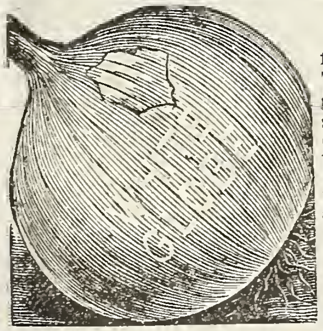
1,800 BUSHELS PER ACRE.

You ask how many Salzer's Prizetaker Onions I can grow on an acre. You saw my land and the way I plant and cultivate my Onions and then on my big field, there is not a single plant missing! My Onion Land is the best ever, clean as a parlor floor. It will hold 5 Onions to a square foot, or over 216,000 Onion Plants to the acre, (using Salzer's New Method of Onion Culture). Each Onion should weigh ½ lb., or at the rate of 108,000 lbs. to the acre, at 60 lbs. to the bushel, would make 1,800 bushels. This is easily possible, using Salzer's Prizetaker Seed, the giant of all Yellow Onions. Easy,—try an ounce or ¼ lb., for 1911 and you will beat that record.

CARL E. SCHAEFER, of Schaefer & Ellers, Practical Florists and Horticulturists, La Crosse, Wis.

PRICE OF SALZER'S GREAT PRIZETAKER ONION SEED.

Postpaid: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.65; 2 lbs., $3.25; 5 lbs., $8.00; by express, pkg., 10c; oz., 20c; ¼ lb., 45c; 1 lb., $1.55; 5 lbs., $7.50.



WHITE GLOBE ONION.

A large globe-shaped Onion, firm, fine grained, of mild flavor, keeps well. This is one of the handsomest Onions grown. Of beautiful shape, clear, white skin. Is always in great demand; indeed, it furnishes so little seed per acre that it is always scarce. This and our Prizetaker are two grand sorts for family use. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., $1.80; 5 lbs., $8.50, postpaid. By express: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.70; 5 lbs., $8.00.

PARIS SILVERSKIN.

An extremely popular, extremely early white, good selling Onion. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., $1.40.

SALZER'S 60-DAY ONION.

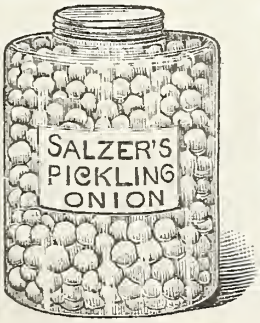
A new white, small sized, finely flavored Onion from Italy. We hold all the seed in America of this early novelty. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.50.

MIXED ONION SEED.

All sorts, colors, etc., etc. Pkg., 7c; oz., 10c; ¼ lb., 30c; lb., 90c, postpaid

NEW QUEEN ONION.

The earliest, finest of all white Onions. A perfect queen in the Onion field; of delicious flavor. Grows to 2 inches in diameter. It is a splendid Onion, sells well everywhere, well liked by everybody, and does splendidly in all soils and climes. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.50; 2 lbs., $2.50.



SALZER'S PICKLING ONION.

This is the finest of all white pickling Onions, growing rapidly but remaining small, solid and of fine flavor. Three crops can be gathered for pickling in one season. Pkg., 10c; oz., 25c; ¼ lb., 50c; 1b., $1.50.

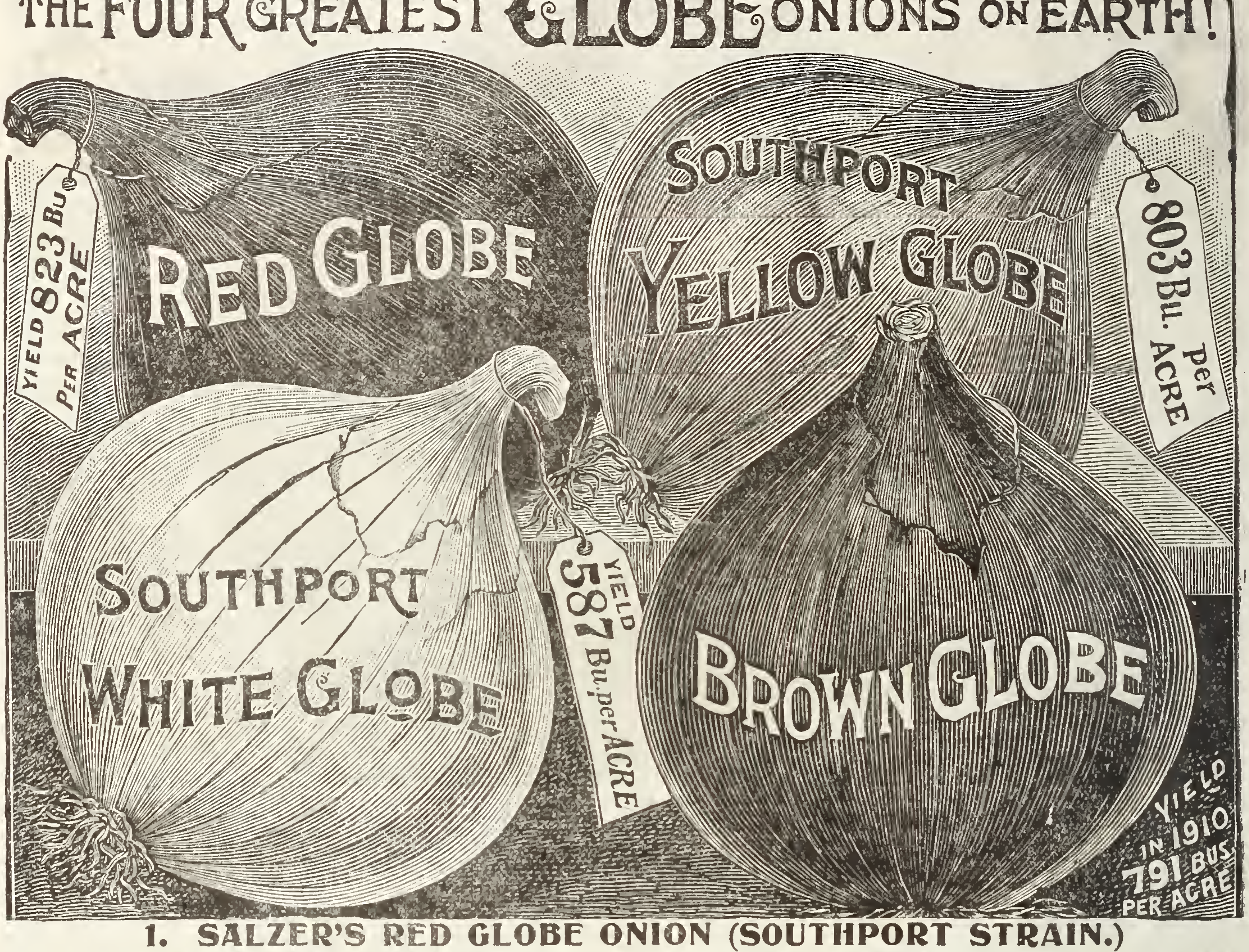
NEW QUEEN
THE EARLIEST ONION

THE FOUR GREAT GLOBE ONIONS.

Within the past years there has been a great inquiry for Globe Onions. They seem to sell better and keep better and bring a higher price than any other sort. We have now grown the four choice varieties known to the seed trade and we are sure that they will be great money-makers to everybody planting same. By our New Method of Onion Culture the average yield of these sorts was 751 bushels per acre. Just imagine yourself, Mr. Farmer or Market Gardener, being the possessor of ten such acres this fall, what a magnificent fortune that would make, 7,500 bushels would mean at 60c, $4,500! We have always urged to plant plenty of Onions. It always pays. When we were market gardeners, no matter what the price of Onions was the year before, we would never dream of planting less than five to ten acres.

☞We aim to have our Onion prices low; if you think otherwise, write us and we will try to get together.

THE FOUR GREATEST GLOBE ONIONS ON EARTH!



1. SALZER'S RED GLOBE ONION (SOUTHPORT STRAIN.)

We are proud of our strain of blood red Globe Onion. There is none on earth better, highly bred, critically selected—immeasurably superior in shape, size, solidity and yield to **ordinary Connecticut and California stocks.** It is a perfect globe shape, with thin neck and clear skin. We have increased our sales of this Red Globe Onion the past three years over **500 per cent,** which shows that a really good Onion advertises itself. Now, if you want a Red Globe Onion, we cordially recommend Salzer's Red Globe (Southport Strain), knowing that there is no better one in the wide, wide world, no richer, no better keeping, nothing that will sell quicker and at an advanced price than this. The yield last year, using Salzer's New Onion Culture, was 823 bushels per acre. You can increase this for 1911 if you will try.

Price by mail: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50; 5 lbs., $6.90. By express: ¼ lb., 40c; lb., $1.40; 5 lbs., $6.40.

2. SOUTHPORT YELLOW GLOBE.

Our Globe Onions are great beauties, and cannot be beaten anywhere on earth. We are positive in this statement, and we know whereof we speak, for we have tried every seedsman's Globe Onion, and not one of them can approach our peerless varieties. Now, in our Southport Yellow Globe we have a strain of yellow Onions that takes the cake, or, in the phrase of a Western Onion grower, "Beats the Band." It is a magnificent Onion, large, noble-shaped, almost round, with flesh white and mild and juicy, while the outward appearance is extremely handsome and pleasing to the eye. It is a tremendous cropper. By using Salzer's New Method, which is described on each package, 803 bushels per acre were raised last year, and we know that you, Mr. Gardener, Mr. Trucker or Mr. Farmer, can beat that. Southport Yellow Globe will please you; it is bound to do this on account of its beauty.

Price by mail: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.35; 5 lbs., $6.50. By express: ¼ lb., 35c; lb., $1.25; 5 lbs., $6.00.

3. SOUTHPORT WHITE GLOBE.

Henderson formerly asked $3.25 a pound for this Onion—not one whit better, not one particle finer, indeed, we think our strain more highly bred and critically selected as to size, color, solidity, beauty, form, quality and yield! Here is a beauty of the first water, a regular diamond, clear white, with a pleasing appearance, of a delightful globular shape, and of a quality so mild, yet rich, with flesh firm and fine grained and pleasing to the taste. It is very large in size, and very fine appearance, and yielded last year 587 bushels per acre, which is something remarkable for a white Onion, because, as a rule, they are not as heavy yielders as **their colored brethren.** Now, we can heartily endorse the Southport White Globe. Our strain is grown with such great care and is so superlative in quality that no one will miss it if they plant heavily therefrom. The white Onion is a very quick seller, a good keeper and a good yielder.

Price by mail: Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00; 5 lbs., $9.50. By express: Pkg., 10c; oz., 20c; ¼ lb., 55c; lb., $1.90; 5 lbs., $9.00.

4. SALZER'S GREAT BROWN GLOBE.

Here is an Onion you have been looking for, Mr. Trucker and Mr. Gardener. It is a large, brown, globular-shaped Onion, a selection of the Australian Brown, but it is larger in size, fine in shape, better in color, a longer keeper and a far bigger yielder. Its fair size, wonderfully hard and solid flesh, most attractive and beautiful form and appearance make it an extremely desirable variety to plant for early market. It is extremely early in ripening and never makes any stiff necks or scullions. Every seed seems to produce a good-sized hard, solid Onion, and the bulbs begin to form very quickly, on account of its firmness it will keep in good condition longer than any Onion known. The color of the skin is a clear amber brown.

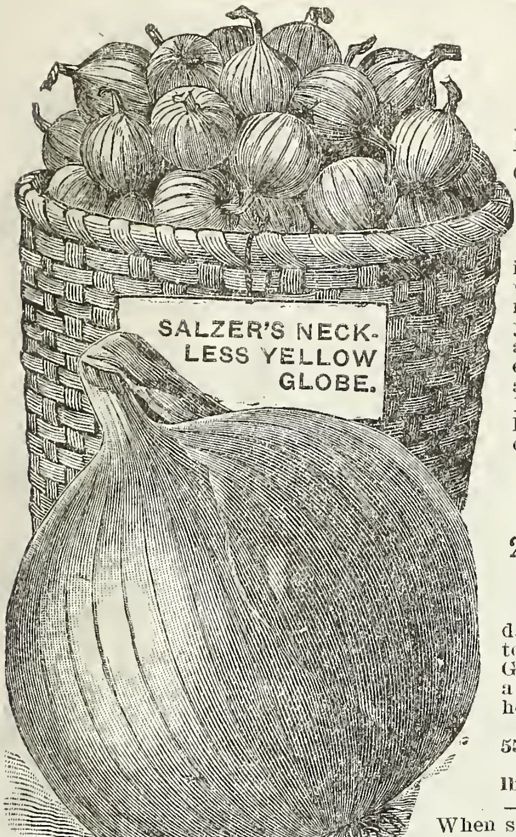
791 BUSHELS PER ACRE.

It's as easy "as falling off a log" as the saying goes, to grow 791 bushels **Salzer's Brown Globe** per acre by following our new method of Onion growing.

It is an Onion of unusual merit. The flesh is firm, finely grained, very rich, yet mild, and will please the most fastidious. Last year, by using our New Method of Onion Culture, it yielded 791 bushels. You can beat this for 1911 and we urge you to give this Onion a trial. You will be delighted therewith.

Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50;. postpaid. By express: ¼ lb., 45c; 1 lb., $1.60; 5 lbs., $7.00.

☞ 1 Package each above 4 Great Globe Onions, 25 cents. 1 ounce of each, 60 cents.


SALZER'S NECKLESS YELLOW GLOBE.

YELLOW ONIONS.

Here are three Magnificent Yellow Onions—Onions to plant for profit—Onions that command an advanced price on account of quality, size and appearance.

1. SALZER'S (NECKLESS) YELLOW GLOBE ONION.

The Yellow Globe has been one of our specialties for many, many years. We are partial to it, we have cared for it, we have watched it, we have improved it, we have increased its yield, we have made it more beautiful, we have succeeded in a remarkable measure to work off its neck qualities, so that now we have in our Neckless Yellow Globe Onion, the queen of all yellow globular Onions on earth, and we are not going to take back one single word of above. It is true that our Prize-Taker is a larger Onion, is a finer flavored Onion for raw eating, but for all that goes to make up a good round globular yellow Onion, fine appearance, fine quality, fine shape, fine yield, there is nothing that approaches our matchless Neckless Yellow Globe Onion. This is an Onion that we bank on, it is an Onion that we love. Our Neckless Yellow Globe Onion is a great cropper, a splendid keeper, and is one of the finest yellow Onions on earth.

PRICE OF SALZER'S NECKLESS YELLOW GLOBE ONION.

Price, by mail: Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.30; 5 lbs., $6.00.
By express: Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.15; 5 lbs., $5.50.

2. YELLOW GLOBE DANVERS ONION.

This is known the world over as the standard yellow globe and considered by many to be superior to the Southport Yellow Globe. Our stock is unusually fine. There is a great scarcity of this seed this year, hence the high price.

Price by mail: Pkg., 5c; oz., 20c; ¼ lb., 55c; lb., $2.00; 5 lbs., $9.00.

By express: Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.90; 5 lbs., $8.50.

3. FLAT DANVERS YELLOW ONION SEED.

Many growers prefer this to the Globe Danvers, as ordinarily it is a very heavy cropper. It is a fine Onion, one you are sure to be pleased with, and the price is very low. Well known, a heavy yielder, a splendid keeper of beautiful appearance, and sells readily in all markets.

Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., $1.25; 5 lbs., $5.75, postpaid.

When stock of Onion seed varieties is exhausted, we will fill orders at lowest La Crosse market prices.

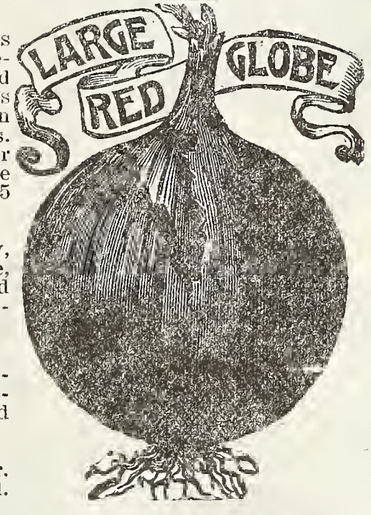
☞ Write for special prices on Onion seed, stating quantity and varieties desired.

LARGE RED GLOBE ONION.

Many planters prefer this Onion to all others grown. It's globular in form, fine in quality, elegant in appearance, and is known through the United States as the Standard Red Globe Onion. Yield is often 800 bushels per acre. There is no Onion grown where the seed is always more scarce than this. There seems to be a constant shortage, but this year we have a fine stock of seed that will surely please you. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50; 5 lbs., $7.50, postpaid.

EXTRA EARLY RED GLOBE.

This variety matures early. It yields abundantly, is of mild flavor and a good keeper, of medium size, deep red in color; very close grained, solid and heavy. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50 postpaid.



BERMUDA ONIONS.

The Bermuda Onions have fairly leaped into popularity in the South and are grown in enormous quantities in Texas, Louisiana, Mississippi, Florida and other southern states.

RED BERMUDA ONION.

Strong grower, fine shaped, splendid shipper. **Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50, postpaid.**

WHITE BERMUDA ONION.

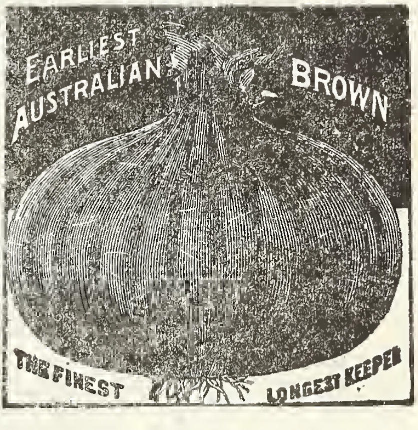
A very rare Onion, delicate flavor, beautiful color, fine shape, splendid shipper. **Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50, postpaid.**

CRYSTAL WAX ONION.

The very rarest and finest of the Bermuda type of Onions. Our seed is imported and is very choice. **Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $2.25, postpaid.**

EARLIEST AUSTRALIAN BROWN.

Next to Salzer's King of the Earliest, this is the earliest Onion grown, and will sell at a fancy price in the market during the latter part of July and early part of August, but its tremendous merits come into full play **as a keeping Onion.** Indeed, there is no Onion that we know of that will beat this for keeping qualities, for fine appearance, for ready sale, for a good eater and a long keeper. Indeed, the longest keeping Onion we know. **Price: Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., $1.50; 5 lbs., $7.50, postpaid. By express, lb., $1.40; 5 lbs., $6.75.**

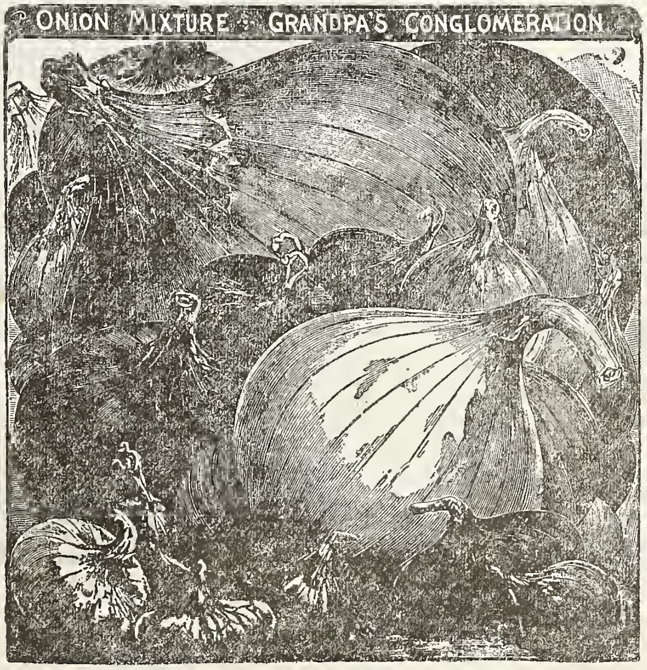


ONION MIXTURE.

Turn back in thought to the days of your youth, when Grandpa and Grandma planted the vegetable garden. There was always a large corner in which a mixture of different kind of Onion seeds were planted on the theory that if one sort did not do well the other sort would, and in that way it happened always that there never was a shortage of Onions. If the good housewife wished a mild white for salads, it was always found therein; if she wished a more pungent one, that was taken. If she wished a brown or yellow or red, or no matter what color, there they were, and with this in view we have arranged **"Grandpa's Conglomeration Onion Mixture."** It contains every known sort, and we are sure will be immensely popular at once. A package of seed is sufficient to grow one or two bushels, an ounce from three to five bushels, and ¼ pound from ten to twenty bushels. A pound is safe for 60 to 100 bushels or more. Now, another advantage is that many do not care to plant four or five different varieties of Onions. When they sow ¼ pound or a pound of Conglomeration Mixture and find that the white Onion is in demand in their market, or that the red or yellow or brown bring better prices, they can sell that variety and keep the others for home use.

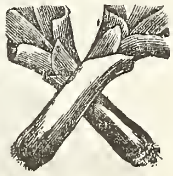
PRICE OF GRANDPA'S CONGLOMERATION MIXTURE.

—Pkg., 7c; oz., 10c; ¼ lb., 30c; ½ lb., 55c; lb., 90c; 5 lbs., $4.40.

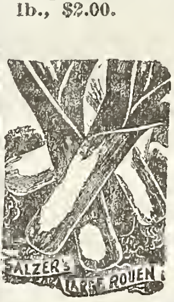


LEEK.

A splendid vegetable for flavoring soups, etc. Treat same as onions; both leaves and bulbs are used. In fall, plant a few in sand in the cellar for winter use.

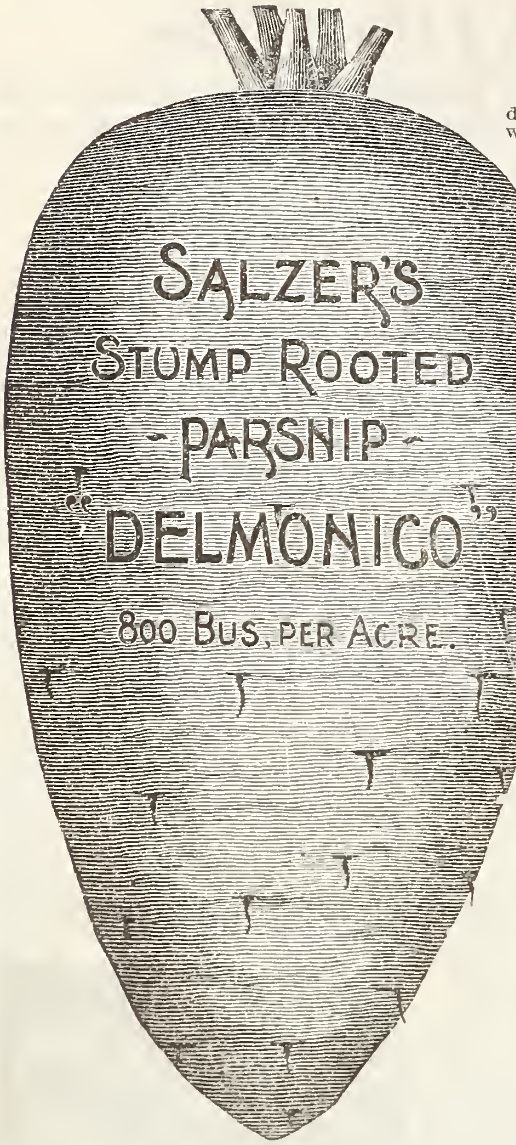

New Winter.

New Winter Flag—Very fine. Pkg., 5c; oz., 30c; ¼ lb., 60c; lb., $2.00.



Salzer's Large Rouen Leek. The finest, most prolific and profitable of all. Grown in enormous quantities in France and Germany. Splendid for flavoring. **Pkg., 15c; oz., 35c; ¼ lb., 60c; lb., $2.00.**

Broad London Flag-Much used. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., $1.15.



Salzer's Delmonico Parsnip—The finest, richest, tenderest Parsnip known to the American people. Price: Pkg., 10c; oz., 20c; ¼ lb., 35c, postpaid.

PARSNIPS.

Sow early in the spring, 15 inches apart, covering half an inch deep. They improve by frost, and can be left in the ground all winter. Sow four to five lbs. seed to the acre.

SALZER'S DELMONICO.

For many years the trade wished for a stump-rooted or half-long variety of Parsnip. We are pleased that our efforts have been crowned with success, and we offer this year our Delmonico Parsnip, believing it will be the most enormous, prolific and most profitable variety to grow. It is in a large measure stump-rooted—just the thing the market gardener desires. It has very large roots, not too long, while the flavor is all that can be wished for. They are easily watered, the root being smooth, flesh of very fine grade and excellent flavor. We are sure they will give great satisfaction to everybody who will try same. They are enormously productive, and just the sort to give satisfaction.

HOW THEY LIKE DELMONICO.

Fred Kaepler, Cook Co., Ill.—"Chicago is a great market for Parsnips. I supply it with the earliest and best always. I use only your Delmonico, that takes the cake everywhere. I frequently get $1 a bushel or at the rate of $500 per acre Delmonico Parsnip is the best paying crop I grow."

James Corge, Hancock Co., Ill.—"I planted 5 lbs. Salzer's Delmonico Parsnip. I must have sold over $200.00 worth—they were so exceptionally fine."

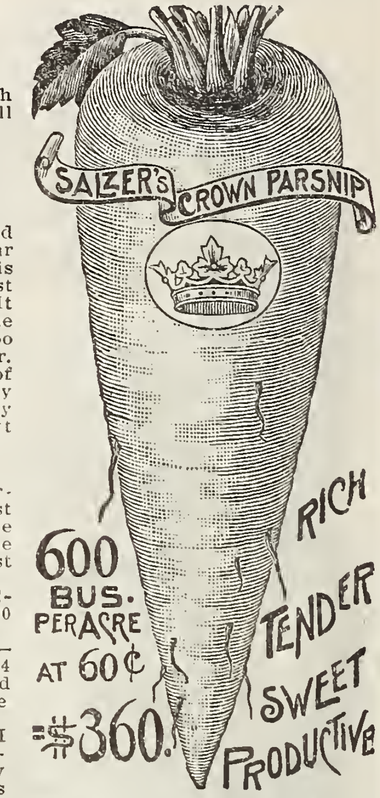
Wm. H. Horne, Onondaga Co., N. Y.—"I made a little fortune out of those 4 lbs. Delmonico Parsnip seed purchased from you. I sold $160.00 worth, and the care was but little."

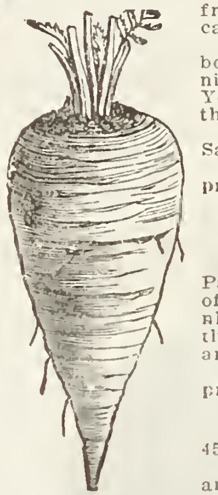
George Davis, Webster Co., W. Va.—"I bought 10 lbs. of your Delmonico Parsnip and shipped two carloads to New York City, netting me $300.00. That's the best I ever did, but your Delmonico was the very best Parsnip I ever saw."

There is no doubt about it. Parsnips pay; especially Delmonico and Salzer's Crown. Try them.

PRICE OF DELMONICO PARSNIP.

By mail: Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00; 4 lbs., $3.00. By express: ¼ lb., 30c; lb., 90c; 4 lbs., $2.50; 10 lbs., $6.00.





STUDENT PARSNIP.

SALZER'S CROWN PARSNIP.

This is wihout doubt the finest, heaviest yielding, best flavored long Parsnip grown. It grows to a large size, is sugary, and is a relished article of food. The yield is from 300 to 600 bu. per acre. Salzer's Crown Parsnip is, next to Delmonico, the best Parsnip in America today. It positively pays to plant Salzer's Crown. Sells quickly on account of quality and great beauty. Sow 4 to 5 lbs. of this sort per acre.

By mail: Pkg., 5c; oz., 10c; ¼ lb., 20c; 1 lb., 60c; 4 lbs., $2.00. By express: ¼ lb., 15c; lb., 50c; 4 lbs., $1.50; 10 lbs., $2.75.

LONG SUGAR.—Splendid sort. Price: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

STUDENT.—Much liked; excellent flavor. For years this was the Standard Parsnip, but now Delmonico and Salzer's Crown take the lead.

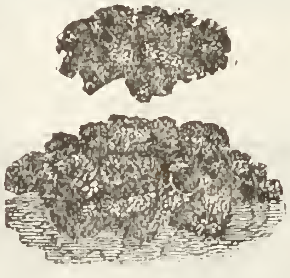
PRICE: By mail, Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c. By express, Lb., 35c; 5 lbs., $1.50; 10 lbs., $2.50.

PARSLEY

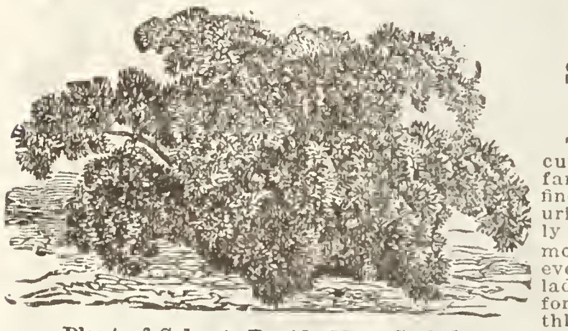
A package of seeds will give enough plants to use all summer for soups, and garnishing for winter. Used in tremendous quantities for garnishing. No dish is quite perfect and artistic unless it contains a few sprigs of Parsley.

Parsley, Dark Green, Triple Curled.☞

Introduced last year and so enormous has been the inquiry that long before the season closed our stock had become exhausted. Letters received thus far from pleased patrons indicate an enormous demand for 1911 of this distinct and very attractive dwarf Parsley, valuable alike for garnishing and culinary purposes. The leaves are of a bright emerald green color, often used instead of ferns to decorate the dinner table; one of the best varieties for general cultivation. Pkg., 15c; oz., 25c; ¼ lb., 60c; 1 lb., $2.25, postpaid.



TRIPLE CURLED.



Plant of Salzer's Double Moss Curled.

Salzer's Double Moss Curled.

The handsomest of all finely curled sorts. The Parsley for family use on account of its finely curled leaves and luxuriant growth. You will surely like it. It is used in enormous quantities and nearly every order received from a lady customer is sure to call for one or more packages of this peerless Parsley. It is always found in Mrs. Salzer's kitchen garden. It is unrivaled. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.75.

MOSS CURLED.

Very fine and curled. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

Fern Leaf—Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 50c.

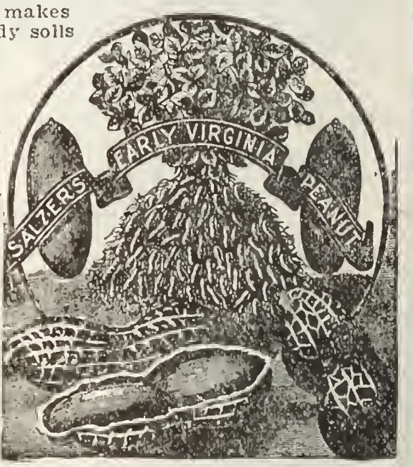
Plain—Excellent for sheep. Pkg., 5c; lb., 50c.

TURNIP-ROOTED PARSLEY.

Coming in great favor the past few years. Thousands of planters delight in planting same, using it as a salad, but especially for flavoring soups, meats, etc. Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.00.

Early Virginia Peanuts.

Its extreme earliness makes it a paying crop on sandy soils in the North. It ripened for us at La Crosse to perfection, yielding enormously. Now, it's the thing to let the dear boys and girls try. It will give them peanuts for the long winter months, and lots of fun besides, and an interest in the garden and the farm. A pint of seed should produce one bushel of fine eating peanuts.

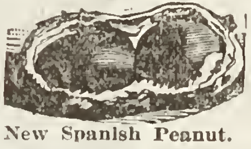


Price of Early Virginia.

Pkg., 15c; pt., 35c; qt., 45c; 2 qts., 75c, postpaid. peck, $2.25, by express.

New Spanish Peanut.

This is a splendid Peanut, especially for the far North. The pod is not so large, but it is extremely early. A new, very early and desirable variety, with upright foliage; planted by the end of April they ripen before September 1st. It will pay you to try them everywhere. Plant 2 inches deep, 12 inches in the row.



New Spanish Peanut.

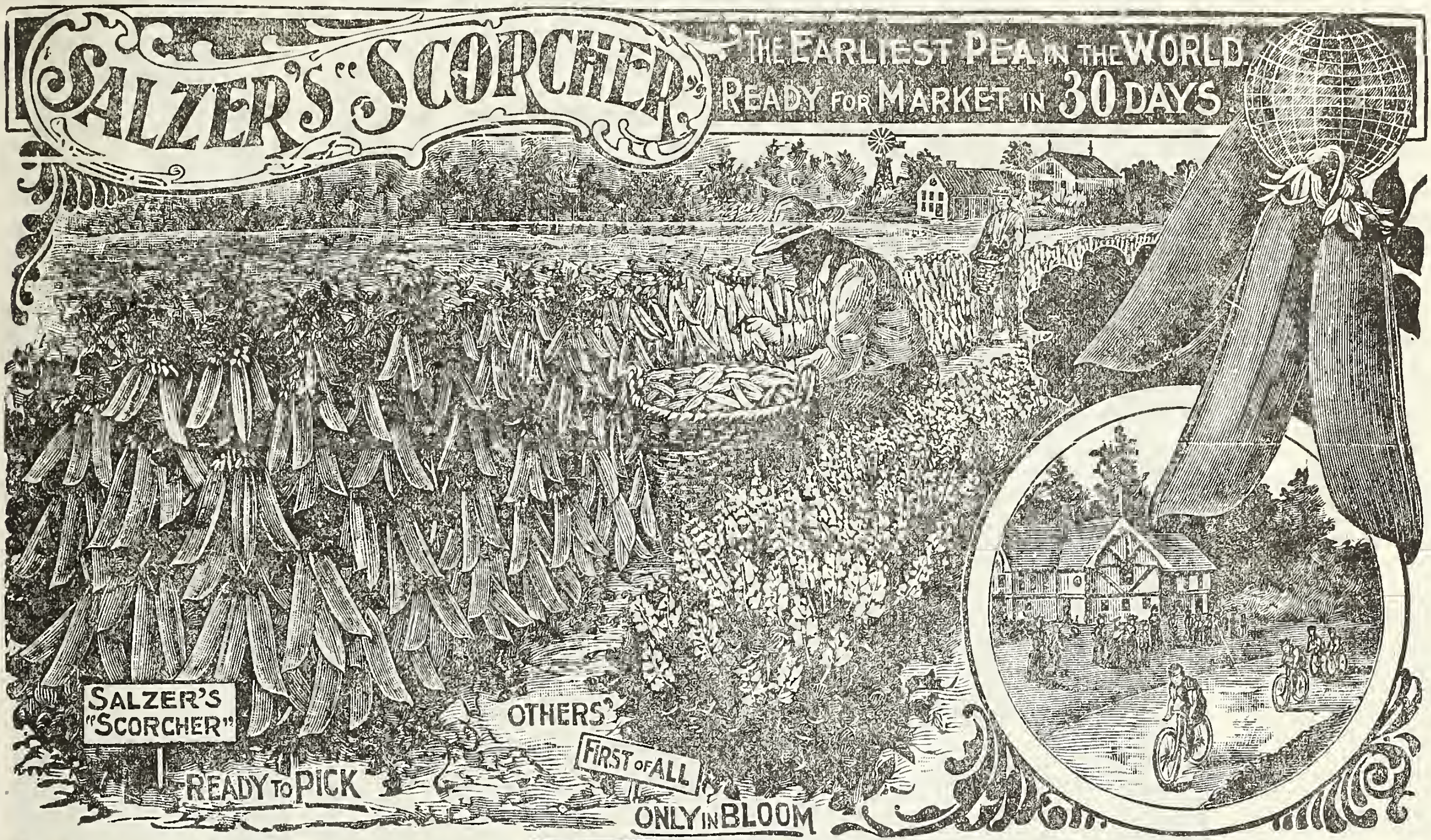
By mail: Pkg., 10c; pt., 25c; qt., 40c. By express: 4 qts. for $1.00; pk., $2.

"PEANUT CULTURE," an excellent booklet, 50c, postpaid.

SALZER'S SPLENDID PEAS.

The best paying crop for the Market Gardener is early Peas, Salzer's Peas are grown with unusual care on soil adapted to **produce the best of Peas,** and the result is, there is no earlier Pea in America than Salzer's Scorcher, Salzer's Earliest and Best, and **Early May.** There is more money in fine early Peas—by early Peas we mean Peas ripe in the market just 6 to 10 days ahead of your neighbor's—we say there is more money in such early Peas than in any other early vegetable grown on open land. Why, we have a gardener right here who made $400.00 last year from 1 acre of our Earliest and Best Peas—because they were just 6 days ahead of every other early sort.

☞ When stock of Peas is exhausted, we will fill at market prices. ☜

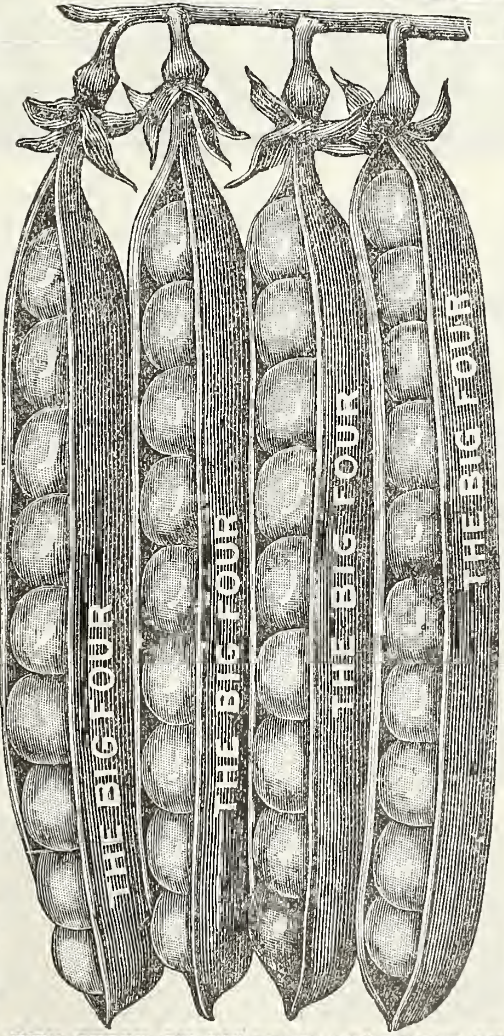


Away! Stand aside! Clear the track for the earliest Pea in the world! This is what the John A. Salzer Seed Co. have been after for years and with this in view every earliest sort obtainable was tested and every improvement through hybridization and crossing was made in order to attain these results, and today we are proud and happy to state that

Salzer's Scorcher is One of the Very Earliest Peas in the World.

Now, if you will just stop to think what it really means to plant Peas today and have them ready and fit for eating in but 600 to 750 hours, or 25 to 35 days, you will quickly see the tremendous importance of this great improvement. Why, it is not more than ten years ago when it took Peas from 60 to 75 days to be fit for market. Now, we challenge the world, we challenge any and every seedsman in America, we challenge every market gardener or private gardener in America to produce a Pea as early as Salzer's Scorcher. We are positive that there is no Pea like it in America today. Its companion in Earliness is Salzer's Earliest and Best—the wonderful 12 Podded Pea. The ripening time of the first and best sorts, such as are offered by Philadelphia, New York, Chicago, St. Paul and Rockford seedsmen, is about 52 days. The average ripening time of Salzer's Scorcher Pea, tested by upward of 500 ustomers, was a trifle over 40 days, or fully 0 days ahead of the earliest Peas that other eedsmen offer. Now, this is not a dream of ancy, but a fact, a fact that you can demontate for yourself by planting a package or more of Salzer's Scorcher Pea.

Now, when you plant Peas for the early market, you want the earliest, the heaviest yielding and biggest podded variety. That is Salzer's **Scorcher.** It is the earliest big-podded, uickly ripening, earliest Pea on earth, and will make you more money than any other Pea known.



LOOK AT MR. TUCKER'S TRIAL.

Maule's Earliest of All. Pods fit for use in 47 days.
Henderson's First of All. Pods fit for use in 47 days.
May's Earliest. Pods fit in 51 days.
Vaughan's Maud S., claimed earliest in the world. Pods fit for use in 47 days.
Rockford's Two Early Sorts. Pods fit for use in 49 and 51 days.
Salzer's Scorcher. Pods fit in 40 days.
Salzer's Earliest and Best. Pods fit for use in 41 days.

Now, this Pea is one of the earliest in the world. The pod is large, of extremely beautiful appearance, full of fine, large Peas, ripening quickly.

A. N. Enos of Centralia, Wash., has this to say: "Salzer's Scorcher Peas are wonderful. My neighbors planted their early peas before I did Salzer's Scorcher. My wife and I were calling there a short time afterwards and my neighbor told Mrs. E. on the quiet that he would have early peas ahead of mine. The substance of the matter was, Mr. Salzer, our peas were in the market getting good prices before my neighbor's were in bloom. Tell it to everyone that Salzer's Scorcher Pea is the earliest known."

The Big Four Pods.

Look at them! Are they not handsome? Do they not appeal to you with all their wonderful productiveness? Salzer's Scorcher, the "Big Four" Pea, is borne so often in clusters of four and we guarantee that this splendid Pea, this big four podded, this earliest of early, will fill a bushel basket quicker than any of the other seedmen's Extra Early, First of All, Earliest of All and any other named earliest varieties. Salzer's Peas are the earliest in the world, and Salzer's Scorcher will bear out what we say about them every time. Nothing will fill a bushel basket quicker for extreme early Peas.

THE PRICE OF SALZER'S SCORCHER PEAS.

The crop this year is an almost entire failure, hence the high price. As our stock of Salzer's Earliest and Best is large, thousands of ustomers will plant them, as the price is so much lower and the quality and earliness of Salzer's Earliest and Best Pea is nearly the same!

PRICE OF SALZER'S FAMOUS SCORCHER, "THE BIG FOUR" PEA.

'rice by mail: Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 40c. By express, pkg., 10c; pt., 20c; qt., 30c; pk., $1.50; ½ bu., $2.90; bu., $5.50; 2 bu., $10.75

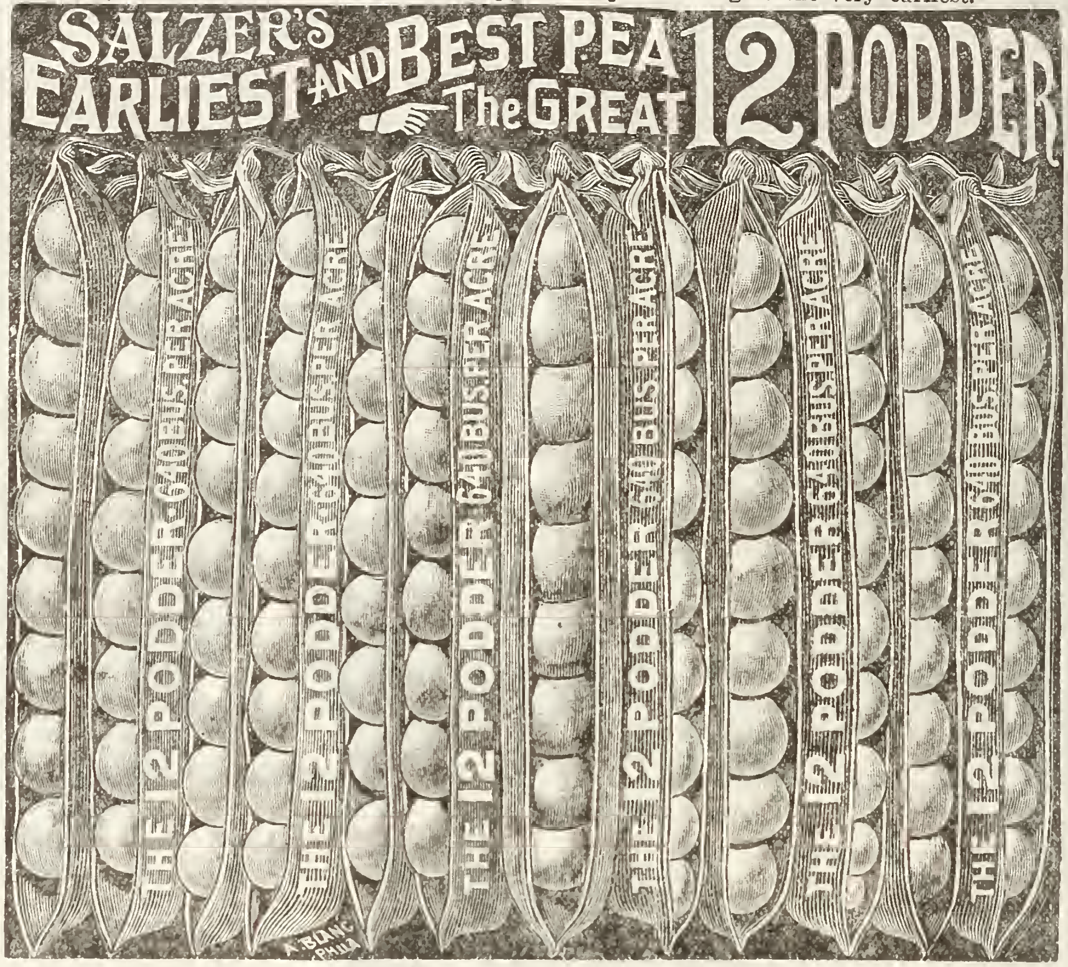
Write for special prices, if desired in large lots, on Peas, Beans, Onions, etc., etc.—stating quantity desired of each.

Salzer's Earliest and Best Pea.

This Pea is the **EARLIEST** White Pea on Earth, and Salzer says so, weighing each word—and he repeats it—"it is the earliest Pea on Earth." It is the Pea for you, Mr. Gardener and Citizen, to plant, whether by the package or by the bushel. It's the greatest Earliest Profit Pea. It's the Pea, combined with Salzer's Scorcher, that everybody who wants the **"very earliest"** on earth, should plant. Plant largely of it and it will make you rich! Pods large, full, sweet and extremely prolific. It will net $300 an acre easily. We do not remember, during 25 years, one instance when earlier Peas were ever brought into La Crosse market than ours. We always offered the **first**, from the fact that our variety was fully 6 to 10 days ahead of other **earliest.** We have tried Landreth's Extra Early, Burpee's "Best" Extra Early, Henderson's First of All, etc., but all were behind our Earliest and Best. This Pea is early, growing from 18 to 30 inches high, a fine cropper and of excellent flavor, and all who have tried it are emphatic in pronouncing it the very earliest.

Of Course, Every Seedsman Claims to have the earliest Pea—but the wide-awake gardener can't be thus fooled. For over 25 years this Pea was the earliest in the La Crosse market, and we keep right on improving it, and we challenge the world to produce an earlier, finer, more productive white sort.

Our Great Seed Trade Was won and built up on lines of furnishing the earliest and absolutely the best seeds in the world. When we were market gardeners we found that a pea 10 days earlier ripe than that of the neighboring gardeners meant for us hundreds of dollars. For that reason we have always worked to increase the earliness of Peas, and we positively have the earliest Pea on earth today. Our Salzer's Scorcher, and Earliest and Best, and Dwarf Jumbo, and Early May are noble specimens of the earliest, early ripening Peas.


SALZER'S
EARLIEST AND BEST PEA
The GREAT 12 PODDER
THE 12 PODDER 640 BUS. PER ACRE
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THE 12 PODDER 640 BUS. PER ACRE
THE 12 PODDER 640 BUS. PER ACRE
A. BLANC PHILA

640 Bus. per Acre

This is no idle talk, no dream of fancy, no flight of vision, but a stern, glad, earnest, happy

FACT!

You can grow 640 bus. of green peas per acre, providing you use Salzer's Earliest and Best, known as the **Great Twelve Podder.**

Just look at this: One pint of Peas has 2,500 kernels. 2,500 kernels or plants at twelve pods to the plant equals 30,000 pods. A bushel holding about 3,000 pods, so that a single pint of peas should produce from 8 to 12 bus., or at the rate of 640 bu. per acre.

$640.00 per Acre.

That should be easy, providing you sow Salzer's Earliest and Best, the great twelve podder pea.

This pea has a record for being extremely early, extremely fine, extremely rich flavored and which for earliness and get-there-quick-to-market seeks an equal.

It is Not Unusual, Mr. Gardener

To take in from $250 to $600 from one acre of Salzer's Earliest and Best Peas. The pods are large and fine and are deliciously sweet and sell quickly in any and every market. In the La Crosse market, alongside of Peas shipped in from Southern States, **Salzer's Earliest and Best** brought $3.50 a bu., while Southern Peas fetched only $2.50 a bu. Every citizen, every hotel, everybody fond of good Peas, will take and pay double the price for Salzer's Earliest and Best than for the common run of seedmen's earliest sorts.

Twenty-four Carloads of Seed Peas.

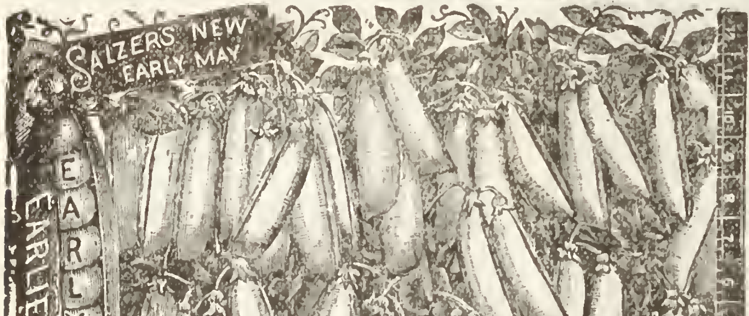
We grow great quantities of Salzer's Earliest and Best Peas, and handle them in carload lots, so also Salzer's Scorcher, Early May, and other varieties; indeed, we believe that we grow more Peas and Beans, and sell more Earliest Peas and Beans than any other five large seedsmen put together. We have won this great trade on account of the superior excellence and extreme earliness and prodigal yield of our Peas. We have pedigree stock, bred right up to earliness and yield.

We are shipping this Pea to market gardeners in Philadelphia, New York, Chicago, Cleveland, Boston, St. Louis, St. Paul, Minneapolis, Omaha, Kansas City, Detroit, Milwaukee, London, Liverpool, Paris, Berlin, and other large cities, and when once used is grown to the exclusion of all other "earliest" sorts by all market farmers and gardeners.

Market gardeners have told us that they have secured from 250 to 600 bushels of green Peas per acre of this variety selling them from $2.00 to $2.25 per bushel, as they are always earlier than their neighbors' We know it is the **Pea you want, if you want to make money.**

PRICE OF SALZER'S EARLIEST AND BEST PEA. (The Twelve Podder.)

By mail, big pkg., 10c; ½ pt., 15c; pt., 25c; qt., 40c. By express, pt., 15c; qt., 25c; pk., $1.35; ½ bu., $2.60; bu., $5.00; 2 bu., $9.90.



Salzer's Dwarf Early May Pea.

If you want a Dwarf Pea, something growing less than about 1¼ feet tall, that covers itself with big, large pods of delicious rich and tenderly flavored Peas, then try Salzer's Early May, the **Prince of Extra Early Dwarf Peas.**

It is extremely dwarf growing from 10 to 17 inches, and literally fills itself with large pods, ripening evenly and of excellent flavor. It is very early, testing in 46 days.

We know that all who try this Pea will agree with the words of a pleased patron by saying, "I do not exaggerate when I say that this is the very best dwarf Pea to grow in a family garden for the table that I ever saw. I congratulate you in placing a Pea of its remarkable character before the American people."

1,000 Bushels.

Now, that's a great many, but our market gardeners and private planters require **Early May Peas.** They say there is no other Pea just like it, hence its great demand. It's early, too, and of delicious quality.

The distinct merits of this Pea over any other variety are its extreme earliness combined with its abundant production of fine Peas of delicious flavor. It is extremely early and while the pods are not as large as Salzer's Jumbo, they are of great richness and give splendid satisfaction.

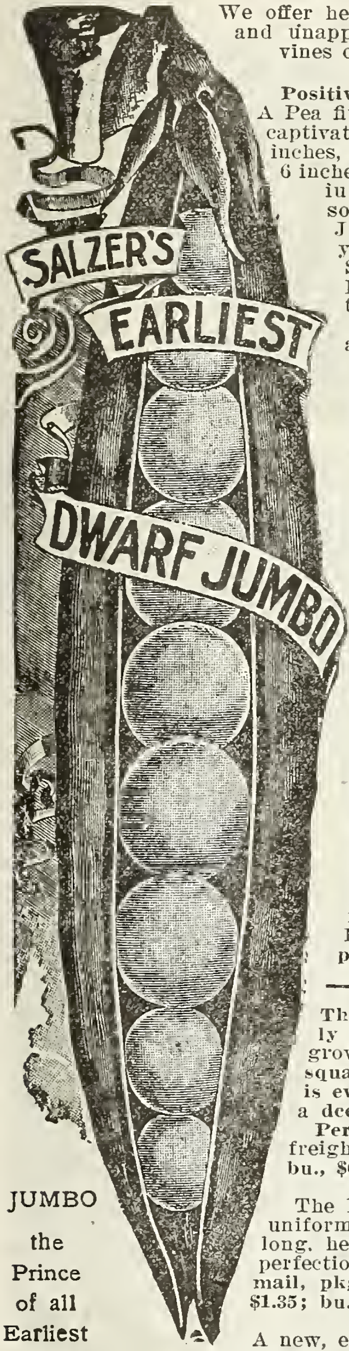
Its strong points are its delicious richness of flavor, **its extreme earliness**, its dwarf habit, needing no brushing, and its large-sized pod. One of its distinctive features is its usually regular habit of growth. It is of uniform height, so smooth and level in its growth that a row resembles a well-kept hedge. It is also a magnificent variety for market gardeners to grow; as the pods are large, it fills up a bushel quickly and brings a very fine price in the market.

PRICE OF SALZER'S DWARF EARLY MAY PEA.

By mail, big pkg., 10c; ½ pt., 15c; pt., 30c; qt., 45c. By express, pkg., 10c; pt., 15c; qt., 30c; pk., $1.65; ½ bu., $3.25; bu., $6.25; 2 bu., $12.00.

SALZER'S JUMBO PEAS.

We offer here an entirely new race of Peas, startling and colossal in size, rich and unapproachable in quality, strong, vigorous and healthy in growth, with vines overfilled and overloaded with great, rich looking pods.



JUMBO the Prince of all Earliest Peas.

1. SALZER'S EARLIEST DWARF JUMBO PEA.

Positively the greatest, sweetest, biggest podded, earliest Pea on earth! A Pea fit for the gods. Nothing that we have ever grown has so completely captivated us as our Earliest Dwarf Jumbo Pea. Vines run from 16 to 26 inches, and are literally loaded with great glorious, rich heavy pods, often 6 inches long, with large, sweet, well-developed Peas, crowding each other in the giant pod. It is earliness itself; indeed, it is remarkable how a so giant-podded variety can produce a crop so quickly as this Dwarf Jumbo. It is vastly superior to the Gradus or Prosperity Pea, outyielding same by almost one-third, is only a few days later than Salzer's Earliest and Best and Scorcher, which pods are smaller. If you wish a great supply of delicious, large, wrinkled pods, pods that will quickly fill a bushel basket, this is the Pea to buy.

IT'S THE GREATEST PEA ON EARTH,

and that means much. Now, do try this. You will be delighted with them surely. A London seedsman who tested this variety said: "It is positively the grandest large giant-podded Pea on earth." **Sales of this magnificent sort double each year, so popular it has become. Price: Big Pkg., 10c; pt., 30c; qt., 50c, postpaid; by freight, pt., 25c; qt., 40c; ½ pk., $1.20; pk., $2.10; bu., $7.90.**

2. SALZER'S DWARF TELEPHONE PEA.

These pods are large noble and handsome with vines dwarf, being filled from bottom up with great pods of Peas of the richest quality. This Pea has all the excellent qualities of the old Telephone, but is dwarf in habit, bears stronger pods, more of them and we believe are far richer in quality. The height under ordinary culture is from 24 to 28 inches, requiring no brush. It comes into full play after the Jumbo has been picked and marketed. The pods are giants, often containing 10 large Peas, thick, meaty and rich.

Price: Big Package, 10c; pt., 30c; qt., 50c, postpaid; by freight, pt., 25c; qt., 40c; ½ pk., $1.25; pk., $2.35; bu., $8.50.

3. SALZER'S ROUGH RIDER PEA.

A new race, a new creation. As the heroes of the late Spanish war in their race up the hills of San Juan carried everything before them, so will this Pea capture the hearts of everybody and ride on a wave of prosperity into the popular esteem of every grower of Peas in the world. It grows but 2½ feet high, while the pods are tremendous in size; much larger than an ordinary Pea, filled full of large, deliciously sweet Peas. So thick and full are the vines that one often fails to see the leaves, but instead finds great heavy pods, filled almost to bursting with rich luscious, meaty, exquisitely flavored Peas.

Price: Big Package, 10c; pt., 30c; qt., 45c, postpaid; by freight, pt., 20c; qt., 35c; ½ pk., 90c; pk., $1.70; ½ bu., $3.25; bu., $6.00.

1 package each above 3 Jumbos, 25c.

THOS. LAXTON PEA.

The only rival to the famous Gradus,—as a long-podded, extremely early, wrinkled Pea,—and in some respects even better! The growth is identical, but the pods are a deeper, richer green and **square at the end.** In the judgment of experts, **Thos. Laxton is even sweeter and finer in flavor,** while the large peas are of **a deeper green.**

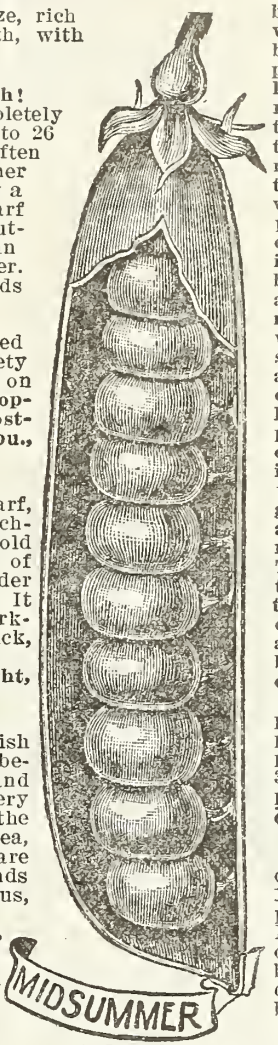
Per Pkg., 10c; per pt., 30c; qt., 50c, postpaid. By express or freight: **Per quart, 30c; 4 quarts, $1.00; per peck, $1.75; per bu., $6.50.**

HENDERSON'S HEROINE PEA.

The Heroine is a medium early green, wrinkled Pea, grows uniformly about 2½ feet high, and is literally covered with its long, heavy pointed pods. The quality of this Pea is simply perfection—that rich, buttery, marrow-like flavor. **Price by mail, pkg., 10c; pt., 25c; qt., 40c; by express, qt., 30c; pk., $1.35; bu., $5.25.**

NOTT'S EXCELSIOR.

A new, extra early, extra dwarf, extra finely flavored, sweet kerneled, large podded Pea, which has fairly taken the market gardeners by storm; it captivates everybody; it's a grand. extra early Pea! Pkg., 10c; pt., 25c; qt., 35c, postpaid; by express, pk., $1.40; bu., $5.25.



MIDSUMMER.

Everybody, everybody, everybody wants them! Why? because over 24,000 planters tested them last year, and their neighbors saw them, their friends saw them, their customers ate them, and their richness, their vigor, their splendid prolificness set everybody, we say it again, set everybody a-talking about. It is one ripening at times when Peas are scarce. It is a Pea attaining a height of fully 3 feet, with long, well-filled pods of delicious, excellent quality. It is a very healthy variety. Its vines grow robust quickly and are filled with magnificent pods. The beauty about these pods is that they are filled to the end with large Peas and fill a bushel basket remarkably quickly.

Price: Pkg. 10c; pt., 25c; qt., 50c; postpaid. By express: Pt., 15c; qt., 30c; ½ pk., 75c; pk., $1.40; bu., $4.90.

Gradus or Prosperity Pea.

Pods often 5 inches long, with 8 to 14 great Peas in a pod, very rich. Pkg., 10c; pt., 25c; qt., 40c, postpaid; by express, pt., 20c; qt., 30c; pk., $2.10; bu., $8.00.

JUNO.

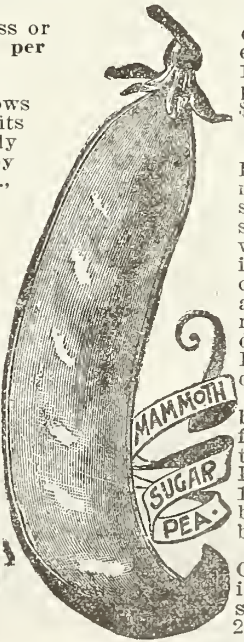
A dwarf, large podded, extremely fine sort, same price as Gradus.

AMERICAN WONDER PEA.

Best known and mostly planted wrinkled dwarf Pea, very early, sweet. Price by mail, pkg., 10c; pt., 20c; qt., 35c. By express, pt., 15c; qt., 25c; pk., $1.65; bu., $6.25.

SUGAR PEAS.

Over in Germany as well as in England and throughout Europe, no Pea is higher prized than the sugar varieties. They are considered there, and in fact everywhere, as one of the greatest delicacies. In the country districts of England they are served with a tender piece of Southdown mutton, and thus served it is a dish fit for a king! There is no Pea whose flavor equals the exquisiteness of the Sugar Peas.



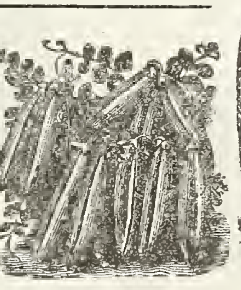
Dwarf Sugar—One of the very best Sugar Peas grown. It is from 6 to 10 days earlier than the Tall or Mammoth Sugar Pea. Very delicate flavor. Pkg., 10c; pt., 25c; qt., 40c, postpaid; by express, qt., 30c; pk., $1.75; bu., $6.75.

Tall or Mammoth Sugar Pea—Grows 3 to 5 feet tall and bears innumerable large, juicy pods of sweet, edible Peas. Pkg., 10c; pt., 25c; qt., 40c, postpaid; by express, qt., 30c; pk., $1.75; bu., $6.50

THREE EARLY DWARF PEAS.

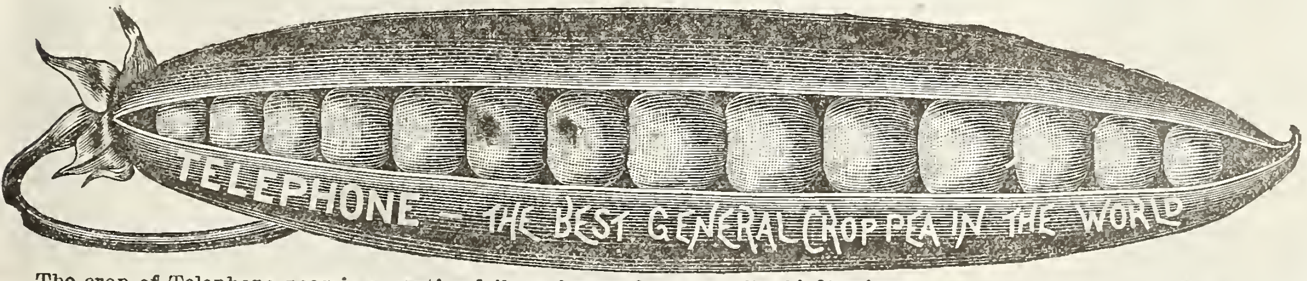
1. **Tom Thumb—Immensely popular; very dwarf and extremely early. Known the world over as the earliest, smooth, very dwarf, very early Pea.** Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express, qt., 25c; pk., $1.50; bu., $5.90.
2. **McLean's Little Gem**—It is very productive, has large, well filled, thickly hanging pods of delicious Peas. Matures a week later than our Peerless Early May. Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express: Pk., $1.50; bu., $5.90.
3. **Dwarf Profusion Pea**—One of the earliest Peas, with large pods. It grows rapidly, is very dwarf, is full of pods, and every pod is full of Peas, ripening at the same time. Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express: pt., 15c; qt., 20c; pk., $1.50; bu., $5.90.

Above three dwarf sorts mixed:
Pkg., 10c; pt., 25c; qt., 35c, postpaid.



Tom Thumb.

SALZER'S IMPROVED TELEPHONE!


TELEPHONE — THE BEST GENERAL CROP PEA IN THE WORLD

This is without exception the largest podded Telephone Pea in existence. It is a heavy cropper and of fine quality; the pods are well filled with Peas of the largest size, tender and retain their sweetness well. Undoubtedly one of the best of the tall growing late Peas.

The crop of Telephone peas is an entire failure, hence the unusually high price.
Price of Telephone Pea: Pkg., 10c; pt., 30c; qt., 55c, postpaid. By express, qt., 40c; ½ pk., $1.35; pk., $2.50; ½ bu., $4.70; bu., $9.00.
When stocks of any of our peas become exhausted we fill at La Crosse market prices.

STANDARD PEAS

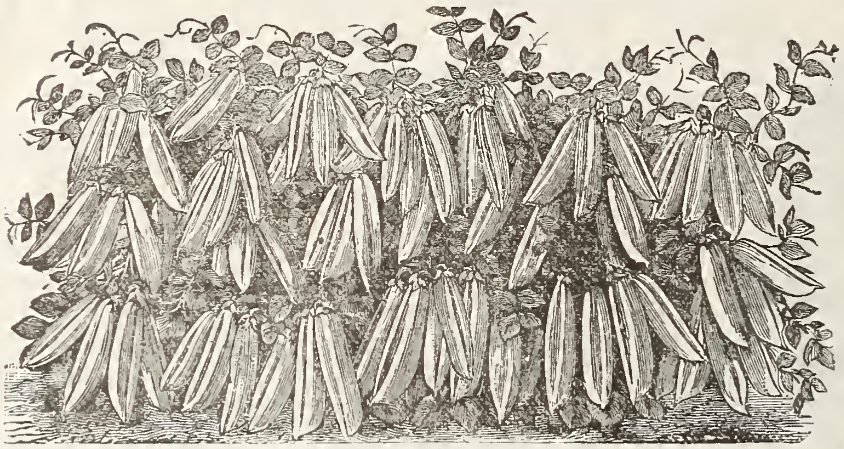
The price of the following 9 sorts by mail: Pkg., 5c; pt., 16c; qt., 28c. By express. pkg., 5c; pt., 15c; qt., 20c; pk., $1.50; 1-2 bu., $2.90; bu., $5.50.

1. **Rural New Yorker**—Claimed to be the earliest.
2. **Improved Kent**—It is the finest second early Pea; pods unusually large and full, borne in great abundance; 2 1-2 feet high.
3. **Abundance**—Vines from 15 to 20 inches in height, sending out 6 or more branches from the root, each one heavily laden, pod long, containing large wrinkled peas of delicious flavor.
4. **Champion of England**—A superior late general crop Pea.
5. **Carter's First Crop**—One of the earliest.
6. **McLean's Advancer**—Ripens two weeks earlier than the Champion of England; a magnificent wrinkled sort, 2 1-2 feet high.
7. **Prince of Wales**—Pea grown for general crop; wrinkled, branching habit.
8. **First and Best**—Philadelphia, New York, Chicago, Rockford, St. Louis, St. Paul, and other seedsmen's very earliest—about 6 to 15 days later than Salzer's Earliest and Best.
9. **Blue Peter**—A green wrinkled dwarf variety.

Horsford Market Garden—This new wrinkled Pea grows from 15 to 20 inches high, is very stocky, and requires no bushing. It is very sweet and extremely prolific, bearing pods always in pairs. On some plants over 150 pods have been counted. **Pkg., 10c; pt., 30c; qt., 50c.**

By express, qt., 25c; pk., $1.50; bu., $5.50.

THE FAMOUS EARLY ALASKA PEA.

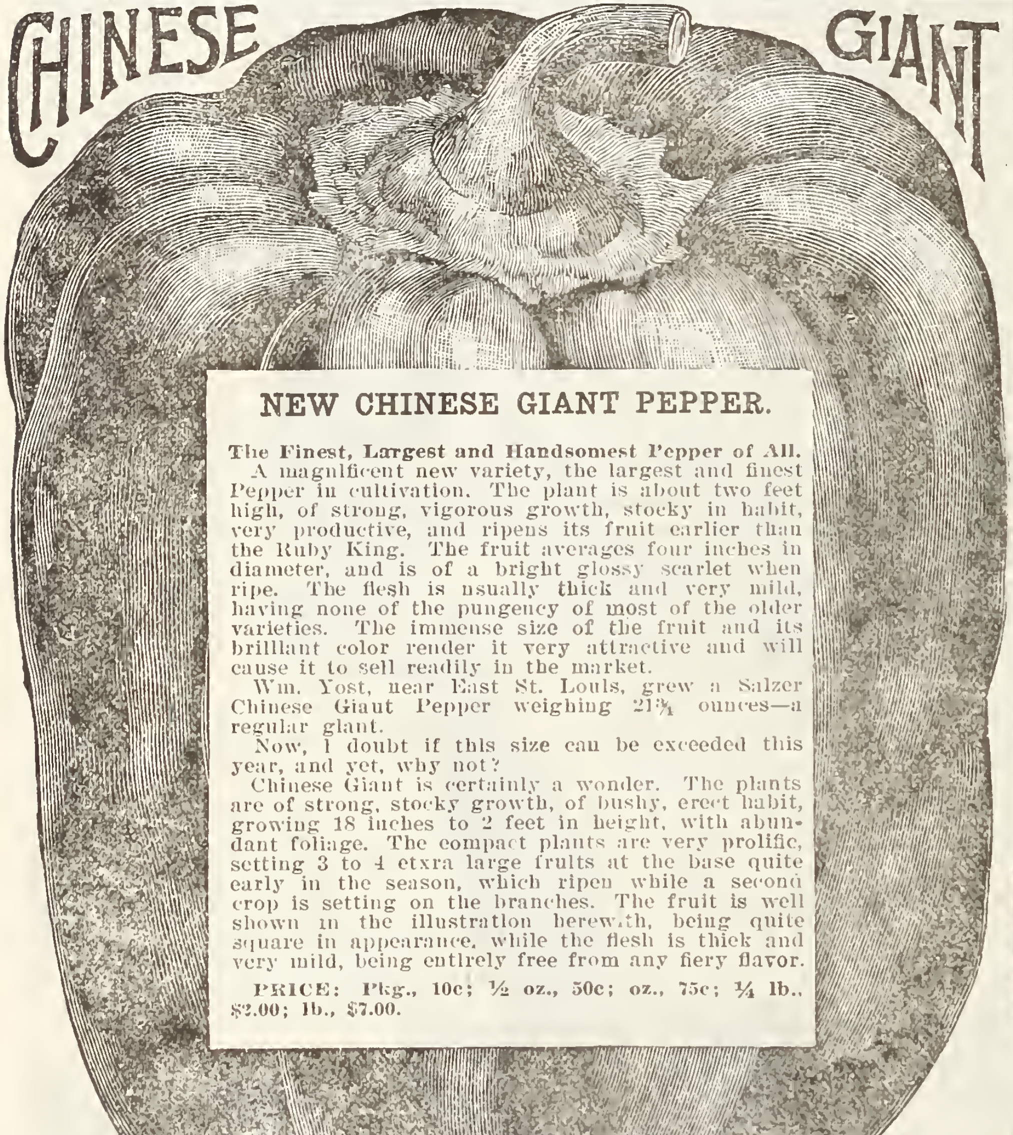

The Famous Early Alaska Pea.

This famous Early Alaska Pea is known the world over! In earliness it comes next to Salzer's Earliest and Best. Its height is 24 to 29 inches, so it requires no bushing. It's a prodigal producer and very early. The crop is almost an entire failure.

PRICE OF EARLY ALASKA.

By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pkg., 10c; pt., 15c; qt., 25c; pk., $1.70; . ½ bu., $3.00; bu., $5.60.

Marrowfat Peas—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 25c; pk., 90c; bu., $3.20; 2 bu., $6.00.



NEW CHINESE GIANT PEPPER.

The Finest, Largest and Handsomest Pepper of All.

A magnificent new variety, the largest and finest Pepper in cultivation. The plant is about two feet high, of strong, vigorous growth, stocky in habit, very productive, and ripens its fruit earlier than the Ruby King. The fruit averages four inches in diameter, and is of a bright glossy scarlet when ripe. The flesh is usually thick and very mild, having none of the pungency of most of the older varieties. The immense size of the fruit and its brilliant color render it very attractive and will cause it to sell readily in the market.

Wm. Yost, near East St. Louis, grew a Salzer Chinese Giant Pepper weighing 21¾ ounces—a regular giant.

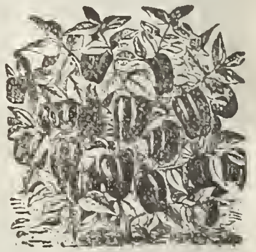
Now, I doubt if this size can be exceeded this year, and yet, why not?

Chinese Giant is certainly a wonder. The plants are of strong, stocky growth, of bushy, erect habit, growing 18 inches to 2 feet in height, with abundant foliage. The compact plants are very prolific, setting 3 to 4 etxra large fruits at the base quite early in the season, which ripen while a second crop is setting on the branches. The fruit is well shown in the illustration herewith, being quite square in appearance, while the flesh is thick and very mild, being entirely free from any fiery flavor.

PRICE: Pkg., 10c; ½ oz., 50c; oz., 75c; ¼ lb., $2.00; lb., $7.00.

Chinese Giant—Pkg., 10c; ½ oz., 50c; oz., 75c; ¼ lb., $2.00 lb.. $7.00.

RUBY KING PEPPER.

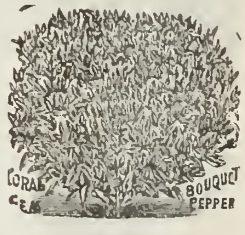


We recommend same heartily as the most profitable to grow for all purposes. It is unequaled, remarkably mild and pleasant to the taste, enormously productive, all its fruit handsome, frequently 6 inches long, producing from 15 to 25 large Peppers. Color, bright ruby red. **Pkg., 10c; oz., 35c: ¼ lb., $1.00; lb., $3.00.**

PROCOPP'S GIANT—A great Pepper. Almost as large as Ruby King, but not so large as Salzer's Giant. **Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.00.**

TOBASCO—A new Pepper novelty of transcendent quality, richness and pungency. **Pkg., 10c; oz., 50c; ¼ lb., $1.25.**

NEW CELESTIAL PEPPER.

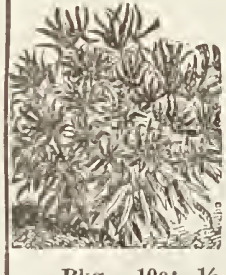


From China. Extremely ornamental. It is wondrously productive, 40 Peppers having been counted on a single branch. Until fully ripe they are of a delicate creamy yellow, then suddenly change to an intense vivid scarlet. All carried upright. **Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.00.**

CORAL GEM. (The Bouquet Pepper.)

The finest of all ornamental Peppers of sharp, pungent taste; 1,500 cute little Peppers have been counted on one plant. Fine for pickling. **Pkg., 10c; ½ oz., 35c.**

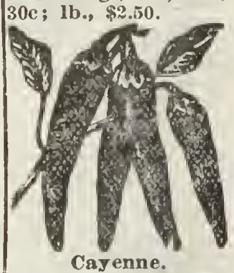
RED CLUSTER PEPPER



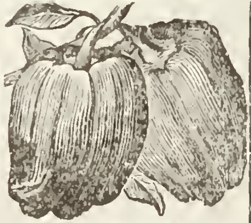
A single plant will bear hundreds of coral red colored, handsome little Peppers, which are very hot and pungent in flavor.

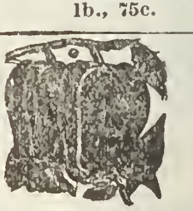
Pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., $1.00.

CAYENNE—Long, fine. **Pkg., 5c; oz., 30c; lb., $2.50.**


Cayenne.

LONG YELLOW. Good size and yield. **Pkg., 5c; oz., 30c; ¼ lb., 75c.**


New Golden Dawn.



LARGE BELL.

One of the very best. **Pkg., 5c; oz., 30c; lb., $2.00.**

Long Red—Similar to the yellow, only bright red in color. **Pkg., 5c; oz., 25c; ¼ lb., 75c.**

Red Cranberry.—Grow like red cranberries; very odd and fine. **Pkg., 10c.**

Red Chili.—For pickling; small. **Pkg., 5c; oz., 25c; lb., $2.00.**

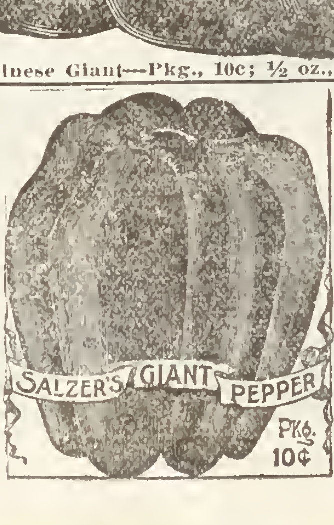
Mountain Sweet.—Like above, only much larger. **Pkg., 5c; oz., 25c; lb., $2.50**

Sweet Spanish.—Mild flesh, early. **Pkg., 5c; oz., 25c; lb., $3.00.**

SALZER'S GIANT PEPPER.

A fine Pepper of colossal size and delightful appetizing flavor. It's one of those great Peppers which once planted or used will always remain in your collection.

Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., $1.00; lb., $3.00.

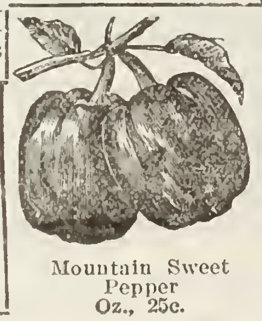


NEW GOLDEN DAWN.

In shape it resembles the Bull Nose, except that it is a little more pointed on the end; in color, it is a beautiful golden yellow. It is very sweet, not the slightest suspicion of a fiery flavor. **Pkg., 10c; oz., 40c; ¼ lb., $1.00.**

MIXED PEPPER SEED.

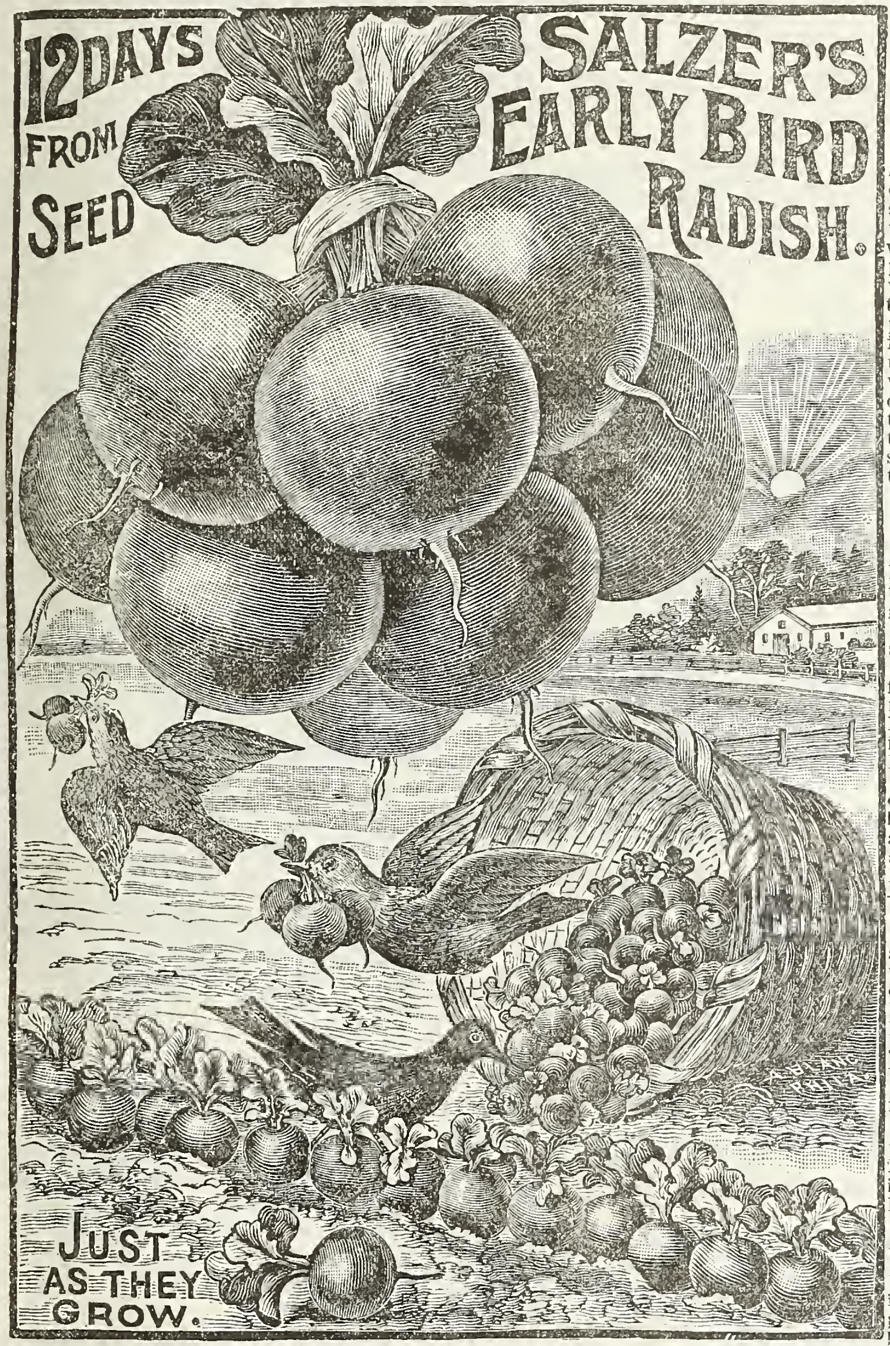
All sorts carefully mixed. This gives you an opportunity of growing all varieties at a small expense. This mixture is **par excellence**. You will like it. Is immensely popular, as thousands of our customers are ready to attest. **Pkg., 15c; oz., 40c; ¼ lb., $1.00; lb., $3.00.**


Mountain Sweet Pepper
Oz., 25c.

RADISHES.

One of the most profitable crops to grow for the market gardener and market farmer, as also for the private gardens, is Radishes. There is no vegetable that is a better appetizer for breakfast than a fine, juicy Radish. In Europe these are served in restaurants with every meal, and enormous quantities are thus used. All that is required to bring them into constant demand in America is to furnish an early good Radish. Our Northern-grown stock always produces the finest, best eating Radishes.

1. SALZER'S EARLY BIRD RADISH.


12 DAYS FROM SEED
SALZER'S EARLY BIRD RADISH.
JUST AS THEY GROW.

"It is the Early Bird that catches the Worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market who catches the most money, or in other words, makes the best profit out of his investment. For years in our market gardener trade this was one of the main sources of income to us. In this our Radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender, crisp and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other turnip variety. It is alike valuable for outdoor planting for spring or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. We know of none of our vegetables that will pay the market garde better, and for the kitchen garden, than Salzer's Early Bird Radish. This is the earliest, the finest, the handsomest in shape of any early turnip Radish known to the trade at present.

WARNING
If a seedsman or dealer offers you
Early Bird Radish
put him out
No soul on earth has the genuine seed but Salzer's.

READ EXTRACTS FROM LETTERS.

"From all my customers comes but one cry—'More Salzer's Early Bird Radishes!'"—R. P., Pittsburg, Pa.

"Ate fine Early Birds in 14 days after planting. That's good enough."—Mrs. C. G. E., Evanston.

"My wife says the fine Radishes we are now using are Early Birds fit for use in 16 days!" F. A. H., Nashville.

"Made more money on the 20 lbs. Early Bird Radish than on all others together, as I grow mainly for New York market."—Geo. W., Long Island.

Pkg., 10c; oz., 20c.

Early Bird—Earliest of all Scarlet Radishes.

HERE'E A RED HOT LETTER.

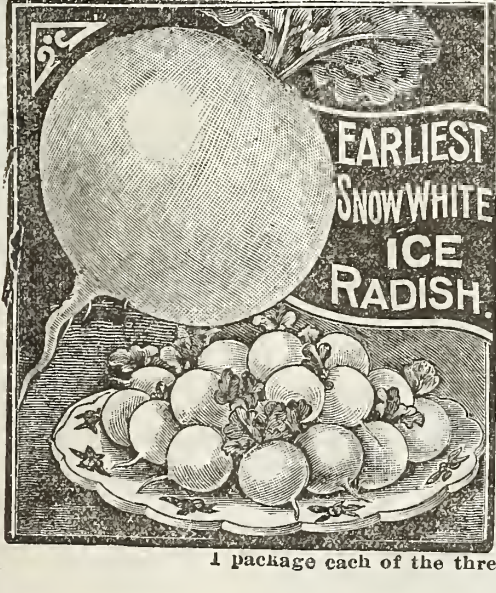
"To John A. Salzer Seed Co., Dear Sirs: That rascal of a seedsman, '——' in Illinois, advertised that his Radish was as early as your Early Bird. He is a liar! I get excited every time I think of it. The swindler! It is 12 days behind in earliness and 10 years behind in quality of your Early Bird. I bought 5 lbs., because he was so cheap, John, but I lost lots by it. His Radish was no good."—D. T. Wise.

On our grounds at La Crosse we had fine Radishes fit for the table (outdoor **grown) in 12 days from planting.**

Large, tender, delicious! Why, they are actually larger than Radishes used to grow in hotbeds, 10 years ago, in 20 days! Such wonderful improvements have been made in Radishes. We are sure none will be ahead of Salzer's Early Bird.

Now, the substance of the whole matter is this: If you are at all anxious, either as a market gardener or as a grower of Radishes for your own private table, to have Radishes from 6 to 12 days ahead of your neighbor, and if you are anxious to have the finest Radish that seed can produce, even under the most adverse circumstances, then by all means plant Salzer's Early Bird. Its crisp, brittle flavor, as well as its remarkable good growth and fine color, alike recommend it. The color of the skin is a rich scarlet, while the flesh is pure white, of such mild flavor, always crisp, juicy, tender and delicious. As it has a very small, short top, it is equally valuable for forcing or open ground, in favorable weather maturing Radishes in about 16 days, and if we ate our Radishes in America as small as they do in France this variety would produce Radishes fit for the table in 10 days.

Price of Salzer's Early Bird Radish: Big Package, 10c; 3 for 25c; oz., 20c; ¼ lb., 50c; lb., $1.25; 3 lbs., $3.00; 10 lbs., $9.00.


EARLIEST SNOW WHITE ICE RADISH.

2. EARLIEST SNOW WHITE ICE.

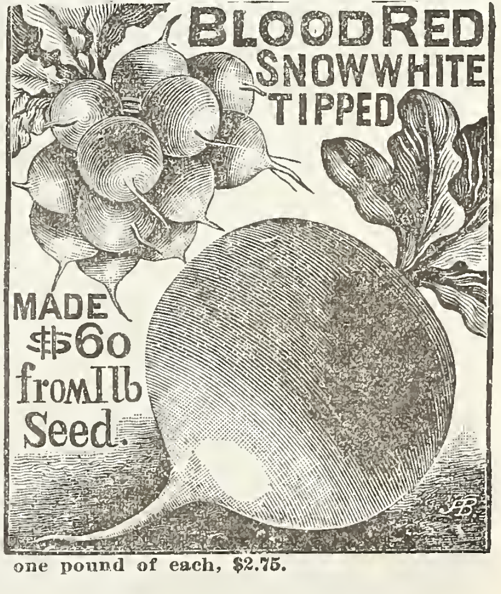
Here is the Radish that will bring you joy. It's par excellence in each and every respect. Its color is **pure** white, almost crystal, so clear and transparent. Its quality is superlative! It cannot be excelled except, perhaps, by Salzer's far-famed Early Bird Radish. It has a short top, is very rapid growing, fit for use in but 14 days, and sells at sight at an advanced price in all markets when once known.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.

3. Blood Red, Snow White Tipped.

The Radish of your dreams. It is beautiful in the extreme. Its lively scarlet color points off to a pure white at the tip, giving it a delightful appearance. It's perfection itself when judged by quality and earliness. It's a producer. Each seed produces a fine, large, tender, juicy, delicious, very early Radish! These two new Radishes added to Salzer's famed Early Bird Radishes—are three sorts hard to beat!

Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.



PRICE OF ABOVE SALZER'S 3 GREAT EARLIEST RADISHES.

1 package each of the three, 20c; one once each, 40c; ¼ pound each, $1.00; one pound of each, $2.75.

SALZER'S EARLIEST WHITE RADISH.

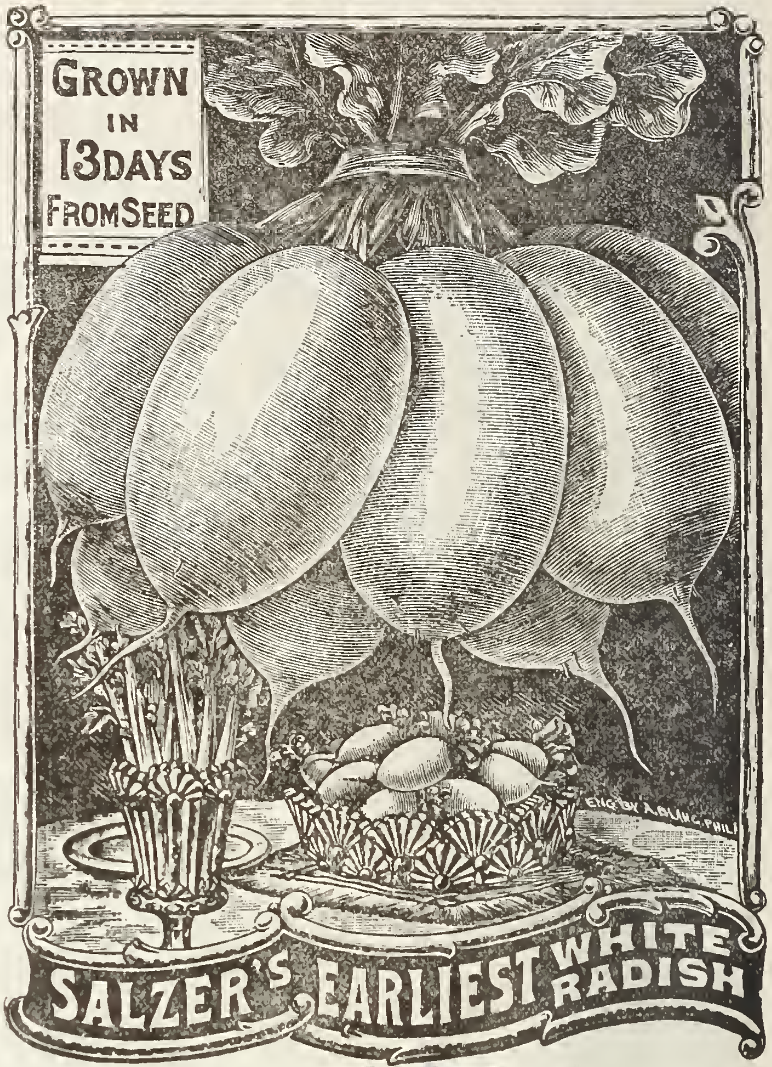
When we offered this new, extra early, extra fine, extra tender, extra juicy, extra quick growing White Radish, we had no idea it would so quickly capture the hearts and make fat the pocketbooks of the market gardener. We knew it was a fine Radish, a quick growing Radish, a quick selling Radish, but we did not dream of its taking hold of the people with such furor, as it is by all odds the finest, sweetest and tenderest of White Radishes.

It is an exceedingly quick growing, pure white in color, olive to round in form, yet, white as the new fallen snow. It is well adapted to all soils, and market gardeners who have tested same for the markets of Boston, Chicago, Philadelphia, San Francisco, St. Louis, New Orleans, Milwaukee, St. Paul, and, in fact, all the large markets of the United States praise it without stint, claiming that for an extra early, extra fine Radish, there is none that approaches Salzer's Earliest White. Indeed, this new Radish is finding its way into England, Scotland, Germany, and France, in fact, into all the markets of the world, and it has won its way simply on its own merits. It proves itself everywhere as the finest White, and absolutely the very earliest White Radish grown.

It is positively earlier than any other Radish grown with the exception of Salzer's Flashlight and Salzer's Early Bird. These two varieties are of the same earliness. It is as a market gardener of Philadelphia has well written, ten days earlier than the earliest Radish that he was able to obtain from New York or Philadelphia seedsmen, and that is the song of all of them. There is not a market gardener in America who has tested Salzer's Earliest White Radish, but what is free to say that it is from 5 to 15 days earlier than other seedsmen's earliest sorts. **YOU SEE**

For many years our work has been along the line of improving the quality of vegetables and shortening the number of days to make them fit for market. Thus we now have a Radish that is fit for market in **13 days** from the day the seed is sown. We have a Cabbage which ripens perfect heads in 55 days. Our **4th of July Corn** will produce splendid roasting ears inside of 60 days. Our Scorcher Pea is fit for use in less than 40 days and we believe that the **John A. Salzer Seed Co.**, has quickened the ripening of Radishes, Peas, Lettuce, Beans, Tomatoes, etc., etc., from 5 to 25 days.

Price: Pkg., 10c; oz., 30c; ¼ lb., 50c; 1 lb., $1.25; 5 lbs., $5, postp'd.


GROWN IN 13 DAYS FROM SEED
SALZER'S EARLIEST WHITE RADISH
ENG. BY A. ZEIANG PHILA.

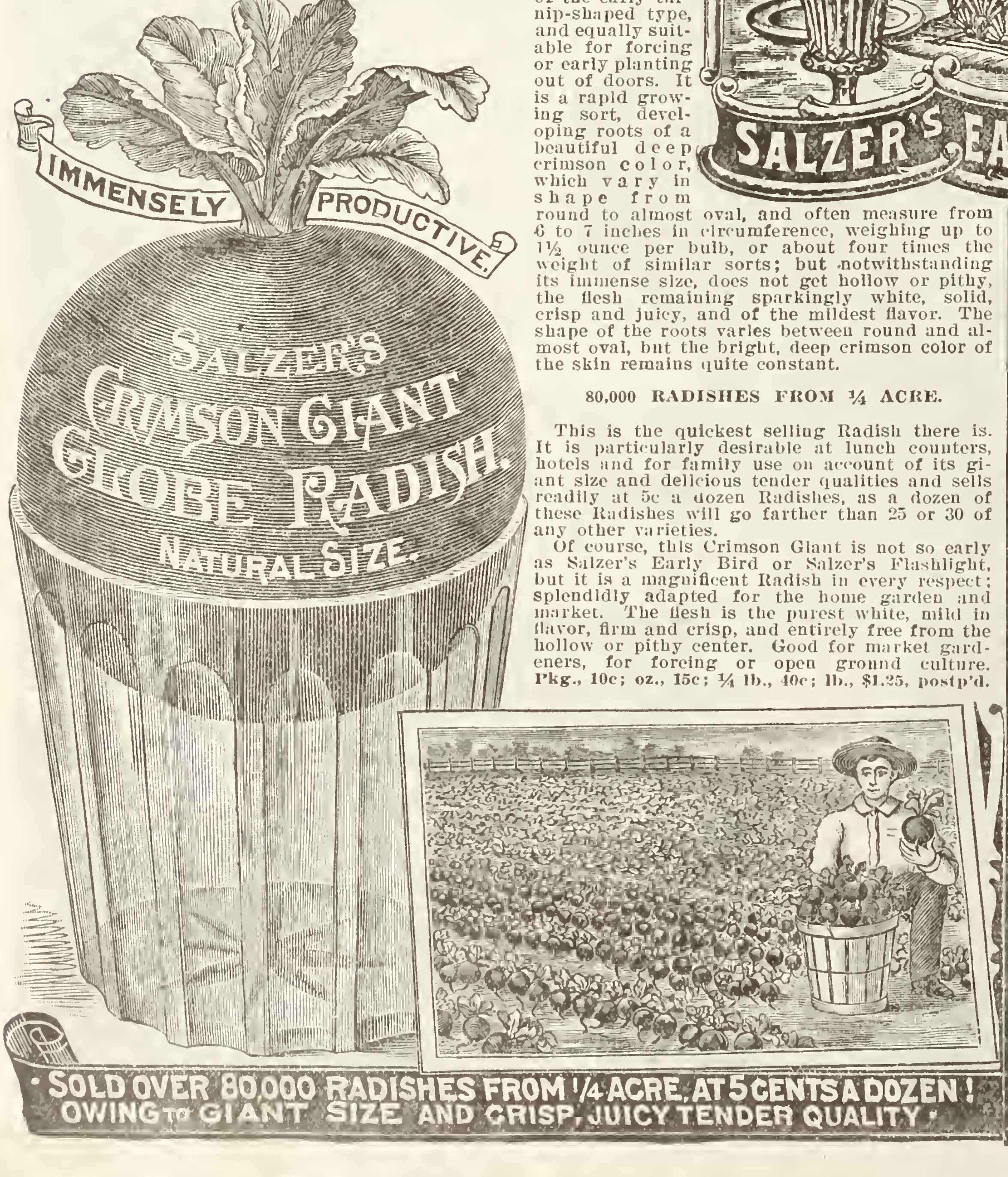
Crimson Giant Globe Radish.

This is a new early turnip-shaped Radish, double the size of any of the early turnip-shaped type, and equally suitable for forcing or early planting out of doors. It is a rapid growing sort, developing roots of a beautiful deep crimson color, which vary in shape from round to almost oval, and often measure from 6 to 7 inches in circumference, weighing up to 1½ ounce per bulb, or about four times the weight of similar sorts; but notwithstanding its immense size, does not get hollow or pithy, the flesh remaining sparkingly white, solid, crisp and juicy, and of the mildest flavor. The shape of the roots varies between round and almost oval, but the bright, deep crimson color of the skin remains quite constant.

80,000 RADISHES FROM ¼ ACRE.

This is the quickest selling Radish there is. It is particularly desirable at lunch counters, hotels and for family use on account of its giant size and delicious tender qualities and sells readily at 5c a dozen Radishes, as a dozen of these Radishes will go farther than 25 or 30 of any other varieties.

Of course, this Crimson Giant is not so early as Salzer's Early Bird or Salzer's Flashlight, but it is a magnificent Radish in every respect; splendidly adapted for the home garden and market. The flesh is the purest white, mild in flavor, firm and crisp, and entirely free from the hollow or pithy center. Good for market gardeners, for forcing or open ground culture. **Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.25, postp'd.**

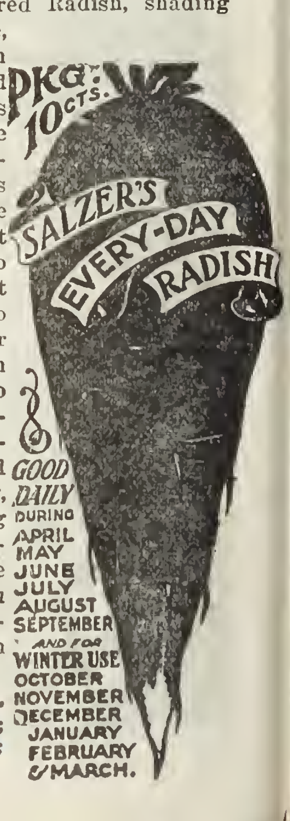

IMMENSELY PRODUCTIVE.
SALZER'S CRIMSON GIANT GLOBE RADISH.
NATURAL SIZE.

SOLD OVER 80,000 RADISHES FROM ¼ ACRE, AT 5 CENTS A DOZEN! OWING TO GIANT SIZE AND CRISP, JUICY TENDER QUALITY

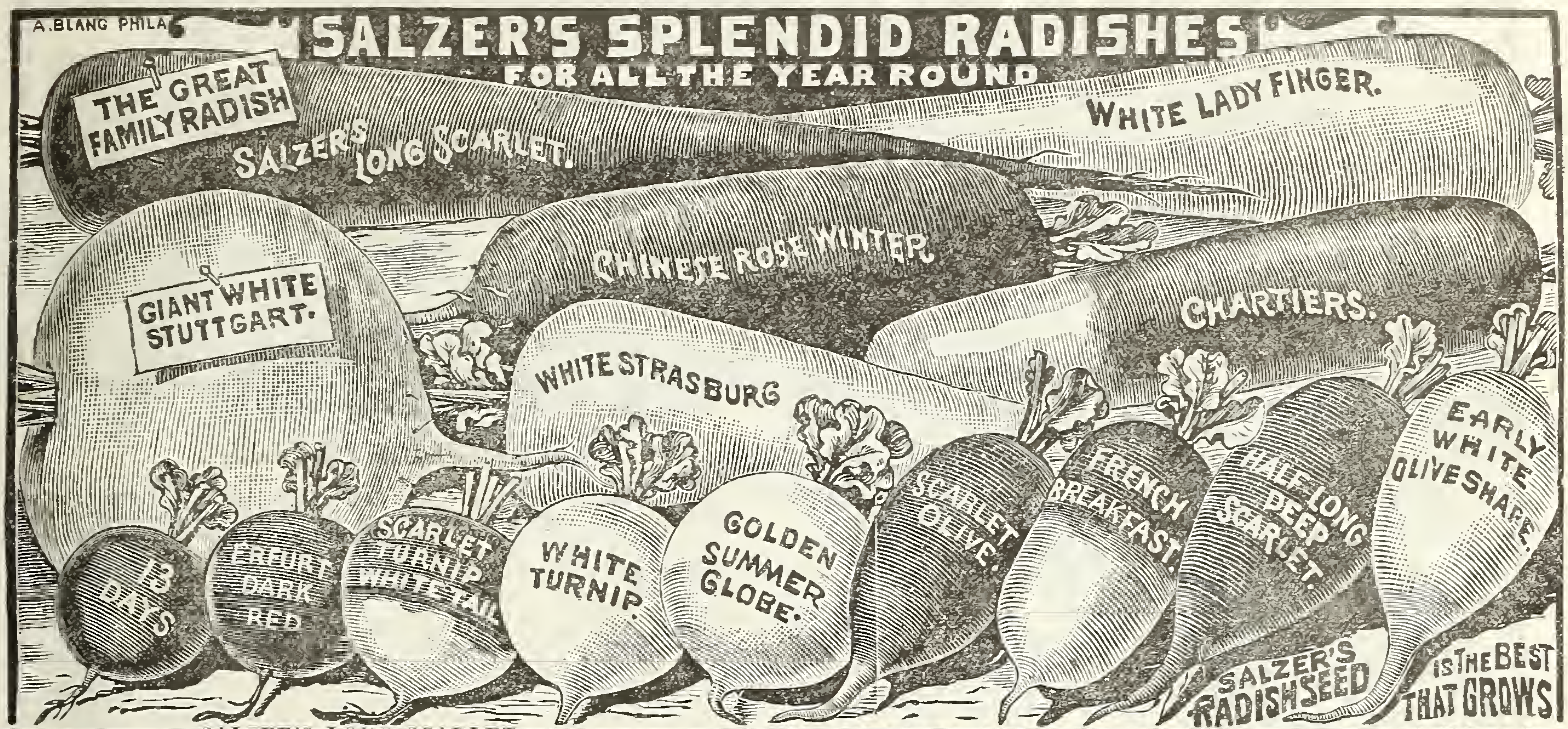
EVERY-DAY RADISH.

Here is the Radish you are looking for, the Radish worthy to grace the dining-room of every king, monarch, president or citizen of the United States and the world. There is nothing quite so rich, luscious, fine, tender, juicy, sweet and crisp as Salzer's Every-Day Radish. It is a large red Radish, shading into white, peerless in quality and beauty and is sure to give great satisfaction. It is one of those Radishes that you want to tie to; that you want to grow in your garden. An ounce or two would furnish you Radishes all summer long, all fall long and all winter long. We know you will be delighted with this Radish.

Price: Pkg., 10c; oz., 25c; ¼ lb., 40c; lb., $1.20.



RADISHES

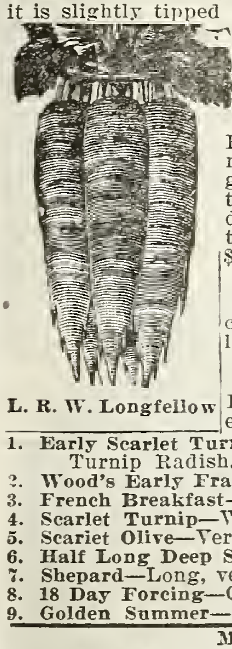


SALZER'S LONG SCARLET.

Over 50,000 of our customers say this is the finest long Radish on earth. It has a bright red appearance very brittle, crisp and tender; a splendid sort for market and family use. This is the great family Radish, and is A No. 1 for shipping purposes. The long Radishes, made into bunches, have a very fine appearance and sell readily on account of the quality. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

LONG BRIGHTEST SCARLET RADISH.

In size it is intermediate between the long and half-long sorts. In color it is quite unique being the **most fiery scarlet**; it is slightly tipped with white, the flesh is **crisp, tender,** and **of the finest quality.** Ready for use in 25 days. **Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 70c, postpaid.**



L. R. W. Longfellow

☞ Long Red White Longfellow.

A queer name the introducer gives to this Radish. He means that it is a real long, red Radish, shading to white. Its quick growth, remaining in the ground a long time and still keeping its sweet, juicy, tender quality, is well worth an extended trial. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25; 3 lbs., $3.00.

WHITE LADY FINGER.

A magnificent long white Radish, tender, crisp and delicious. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., $1.00.

STANDARD SORTS.

Prices of the following 9 sorts, by mail. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c. By express: Pkg., 5c.; oz., 10c; ¼ lb., 15c; lb., 45c.

1. **Early Scarlet Turnip**—The Standard Early Scarlet Turnip Radish.
2. **Wood's Early Frame**—One of the very earliest.
3. **French Breakfast**—Olive shaped; red, white tip.
4. **Scarlet Turnip**—White tail. Very early.
5. **Scarlet Olive**—Very handsome dark red color.
6. **Half Long Deep Scarlet**—A splendid sort.
7. **Shepard**—Long, very fine indeed.
8. **18 Day Forcing**—Quite popular. Rich quality.
9. **Golden Summer**—Very popular.

Any 3 Pkgs. of these 9 sorts, 10c.

MIXED RADISH SEED.

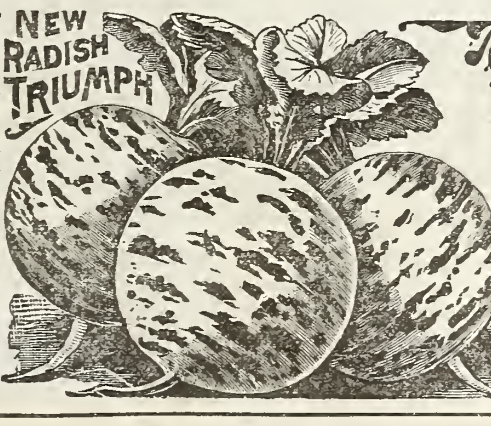
All kinds sorts, colors and styles!

Pkg., 6c; oz., 10c; ¼ lb., 15c; lb., 40c, postpaid.

Early White Olive—Seed scarce. **Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid.**

NEW RADISH "TRIUMPH."

This novelty is unique. It's early—a "Twenty-Day" Radish, of globular form. The flesh is very crisp and solid and of mild flavor. Its most distinctive feature, however, is the unique color of the skin. The ground color is pure white, striped horizontally with bright scarlet. It is a most attractive ornament for the table, and market gardeners will find a "double quick" sale at advanced prices for it. **Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 45c; lb., $1.25.**



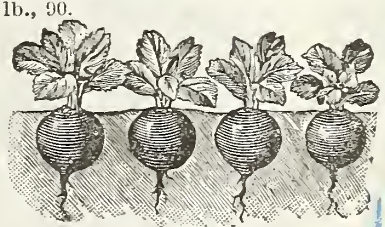
White Strassburg—A white variety, very large and showy, half long in shape. It matures quickly, sometimes in six weeks, and holds its table qualities well. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c.

GIANT WHITE STUTTGART.

Very large; bulbs fine, firm, juicy. Can be used at any stage. Grows 6 inches in diameter. Splendid for the family table. Pure white. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., $1.00.

SALZER'S EARLIEST SCARLET GLOBE.

Is one of the earliest, finest, juiciest, tenderest, sweetest, best Radishes for early use grown. From 4 to 6 days ahead of the earliest varieties offered by Eastern seedsmen. Rich red in color. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90.



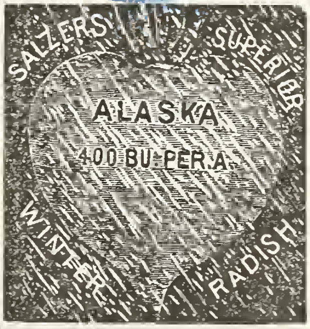
ERFURT DARK RED RADISH.

A superb new dark red early Radish for all purposes. At our market Radishes of this sort sold from 25 to 50 per cent higher than any other sort. Crisp and tender. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., $1.00; 5 lbs., $4.00.

CHARTIER'S RADISH.

Here is a Radish without a flaw, rich, fine, scarlet at top, shading to pure white at tip; very showy. Somewhat changeable in color and particular as to culture. Good at all stages. Samples grow to the length of 18 inches, crisp and tender. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c.

QUEEN OF ALL. A gem, a beauty, small, juicy, round, red. **Big pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.30, postpaid.**



SALZER'S 13 DAY—Extremely early. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.10.

Alaska—A grand winter radish, round to oblong in shape, dark in appearance, while the flesh is pure white, of delicious flavor. It will keep in a cellar fresh until June. It will pay everybody to give it a trial. A package is sufficient for a family. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00.

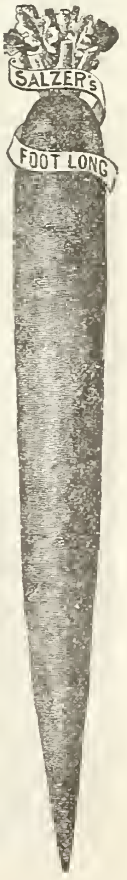
Mammoth California—Large tender white Winter Radish. If sown early, good for summer use. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., 75c.

China Rose—A magnificent rose colored white flesh Winter Radish. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

China White Winter—White color. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 50c.

Black Spanish Winter—Round sorts. **Pkg. 5c; oz, 10c; lb, 50c.**

Black Spanish Winter—Long sorts. Pkg., 5c; oz., 10c; lb., 50c.



NEW RADISH. ☞

SALZER'S JUICY "FOOT LONG."

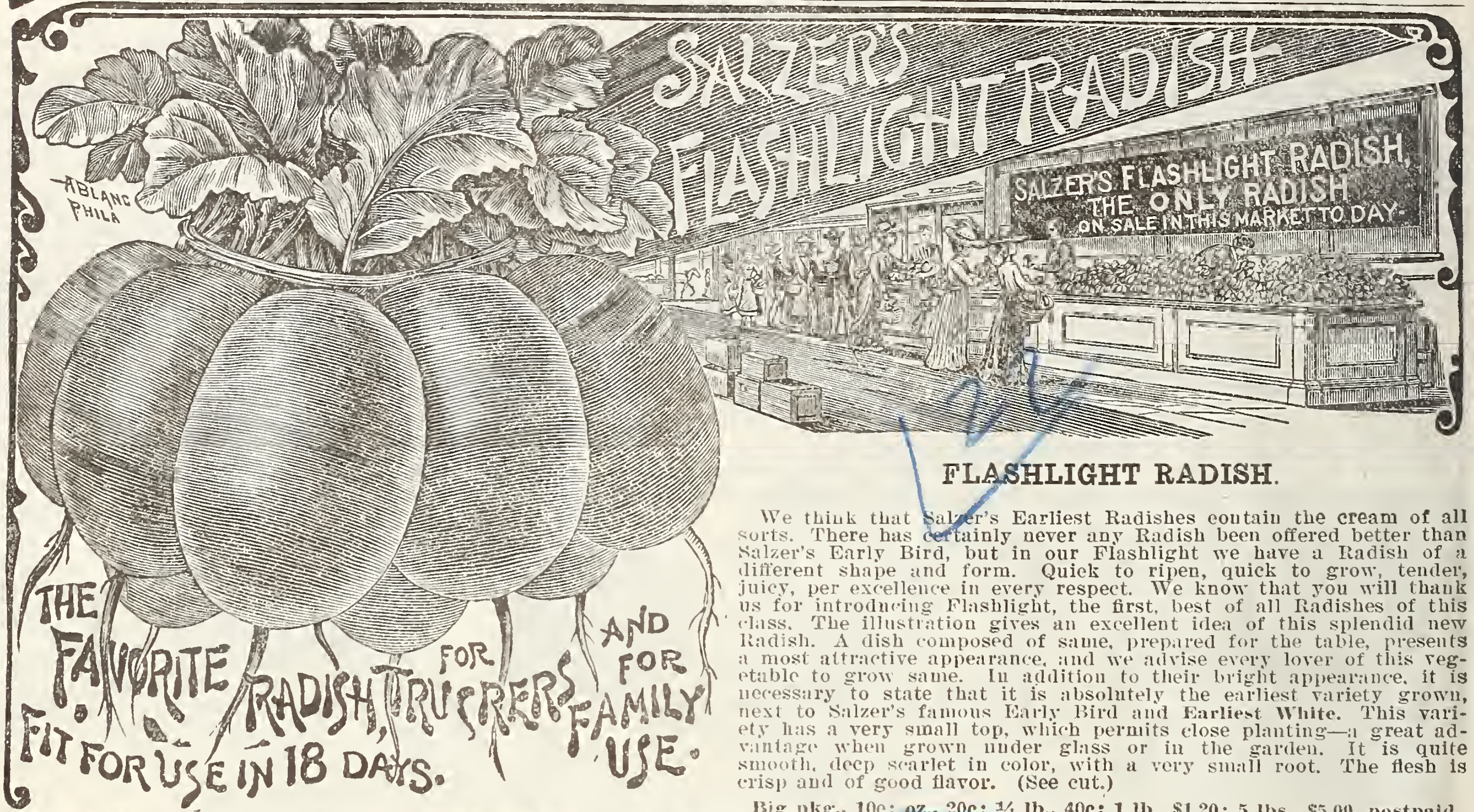
A great acquisition. A decidedly distinct, long, bright scarlet Radish of unusual juicy quality and length. The brightest and handsomest scarlet Radish grown. It makes roots fit for use in twenty-five days from time of sowing and remains in good condition until full grown, when it is large and crisp, yes, a foot long. Tops small.

Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., $1.00.

YANKEE "WAY BACK" RADISH.

A hundred years ago in Connecticut and ever since there was grown in some of the best families, a long scarlet Radish with shading towards white at the tip that was always juicy, tender, delicious and free from pith and sharpness so much found in long Radishes today. This Radish we have called Yankee Way Back and we believe that everybody trying same will be delighted and pleased therewith. We know it, otherwise we would not offer same.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25, postpaid.

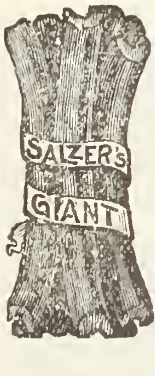

SALZER'S FLASHLIGHT RADISH
SALZER'S FLASHLIGHT RADISH, THE ONLY RADISH ON SALE IN THIS MARKET TO-DAY.
A. BLANC PHILA
THE FAVORITE RADISH, FOR TRUCKERS AND FOR FAMILY USE.
FIT FOR USE IN 18 DAYS.

FLASHLIGHT RADISH.

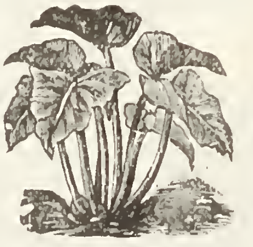
We think that Salzer's Earliest Radishes contain the cream of all sorts. There has certainly never any Radish been offered better than Salzer's Early Bird, but in our Flashlight we have a Radish of a different shape and form. Quick to ripen, quick to grow, tender, juicy, per excellence in every respect. We know that you will thank us for introducing Flashlight, the first, best of all Radishes of this class. The illustration gives an excellent idea of this splendid new Radish. A dish composed of same, prepared for the table, presents a most attractive appearance, and we advise every lover of this vegetable to grow same. In addition to their bright appearance, it is necessary to state that it is absolutely the earliest variety grown, next to Salzer's famous Early Bird and **Earliest White**. This variety has a very small top, which permits close planting—a great advantage when grown under glass or in the garden. It is quite smooth, deep scarlet in color, with a very small root. The flesh is crisp and of good flavor. (See cut.)

Big pkg., 10c; oz., 20c; ¼ lb., 40c; 1 lb., $1.20; 5 lbs., $5.00, postpaid.

PIEPLANT—Earliest Sweet.



A novety, red stems, very juicy and very sweet, much sweeter than the common kinds. It's a great novelty and the demand for same is very large. Pkg., 10c; oz., 35c; ¼ lb., $1.25; lb., $3.75.



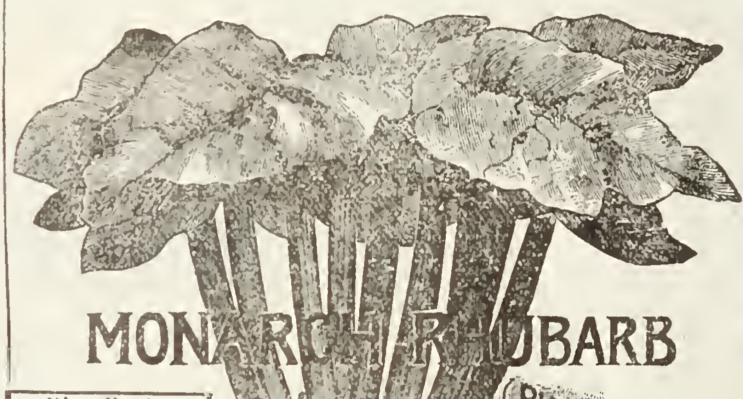
Early Sweet.

Salzer's Giant—Very large, produces Pieplant the second year after sowing. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., $2.50.

Lineas Rhubarb—A variety of Rhubarb that is in great demand, and is largely sold in the East. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., $1.50, postpaid.

RHUBARB ROOTS—See also Page 54.
3 for 30c; 6 for 50c; 12 for 75c, postpaid.
By express: per 12, 65c: per 100, $5.00.

RHUBARB.



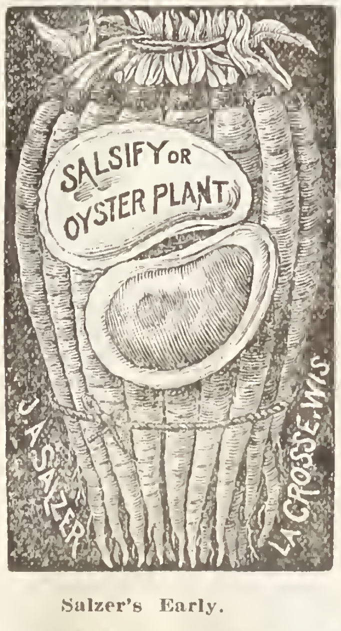
Big Roots.
By express only:

Per 5,	$1.10
Per 10,	2.00
Per 50,	8.50
Per 100,	16.00

Salzer's Royal Monarch.

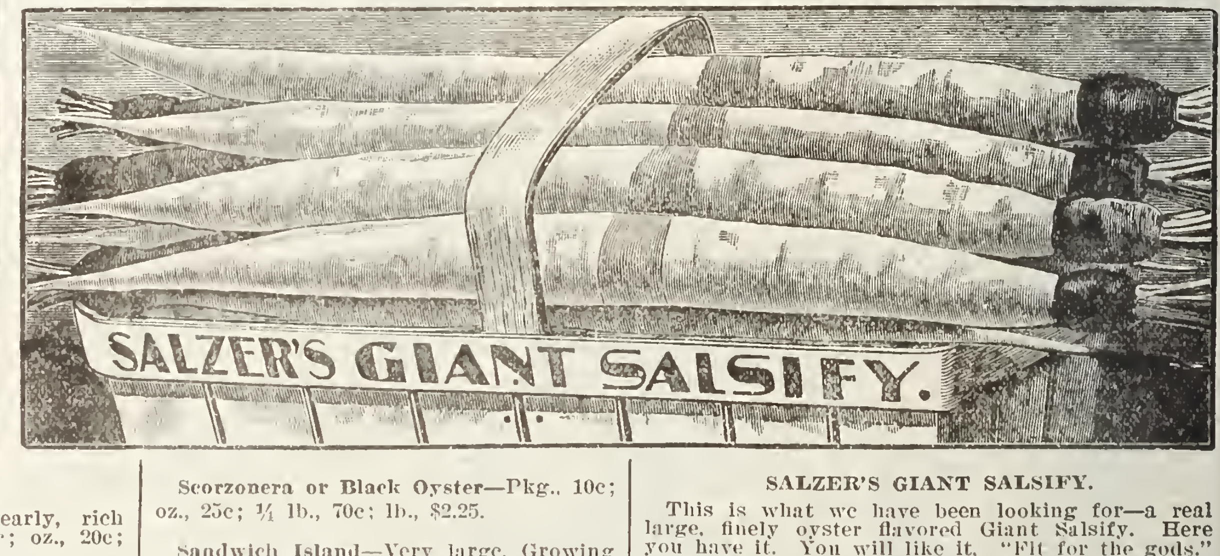
Colossal stalks frequently three to four feet long and three inches in diameter, and of a superlative quality. No other Rhubarb or Pieplant can equal this Royal Monarch in quality, in yield, in richness and earliness for so giant a sort. It's the greatest Rhubarb we have ever seen, and by all odds the best to grow for home or market use. It's very rich, spicy, juicy and of magnificent quality. The money maker **FOR THE MARKET GARDENER!** We have gardeners selling $100.00 worth from less than a quarter of an acre. The stems are so juicy, so heavy, so fine. They are in great demand everywhere.

Price: Pkg., 15c; ½ oz., 25c; oz., 40c; ¼ lb., $1.50; lb., $4.00.



SALSIFY, OR VEGETABLE OYSTER.

"Thou Vegetable fit for the gods," and truly no vegetable is more rich and delicious than Salsify, the Oyster Plant. The soup and salad made therefrom have a delicious oyster flavor. No vegetable excels this for soups; that is, if you are fond of oysters. Of all sorts Salzer's Early and Salzer's Giant easily take the lead.


SALZER'S GIANT SALSIFY.

Salzer's Early.

Salzer's Early—Extremely early, rich flavored and large. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.60.

Common Salsify—Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., $1.25.

Scorzonera or Black Oyster—Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., $2.25.

Sandwich Island—Very large. Growing double the size of other sorts. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.60.

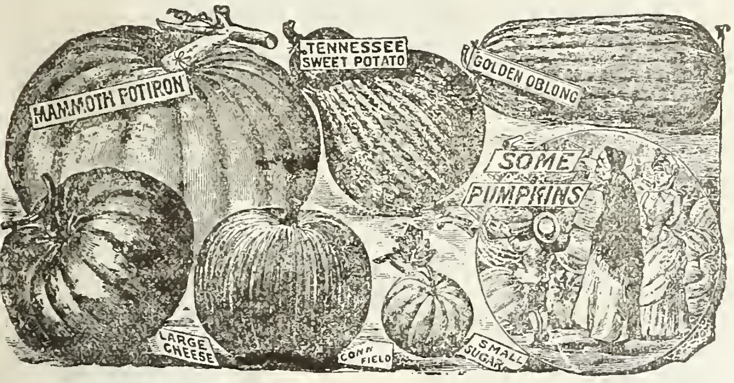
SALZER'S GIANT SALSIFY.

This is what we have been looking for—a real large, finely oyster flavored Giant Salsify. Here you have it. You will like it. "Fit for the gods." Rich and rarely flavored, of easiest possible growth and extremely heavy in yield. Price: Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., $1.75; 2 lbs., $3.00.

PUMPKINS AND SQUASH.

It is a fact well known to market gardeners, that Northern grown Pumpkin, Squash, Melon, Cucumber, Cabbage and Onion Seed are worth 50 per cent. more for large yields and for earliness than Eastern stock.

Sweet Potato Pumpkin—Dry-grained, white and brittle, and of delicious Sweet Potato taste. Pkg., 10c; oz., 20c; ¼ lb., $30c; lb., $1.00.



Large Cheese—This is a magnificent Pumpkin and is a tremendous yielder. It will surely please you. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid; 5 lbs., or more by express, 40c per lb.

Connecticut Field—A standard well-known field sort to be grown with corn. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c.

By express, 1 lb., 30c; 10 lbs. or more, 25c per lb.

Sugar Pumpkin—A splendid Pumpkin; large, handsome; excellent for pies. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

By express, 5 lbs. or more, 50c per lb.

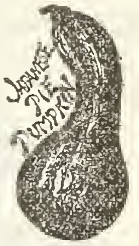
Cushaw—Well known. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 65c.

Mammoth Potiron—A giant Pumpkin. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.50.

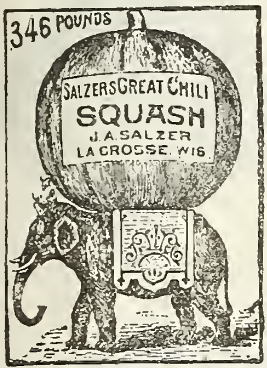
Golden Oblong—A well-known sort. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

Mixed Sorts of Pumpkins—All sorts mixed. Very fine. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 45c; 10 lbs., by Exp., $3.50.

NEW JAPANESE PIE PUMPKIN.



The flesh is very thick, and of a rich salmon color, nearly solid, the seed cavity being very small in one end of the pumpkin; unusually **fine grained, dry and sweet,** having much the same taste and appearance as sweet potatoes, making pies as rich without eggs as other varieties do with. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.25.



Great Chili Squash. Pkg., 10c; oz., 20c.

WINTER LUXURY.

This we recommend as one of the best pie Pumpkins; an excellent keeper and enormously productive. It is very finely netted, and in color is a golden russet. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., $1.50.

A "PRIZE CONTEST."

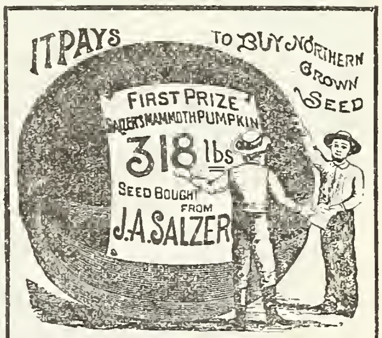
Here we have a Squash and a Pumpkin that for giant size can't be beat. We would like to see a Squash grown "bigger" than a Pumpkin. Which of the boys will do it and win the prize? $10.00 to the person growing the largest Pumpkin and $10.00 to the person growing the largest Squash. That is $20.00 you can make by growing a big Squash and Pumpkin.

SQUASH—Great Chili.

This is the Squash that is to beat the Pumpkin and where is the boy who will raise the biggest Squash known? The largest in 1910 weighed but 340 lbs. Boys and girls alike compete for the prizes. **Pkg., 10c; oz., 20c; ¼ lb., 75c; lb., $2.25.**

SALZER'S MAMMOTH PUMPKIN.

The heaviest in 1910 weighed 318 lbs. Just think of a field of these giants! It is the great prize-taker at fairs, etc. Give the boys and girls a chance growing them. $10.00 to the one growing the largest pumpkin. **Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., $2.00.**



Salzer's Mammoth Pumpkin. Pkg., 10c; oz., 20c; lb., $2.00.

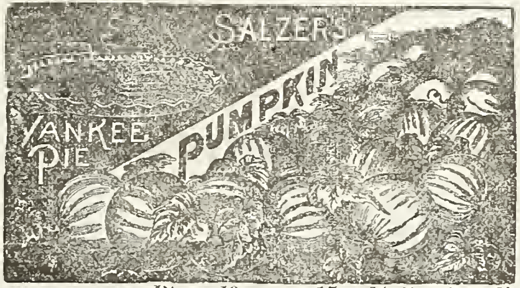
MIXED SQUASH SEED.

Here we have hit it! All of our Squash varieties and many more sorts we have mixed and put up in large packages. We find this mixture very popular, and after you see the great many sorts in all shapes, varieties, styles, oblong or round, flat or long, green, yellow, creamy, dark—yes, in endless colors and sorts, growing, you can from these select the sorts best adapted to your soil and climate. Large pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 80c; 5 lbs., $3.50.

MIXED PUMPKIN SEED.

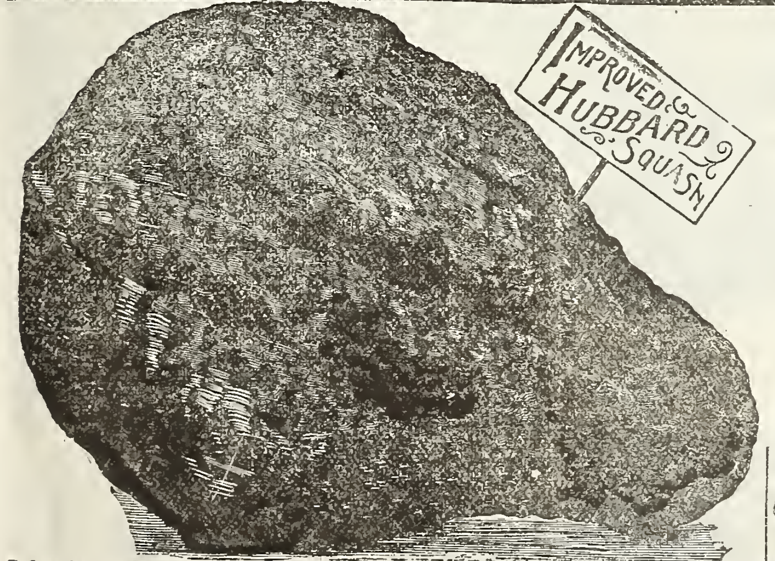
Lots and lots of Pumpkin seed. Mixed, all sorts and kinds. **Pkg., 5c; oz., 10c; ¼ lb.,** 20c; lb., 45c; 10 lbs., $3.50.

THE YANKEE PIE PUMPKIN.



Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.25; 5 lbs., $5.00.

Splendid Pumpkin. We are sure that no Pumpkin ever introduced has given more genuine pleasure to our customers than this Yankee Pie. The Pumpkin is not large but it is of a delightful quality; just the quality to make excellent pies, such good old-fashioned Pumpkin pies, as "mother used to make." We know you will like them, and know this variety will give you great satisfaction. It is remarkably prolific, yielding 6 to 12 medium-sized Pumpkins to a vine, of great excellence; flesh very thick; fine-grained, sweet, sugary, and of splendid quality for pies. It is the earliest pie Pumpkin we know of, and the best.



Salzer's Great Improved Hubbard Squash, Pkg., 10c; oz., 15c; lb., 95c.

SALZER'S IMPROVED HUBBARD SQUASH.

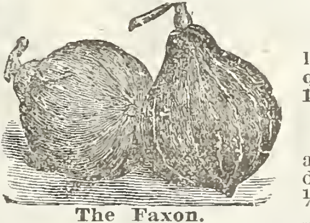
Clear the track! Here is the winner of every Squash raised for profit and quality. Our Improved Hubbard Squash is the great Winter Squash of the century. It is the Squash that has made several Market Gardeners rich to our knowledge. There is fabulous money in 10 to 20 acres of this grand Squash. Our Improved Hubbard is a careful selection of only the finest, most perfect fruit, and the result is uniform shape and size. The Hubbard is unquestionably the very best Winter Squash grown. Upward of 16,000 lbs., have been grown on an acre. The fruit is large, dry, fine-grained; flesh of excellent quality, and among all Squash the best keeper. A package furnishes enough for family use. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 95c; 5 lbs. (sufficient for one acre), postpaid, $4.25.

Warted Hubbard Squash. A magnificent squash of superlative eating and keeping quality. **Pkg., 5c; oz. 15c; ¼ lb., 35c; lb., $1.00.**

Golden Hubbard—A grand new Hubbard Squash of reddish, yellow rind. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.00.

Price of the following 3 Squash sorts: Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c.

1. **White Bush**—Scalloped, early summer. The earliest.
2. **Yellow Bush**—Scalloped, early summer.
3. **Yellow Crook Neck**—Standard early.



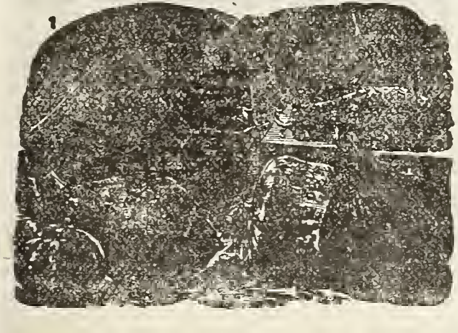
The Faxon.

DUNLAP'S EARLY PROLIFIC.

No variety can compete with it for earliness. Its color is a brilliant orange red, quality excellent; a good keeper. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., 95c.

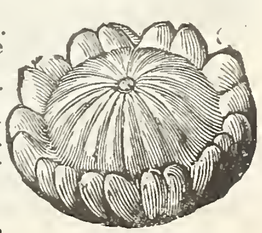
THE FAXON SQUASH.

Can be used as very early, as medium and late, as it keeps all winter. Flesh deep orange yellow. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., $1.10, postpaid.



Price of the following nine Squash Sorts: Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., $1.

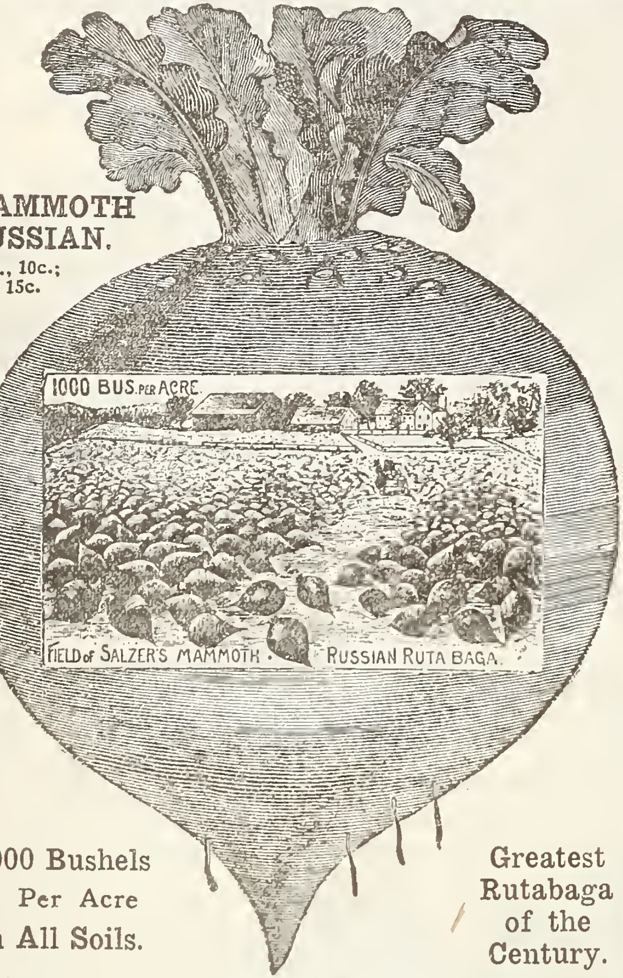
1. **Bay State**—Color of skin blue-green; flesh deep, bright golden yellow.
2. **Mammoth Bush**—An excellent large strain. Creamy white and average double size; a prolific bearer. A splendid variety for southern shippers.
3. **Fordhook**—A bright yellow winter variety. The flesh is dry and sweet. Keeps sound until spring. Rapid, strong grower. Thick meat.
4. **Marble Head**—Flesh of lighter color than the Hubbard, while its combinations of sweetness, dryness and delicious flavor are really remarkable.
5. **Essex Hybrid**—A fine-grained, sweet, rich-flavored, best-keeping sort.
6. **Boston Marrow**—Fine, yellow, for fall use.
7. **Golden Custard**—Makes pies richer than common custard.
8. **Pike's Peak**—Splendid keeper. Its flesh is solid, thick, sweet.
9. **Perfect Gem**—Fine for summer and winter. Creamy white color, with fine-grained flesh.



Golden Custard.

RUTABAGAS.

Salzer's Rutabaga and Turnip seeds enjoy an enormous sale on account of the sweet, juicy product of their crops. It will pay you to pay 20c to 50c a pound more for our seed than such as you buy in stores. Our seeds produce big crops of fine, sweet, juicy, rich Rutabagas.


1000 BUS. PER ACRE.
FIELD of SALZER'S MAMMOTH RUSSIAN RUTA BAGA.

MAMMOTH RUSSIAN.
Pkg., 10c.;
Oz., 15c.

1,000 Bushels
Per Acre
On All Soils.

Greatest
Rutabaga
of the
Century.

Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c, postpaid.

☞MAMMOTH RUSSIAN RUTABAGA.

The finest and largest of all; sweet, juicy, rich. It outyields all sorts you buy in hardware stores, etc., three to one! It is the best Rutabaga for the farm for big crops of juicy Rutabagas in the world. A magnificent Rutabaga, either for house use or for feeding to stock. Indeed, it has no superior anywhere in richness, yield and quality.

JOHN FRANCE, Eugene, Oregon: "I sowed one acre to Salzer's Mammoth Russian Rutabaga. I used one pound of seed and cropped 1127 bushels finest Rutabagas I ever saw."

GEORGE ELLIOT, Le Sueur Co., Minn.: "From ½ lb. Salzer's Mammoth Russian Rutabaga I sold 617 bushels, and had plenty for my own use besides."

PRICE OF MAMMOTH RUSSIAN RUTABAGA.

Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65, postpaid. By express, pkg., 10c; oz., 15c; lb., 55c; 10 lbs., $5.00; 50 lbs., or more, 40c a lb.

NEW RUTABAGA. All Gold.☞

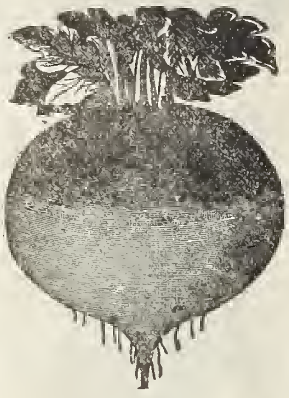
Probably the very finest of Turnip Rutabagas for table use. The flesh is of a beautiful golden yellow of the choicest quality, of excellent flavor and remarkable keeping quality. We distributed

10,000 TRIAL PACKAGES

All over the world where our patrons reside and it is surprising how many hearty recommendations ALL GOLD receives. Of the hundreds, we select at random the following from Rev. David Forsythe, President of Amity College, Iowa: "You sent me a premium package of Rutabaga seed—ALL GOLD—which I planted. They are the sweetest and best I ever ate."

PRICE OF ALL GOLD RUTABAGA—Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 90c; 5 lbs., $4.00; 10 lbs., $6.50.

By express: Lb., 80c; 10 lbs. or more, 50c a lb.



ALL GOLD.

STANDARD RUTABAGA VARIETIES.

PRICE OF THE FOLLOWING SIX SORTS.

Pkg., 5c; 3 pkgs., 10c; oz., 8c; ½ lb., 15c; lb., 45c. postpaid. By express, pkg., 5c; ¼ lb., 10c; lb., 35c; 10 lbs., $3.25; 100 lbs., $30.00.

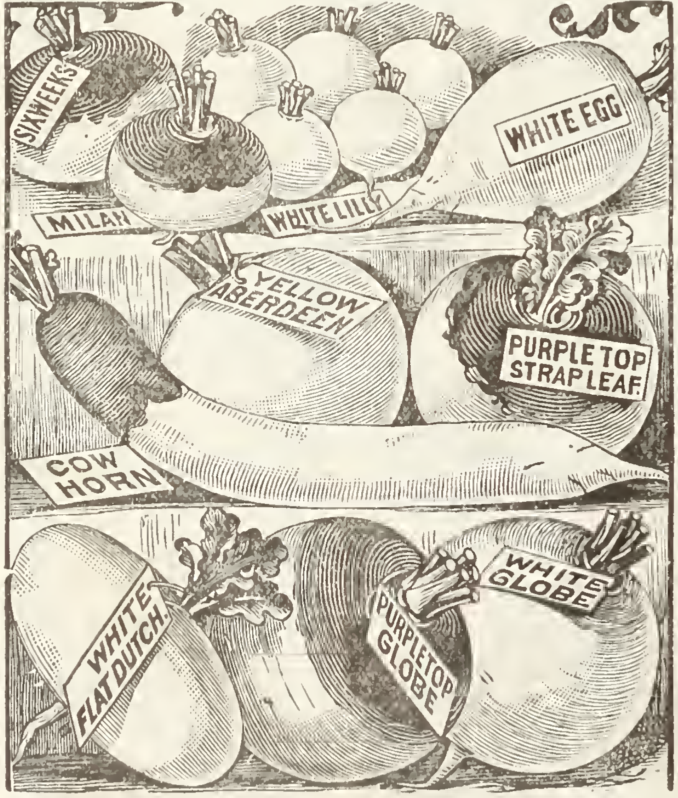
1. **White Sweet Russian**—Best White Rutabaga. Excellent.
2. **Laing's Purple Top**—Popular sort; very productive; keeps well.
3. **Swirving's Liverpool**—A fine sort; firm, productive, splendid.
4. **Carter's Imperial**—A magnificent Rutabaga; largely used.
5. **American Purple Top**—Well known; largely used.
6. **Sweet German Rutabaga**—A splendid sort; well worth a trial.

MIXED RUTABAGA SEED.

There is a demand for mixed seeds, and especially so for Rutabagas. We have therefore gathered together our sorts, and several others we do not list, and made a great mixture. These many sorts give you an opportunity to test each kind and select the best for your next year's use. They are fine and of richest quality. Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 45c, postpaid; by express, 1 lb., 35c; 10 lbs., $2.75.

TURNIPS.

A most profitable crop is the Turnip. A few ounces of early, medium and late sorts sown will give you several hundred bushels for food, feed, and the market.

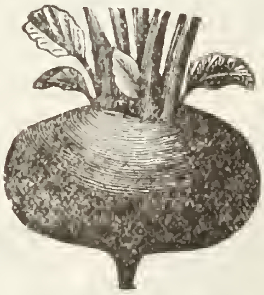


COW HORN TURNIP.

Let me tell you something, Mr. Farmer! In Cow Horn Turnip you have the best **"plougher," the best deep cultivator** on the farm! It's better than a 12-inch deep plow! Cow Horn tunnels into the soil, often 24 inches deep, and brings up the good qualities and mixes it with the surface! It's a splendid turnip for house use, for the barn, as also as a fertilizer.

By mail, pkg., 5; oz., 10c; ¼ lb., 20c; lb., 55c.

By express, pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c; 5 lbs., $1.90; 10 lbs., $3.75.



RED LILY.

New White Egg Turnip.

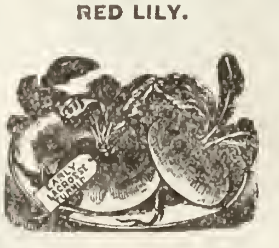
Our seed has been grown with great pains, and we believe it will satisfy the most critical market gardener. The White Egg is one of the best for a private garden, and meets with a ready sale in all large markets. In our estimation it falls a little short of the White Lily in quality. All in all, it is one of the most useful Turnips on the list. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c.

White Lily Turnip.

White Lily—A beautiful, medium large, round to oblong, pure white, tender, juicy, sweet, **very early** turnip. One of the finest early table varieties known. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., $1.25.

Red Lily Turnip.

An intensely red Turnip, of delicious flesh and splendid table quality. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., $1.25.



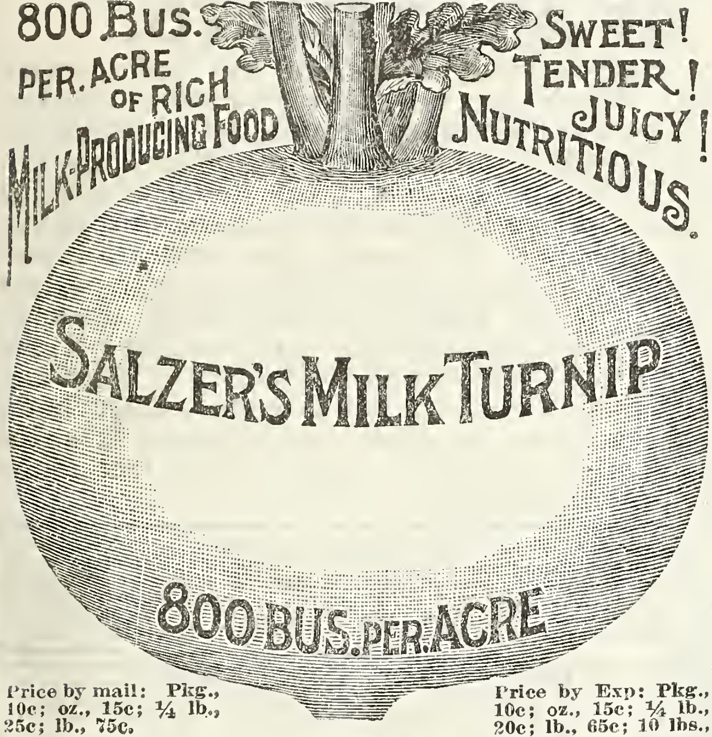
Early La Crosse.

Unquestionably the very earliest Turnip grown; a fine, pure white sort; purplish top, few leaves, of excellent flavor. This sort has taken every prize where exhibited for very early. Our Early La Crosse is justly popular. It has won its place by sheer merit. Its quality is superb, its earliness remarkable. You are bound to like it. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c; lb., by express, 65c.

PRICE OF FOLLOWING 10 TURNIP SORTS.

By mail: Pkg., 5c; oz., 8c; ¼ lb., 15c; lb., 48c. By express: ¼ lb., 12c; lb., 40c; 10 lbs., $3.75.

1. **Early Six Weeks**—About a week later than Early La Crosse. It is a very popular variety.
2. **Early Flat White Dutch**—Of rapid growth, tender and sweet.
3. **Purple Top Strap Leaf**—This is the standard purple top Turnip, growing to good size, excellent quality, sweet, juicy and tender; good for the kitchen or for stock.
4. **Purple Top Globe**—A superior variety much grown. It's splendid for stock and kitchen use.
5. **YELLOW ABERDEEN**—A sweet yellow Turnip, being particularly adapted to table use. It is in many places used in place of a Rutabaga, and sells quickly when its excellent qualities are known.
6. **Large White Globe**—The standard large Globe for house or stock. More seed is sold of this variety than any other sort except Salzer's Milk Globe. It's a great turnip and is in demand everywhere; sure to give satisfaction.
7. **White Stone**—A superior early sort; very fine.
8. **Orange Sweet**—Excellent variety.
9. **Yellow Stone**—Much prized, fine appearance and sweet.
10. **"Green Tops"** (for Greens)—Usually sown for lots and lots and lots of rich greens.


800 BUS. PER. ACRE OF RICH MILK-PRODUCING FOOD
SWEET! TENDER! JUICY! NUTRITIOUS.
SALZER'S MILK TURNIP
800 BUS. PER. ACRE

Price by mail: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c.

Price by Exp: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c; 10 lbs., $5.00.

SALZER'S MILK TURNIP.

Well, there are upward of 50,000 people who have grown **this great** Globe Turnip the past ten years, and never a complaint and nothing but words of praise. You surely will join the procession if you but try this grand, juicy, tender Turnip.

In Salzer's Milk Globe you have the best white Turnip for winter use grown. It is globe-shaped, grows very large, of delicious flavor, sweet, juicy, white flesh, solid texture—in a word, it is **perfection**. Just the Turnip to grow for stock and to store for your kitchen. It is an enormous cropper, and sells well in the market.

TESTIMONIAL

Geo. W. Phelps, Netarts, Ore., says:—"I sowed a half pound of **Salzer's Milk Globe Turnip** seed July 1, and gathered 560 bushels from the half pound of seed. One turnip weighed 20 pounds and measured 44 inches in circumference. I can recommend Salzer's Milk Turnip as being by far the best Turnip I have ever grown."

Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c, postpaid.

By express, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c; 5 lbs., $3.00; 10 lbs., $5.00.

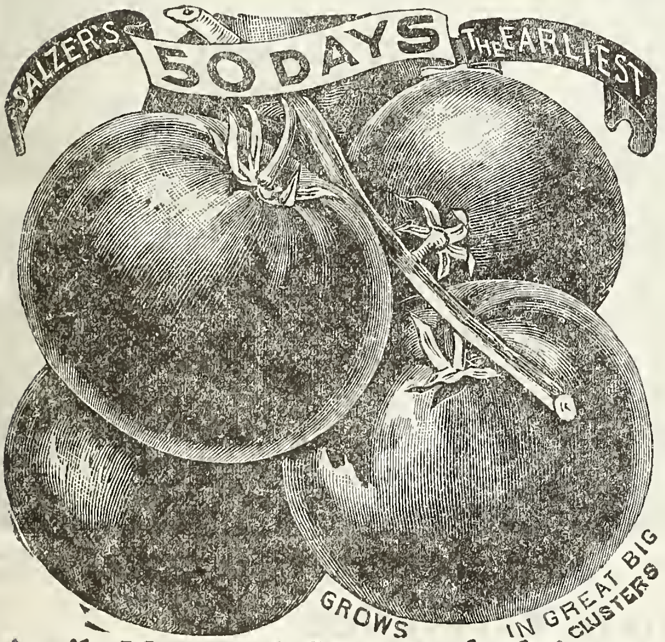
Early Purple Top Milan.

The bulb is flat and of medium size, very tender, sweet and white. It is an excellent keeper and sells rapidly in the market. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c; postpaid; by express, lb., 65c.

Mixed Turnip Seed.

Just the thing when you want but a package or an ounce of seed. All sorts and varieties; long, round, oblong, etc., of Turnip Seed in this mixture! Gives you an opportunity to test them all. Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 35c, postpaid. By exp: lb., 28c; 10 lbs., $2.75.

TOMATOES



"50-DAY THE EARLIEST TOMATO."

As long as we can remember, there has never appeared a home-grown Tomato in our market earlier than Salzer's. Indeed, our Tomatoes have always been from 10 to 25 days ahead of other growers', excepting, of course when they used Salzer's earliest varieties. When market gardening, we always made our money on earliest Tomatoes, Cabbage, Radishes, Onions, Melons, Peas and Corn. Now in this 50-Day the Earliest Tomato, we have something that is even ahead of Earliest of All, and that is saying a great deal. It was purchased from a gardener who demonstrated that his Tomato was earlier than our Earliest of All. **Think of paying $1.00 per kernel for 500 kernels.** We distributed a few of these kernels to our customers, who took great delight in same, and without exception praised them as the very earliest known. Our Earliest of All must take a back seat, for this 50-Day the Earliest is really earlier; indeed, it's the earliest Tomato on earth.

Nor is its extreme earliness its only virtue, for it is of large size, good color and delicious flavor. It does not crack and has no hard core. Color is a bright red, and though a little irregular in shape, the fruit is not rough.

It is safe to say it beats earliest sorts as Earliana, Peep 'o Day, Early Jewel—"Bonny Best" and the like from 4 to 15 days.

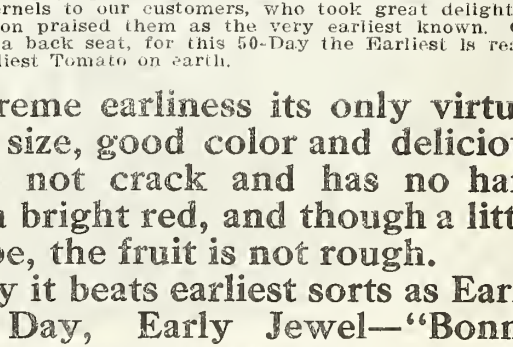
You all remember what a cold, backward April, May and June we had in our latitude, with scarcely a drop of rain for six weeks, and yet our gardener laid upon our table 50 Day, the earliest ripe tomatoes—July 5th—two weeks ahead of our trial tests of such splendid sorts as June Pink, Earliana, Early Jewel! All were sown the same day, and planted the same day—all growing under identically the same conditions. The next quickest ripe was Salzer's Earliest of All, described on Page 81.

Price of Salzer's 50-Day the Earliest Tomato: Pkg., 25c; ½ oz., 60c; oz., $1.00; ¼ lb., $3.00.

TOMATOES, EARLIEST PEEP O'DAY.

Next to our "50 Days," this is the earliest Tomato on earth. Yes, even earlier than Salzer's Earliest of All. Some of our growers, however, claim that there is only a few seconds difference in ripening, but for its uniform size, for beauty of shape, for abundance and richness of fruit, for its meaty, beefy quality, for its delightful color and extreme earliness we know of no Tomato that will compare with it. The nearest approach that we have in earliness (excepting our "50 Days" variety), is Salzer's Earliest of All, but we believe Peep O'Day ahead of everything else in earliness and in quality. We know that everybody giving same a trial this year will be more than pleased with the results. You cannot find its like anywhere on earth.

Pkg., 20c; ¼ oz., 50c; ½ oz., 90c; 1 oz., $1.75.

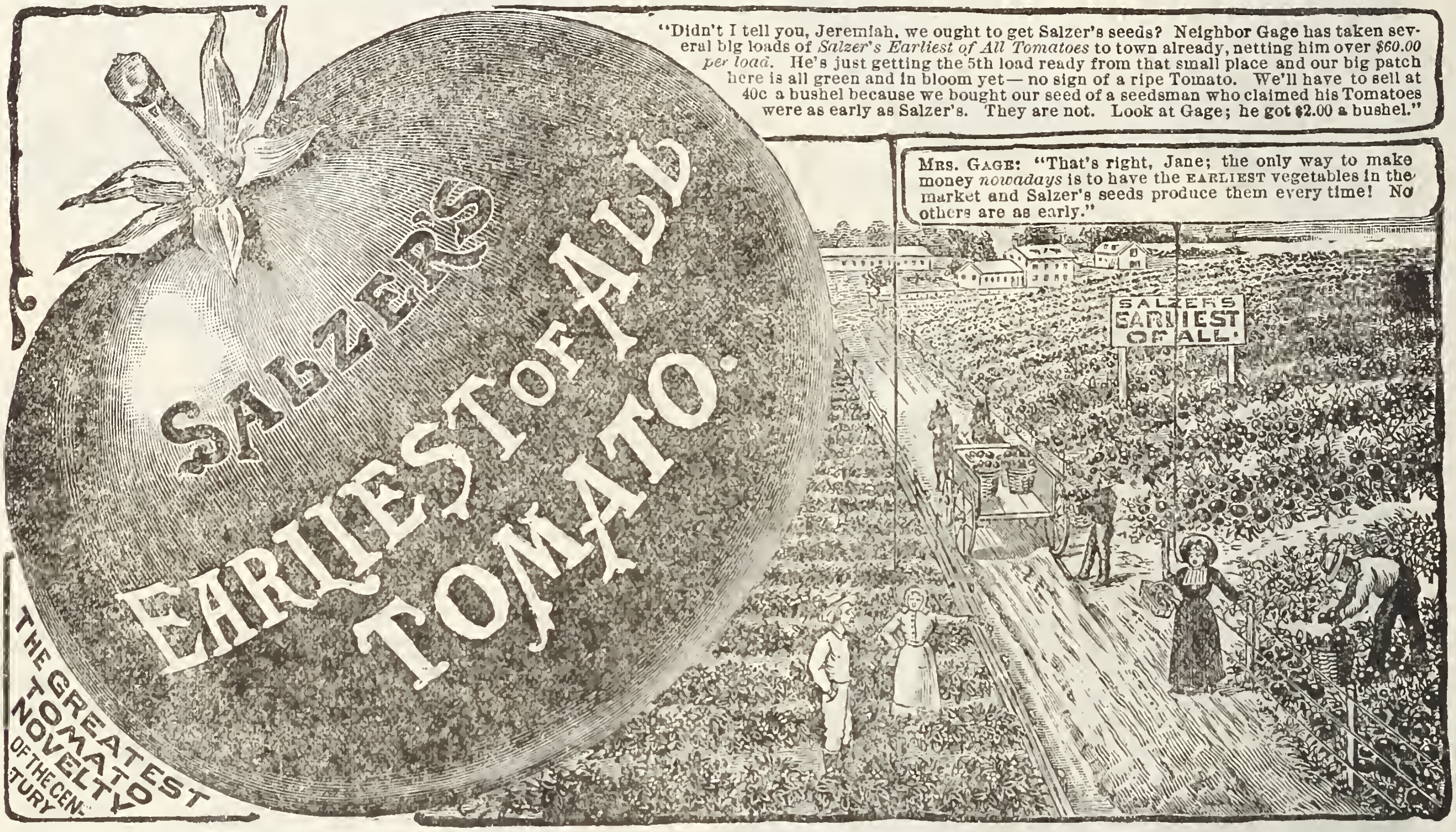

EARLIEST PEEP O'DAY TOMATO.

SPARK'S EARLIANA.

This Tomato is not only remarkable for its earliness but also for its very large size, handsome shape and bright red color. Its solidity and fine quality are quite equal to the best medium and late sorts. From less than 4,000 hills the originator realized from his first pickings $725.00 clear of freight and commission, being in the market fully a week before all others. **Pkg., 10c; ½ oz., 35c; oz., 60c; 2 oz., $1.00; ¼ lb., $1.40; lb., $4.00.**

SALZER'S EARLIEST OF ALL TOMATO.

To-day, 21 years after its first introduction to the American public, it is still the leading extra early tomato, and all its name implies: Earliest of All! The War is on! Salzer's Earliest of All—that great earliest (65 days) Scarlet Conqueror is met on the field of quickness and earliness by Salzer's New Crimson Robe—the earliest CRIMSON PURPLE colored, lightning ripener (Page 85). Each succeeding season adds thousands of warm friends to Salzer's Earliest; this wonderful novelty has stood the test of thousands of market gardeners and in private gardens the past seasons, and in each case carried off the palm of being absolutely the earliest. With us in the far north it has always been a study to produce extremely early vegetables, such as will ripen and produce perfect fruit in a short time. In our Earliest of All, a beautifully colored, finely flavored Tomato, we have one ripe in 78 days under general conditions, and in 65 days under special care, stamping it the earliest of all sorts known. The size is medium, perfectly smooth, and of delightful color and quality. We could fill ten pages with testimonials of this Earliest of All Tomato. Everybody who has tried it speaks of it only in highest praise. It cannot be excelled for earliness. It is ripe and sold at a high price in the market long before other sorts begin to ripen. This fact alone makes it extremely valuable to market gardeners and private families.


"Didn't I tell you, Jeremiah, we ought to get Salzer's seeds? Neighbor Gage has taken several big loads of *Salzer's Earliest of All Tomatoes* to town already, netting him over *$60.00 per load.* He's just getting the 5th load ready from that small place and our big patch here is all green and in bloom yet— no sign of a ripe Tomato. We'll have to sell at 40c a bushel because we bought our seed of a seedsman who claimed his Tomatoes were as early as Salzer's. They are not. Look at Gage; he got $2.00 a bushel."
MRS. GAGE: "That's right, Jane; the only way to make money *nowadays* is to have the EARLIEST vegetables in the market and Salzer's seeds produce them every time! No others are as early."
SALZER'S EARLIEST OF ALL
SALZER'S EARLIEST OF ALL TOMATO.
THE GREATEST TOMATO NOVELTY OF THE CENTURY

Friend Jeremiah's experience repeats itself each season, in spite of the protest of his good wife Jane. Jeremiah insists upon experimenting with other seedsmen's earliest sorts, while neighbor Gage knows when he has a good thing and sticks to Salzer's Earliest of all Tomato—The earliest in the world.

THE BEST EARLY TOMATO IN EXISTENCE.

Not only early, but a prodigious and continuous bearer. Quality, solidity and flavor surpassingly fine. Salzer's Earliest of All is unqualifiedly superior to any other early tomato grown. Its value lies not only in the actual time of ripening its first fruit, but that such enormous quantities of fruit can be gathered while all other so-called "Earlies" are ripening only a few. The fruits are of good size, brilliant scarlet in color, perfectly round, smooth and remarkably handsome. The flesh is solid, of perfect flavor, and absolutely free from any acidity. The fruits are borne in large numbers, in phenomenal abundance and continuously, from the tenth of July (in this latitude) until killed by frost. It has a very tough skin, and flesh is very firm, making it the best shipper and keeper of the early varieties.

☞Salzer's Earliest of All is Positively the Greatest Tomato Novelty of the Century.

It is the only really first-class **scarlet earliest** Tomato in America today—by earliest we mean 6 to 18 days ahead of any and all other sorts! (We of course except the Fifty Days the Earliest, because that is earlier). We have so wonderfully improved **Salzer's Earliest of All Tomato**, that it is way ahead in earliness and quality as when first offered. Consequently it is with great pleasure that we offer our customers now a Tomato **of such superlative merit in that one feature**, viz., **earliness** (which is really the most important quality of all, not alone to the market gardener, but the home gardener as well). We, of course, anticipate an enormous demand for seed of Salzer's Earliest of All and Crimson Robe, so would advise all of our friends to favor us with early orders.

We have greatly improved it now, both in shape, yield, earliness and quality.

Salzer's Earliest of All is all its name implies, namely: THE EARLIEST TOMATO IN EXISTENCE, notwithstanding the claims made for Peep 'o Day, June Pink, Earliana, Early Jewel, Early Richmond, etc., etc. It is positively the greatest of all earliest tomatoes, taking its proud place as the "Earliest of All," and what is more, it intends to hold this position if constant care and selection and improvement can make it! It will stay at the top—as the Earliest of All!

PRICES OF EARLIEST OF ALL TOMATO:

Pkg., 20c; 3 pkgs., 50c; 7 pkgs., $1.00; ½ oz., 35c; oz., 60c; ¼ lb., $2.00; lb., $6.00.

SALZER'S GREAT $5,000,000 TOMATO.

We are living in times of great things. Colossal fortunes are made and lost in a day; gigantic undertakings assume proportions in a night, and are carried out before the set of sun. Huge ship canals and ocean greyhounds spring up apparently like mushrooms to carry out the great ends of present human advancement.

Mergers of railroads and industries are daily occurring, and it seems now as easy for the great financiers to raise a million dollars as it was in the days of our boyhood to raise $10,000. We feel not like moralizing today, but the present condition gives food for much thinking. Right along the line of colossal undertakings and gigantic combinations comes one in the vegetable kingdom that will startle, surprise and wonder you. It is

OUR FIVE MILLION DOLLAR TOMATO.

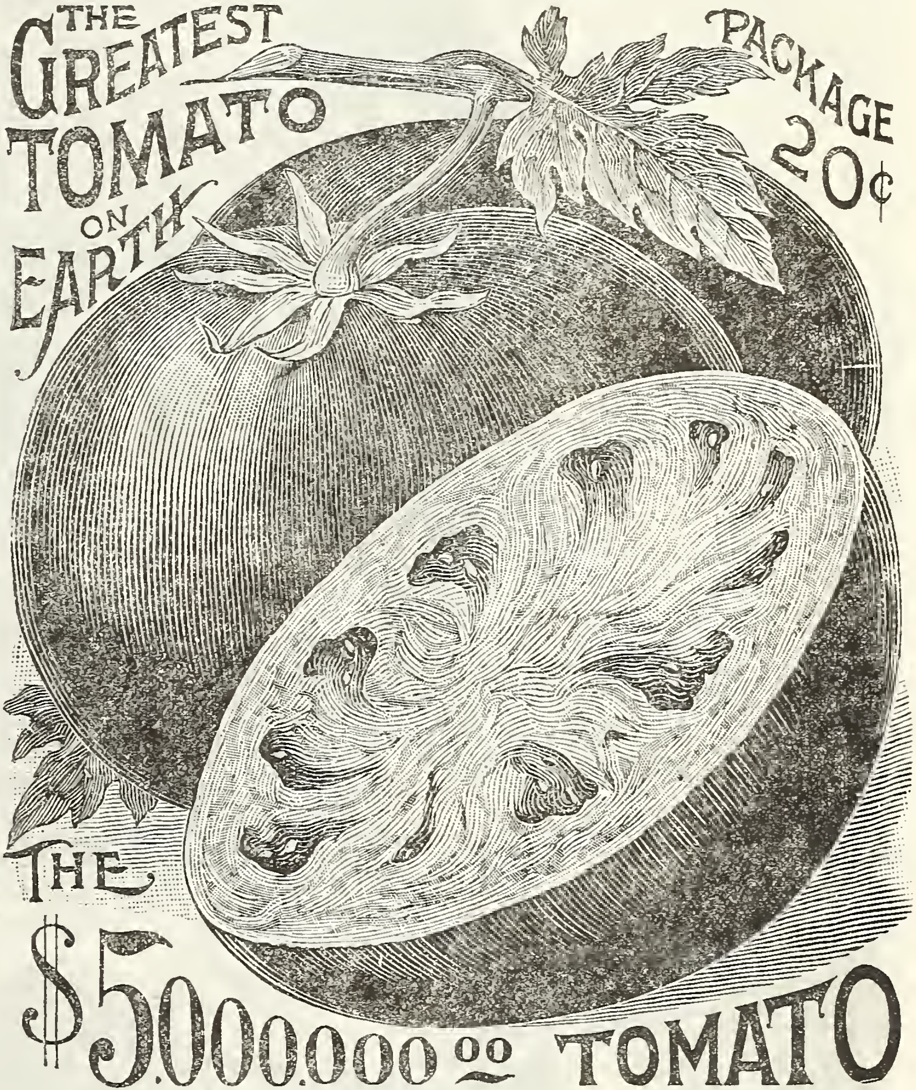
How is this? Hear the story as given by the introducer: "Come up and see my new Tomato. It's **colossal in yield, colossal in vigor, colossal in growth, colossal in size, colossal in earliness, colossal in flavor, colossal in quality,** colossal in price. If you want the seed it will cost you $50.00 a kernel. I have only a few kernels. It's a giant in size, sir; giant in earliness, giant in flavor and giant in price." We went, we saw, we bought.

Let's do some figuring. A pound of tomato seed has 100,000 kernels, which, at $50.00 a kernel, would mean $5,000,000—$5,000,000 a reason for the name, but here is another reason—a better one, that appeals more to the grower, more to the gardener, the private individual, the party who plants for his table or for market. There are $10,000,000 worth of canned and ripe fruit of the Tomato sold annually. They are today sent to every clime and country, and everywhere the demand for same is increasing. There are really only three or four good Tomatoes in the trade in use today (Salzer's Crimson Whirlwind and Salzer's Earliest of All are two of these four), and when we come with Salzer's New Five Million Dollar Tomato and rap at the door of public favor, we come without fear, knowing that this new sort is so immeasurably superior, so infinitely far in advance of any of the other varieties known to the trade of today, that we do not hesitate to offer same as absolutely the peer, the superior of all, yea, any and every sort or kind of Tomato known or grown today.

LAUGHS AT DROUGHTS.

This peerless Tomato, that contains more superior richness and flavor and excellence than any new sort introduced for years, has also the tremendous advantage of laughing at droughts and snapping its finger, so to say, at inclement weather. No matter how dry or hot or wet the weather is, this Tomato seems to grow and flourish and produce large, beautiful, thick, juicy-fleshed fruit.

Why, sir, if every Tomato planter and every canning factory would grow exclusively Salzer's $5,000,000 Tomato, they would grow from one-half to two-thirds more fruit—a finer fruit, a better fruit, a more richly flavored fruit—that thick, juicy fruit, that reminds you of a thick juicy porterhouse steak—that is the kind of fruit produced by Salzer's $5,000,000 Tomato; and this Tomato would add to the sales and income of the Tomato growers fully $5,000,000 annually. That is another reason for naming same the $5,000,000 Tomato.

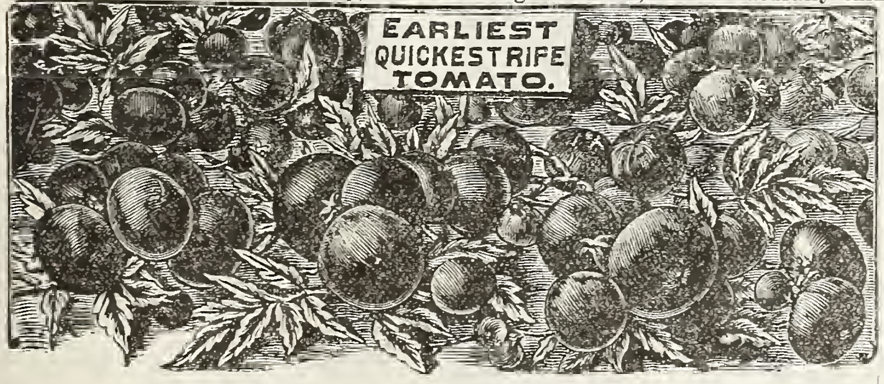


The past seven years my friends have made tens of thousands of dollars by planting Salzer's Wonderful $5,000,000 Tomato, and if you have not given this wonderful variety a trial, you will neglect your own interests if you do not include it in your order for 1911. Salzer's $5,000,000 Tomato stands at the top as absolutely the very best tomato in America for truckers, market gardeners and money makers.

PRICE OF SALZER'S $5,000,000 TOMATO.

Pkg., 20c; 3 pkgs., 50c; ¼ oz., seed, 35c; ½ oz., 65c; 1 oz., $1.10; ¼ lb., $4.00.

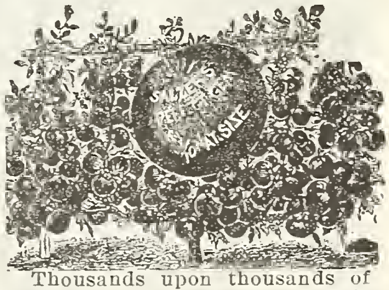
NEW JUNE PINK TOMATO.


EARLIEST QUICKEST RIFE TOMATO.

Right here in La Crosse June Pink came nearly beating Salzer's Earliest of All.

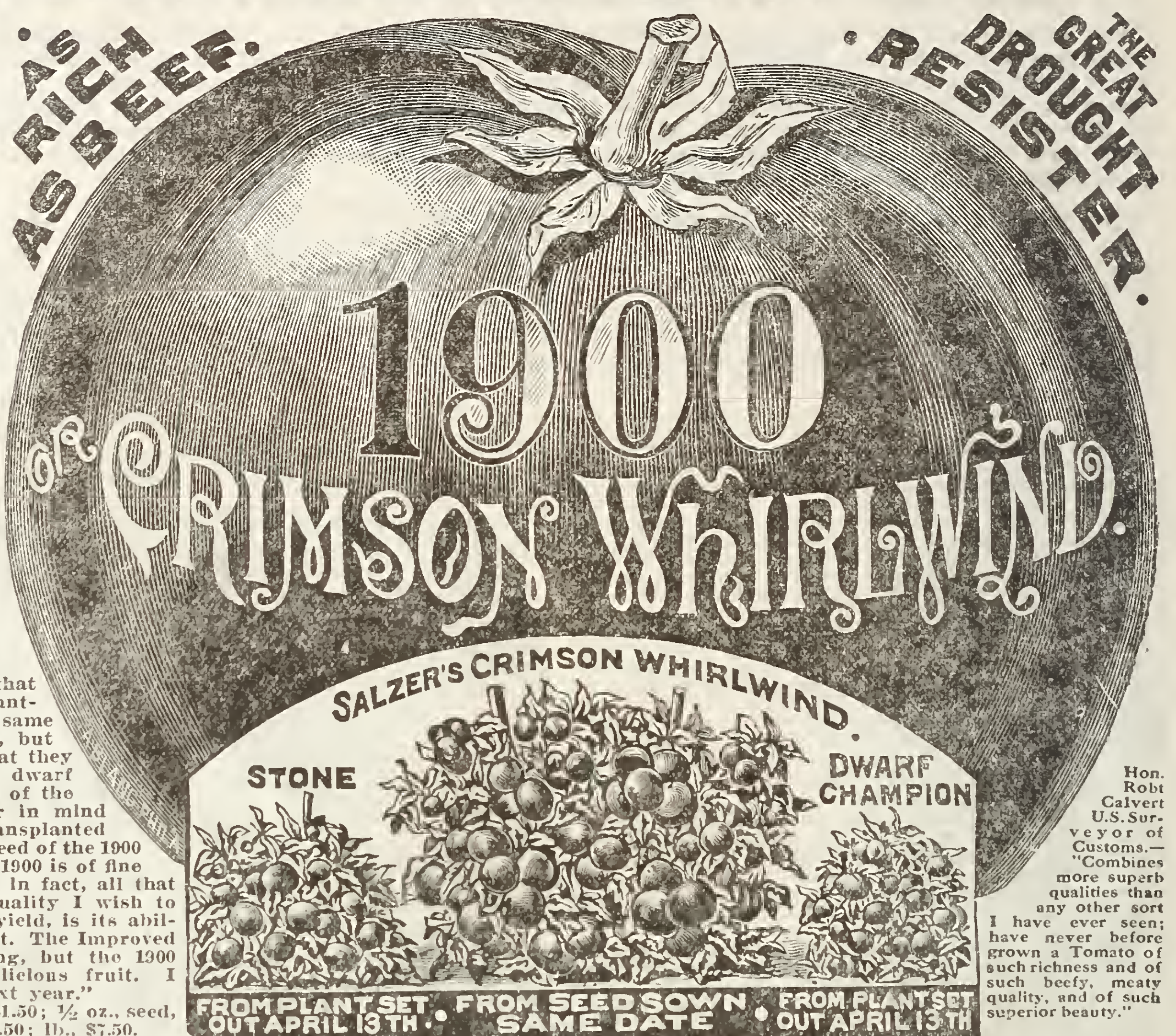
The originator claims: "June Pink ripens as early as Spark's Earliana. Foliage closely resembles the Spark's Earliana, and many, not observing the fruit, would naturally think it was that variety. The fruit somewhat resembles Spark's Earliana in shape, but instead of being red in color, is a handsome, deep pink. It commands the very highest prices in the market, and the past season, when red varieties were bringing $1.25 to $1.50, June Pink was selling at $2.25 to $2.50 per crate." This Tomato, first offered in 1906, promises to be in great demand this season, especially with all those who prefer a pink tomato. I take pleasure in offering direct headquarters' stock. Stock grown by Introducer: Packet, 10c; ½ oz., 35c; oz., 50c; ¼ lb., $1.25; lb., $4.00.

PERFECT GEM TOMATO



Thousands upon thousands of pleased patrons pronounce this the finest and best Tomato ever grown. Color, rich dark red. Remarkably solid, smooth and ripens evenly. It is almost an ever-bearing Tomato, bearing until killed by frost. It is a good shipper, does not crack, an **enormous yielder (80 lbs. from one vine) and of the most delicious flavor. Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., $1.25; lb., $3.00.**

CRIMSON WHIRLWIND TOMATO.


AS RICH AS BEEF.
THE GREAT DROUGHT RESISTER.
1900
OR CRIMSON WHIRLWIND.
SALZER'S CRIMSON WHIRLWIND.
STONE
DWARF CHAMPION
FROM PLANT SET OUT APRIL 13TH.
FROM SEED SOWN SAME DATE.
FROM PLANT SET OUT APRIL 13TH

A Drouth Resister.

A very remarkable fact regarding this Tomato, in which it differs from any other variety that we know of, is, that it withstands drouth and dry weather in a remarkable degree. It does not seem to care and is indifferent as to rain, as it sinks its roots deeply and draws its nourishment and moisture from below. For this reason, if for no other, it should have a tremendous planting all over the United States, as there are many sections where Tomatoes, on account of the extreme drouth, do not do well, but the 1900 will be a boon to such planters, as drouth does not seem to affect it whatsoever. Thousands of customers praise it without stint. Thousands of planters say that they made five times more money out of this sort than of any other sort planted.

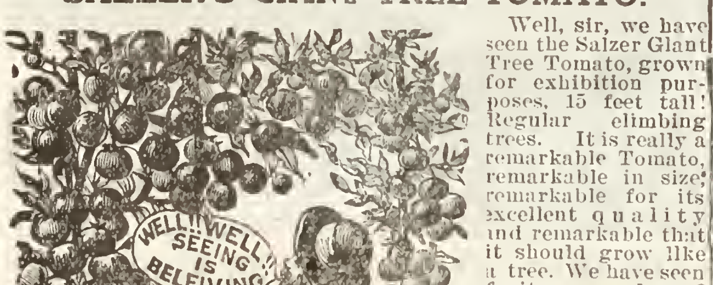
READ

this splendid testimonial from O. G. Bishop, Pontiac, Mich.—"As regards the extreme earliness of the Tomato, on April 13th, last, my Dwarf Champion and Improved Stone Tomato Plants had already been transplanted when the seed of your 1900 Tomato reached me. I planted same in flats at once and every seed came. Their growth from the first was astonishing. It was so rapid that they were ready to be transplanted in season and received the same care that other varieties did, but with the remarkable result that they fruited 4 days ahead of the dwarf Champion and 12 days ahead of the Improved Stone. Please bear in mind that these latter were large transplanted plants on the day when the seed of the 1900 was planted. The fruit of the 1900 is of fine color, very large and regular, in fact, all that could be desired. Another quality I wish to mention, which increases its yield, is its ability to resist drouth and not rot. The Improved Stone are now already rotting, but the 1900 is giving me fine, large, delicious fruit. I shall plant it very largely next year."

Price: Pkg., 20c; 10 pkgs., $1.50; ½ oz., seed, 50c; 1 oz., seed, 90c; ¼ lb., $2.50; lb., $7.50.

Hon. Robt Calvert U.S. Surveyor of Customs.—"Combines more superb qualities than any other sort I have ever seen; have never before grown a Tomato of such richness and of such beefy, meaty quality, and of such superior beauty."

SALZER'S GIANT TREE TOMATO.


WELL!! WELL!! SEEING IS BELEIVING
SALZER'S GREAT TREE TOMATO

Well, sir, we have seen the Salzer Giant Tree Tomato, grown for exhibition purposes, 15 feet tall! Regular climbing trees. It is really a remarkable Tomato, remarkable in size; remarkable for its excellent quality and remarkable that it should grow like a tree. We have seen fruit on a plant 8 feet tall, way out of reach of chickens, ducks, dogs, wet, soft weather, etc., etc., **weighing 3½ pounds**, of a most delightful quality, round, rich, luscious. Why, sir, fruit of Salzer's Giant Tree Tomato six inches in diameter and weighing 3½ lbs., is not uncommon, and such Tomatoes! Fit for kings. Luscious, meaty in the extreme.

Read this clipping from the Florida Telegraph.

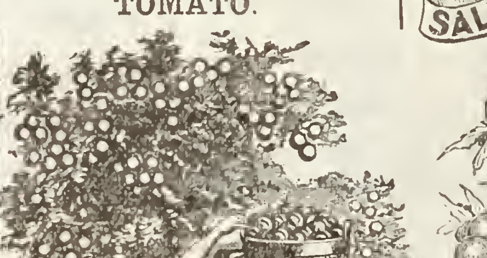
Editor Telegraph:—I have a wonder in the shape of Tomatoes of the Salzer Giant Tree variety. They grew in my garden seven feet high, and a tree has tomatoes not yet ripe that are four and one-half inches in diameter. These trees have stood the drouth of this season well and did not have their growth checked, neither dry nor wet weather hurts this Tomato. I believe it will grow ten feet high and have fruit six inches in diameter. **This variety can be planted four feet apart each way, which will give 2725 plants to the acre, and they will produce one bushel to the plant. Just think of gathering 2725 bushels of Tomatoes from one acre of land.** I think you will agree with me when I say it is a wonder. I have no seed to sell or any money to make, but I have the Tomato in my garden for all to see. I have the interest of the farmers of the county at heart and when I get anything that will benefit them, I let them know this so that they can profit thereby.

Lake Butler, Fla., June 27. Yours truly, D. C. CHASE, JR.

DIRECTIONS HOW TO GROW TREE TOMATOES ON EACH PACKAGE OF SEED.

PRICE GIANT TREE TOMATO: Pkg., 20c; ½ oz., 60c; oz., $1.

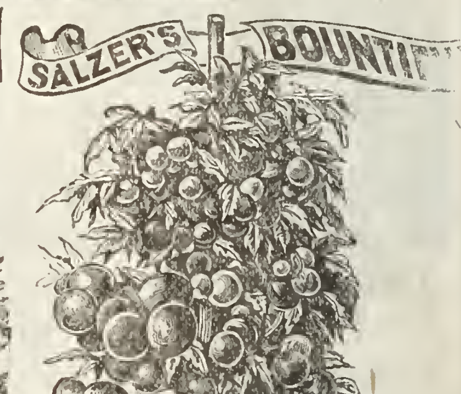
MANSFIELD'S TREE TOMATO.



Mansfield's Improved Tree Tomato.

The first Tree Tomato was introduced by Mr. Mansfield. Since then he has kept on improving and so have other seedsmen, and today we offer the best in the line of Mansfield's Improved Tree Tomato. We have seen this Tomato grow 13 feet high supported by trellises, and bear 150 lbs. of fruit per vine. The fruit is large, meaty, juicy, with but few kernels of seed. It is one of the greatest rarities ever offered.

Price: Pkg., 20c; 3 pkgs., 50c; ½ oz., $1.00; 1 oz., $2.00.

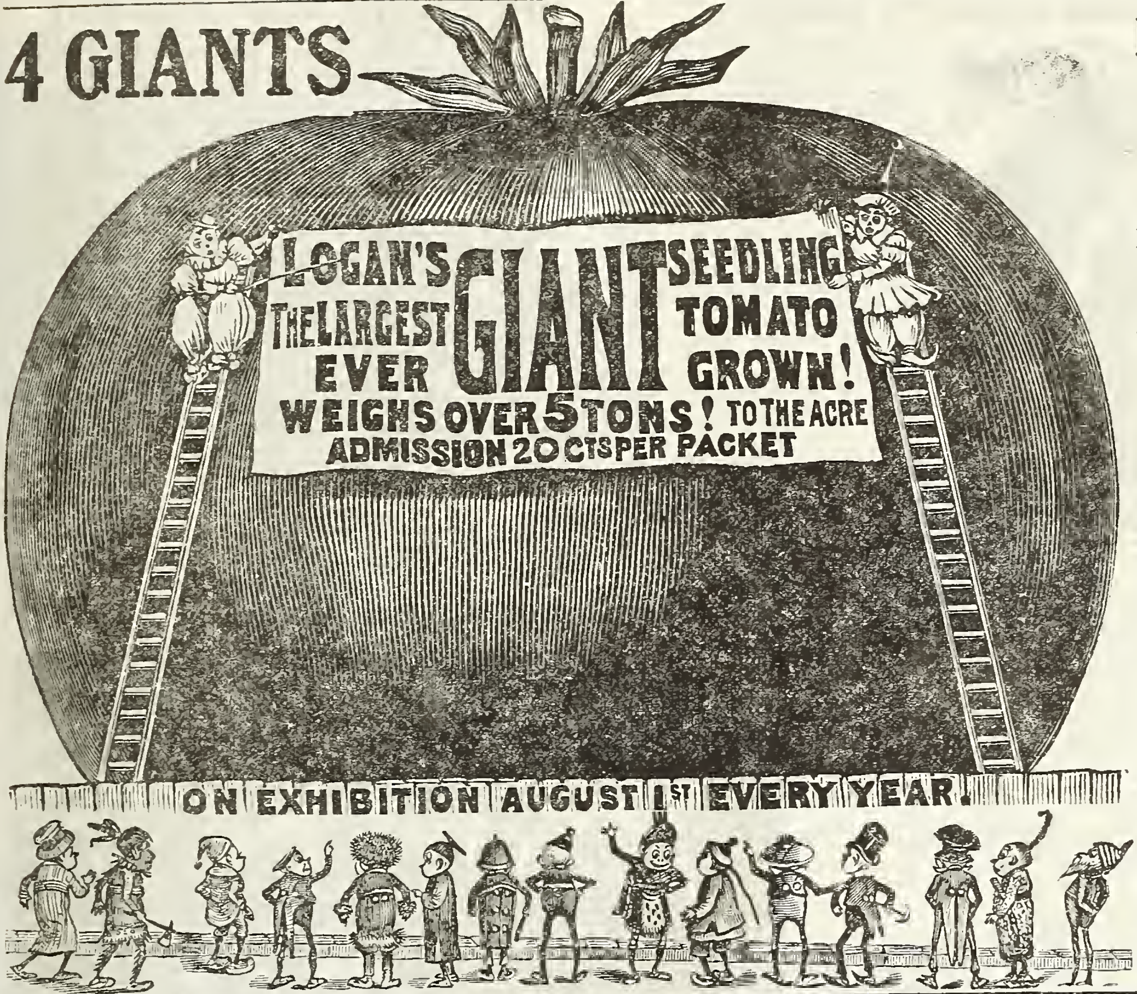


The remarkable thing about Salzer's Bountiful Tomato is its astonishing yield. Mr. Getnau produced by carefully tying up the plants to stakes, 1,837 bushels of tomatoes from one acre. That was in Florida, the land of sunny days. The curious nature of this tomato is, it will ripen even if picked quite green and so you can ship same for a long distance. It's a splendid tomato. We have only a limited supply of this seed and you have to speak early to be sure of getting some. **Price:** Pkg., 20c; ¼ oz., 40c; ½ oz., 75c; 1 oz., $1.40; ¼ lb., $5.00.

MIXED TOMATO SEED.

A big package of all Tomato sorts known to us mixed in fine sorts colors, shapes, etc. Splendid way to try dozens of different kinds. Price: Pkg., 15c; ½ oz., 50c.

4 GIANTS


LOGAN'S GIANT SEEDLING TOMATO
THE LARGEST EVER GROWN!
WEIGHS OVER 5 TONS! TO THE ACRE
ADMISSION 20 CTS PER PACKET
ON EXHIBITION AUGUST 1ST EVERY YEAR!

1. LOGAN'S GIANT TOMATO.

Logan's Giant is without question one of the great Tomatoes of today. Of it a grower says:

The Largest, Most Solid, Most Productive, Best Quality Tomato.

These few words describe this great Tomato. Others claim wonderful properties, offer prizes to induce big reports, but our **Logan Giant Seedling** comes out victorious every time. If you think you have tried the largest Tomato, try this one now, and you will see that you did not have the largest and best heretofore. It is not only a new variety, but we claim for it in point of productiveness, size of fruit, exquisite quality and flavor, as well as early ripening, **the best Tomato extant.** They grow to weigh over 3 pounds **each** and attain the enormous circumference of 2 feet. This Tomato is not like many others, one-third seeds and water. They are a great solid ball of tender, delicious meat, **with very few seeds.** They have frequently sold at 15c each in competition with other kinds at 35c per bushel. If the vines are trained on a support they will grow 5 to 10 feet high and be loaded with the finest fruit you ever placed your eyes on.

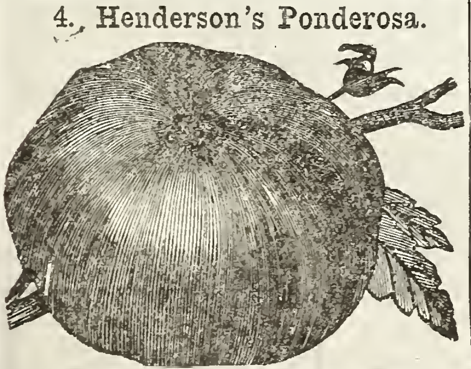
Price: Pkg., 20c; 3 pkgs., 50c; ½ oz., 75c; oz., $1.25; ¼ lb., $3.50.

3. THE MORNING STAR.

SALZER'S MORNING STAR TOMATO

Thousands say this is the largest Tomato they have ever seen. They praise the quality, which is delicious in the extreme; they marvel at their size, their perfection of form, and their enormous productiveness. Specimen Tomatoes weighed as high as 4½ lbs., while the average weight reported was more than 13 ounces. The fruit ripens evenly, color is brilliant red, with very solid flesh of delicious flavor. **Pkg., 20c; 2 pkgs., 30c; ½ oz., 40c; oz., 75c; ¼ lb., $2.00; lb., $7.50.**

4. Henderson's Ponderosa.



Mr. Henderson calls this the greatest Tomato of the age, devotes large space in describing it. It's a dandy for medium to late. Fine fruit—but Crimson Whirlwind, $5,000.000 Tomato and Salzer's Giant you will say beat it two to one! Pkg., 10c; oz., 40c; ¼ lb., $1.50; lb., $4.00.

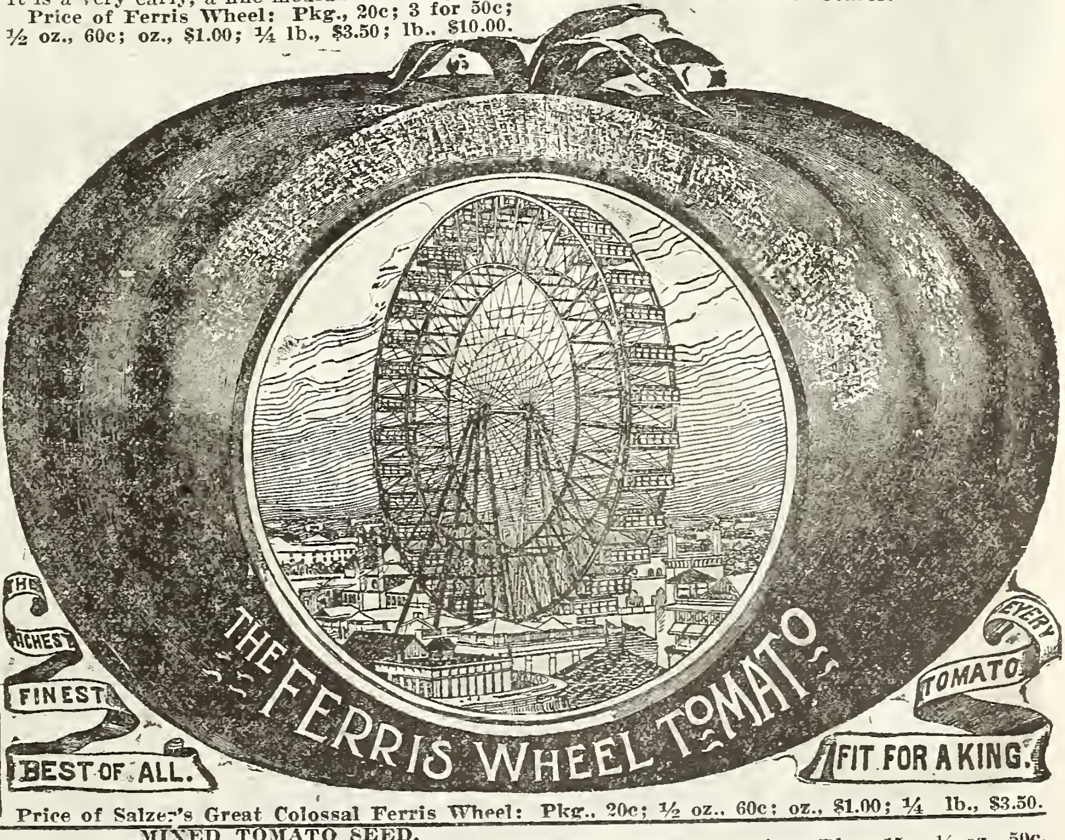
2. SALZER'S FERRIS WHEEL TOMATO.

Tomatoes of this monster, this leviathan, this giant, have been **grown weighing 5 lbs.,** and measuring almost **2 feet in circumference.** We studied for an appropriate name and finally concluded to name it Ferris Wheel Tomato, in honor of one of the greatest inventions of the age. This Tomato possesses every good quality to be found in a Tomato. The vines are strong and vigorous and easily bear their enormous weight of fruit, and when we come to giant size, weight, solidity, no other Tomato begins to approach it.

I. J. Schaeffer, New Mahoning, Pa., says: **"Salzer's Ferris Wheel Tomatoes are immense. I raised them weighing 3¾ lbs. I sold them at 40c a basket; other farmers sold their kinds at 20c a basket. Salzer's Tomatoes brought 100 per cent more.**

W. W. Locher, New Castle, Pa., says: "For the past eight years I have been a Tomato specialist. I have tried every known variety, and I want to say that I unhesitatingly and unqualifiedly pronounce **Salzer's Ferris Wheel** in all particulars the finest Tomato I have ever grown or tested. It is the most prolific, the finest flavored, the most solid and beautiful of them all. It is a very early, a fine medium and a splendid late Tomato. **It's an ever-bearer."**

Price of Ferris Wheel: Pkg., 20c; 3 for 50c; ½ oz., 60c; oz., $1.00; ¼ lb., $3.50; lb., $10.00.

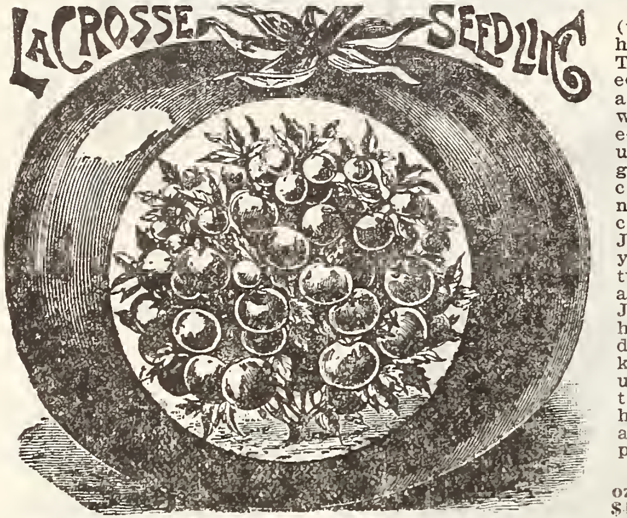


Price of Salzer's Great Colossal Ferris Wheel: Pkg., 20c; ½ oz., 60c; oz., $1.00; ¼ lb., $3.50.

MIXED TOMATO SEED.

A big package of all Tomato sorts known to us mixed in fine sorts, colors, shapes, etc. Immensely popular. **Price: Pkg., 15c; ½ oz., 50c.**

SALZER'S LA CROSSE SEEDLING TOMATO.



In 1889, on trial grounds (where the year before we had tested many different Tomato Seeds), we discovered standing alone, upright and strong, heavily laden with rich, round reddish tinted fruit, a Tomato hill of unusual appearance and low-growing habit. As it was a chance seedling we thought nothing of it that its luscious fruit should ripen by July 25th. But the following year, when on a patch of over two acres the ripening fruit appeared the first week in July, of unusual size, very handsome appearance and delicious flavor, fit for a king, our surprise and pleasure were great. On its extra strong stalks the fruit hangs thickly and closely, and 4,000 plants can be placed to the acre.

Price: Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., $1.50; 1 lb., $4.50.

SALZER'S CRIMSON ROBE TOMATO.

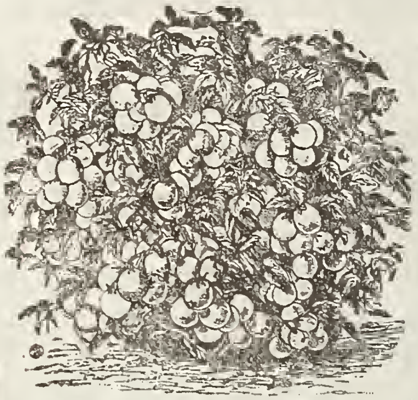
There is a war in the Tomato camp. Salzer's Earliest of All and Salzer's New Crimson Robe are at war. They are rivals. One is bright, shiny, scarlet red; the other deep, **crimson purple.** One is ready for use, it says, in 65 days, the other is crowding it in 68 days. There are thousands upon thousands of market gardeners who will try these two sorts side by side, this year, and there will be war to the knife between the two as to which will ripen the quickest, produce the most salable and highest priced fruit. **Salzer's Crimson Robe** is ready for the fray. It has got stuff in it. The Tomato is meaty, beefy and solid, of excellent flavor, splendid shipping qualities, and besides this it is of a magnificent color, **crimson purple.** Salzer's Earliest of All is equally ready for the battle and believes that it can produce its bright scarlet, round, rich fruit in a shorter space of time. **Crimson Robe** is surely the **earliest of all crimson, purple colored varieties. Price of Crimson Robe Tomato: Pkg., 20c; ½ oz., 35c; 1 oz., 60c; ¼ lb., $2.00 . 1 pkg. each of these two rivals, 35c; ½ oz., each, 60c; 1 oz., each, $1.00.**

CRIMSON CUSHION TOMATO.

A new race of Tomatoes of very large, uniform size, smooth as an apple, very prolific, very long bearing, an excellent keeper and of the finest quality. Has deep red crimson colored flesh, extremely thick and juicy, and but few seeds. It is one of the finest Tomatoes offered for years. **Pkg., 10c; oz., 30c; ¼ lb., $1.00.**

NEW TOMATO—Salzer's Golden Glory.

For many years there has been an inquiry for a first-class yellow Tomato, in every respect an equal to the many splendid red varieties that are grown, and in our efforts to produce same we have tested every possible variety known. We now offer in Golden Glory what we believe to be by all odds the finest yellow Tomato grown. We know that its excellent quality, its fine grain, its lusciousness, its large yield, and its power to withstand rot, will give it a place at once in every market gardener's field and in every city garden.


Salzer's Golden Glory. Pkg., 20c.

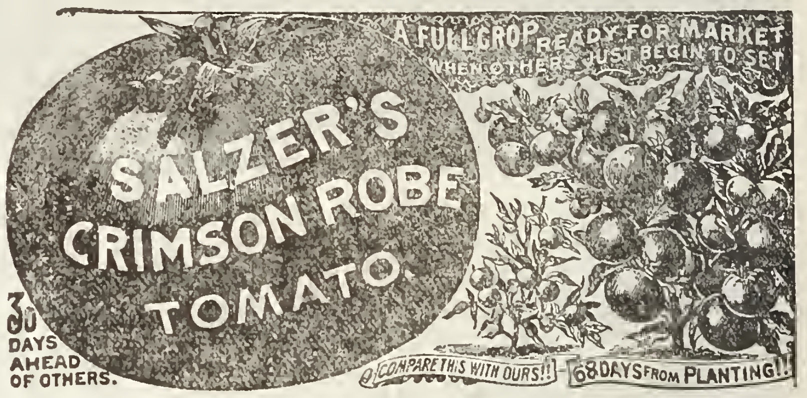
What Its Friends Say.

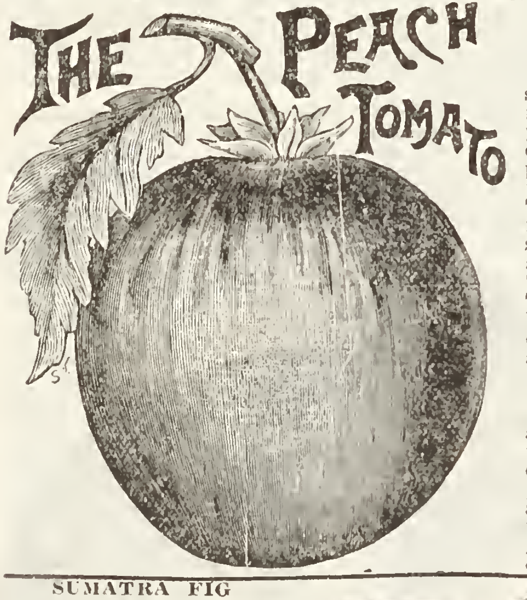
Mrs. Russell, Mich. "Golden Glory pleased us very much. They are beauties."

Mrs. Brose, N. Y. **"Golden Glory were my constant delight."**

It is a variety of preeminent merit, of good substance and especially excellent for slicing; the handsome yellow slices making a beautiful contrast with the red Tomato.

Price of Golden Glory Tomato: Pkg., 20c; 3 pkgs., 50c; oz., 75c.


A FULL CROP READY FOR MARKET WHEN OTHERS JUST BEGIN TO SET
SALZER'S CRIMSON ROBE TOMATO.
30 DAYS AHEAD OF OTHERS.
COMPARE THIS WITH OURS!!
68 DAYS FROM PLANTING!!

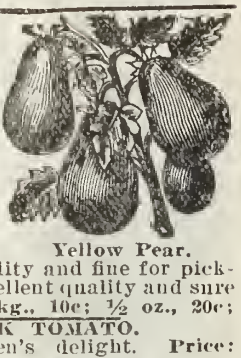


SALZER'S NEW IMPROVED PEACH TOMATO.

We are safe in saying that no second Tomato has attracted more attention, or won more first prizes at country and state and district fairs than Salzer's Improved Peach Tomato and there is a reason for this. Imagine a Tomato that at first glance reminds you more of a fine, good sized Peach than anything else, and you have Improved Peach Tomato. The Improved Peach Tomato has a beautiful Peach-like color that resembles the delicate bloom of a Peach; it is twice as large as the old sort. Skin is remarkably thin, and can be peeled like the skin of a Peach. We know of nothing that will attract the attention of visitors to your garden to so great an extent as a few vines of this Improved Peach Tomato, as it is astonishing how few people know that they are Tomatoes at first glance. **.Pkg., 15c; ½ oz., $25c; oz., 40c; ¼ lb., $1.00.**

YELLOW PEAR TOMATO.

If we had but one Tomato for pickling purposes or preserves we believe we would select our Yellow Pear. The quality is simply delicious; the shape perfect; the color just right and the flavor everything that you would wish. It is the Tomato wondrously prolific and sure to please. **Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., $1.00.**

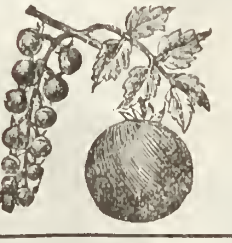

Yellow Pear.

PLUM TOMATO.

Another rare Tomato novelty; the perfect shape of a plum; rich in quality and fine for pickling or preserves or slicing; of excellent quality and sure to please. Fine for exhibition. **.Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., $1.00.**

HUSK TOMATO.

The children's delight. **Price: Pkg., 10c; ½ oz., 25c; oz., 40c.**



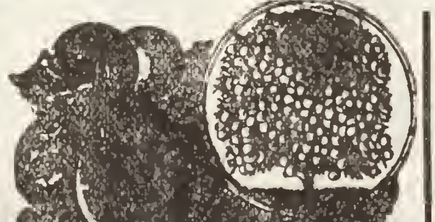
RED CURRANT.

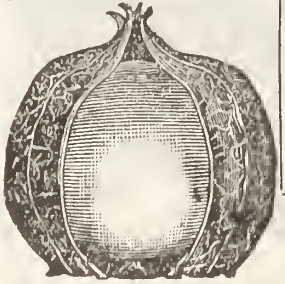
Very fine for exhibition or to eat raw, as they are as small as a Red Cherry Currant. The Cherry Currant is immensely popular, especially among children as they relish same and are always in the garden in the Tomato patch if you have a Red Currant, Red Plum, or Yellow Pear or a Peach Tomato growing. **Pkg., 10c; oz., 25c.**

SUMATRA FIG TOMATO.

A great novelty; when dried resembles and tastes like figs. "It's a jolly fine fruit," so Dr. Nelson writes us. Full directions how to make figs out of this Tomato with each package.

Pkg., 20c; oz., 50c.





STRAWBERRY OR WINTER CHERRY OR HUSK TOMATO.

In great demand. The delight of the children, who eat this healthy, finely flavored, luscious fruit with great relish. Prepared as preserves, they are unequalled as to delicacy of flavor. Splendid for preserves, jam, pies and cakes. Immensely popular. **Pkg., 10c; ½ oz., 25c; oz., 40c; lb., $4.00.**

POPULAR TOMATO SORTS.

KNOWN EVERYWHERE.

Price of any of the following sorts: Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., $2.50, postpaid.

1. **Acme**—Purplish red; always smooth; a dandy.
2. **Atlantic Prize**—One of the earliest; very fine.
3. **Beauty (Livingston's)**—Color, glaring crimson, smooth; fine shipper.
4. **Conqueror**—For years one of the best early.
5. **General Grant**—Very popular, very early, red.
6. **Cardinal**—Color, brilliant cardinal, fine.
7. **Dwarf Champion**—Well known, dwarf grower.
8. **Early Mayflower**—For many years headed the list as the earliest.
9. **Golden Dome**—A golden yellow Tomato, fine variety.
10. **One Hundred Day**—A very early variety.
11. **Mikado**—Large, very popular.
12. **Lorillard**—Extremely early, very fine.
13. **Paragon**—Large, round, red.
14. **Trophy**—For years the standard late.
15. **Volunteer**—Bright red; good size.
16. **Turner's Hybrid**—For years the giant among Tomatoes.
17. **Fordhook First**—Solid, deep pink; quite early.
18. **Burpee's Matchless**—A magnificent Tomato.
19. **Burpee's Combination**—Large; bright red; very fine.
20. **Chalks Early Jewel**—Eight days later than Salzer's Earliest of All.
21. **Maule's Success**—A dandy Tomato; immensely popular.
22. **Henderson's Tenderloin**—One of the finest, best Tomatoes grown.
23. **Early Freedom**—Extremely early, very fine.

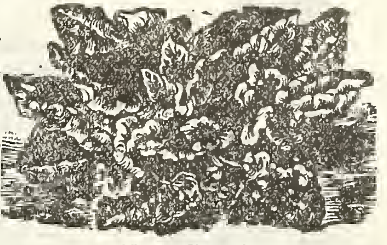
MIXED TOMATO SEED.

In this mixture we have endeavored to put every known variety of Tomato, and we believe a package of same will delight and please the grower. Price: package, 15c.

SPINACH

For early spring crop sow in September and cover with coarse straw in winter; for summer use sow in early spring successively until July.

NEW VICTORIA SPINACH.


New Victoria.

This new variety is distinguished for its exceedingly dark green color, and also for its very long standing qualities, being from two to three weeks later than the ordinary "long standing." The leaves are thick and spread out flat upon the ground. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 35c; by exp., lb., 25c.

Round Summer—The finest round summer variety, tender and sweet, largely grown. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c; by express, 10 lbs., $2.75.

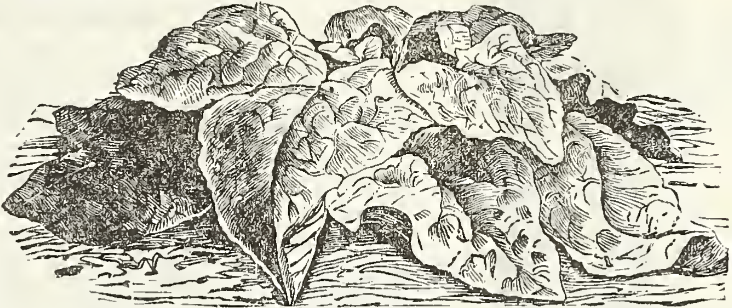
Winter Prickly—A splendid fall and winter sort. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c.

Long Standing—Stands long before running to seed, valuable on this account. Tender and sweet. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c; by express, 10 lbs., $2.75.

Above sorts in 25 lb. lots, at 15c per lb.

NEW ZEALAND.

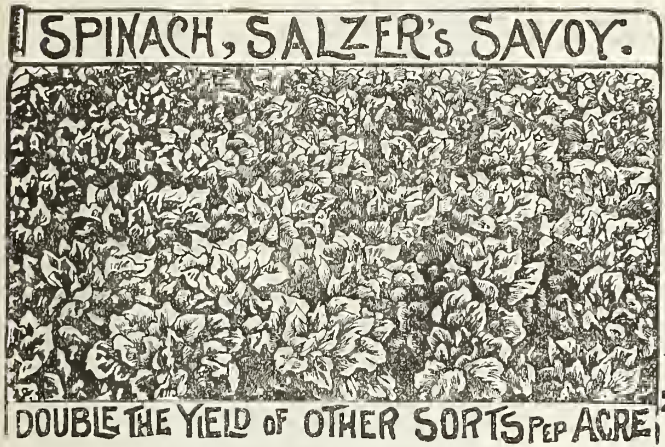
(Tetragonia expansa.)


New Zeland

This is **not** a Spinach of the ordinary type, but a plant of branching growth. The stems and leaves are soft, thick, fleshy and of a crystalline appearance. Started early in the spring, the plants will resist heat and make a strong growth during the summer. The young branches and leaves can be gathered at any time and prepared like Spinach. **Pkg., 10c; oz., 15c; ¼ lb,. 30c; lb., $1.00. By express: Lb., 90c.**

MOUNTAIN SPINACH. (Ozark.)

When once sown, this reseeds itself for years and furnishes tremendous qualities of a rich green spinach-like vegetable. Immensely popular in Europe. In Germany it is known as **Melden.** It is extremely early and very fine. Pkg., 7c; oz., 10c; ¼ b., 20c; lb., 60c, postpaid.


SPINACH, SALZER's SAVOY.
DOUBLE THE YIELD OF OTHER SORTS PEP ACRE

SALZER'S SAVOY SPINACH.

This is the best spring, summer and fall Spinach we know of. It is very hardy, grows quickly and refuses to seed to a remarkable degree. It is grown now by thousands of Spinach growers.

$140.60 FROM ONE ACRE.

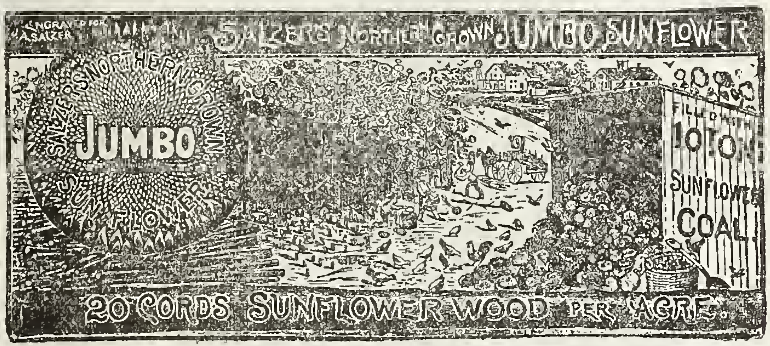
Last September I planted an acre to your Salzer's Savoy Spinach. I covered with coarse straw and this spring sold $140.60 worth of the finest spinach your ever saw.

June 24. E. G. Clugas, Kansas City, Mo.

Price by mail: Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c. By express: Lb., 50c; 10 lbs., $4.00.

BARGAIN SPINACH.

	Pkg.	Oz.	¼ lb.	Lb.	By express 5 lbs.	10 lbs.
Early Variety	3c	5c	8c	28c	75c	$1.30
Summer Variety	3c	5c	8c	28c	75c	1.30
Fall Variety	3c	5c	8c	28c	75c	1.30
Winter Variety	3c	5c	8c	28c	75c	1.30


ENGRAVED FOR J.A.SALZER
SALZER'S NORTHERN GROWN JUMBO SUNFLOWER
SALZER'S NORTHERN GROWN JUMBO SUN FLOWER
FILLED WITH 10 TONS SUNFLOWER COAL
20 CORDS SUNFLOWER WOOD PER ACRE.

SALZER'S JUMBO SUNFLOWER.

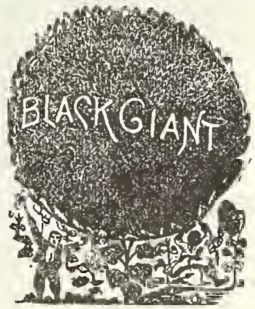
A Great
FOOD
for POULTRY
and HOGS

There is absolutely no waste of the crop. Every portion can be utilized. The seed is eagerly eaten by fowls, and they fatten thereon and lay more eggs than on any other food. It is relished by horses, and enables them to stand more work with less fatigue than if not fed therewith. Cattle, sheep, swine, etc., thrive and fatten thereon. The oil burns well, and 20 barrels can be made per acre. Outside of the feeding and health-giving properties of the Sunflowers, comes their great value as fuel; indeed, for treeless districts, nothing can excel it. A correspondent of the **Dakota Farmer,** says: Having tried turf, coal, wood and sunflowers, I have settled upon the last named as the cheapest and best fuel for treeless Dakota. I grow one acre of them every year, and have plenty of fuel for one stove the year round. I plant in hills, the same as corn (only three seeds to the hill), and cultivate the same as corn. I cut them when the leader, or top flower, is ripe, and let them lie on the ground two or three days. In that time I cut off all the seed heads, which are put into an open shed with a floor in it, the same as a corncrib. The stalks are then hauled home and packed in a shed with a good roof on it."

Price of Jumbo: By mail, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 45c; by express, lb., 35c; 5 lbs. (for 1 acre), $1.50.

MAMMOTH RUSSIAN—Fine, large sort, Oz., 10c; lb., 35c; 10 lbs., by express, $1.50.

AFRICAN BLACK GIANT SUNFLOWER NOVELTY.



Specimens measure 9 feet in circumference. It is something wonderful. An acre is good to let hogs and cattle run in during summer for shade and nourishment, if not wanted for feed. If you have a dozen chickens you will find it profitable to plant a package; if you have more, plant an ounce or a pound, as it is the **healthiest** food in the world for fowls! One grower in Nebraska writes: "We are all right. Have 10 acres of your sunflower. This furnishes fuel and food for lots of chickens, cattle, swine, horses and sheep." Color of seed not regular, running black and white streaked with black. Pkg., 10c; oz., 15c; ¼ lb., 25c; 1 lb., 50; 5 lbs. (for 1 acre), $2.25.

WHITE BEAUTY SUNFLOWER.

After years of careful selection we are rewarded with a purely-bred Mammoth Single-head Sunflower with white seeds, which, on account of the deficiency of strong coloring matter in the outer covering of their hulls, are much superior to the darker sorts for stock and poultry food. **Pkg., 10c; oz., 15c; lb., 65c, postpaid.**

☞ **For Parrots, Birds, Etc., Sunflower Seed, 3 lbs., 25c; by mail, 3 lbs., 52c.**

TOBACCO.

Wisconsin is taking the lead as a grower of fine Tobacco. Indeed, tobacconists from all over America buy here and pay fancy prices. The following 6 sorts find great sale in Wisconsin:

1. **Zwicken**—A rare popular variety. Pkg., 10c; oz., 50c; ¼ lb., $1.75.
2. **Spanish**—Used in enormous quantities. Pkg., 10c; oz., 40c; ¼ lb., $1.50.
3. **Wisconsin Hybrid**—Is extremely early and of fine leaf. This tobacco has taken many first prizes. It is very fine, early, and the leaf is much sought. Pkg., 10c; oz., 40c; ¼ lb., $1.00; lb., $3.00.
4. **Wisconsin Comstock Spanish**—It's a fact acknowledged by all Tobacco experts, that Wisconsin Tobacco is the equal, if not superior, to many Cuba growths! Surrounding La Crosse millions of pounds are grown annually. Our Wisconsin Spanish takes the cake, beats the band, is superior to many of the Cuba grown sorts, and brings higher prices. Pkg., 10c; ½ oz., 30c; oz., 50c; ¼ lb., $1.50; lb., $5.00.
5. **Salzer's Improved Havana**—Our importation. **Very fine, early. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.60.**
6. **Sumatra Wrapper**—The great tobacco for wrappers. Grows to perfection. Pkg., 10c; oz., 35c; ¼ lb., $1.00.

PRINCE BISMARCK. (See Cut.)

While in Germany we obtained Tobacco which was the favorite variety smoked by the great Chancellor. It is early and of excellent quality. (Stock scarce.) This sort did splendidly during the past summer in Wisconsin, Indiana, Illinois and the great West. It cures easily and is very fine. Pkg., 15c; ½ oz., 65c; oz., $1.00.

GENERAL GRANT. The earliest of all tobacco sorts. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.75.

Cinnamon Scented—A fine Tobacco having the delightful cinnamon flavor. Pkg., 10c; oz., 35c; ¼ lb., 85c; lb., $3.00.

Connecticut Seed Leaf—Pkg., 5c; oz., 20c; ¼ lb., 75c; lb., $2.00.

Kentucky Home—Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.75.

Missouri Leaf—Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., $1.75.

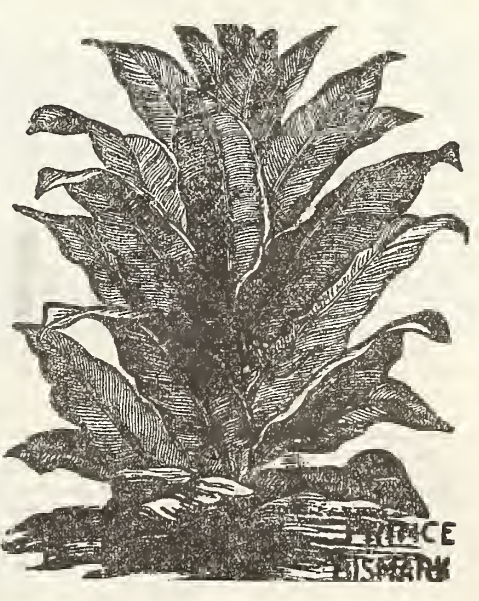
Yellow Orinoco—A splendid leaf Tobacco. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.50.

Yellow Pryor—A sterling sort; early. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.50.

White Burley—Greatly sought; early; large leaf. Pkg., 10c; oz., 40c; ¼ lb., $1.25; lb., $4.00.

Hyco—Has a great sale in the East. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.50.

TOBACCO MIXTURE—It's unusually popular. Thousands of customers select their variety from this mixture, as it contains all of our splendid Tobacco sorts. Everybody praises this mixture. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., $2.50.



Salzer's Superior Northern-Grown Farm Seeds.

We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat, Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined. This we do in the extreme North owning and controlling large farms in Wisconsin, the Dakotas and other Northern points.

We have, by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states, increased the yield fully 50 per cent—yes, ofttimes more than doubled the yields!

With the liberal support and hearty co-operation of the farmer, we shall in the future, as in the past, urge onward in the fields of new seed tests and experiments, believing that if we can get a new sort to produce two bushels where one formerly grew, we are doing the farmer, a great good. Our success in this line has been signal, and the farmer stands by us, for our seeds are recognized for their superior quality the world over. We have introduced new Oats, Barley, Corn, Potatoes, Buckwheat, Rutabagas, etc., that have increased the average yield largely; yes, often doubled it!

PREMIUMS ON FARM SEEDS, See Page 139.

FREIGHT RATES FROM LA CROSSE, WIS., DEC. 1, 1910.

Per 100 lbs., in sacks, barrels or boxes, less than carload lots.

3d Class: Clovers and Grass Seeds, Garden Seeds, Potatoes and Tools usually go as third class.

4th Class: Corn, Oats, Wheat, Barley as fourth class.

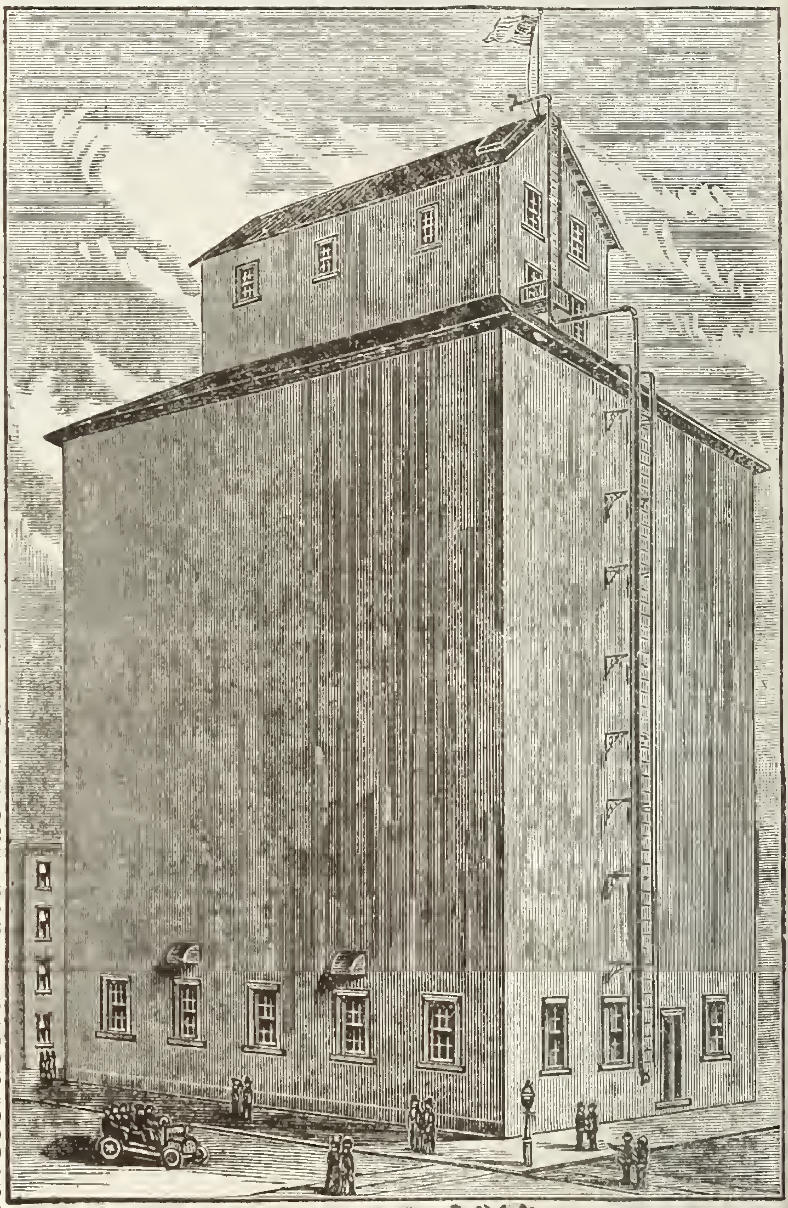
With this table it is easy to ascertain approximately your freight rate. Thus, if you lived in Iowa, anywhere within a radius of 80 miles of Le Mars, rate should be the same as the Le Mars rate, or, if you resided anywhere near Galesburg, Ill., you should take the Galesburg rate, or, if you lived within 80 miles of Lincoln, Neb., the rate should be no more than the Lincoln rate, etc., etc.

The railroad companies reserve the right to change these rates without notice, though changes are rarely made.

STATIONS	4 Cl.	3 Cl.
Appleton, Wis...	.23	.33
Ashland, Wis....	.28	.44
Beloit, Wis......	.23	.30½
Eau Claire, Wis.	.20	.27
Ft. Atkinson, Wis.	.21	.30
Janesville, Wis.	.20.	.27
Madison, Wis...	.20	.27
Milwaukee, Wis.	.23	.33
Portage, Wis....	.16	.22
Wausau, Wis....	.21	.27
Alb. Lea, Minn.	.15	.21
Brainerd, Minn.	.38	.51
Crookston, Minn.	.47	.63
Duluth, Minn...	.28	.44
Ferg. Falls, Minn	.26	.36
LeSueur, Minn..	.17	.22
Mankato, Minn..	.16	.21
Moorhead, Minn.	.45	.60
Rochester, Minn.	.15	.20
St. Paul, Minn.	.18	.24
Atchison, Kan...	.32	.45
Hutchinson, Kan	.69	.91
Ft. Scott, Kan..	.37	.55
Topeka, Kan....	.47	.64
Wichita, Kans..	.47	.64
Cheyenne, Okl...	.95	1.07
Muskogee, Okla.	.69	.90
Vinita, Okla.....	.60	.83
Columbus, O.....	.36	.53
Cleveland, O.....	.36	.53
Marietta, O......	.39	.56
Portsmouth, O..	.39	.56
Springfield, O...	.36	.53
Toledo, O........	.34	.48½
Huntsville, Ala..	.58	.70
Mobile, Ala......	.61	.73
Phoenix, Ariz....	2.28	2.93
Helena, Ark.....	.70	.87
Tucson, Ariz....	2.28	2.93
Ft. Smith, Ark..	98	1.07
Little Rock, Ark.	.68	.98
Pine Bluff, Ark..	.68	.98
Texarkana, Ark.	1.02	1.20
Dover, Dela.....	.57	.80
Geo'town, Dela.	.57	.80
Wash'ton, D. C.	.57	.80
Portsmouth, Va..	.55	.80
Tampa, Fla.....	1.35	1.61
Jack'ville, Fla..	1.29	1.55
Roanoke, Va.....	.55	.80
Burlington, Ia..	.23	.33
Co. Bluffs, Ia...	.32	.45
Charles City, Ia	.20	.26
Clarinda, Ia.....	.22	.33

STATIONS	4 Cl.	3 Cl.
Des Moines, Ia.	.26	.42
Dubuque, Ia.....	.19	.26
Gladbrook, Ia...	.21	.27
Lansing, Ia......	.16	.20
Le Mars, Ia.....	.23	.30
Mason City, Ia.	.21	.28
Shenandoah, Ia..	.22	.33
Sioux City, Ia...	.27	.35
Alton, Ill........	.20	.28
Belleville, Ill....	.23	.33
Bloomington, Ill.	.20	.28
Cairo, Ill.........	.33	.52
Danville, Ill.....	.26	.42
Elgin, Ill........	.20	.28
Freeport, Ill.....	.23	.33
Galena, Ill......	.18	.20
Galesburg, Ill...	.20	.28
Peoria, Ill.......	.23	.33
Quincy, Ill.......	.21	.30
Rockford, Ill....	.23	.33
Springfield, Ill..	.21	.30
Brazil, Ind......	.28	.40
Evansville, Ind.	.36	.53
Ft. Wayne, Ind.	.32	.48
Ind'ap'lis, Ind..	.28	.40
New Albany, Ind	.32	.48
Richmond, Ind..	.36	.53
So. Bend, Ind...	.32	.48
Terre Haute, Ind.	.32	.48
Wabash, Ind....	.32	.48
Atlanta, Ga.....	1.00	1.20
Savannah, Ga....	1.05	1.25
Boise, Ida.......	1.59	1.91
Montpelier, Ida..	1.59	1.91
Louisville, Ky...	.37	.54
Lexington, Ky..	.41	.58
New Orleans, La.	.61	.73
Augusta, Me.....	.62	.88
Bangor, Me......	.62	.88
Annapolis, Md..	.55	.80
Baltimore, Md..	.55	.80
Biloxi, Miss.....	.81	1.07
Vicksburg, Miss..	.70	.87
Anaconda, Mont.	1.10	1.60
Billings, Mont...	1.10	1.60
Butte, Mont.....	1.10	1.60
Gt. Falls, Mont.	1.10	1.60
Helena, Mont...	1.10	1.60
Carson C'y, Nev	3.02	3.47
Eureka, Nev.....	2.74	3.02
Concord, N. H...	.62	.88
Portsmouth, N.H	.62	.88
Paterson, N. J...	.58	.83
Trenton, N. J...	.58	.83
Carlsbad, N. M..	1.29	1.47
Sante Fe, N. M..	1.52	1.80
New York, N. Y.	.58	.83
Poughk'psie, N.Y	.58	.83
Syracuse, N. Y..	.51	.73
Raleigh, N. C...	.79	1.09
Wilmington, N.C	.80	1.10
Cheboyg'n, Mich	.34	.48½
Coldwater, Mich.	.32	.48
Detroit, Mich....	.28	.40

STATIONS	4 Cl.	3 Cl.
Escanaba, Mich.	.22	.34
Gr. Rapids, Mich	.32	.48
Kalamazoo, Mich	.28	.38
Manistee, Mich..	.23	.37
Saginaw, Mich..	.34	.48
C. Girardean, Mo.	.29	.42
Carthage, Mo....	.40	.60
Hannibal, Mo....	.23	.33
Kansas City, Mo.	.32	.45
St. Louis, Mo....	.23	.33
Springfield, Mo..	.37	.50
Alliance, Neb....	.36	.49
Columbus, Neb..	.36	.49
Hastings, Neb...	.36	.49
Lincoln, Neb.....	.36	.49
Norfolk, Neb....	.53	.72
Northport, Neb..	1.00	1.23
No. Platte, Neb.	.85	1.05
Omaha, Neb.....	.32	.45
Plattsm'th, Neb.	.32	.45
Aberdeen, S. D..	.36	.48
Frederick, S. D..	.39	.51
Hot Sp'gs, S.D..	1.16	1.41
Huron, S. D.....	.29	.46
Mitchell, S. D..	.37	.43
Pierre, S. D.....	.57	.90
Rapid City, S. D.	101	1.22
Redfield, S. D...	.36	.48
Bismarck, N. D.	.68	.89
Castleton, N. D.	.34	.46
Ellendale, N. D.	.39	.52
Fargo, N. D.....	.32	.44
Grafton, N. D...	.52	.69
Gr. Forks, N. D.	.48	.65
Minot, N. D.....	.78	1.01
Wahpeton, N. D.	.32	.43
Harrisburg, Pa..	.55	.80
Philadelphia, Pa	.56	.81
Kingston, R. I..	.62	.88
Providence, R. I.	.62	.88
Charleston, S. C.	.57	.77
Sumter, S. C.....	1.03	1.39
Knoxville, Tenn.	.85	1.12
Nashville, Tenn.	.58	.78
Ft. Worth, Tex.	1.06	1.16
Houston, Tex....	1.06	1.16
Marfa, Tex......	1.20	1.40
Paris, Tex.......	1.06	1.16
S. Antonio, Tex.	1.06	1.16
Washburn, Tex..	1.06	1.16
Salt Lake C'y, U.	1.55	1.88
Bennington, Vt..	.62	.88
Montpelier, Vt..	.74	1.04
Spokane, Wash..	1.90	2.20
Seattle, Wash...	1.90	2.20
Cheyenne, Wyo..	.92	1.15
Sheridan, Wyo..	1.37	1.64
Los Angeles, Cal	1.90	2.20
S. Francisco, Cal	1.90	2.20
Eugene, Ore.....	1.90	2.20
Portland, Ore...	1.90	2.20
Denver, Colo....	.92	1.15
Durango, Colo...	1.72	2.20
Cold. Sp'gs, Colo.	1.00	1.30



Salzer's Great Seed Elevator at La Crosse, Wis.

Our New Seed Elevator.

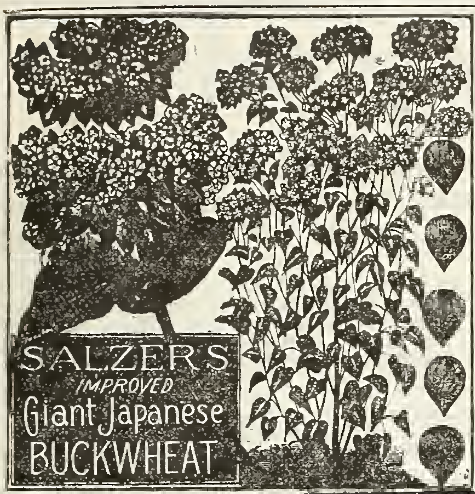
We think our customers will be interested in the illustration herewith of our new Grass, Clover and Grain elevator. This elevator is the only one of its kind in America. It has a cleaning and storing and sorting and carrying capacity of

3,600,000 BUSHELS ANNUALLY.

Its internal arrangements and doings are almost human and we consider it the only one of its kind in America. Here we receive our Grasses and Clovers and Cereals and sort and clean and care for same and put them in perfect shape for our trade. In this elevator are found cleaning and drying and sorting machinery, many of them are our own methods and ideas and others the best machinery that are found in any seed establishment in the world.

It is the aim of the John A. Salzer Seed Co. always to deliver the purest and cleanest seed that can be grown and hence we not only take great care of our farms to have the seed free from dirt and weeds, but also in our sorting and cleaning machines we endeavor to take out the last vestige of a foreign seed.

When you pass through La Crosse we shall be glad to have you inspect our Seed Houses, Warehouses, Elevators, etc.



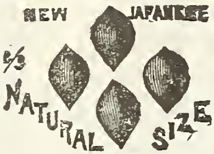
BUCKWHEAT.

Prof. Moore of the Madison Agricultural College urges and begs farmers to plant more Buckwheat. It pays, it pays handsomely. Buckwheat will even do well on lands low in nitrogen. Buckwheat pays, try it for this summer.

NEW CALCUTTA BUCKWHEAT.

This variety comes from India, and rivals the celebrated Japanese Buckwheat in productiveness, yielding 74 bushels per acre. Its kernels are smooth and fine, and it is in great demand as a milling Buckwheat. **Pkg., 5c; lb., postpaid, 30c; by freight, pk., 50c; bu., $1.50; 2½ bu, $3.60.**

NEW JAPANESE BUCKWHEAT.



This is the most wondrously prolific, hardy Buckwheat known. A yield of 60 bushels per acre is common, while it frequently yields as high as 80 and even 100 bushels. It is a long bloomer, the kernel more than double the size of other varieties; splendid for Buckwheat flour. **Pkg., 5c; lb., postpaid, 30c; by freight, pk., 50c; bu.,** $1.35; 2½ bu., $3.20.

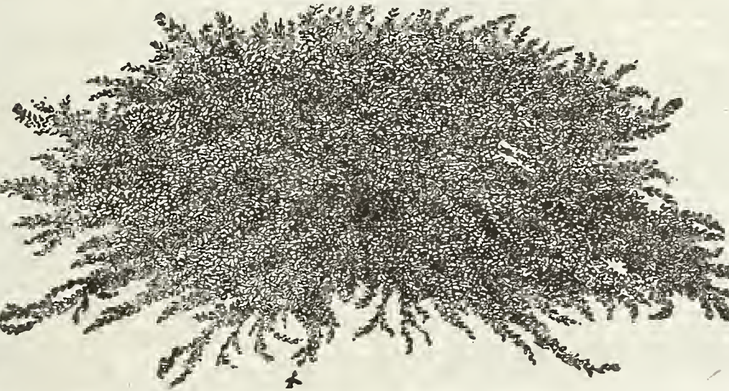
Silver Hull Buckwheat—Blooms longer, matures sooner. Grain of a beautiful light gray color, while hull is thin. Exceptionally fine for bees. Flour of unusual richness. **Pkg., 5c; lb., 25c; by freight, pk., 40c; bu., $1.40; 2½ bu., $3.35.**

ICELAND BUCKWHEAT.

Great novelty claimed to be **three weeks** earlier and **three times** as productive as other Buckwheats. A rare Buckwheat, and those of our customers who planted same in a small way during the past summer, are much pleased at the big results attained. Sow ½ bu. per acre. **Pkg., 10c; lb., 35c, postpaid. By freight, pk., $1.25; ½ bu., $2.20; bu., $4.00.**

AUSTRALIAN SALT BUSH.

(Atriplex Semibaccatum.)



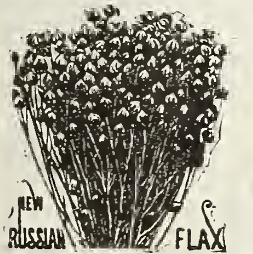
Come here, my friend, you who live in Montana, Idaho, Wyoming, Nebraska, Colorado, Minnesota, Kansas, in fact in every state in the Union, but particularly in those first named, and listen, while I tell you of the tremendous possibilities that lie slumbering in the Australian Salt Bush seed. It is a plant above all other plants for alkali soils as it seems to eat out of the soil that salty substance which is so detrimental to the growth of vegetation.

The plants have a diffuse habit of growth each one, when fully developed, covering an area of 3 to 4 feet in diameter. It is much relished by stock, and supplies the salt so necessary to their wellbeing. Its greatest recommendation is the fact that it will thrive better on alkali land than on any other. It is proved by analysis to be very nutritious and contains, when dried, from 8 to 10 per cent of salty matter. The yield is about 20 tons of green fodder per acre, which will make 5 tons of hay. The plant is perennial; if intended for a grazing pasture, it is better not to cut it the first year, but let the seed fall and thus form a sod. **Price: Pkg., 10c; oz., 20c; 4 oz., 50c; ½ lb., 90c; 1 lb., sufficient for one acre, $1.50; 10 lbs., $13.50, postpaid.**

FLAX.

SALZER'S RUSSIAN FLAX.

This seed came from Russia, the home of tremendous Flax yields, the land of strong, hardy, vigorous, prolific Flax fields, the place where Flax produces all the way from 40 to 75 per cent more per acre than here in America.



Our seed is 5 years from Russia, that is, it has been grown in this country 5 years. It is thoroughly acclimated and is ready to show you what it can do.

Growing Flax pays. It pays big, even, if you plant but 1 or 5 or 10 acres. Our Russian Flax is immense. It beats anything we have ever tried; beating Primost Flax nearly 10 bushels per acre in 1909 and going North Dakota No. 155 8 bushels better! and that on a pretty large area.

It is singularly free from disease and shows its Russian vigor right from the start.

Price: Pkg., 5c; lb., 25c, postpaid. By freight, pk., $1.00; bu., $3.90; 2½ bu., $9.75; 10 bu., $37.50 net. Sacks 22c for each 2½ bushels.

MINNESOTA No. 25 OR PRIMOST FLAX.

Hats off for this Flax! It is as rich as Jersey cream is to the common grade of Flax. **Originated by the Minnesota Agricultural School.**

Minnesota No. 25 Compared With Three Other Varieties.

Average yield of Minnesota No. 25 for 3 years was..19.3 bu.
Av'ge yield of 3 commercial varieties for 3 yrs. was.15.9 bu.

Increase in favor of Minnesota No. 25.............. 3.4 bu.

It is a strong resister of the elements, insects and troubles that the Flax plant is addicted to.

Price by freight: Peck, $1.00; bu., $3.90; 2½ bu., $9.75.

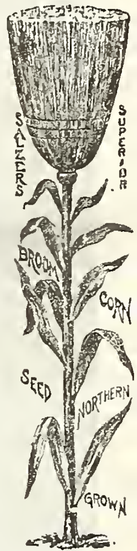
NORTH DAKOTA No. 155 FLAX.

North Dakota No. 155 Flax takes high rank as one of the very finest, best, heaviest yielding varieties of Flax ever introduced. Its average yield per acre for five years in North Dakota was over 20 bu. per acre, while the common variety yields a trifle over 18 bu.

Our stock is selected from the North Dakota Agricultural College.

Price: Pkg., 5c; lb., 20c, postpaid. By freight: Pk., $1.00; bu., $3.90; 2½ bu., $9.75; 10 bu., $37.50 net.

BROOM CORN.



There is a great demand for Broom Corn Straw, and we heartily recommend farmers to plant some, even if no more than one acre. It is a paying crop, as big prices are paid for straw. Plant in drills.

Wisconsin Evergreen—Produces heads 20 to 25 inches long. Broom makers claim it's the finest they ever saw. One farmer of our acquaintance sold $1,500 worth of Broom Corn from 10 acres planted. Get the book, "Broom Corn and Brooms," only 50c postpaid.

Pkg., 5c; oz., 10c; lb., by mail, 25c; by express, lb., 15c; 10 lbs., 75c; 25 lbs., $1.60; 50 lbs., $2.75; 100 lbs., $4.50.

California Golden—Pkg., 5c; lb., 35c; by express, lb., 25c; 10 lbs., $2.00.

Early Japanese—This is a novelty, earlier than Evergreen, while the straw is strong and of great value as a market sort. **Price by mail, pkg., 5c; oz., 10c; lb., 35c; by express, lb., 25c; 10 lbs., $1.50; 100 lbs., $10.00.**

Broom Corn and Brooms—A good booklet, 50c, postpaid.

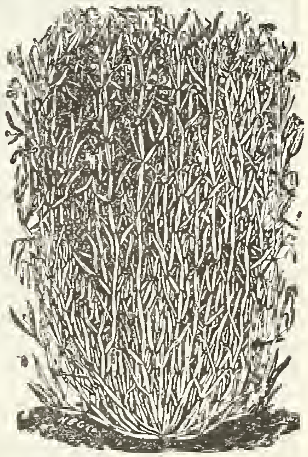
LATHYRUS SYLVESTRIS WAGNERI (Flat Pea.)

This plant is creating great excitement as a forage plant, especially in sandy, dry soils, as it sinks its roots 30 feet, and furnishes a great quantity of fodder; yielding as high as 16,000 lbs., per acre. It is a variety of Pea, found wild in Europe, and carefully cultivated and crossed.

PLEASE READ THIS LETTER ON LATHYRUS.

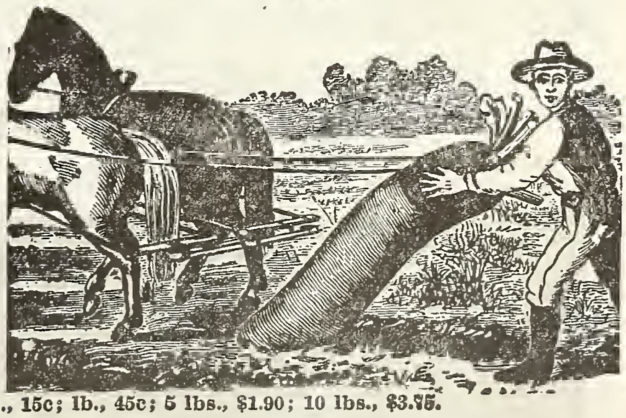
Regarding Lathyrus, Conrad Doering, Cowlitz County, Washington, who has given it a thorough test here in America, says: "The Lathyrus is the earliest forage plant in spring, earlier than any grass we have, and all cattle eat it with great eagerness as soon as it springs from the ground. In the fall of the year, when all other fodder is dead, Lathyrus is green and keeps on sending forth new shoots. Cattle cannot be driven from the patch. They hate to leave the strength-giving, nourishing Lathyrus. It grows from 3½ to 4 feet tall, and does well on any kind of soil, even on very poor, sandy soil."

Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., 80c; lb., $1.50; 10 lbs., $14.00.



Lathyrus Sylvestris.

COW HORN TURNIP.



Let me tell you something, Mr. Farmer! In Cow Horn Turnip you have the best **"plougher,"** best **deep cultivator** on the farm! It's better than a 12-inch deep plow! Cow Horn tunnels into the soil, often 24 inches deep, and brings up the good qualities and mixes it with the surface! It's a splendid turnip for house use, for stock food, as also as a fertilizer.

By mail, pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c. By express, pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c; 5 lbs., $1.90; 10 lbs., $3.75.

TURNIPS AND RUTABAGAS AS A FERTILIZER.

Have you a piece of poor, sandy, worn-out soil that you would like to enrich? Or Oats, Wheat, Rye and Barley stubble? Just try an acre or two of this by sowing at the rate of only 1½ lbs. of the Rutabaga and Turnip mixture thereon. These 1½ lbs. will give you a tremendous amount of roots, which, plowed under, will be a revelation, a surprise to you. Not only can the Turnips and Rutabagas be used as stock food while growing if you are short of food, but as a green fertilizer, to be plowed under, it forms one of the greatest foods for your soil known. **Price, postpaid, 35c per lb; 1½ lbs., 50c. By express or freight, lb., $28c; 10 lbs., $2.75.**

BARLEY.

We are the largest growers of Seed Barley in the world; we no doubt grow more bushels and sell more Seed Barley than all the Seedsmen of Wisconsin, Michigan, Minnesota and Illinois put together. The reason for this is that Salzer's Seed Barley is the best in the world for yield and beauty and quality.

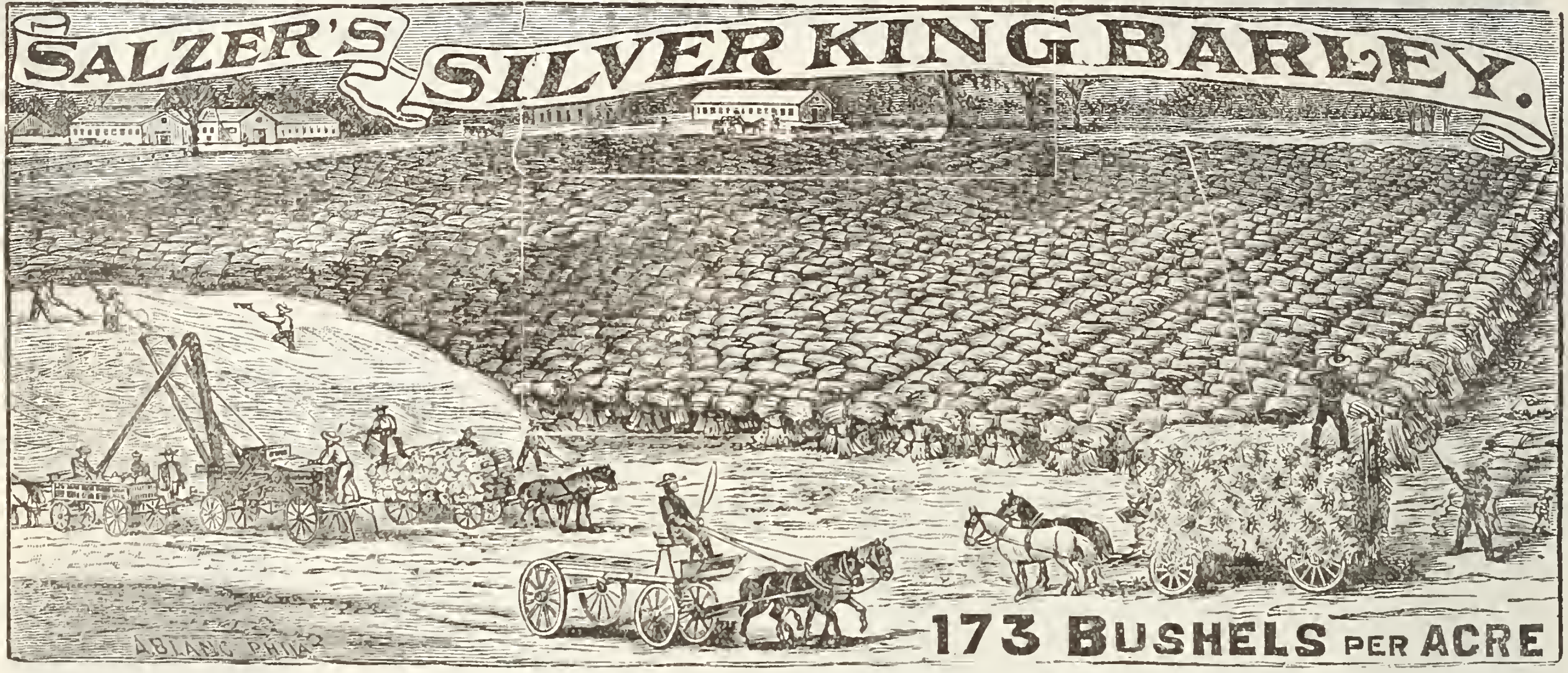
Look here, Mr. Farmer; here is a bold word. It is this: Salzer's Silver King Barley is the greatest, heaviest, finest appearing, biggest stooling, longest eared, **bearded**, tremendously healthy, remarkably prolific, wondrously heavy-threshing out **six-rowed** Barley on earth today. Do you hear ? On earth today! We have skirmished through Russia, the mysterious land, we have scoured Japan and China, we have sought Egypt, we have culled from Europe, we have investigated Australia, Scotland and other great Barley regions, but all stand aghast, are startled, astonished, amazed when we tell them of **Salzer's Silver King Barley producing 173 bushels, of 50 lbs. each, from one acre.** Since 1898 the yield of Silver King Barley throughout America was simply astouishing—almost fabulous.

Wm. Powell, Linton, Ind.: "Your new Barley is very fine. It will yield 100 bushels per acre."

P. A. Stiver, Eaton, Ohio: "Your Barley is a hummer; 150 bushels per acre can be raised from same."

W. E. Peterson, Boscobel, Wis.: "Your Barley did splendidly. It is all right. It will yield 90 bushels per acre."

Nick Kutcheit, Arcadia, Wis.: "I raised 118 bushels and three pecks from one acre of your Silver King Barley the past season. It is the finest Barley I ever saw."



173 BUSHELS, OF 50 LBS. PER ACRE.

Can anything be more startling, more wonderful, more marvelous in Barley growing than to get 173 bushels of 50 lbs. from one sing acre of ground, but just read the sworn statement of Mr. Breider, a wide-awake Manitowoc Co., Wisconsin, Farmer.

READ THE SWORN STATEMENT OF MR. JOHN BREIDER.

John Breider, Peter Wenner, Mike Casper and Christian Casper, do each and severally solemnly swear that John Breider, living at Mishicott, Manitowoc County, Wisconsin, grew on one measured acre, containing 43,560 square feet, 173 bushels, of 50 lbs. per bushel, of Salzer's Silver King Barley the past season; that same was threshed by Princel & Roniller, whose oath as to the correctness of above is hereunto appended. Subscribed and sworn to by John Breider, Christian Casper, Mike Casper, Peter Wenner.

"We, Mathias Princel, Frank Ronilier, owners of the threshing machine, do solemnly swear that we threshed for John Breider of Mishicott, Manitowoc County, Wisconsin, 173 bushels of 50 pounds to the bushel of Salzer's Silver King Barley, grown from one acre.—Mathias Princel, Frank Roniller. Subscribed and sworn to before me this 19th day of October, A. D. 1896—Bruno Miller, J. P."

EXPERIMENTS WITH BARLEY.

Sixty-four varieties of Barley were compared at the Wisconsin station last season, and a co-operative test of Oderbrucker Barley, was carried on by members of the Wisconsin Experiment Association. At the station the beardless, hulless, and two rowed Barleys showed weakness of straw and did not fill out well. The best yields of grain were produced by Salzer's Silver King, Manshury and Oderbrucker, the yields being 61.3, 60.6 and 60.1 bushels per acre respectively. These three varieties matured in 98 days.

R A Moore and A. L. Stone. (Wisconsin State Report, 1906.)

Let us tell you this, Mr. Farmer, Salzer's Silver King is the greatest Barley known on earth today. If there was a better sort we would know it, for Salzer "scours the earth" for novelties. **We** have agricultural detectives out constantly. No Barley is so heavy and plump as ordinarily this year, on account of bad weather.

PRICE OF SALZER'S GREAT SILVER KING BARLEY.

Pkg., 10c; lb., 30c, postpaid: by freight, pk., 50c; ½ bu., 75c; bu., $1.35; 2½ bu., $3.20; 10 bu., $12.50; 20 bu., $24.00.

MORAVIAN BARLEY. [Hanna Barley]

The **United** States Department of Agriculture, in introducing this Barley, further says: "Owing to its heavy yielding capacity, earliness, and high grade as a brewing grain, this variety is driving out all other sorts in Austria, and every year large quantities of seed grain are imported into Hungary. So far we can ascertain, this is the first importation of this variety ever made into America."

Ordinarily the kernels of this great Barley are from one-third to one-half larger than shown in this illustration.—Salzer.

SEVENTY-FIVE BUSHELS PER ACRE.

On dry, hot land in Montana, it yielded at the rate of 60 bushels per acre. In Idaho, with but one rain, it yielded 62 bushels per acre. In Utah, with but little moisture, 56 bushels per acre. In North Dakota and South Dakota it yielded from 40 to 60 bushels per acre.

We are sure that this new Barley will please and delight and satisfy every farmer testing same. On our own farms our test yield was 72 bushels per acre, and we believe that, as soon as it has become acclimated to our soil, it will produce 75 bushels per acre.

FOR DRY, BURNT, HOT SOILS AND CLIMES.

No cereals pay better than Moravian Barley, Salzer's Speltz, Salzer's National Oats, Macaroni Wheat, Earliest Cane and Bromus Inermis Grass on soils and in climes like above described.

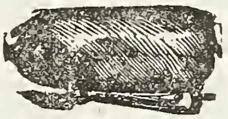
PRICE OF SALZER'S MORAVIAN OR HANNA BARLEY.

Package, 10c; lb., 35c, postpaid. By freight: Pk., 50c; ½ bu., 80c; bu., $1.40; 2½ bu., $3.40; 10 bu., $13.25.

Salzer's Great Beardless Barley.

SALZER'S
BEARDLESS
BARLEY

SALZER'S
BEARDLESS
BARLEY


Hogs Fatten and are Healthy and Happy on Beardless Barley.

Now, while Salzer's Silver King Barley has the proud distinction of being the greatest yielder, the finest, plumpest six-rowed Bearded Barley on earth, we claim for Salzer's Beardless Barley the same distinction under the Beardless varieties. When we first introduced this Barley it was quickly taken up by a number of seedsmen and sent out under high-sounding names. We did not then push this Barley because we had it not perfected; but today in our Salzer's Beardless Barley we have positively the greatest Beardless Barley on earth. It is just the Barley that you have been looking for, Mr. Farmer. We know it because we have farmed for so many years, and how often were we annoyed and vexed in harvesting the common varieties of Barley that were covered with long, sharp, sticky, beards! Now, this is all done away with, and thousands of farmers who tried Salzer's Beardless Barley for the first time were more than delighted and pleased with the results. Not only were they astonished at the great yields and fine quality, but also—the best of all—the nuisance of "the sticky old beards" was done away with entirely. Now, that is just what you have been looking for, Mr. Farmer, and that is one reason you have not been growing Barley the past years. Now, honor bright, is it not? In Salzer's New Beardless Barley you have a heavy yielding, strong, stiff straw, healthy, stooling variety, a variety that will yield all the way from 35 to 65 bushels per acre. Now when you can grow from 35 to 60 bushels per acre of Barley, there is no cereal that you can grow that will pay better. It originated from a six-rowed bearded variety, and in fields, occasionally plants are found with beards, showing it runs back to its parent. Event if bearded plants occasionally appear it is no serious detriment, especially not in yield. Indeed, there is no finer Barley in the country than this Beardless Barley, especially for feeding value. We feed it to our horses, cattle, hogs, and sheep, and they flourish, grow fat and keep healthy and happy. It is a positive fact that your horses and cattle will thrive faster and better on a change of food than on corn only, and we know of nothing that will make a better change than Salzer's Beardless Barley.

In 1900, 01, 02, 03, 04, 05, 06, 07, 1908, 1909 and 1910

Salzer's Great Beardless Barley again covered itself with glory! On every farm where planted, in every state where tried, Salzer's Beardless was not found wanting and returned a yield large enough to astonish the natives, as the saying goes. We introduce only one testimonial on the bottom of this description, which shows how the wind blows. It tells you what you may expect of Beardless Barley. There is Mr. Wells. He has grown same two years, and just read his happy tale, the first year 121 bushels, the second year but 109 bushels per acre. Now, then, when you remember that the average yield of Barley throughout America is about 23 bushels per acre, and you can get of this Barley 100 bushels per acre, you can easily figure the profits. It is a Barley that pays to grow; it is easily harvested, it is vigorous in growth, it is wonderful in yield, it is marvelous in health qualities. Now, despite the bad weather, it yielded on thousands upon thousands of farms at from 40 to 100 bushels per acre, which is good enough for a year as the past was.

121 AND 109 BUSHELS PER ACRE.

Here is just one testimonial: J. E. Wells, Orleans County, N. Y., says:

"Your Beardless Barley beats anything I ever saw. People came from far and near to see it. It grew 3½ feet high and yielded 121 BUSHELS Barley per acre. That is good enough for me."

THE SECOND SEASON HE SAYS:

"Don't you want some fine Salzer's Beardless Barley? It is wet this year here, and I only got 109 bushels per acre, but I think I will have to stand that. It's fine, the best barley I ever had."

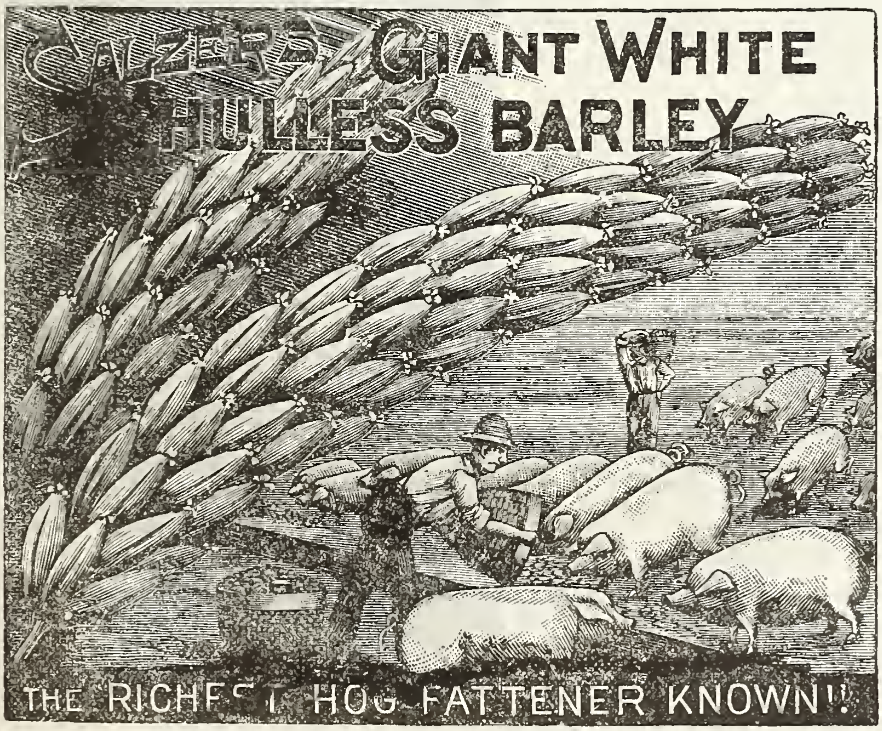
PRICE OF SALZER'S GREAT BEARDLESS BARLEY.

20th Century, pkg., 10c; lb., 30c, postpaid; by freight, pk., 50c; bu., $1.60; 2½ bu., $3.90; 10 bu., $14.90.

Choice (not our own growth), by freight, pk., 40c; bu., $1.40; 2½ bu., $3.40; 10 bu., $13.40.

Salzer's Giant White Hulless Barley.

We introduced this barley some 15 years ago. We are going to start out in the description of this Barley by making this broad, sweeping statement,—that it is the most prolific fat and health producing food for hogs, cattle and poultry extant today. Now we know that farmers reading this will think that we are extravagant in our statement; but this is not the case, and the farmer trying our Giant White Hulless Barley we know will be ready to say that we have not placed it half strong enough. Of course the farmer living in the Corn-growing states of Illinois, Iowa and Nebraska believes that he has a better food in Corn than in this Giant White Hulless Barley; but the fact of the matter is that this is mere assumption, because he has not given this Barley a trial side by side with his rich Corn. But take for instance states where Corn does not thrive,—take the northern parts of Wisconsin, Minnesota, the Dakotas and Montana, and a great many other states where Corn does not thrive as luxuriantly as in Iowa, Illinois, Indiana, Nebraska and Kansas, we say that in the above states Giant White Hulless Barley is pre-eminently the crop to grow for stock fattening; indeed, our own experience with this Barley, although we grow magnificent Corn here at La Crosse,—Corn that will take a back seat for no state, on account of the peculiar richness and quickness of our rich, black sandy soil,—with us right here at La Crosse we find it profitable, although we can grow Corn at 25-30c a bushel and still not lose money on it, we find it profitable to grow a great plenty of Giant White Hulless Barley, for feeding purposes along with Corn.


SALZER'S GIANT WHITE HULLESS BARLEY
THE RICHEST HOG FATTENER KNOWN!!

There is positively nothing in the world that will give to your cattle better health, keep them more gentle and kind, and add to their weight quicker than the feeding of Giant White Hulless Barley. Indeed, feeding them twice daily on Giant White Hulless Barley and once on Corn will add more fat and better fat, and add it quicker and for less money than feeding on Corn alone. Now, we know this to be true, because we have demonstrated it repeatedly; and we urge every farmer, whether living in a Corn-growing state or not, to plant at least 10 acres of Giant White Hulless Barley for trial this year. Our seed contains now and then a few kernels not hulless, which does not at all injure the great feeding value.

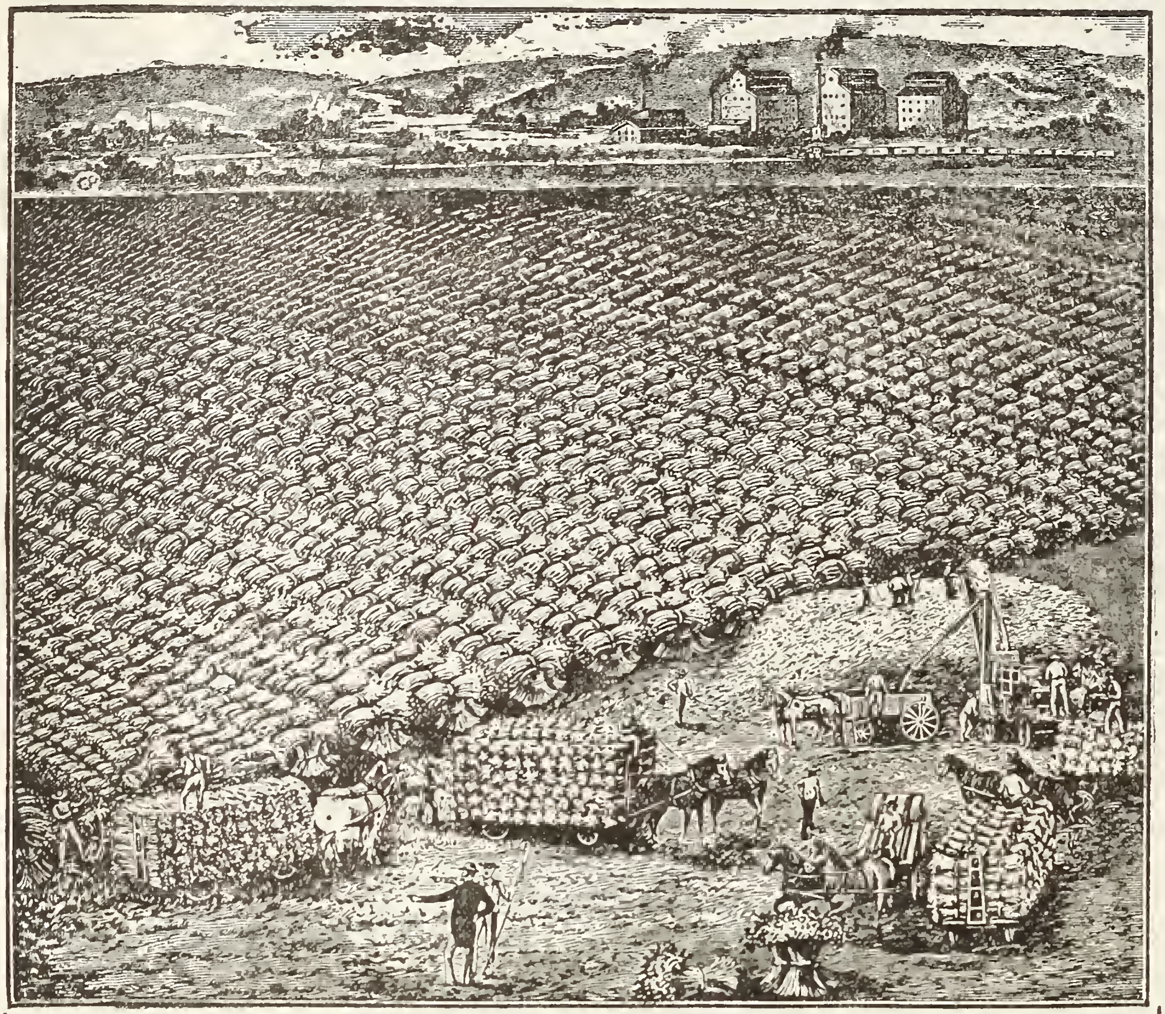
IT IS IMMENSELY PROLIFIC.

The yield of Giant White Hulless Barley runs from **40 TO 60 BUSHELS PER ACRE** of as fine, plump, healthy feeding Barley as you ever saw. It is easy to grow; there is no other work after you have prepared your soil and sown the Barley until you are ready to cut it, and it can be grown, when it averages 40 to 60 bushels per acre, at a cost of but a few dollars per acre, while one bushel of Giant White Hulless Barley, for fattening purposes, is worth from 1½ to 2 bushels of the best Corn. Now, we like this Barley; although it is apt to run back to its parent, showing now and then a hulled variety, yet it is a rousing cropper and feeder. We urge everybody to plant it, in order to have a change of excellent food for his hogs and cattle. Plant it because it will pay you handsomely and help to keep your stock in an excellent, healthy, vigorous condition. It can be grown with a profit at less than 35c a bushel, for it is an enormous yielder, a sure yielder, and easy to harvest. If you do not wish to thresh same, it can be thrown to the hogs in bundles, and they will eat it eagerly, every kernel of same, leaving the rich Corn to go to feed on the Giant Hulless. We use 2½ bu. seed per acre.

PRICE SALZER'S GIANT WHITE HULLESS BARLEY: Pkg., 10c; 3 lbs., $1.00, postpaid. Pk., 12 lbs., 75c; ½ bu., $1.25; bu., 48 lbs., $2.25; 2½ bus., $5.50; 10 bus., $21.50.

Oderbrucker Barley (Wis., No. 55.)

This is the grain that is making Wisconsin famous as a seed state. It was first offered to the public two years ago, and we have the honor of being really the introducers so far as the seed trade is concerned. To Prof. R. A. Moore belongs the credit of having developed it and brought it to the attention of the members of the Wis. Experiment Association and other leading agriculturists.



"Gee Willikins! That's the heaviest Barley I ever saw. It piles like cordwood. It beats the world. No wonder farmers talk of 60 bus. per acre. It must thresh out 60 bus. per acre right along. Whew! at the present market price of Barley, these 320 acres of Oderbrucker will bring a fortune!"

Prof. Moore says now, "I consider this the greatest combination barley for feeding and malting purposes in the United States." He says its **feeding value should be specially emphasized** as it has a protein content of 15 per cent, or **nearly double the amount of protein found in other varieties.**

History.—In 1898 the Wis. Experiment Station received from the Ontario Agricultural College 5 pounds of barley known as Oderbrucker. This barley had been obtained from Germany and grown several years on the college farm at Guelph, previous to being secured by the Wis. Station. From this beginning the barley has been grown on the Station farm 10 years now, the plants being watched closely each season and only the best selected for seed for the following season's crop. This test has been carried on in comparison with 25 other varieties and it has proven **"the most satisfactory barley from all points of view grown on the Station farm."**

Description.—Oderbrucker is a stiff-strawed, heavy-yielding, six-rowed, bearded variety. It is about the same as Mandscheuri in season, manner of growth and general appearance, but has a plumper kernel and is heavier. Prof. Moore says that for **"stiffness of straw and rust resistance it is superior to any variety on test."** He also speaks of its uniformity in color and in quality, a very important matter with barley.

16,800 BUS. OUR STOCK.

We are undoubtedly the largest growers and dealers of Oderbrucker Barley in America. We supply many large seedsmen with their needs.

"Greatest Barley for Feeding and Malting in the United States." —Prof. R. A. Moore, Wis., Agl. Coll., who also gives the average yield of this Barley in the college grounds for 8 years at 53½ bus per acre.

1000 LETTERS LIKE THESE.

D. W. Collins, Kewaunee Co.: "Stood up better and gave better satisfaction than any I ever grew."

Ezra Peters, Walworth Co.: "Plumper than other barley and weighs more per bushel."

Kasper Johnson, Trempeleau Co.: "Way ahead of the average barley grown here."

Sherman Roethel, Manitowoc Co.: "Ripens early, stands up well and stronger in straw than Manshury."

Louis H. Frischer, Sheboygan Co.: "Did exceedingly well. I had it on rich soil, but it did not lodge. Kernels plump and a heavy yielder."

Wm. Kneip, Waupaca Co.: "Far ahead of any other kind raised around here in yield per acre, and it stood up while other kinds lodged."

F. E. McKitchen, Crawford Co.: "I think Oderbrucker barley is the coming barley for Wisconsin. It is of good quality, shows little inclination to rust, and stands well, as it has a very stiff straw."

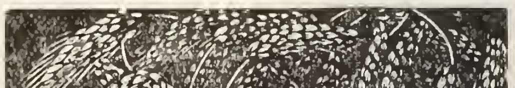
Wm. A. Parsons, Jefferson Co.: "I consider Oderbrucker barley an exceptionally good barley, and the man who threshed it claimed that it was the best that had gone through his machine."

☞Of this celebrated Barley we have two strains; the growers—grown largely by large farmers, and our specially selected and specially grown 20th Century, which we think is superior to any grown, hence the trifle higher price.

PRICE OF WISCONSIN AGRICULTURAL COLLEGE ODERBRUCKER BARLEY:

Price, GROWERS, Choice Strain: Pkg., 10c; lb., 30c, postpaid. By freight, pk., 40c; ½ bu., 65c; bu., $1.10; 2½ bu., $2.65; 10 bu., $10.00.

Price: Salzer's 20th Century Strain: Pk., 50c; ½ bu., 75c; bu., $1.40; 2½ bu., $3.40; 10 bu., $13.50.



MANDSCHEURI BARLEY☞

This new barley was introduced by the Wisconsin Experimental Station.

Mandscheuri is an improved strain of Manshury, but makes a stronger growth, has a plumper berry, and usually **yields 10 to 15 bushels more per acre.** The original seed was procured by the Wisconsin Ex. Station from Russia, and was first sent out by the Station in 1895. In the yield record at the Station farm it stands first out of 37 varieties for a term of years, and it has **doubled the yield of many common varieties.** The professors at the Ex. Station, and Agricultural leaders of Wisconsin generally have done all that they could to induce farmers everywhere to sow this barley and have all the time recommended it unhesitatingly. It is perhaps not too much to say that this variety of barley has been **worth millions of dollars to the farmers of Wisconsin alone.** Prof. Zavitz, of the Ontario Agl. College, says Mandscheuri gave an average of 70 bushels and Manshury an average of 59 bushels per acre during a period of 16 years, a difference of 11 bushels per acre in favor of Mandscheuri.

PRICE OF MANDSCHEURI BARLEY:

Pkg., 10c; lb., 30c, postpaid. By frt., pk., 40c; ½ bu., 65c; bu., $1.20; 2½ bu., $2.90; 10 bu., $11.
Salzer's 20 Century: Pk., 50c; bu., $1.35; 2½ bu., $3.30; 10 bu., $12.75.

☞Write for special prices on Barleys if wanted above 10 bushels, stating quantity and variety desired.☜

AGRICULTURAL COLLEGE SEEDS.

Hats off for the Western Agricultural Colleges and the patient toilers there! To them is due the splendid enthusiasm with which the younger generation of farmers are taking hold of the farms in Wisconsin, Minnesota, South Dakota, Iowa, North Dakota and the great West. They have taught by precept and practice, and where they lead it is an honor to follow.

We have grouped on this page a number of the great specialties that these different Agricultural Colleges are recommending and urging the farmers in their respective and adjoining states to test and plant, and the farmer who follows their lead is sure to profit thereby.

BARLEY.

Wisconsin is the great Barley state and hence it is gratifying to know that the efforts made by Prof. Moore and others at Madison to improve the Barleys grown in their borders have met with signal success.

ODERBRUCKER, WISCONSIN No. 55.

Oderbrucker Barley was first offered to the public last year, and to Prof. R. A. Moore of the Wisconsin Agricultural College belongs the distinction of its introduction. See page 91 of this catalog for full description.

Price: Peck, 40c; ½ bu., 65; bu., $1.10; 2½ bu., $2.65; 5 bu., $5.15; 10 bu., $10.00; 50 bu., 95c a bushel.

BARLEY, IMPROVED MANDSCHEURI, WISCONSIN NO. 62.

See page 91 for full description.

Price: Pk., 40c; ½ bu., 65c; bu., $1.20; 2½ bu., $2.90; 5 bu., $5.65; 10 bu., $11.00; 50 bu. or more @ 95c a bushel.

UNIVERSITY NO 105, MINNESOTA.

For several years the Minnesota State Experimental Station has been breeding and testing many varieties of Barley with a view of producing and improving sorts especially adapted for its state. This laudible ambitious station's consideration has been fully realized in this new Six Rowed Barley offered under the name of University No. 105.

Price: Pk., 60c; ½ bu., $1.00; bu., $1.50; 2½ bu., $3.50; 10 bu., $13.90.

HANNA BARLEY, U. S. DEPT. OF A.

This is the Barley introduced by the U. S. Department of Agriculture and is an extremely popular two rowed variety, splendidly adapted to the stockman and for fattening purposes.

Price: Pk., 50c; ½ bu., 80c; bu., $1.40; 2½ bu., $3.40; 5 bu., $6.75; 10 bu., $13.25.

NEW BLUE RIBBON BARLEY.

Introduced by Capt. Pabst of the celebrated Pabst Brewery among the farmers in the immediate vicinity of Milwaukee. It is a dandy barley for brewing purposes.

Price: Large pkg., 10c; peck, 40c; 1 bu., $1.35; 2 bu., $2.60; 10 bu., $12.50.

REED'S TRIUMPH BARLEY (Vermont).

This comes from Vermont, where the breeding of Barley has been a specialty for many years. It is a six rowed variety selling two years ago at $21.00 per bu.

Price: Pkg., 10c; lb., 40c, postpaid. **By express:** Pk., 5c; ½ bu., $1.25; bu., $2.25.

MINNESOTA BARLEY NO. 6.

This is another production of the Minnesota Agricultural College and they may well be proud of its introduction.

Price: Pkg. 10c; lb., 40c, postpaid.

By Express: Lb., 10c; pk., 60c; ½ bu., $1.00; bu., $1.50; 2½ bu., $3.65; 5 bu., $7.25; 10 bu., $14.00.

WHEAT.

NEW SPRING WHEAT. MINNESOTA No. 163.

For twelve years Professor Hayes of the Minnesota Experimental Station has been engaged in the scientific breeding of Wheat, the object being to secure a perfectly healthy variety that would give an increased yield. Of the many crosses obtained within the past twelve years the one sent out by the Station as **Minnesota No. 163**, takes high rank.

	Average for six years.
Haynes' Blue Stem	24.4
Minnesota No. 163	29.2

By freight or express at purchaser's expense: Peck, 50c; bu., $1.75; 2½ bu., $4.25; 10 bu., $16.50.

NEW SPRING WHEAT. "MINNESOTA No. 169."

In this we offer the second new Wheat originated at that Experimental Station. It it a progeny of Haynes' Blue Stem. Its yield, as compared with the parent variety, is:

	Average for four years.
Haynes' Blue Stem	22.5
Minnesota No. 169	28.3

This comparison with its parent, which is a superior variety, tells the whole story as to yield. In quality it proved in milling tests equal to the best. **Pk., 50c; bu., $1.75; 2½ bu., $4.25; 10 bu., $16.50; sacks, each 22c extra.**

PURE MACARONI DURUM WHEAT, U. S. DEPARTMENT OF AGRICULTURE.

See page 105.

SOUTH DAKOTA BEARDED RED WHEAT.

This strain cannot be traced back to a single plant as Minnesota No. 163, No. 169 and No. 188, but in every way it appears pure. It is a bearded variety. It has been raised in South Dakota at the Experimental Stations at Brookings and Highmore for some years, yielding almost a third more than any other variety.

Price: Bu., $1.75; 2½ bu., $4.25; 10 bu., $16.00.

FLAX.

MINNESOTA NO. 25 OR PRIMOST FLAX.

Hats off for this Flax! It is as rich as Jersey cream is to the common grade of Flax. It has increased the yield of Flax in Minnesota fully 20 per cent. It is a strong resister of the elements, insects and troubles that the Flax plant is addicted to.

Price: 25c a lb., postpaid.

By freight: Pk., $1.00; bu., $3.90; 2½ bu., $9.75; 10 bu., $37.50.

FLAX. NORTH DAKOTA No. 155.

North Dakota No. 155 Flax takes high rank as one of the very finest, best, heaviest yielding varieties of Flax ever introduced. Its average yield per acre for five years in North Dakota was over 20 bu. per acre, while the common variety yields a trifle over 18 bu.

Our stock is selected from the North Dakota Agricultural College.

Price: 20c a lb. postpaid.

By freight: Pk., $1.00; bu., $3.90; 2½ bu., $9.75; 10 bu., $37.50.

CORN.

SILVER KING. (Wisconsin No. 7.)

(See Page 99.)

Prof. Moore of the Agricultural College at Madison pronounced this superior to any other White Corn grown in the state, and this does not place it a bit too strong. See page 97 and 98.

Price: Big pkg., 10c; qt., 40c, postpaid.

By freight: Pk., 75c; ½ bu., $1.40; bu., $2.50; 2½ bu., $6.00; 5 bu., $11.50.

EARLIEST YELLOW DENT. (Wisconsin No. 8.)

John Hauser, a prosperous Wisconsin farmer, calls this the very, very earliest, very large early Yellow Dent Corn grown. It is a great favorite with the Agricultural College at Madison and also with thousands of the progressive younger farmers of Wisconsin. The ears average about 8 in. in length. Kernels are deep, strong, good, very uniform and with remarkably well filled tips.

One of the remarkable features of this Corn is that there are so few barren stalks. Possibly not 1 per cent.

One of our farmer friends in Waukesha County from whom we purchased a large quantity of this seed last year, says it yielded on a large acreage for him a trifle over 70 bu. to the acre. It is extremely early and will prove a bonanza to everybody planting same. **Big pkg., 10c; qt., 40c, postpaid.**

By Freight: Pk., 75c; ½ bu. $1.40; bu., $2.50; 2½ bu., $6.00; 5 bu., $11.50.

UNIVERSITY OF MINNESOTA NO. 13.

Here is an extra early Yellow Dent Corn introduced by the University of Minnesota and for this northern country they claim for it extreme earliness, enormous producing qualities and adaptability to the different varieties of soils and climates.

This Corn has been under the protection of Prof. W. N. Hayes and everybody who knows Mr. Hayes knows that when he sends forth a new variety that that variety stands for something and that the professor is back of it with heart and soul.

Yields of 40, 50 and 60 bu. of this remarkably early Corn are not uncommon.

Big pkg., 10c; qt., 40c, postpaid. By Freight, pk., $1.00; ½ bu., $1.75; bu., $3.00; 2½ bu., $7.00; 5 bu., $13.50.

CLARK'S YELLOW DENT. (Wisconsin No. 1.)

We offered this Corn for the first time in our 1906 catalogue, and last year gave it a full page, showing it in colors on the front cover. It is undoubtedly the best Yellow Dent for southern Wisconsin and is a favorite with the members of the Ex. Ass'n. It has a fine ear, averaging about 9 inches in length; kernels of a bright golden color and very compact.

Big pkg., 10c; qt., 40c, postpaid.

By freight: pk., 90c; ½ bu., $1.60; bu., $3.00; 2½ bu., $7.00; 5 bu., $13.50.

OATS.

THE SWEDISH OAT. (Wisconsin No. 4.)

4 STRAINS OF SWEDISH OATS.

1. **Ordinary Farm Grown**—Grown by farmers from seed obtained by them from Madison and as is usually sold by seedsmen.
2. **Salzer's Superior**—Grown with great care on our own farms.
3. **Brooking's College**—Grown for us by Prof. Shephard at the Brookings College. "Absolutely pure," is what the Professor terms them.
4. **Garton Seed Company's** Regenerated Swedish Oats. Largely advertised in America by an English firm. Our seed is grown in Wisconsin from their seed stock.

In great demand. All the Experiment Stations and the U. S. Dept. of Agriculture commend them highly. Prof. Carleton at Washington says: "Now probably the best American Oat." Prof. Moore, of Wisconsin, who has been largely responsible for their introduction, found them the most satisfactory of 36 varieties after testing them four years. He says: "They are the most popular variety of oats now grown, and are especially well adapted for the upland soils and seem to do better on poorer grades of land than any other variety tried."

1—They outyield all others. Nearly every one who tries them testifies to this.

2—"The straw is coarse, and is noted for its stiffness and power to withstand lodging and great droughts."

3—Fine appearance. They are pure white in color, large, thick and plump. None handsomer. The heads are large, upright and bushy.

4—Great root development. "This is characteristic of the Swedish oats, which enables them to resist drouth better than any other variety tested." So says Prof. Moore. Prof. Shephard, of the South Dakota Station, says: "They are the best drouth-resister of all our new plants."

5—Earliness. They are the earliest, we think, of all large, heavy-yielding oats.

6—They are less liable to smut and rust than most any other oat.

7—We are by all odds the largest growers and distributors of this Oats in America. We used, last year, over 35,000 bushels to supply our demand; for 1911 it will take 40,000 bushels—of our 4 different but fine strains of Swedish Oats!

PRICE OF SWEDISH OATS.

Price:	Pk.	bu.	2 1-2 bu.	10 bu.	50 bu.
1. Ordinary Farm Grown	50c	85c	$2.10	$8.00	$35.00
2. Salzer's Superior	60c	1.10	2.50	9.50	42.50
3 Brookings College	65c	1.25	3.00	11.50	55.00
4. Garton Seed Co,'s	75c	1.40	3.40	13.50	65.00

Any one of above 4 sorts, Package, 5c.
Any one of above 4 sorts, Pound, 30c.

UNIVERSITY NO. 6, MINNESOTA.

The Department of Agriculture of Minnesota can well be proud of this introduction.

Prof. Bull writes: "It has been a question in my mind for the past year or so whether No. 6 or No. 26 is the better. To the farmer No. 6 looks far better when growing, but our trials here show No. 26 yielding more per acre."

The No. 6 has a great resemblance to the Swedish Select Oats and it is possible that some of the Swedish blood is found in Minnesota No. 6.

Price of University No. 6: Bu., $1.25; 2½ bu., $3.00; 10 bu., $11.90.

UNIVERSITY NO. 26.

Also a Minnesota introduction, briefly alluded to in the above description.

Price: Bu., $1.25; 2½ bu., $3.00; 10 bu., $11.90.

60 DAY OAT.

We think the credit for this belongs to the Agricultural College of South Dakota, at least our attention was first called to it growing in South Dakota.

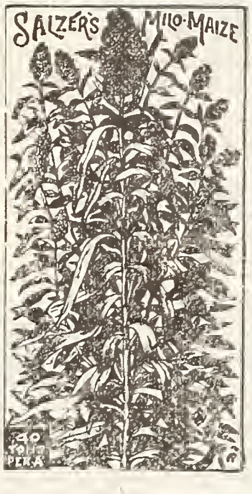
It is an extremely early Oat and we have found many farmers who have sown the 60 Day Oat, and after same is cut they will plow up the soil and put it into Billion Dollar Grass and in that way get a big crop of Oats and a bigger crop of Billion Dollar Grass Hay.

Price of 60 Day Oat: ½ pk., 25c; pk., 30c; bu., $1.15; 2½ bu. to 10 bu., $1.00 a bu.

NEW KHERSON OATS.

This is erroneously called by some the 60 Day Oat. Our stock is fine.

½ pk., 25c; pk., 35c; bu., 1.15; 2½ bu. to 10 bu., $1.00 a bu.



MILO MAIZE CORN.

The farmer is fairly wild over this. It will produce more rich, green fodder than any other sort, except Teosinte. It grows well where Amber Cane succeeds. The seeds is an excellent fattener, and is relished by all cattle, hogs, etc. Price by mail, pkg., 10c; lb., 25c; by freight, lb., 15c; 5 lbs., 50c; 10 lbs., 75c; 50 lbs., $2.00; 100 lbs., $3.60.

THE JERUSALEM CORN.

Belongs to the non-saccharine sorghums, and was brought a few years ago from the arid plains of Palestine. It is pronounced the best and surest grain crop for dry countries and seasons; even better than Kaffir Corn or Milo Maize. It grows several smaller heads on side shoots, often as many as 8 heads on a stalk. Price by mail, pkg., 10c; lb., 25c. By freight, lb., 15c; 10 lbs., 75c; 25 lbs., $1.65; 50 lbs., $3.25; 100 lbs., $6.00.

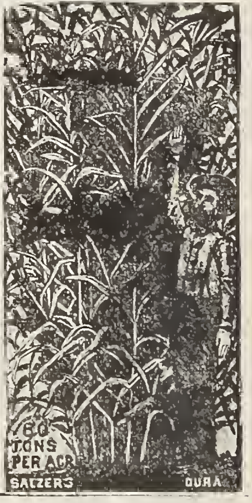
BRANCHING DOURA CORN.

Yields from 6 to 16 stalks from one seed. Being allied to Sugar Cane, cattle, horses and hogs will eat it ravenously. The **Rural New Yorker** says: "Though, during the severe drought, Corn dried up within a few feet of it, the Branching Doura suffered but very little, producing from four to twelve branches and grew sturdily from 6 to 10 feet high. If cut down it starts again with renewed strength. It yielded at first cutting at the rate of 68 tons to the acre."

By mail, pkg., 10c; lb., 30c; by freight, 5 lbs., 50c; 10 lbs., 75c; 50 lbs., $3.25; 100 lbs., $6.00.

TEOSINTE AND BILLION DOLLAR GRASS.

On pages 108 and 109 you will find these great Hay and Fodder plants fully described. Nothing in the wide, wide world can exceed them in food value.



SALZER'S EARLIEST CANE.

Several years ago we had a small field of this Earliest Cane growing. It was about 40 days old, had attained the height of 2 feet, when a large drove of hogs got into it and we thought ruined it entirely. They had eaten off the stalks in great shape. We were ready to plow same under when our farm manager suggested to let the field stand and see what the result would be. We are glad we did it, for it has proven a revelation to us. It has been an eye-opener. It has shown us the great value of cane as a fodder plant. It has proven to us that next to Teosinte and Pencillaria there is no fodder plant which will produce as easily and as quickly, rich, luscious fodder for the milk cow, for sheep and cattle as Salzer's Earliest Cane.

We often wonder how it comes that this magnificent plant is so greatly neglected as a fodder plant. Have you ever tried it? It can be profitably grown everywhere. It will do well in Texas and Manitoba, do splendidly in Maine, and better in California. It can be used as a pasture or a fodder plant. It is readily eaten by cattle and horses, by mules, sheep, swine and fowl, and, in fact, by every animal you need fodder for.

AS A PASTURE AND FODDER PLANT

it beats everything. It is extremely profitable for this purpose as the cane can be cut and partly cured, and in this way will yield from 40 to 50 tons of magnificent fodder to the acre. For fodder, cut as soon as the blossom comes out of the head. Leave for two or three days on the ground, and then put up in shocks of about one load each. It can be cut repeatedly, and springs up quickly again. As a food supply it seems to be magnificent. Cattle and swine eat it with great relish. Treat in feeding like clover.

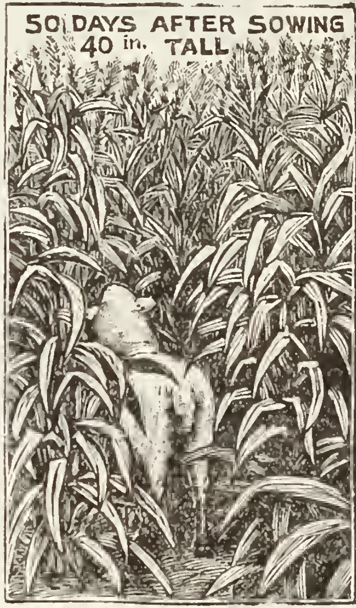
Wm. E. Roberts, of Davenport, Iowa, reports from same a yield of **60 tons** of half cured fodder, while other Nebraska farmers report yields, despite drought and dry weather and rainless sky and hot scorching suns, of from 30 to 40 tons per acre. There is nothing quite as good in the Amber and Sorghum Cane line as our Earliest Cane for quick fodder. Sheep relish it, hogs grunt for pleasure and grow fat, cattle glory in it, horses will jump a wire fence to get into it, while poultry and chickens, in fact, everything living whose home is upon the farm is fond of it. It makes sweeter syrup; in fact, it is A No. 1 in each and every respect.

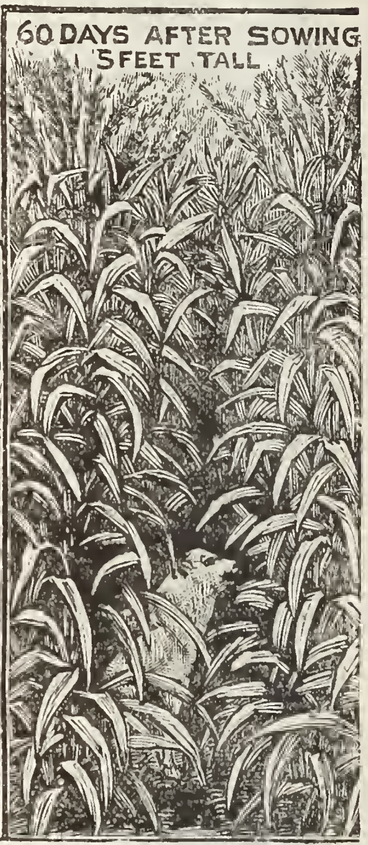
IN LA CROSSE COUNTY

on very rich, sandy, quick acting soil, it was cut three times and pastured for weeks. The estimated yield of green food was **83 tons or 166,000 pounds per acre.**

Dexter Hyde, Ashland Co., O., says: "Your Salzer's Earliest Cane is one of the greatest fodder novelties of the 20th Century and should be raised by every up-to-date farmer."

W. J. Buckner, Crocket Co., Tenn., subscribes to the following: "A half a pound of seed planted of Salzer's Earliest Cane will bountifully supply one cow and her calf until frost."



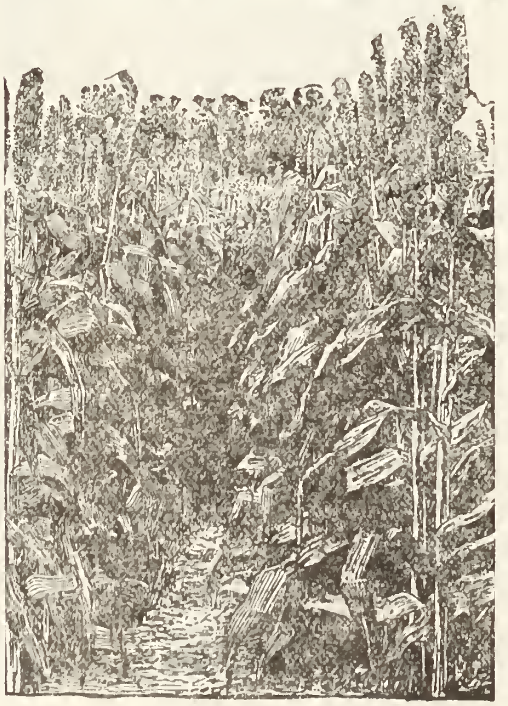


CULTURE OF SORGHUM AND EARLIEST CANE.

About 30 pounds of seed is required per acre. Use a wheat drill set to a bushel, stopping every other hole. When plants are about 8 inches high, harrow them with a two-horse harrow. When about 2½ feet high, the first crop can be cut, if desired, for green fodder. They will spring up quickly again, and repeated cuttings can be made.

PRICE OF SALZER'S EARLIEST CANE.

Lb., postpaid, 20c; by express or freight, lb., 12c; 10 lbs., 70c; 30 lbs. (sufficient for 1 acre), $1.50; 100 lbs., $3.80; 250 lbs., $9.00.



MINNESOTA EARLY AMBER SUGAR CANE.

Produces from 130 to 280 gallons of syrup, or from 700 to 1,200 pounds of sugar from an acre. Lb., postpaid, 25c; by express, 1 lb., 15c; 10 lbs., 50c; 50 lbs., $2.00; 100 lbs., $3.20.

EARLY ORANGE CANE.

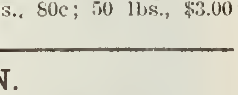
This is a Sorghum of unusual merit. It is very early and produces stalks of great sweetness and abundance of juice in great profusion. Lb., by mail, 30c; by express or freight, lb., 15c; 10 lbs., 80c; 50 lbs., $3.00; 100 lbs., $4.50.

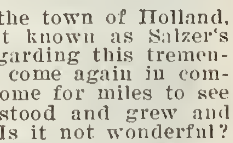
SALZER'S EARLIEST KAFFIR CORN.

Out on our Dakota farms, upon our Red Wing properties, down in the town of Holland, in our country, there has grown the past few seasons a fodder plant known as Salzer's Earliest Kaffir Corn. Startling reports the farmers would bring in regarding this tremendous fodder producer. They would go and look at it, drive home and come again in company with their neighbors to see again this marvel. Farmers would come for miles to see this magnificent, this luxuriant, this prodigious producer. There it stood and grew and grew. Look at the illustration. See the sight. Is it not marvelous? Is it not wonderful? Taken from a photograph. Produced by sowing 15 pounds per acre, in rows, on rich, sandy land. Can anything beat it on earth? Almost as good as Salzer's Superior Fodder Corn.

RESISTS AND LAUGHS AT DROUGHTS.

Drouths cannot touch this; at least, that is our experience. It snaps its fingers at dryness. It mocks the hot, withering sun. It is there to grow, rain or shine. It grows and grows, and it matters not whether it rains or whether the sun is hot or not. Salzer's Earliest Kaffir Corn is there to grow. Will you try it this season? Sow in rows 3 feet apart, planting about 6 inches in the row, using from 6 to 15 pounds of seed per acre. It does well as far north as Dakota. It is enormously, prodigiously productive, does so well everywhere that, if you have hogs or sheep, and if you are proud of your horses and love your cattle, you should plant a few acres. Another good thing about it is this, that it will produce tons and tons of seed, which is equally as rich and nutritious and fattening as corn. This seed will fatten your hogs, and do it so cheaply and so well that you will be surprised at the results.

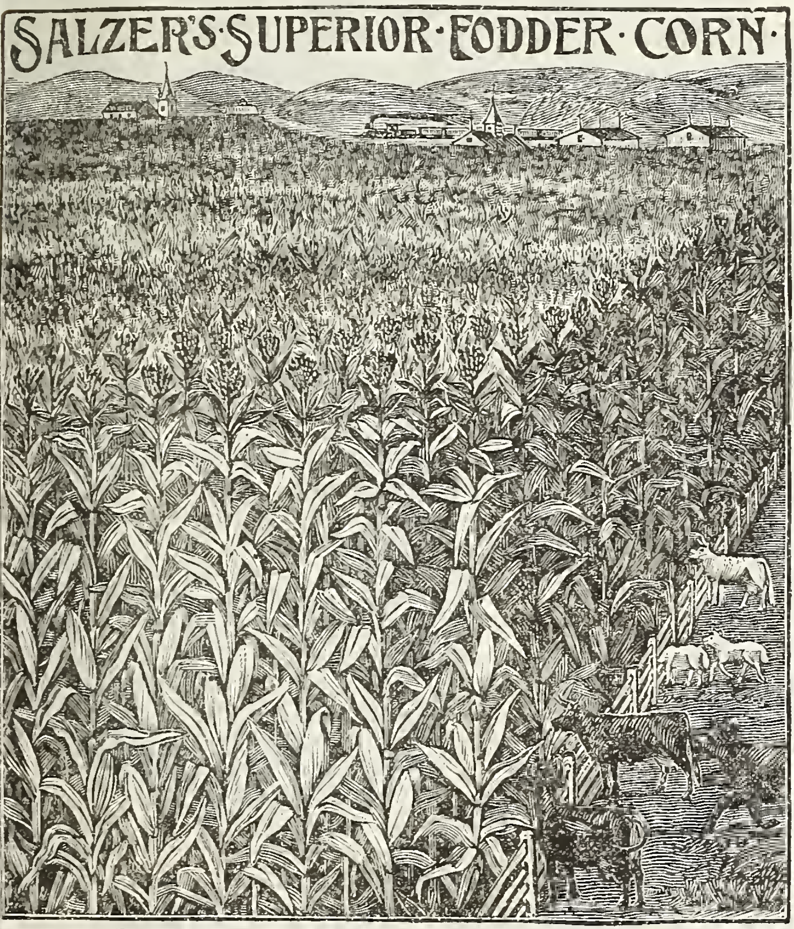




Price by mail, pkg., 10c; lb., 20c. By freight, lb., 15c; 5 lbs., 40c; 10 lbs., 60c; 15 lbs., 75c; 50 lbs., $2.00; 100 lbs., $3.50 200 lbs., $6.50. Sacks, 22c each.

SALZER'S SUPERIOR FODDER CORN.

We have been in the seed business many years; we have spent the greater portion of our lives in improving and helping to better the conditions of the farmer and in all these years we have never offered anything that has given such tremendous satisfaction near and far as Salzer's Superior Fodder Corn. For years our fodder corn has stood at the head of all varieties of fodder corns. There is reason for this. We grow our fodder corn for seed purposes. We keep sorting and weeding out, improving that type, improving its earliness and at the same time increasing its leafy, bushy, vigorous growth so that we have today, without any question, **the very best heavy yielding, large growing, early, rich, nutritious fodder corn on earth!** This statement may seem keen and strong, but more than 100,000 farmers scattered all over the U. S. will back every word that we have said regards same.



For years we have been experimenting with corn for fodder and ensilage purposes, growing every obtainable sort, and carefully testing its real value as a food producer, believing right along that rich quality is more important than large yield, but, at the same time looking for a sort combining both, that is, **big yield and rich, nutritive quality.** For this purpose we wanted a **rapid-growing early, short-jointed, tall corn with a great abundance of leaves** and tender stalks, rich, juicy, sweet, sugary flesh in the stalks, with a tendency to mature several ears, as a Corn of this nature furnishes more tons of green fodder per acre, and almost double the nourishment that common Corn gives. This is what we were after, a Corn maturing even in the North; good ears, fine, short-jointed stalk and a prodigal supply of leaves, and this we obtained, by careful selection, in **Salzer's Fodder or Ensilage Corn.** It is immeasurably ahead of the B. & W. Corn—indeed, it outstrips that sort in yield and twice in quality!

SEE THIS, OH FRIEND OF GOOD FODDER.

Chas. E. Brande, Truesdell, Kenosha county, Wis., says: "The Salzer's Superior Fodder Corn that I got from you last Spring is truly a great and wonderful Corn. I planted it the latter part of June and some of it nearly ripened before the early frosts. There are two big ears on almost every stalk, and if it had been planted earlier, there would have been magnificent Corn, thoroughly ripened."

"Racine, Wis., Sept. 14—Out on my farms we planted nearly five acres of your Salzer's Superior Fodder Corn, and it is a sight. From one square rod we cut 450 lbs., and this is at the rate of 36 tons (72,000 lbs.) per acre.—C. C. BEEBE."

Mr. Frank Riley, Iowa county, reports the following test:

1.	Red Cob Fodder Corn from Chicago	28,600	lbs. per acre.
2.	B. & W. (obtained from Philadelphia)	31,302	" "
3.	Giant Fodder (from Iowa)	32,307	" "
4.	**Salzer's Superior Fodder Corn**	54,608	" "

He says: "Salzer's Superior Fodder is certainly worth three times as much as B. & W., when big ears, full ears, and lots of them, together with the enormous quantity of leafy fodder is considered. Salzer's Superior Fodder Corn is positively worth double the nutritious value of any corn I ever saw! Your Earliest Ripe Fodder Corn is simply peerless for very, very early.

TEN THOUSAND MORE LIKE IT.

Mr. Riley's experiment is only one of ten thousand. Wherever our **Salzer's Fodder Corn** was tested, astonishing reports came of its excellent yield and nutritive quality. It is a fact, that if the farmers of our great and glorious United States would each plant 5 acres of Salzer's Fodder Corn, 5 acres to Billion Dollar Grass, 5 acres Superior Sand Vetch and 10 acres to Salzer's Extra Grass Mixture, they could market over $300,000,000 worth more cattle than they are now doing! Why not have these 25 acres net you $1,000 a year? How nicely the $1,000 would make the changes in your house you and your good wife have long contemplated! Why not try it?

Don't be Fooled by Seedsmen and others offering you sorts "just as good." They are not. Don't believe it; there is only **one** high grade, high quality, big yielding, nutritious sort, **one that beats them all 50 per cent, yes 100 per cent, and even more!** That's the kind you want to plant, and that kind is **Salzer's Fodder or Ensilage Corn.**

Price of Salzer's Superior Fodder Corn: Pkg., 10c; qt., 40c, postpaid; by freight, pk., 50c; bu., $1.25; 2 bu., $2.40; 10 bus., $12 net. Sack extra.

SALZER'S EARLIEST RIPE FODDER CORN.

Good morning, Mr. Farmer. How do you do? What is the condition of your herd of cattle and horses and swine and sheep? Have you plenty of fodder? If not, just lend me your ears for a few moments while I recount to you the tremendous advantages gained by planting a few acres of **Salzer's Earliest Ripe Fodder Corn.** While in Europe we found that the fame of this corn had even crossed the ocean and was being planted in large quantities in France, Germany, Holland, Denmark and throughout Europe and in all of these countries, where great stress and value is placed upon a really good article. Now, if fodder corn can be grown in these countries at a profit, it surely can be grown here in America with ten times the profit as it can be grown there, but the beauty about Salzer's Earliest Ripe Fodder Corn is, **that it is the earliest on earth**, that it comes at the time when fodder is always scarce on the farm, during those hot weeks and months, when an acre of corn, with 20 to 30 tons of rich, nutritious food, is worth to every wide-awake farmer lots of money.

This Corn has leaped with one wild bound into popularity, and nothing that we have ever sold has given such great satisfaction. Everywhere throughout the United States where **Salzer's Earliest Ripe Fodder Corn** was planted, it surprised and delighted and pleased and astonished the grower.

IT WAS RIPE IN 70 DAYS

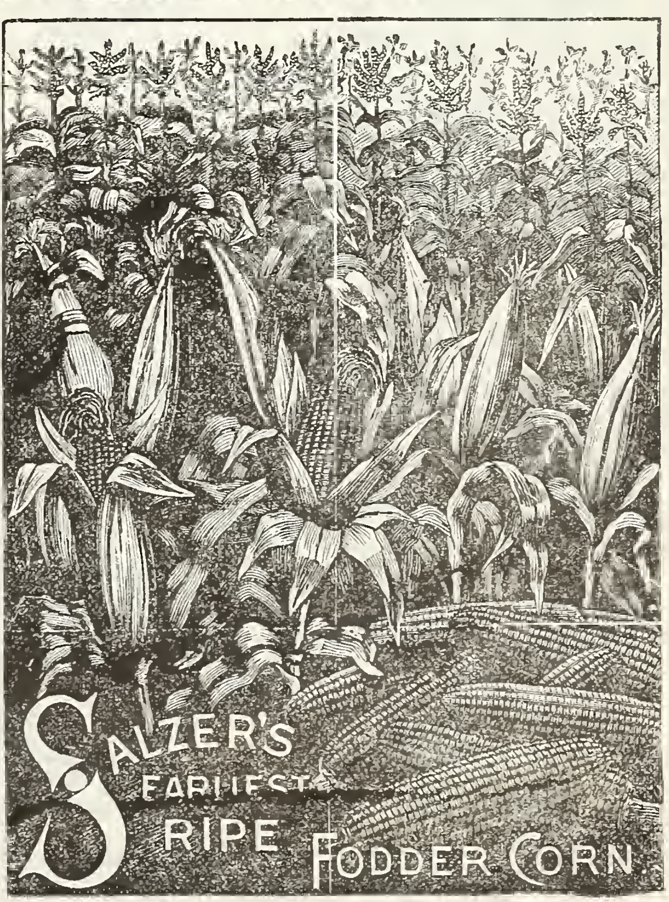
and furnished magnificent feeding corn just at a time when farmers were short of Fodder. If you plant this early, you will have fine feeding corn by July and August, when you can replant same and have good Fodder Corn in September and October. This is the most wonderful early corn in the world.

Our customers would be surprised if we told them how many thousand bushels of Salzer's Superior and Earliest Ripe Fodder Corn are annually planted by our farmer friends. It has gotten to be so that no first-class farmer—that is, a farmer up to the times, wide-awake—allows a season to go by without planting from 3 to 10 acres in Fodder Corn. Fodder Corn is one of the cheapest things that can be grown on the farm and one of the very best paying things. We ourselves grow very largely of Fodder Corn, using same in preference to hay, and when the hay market is reasonably high, we dispose of our hay and use fodder, because fodder corn can be grown for about one-fifth what hay can; does splendidly for silos; and, another thing, if you get such rich, luxuriant fodder corn as we offer, it is almost as good, yes, many farmers say better, than the very best hay, that is, for cattle.

The Most Perfect, Earliest, Rich Fodder Corn in Existence.

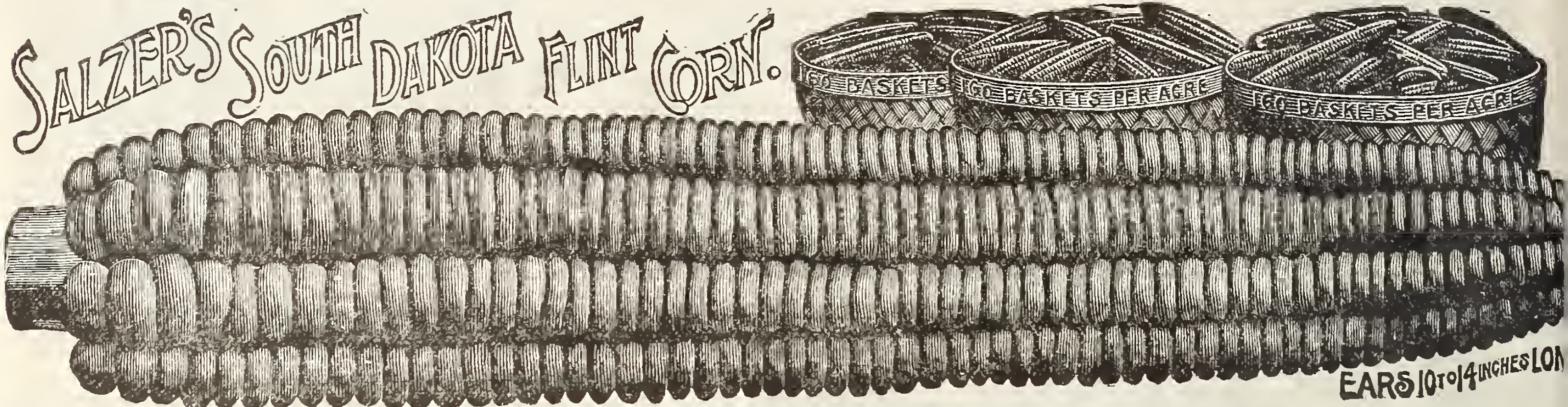
This corn ripens out ears earlier than any Fodder corn we know and usually from 2 to 3 ears on a stalk. The foliage is generally 6 feet high, very leafy and bushy, and contains a tremendous amount of nutritious matter. Of course, this is not as prolific as our Salzer's Superior Fodder Corn, but it has the advantage over any and every other Fodder Corn in the world today by its being 30 days earlier. The farmer can easily figure out the great profit in having a fodder corn extremely early, having it come at the time when pasturage is short, and he can then feed this rich, Earliest Ripe Fodder Corn.

PRICE OF SALZER'S EARLIEST RIPE FODDER CORN:
Pkg., 10c; qt., 40c, postpaid; by freight, pk., 50c; ½ bu., 95c; bu., $1.80; 2 bu., $3.50; 10 bu., $17.00. Sacks extra.



FIELD CORN (FLINT SORTS).

We urge our customers to place orders early in order not to be disappointed. We believe our varieties and our stock are superior to the great bulk that is being offered, and we shall be glad to be favored with your early orders. On the next few pages, you will find some of our superb varieties, such as have given great results wherever planted. Always, please remember, always sow 1 to 2 lbs. Victoria Rape or 1 lb. Thousand Headed Kale in the last cultivation of Corn, for lots and lots of fall food.



SALZER'S SOUTH DAKOTA YELLOW FLINT CORN.

Ears large long, of bright yellow color, kernels fair size, thickly set rows from 8 to 12 to a cob, very productive, yielding 160 bushel baskets per acre. It is not uncommon to find 3 to 4 ears, 10 to 15 inches long, on a stalk. It matures early and will be hailed with delight by our thousands of Dakota friends. A great point in its favor is, that it has ripened at La Crosse August 10th, fully 16 days ahead of the first slight frost. It is a magnificent sort, wonderfully prolific and very early; or, as a practical farmer said to us: "Salzer, your South Dakota Yellow Flint is not 'GET there, ELI,' but IS THERE EARLY AND RIPE, waiting for Eli to get there!"

Price: Pkg., 10c; qt., postpaid, 35c; qt., by express, 20c; pk., 65c; bu., $2.40; 2½ bu., $5.50.

SALZER'S NORTH DAKOTA WHITE FLINT CORN.

A magnificent variety of early White Flint Corn with large ears often 14 inches in length, solid kernels, with 8 to 12 rows to the cob, of a dark silver color. **Pkg., 10c; qt., 35c, postpaid. By freight: Qt., 20c; pk., 65c; bu., $2.40; 2½ bu., $5.50.**

PRICE OF THE FOLLOWING 7 FLINT CORN SORTS:
Pkg., 10c; qt., 35c, postpaid; by freight, qt., 20c; pk., 65c; bu., $2.40; 2½ bus., $5.50.

1. Houghton's Silver White Flint.

This is a well-established variety, with uniform characteristics, including early maturity, medium size, both of stalk and ear.

2. Longfellow Field Flint.

The ears are from 10 to 15 inches long, 1½ to 1¾ inches in diameter. The cob is small, kernels large and broad. This corn is adapted to the Northwest, and is said to have produced 200 bushels of ears to the acre in Massachusetts.

3. Angel of Midnight Flint.

Begins to ripen August 5th, and is the earliest yellow we have ever tried. Longest ears 14 inches, 8 rows, over 60 kernels in a row; kernels, large, broad, yellow, flat.

4. Rideout or Mercer Flint.

Very early Yellow Flint.

5. King Philip Flint Corn.

This Red Flint Corn is so well known that it needs no special description. It is an 8-rowed ear, 8 to 12 inches long, and with good cultivation will yield 75 bushels per acre.

6. Washakum Yellow Flint Corn.

Early; about 9 inches long; the kernel is long and deep; the color rich and glossy.

7. Turtle Mountain White Flint.

This is the earliest Flint Corn in existence. Ears fine, long, early.

SALZER'S TRIPLE INCOME DENT CORN.

Last year Mr. Lovejoy had 400 big baskets full of this Corn per acre. This year he writes us that, without doubt, it will go 425 baskets, and with the steady improvement we are making on this Corn, we believe that our customers next year will report all the way from 300 to 500 great, big heaping bushel basketfuls per acre. We hope that every farmer will try this great Corn. It is bound to revolutionize Corn growing, bound to make you rich and fatten your bank account if you will plant aplenty. This Corn will be appreciated by those living in drought sections, and by those farmers who have poor, thin soil; while on strong, rich soil it has no superior. The tips ends of the grain are white, the inside yellow to whitish yellow, making it a beautiful color—though the shelled corn looks homely, the ear is handsome! Large growers in the great Corn belt, as well as those out of it, will be pleased with this Corn, because:

First—It is as natural a yielder as weeds.

Second—It produces from one to three well-developed ears on every stalk.

Third—The ears are large, handsome and well filled.

Fourth—It is sure to mature in from 90 to 95 days.

Fifth—It husks easily and shells easily.

Sixth—It commands the highest market price.

Seventh—It will grow more bushels on poor, thin land than any other kind in the world.

Eighth—It stands the drought better than 60 other varieties grown in the same country.

Ninth—It has a large number of rows on the cob, making it a great yielder.

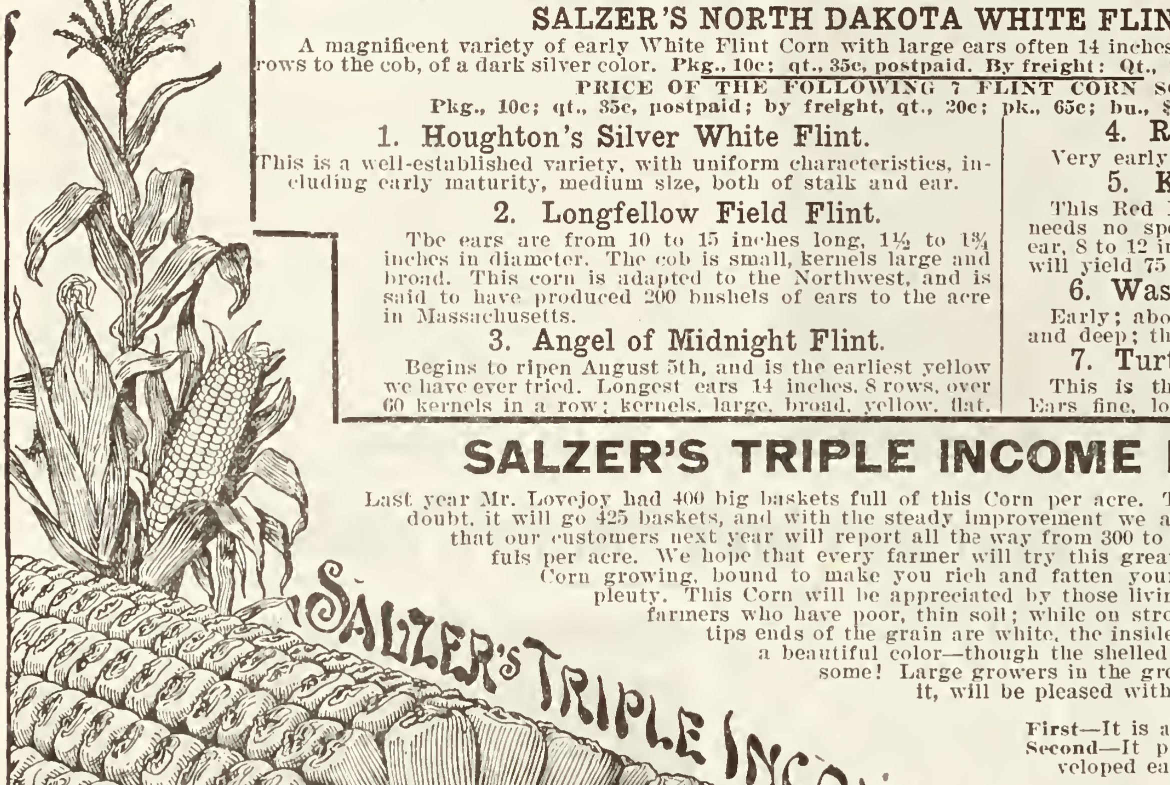
Tenth—It will outshell and outyield Leaming Corn.

Eleventh—It grows its fodder strong, rank and rapidly from 7 to 8 feet high.

NOW MR. FARMER,

this is the Corn for you to try. It's dirt cheap, too! It's new, it's grand, it's a tremendous yielder and scoffs at droughts or rain or bad weather! It defies the elements and returns yields that please, profit and astonish you.

Price: By mail, pkg., 10c; pt., 25c; qt., 40c; by freight, qt., 20c; pk., 65c; ½ bu., $1.25; bu., $2.40; 2½ bu., $5.75; 10 bu. or more, $2.25 a bu.


SALZER'S TRIPLE INCOME CORN.
NOTE THE SMALL COB
130 Bus. Per Acre
NOTE THE BUTT.

Always makes "handsome, noble looking ears!"—Write to special prices on Corn, stating kind and quantity desired.

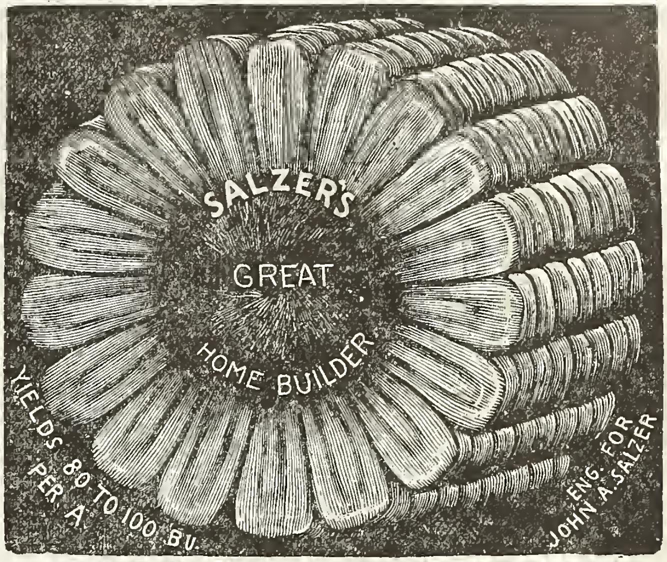
SALZER'S HOMEBUILDER CORN.

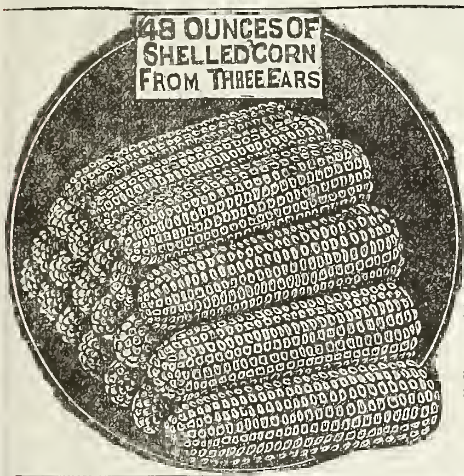
This Corn was introduced by us in 1906 and it has fairly captured the hearts of every farmer who has tested same. It is a wonderful Corn. It is a pedigree stock. All barren stalks have been carefully eliminated and the moment the kernel touches the ground it is ready for strenuous work. It sprouts quickly. It sinks its roots deeply and firmly into the soil after moisture and nourishment. Then it shoots up and produces Corn weighing from 1 to 1¾ lbs. per ear and often produces 2 and 3 golden ears per stalk. Ears of large size, grain is very deep, cob small and dries out rapidly, thus making it a sure cropper. The corn is so solid on the cob that the kernels appear as if driven in, and it shells out immensely. Will produce a larger crop on poor soil than any other variety we know of and with good culture will astonish everybody. It is the corn to plant and we want all our customers to try it.

Of this Corn H. F. Hunter says: I planted one acre to your new Corn novelty—Salzer's Homebuilder. I put it on my Missouri River bottom farm southwest of Pierre (the capital of South Dakota). There on Dakota soil it produced at the rate of 276 bushels handsome yellow corn per acre.

Price by mail. Big package, 15c; pt., 30c; qt., 45c.

Price by freight: Pt., 20c; qt., 30c; pk., 90c; ½ bu., $1.50; bu., $2.50; 2½ bu., $6.00.


SALZER'S
GREAT
HOME BUILDER
YIELDS 80 TO 100 BU. PER A.
ENG. FOR JOHN A. SALZER


48 OUNCES OF SHELLED CORN FROM THREE EARS

ALL PURPOSE CORN.

We cannot say too much for this Corn. It is a splendid Corn in every respect. It is a yellow dent variety. Large ears of strong and rich quality and would easily stand right along at the top of all Corn varieties. It is a very early Corn for its large giant sized ear. We planted same at La Crosse May 15th and it was ripe Sept. 25th.

Now the transcendent merits of this Corn lie in its being an "All Purpose Corn." It is pre-eminently the Corn to plant for all purposes on the farm. It is splendid for feeding horses; it is unsurpassed for fattening hogs; it has no equal for cattle, while sheep delight to eat it and it makes poultry healthy and well and fat if the latter is desired.

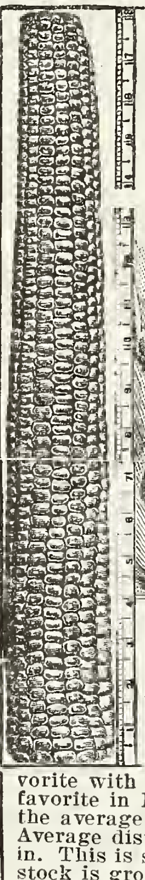
PRICE OF SALZER'S ALL PURPOSE.

By mail, big pkg., 15c; pt., 35c; qt., 50c, By freight, qt., 35c; pk., 75c; ½ bu., $1.35; bu., $2.50; 2½ bu., $6.00; 10 bu., $23.

WELL-KNOWN DENT CORN SORTS.

Price of each: Pkg., 5c; qt., postpaid, 30c; by freight, qt., 20c; pk., 60c; bu., $2.25; 2½ bu., $5.00.

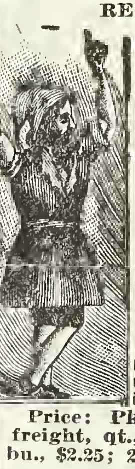
1. **Clark's Mastodon**—A very early Corn, winning a $500 prize by yielding 213 bu. per acre.
2. **Dakota Earliest Dent**—An extremely early dent variety.
3. **Iowa Silver Mine**—A medium early silver white dent Corn; fine.
4. **Chester County Mammoth**—A great yellow dent Corn; late, large.
5. **Mammoth White Dent**—A large, late, white dent.
6. **Golden Triumph**—Stalk short, yellow dent, yielded 252 bu. per acre.
7. **Wisconsin Earliest**—A yellowish white dent, of extreme earliness, 100 bu. per acre.
8. **Salzer's King of Earliest**—An extremely early yellow dent Corn; fine.
9. **Early Huron**—A very early yellow dent Corn; splendid for Dakota.
10. **White Cap Yellow Dent**—Well known, early; good yielder.
11. **Reid's Yellow Dent**—Good for 100 bu. per acre—a wonderful Corn!
12. **All Gold**—A tremendous cropper, yellow, very fine.
13. **Golden Combination**—Pronounced one of the heaviest yielding dent Corns on earth.
14. **Sterling White Dent**—A medium early white dent Corn.
15. **Rustler White Dent**—An early white dent variety.
16. **Gold Medal**—Long ears, extra early long dent.



EARLY LONGFELLOW DENT.

This is in a class by itself. It has the longest ear of any variety of dent Corn we know of. In good season the ear will run easily 12 to 14 inches long, and it is not uncommon to find them measuring 16 to 18 inches long or more. It is extremely early. **Pkg., 10c; pt., 30c; qt., 45c, postpaid. By freight, pk., 75c; ½ bu., $1.40; bu., $2.75.**

REID'S YELLOW DENT.



Our Reid's Yellow Dent Corn is grown with the view of breeding it up to an average size of ear, eliminating barren and inferior stalks which produce only nubbins, and increasing the amount of OIL and PROTEIN in the corn for feed purposes. We believe in this corn we have a corn in which two bushels will do as much towards developing farm animals as with an ordinary corn 2½ bu. will do. This corn grows best on rich corn soil in the corn belt states. It is here that it attains its greatest perfection, producing the largest yields and richest quality. It ripens in 120 days easily.

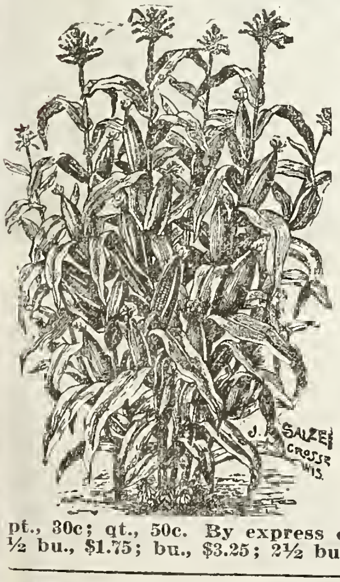
Price: Pkg., 5c; qt., 30c, postpaid. By freight, qt., 20c; pk., 60c; ½ bu., $1.25; bu., $2.25; 2½ bu., $5.00.

EARLY NORTHWESTERN DENT.

(Smoky Dent) 12 rows. This corn is in a class by itself, being a reddish dent variety. It is extremely early and quickly adapts itself to a new territory. It is a sure cropper and has become a great favorite with all who have grown it. It is an especial favorite in North Dakota. Under ordinary conditions the average height of stalk of this corn is 7 ft. 8 in. Average distance of base of ears from ground, 3 ft. 5 in. This is so early a corn that you will want it. Our stock is grown in Dakota. It's great for early.

Large pkg., 10c; lb., 20c, postpaid. By express or freight, pk., 75c; bu., $2.25.

BRAZILIAN FLOUR CORN.



One of the greatest novelties ever introduced. Originated in Brazil, where it constitutes the principal food of the inhabitants. It is truly a marvelous plant. Its strong points are:

1. Twenty-five barrels of flour can be grown from 1 acre (and this flour is of a fine grade), which is five times as much as wheat produces per acre.
2. The bread and biscuits baked therefrom are extremely palatable.
3. When boiled in a green state it has no superior among Sweet Corn, while its yield is thrice that of Sweet Corn.

☞Can be ground with our Family Grist Mill.

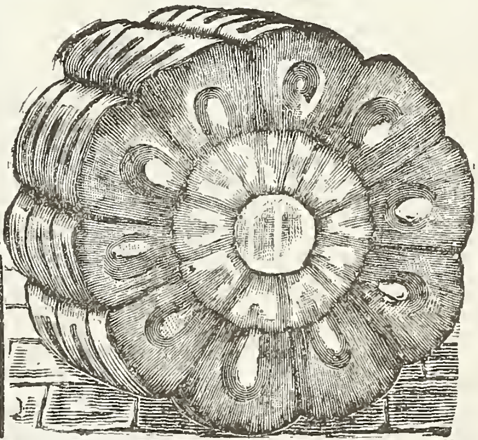
PRICE OF BRAZILIAN FLOUR CORN.

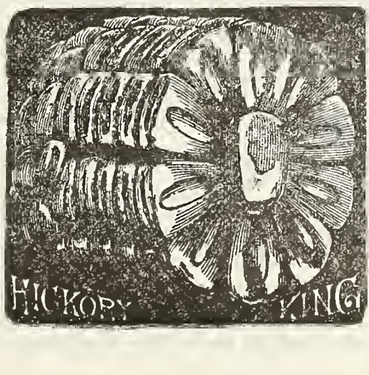
(For flour, plant 5 quarts per acre; for fodder, 10 quarts.) By mail, pkg., 10c; pt., 30c; qt., 50c. By express or freight, qt., 25c; pk., 90c; ½ bu., $1.75; bu., $3.25; 2½ bu., $7.00. Sacks, 22c each.

☞Always write for special prices on Corn if wanted largely, stating quantity and variety desired.

MINNESOTA KING CORN!

This Corn has become immensely popular owing to its extreme earliness, fine ears, beautiful kernels and wonderfully great yield. It has ripened for us at Mellette, S. D., repeatedly. It's a fine yellow dent Corn, doing well everywhere. Not only does it shine in the Dakotas on account of its extreme earliness, but right here in Wisconsin it makes glad the farmer with a yield equal to 80-120 bushels of as fine corn as you ever saw! It is splendid for fattening hogs and they will run over each other in getting at it. Pkg., 10c; qt., 35c, postpaid; by freight, pk., 65c; bu., $2.40; 2½ bu., $5.50.



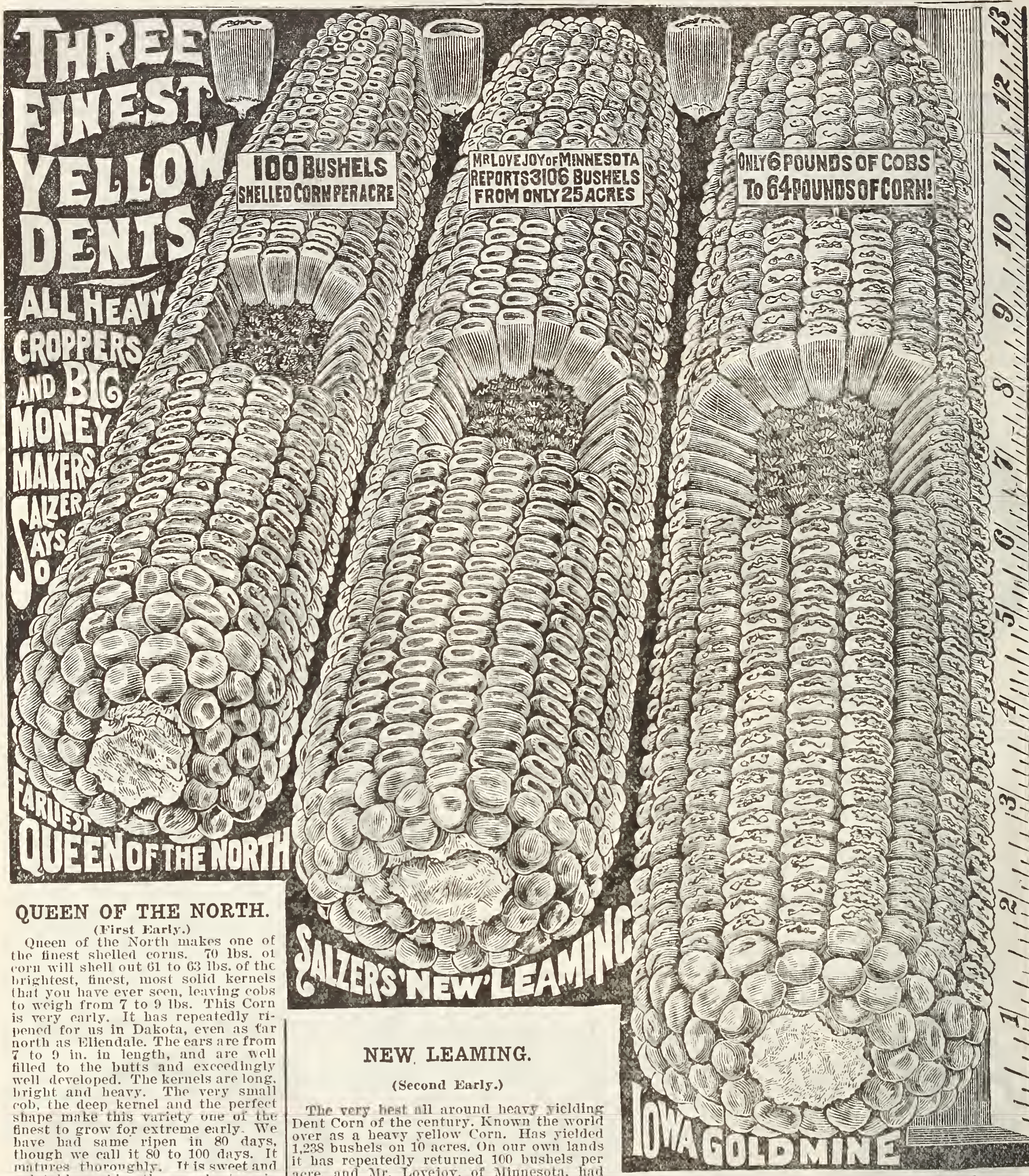


HICKORY KING CORN.

This is a late variety of White Corn. Kernels similar to the Minnesota King only white and much larger. It is especially adapted for middle and southern states.

PRICE OF HICKORY KING CORN.

By mail, pkg., 10c; qt., 35c; by express or frt., qt., 25c; pk., 75c; bu., $2.50; 2½ bu., $5.50


THREE FINEST YELLOW DENTS
ALL HEAVY CROPPERS AND BIG MONEY MAKERS SALZER SAYS SO
100 BUSHELS SHELLED CORN PER ACRE
MR LOVEJOY OF MINNESOTA REPORTS 3106 BUSHELS FROM ONLY 25 ACRES
ONLY 6 POUNDS OF COBS TO 64 POUNDS OF CORN!
13
12
11
10
9
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2
1
EARLIEST QUEEN OF THE NORTH
SALZER'S 'NEW' LEAMING
IOWA GOLDMINE

QUEEN OF THE NORTH.

(First Early.)

Queen of the North makes one of the finest shelled corns. 70 lbs. of corn will shell out 61 to 63 lbs. of the brightest, finest, most solid kernels that you have ever seen, leaving cobs to weigh from 7 to 9 lbs. This Corn is very early. It has repeatedly ripened for us in Dakota, even as far north as Ellendale. The ears are from 7 to 9 in. in length, and are well filled to the butts and exceedingly well developed. The kernels are long, bright and heavy. The very small cob, the deep kernel and the perfect shape make this variety one of the finest to grow for extreme early. We have had same ripen in 80 days, though we call it 80 to 100 days. It matures thoroughly. It is sweet and palatable, making the very best grain feed. The foliage is abundant. Considering the size of the ear, it is a surprisingly good yielder, due to the fact that a great many of the stalks bear 2 or 3 ears each. Every stockman, every farmer, every planter should have at least a small acreage of Salzer's Queen of the North Corn for early feed.

PRICE OF SALZER'S QUEEN OF THE NORTH CORN.

By mail, pkg., 10c; pt., 20c; qt., 35c. By freight, qt., 20c; pk., 65c; bu., $2.40; 2½ bu., $5.50. 5 bushels or more at $2.15 a bushel.

NEW LEAMING.

(Second Early.)

The very best all around heavy yielding Dent Corn of the century. Known the world over as a heavy yellow Corn. Has yielded 1,238 bushels on 10 acres. On our own lands it has repeatedly returned 100 bushels per acre, and Mr. Lovejoy, of Minnesota, had 3,106 bushels from 25 acres. This is bred from the original J. S. Leaming Corn. We have increased the size of the ear and its earliness and also the percentage of grain by careful breeding. We have also increased the depth and roughness of the kernel and the feeding value by increasing the protein and fat. Our stock has repeatedly ripened as far north as the Dakota lines.

PRICE OF NEW LEAMING CORN.

Pkg., 10c; pint, 20c; qt., 35c, postpaid. By freight, qt., 20c; pk., 65c; ½ bu., $1.30 bu., $2.40; 2½ bu., $5.50; 10 bu., $21.50.

Iowa Gold Mine is Extremely Early.

(Third Early.)

This Corn ripened thoroughly in Wisconsin, Kansas, Nebraska, Iowa and Illinois inside of 100 days. Now, this is very early for this very large, very deep kerneled, very fine Corn, and stamps it as one of the very earliest sorts. We believe this Corn, in a year or two, will thoroughly ripen in the Dakotas inside of 80 days, as through selection and cultivation we hope to ripen this remarkable Corn inside of that time; but when you think of its ripening in about 100 days in these great corn-growing states, you will readily see it is an extremely early sort.

PRICE OF IOWA GOLD MINE CORN:

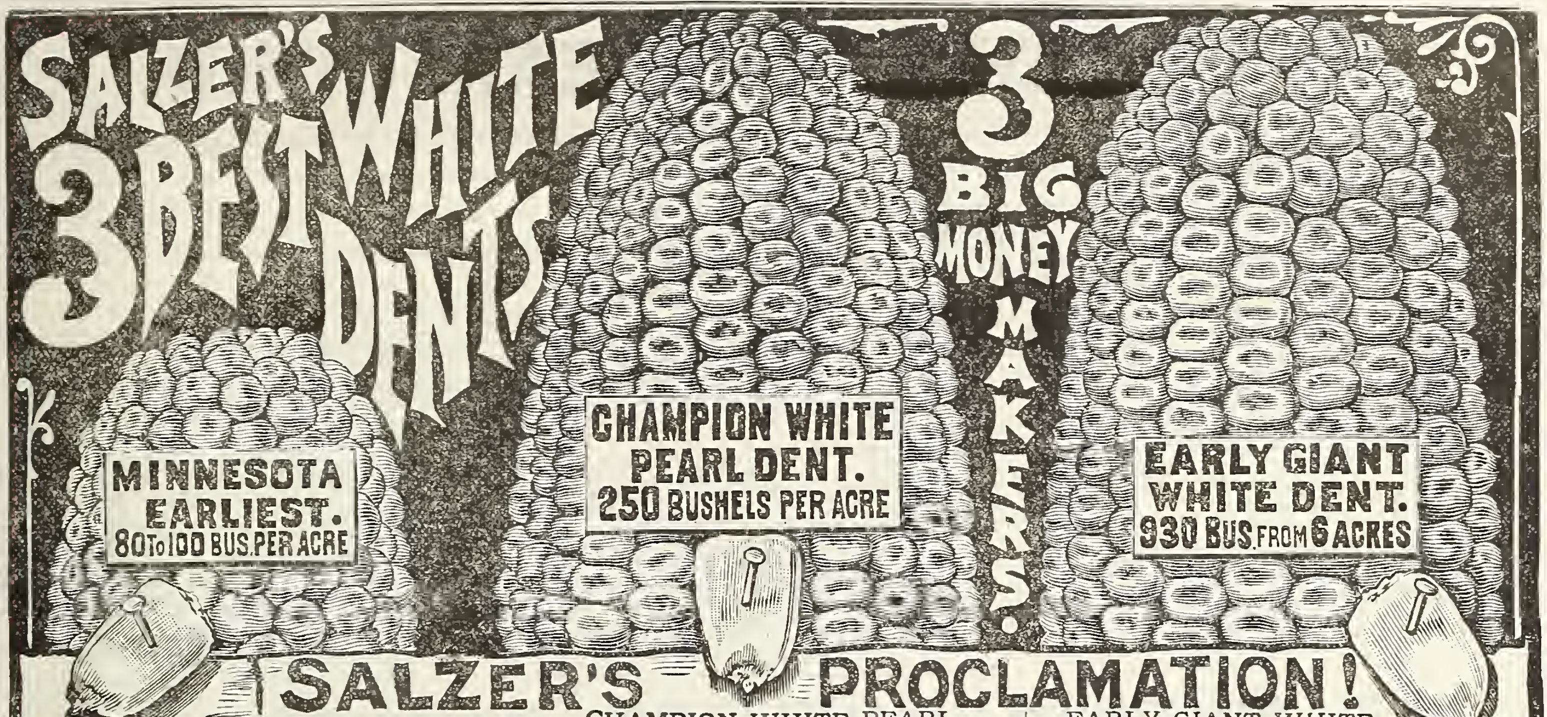
Pkg., 10c; pt., 20c; qt., 35c, postpaid. By freight, qt., 20c; pk., 75c; bu., $2.40; 2½ bu., $5.50.

THE 3 FINEST YELLOW DENT CORNS.

Above 3 Yellow Dents are without superiors in the corn-field! 1st. Queen of the North is the earliest of the three. 2nd. Salzer's New Leaming ripens next and is of a fine large Dent ear, and lastly, 3d. Iowa Gold Mine follows next in ripening and is the largest of all three!

SPECIAL PRICE OF ABOVE THREE CORNS.

By mail: 1 pkg. of each, 20c; 1 pt. of each, 50c; 1 qt. of each, 85c. By freight: 1 qt. of each, 50c; 1 pk. of each, $1.90; ½ bu. of each, $3.00; 1 bu. of each, $6.00.


SALZER'S 3 BEST WHITE DENTS
3 BIG MONEY MAKERS!
MINNESOTA EARLIEST. 80 To 100 BUS. PER ACRE
CHAMPION WHITE PEARL DENT. 250 BUSHELS PER ACRE
EARLY GIANT WHITE DENT. 930 BUS. FROM 6 ACRES

SALZER'S PROCLAMATION!

MINNESOTA EARLIEST DENT.

(First Early.)

This is the earliest White Dent Corn in existence. The ears measure from 8 to 10 inches long, are extremely healthy, and the kernels seem to be set in as tightly as though they were wedged. It is eagerly eaten by all cattle, swine, horses, poultry, etc. The kernel is quite large, but the cob is small, while the Corn is extremely early. It has ripened without trouble in South and North Dakota, and other Western states. **Ripe and fine on August 25th,** that's what our farm manager reports—and such big ears, too; why it proved itself earlier and finer and heavier yielding than the Flint Varieties, with big ears, often ten inches long. **Price: Big pkg., 15c; pt., 30c; qt., 50c, postpaid; by freight, ½ pk., 50c; pk., 75c; bu., $2.40; 2½ bu., $5.50.**

CHAMPION WHITE PEARL.

(Third Early.)

This corn easily stands head and shoulder above all other white corn sorts.

When you place this corn into the ground in spring it quickly sprouts. It sinks its roots. It establishes itself firmly and by means of its long rootlings secures nourishment and moisture more than the ordinary corn, and with the sunshine and atmospheric conditions added, it manufactures quickly into large well developed. handsome ears, maturing same early and of colossal size and quality.

Repeated yields and tests from farmers give this corn a yield of 250 bus. of ears per acre. It's a corn to tie to. The ears are larger than Giant White Dent, but it is somewhat later. We are positive this corn will please. **Price by mail.**

Pkg., 10c; pt., 20c; qt., 35c, postpaid.

By Freight.

Peck, 65c; ½ bu., $1.25; bu., $2.40; 2½ bus., $5.50; 10 bus., $21.50.

EARLY GIANT WHITE.

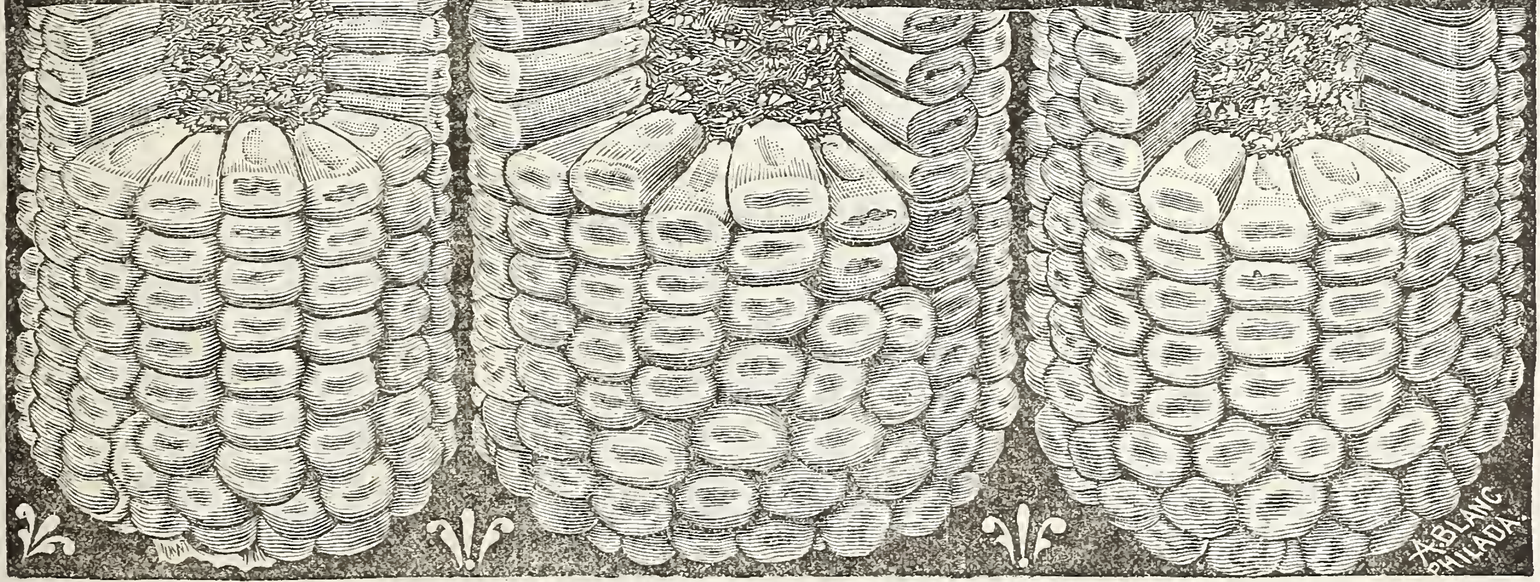
(Second Early.)

A magnificent early, large eared. giant White Dent, yielding enormously in every state where corn grows. It is so early, so good, so heavy yielding, that everyone praises it. It never has failed to ripen big crops of splendid White Dent Corn at La Crosse. Of it Mr. Layton Yancy, Lafayette Co., Mo. (we don't give his full address; we did a year or so ago, and he was flooded with 1,300 letters or more to answer inquiries about this great Corn), writes: "Your Giant White made a splendid yield. Was ready to crib almost 60 days before our home-grown seed. It has—most all of it—been spoken of for seed." Now, then, the way to make money is to follow, Mr. L. Yancy's example. Plant new varieties of Seed Corn, Oats, etc., and sell them to your neighbors for seed.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by freight, pk., 65c; ½ bu., $1.25; bu., $2.40; 2½ bu., $5.50; 10 bu., $21.50.

THE THREE BEST WHITE DENTS.

Here you have them:
First—The Minnesota Earliest. This is for extremely early. Ears are somewhat small, but very early.
Second—Giant White Dent. Large eared. Second early. Returned at La Crosse the splendid yield of 930 bus. on six acres.
Third—The Wonderful Champion White Pearl with colossal sized ears of finest quality, yielding 250 bus. per acre.


A. BLANC PHILADA.

SPECIAL PRICE OF ABOVE THREE CORNS.

By mail: 1 pkg. each, 25c; 1 pt. each, 55c; 1 qt. each, 90c. By freight: 1 qt. each, 60c; 1 pk. each, $2.00; ½ bu. each, $3.00; 1 bu. each, $6.00.

1. SALZER'S SUNBEAM CORN.

If there is a better corn, a larger eared corn, a heavier yielding corn, an earlier giant eared variety than Salzer's Sunbeam, we do not know it.

It is a wonderful corn. It sinks its roots deeply after nourishment and plants itself firmly into the ground, ready to do duty in the way of enormous yields.

In the production of this corn, we have endeavored to breed out all the barren and weakly and sickly stalks that so often cut down the yield and quality of new as also old varieties of corn.

Instead of offering this two or three years ago we have kept it and have worked upon it until today we believe we have in it the finest, heaviest yielding, largest eared, earliest yellow dent corn in existence.

400 BUS. PER ACRE.

It seems almost impossible and yet why should not you get 400 bushels of heavy Yellow Dent corn per acre.

Let us reason together. You have good corn land, rich and strong. We have the proper seed to put thereon. Take an acre and put upon it a peck of Salzer's Sunbeam Corn. Plant it 11 inches apart in the row and the rows good 4 ft. apart. In this way you will get over 11,000 stalks. Ears grow giant in size and if your season is right and the prevailing conditions right there is no reason under the sun why you should not average 2 to 3 pounds per stalk.

3 lbs. to the stalk would mean 33,000 lbs. of corn to the acre. Figuring 70 lbs. to the bushel would make 470 bus. to the acre. Now then cut that in two and it will be 235 bushels. That does not look unreasonable does it?

See here, Mr. Farmer! Your splendid training as a corn grower, and your fine corn land ought to give you for 1191 easily 235 bus. per acre for each and every acre you plant to.

SALZER'S SUNBEAM CORN.

Convince yourself. Try it. The yield will astonish and the quality bewilder you.

Sunbeam is the earliest **giant eared corn we know of.** Planted at La Crosse it was ripe by the 15th of September. It was planted in North Dakota and it was ready to pick before the frost. In South Dakota it snapped its fingers at Jack Frost, while in Iowa and Illinois it made so wonderful a yield as to astonish the farmers who tested same. Plant an acre in the Dakotas, Northern Wisconsin and Minnesota, get it acclimated, save your own seed and in 1912 you will plant largely of this splendid variety.

We hope you and everybody will give same a thorough trial and with this in view we have made the price very, very low.

A 15c package will give you one bushel of selected ears for 1912. A quart should give **you 5 bus. of good** seed corn for 1912.

PRICE: By mail—Big pkg., 15c; pt., 30c; qt., 45c, postpaid. By express or freight—Pt., 20c; qt., 30c; pk., 90c; ½ bu., $1.50; bu., $2.75; 2½ bus., $6.00.

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2. WISCONSIN GOLDEN GLOW, (Wisconsin No. 12).

This corn has a proud history. It has been cared for and fostered by Prof. Moore, that noted and famed corn specialist of the Wisconsin University. It is a cross of Wisconsin No. 8 and the famous North Star Corn, combining the extreme earliness of the former with the larger ears and heft of the latter.

It was first distributed in a small way in 1908 among the members of the Wisconsin Experiment Association and the reports these men made after one year's trial of the corn was extremely flattering.

Then came 1909, which increased everybody's admiration and respect for this splendid corn and 1910 has only added new laurels and new fame.

Over in Minnesota they have a famous corn for that state known as Minnesota No. 13, and we are told there is no difference between Wisconsin Golden Glow and Minnesota No. 13. Indeed, prominent Agriculturists claim they are the same, but Prof. Moore is of the opinion that Golden Glow has 5 or 6 years more careful, painstaking, successful breeding back of it than the Minnesota No. 13. The ears of Wisconsin Golden Glow are large, fully as large as the Wisconsin Silver King. They are finely shaped, deeply kerneled, good color, very heavy, extremely early and is positively one of the greatest corns for Wisconsin, Minnesota, Michigan, the northern parts of Illinois, Iowa, South Dakota and should do admirably well in the southern tiers of the counties of North Dakota.

We are sorry that our stock of this magnificent variety is not overlarge.

PRICE: By mail, big pkg., 10c; pt., 30c; qt., 45c, postpaid.
By express or freight; Pkg., 10c; pt., 20c; qt., 30c; pk., $1.00; ½ bu., $1.75; bu., $3.00; 2½ bus., $7.00.

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3. SILVER KING (Wisconsin No. 7).

Famous corn! best loved corn in Wisconsin; a corn that stands ready to give a glad account of itself whenever planted, and for Southern Minnesota, South Dakota, Northern Iowa, as also the lower two-thirds of Wisconsin, it will yield more bushels of fine corn than any other white Dent.

History—Hats Off to Prof. Moore:—This corn originated in northern Iowa. Prof. Moore brought it to Wisconsin a few years ago and has developed and improved it and sent it out over the state through the members of the Wisconsin Experimental Association. Ours was the first seed house to offer it, cataloging it for the first time in 1907. In 1906, 275 members of the Wisconsin Experimental Association tested it and reported an average yield of 59.2 bushels of shelled corn per acre, which was nearly double the corn average for the whole state. On the Experiment Station farm that year 22 acres yielded 75 bushels per acre. In 1907, a poor corn year, the average yield of Silver King throughout the state was 54.5 bushels per acre, while the breeding plot on the Station farm gave the remarkable yield of **98 bushels per acre.** This past season, 1908, **the entire acreage of the Wis. Ex. Station, 22 acres, gave the very high average of 93 bushels shelled corn per acre.** At the National Corn Exposition in 1907, **Silver King took 8 straight premiums,** and at the recent 1908 show at Omaha it took practically **all the premiums in the Wisconsin Class.**

Description:—Look at the illustration. Ears averaging 8 to 9 inches, always filled out clear to the tips, and very uniform in size and type. The corn is pure snow-white in color with good length kernels set compactly in straight rows. The corn is a strong grower, early enough to mature as far north as Oshkosh, Wisconsin, and is especially adapted to resist cold weather. It has a decided double-ear characteristic, one reason for its fine yield records.

Value:—We feel that we can hardly rate the value of this corn too high. **It gets ripe and it produces the yield.** Prof. Moore says, "Push it hard. It will stand it." It has almost revolutionized corn growing here in Wisconsin, and has placed our state **first in the list of all the states west of Ohio for yield per acre.** The November, 1908, Crop Bulletin of United States Agricultural Department is our authority for this statement. How is that for a state not in the so-called corn belt? Silver King is largely responsible for this. 92.2 bushels shelled corn per acre is a good showing for ordinary field culture. That is the record of this variety at the Station farm in 1908. Hundreds of young men, the leading farmers of Wisconsin, are ready to swear by Silver King. These progressive young farmers, members of the Wisconsin Experimental Association, have grown our stock for us, **the finest and largest stock of corn we ever had to offer. Order our high-grade fire-dried Silver Corn if you want the best.**

PRICES OF SILVER KING CORN.

PRICE: By mail—Big pkg., 10c; pt., 25c; qt., 40c, postpaid. By freight—Pkg., 10c; qt., 25c; pk., 75c; bu., $2.50; 2½ bu., $6.00; 10 bu., $20.00.

A peck of each of above Trio sufficiently to plant 4 acres, $2.50; 1 bushel, each, $7.00.

WISCONSIN SUNSHINE CORN.

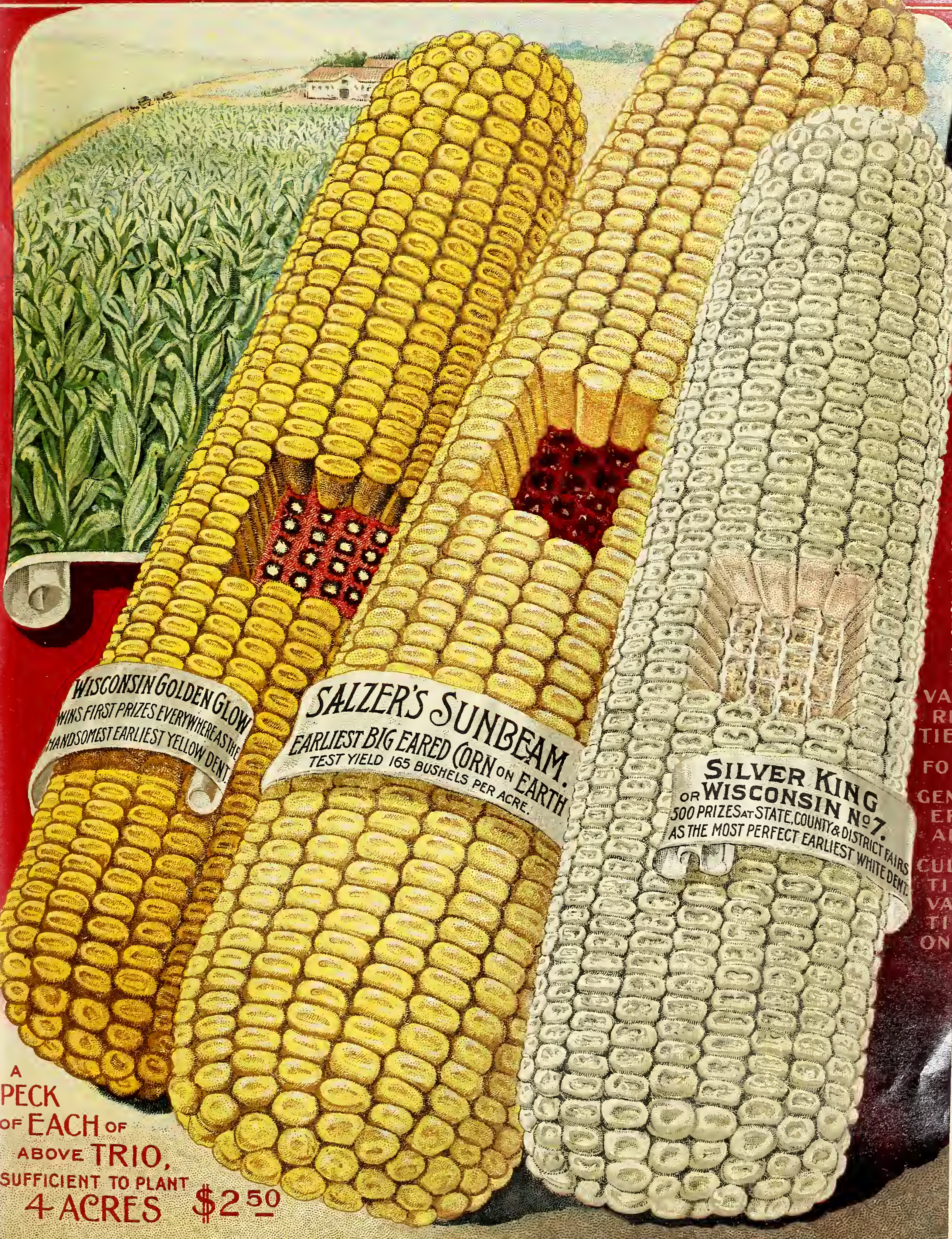
Introduced by us, for the first time in 1910, and it is by far the earliest large dent corn in existence, and also the largest eared early corn. Indeed, it is one of the earliest yellow dent, handsome eared corns in existence. It won easily at the great Interstate Fair at La Crosse over all competitors as the earliest yellow dent corn. In our mind it is decidedly earlier than such corns as Wisconsin No. 8, Queen of the North, Van's Blue Ribbon, Minnesota No. 13, etc. It is the result of a scientific hybridization made fifteen years ago by a practical seed corn grower, and followed by careful selection each year since to obtain the earliest large-eared corn in the world. Of very strong, vigorous character, growing more rapidly than any other variety from the day it is planted. Its quick growth really surprises one with the speed with which it hurries on to make ears. The stalks usually have from nine to eleven blades, while most ordinary corn has thirteen blades. Leaves quite broad of dark, emerald green, healthy color. Has been planted as late as June 26th and yielded a splendid crop. We claim it will mature in eighty to ninety days. Ears are larger, smoother and easier to handle than Pride of the North and will yield one-third more under the same conditions. An average bushel of seventy pounds will make sixty pounds of shelled corn. It has for years been selected from stalks which set the ears three feet or less from the ground and this has a tendency to make it earlier. Fully 40 per cent of the stalks produce two good ears. It is the "farmer's reliance" every year. **The originator has taken the first prize for** early yellow corn at every fair at which it has been exhibited. It's a wonder for so early!

We think that you could safely plant same as far north as North Dakota and Northern Minnesota and Montana.

Our method would be to plant an acre, acclimate same, save the seed stock and next year you will plant a great deal of this corn and wonder how you ever got along without it. Stock very short.

PRICE: By mail—Big pkg., 15c; pt., 30c; qt., 45c, postpaid. By express or freight—Pt., 20c; qt., 30c; pk., $90c; ½ bu., $1.50; bu., $2.75; 2½ bus., $6.00.

SALZER'S TRIO OF EARLIEST FIELD CORN.


WISCONSIN GOLDEN GLOW
WINS FIRST PRIZES EVERYWHERE AS THE HANDSOMEST EARLIEST YELLOW DENT.
SALZER'S SUNBEAM.
EARLIEST BIG EARED CORN ON EARTH
TEST YIELD 165 BUSHELS PER ACRE.
SILVER KING
OR WISCONSIN No 7.
500 PRIZES AT STATE, COUNTY & DISTRICT FAIRS AS THE MOST PERFECT EARLIEST WHITE DENT.

A
PECK
OF EACH OF
ABOVE TRIO,
SUFFICIENT TO PLANT
4 ACRES $2.50

EMMER OR SPELTZ.

I want to tell you right here with all the persuasive force I can command that this is the greatest food of the century and well may ye Sons of Man lend me your ears while I relate a narrative of thrilling interest. In a little province in Austria, there are found fat cattle, fat poultry, geese, horses, sheep, pigs, yes, every animal seems fat, happy and healthy. Over in Germany, in one of the biggest farming districts, we found the same thing. So conspicuous did this appear that we sought the cause. **What is it? we queried.**

SPELTZ OR EMMER.

That funny cereal; no, that grand. glorious, magnificent cereal. It is not oats nor wheat, nor barley, nor rye, nor corn, nor spurry, nor hog peas, nor timothy hay, but a golden combination of all of them. How we wish at this moment we had the eloquence of a Henry Clay, the matchless word-painting of Carlyle, the brilliancy of Chauncey Depew, to depict to you, Mr. Farmer, the untold value of Speltz, this great combination of foods.

A. E. Steen, S. Dak.—"God bless Salzer Seed Co. The 40 acres Speltz I sowed on your urgent request has saved me from ruin! The drought ruined everything here, but I have enough Speltz food to keep all my cattle, hogs, horses, etc., until another year. Salzer, I thank you from the bottom of my heart."

Jacob Pflugfelder, Maple Park, Ill., says: "What is It (Speltz) grew enormously. I never saw anything like it. It yielded at the rate of 90 bushels of seed and nearly 8 tons of hay per acre."

Blanchard Brothers, Chaffee Co., Colo.—These boys are bright farmers, and they write under date of Oct. 7: "We have just threshed 182 bushels of Salzer's Speltz from the 100 lbs. of seed you sent us last spring. We are highly pleased with it. The neighbors all think it marvelously wonderful. Nearly all of the 182 bushels sold at $2.00 for seed. Speltz and Alfalfa are our money-makers. We expect to order several barrels of potatoes from you."

Frank A. Woodfill, Jefferson Co., Ind., says: "I grew on ordinary soil 55 bushels of Speltz to the acre."

Fred Wolf, Chadsworth, Ill.: "Speltz has been the wonderment of the neighborhood, as well as the farmers who passed our place, as I planted the seed right along the fence. It is enormously prolific."

Hon. H. F. Hunter, S. D.: "Speltz, Salzer, is Speltz, and Speltz, Salzer, beats the band; in other words, Speltz, to my mind, is the most profitable hay and grain food combined on earth. Your Bromus is immense, your Victoria Rape is marvelous as a green food, but Speltz, Salzer, beats them all."

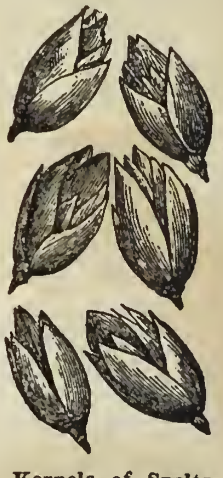
**YIELDS
60 TO 75 BUS.
OF
RICHER FOOD
THAN CORN
AND GIVES BESIDES
FOUR TON
OF GOOD HAY
PER ACRE**

"TEN THOUSAND POINTS!

"Why? you ask. I'll tell you. Speltz is good for pasture; Speltz fattens in the green state; Speltz, as a green grass hay food, gives often 100 leafy stalks from one seed, so heavy a stooler; but that is not all; Speltz as a hay—dry—is immense. First, you thresh 50 to 80 bushels of grain, equal to corn, or barley, or oats, or rye, or peas, or wheat as a food; and then comes four to six tons of straw, equal to timothy. Speltz, Salzer, beats the band. It's the perfection of food for cattle, hogs yell for the food, cows jump a six-foot fence to get at the straw hay, horses fight for it, sheep delight and fatten on it, poultry relish the grain—I tell you, Salzer, Speltz is the greatest dry food on earth! I shall sow 100 acres next year for my stock. If I sow Speltz for two years I can wear diamonds and silk underwear!" (He's wearing them now on one year's Speltz and Bromus crop!—Salzer.)

JOHN A. SALZER SEED CO. SAYS:

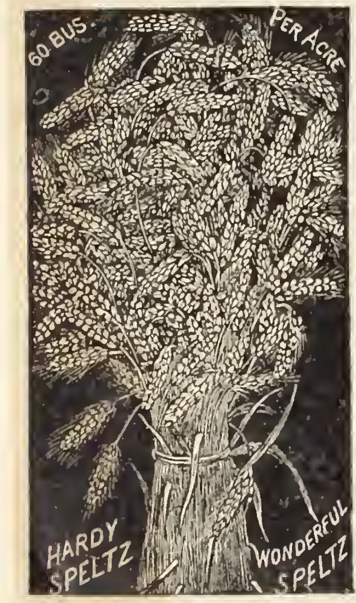
We endorse Speltz without qualifications. When we tell the farmer it's safe to sow Speltz anywhere in the United States, he believes it. We never fool the farmer. We know whereof we talk. We farm in five different states ourselves. To make farming pay one must be alert and awake. We try every seed under the sun. Speltz surprised us in Europe. It astonished us. We brought it to America. Here it completely captured us. Now, if you have an acre of land upon which you wish to grow 40 to 80 bushels of rich cereal food and four tons of rich straw hay then plant 62½ lbs. Speltz.



Kernels of Speltz in the Hull.

IT'S THE RICHEST FOOD THAT'S OUT.

How Nature takes care of man! Just look at it! Several years ago the fattening of hogs in the Dakotas, Montana and the North was thought impossible. Then came Salzer's Beardless Barley, Hog Pea and Speltz and Earliest Corns! these are things which make it possible to fatten hogs anywhere on earth, and do it as cheaply, if not cheaper and better than with corn alone! Speltz is a richer food than corn. For fattening cattle and swine it is unapproachable. It cannot be beat. **It fattens.** It does this easily and well, and makes the best kind of pork and beef, and so cheaply! You can grow it anywhere, where wheat or oats grow, Speltz will also thrive. Try it this year, Mr. Farmer, and be happy. Everything eats it and grows strong and healthy and fat. Try it this season. It will surprise and please you. Try Speltz, Rape, Bromus, Billion Dollar Grass and Amber Cane, and you have the greatest foods on earth!



$80.00 PER ACRE.

A pleased customer of ours praises Salzer's Speltz through thick and thin. He is happy, and well he may be. Two years ago he purchased from us 125 lbs. of Speltz, sowed same on 2 acres, harvested some over 130 bushels and sold for seed $160.00 worth to his neighbors at the rate of $1.25 per bushel.

Speltz is positively one of the biggest money makers on earth.

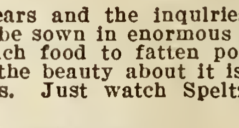
FOR 1911.

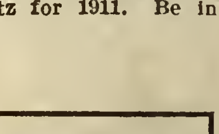
The record Salzer's Speltz made the past two or three years and the inquiries coming from all over the United States thus far this fall proves that Speltz will be sown in enormous quantities in every state and territory of the union. Everybody will want it for rich food to fatten poultry, sheep, hogs, swine, cattle and horses, etc., etc. There is no food better and the beauty about it is that it will grow in each and every state in the union and return handsome yields. Just watch Speltz for 1911. Be in the swim, plant 5 to 10 acres, it will pay you handsomely.

CULTURE OF SPELTZ [EMMER]

USE 50 TO 62½ LBS. PER ACRE.

The culture of Speltz is simplicity itself. It's just as easy as the growing of oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 50 to 62½ lbs. per acre. We sow of Speltz when we use Salzer's 20th Century Strain 50 lbs. to the acre, and when we use the Choice Speltz 62½ lbs. per acre on ordinary corn or wheat soil. Some farmers prefer a heavier seeding, using 75 lbs. to the acre. This would be not quite two bushels by measure. As Speltz is a heavy stooler we think 50 lbs. of the 20th Century on rich soils a plenty to sow. In the green state it makes an excellent pasture. Cut when grain is past the middle stages of milk, when it will make splendid grain and lots of straw hay of excellent quality. Thresh like wheat, only not so closely. The hull and kernel can then be fed or first ground. It is a grain to sow for profit. Your chickens and geese, your horses and colts, your cows and calves, your sheep and swine, all will eat it eagerly and flourish. It's as easily grown as oats. The hull and all can be ground into food so rich, so nourishing, so appetizing, that your stock will fight for it. Every state in the Union will raise it during this year. Speltz is one of those things we love to endorse, delight in urging you to plant, because we know it will satisfy you fully and completely. Have you noticed the price of Speltz? Only $3.50 for 125 lbs., sufficient to fully sow two acres. That's the way we do. We place the price so low that you can afford to try it abundantly. We know trying it will make you a steady planter of Speltz and you will, like happy Harry Hunter "wear diamonds and silk underwear," because Speltz will bring your stock into fine, fat, healthy condition.





The swine and the cow, the mule and the horse, the calf, chicken and goose, all cry for Speltz!

PRICE OF SPELTZ (Emmer):

☞Price—Choice Speltz: 1 lb., 25c, postpaid; by freight, 50 lbs., $1.50; 62½ lbs., $1.85; 100 lbs., $2.90; 125 lbs., $3.50; 500 lbs., $13.00.

Salzer's 20th Century Speltz: Pkg., 10c; lb., postpaid, 30c; by freight, 50 lbs., $2.10; 62½ lbs., $2.50; 100 lbs., $4.00; 125 lbs., $4.75; 500 lbs., $17.50.

OATS

Salzer's SILVER MINE Oats
Yield 80 to 200 Bushels Per Acre.
Price: Bu. $1.25; 2½ bu. $2.90; 10 bu. $11.

1. SALZER'S SILVER MINE OATS.

No Oats ever offered created such a sensation as Salzer's Silver Mine Oats. It no doubt was the greatest Oats ever introduced up to this time, but must now give way to our National and Emperor William Oats. We have for years made Oats a great specialty of our business, and to show you what Silver Mine Oats can do for you, we introduce here a testimonial on same. It is a White Oats, strong, stiff straw, and we are sure you will be delighted with same.

Mr. P. U. Sinnott, Randalia, Iowa, among others, writes: "Salzer's Silver Mine are the most wonderful Oats I have ever seen. I purchased of you 2½ bushels, which I sowed on 1 measured acre, and harvested 196 bushels and 15 pounds, only lacking 3 bushels and 17 pounds of the coveted 200 bushels. I am sure I would have gotten 200 bushels, yes, much more, but the season was so dry.

PRICE OF SALZER'S SILVER MINE OATS: Pkg., 10c; lb., 30c; 4 lbs., $1.00, postpaid. By freight: Pk., 50c; bu., $1.25; 2½ bu., $2.90; 10 bu., $11.00.

2. SALZER'S GREAT NORTHERN OATS.

It has very strong, stiff straw, does not lodge easily, with a soft shell, large kernels, and is relished by horses. We introduce herewith one letter to show you what our customers think of this Oat.

Hon. I. D. O'Donnell, General Manager M. & M. Land Co., Montana, under date of July 15 writes: "I had 162½ bushels of Salzer's Great Northern Oats from the 2½ bushels planted on 1 acre." That tells the story; 162½ bu. per acre on 100 acres, 16,250 bu., at 40c, would net $6,500.

Price: Pkg., 5c; pk., 50c; bu., $1.25; 2½ bus., $3.00; 10 bus., $11.75.

3. BLACK PROLIFIC OATS.

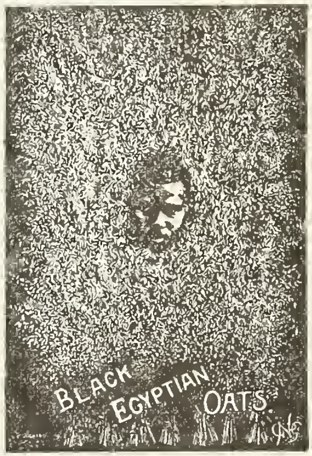
A grand Oats which is, with us, absolutely rust-proof, of great vigor and health. Our stock, like all black Oats, runs into light shades. Pkg., 5c; pk., 50c; bu., $1.40; 2½ bu., $3.40; 10 bu., $12.50.

4. BLACK EGYPTIAN. (Imported.)

Our climate in America seems to be against keeping Black Oats black. It soon puts on light shades, hence we annually import an almost coal black oat for those who wish something really fancy and are willing to pay the cost.

For our own use we think the prolific Black Oat fully equal to any imported oat, though it is never so heavy, never so black, never so fine looking. We are sure that our farmer friends who will try this oat will say they have never seen any finer.

Price: By mail, big pkg., 15c; lb., 40c, postpaid. By freight: Pkg., 15c; lb., 30c; peck, $1.00; ½ bu., $1.75; bu., $3.00; 2½ bu., $7.00.


BLACK EGYPTIAN OATS.

5. IMPROVED WHITE RUSSIAN OATS.

A wonderful stooler; 2,268 grains have been counted from one grain, yielding fully one-third more than common white Oats. Seed this year is light. Peck., 50c; bu., $1.10; 2½ bu., $2.70; 10 bus., $10.75.

6. SALZER'S BIG FOUR OATS.

Named on account of the peculiar whorl, making long heads of Oats with usually a dozen side shoots. Ten acres of **Big Four** under good conditions, ought to give you 1,000 bushels easily.

250 BUSHELS PER ACRE.

Mahlon M. Luther, East Troy, Pa., under oath deposes: "I planted 2½ bushels of Big Four Oats on 1 acre of ground, and harvested 250 bu. of 32 lbs. per bus. It is positively the greatest Oats I have ever grown; has very strong, stiff straw, and long heads filled to the tip with very plump, heavy kernels, and is a great stooler. That is one important reason for such an enormous yield."

Price of Big Four Oats: Pkg., 10c; 1 lb., 30c, postpaid. By freight: Pk., 60c; bu., $1.30; 2½ bus., $3.25; 10 bus., $12.00.

7. LINCOLN OATS.

This Oat has done remarkably well in all sections. It is very early and thus far proved to be rust proof. It has given wonderful results as a yielder. Straw is stiff and strong . Grain is handsome and is valuable for feeding as well as grinding for oatmeal, on account of its thin hull and heavy meat. To get the genuine Lincoln Oats buy of us. **Price of Lincoln Oats: Per pk., 40c; bu., $1.10; 2½ bu., $2.60; 10 bu., $9.50.**

8. SWEDISH SELECT OATS. (Brookings College Grown. See P. 92.)

Price: ½ pk., 25c; pk., 35c; bu., $1.25; 2½ bu., $3.00; 10 bu., $11.50.

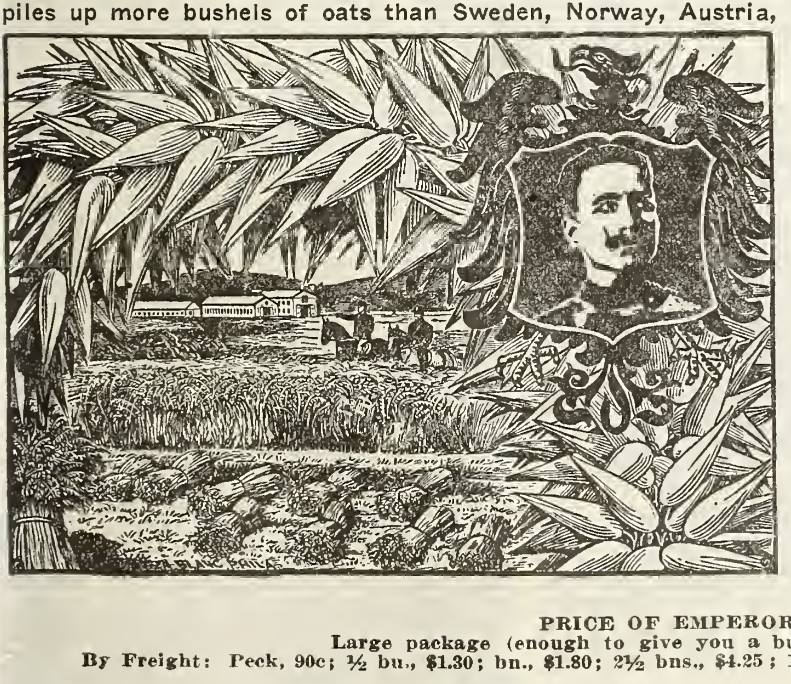
9. ROOSEVELT OATS.

Brought forward by a Minnesota firm. We have 600 bushels. Yielded for us, at the rate of 45½ bushels per acre. Claimed by the introducers to go 150 bu. per acre! Well it didn't by us, but will try again for 1911! **Pkg., 10c; lb., 35c, postpaid. By freight: Peck, 50c; bu., $1.30; 2½ bu., $2.75; 10 bu., $10.50.**

EMPEROR WILLIAM OATS.

This Oat is making its fourth annual bow to you. So enormous has been the demand for same that each year we were several thousand bushels short; but believe, that for 1911 we have grown enough! It is an oat that cames from the greatest oat country in the world, Germany. It has been tested on my farms and grown extensively the past few years, and although the seed of this Oat this year is somewhat light, as in ordinary years it weighs easily 40 lbs. to the bushel, nevertheless it is an Oat worth sowing for 1911 and we will tell you why.

Do you know that Germany grows more oats than nearly the whole of Europe put together, outside of Scotland and England? Of course, we know nothing of Russia because that country does not give us statistics on oats, but Germany piles up more bushels of oats than Sweden, Norway, Austria, Italy, Spain, France, Holland and the whole bunch put together. Why is this? Germany has no better land than we have. Germany's farmers are no wider awake than ours, but Germany has always taken high rank in the production of good seeds, whether this be in the flower seed or vegetable seed or farm seed line and this new Oat, Emperor William, is another oat marvel.



It is a great big kerneled variety, big enough to satisfy anybody, and it is in good Oat years unusually heavy, weighing then from 38 to 46 lbs. per measured bushel.

When I was in Germany a few years ago and obtained my seed stock of this Oat, I saw it growing in the richest valleys of the Rhine and was completely captivated with its remarkable appearance and remarkable properties. It was a heavy stooler. That pleased me. It had strong, stiff jointed straw. That tickled me. It had long ears filled to the plump with great big heavy plump kernels. That filled me with delight, and it was not long until I had bargained for the crop.

I have grown this Oat successfully here in Wisconsin and Dakota and Minnesota, and have given it a most thorough trial and find it not wanting in any respect that goes to make up a great splendid variety of oats for the American planter.

PRICE OF EMPEROR WILLIAM OATS:
Large package (enough to give you a bushel of seed), 15c; lb., 35c, postpaid.
By Freight: Peck, 90c; ½ bu., $1.30; bu., $1.80; 2½ bus., $4.25; 10 bus., $15.00; 20 bus., $29.00; 100 bus., $130.00 net.

Salzer's National Oats

Clear the Track! Here's the Monarch! The Dan Patch of the Oat field! Nothing like it on Earth!—As Dan Patch captured the world's pacer record, so Salzer's New National Oats takes the cake; carries off the first prize as the biggest yielder everywhere. One of the rare qualities of this Oats is the peculiar, remarkable heavy heads and branches produced by each stalk. Another thing that occurs to us as we write this is: It is the sixth of our really great Oats that the John A. Salzer Seed Co., introduced. First came **Salzer's White Bonanza with 134 bushels** per acre; then came our great Northern Oats with **131 Bushels.** Salzer's Silver Mine Oats with 209 **bushels,** followed by Salzer's Big Four Oats with 200 bushels, then our 20th Century Oats with **its big yield; and** now to complete the sextette, comes our **NATIONAL OATS**, with **a yield so large, so satisfactory, so profitable, so generally good,** yielding here, there, and everywhere, **great healthy, prodigal crops,** that we feel we may well shout "Eureka!" for in our **NATIONAL OATS,** we believe, we have introduced an Oat that combines every good quality that one seeks in Oats.

Good heavy yielding Oats have long been our hobby. We reasoned, What's the use of growing only 25 to 35, or even 40 bushels White Oats per acre, when with an improved sort, that same acre can be made to yield 60, 80 or 200 bushels and more! We admit that fifteen years ago on our own farms, we seldom had over 35 bu. per acre; but my, how things have changed since then! We would honestly be ashamed to have a yield of less than 80 bushels per acre now.

THE HEADS OF SALZER'S NATIONAL OATS are large, long and filled with big, plump kernels hat weigh out a bushel very fast. We are accused by some parties that we exaggerate on yields. We claim right here that we do not. There is not a single yield given in our catalogue that some wide-awake farmer did not have, and that you, yourself could have, right on your own soil, under your own eyes and under your own supervision. **If you but will.** There is no question about this. You are just as good a farmer as any one else, if you wish to be, and if you wish these big yields, you can have them every time. You must live up to the conditions: The ground must be ploughed thoroughly, seed must be sown carefully, soil must be tilled constantly and kept free from weeds. Get Salzer's big yielding seed, and they will astonish you with big, big, big,yields.

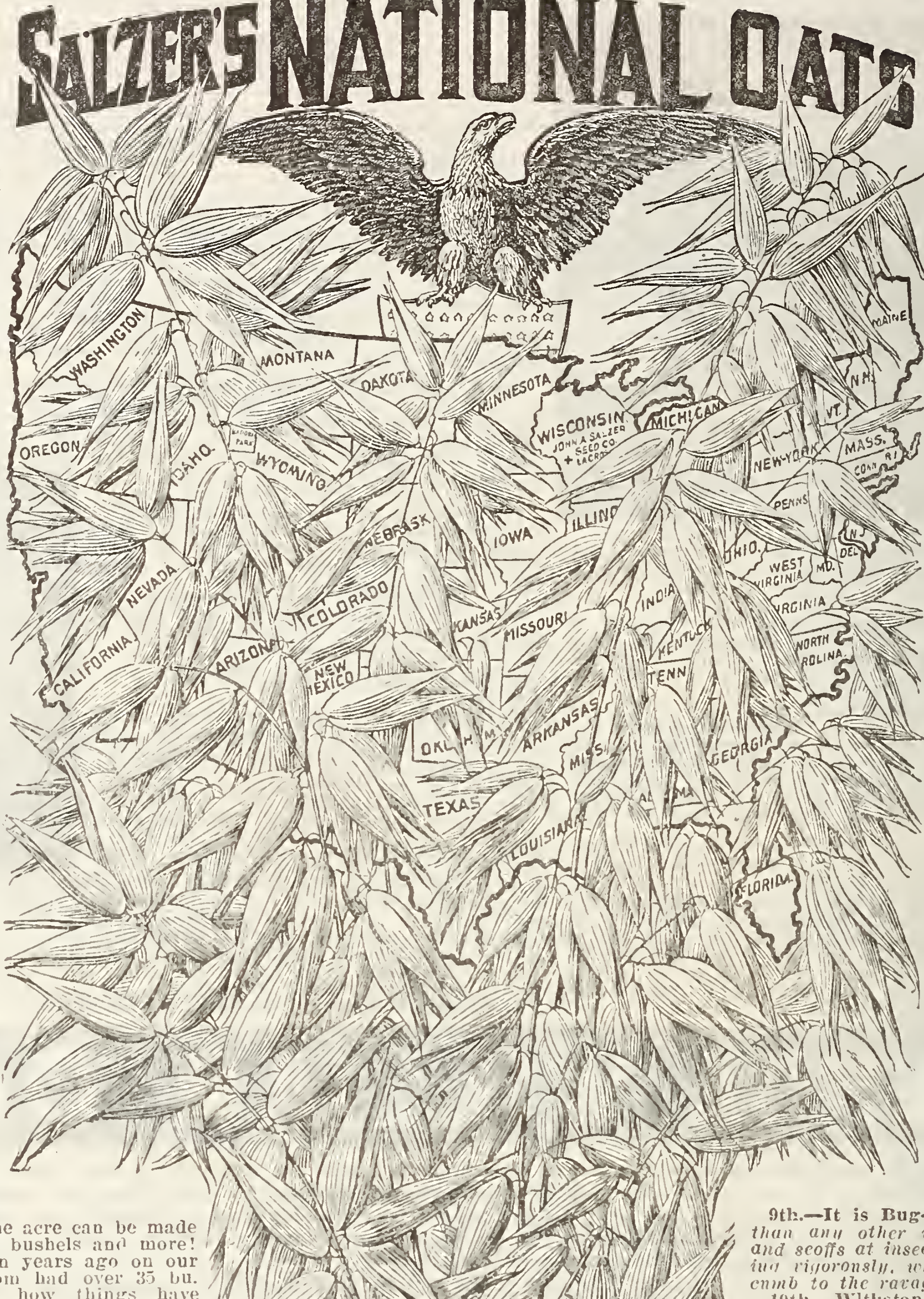
OUR PLAN

would be to try in a small way, 2½ bushels Rejuvenated White Bonanza, 2½ bu. Emperor William Oats, and then a big acreage of 5, 10, 20, 40, or more acres of our wonderful National Oats for your main crop..

PRICE OF SALZER'S NATIONAL OATS.

By mail, Pkg., 10c; lb., 40c.

By freight: Lb., 30c; pk., 60c; ½ bu., 75c; bu., $1.25; 2½ bu., $3.00; 5 bu., $5.90; 10 bu., $11.50; 20 bus., $21.50; 50 bu., $52.50 net; 100 bu., $100.00, net.



BIG POINTS!

We will here only enumerate the following points in favor of these oats:

1st.—It is National *in character, growing, stooling, producing enormously in every state and territory of the U. S.*

2nd. — A Novelty. *This National Oats originated in crossing two of our healthiest, biggest yielding, strongest varieties; hence its quality, to produce such tremendous yields.*

3rd.—Stood the test *on 15,000 farms scattered all over America, everywhere it did well, despite unfavorable seasons and produced heavily.*

4th. — Earliness. *Nothing like it in earliness. Our crop was ripe and cut and stacked 8 days before other sorts were ripe.*

5th.—Money. *That's what the earliest Oats always bring in the market, and especially on the farm, for many farmers are short of Oats in the summer when this ripens.*

6th.—Profit. *Now, then, here is an Oat that makes profitable farming absolutely certain in any state from Maine to California, and south to the Gulf, and north through Canada. It will certainly yield from 20 to 80 bushels more per acre than any of the common varieties.*

7th. — Oat Meal.— *Large millers and manufacturers of Oat meal will gladly pay from 3 to 10 cents more for a bushel of this variety.*

8th.—Yield. *This is simply enormous, some say from 60 to 100, 150, yes, 200 bushels or more per acre.*

9th.—It is Bug-Proof. *This Oat, more than any other variety, laughs at bugs and scoffs at insects, and stands up growing vigorously, while other varieties succumb to the ravages of insects.*

10th.—Withstands Drought. *No sort that we have ever tested so thoroughly and completely withstands dry weather as Salzer's National; indeed, it seems to be proof against every element in the shape of weather, withstanding all and yielding heavily.*

11th.—Strong Straw. *Now, then, Salzer's National Oats has wonderful stiff straw, withstanding severe winds to a marked degree.*

12th.—The Last 20 bushels. *It is the last 20 bushels per acre that makes farming profitable. If the common sorts yield 30 bushels per acre and this gave you 50 bushels, the last 20 bushels would be the profit; but if this gave you 100 bushels, it is very easy to figure out great profits on 100 acres.*

TREMENDOUS YIELDS!

We sent out a number of bushels of Salzer's National Oats as a trial and here are some of the great results. We could give you a great many more. (We have the full address of these gentlemen in our office.)

187 BUSHELS PER ACRE.

Dexter Hyde, Ashland County, O. *"Your Oat novelty,* **Salzer's National,** *yielded for me at the rate of 187 bushels per acre. I call that grand."*

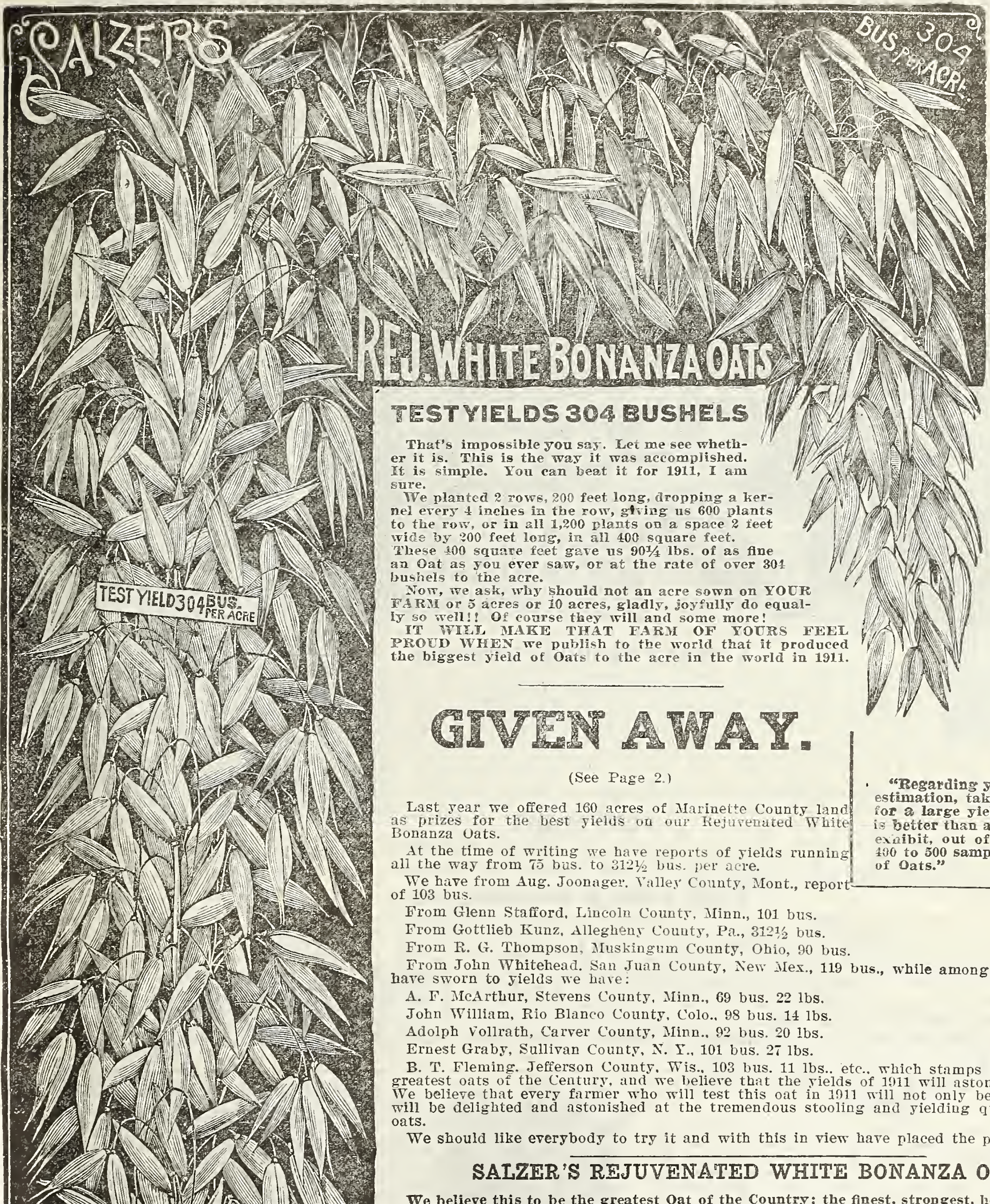
231 BUSHELS PER ACRE.

Lawrence Schlestel, Osceola County, Mich. *I never saw anything like your* **Salzer's National Oats.** *It yielded for me at the rate of 231 bushels per acre."*

PRICE OF SALZER'S NATIONAL OATS.

Price: Pkg., 10c: bu., $1.25; 2½ bu., $3.00; 5 bu., $5.90; 10 bu., $11.50; 20 bu., $21.50; 50 bu., $52.50; 100 bu., $100.00; 250 bu., $225.00, net.

Salzer's Rejuvenated White Bonanza Oats.



TEST YIELDS 304 BUSHELS

That's impossible you say. Let me see whether it is. This is the way it was accomplished. It is simple. You can beat it for 1911, I am sure.

We planted 2 rows, 200 feet long, dropping a kernel every 4 inches in the row, giving us 600 plants to the row, or in all 1,200 plants on a space 2 feet wide by 200 feet long, in all 400 square feet. These 400 square feet gave us 90¼ lbs. of as fine an Oat as you ever saw, or at the rate of over 304 bushels to the acre.

Now, we ask, why should not an acre sown on YOUR FARM or 5 acres or 10 acres, gladly, joyfully do equally so well!! Of course they will and some more!

IT WILL MAKE THAT FARM OF YOURS FEEL PROUD WHEN we publish to the world that it produced the biggest yield of Oats to the acre in the world in 1911.

WONDERS NEVER CEASE!

Men fling messages over the ocean without wires! They look through brick walls with an X-ray. They fly in the air with machines, heavier than the air bearing them! What astonished you and me yesterday, we scarcely notice today and so it is with this great Oat.

I want to tell you right here that never before has there been so fine an Oat, so wonderful an Oat, so marvelous an Oat offered to the farmers of America, while way back 20 years ago, when the original White Bonanza Oats was introduced by us, the Department of Agriculture at Washington, D. C., boldly proclaimed:

"Regarding your Oat, in my estimation, taken as a whole, for a large yield, this variety is better than any other in the exhibit, out of a lot of from 400 to 500 samples of all kinds of Oats."

GIVEN AWAY.

(See Page 2.)

Last year we offered 160 acres of Marinette County land as prizes for the best yields on our Rejuvenated White Bonanza Oats.

At the time of writing we have reports of yields running all the way from 75 bus. to 312½ bus. per acre.

We have from Aug. Joonager, Valley County, Mont., report of 103 bus.

From Glenn Stafford, Lincoln County, Minn., 101 bus.

From Gottlieb Kunz, Allegheny County, Pa., 312½ bus.

From R. G. Thompson, Muskingum County, Ohio, 90 bus.

From John Whitehead, San Juan County, New Mex., 119 bus., while among the many who have sworn to yields we have:

A. F. McArthur, Stevens County, Minn., 69 bus. 22 lbs.

John William, Rio Blanco County, Colo., 98 bus. 14 lbs.

Adolph Vollrath, Carver County, Minn., 92 bus. 20 lbs.

Ernest Graby, Sullivan County, N. Y., 101 bus. 27 lbs.

B. T. Fleming, Jefferson County, Wis., 103 bus. 11 lbs., etc., which stamps this one of the greatest oats of the Century, and we believe that the yields of 1911 will astonish everybody. We believe that every farmer who will test this oat in 1911 will not only be surprised but will be delighted and astonished at the tremendous stooling and yielding qualities of this oats.

We should like everybody to try it and with this in view have placed the prices very low.

SALZER'S REJUVENATED WHITE BONANZA OATS.

We believe this to be the greatest Oat of the Country; the finest, strongest, heaviest, noblest Oat in the world, and at once, we wish to give it a world-wide distribution; that is, we want to see it sown on every farm in every state of the Union where Oats can grow; and you can bet your last dollar, it will be to you an Eye Opener! A Startler!

Why, Sir! Wright Brothers' Air Navigotor or Count Zeppelin's Sky Monster are not in it compared with the remarkable qualities and health and heft, vigor and yield of Salzer's Rejuvenated White Bonanza Oats, the proud King of the Oat field.

HANDSOMEST OAT OUT.

Hon. W. S. Burroughs, a prominent La Crosse Attorney, a great lover of fine horses, and who has owned the past 30 years some of the handsomest trotters in La Crosse, when seeing this Oat, said "he never dreamt an Oat could be so handsome, so plump, so large, so heavy, so beautiful."

This is the universal verdict of everyone who has seen this Oats.

PRICE OF SALZER'S REJUVENATED WHITE BONANZA OATS.

By mail: Big Pkg., 15c; lb., 40c; 3 lbs., $1.00, postpaid.
By freight: Lb., 15c; ½ pk., 50c; pk., 75c; ½ bu., $1.00; bu., $1.90; 2½ bus., $4.50; 5 bus., $8.50; 10 bus., $16.00; 20 bus., $31.00; 100 bus., $150.00, net.

U. S. AGRICULTURAL DEPT. MACARONI SPRING WHEAT.

Kubanka No. 5639 Macaroni Spring Wheat was personally selected in the Azov region by Mr. M. A. Carleton, Bureau of Plant Industry, United States Department of Agriculture, Washington, D. C.

Mr. Carleton selected this seed in Russia and sent the original lot direct to Prof. James H. Shepard of the South Dakota Agricultural College Experiment Station under whose direction our Kubanka No. 5639 is grown.

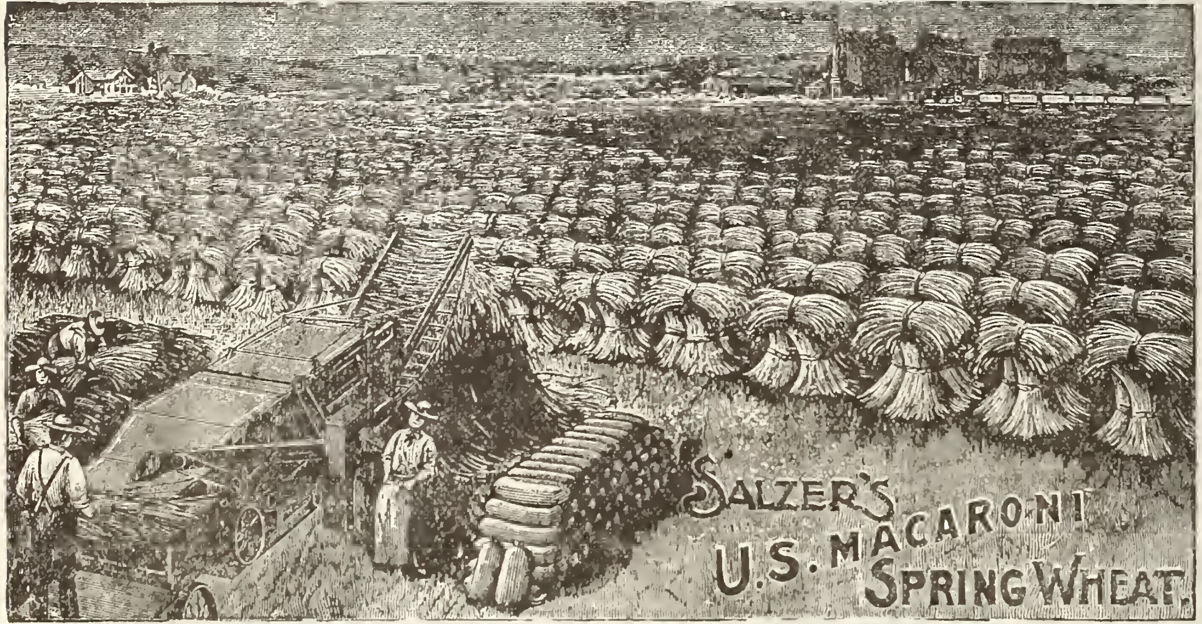
Prof. Shepard considers this the purest Macaroni Wheat in cultivation and for that matter the very choicest and best.

It is now generally conceded by men of science and knowledge, by Millers and Experts that the Kubanka No. 5639 is the best of all Durum or Macaroni Wheat Sorts as it produces

"The highest grade flour and semolina for bread and macaroni and in its chemical and milling characteristics and protein contents," it has no equal for the localities where Durum Wheats are grown.

Kubanka No. 5639 is wonderfully prolific. Indeed 40 to 50 bushels per acre under good conditions is an easy matter for Kubanka No. 5639 to produce and anything less is only brought about by severe climatic conditions or soil.

Great is Kubanka Macaroni Wheat, and the **U. S. Department of Agriculture** has done the farmers of this country a real benefit in calling attention to and urging the sowing of Macaroni Wheat. **Our own observations of this Wheat in Europe convinced us that if the American people once knew the great value of this Wheat, millions upon millions of bushels would be grown and used, espesially for bread purposes.** While the Wheat is hard and apparently flinty, yet it makes bread of the richest quality and most delicate flavor imaginable.



Say, John, seems as though these 320 acres of Kubanka Macaroni Wheat would turn out over 60 bu. per acre

63 Bushels.

Macaroni Wheat is great. It gave me 63 bu. per acre. A. G. Orgyle, Brown Co., S. D.

71 Bushels.

Your Macaroni Wheat is simply unsurpassed. My yield was 71 bu. per acre. W. M. Smith, Day Co., S. D.

52 Bushels.

My Macaroni had but half a chance, yet it yielded 52 bu. per acre. Anna Thiel, Barnes Co., N. D.

60 Bushels.

Salzer, you beat the world! Your Macaroni Wheat on my dry soil yielded 60 bu. per acre. Geo. Heldman, Lincoln Co., Neb.

48 Bushels.

Not a drop of water, save a slight rain did my Macaroni Wheat have, yet it yielded 48 bu. per acre. Frank Thompson, Weld Co., Colo.

A GREAT DROUGHT RESISTER.

But more especially does this Wheat come into play in this country in the dry, arid, alkali, hot regions of the United States. Take the Dakotas and Western Nebraska and Kansas and Colorado and Montana and Arizona, Wyoming and Texas—in fact, in any of these states and every other state of the Union this Wheat can be grown and will return yields far beyond the average spring or winter Wheat known today. On our own lands in Dakota we have repeatedly had from 40 to 80 bushels per acre. It does magnificently in Texas, and a large list of our customers have grown same in that state, using it mainly for food purposes. In Dakota and other states, where it has been grown in Russian settlements for the past years, it is ground in the local custom mills for flour, and no other will be used when once tried. It is a wheat that gets along with less moisture than any that we know of, and the yield is always very good. The straw is strong and healthy, seldom troubled with any of the insects that affect other Wheats. Rust is also unknown on Macaroni Wheat. It will do well, we think, in any State or Territory of the Union, though it is best adapted to soils rich in humus and containing a good portion of potash, phosphate and lime. The U. S. Department of Agriculture says that the Macaroni Wheat stands foremost among all Wheat groups in its excellent adaption to regions of intense heat and drought. It is a Wheat well worth a trial everywhere.

RUST PROOF.

Grand Macaroni Wheat! Noble Macaroni Wheat! You are the only Wheat that defies the black rust, that fearful scourge that did untold damage to the Wheatfields of Minnesota, Dakota and the great Northwest. Marvelous Wheat, Macaroni! You are the wonderful Wheat defying all climates and climatical conditions and sickness, disease, insects and rust; yes, you defied everything and brought easily a yield that astonished everybody, bordering on to marvelous.

HOGS, CATTLE AND POULTRY.

In Russia, hogs, cattle and poultry are kept in a healthy growing condition and fattened on Macaroni Wheat. Indeed it takes the place of corn, and furnishes food of superlative value. It positively makesthe growing of hogs possible in almost any state in the Union especially in the hot, dry, arid regions and far north, where corn will not grow. Take Montana, Wyoming and Idaho, and a dozen other states and territories can now grow thousands upon thousands of hogs and sheep and poultry and fatten cattle, at a cost as cheaply as the corn-favored farmer in Iowa, Nebraska, Kansas, Illinois and other states. We hope you will give this a thorough trial.

PRICE OF KUBANKA NO. 5639 MACARONI SPRING WHEAT.

Package 10c; lb., 30c, postpaid; by freight: Peck, 15c; ½ bu. $1.00; 1 bu., $1.75; 2½ bus., $4.25; 10 bus., $16.50; 20 bus., $33.00. Sack for each 2½ bus. 22c extra.

Choice (Obtained from farmers): By freight, 1 peck, 50c; ½ bus., 85c; 1 bus., $1.50; 2½ bus., $3.65; 10 bus., $14.50; 20 bus., $28.50. Sacks for each 2½ bus. 22c extra.

SALZER'S ASSINIBOIA FIFE SPRING WHEAT.

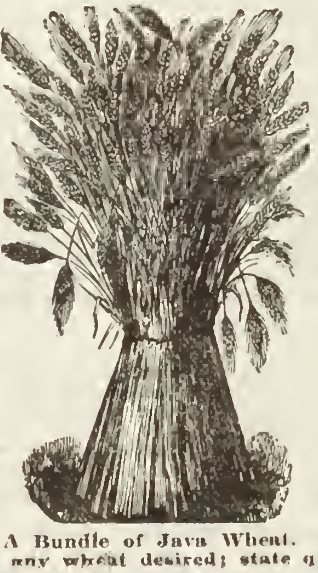
Here is the wheat for you, Mr. Farmer. Next to our unapproachable, vigorous, hardy high grade remarkably heavy yielding Salzer's Marvel Wheat, comes Salzer's Assiniboia Fife. This sort comes from the Assiniboia Valley, where it has been grown for years, always ripening and returning heavy yields. Indeed, the party from whom our seed stock was purchased assured us that his yield NEVER WAS LESS THAN 30 TO 40 BUSHELS PER ACRE, often reaching 50.

Price of Salzer's Assiniboia Fife. Pkg., 5c; pk., 50c; 1 bu., $1.75; 2½ bu., $4.00; 10 bu., $15.00; sacks, 22c each.

Haynes' Pedigree Blue Stem Wheat.

Mr. Haynes took first prize at the World's Fair on this Wheat. So much has this Wheat been improved that it has increased the number of kernels abreast in the spikelet from three to four, with the fifth kernel commencing to make its appearance. The length of the head has increased one-third and the berry much improved in uniformity of color and hardiness. This Wheat we know is A No. 1, and our farmer friends will do well to give it a thorough trial the coming season. **Pkg., 10c; lb., 30c; postpaid; by freight, pk., 50c; ½ bu., 90c; bu., $1.65; 2½ bu., $1.00; 10 bu., $15.00.**

Minnesota No. 163 Wheat, See page 92.
Minnesota No. 169 Wheat, See page 92.



A Bundle of Java Wheat.

EARLY JAVA OR BEARDED JOHNSON WHEAT.

Here is a Wheat we know hundreds of our customers have been looking for. It is a bearded spring Wheat variety, resembling the famous French Imperial Wheat which for so many years had such a wonderful sale in the Northwest.

Its points of merit are many, but principally its extreme earliness, being 10 days earlier than Blue Stem or Fife or such varieties.

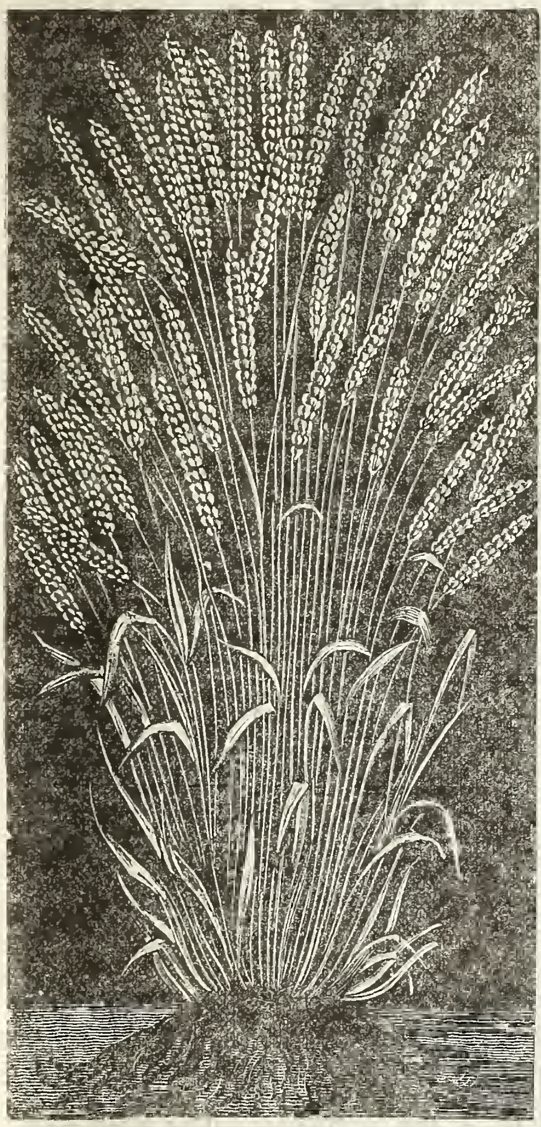
It has a very stiff straw, reminding you almost of a gas pipe in stiffness with well filled long-bearded heads. Sow 2½ bus. per acre.

The berry is round and plump. It is extremely hardy and of first-class milling quality. It is a splendid yielder. 30 to 40 bu. per acre can be expected of it on wheat soil every time.

Price by mail: Pkg., 10c; lb., 25c, postpaid. Price by freight: Pk., 50c; ½ bu., 85c; bu., $1.65; 2½ bus., $4.00; 10 bus., $15.00.

Write for special prices on any wheat desired; state quantity wished.

Salzer's Famous Marvel Spring Wheat.



It is conceded by Seedsmen generally that the John A. Salzer Seed Co. are by all odds the largest growers of spring wheat, barley, oats and corn for seed purposes in the world, and the new varieties introduced by them are leaders in quality and yield wherever sown. This is particularly and in a large measure true of our splendid Marvel Wheat.

Famous Wheat! Magnificent Wheat! Noble Wheat! Wheat whose sterling qualities, superior vigor, strong, disease and insect-proof properties make it the most famous of all spring wheats grown in the Northwest.

It is a Wheat of superior quality of beautiful form and shape and although the kernels are not as fine and large and plump and big as ordinarily, yet they will surprise and please you and when it comes to yield there is nothing that will give you better results.

This variety of Spring Wheat is the result of long and careful experimenting, obtained through crossing and careful selection and is as near pure as a hybrid wheat can be. It is not uncommon to find in the field occasionally that a few heads run back to the parents, but that does not harm or detract from the splendid yielding qualities of Salzer's Marvel. We consider it the most prolific, heaviest stooling, healthiest, strongest-growing variety of Spring Wheat with which we are acquainted. The ear is very long and filled up to the point with fine plump, reddish kernels.

TAKE WISCONSIN.

Its 1,012,579 acres yielded 12,346,030 bushels of Wheat. Had its farmers sown SALZER'S MARVEL SPRING WHEAT its 1,012,579 acres, at only 30 bushels per acre, would have yielded 30,037,738 bu., a difference of about 17,000,000 bushels in Wisconsin alone. Add to this Iowa, Minnesota, and the Dakotas, the increase of the Wheat yield would have been 75,000,000 bushels, or about $55,000,000! We do not claim this Wheat to be absolutely pure, because it is hybrid—all hybrid Wheats often show parent Wheats—but we do claim it to be the most marvelous, prolific, heavy yielding, quick-selling Spring Wheat that has ever come under our notice, and we have tested every sort known to the trade. It has proven to be hardy and insect-proof. Having been grown in the extreme North assures this variety extreme hardiness—yes, it withstood all kinds of climates, whether storm warmth drouths or rains, during the growing seasons and came forth the victor over every known sort and kind. We believe with this Wheat we can make Spring Wheat grow in every state in the Union. It ripens early and thus far has never failed to return kernels unusually plump, large and of fine color. As the average yield in Iowa and Nebraska is but 12 bushels per acre, and of Minnesota and the Dakotas but 18 bushels per acre, it is not difficult to imagine what our Marvel Wheat would do in these localities. Why, it would thresh out yields like 20, 30 and 40 bushels per acre with ease. It gladdens the heart of the farmer and fills his purse. It is a great stooler; 1,213 kernels have been grown from a single grain. Now that means something. It means that, with ordinary care and ordinary fair weather and fair soil, you can have a crop of Wheat that will remind you of the days of your childhood or young manhood when Wheat yielded 40 to 50 bushels per acre right along.

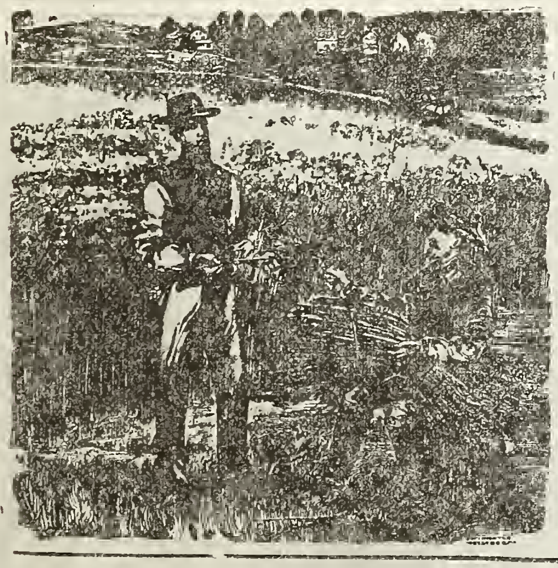
Hon. H. F. Hunter, South Dakota, says: "Last spring I tried 50 acres of Salzer's Famous Marvel Spring Wheat. It took 100 bushels to do it and I paid you full catalogue price! Shall I tell you what it did for me? Well, I threshed 1,740 bushels or nearly 36 bushels per acre! I am sure your Famous Marvel will yet yield for me 50 bushels to the acre!"

The above say on Marvel Wheat sets forth its splendid qualities but mildly; and to find out all about it you must sow a few acres, say 5, 10 or more, and you will be the most pleased individual in your neighborhood! It will make a record yield, one the whole neighborhood will hear of.

PRICE OF SALZER'S MARVEL SPRING WHEAT.

By mail, pkg., 10c; lb., 35c; 3 lbs., $1.00. By freight or express, pk., 60c; ½ bu., 90c; bu., $1.70; 2½ bu., $4.25; 5 bus., $8.40; 10 bus., $16.70; 20 bus., $33.00 net; 50 bus., $80.00; 100 bus., $157.50 net (no premium); sacks, 22c each, extra.

Salzer's Prolific Spring Rye.



I want to tell you something about Spring Rye, and that is: "Its a money maker in the fullest sense of the word! The yield is always big and the demand for same growing with each season. Salzer's Prolific Spring Rye would be ashamed of itself to yield less than 40 bushels per acre—and at that yield 10 acres will pay you handsomely.

This magnificent Rye is of recent introduction, and it has proven to many of our farmer customers a better money-maker, a surer money-maker, a bigger money-maker, and an easier money-maker than any other cereal planted, as good Spring Rye brought as good a price as Wheat and yielded from 10 to 30 bushels per acre more. It is a magnificent sort. It can be used as a catch crop in case other crops fail. The price is seldom below 60c per bushel, while the yield rarely falls below 40 bushels per acre. We have but 3,800 bushels of this Rye, and we request all our farmer customers who want the best thing in the cereal line to be had, to order early, as it is the early bird that catches the Rye, as later on in the season it will surely be sold, and you cannot get any unless you order early. Some of our stock was grown on oat stubble, and a few oats are occasionally seen in the seed. This is no detriment to the yield. We are sure it will please you. It can be sown at the same time when Spring Wheat is sown, at the rate of about one and one-half bushels per acre.

AS A CATCH CROP.

We sowed some of our Sure-Cropping Prolific Spring Rye on Winter Wheat that had died out, waiting until almost May, and found it did splendidly. It gave us a yield of over 40 bushels per acre. It is one of the very best things to sow for a catch crop, as it always gives good yields. When Rye is cut we sow either 2 lbs. Victoria Rape or 1½ lbs. Turnip Rutabaga seed per acre, or Thousand Headed Kale, and run a harrow over it. That pays 50 fold.

PRICE OF OUR PROLIFIC SPRING RYE:

Pkg., 10c; lb., postpaid, 30c; by express or freight, pk., 60c; bu., $1.50; 2½ bu., $3.65.

ST. JOHN'S RYE.

In Germany this is a Spring Rye, sown in April; soon it stools and produces a great crop of magnificent Rye, often yielding as high as 60 bushels per acre. Sown in the fall of the year it quickly stools out, furnishing fall pasturage, and then again as soon as the snow leaves in the spring it comes into fine play as a pasture, and after that it would be ashamed with anything less than 40 bushels fine Rye per acre!

Price of St. John's Rye, by freight Pk., 65c; bu., $2.25; 2½ bu., $5.00.

MILLET.

1. German Millet.

Cows, horses and other farm stock are exceedingly fond of it, eating it with much relish. Makes a magnificent hay, and is very cheap, as it yields from 3 to 5 tons per acre. **Salzer's German Millet:** By mail, pkg., 5c; lb., 20c; by freight, lb., 10c; bu., $1.50; 2½ bu., $3.50; 5 bu., $7.00; 100 lbs., $3.00; sacks, 22c each.

20th Century—Peck, 60c; bu., $2.10; 100 lbs., $4.00.

2. Hungarian Grass.

Luxuriant, vigorous and leafy to an extreme barely imaginable. Unexcelled as a hay producer; all cattle relish it; grown in enormous quantities in all States where grass is short. Pkg., 5c; by freight, pk., 50c; bu., $1.60; 2½ bu., $3.75; 100 lbs., $3.15; sacks, 22c each.

20th Century—Peck, 60c; bu., $2.10; 100 lbs., $4.00.

3. Salzer's Dakota Common Millet.

JOHN A. SALZER SEED CO'S.
SUPERIOR
MILLET
RECLEANED
TESTED AND
WARRANTED.

We hold letters as follows: "Mr. Salzer: Last spring I sowed 5 bushels of your Dakota-grown Common Millet, 6 bushels I received from St. Louis and 6 bushels from an Illinois seedsman. I did this to test the value of the different lots. I was a trifle prejudiced against you, because I thought you talked loud in your catalogue about yield, etc., **but I confess here, that every word you say about** yield is true. The 5 bushels from you gave me more fodder and hay by fully one-third than I received from any of the others, although I planted an acre more of each of the other kinds." **Price of Salzer's Common Millet: By freight, pk., 50c; bu., $1.50; 2½ bu., $3.50; 100 lbs., $3.00; sacks, 22c each.**

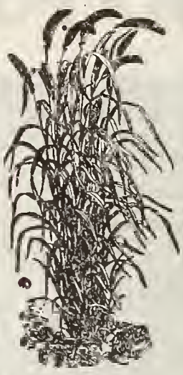
20th Century—Peck, 50c; bu., $1.80; 100 lbs., $3.50.

4. BROOM CORN OR HOG MILLET.

Hon. F. H. Smith, among others, says "I had 31 hogs which I raised and fattened on Millet Seed. They made an average weight of 524 lbs. on this food, and I fattened one hog that weighed 931 lbs. **Price, pkg., 5c; lb., 30c, postpaid; by freight, bu., $1.50; 2½ bu., $3.65; 100 lbs., $3.00. Sacks 22c each.**

20th Century: Lb., 10c; peck, 75c; bu., $2.40; 2½ bu., $5.75; 100 lbs., $5.00.

5. Japanese Millet.

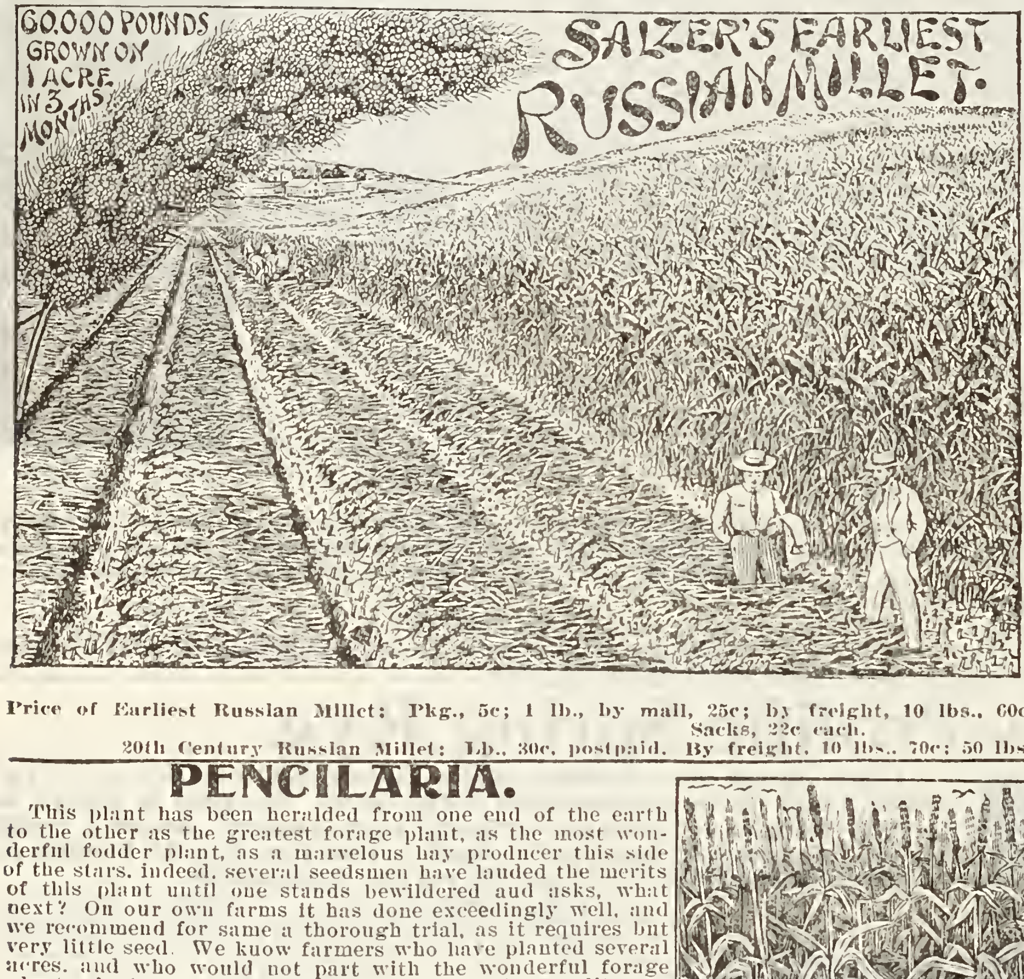


It grows from 6 to 9 feet high, stands up remarkably and yields enormous crops. When cured it makes good hay and in quality is superior to corn fodder. It is relished by all kinds of stock. It may be sown broadcast at the rate of 15 lbs. per acre, but it is better to sow in drills 12 to 18 inches apart, using 10 to 12 lbs. to the acre. Cultivate until the plant is 18 inches high, when its rapid growth will smother all weeds. It does best on low, moist ground. It has some similarity to our Billion Dollar Grass, but not near so bushy, leafy and productive. **Price, lb., 20c, postpaid. By express or freight, pound, 12c; 15 lbs., $1.10; 50 lbs., $2.75; 100 lbs., $4.50.**

20th Century—lb., 15c; 15 lbs., $1.25; 50 lbs., $3.00; 100 lbs., $5.50.

SALZER'S EARLIEST RUSSIAN MILLET.

Go to the ends of the world in search of a Millet that is superior, that is earlier, that is finer, that is richer in quality, that will make better hay, that will do better on a farm, that will give you handsomer results and more pleasure—we say, go to the ends of the world in search of such seed and you must come back to us, because nowhere will you find one that is superior to our Earliest Russian Millet. We know whereof we speak, when we say that **Salzer's Earliest Russian Millet beats anything and everything** that we have ever seen in the millet line.


60,000 POUNDS GROWN ON 1 ACRE IN 3 MONTHS
SALZER'S EARLIEST RUSSIAN MILLET.

Its strong points are these: It is about three weeks earlier than German or Common Millet, wondrously prolific, has great stooling habits, is very leafy and bushy and full of rich green blades; one kernel has been known to produce fifty fine, strong stalks, just the size that are in great demand and eagerly eaten by cattle. On our own grounds a thirty-acre piece, under irrigation, produced 100,000 pounds of seed and it is not an uncommon thing to cut six tons of hay per acre.

EARLIEST RUSSIAN MILLET

is positively the most remarkable, leafy, bushy, vigorous growing, earliest Millet in the world, or, as a farmer who obtained a bushel last year, and from same cropped 15 tons of hay, and had lots of seed besides, said "It is surely worth its weight in gold to get a start with." The John A. Salzer Seed Co. warrants that every farmer will be delighted, and pleased, and astonished, and profited, by sowing our **Earliest Russian Millet.** It will make a magnificent crop of hay if sown immediately **after your Oats, or Barley, or Rye, or Wheat** is cut, as it will ripen in from 60 to 90 days.

This Millet, like no other Millet, stands the hot, dry winds of the Dakotas, the burning prairies of Kansas, and flourishes on the heated soils of Western Nebraska and Colorado. Sow from 10 to 25 lbs. per acre.

Price of Earliest Russian Millet: Pkg., 5c; 1 lb., by mail, 25c; by freight, 10 lbs., 60c; 50 lbs., $1.90; 100 lbs., $3.50; 2½ bu., $4.40. Sacks, 22c each.

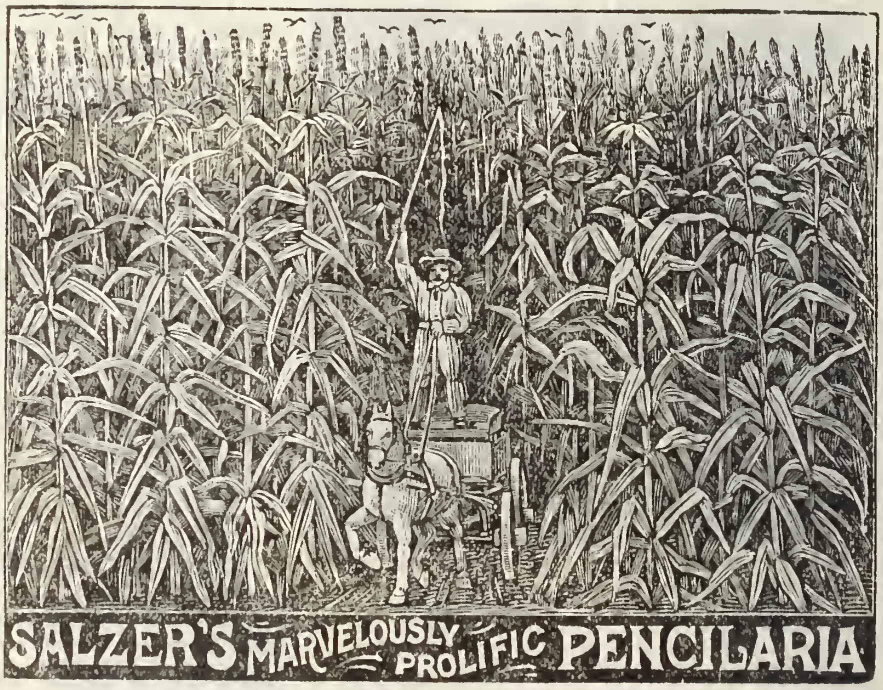
20th Century Russian Millet: Lb., 30c, postpaid. By freight, 10 lbs., 70c; 50 lbs., $2.25; 100 lbs., $4.25; 2½ bu., $5.00

PENCILARIA.

This plant has been heralded from one end of the earth to the other as the greatest forage plant, as the most wonderful fodder plant, as a marvelous hay producer this side of the stars, indeed, several seedsmen have lauded the merits of this plant until one stands bewildered and asks, what next? On our own farms it has done exceedingly well, and we recommend for same a thorough trial, as it requires but very little seed. We know farmers who have planted several acres, and who would not part with the wonderful forage plant. It is a tremendous stooler and in its quality resembles our marvelously prolific, forage plant, Teosinte, known everywhere as the marvelous yielder.

ENORMOUS GROWER!

It should be planted six inches apart in the row and the rows about 3½ feet apart. Cultivate two or three times if possible, and by that time the sight will astonish the beholder, and you will marvel at its luxuriance and you will dream that you are in the tropics, but your wonder will but then begin. As you watch it grow until it has reached 12 or 14 feet and densely covered your land, you will surely believe that you are finding your way through Central American tropical bottoms! It will average 40 rich, juicy, leafy stalks to the plant, which will be covered with seed heads 12 to 24 inches long. The seed makes good food for poultry, and ground for cattle cannot be beat. Sow same as early as you would Indian Corn. The usual way of growing it, however, is to mow same when 3 to 6 feet high, and it will immediately start again and can be moved four to six times during the season. It is greatly relished by all kinds of stock, either in its green or dry state. For fodder purposes sow seed very thinly in drills 24 to 30 inches apart. Every farmer, and in fact, every one who keeps cows, horses and hogs, should try it if they wish to grow an immense crop of fodder cheaply on a small amount of ground.



PRICE OF SALZER'S PENCILARIA:

Pkg., 10c; oz., 15c; ¼ lb., 20c; ½ lb., 26c; 1 lb., 45c, postpaid. By express: 1 lb., 35c; 5 lbs., $1.25; 10 lbs., $2.00; 50 lbs., $8.50.

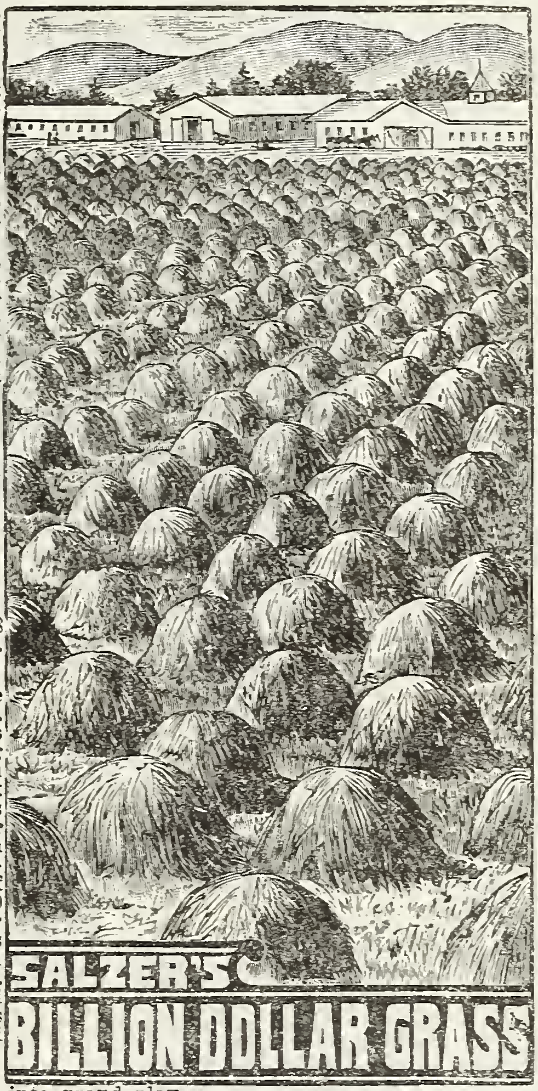
BILLION DOLLAR GRASS. (Panicum Crusgalli.)

From Japan, that mysterious country, which is furnishing (and has furnished in the past) many rare fruits and vegetable and farm seeds, comes this remarkable grass—remarkable in a hundred different ways, for there is nothing known to man today that is more luxuriant, more wondrously prolific, more marvelously rich and vigorous in growth than the **Billion Dollar Grass.** A number of years ago we obtained a small supply of seed, and for trial sent out a bushel to Mr. Hoffma, one of the most careful farmers in the country. When we say that he is a Hollander, it means that he is fond of cattle, horses, poultry, swine and sheep, and that he, being a Hollander, is accustomed to having the very best that earth can produce on the farm He, himself, is a long giant, measuring over six feet, but this **Billion Dollar Grass** towers head and shoulders above him. We think it was he who suggested the name **"Billion Dollar Grass."** It was his idea that if the farmers of America would all sow from 5 to 10 acres of this remarkable Grass, they would be worth **ONE BILLION DOLLARS MORE** every year they so sowed. This seems a startling statement, and when you read this you may think we are trifling with the truth, but hold on a minute, let us explain; let us get at the bottom of the facts; let us see whether this is not the truth, whether the farmers would not be worth **one billion dollars** more if they sowed from 5 to 10 acres of this remarkable Grass **Prof. Brooks, of the Massachusetts Experimental Station, says: "At our station it produced 67 bushels of seed, 11,297 pounds of straw, 36,000 pounds of green fodder, 12,000 pounds of hay per acre, being superior to good corn fodder in feeding for milk, and in combination with the Soja Bean (or Cow Pea or Peaoat) makes very superior ensilage." Prof. Brooks found by alternating the BILLION DOLLAR GRASS cut from day to day and fed green to cows with well-eared Flint Corn Fodder, that the cows invariably increased in milk when put upon it, and fell off when changed to corn alone.**

You can roll in wealth, as the saying is, if you sow a plenty of Billion Dollar Grass—we paid one grower in 1908 over $6,000 for seed grown on less than 200 acres.

A REMARKABLE GROWER.

It is truly the most marvelous grower, the most luxuriant stooler that we have ever seen. Just imagine a field sown to **Billion Dollar Grass** with every spear of it over 6 feet tall, yielding from 26,000 to 50,000 pounds of as rich, green fodder as the world has ever seen. Men talk about hard times, but positively hard times must vanish on every farm where **Billion Dollar Grass** is sown. There is reason for it; you can get two or three rich crops from the same annually; and then a big lot of fodder besides. If you sow early, you will get from 26,000 to 50,000 pounds of fodder, which you can put in your silo or cure for hay and the Billion Dollar Grass will quickly spring up again and give you another yield that will astonish the country. This can be cut again for hay; then the field will give you pasturage all fall long, and horses and hogs and sheep and cattle and poultry will eat it greedily.



TESTIMONIALS.

Jacob Baer, Faulkner Co., Ark.: "Billion Dollar Grass is immense. Seed came up 3d day. When 6 feet high I counted one stalk that had 69 sprouts. It is a tremendous stooler. I cut it and immediately it began to grow again, and is now 2 feet high. It would easily have made 6 tons of hay per acre."

Jas A. Leppo, Carroll Co., Md.: "I am greatly pleased with the Billion Dollar Grass. I believe it will be a good thing in this country. It was from 5 to 6 feet high when I cut it the first time."

George A. Wright, Orleans Co., Vt.: "Billion Dollar Grass is a great grass for yield, easily making 6 tons of hay per acre. It is a quick growing grass. Stock like it very much. I wish every farmer would try it."

J. E. Park, Marshall Co., Tenn.: "I planted Billion Dollar Grass June 15th; July 20th, in 35 days, it was ready to cut—5 feet high. It is a splendid grass. I want enough for 5 acres."

George Merchant, Iron Co., Wis.: "The Billion Dollar Grass is something immense I sowed it in June and cut it two times, and it was 5 feet high each time; and now, Sept. 13th, it is again 5½ ft. tall, which I will cut for the third crop of hay. Now it makes 15½ feet that it has grown since early June. At that rate it will make 12 tons of magnificent hay per acre."

David Daniel Tucker: "Consider it the greatest grass of the century. For an annual—one to sow in May and reap in July and cut again in August, and now another time in September and then feed all fall long, sir—for such a grass there is nothing like **The Billion Dollar Grass.** It is great in stooling properties, quick in growth, abundant in leaves, and rich in quality. It is truly the greatest, quickest-growing grass of the century."

LOOK AT THIS.

"I sowed 100 pounds Salzer's Billion Dollar Grass May 15th, on 8 acres. On July 16th I cut from these 8 acres 25 tons of as fine cattle hay as grows. On Sept. 14th I cut for seed and threshed 11,807 pounds of elegant seed which I sold for $280.60. Nothing beats Salzer's Billion Dollar Grass." Amos Miller, Holt Co., Neb.

Houchin Bros., Spiuk Co., S Dak.: "Billion Dollar Grass takes the cake. It will yield easily under irrigation, 8 tons of hay and $20.00 worth of pasture besides."

H. H. Dosdel, Cass Co., N. Dak.: "I like the Billion Dollar Grass. Its growth was detained on account of the early summer drought; however, it is today 5 feet high, of excellent hay. Three acres of such Grass would be worth $50.00 to any diversifying farmer."

FEEDING VALUE.

Here is where the **Billion Dollar Grass** comes into grand play.

Prof. Williams of the United States Department of Agriculture, says: "Already widely grown as a hay crop, it deserves more general use for soiling, as this Grass is of particular value for feeding to dairy cattle, young stock and sheep. The **Billion Dollar Grass** (Panicum Crusgalli) in many sections of the country can be made a supplement for pasture in such a way as to allow a material increase in the number of stock that can be kept on the farm. On account of the extra yield of forage and good quality of product, the **Billion Dollar Grass** is most excellent for silo use, as frequently a good crop can be raised under conditions which would not admit the growing of corn for ensilage. The **Billion Dollar Grass,** if compared with seed and forage, will run ahead of Timothy The seed contains almost as much fat and extract matter as shelled corn, a little more protein and about four times as much crude cellulose."

POULTRY, GEESE AND TURKEYS all relish the Billion Dollar Grass in the green state, and keep healthy and happy and fresh on the seed thereof when fed during the fall and winter months.

HOGS AND THEIR FAMILIES—Well, well, how the hogs grunt and give that contented swag of the tail when they can pasture on the Billion Dollar Grass, and then if you wish to fatten them, give them daily rations of the seed. Remember, this Grass will produce from 40 to 100 bushels of seed per acre. This feed, either ground or coarse, makes excellent food, although it is inclined to be slightly laxative.

COWS, CALVES AND HEIFERS look with pleasure on the Billion Dollar Grass pasture and feed in happy contentment upon its luxuriant swath and glory in the Billion Dollar Grass hay, especially if fed along with Cow Pea hay or Peaoat hay or grain. Try it this season, and if you do not wish to make hay out of it, fill your silos therewith and watch the cattle eat same.

HORSES, MULES AND THE LIKE jump over a 4-foot fence to get at the Billion Dollar Grass, and they will fatten and keep healthy thereon. They will eat the hay, although not as eagerly as cattle.

A QUICK PRODUCER.

It will produce a hay crop in from six to ten weeks, anywhere; and if sown the 1st of May will be ready to cut the middle of July for hay, attaining the height of (according to the richness of the soil and warmth) from 5 to 7½ feet. It is preeminently the grass to sow if you are going to be short on hay for your cattle and sheep. Now, if each farmer will sow only 5 acres of the **Billion Dollar Grass,** they could raise enough more cattle and hogs and sheep and horses and poultry to be worth more than a **billion dollars** to the farmers of America. On our own grounds, a rich black sand, it was fit to cut for hay inside of six weeks—that is, it was 5 feet tall.

CULTURE OF THE BILLION DOLLAR GRASS.

Everybody reading the above regarding this wonderful Grass, will wish to know its best method of cultivation. If you wish very fine leafy hay, and have strong, rich ground, sow at the rate of 20 pounds per acre; but if your soil is but moderately rich, then sow at the rate of 12 pounds per acre. This latter is the amount we ourselves sow, and find same very satisfactory. It can be sown at different times of the year, especially if you wish same for pasturage, or if you are short of hay. It can be sown in April, in May, in June, in July, and even in August, and will return glorious, heavy crops.

FOR SEED—Let the Billion Dollar Grass get thoroughly ripe; cut and thresh as you would Timothy The food value of the seed is remarkable—that is, it is as rich and nutritious as any of the other Panicum family.

FOR FOOD—All rich, luxuriant growing grasses and forage plants must be fed in the green state moderately at first. The Billion Dollar Grass (or Panicum Crusgalli) is one of those rich, magnificently luxuriant growing grasses, therefore you should turn in hogs and cattle and sheep and horses at first moderately, after they have had a good feed somewhere else, and then gradually accustom them to this. It is on the same plan as hungry stock turned into rich clover, they would find harm—yes, possibly death; so they might in the Billion Dollar Grass, or any other rapidly growing food. Turn them in at first moderately, and you can soon permanently.

FOR HAY—Cut just when in bloom—rather sooner than later, as it makes better hay without the seed heads than with them. The hay is then healthier and of finer quality. We prefer to cut Billion Dollar Grass when but 5 feet high; and in curing, we treat as we would a rich field of clover.

PRICE, Choice: Big pkg., 10c; ½ lb., 20c; 1 lb., 25c, postpaid; by freight, pkg., 10c; 1 lb., 15c; 12 lbs. for $1.20; 20 lbs. for $1.75; 50 lbs. for $3.00; 100 lbs., $5.50; 250 lbs., $13.00; sacks 22c each.

Price 20th Century Billion Dollar Grass; Pkg., 12c; lb., 28c, postpaid. By freight; 12 lbs., $1.75; 20 lbs., $2.25; 50 lbs., $5.00; 100 lbs., $8.50; 250 lbs., $20.00.

P.S. The difference between the Choice and 20th Century seed is purity and vigor.

SALZER'S TEOSINTE.

Come here, my friend of rich, quickly produced fodder, and listen with me: "Shades of Egypt!" we hear some one ejaculating while he is looking at the illustration of this most marvelous plant, and magnificent it is in every respect. It comes to us from the rich fertile plains of the Nile, where travelers tell us the enormous yield of 300 tons of green fodder per acre is not uncommon. This is what it does in Egypt. What does it do in America? Almost equally as well. Give it a rich, warm, balmy soil, and it will yield from 100 to 150 tons of green fodder per acre. It is simply marvelous. Down in Georgia, in Florida and North Carolina its yield is all the way from 100 to 200 tons of green fodder per acre. It grows to a height in those states of 18 feet, while a single kernel will produce from 60 to 100 stalks of the most nourishing green fodder imaginable. Our test in the North gives it an average yield of about 50 tons of green fodder per acre. On our own grounds at La Crosse where the soil is sandy and warm, it yielded at the rate of fully 60 tons per acre, sending forth from 20 to 60 shoots from one kernel of seed. It was the most magnificent thing we had ever seen. We will call up a few farmers as witnesses;

"Your annual Teosinte is an extra fodder producer. It grew 11 feet tall, and is splendid feed."—L. E. Cordum, Gillepsie, Ill.

Barbara Frye, Millersburg, Ohio: "All my seed that I got from you last year did splendidly. The Teosinte is excellent. It grew from 10 to 12 ft. high, and from 40 to 50 sprouts from 1 kernel of seed,"

Joe A. Noble, Caddo, Ky., says: "I am well pleased with Teosinte as a fodder plant. I grew from one kernel of seed 113 stalks, 14 feet high. That is immense."

J. Roppel, Montgomery Co., Mo.: "Salzer's Teosinte is a great fodder plant, and am wonderfully well pleased with it. 40 tons of magnificent fodder to the acre is my yield."

Merritt Daniels, Arborville, Neb: "Your Teosinte is grand. It has a great growth, 30 to 50 stalks from 1 kernel. Some hills planted to 2 kernels have 50 to 100 stalks. Horses, cattle and hogs eat it greedily and will leave any other green fodder for it."

11 INCHES IN 36 HOURS.

John Urhin, Coesfield, Tex., says:

"Your Teosinte is simply immense. It did not seem to care whether the drought struck it or not and kept right on growing. It did not have any **rain for ten weeks**, but the 26th of July we had a good rain. Now, you think it is not growing, but it is. One stalk of it grew **11 inches in 36 hours**. On one plant raised from 1 kernel of seed, I got 64 strong, bushy stalks."

John B. Simmons, of Turkey River, Iowa, states that his Teosinte yielded at the rate of 80 tons per acre, one cutting, and that on poor soil.

Photo of Salzer's Teosinte, taken August 1st, 100 days after planting, 11 ft. high. Yielding (3 cuts) at the rate of 60 tons green food per acre.

RICH PASTURE IN FOUR WEEKS.

"JOHN A. SALZER SEED CO., La Crosse, Wis.—Gentlemen: The 15th day of May I noticed that I would be short on fodder, and I looked about anxiously what to do. I came across one of your catalogues. I read your description of Salzer's Teosinte and Billion Dollar Grass I felt that in these two I saw the solution of my fodder question. I immediately ordered 6 lbs. of Teosinte, sufficient for three acres, and enough Billion Dollar Grass for seven acres. I sowed the 6 lbs. of Teosinte June 4th on a piece of thoroughly cultivated, warm, rich, sandy land. My surprise knows no bounds, and my pleasure at that fodder cannot be expressed. In less than four weeks, I had more fodder than I could possibly use. Each kernel came up and seemed to produce 50 heads of the richest, most succulent food I ever saw, and no matter how I would cut it or the cattle would pasture it, it would come, and come, and come again. It has given me endless pleasure this year.

"The seven acres of Billion Dollar Grass I simply let go to hay, as I got sufficient fodder on the three acres of Teosinte.

"Long live Salzer and his splendid Fodder Plants!"—Joseph Merten, Alexander Co., Ill.

SIXTY-FOUR STRONG BUSHY STALKS.

Just read the testimonials from Mr. John Ubrin, of Texas, found above. That is the secret of Teosinte. Despite the dry weather his Teosinte grew at the rate of eleven inches in thirty-six hours and gave him a tremendous crop.

IN 26 DAYS.

"I read your description of the marvelous Teosinte, so on June 20th, I ordered ¼ lb., seed. In just 26 days from the sowing it was **16 inches tall.** *Hereafter I'll believe anything your catalog says."—G. O. Ousey, Hamilton County, Ohio.*

Our heart yearns for some power to influence you, Mr. Farmer, in trying Teosinte this year. What can we say that will induce you to do so? It is a winner. There is nothing in the wide, wide world that will give you more profit and pleasure than an acre of Teosinte. Now, sir, it will pay you big, not small pay, but great big pay. If you would measure off twenty acrs of your poorest soil and plant it to Teosinte, Giant Spurry, Sand Vetch, Victoria Rape, Billion Dollar Grass, Bromus Inermis and Speltz, these articles would surely bring you lots and lots of Money.

Thus we could keep on citing testimonials by the thousands, but will close with **Carl Dippel**, written under date of Nov. 12, from Muscatine, Iowa: "I want to report on your wonderful Teosinte. It is simply magnificent its luxuriance exceeding my fondest expectations. We planted in May, and the first of July we began cutting the Teosinte for the hogs. It grew so rapidly that we cut three times, and in addition to this all fall long, until snow started in, we had an abundant, rich, nutritious fodder for the cattle, and all that from but 1 lb. of seed. Truly, Teosinte is wonderful."

The Cow and the Hog chant the praises of the farmer who plants Teosinte.

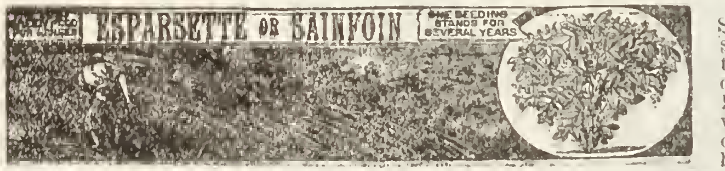
CULTURE OF TEOSINTE.

We would advise sowing same in rows 2 feet apart, and the hills far enough apart to work. It wants plenty of sunshine and cultivation and then it will grow so rapidly that it will soon cover a whole acre and look like a dense forest. It can be cut with a reaper and fed in the green state, or it can be dried and makes a magnificent fodder for cattle during the long winter months. There are unlimited possibilities for our annual fodder plant, Teosinte, and we know if you will give it a trial, that it will more than pay you another year. Just try and grow this for your cattle and hogs. You will be surprised how they will relish it, and what a tremendous amount of fodder and food you will get out of an acre for them.

PRICE OF SALZER'S LUXURIANT TEOSINTE.

Price: Pkg., 10c; oz., 15c; ¼ lb., 30c; ½ lb., 55c; lb., $1.00; 2 lbs., sufficient for one acre, $1.90; 10 lbs., $9.00.

SAINFOIN FOR SANDY, SUNNY SOILS.


ESPARSETTE OR SAINFOIN
ONE SEEDING STANDS FOR SEVERAL YEARS

We cannot speak in too strong words of praise in favor of Esparsette or Sainfoin Clover, as this plant produces such a superabundance of herbage, such a large quantity of excellent hay, and so good a quality of pasture, that we heartily indorse same. It is sown and planted in tremendous quantities throughout Europe. We are sure that if once cultivated on your lands, you will not wish to get along without it. Much used in Europe, where there are many parts in which a farmer could not pay his rent without the use of this Clover, as it makes the poorest, sandiest land yield heavily the second year.

Geo. Wilde, Mo.: "I bought 100 lbs. Esparsette of you and cut 8 tons magnificent hay."

FOR SANDY SOILS.

Herman Schroeder, Ohio; "From the 100 lbs. I cropped 9 tons of elegant hay. Splendid for cows."

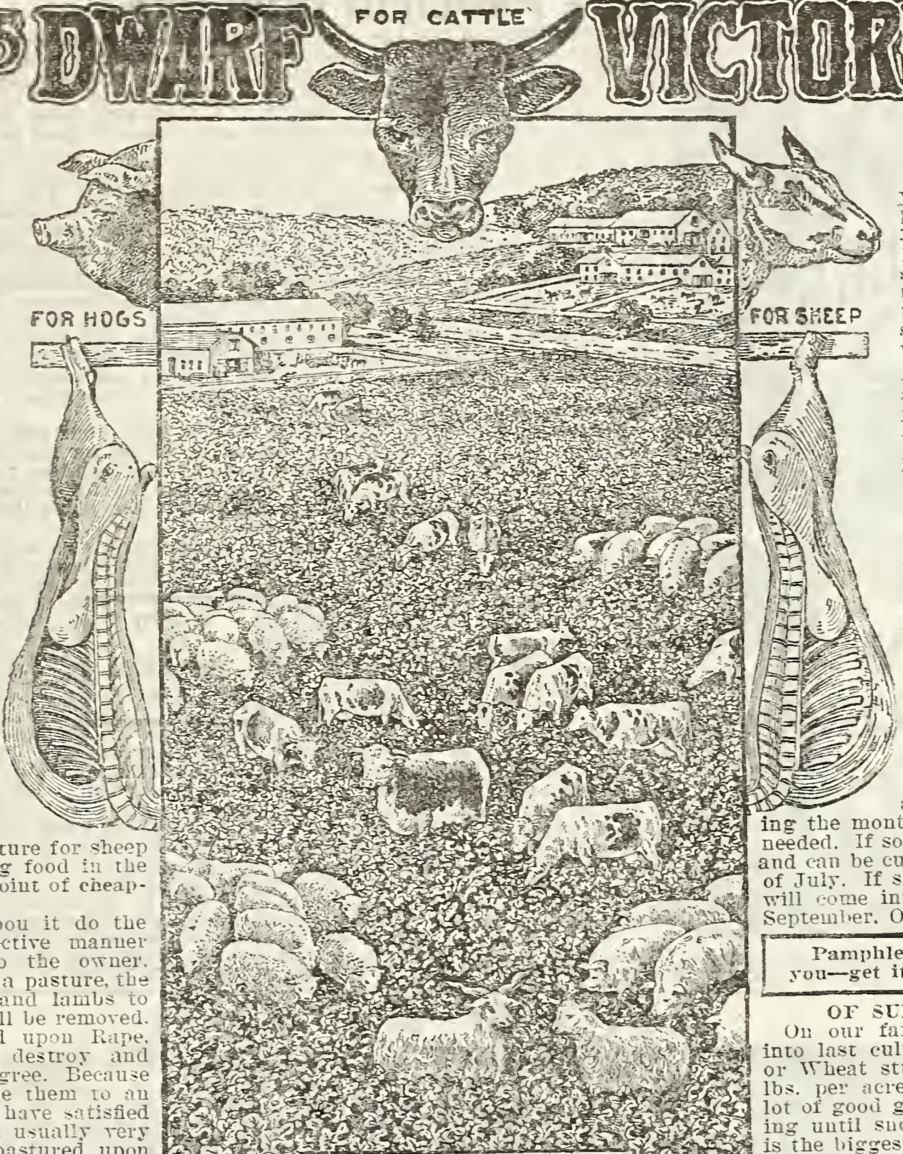
A New York agricultural writer says: "On the whole, it has done better with me than any of the Clovers I have sown this spring. It's analysis shows that either in a green or dried state, it compares favorably with any of the Clovers in flesh-forming principles, and from the long period of its cultivation in Great Britain, and the high estimation it is held in for cultivation on the inferior soils already stated, its value as a hay crop (and no grass requires so little pains in curing as Sainfoin) cannot be overestimated. It is well worthy of more extended trial than has yet been given it in this country."

Pkg., 5c; lb, postpaid, 25c; by express or freight, lb., 15c; 10 lbs., $1.00; 50 lbs., $4.50; 100 lbs., $8.50. Sow 20 to 40 lbs. per acre.

SERADELLA.

In Europe this is considered one of the most important hay plants for good, light soils. Its nutritive value is considered equal to that of Red Clover, while its produce is larger. It gives good results, except on land that is too heavy or too poor. On very light land it is considered best to sow it with Sheep's Fescue. Cattle like it, either as hay or green fodder. It is usually sown in spring—sometimes alone and sometimes under cover of Oats, Wheat or Rye, and furnishes, after the removal of the crop, a good cutting or pasturage. Sow 20 to 30 lbs. per acre, the latter seeding is preferable. **Pkg., 5c; lb., by mail, 25c; by freight, 10 lbs., $1.00; 100 lbs., $9.50.**

SALZER'S DWARF VICTORIA RAPE



Rape-Dwarf Victoria.

Glory enough! Sound the trumpet, clash the cymbals! Shout for joy, clap your hands, break forth in loud hurrahs! Sheep raising right here in Wisconsin is now just as possible and just as profitable as in any state in the Union—yes, **as in any place on earth.** "What do you say?" I hear a doubting farmer remark; yes, we repeat it again, so you may surely get the full importance of this grand truth: **Sheep and swine raising can now be as profitably conducted in Wisconsin, Dakota, Michigan, Minnesota, etc., as in any place on earth!** How? Four things have done it, and the Salzer Seed Co. did it!

1st, Dwarf Victoria Rape; 2d, Bromus Inermis; 3d, Salzer's Speltz, the great grain food; 4th, Bismarck Hog Food Pea. These are the four plants that make it absolutely sure and possible to grow sheep as successfully in Wisconsin or any other state anywhere on earth, and the Salzer Seed Co. are the introducers of all four of these great plants.

RAPE AS A PASTURE.

Rape is unequalled as a pasture for sheep in the autumn; as a fattening food in the field it is **without a rival** in point of **cheapness or effectiveness.**

The sheep that pasture upon it do the harvesting in the most effective manner and with but little cost to the owner. When Rape is established as a pasture, the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon Rape, but through treading they destroy and waste it in a considerable degree. Because of this it is better to remove them to an adjoining pasture when they have satisfied their wants. The results are usually very satisfactory when they are pastured upon it in the day only and fed in the stable or shed in the morning before going to the Rape pasture. This is an excellent way of making Christmas beef. Rape will keep a long time in early winter in heaps like shocks of hay. When thus put up at the approach of winter, it may be drawn and fed as desired.

RAPE AS A CATCH CROP.

Rape is particularly adapted for being grown as a catch crop, as, like the turnip, it grows better late than earlier in the season. When a grain crop, therefore, has failed from any cause whatsoever, there is ample time to plow the land and sow Rape upon it (at the rate of 5 lbs. per acre).

WHAT DOES RAPE DO IN AMERICA?

Professor Shaw of the Minnesota Agricultural College, reports on Rape: "On 54 acres Rape, after Winter Rye has been removed, 537 sheep and lambs were fattened thereon; 18 steers fed thereon for 59 days, and several acres were uneaten when winter set in.

* * * Further, 1 acre of Rape will pasture 10 to 16 lambs 2 to 2½ months, when Rye has preceded it. When sown alone, it will pasture 36 head for 2 months.

* * * That the lowest average gain on lambs fed on Rape alone is 7 to 8 pounds per month." There is a great need of Rape, especially in the fall of the year, when the corn has been harvested, and just before the setting in of winter. Farmers are obliged to depend solely on their pastures, to feed their stock. Now, after the pastures give out, they must begin feeding their hay. Dwarf Victoria Rape does away with all this and gives a luxuriant pasture and a tremendous yield during the months when same is so greatly needed. If sown in May, it grows rapidly and can be cut or pastured the latter part of July. If sown the first half of July it will come into fine play as a fodder in September, October and up to November.

Pamphlet on Rape—worth $500 to you—get it; costs only 2c postage.

OF SUPERLATIVE VALUE.

On our farms we sow Victoria Rape into last cultivation of Corn or on Oat or Wheat stubble at the rate of 1 to 2 lbs. per acre. This gives a tremendous lot of good green fodder by fall, remaining until snow flies. It is immense! It is the biggest yielder imaginable.

Our sale of Dwarf Victoria Rape is something simply enormous. Nine-tenths of all the Victoria Rape seed used in the United States passes through our hands. We are headquarters for this rich, healthy, vigorous Victoria Rape, which is far ahead of Dwarf Essex Rape; but we also have this latter variety, and handle same in large quantities.

$50,000,000.00

That's the sum a prominent paper claims the farmers of America profited by sowing Rape last season, and the paper further gives to the John A. Salzer Seed Co. the credit of having introduced Rape into every hamlet and village in America.

82,000 SALZER'S VICTORIA RAPE PLANTERS THE LAST YEARS.

We more than doubled our Victoria Rape customers last season and each one endorses every word we have to say regarding Rape. Just read their emphatic declarations. Don't they do you good? Are you going to stand idle this year or will you follow suit and plant Dwarf Victoria Rape and be happy?

TESTIMONIALS:

Mr. John Van Loon, La Crosse County—"10 lbs. Rape gave me magnificent, luxuriant summer pasture for my hogs all summer long. **Its possibilities are unlimited.**"

Hon. H. F. Hunter, South Dakota—"I thought your Bromus Inermis was the best thing on earth, but for hogs, sheep, cows and poultry, in the green state, your Victoria Rape is out of sight, and for grain and winter hay Salzer's Speltz (see page 101) beats the band! Say, Salzer, Victoria Rape, Speltz and Bromus Inermis will make the farmer rich in spite of himself."

Ex-Governor Hoffman of Illinois—"For cattle, hogs, sheep and poultry, especially for sheep, there is nothing superior to Victoria Rape and Speltz, too."

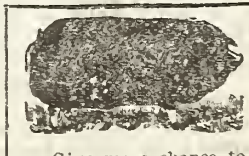
200 HOGS ON 2 ACRES.

J. L. Hutchinson, Independence, Kan.—"Your Speltz gave me a splendd yield. Your Victoria Rape is out of sight. **I sowed 2 acres in spring, and it fed 200 hogs almost all summer."**

B. K. Lovejoy, Minnesota—"Best food for hogs and sheep; I think same is immensely, yes, prodigally prolific. For grain food, I swear by Speltz."

American Sheep Breeder endorses Rape as a food for sheep, hogs and cattle.
The Rural New Yorker gives unto Rape its unqualified endorsement.
The Prairie Farmer takes it up with tongue and pen.
The Farm Journal takes no back seat in pushing Rape to the very front.
The Iowa Homestead pushes Rape and Speltz, and writes weighty editorials on Rape.

Cheapest green food on earth.



Give me a chance to fatten on Salzer's Victoria Rape—don't waste your time and my patience on other seedsmen's common Essex Rape. It's 50 miles behind Victoria Rape.

CULTURE OF RAPE.

Rape may be sown successfully in the following ways, viz.: 1. In the early spring to provide **pasture for sheep** and **swine.** 2. **In June or July** on well prepared land, to **provide pasture for sheep,** at the rate of 5 lbs. per acre. 3. Along with Wheat, Barley and Rye, using only **ONE OR TWO POUNDS** of seed per acre, to provide **pasture for sheep after harvest** 4. Along with **peas, oats, clover seed,** to provide **pasture for sheep, and to get a "catch" of clover.** 5. Along with corn drilled in broadcast to provide **pasture for sheep.** 6. **In corn,** sowing the seed with the last cultivation given to the corn, at the rate of 1 to 2 lbs. per acre. 7. Along with **Rye** sown in **August for sheep pasture.** When Rape is sown broadcast, 5 lbs. of seed per acre is plenty. When sown in rows, say 30 inches apart, and cultivated, 2 lbs. will be enough.

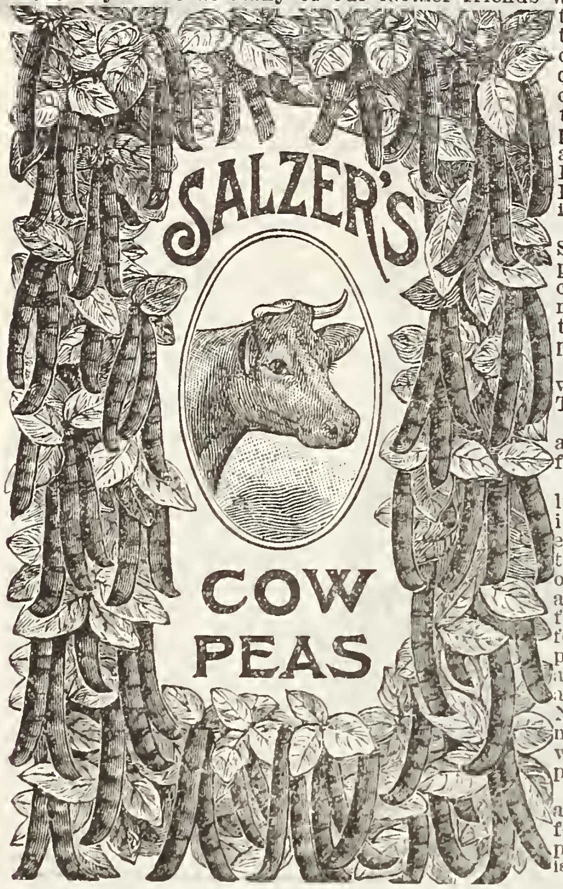
PRICE OF DWARF VICTORIA RAPE: Pkg., 10c; lb., by mail, 30c; by freight, 1 lb., 15c; 5 lbs., 60c; 10 lbs., $1.00; 50 lbs., $3.50; 100 lbs., $6.90. Sacks, 22c each.

DWARF ESSEX RAPE—THE KIND OTHER SEEDSMEN OFFER.

This is the only variety of Rape sold by other seedsmen in this country, and is highly recommended by agriculturists, both in Europe and America, but it is fifty miles behind in yield, in bushy, leafy quality, in vigor of growth and hardiness to our wonderful Victoria Rape.

Price of Dwarf Essex Rape: Pkg., 10c; lb., 30c, postpaid; by freight, 10 lbs., 75c; 25 lbs., $1.60; 50 lbs., $2.90; 100 lbs., $5.40 net.

SALZER'S PROLIFIC COW PEA.



The Cow Pea has proven to be one of the greatest fertilizers of the age, and we doubt not—if we make the statement, that it is richer in fertilizing matter, more lasting, more beneficial, a greater soil improver, and a better soil enricher than the fertilizer drawn out from the barnyard—that many of our farmer friends will feel like challenging this statement; but nevertheless, gentlemen, it is a fact. It will take longer to enrich a thoroughly worn-out piece of land by fertilizer from the barnyard than by sowing a plenty of Cow Peas and plowing them under. You can get two very creditable crops of Cow Peas on the same piece of land in one season by sowing them quite early in the spring, after frosts are over, broadcast, at the rate of 50 lbs. per acre, or in drills 12 inches apart, and when these have attained the height of 30 inches, plow them under and sow a second crop at the same rate. This latter crop is ready either to plow under the first of October, or to cut for food, or to let the cattle graze upon same and then replow the field before frost. The next season this land is fit for a Corn, Potato, Oat or Wheat crop. This strain is a careful selection of the celebrated New Era Pea with a view of earliness and heavier yielding quality. We have succeeded in this in a remarkable degree, in fact we think our selection is 100 per cent. better than the old New Era.

I will tell you frankly that I believe that the Bismarck Hog Food and Hay Pea and Salzer's Prolific Cow Pea if abundantly planted on each farm in America would not only pay off every mortgage on every farm but also put money in the bank. Both of these crops cannot be too highly estimated. This is especially so of the Cow Pea. Its tremendous fertilizing value, its wonderful use as a soil renovator, its marvelous adaptability to all climes and soils and its high fertilizing value makes it a plant that should find a place on each and every farm in America.

No matter how rich your soil is or how poor your soil is or how indifferent, if you will plant Cow Peas it will put the soil in shape for any crop you may wish to grow. There is nothing quite so good and quite so cheap and so prolific as Cow Peas.

If cut when in bloom it makes magnificent hay for horses, cattle, sheep, in fact every animal that needs hay will relish same while the plant itself will put into your soil a fertilizing value that is simply astonishing.

The Cow Pea is called by many an agricultural wonder, on account of its great prolificness, its wonderful vigor of growth, its adaptability to all climates and soils, and its enormous yield of green forage. The Cow Pea, in many of its fertilizing qualities, is equal and in some respects superior to Mammoth Red Clover. As a fertilizer it is equal in every respect to our Giant Spurry, though the latter ordinarily can be sown and plowed under three times, and is probably a little cheaper; but the Spurry does not furnish as large a quantity of forage as does the Cow Pea. The Cow Pea ranks high among the best fertilizers, gathering immense quantities of nitrogen from the atmosphere. The vines, properly cured, are a most valuable fodder for cattle and sheep, being richer in protein and fat than the best Clover hay. This is not exactly a Pea, but belongs more properly to the Bean family. It is becoming known to the North also as a highly valuable fodder and fertilizing crop. It requires a full season to mature in—that is, to ripen the pods—and can probably be grown as a second crop after wheat in the North. If desired, the pods may be harvested for the grain, and the plants plowed under to fertilize the soil.

Worth its Weight in Gold.

CULTURE OF COW PEA.

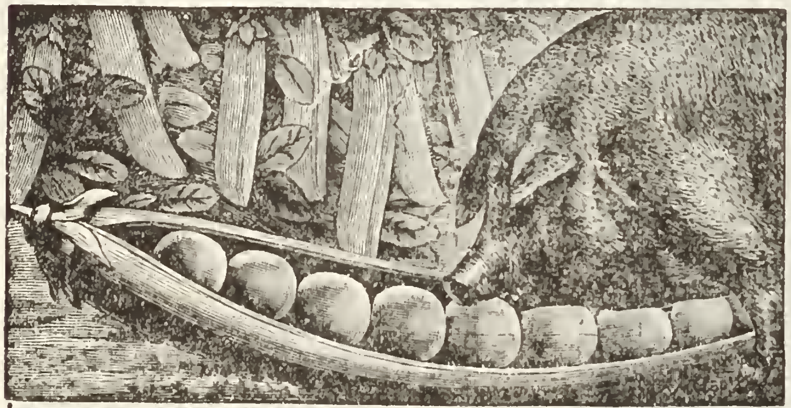
Plant in a thoroughly pulverized soil. If wanted to plow under for manure, sow with a grain drill in drills a foot apart. If grown for the seed, plant 3½ feet apart and 1 foot in the row and cultivate thoroughly, using 25 lbs. seed; if for fodder 50 to 100 lbs. per acre. The very finest, most prolific, and at the same time one of the very earliest is Salzer's Prolific Cow Pea. The yield of Peas in a dry state is from 40 to 60 bushels per acre of this sort.

PRICE OF SALZER'S PROLIFIC COW PEAS.

Pkg., 10c; lb., postpaid, 25c; by freight, 15 lbs., 90c; 25 lbs., $1.40; 50 lbs., $2.60; bu., $3.00; 100 lbs., $4.90; 250 lbs., $12.00.

☞ **Clay Colored, Whippoorwill or New Era Cow Peas, same price as above.**

FIELD PEAS!



Feeding on Great Bismarck Hog Food Pea—Richest Food Known.

BISMARCK HOG FOOD AND HAY PEA.

For lots of nutritious hay, nothing will pay better than **Pea-Oat**—gained by sowing 60 lbs. Hog Food Peas and 40 lbs. Oats together. All cattle, horses, swine, sheep, etc., greedily eat same and grow fat. No farm is quite complete without a few acres of this rich food.

We cannot urge you too strongly to give the Bismarck Hog Food and Hay Pea or our Pea Oat a trial this year. We do not see how you can get along without it. If you have hogs and cattle and mules and sheep that you wish to fatten quickly, there is nothing that will do it better than our Pea Oat Mixture sown at the rate of 80 to 100 lbs. to the acre, and cut a couple of weeks after the peas are in bloom will make a hay so rich and so eagerly eaten and so fattening in quality that it will simply surprise you.

We have farmers here at La Crosse dairying and fattening cattle and hogs who would not get along without the Pea Oat for anything on earth. It is so cheap and so quick and rich are the returns that we urge everybody to give it a thorough trial this year. It will please you and will bring profit to the farm.

It would positively take 100 pages of this catalog to properly set forth the wonderful merits of the Bismarck Hog Food or Hay Pea. It is entirely different in its nature than the Cow Pea. The one, that is the cow Pea, is the greatest fertilizer known. The other in conjuntion with oats gives the greatest cattle, horse & hog food on earth.

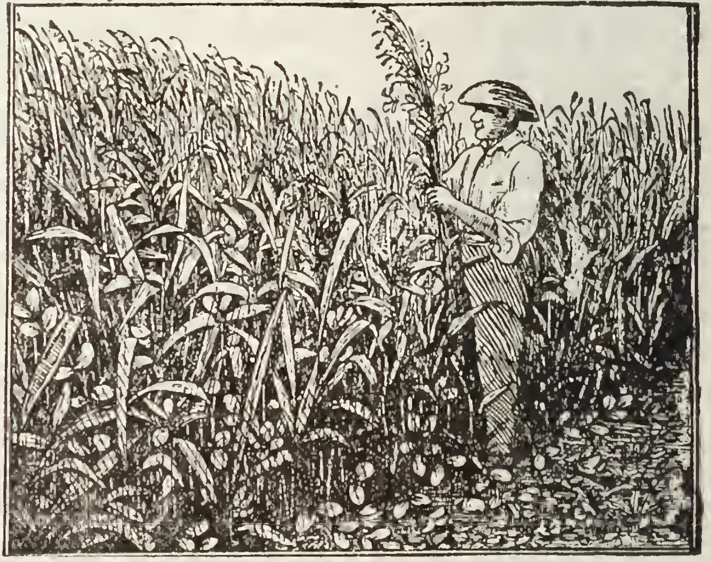
John Van Loon, Proprietor of The Pines, La Crosse County.—Hello, John Van Loon, glad to see you! What is the news at The Pines? Everything lovely about that prosperous farm? Tell me something about your Peaoat hay. You are the leader in this county on that. You are sly; while some of the other farmers, and most of them at that, are looking on and watching and waiting you are coining money, now honestly, are you not? Well, I will tell you something about Peaoat hay if you will keep it a secret; that is, a secret between Van Loon, Salzer and his one million customers. Agreed, says Salzer. Well, I'll tell you Peaoat hay is a money maker, a big money maker, do you hear, a sure money maker. It's a winner every time. The reason for this is, because

IT MAKES ALMOST A PERFECT FOOD.

You see I sow about 40 pounds of oats to 60 pounds of Bismarck Hog Food Pea, making a total seeding of 100 pounds per acre. The plan that I pursue is as follows: I sow broadcast at the rate of 100 pounds per acre, then plow this under, being careful to cover no deeper than 3½ inches. Both sprout quickly, stool and leaf out heavily, and produce a tremendous crop, rich in hay and food. I cut this just as the peas are ripening, and in that way I have a food fit for horses and cattle and sheep that is almost perfect in its ration proportions. The peas for fattening are as good as corn, while the vines and the oats surely are as good as hay.

Culture Directions.

As many farmers have their own oats to mix with the great **Bismarck Hog Food Pea**, they will use 60 lbs. Peas to 40 lbs. Oats. Those, however, who plant Salzer's Peaoat Mixture we would suggest as follows: Plow the soil deeply, harrow carefully, and then sow with a drill or a seeder covering fully 3 inches deep; probably 3½ inches on an average would be better than 3 inches. Cattle can be turned into this at any time, or if you wish same for hay, cut when the peas are through blooming and are glazed in the pods. As soon as cut, sow the land to Rutabagas or Turnips at the rate of 2 lbs. per acre, which will make a paying crop.



A La Crosse County Peaoat field yielding 8 tons Peaoat Hay per acre.

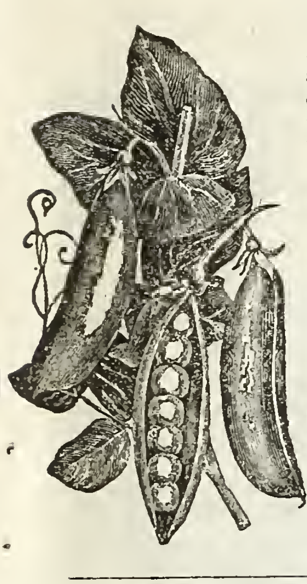
PRICE OF BISMARCK HOG FOOD PEA:

Pkg., 5c; pk., 70c; 1 bu. (60 lbs.) $2.50; 2½ bus., $6.00; 10 bus., $23.50; sacks, each 22c.

PRICE OF PEA OAT (properly mixed for greater results): 70 lbs., $2.65; 100 lbs., $3.70; 500 lbs., $18.00; sacks, 22c each.

Canada Field Peas—See top of Page 112.

CANADA FIELD PEA.



All Canada Field Peas, are an almost entire failure, and we look to prices running as high as $3 a bushel before the season closes. At present our prices are: Bu., $2.35; 2½ bus., $5.65; 10 bus., $22.50; sacks, 22c.

☞When stock is exhausted will fill at La Crosse market prices.

LUPINE.

Succeeds well in the poorest soil and is exceedingly valuable for plowing under. It makes a good fodder in either the green state or as hay. The seeds are very fattening when used with hay. Sow in the early spring at the rate of 60 to 90 lbs. per acre. **Price: Lb., by mail, 25c; by freight or express, lb., 15c; 10 lbs., $1.00; 60 lbs., $5.50; 100 lbs., $9.50.**

Wild Rice and Celery Seed—see page 119.

VELVET BEAN.

This Bean is creating a great sensation in the South and Middle States. It is going to be one of the great green manure or fertilizing plants. It is tremendously prolific, vines running from 12 to 18 feet long. It is the Bean to try everywhere. It, no doubt, will make as much green herbage as any plant grown. **Pkg., 10c; pt., 35c; qt., 50c, postpaid; by freight, pk., of 15 lbs., $1.50; bu., $5.00.**

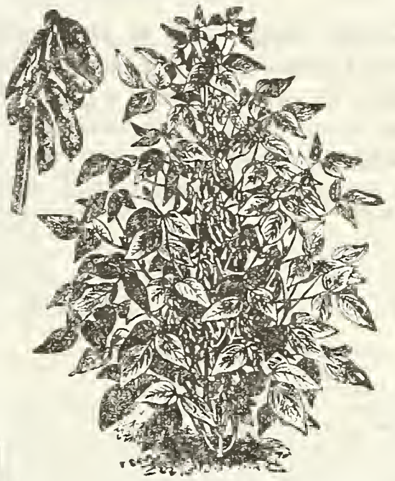
GIANT MUSTARD.

This is the large, coarse leaved Mustard, furnishing a tremendous amount of coarse herbage that is particularly relished and very advantageously fed to sheep. It would not be amiss to sow ½ lb., mixed in with Rape seed in connection with every acre of Rape sown.

Price: Pkg., 10c; ½ lb., 15c; lb., 28c, postpaid; by express, 5 lbs., 75c; 10 lbs., $1.40.

SOJA BEAN.

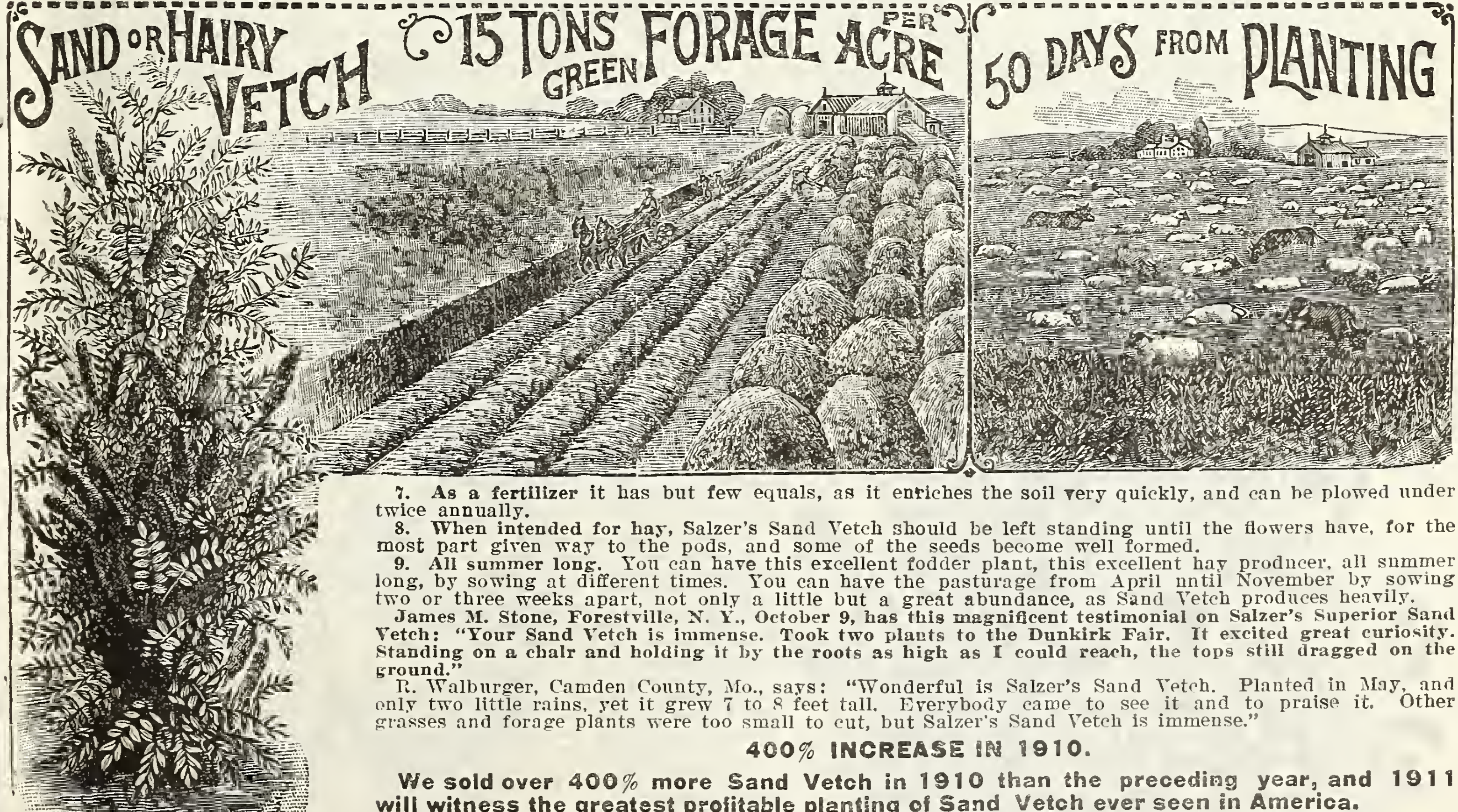
The Soja Bean is coming right to the front as a great soil enricher, as a food for hogs and cattle, both in the green and dry state. In some parts of the South it is extensively grown only for feeding pigs, and the Agricultural Bulletins throughout the Southern States praise same without stint. It will draw from the sun and return to the earth just the nourishment and properties that you are looking for. The Soja Bean is making a wonderful record right here in Wisconsin and is being now largely grown by our advanced agriculturists and up to date farmers. **Price: Pkg., 10c; qt., 40c, postpaid; by express or freight, pk., $1.00; bu. of 60 lbs., $3.60; 100 lbs., $5.50.**



SALZER'S SUPERIOR SAND VETCH.

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our Superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and blooming and growing, surprising everybody. The yield must have been something like 7 tons per acre. To show you how rapidly it grows—we put a sample in our green-house, in pure sand, and in 7 days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing. This shows—

1. **That it is a wonderful, rapid grower,** and gets on with little moisture, and thrives.
2. **That it withstands cold.** Sand Vetch can be sown in April and May, and mown in the fall, and the next spring, where sheltered, will come forth fresh and green and vigorous, and will form green herbage for cattle at once.
3. **It it a tremendous yielder,** producing all the way from 5 to 7 tons of the very best hay imaginable per acre.
4. **Quality.** Salzer's Superior Sand Vetch makes the very best hay imaginable—the equal of clover.
5. **Culture.** It is a great stooler; therefore but 30 to 50 pounds are sown per acre, either broadcast or in drills three feet apart. To get the best results from it, sow about one-half bushel or Rye or Oats with it, to furnish support for the vines. On good, rich soil it yields enormous crops of green fodder, running from 10 to 15 tons to the acre. It is also a remarkable grower on sandy and thin land. If sown in rows it will soon cover the ground as a complete network, furnishing a tremendous amount of luxuriant fodder.
6. **All agricultural colleges, all writers on agriculture, all practical farmers, recommend the growing of Sand Vetch.** It is especially so in Europe. You cannot find an agriculturist there who would not recommend it, and this is the case here in America by those who have given same a trial.



7. **As a fertilizer** it has but few equals, as it enriches the soil very quickly, and can be plowed under twice annually.
8. **When intended for hay,** Salzer's Sand Vetch should be left standing until the flowers have, for the most part given way to the pods, and some of the seeds become well formed.
9. **All summer long.** You can have this excellent fodder plant, this excellent hay producer, all summer long, by sowing at different times. You can have the pasturage from April until November by sowing two or three weeks apart, not only a little but a great abundance, as Sand Vetch produces heavily.

James M. Stone, Forestville, N. Y., October 9, has this magnificent testimonial on Salzer's Superior Sand Vetch: "Your Sand Vetch is immense. Took two plants to the Dunkirk Fair. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground."

R. Walburger, Camden County, Mo., says: "Wonderful is Salzer's Sand Vetch. Planted in May, and only two little rains, yet it grew 7 to 8 feet tall. Everybody came to see it and to praise it. Other grasses and forage plants were too small to cut, but Salzer's Sand Vetch is immense."

400% INCREASE IN 1910.

We sold over 400% more Sand Vetch in 1910 than the preceding year, and 1911 will witness the greatest profitable planting of Sand Vetch ever seen in America.

This Vetch is beyond doubt one of the most valuable fodder plants for the West and Northwestern States, owing to its adaptability to withstand severe drouth, heat and cold. The vines are very similar to Pea vines, but are more slender and much more thickly clad with leaves and side stems, which furnish nice succulent feed. Individual plants will make a ten-foot growth before going to seed. A sowing made in August or September makes excellent fall pasturage for sheep or hogs; the crop in fifty days being 2 feet high. After close eating it can be left to prevent soil washing during winter and early spring, thus effecting a great saving of soluble mineral fertilizers contained in the soil. The Department of Agriculture at Washington estimates the value of a plowed under crop of this Vetch as equivalent to putting into the ground $16 to $45 worth of commercial fertilizer to the acre. It is one of the first plants to start in growth in spring, covering the ground with a heavy crop early in May.

PRICE OF SALZER'S SUPERIOR SAND VETCH (quick growing): Package, 5c; lb., 25c, postpaid. By freight, lb., 16c; 10 lbs., $1.30; 30 lbs., $3.20; 50 lbs., $5.00; 100 lbs., $9.90; 250 lbs., $24.50.

SPRING VETCH.

This is an annual. It must be sown each year at the rate of 60 to 80 lbs. per acre. If sown in connection with oats use 50 lbs. Spring Vetch to 32 lbs., oats per acre. **Price of Spring Vetch: Postpaid, Pkg., 5c; lb., 20c. By freight: Lb., 10c; 10 lbs., 75c; 50 lbs., $2.90 100 lbs., $5.50; 250 lbs., $13.00.**

CLOVER SEED.

Pure Clover Seeds, such as Medium Red, Mammoth Red, Alsike, Alfalfa and Incarnat Clover together with Timothy, Blue Grass, Meadow Fescue and other Grasses are extremely scarce this season, owing to the frightful and prolonged drouths, which caused a great shortness in these seeds in all the markets of the world.

Our own crops here in the Northwest average less than 25 per cent. This acute shortage is the cause of the high prices on many of these items. It gives us genuine pleasure to say that our Superior, Twentieth Century and Arm High strains are of unusual purity and vigor and of remarkable germination.

THE HONEST TRUTH ABOUT GRADES

In the open market among Seedsmen, we find terms as Fancy, Choice, Prime and Fair, by which different grades of Grasses, Clovers and Timothy are known. These have been so much abused that they really mean nothing. Thus, a Seedsman in Minnesota will grade a bushel of clover as choice. At La Crosse this same clover might be graded as Prime. In Chicago possibly it would bear the name Fancy! For this reason, years ago we established grades of our own,to which we have adhered strictly.

Under our grades, therefore, we mean as follows:

1. **Choice.**—Merchants sell this grade of Clover, Timothy and Grasses largely out of their stores as **Prime to Choice.** It has not been so well cleaned, and contains some weeds or other grasses or Clovers, and some blighted seed, hence the lower price.
2. **Salzer's Superior.**—Far better than Choice. It is, we firmly believe, superior to 96 per cent of the clovers offered by Seedsmen in this country. It is superior, we think, to grades like Badger, Sterling, Pine Tree, Old Gold, Iowa Shield, etc., etc.
3. **Twentieth Century.**—Hats off for this grade. It is next to our Arm High the finest, cleanest, purest, heaviest, most vigorous seed that can be grown. It is grown for seed purposes only, on carefully selected soil, kept free from weeds, and the seed saved and gathered under great expense and great care. It is to other grades what rich Jersey Cream is to skimmed milk.
4. **Arm High,** a strain of Grasses and Clovers bred to long, leafy, bushy stalks of unusual hardiness and vigor and stooling propensities.

We call our Arm High and Twentieth Century strain absolutely pure, as it is as nearly so as care, and selection, and pains and growing can make it.

What we say about Clover grades pertains to Timothy, Blue Grass and all other grass seeds.

O HAPPY DAY!

The war is on! The war for pure seeds, and we hail same with joy and gladness, for has not the John A. Salzer Seed Co. for long years preached and practiced and urged the sowing only of pure seeds?

We believe we were the first seedsmen in America who offered an absolutely pure clover and timothy seed.

It is a startling fact that so few, so very, very, very few seedsmen and merchants have pure clover seeds. The reason is plain and patent, because they are not growers, but simply buy up in the Minneapolis, Chicago and Toledo markets their supply, and oh, what stuff they do get.

We had a sample of clover offered us from Minneapolis, which afterwards went to a prominent Minnesota seedsman, that contained according to test, 5,000,000 kernels of weed seeds to the 100 lbs. Think of sowing such stuff on your farm Mr. Farmer.

GREAT SCOTT!

We get warm within the collar, when we see some samples of clover and timothy some Iowa, Minnesota, Dakota, Wisconsin and Illinois seedsmen send out as their best! Jehu, how weedy! And how slow to sprout, and weak to grow and then to hear them talk in their advertisements and catalogs about pure seeds! Whew!

Gentlemen!—We commend our 20th Century and Arm High Strains as the purest, finest, most vigorous seed on earth; that's our belief!

THINK ABOUT IT.

Four pounds of Wisconsin Grown Alsike Clover seed contains as many, if not more kernels of seed than seven pounds of Medium Red or June, or Mammoth Red Clover seed.

WHAT DOES THIS MEAN FOR 1911.

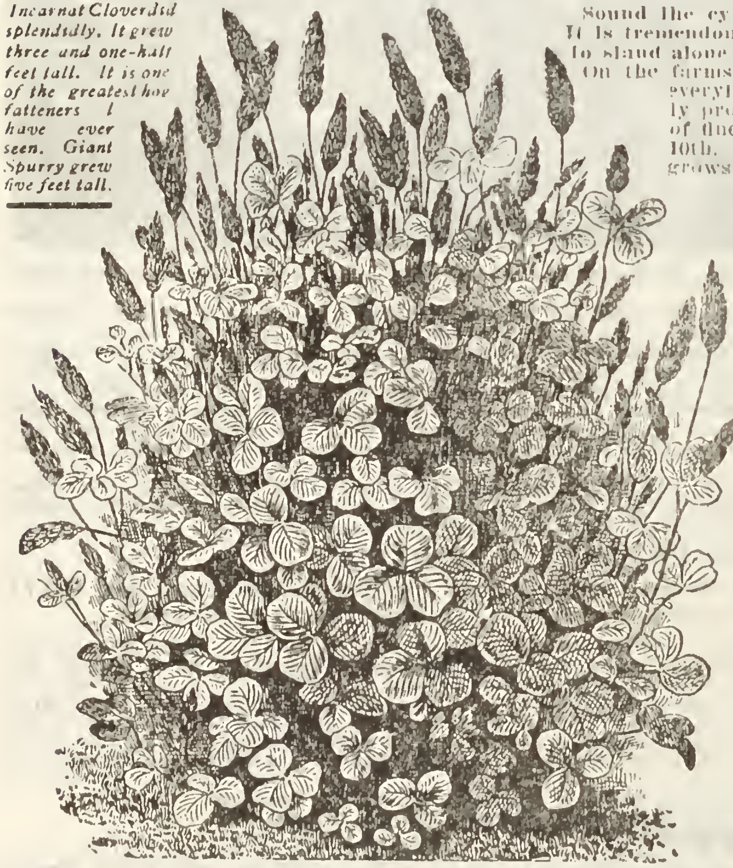
It means that four pounds of Salzer's 20th Century Alsike Clover seed will go as far as seven pounds of 20th Century Red or June Clover, and not only will it go farther, but we think it will be its equal if not superior in every respect.

There is no question, owing to the high price of Medium Red and Mammoth Red Clover that farmers this year will sow thousands upon thousands of bushels of Salzer's Wisconsin Alsike Clover in place.

PRICE.

Don't let the price of pure seed stand in your way. Rather, yes forty times rather pay $20. to $25.00 a hundred pounds for Salzer's 20th Century and Arm High Clover seed, than to get the ordinary from dealers as a gift! that is if you love your farms and want to keep them free from weeds.

John T. Reedy, Pelican Rapids, Minn., "Your Giant Incarnat Clover did splendidly. It grew three and one-half feet tall. It is one of the greatest hog fatteners I have ever seen. Giant Spurry grew five feet tall.



Salzer's Giant Incarnat Clover, 76 days after sowing. Photographed from a single plant. Just try it this year and be happy!

SALZER'S GIANT INCARNAT CLOVER.

Sound the cymbals! blow the trumpets! for the great annual Clover for the North! It is tremendously prolific! It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year cropper!

On the farms of Germany and France we saw it growing to the exclusion of almost everything else, except Giant Spurry and Sand Vetch, for hay! It is tremendously prolific. Sown in April, it sprouts without delay, grows bushy and rank, yet of fine fiber, and is ready to cut and furnish an enormous crop of hay by July 10th. In the vicinity of La Crosse it flourishes like a weed, thrives like one—yes, grows where other Clovers do but fairly well. It will make a wondrous growth the first season, and after this is cut, furnishes pasture. If sown in conjunction with grasses it rivals in its efforts to exceed them in growth and yield. This can be tested in our mixture for hogs, on another page, which for luxuriance of growth has few equals. As a fertilizer it is of great merit on account of its strong roots and superabundance of foliage. On one of our farms the hog pasture mixture was cut twice, and furnished pasture in fall on which hogs fattened and gloried.

The following are a few of the thousands of hearty testimonials of our customers on our Giant Incarnat Clover. All are loud in its praise, and each one will sow an increased acreage.

G. M. Schroeder, Ossian, Iowa: "I sowed Giant Incarnat Clover April 29th; July 24th I got 4 tons of hay per acre. It is grand."

Arthur B. Burgess, Cadillac, Mich.: "Your Giant Incarnat Clover and Giant Spurry are just what your catalogue claims them to be. I am more than delighted with same."

Wm. Harbnitz, Little Rock, Iowa: "Your Giant Incarnat Clover is wonderful. From 10 pounds I had abundant pasturage all summer for 40 hogs, and I would advise every farmer to sow Giant Incarnat Clover for hogs." Why not do it this year Mr. Farmer? Sow 10 to 15 pounds per acre.

CULTURE OF SALZER'S GIANT INCARNAT CLOVER.

The best time to sow Giant Incarnat Clover is spring. All the testimonials above are on Clover sown in spring, during the months of March, April or May, at the rate of 10 to 15 lbs. per acre. In Southern states it can be sown in the fall, the latter part of August, or the early part of September. **(The seed crop of Giant Incarnate Clover, the past year, was an almost entire failure, hence the high price.)**

PRICE OF SALZER'S GIANT INCARNAT OR GERMAN MAMMOTH CLOVER.

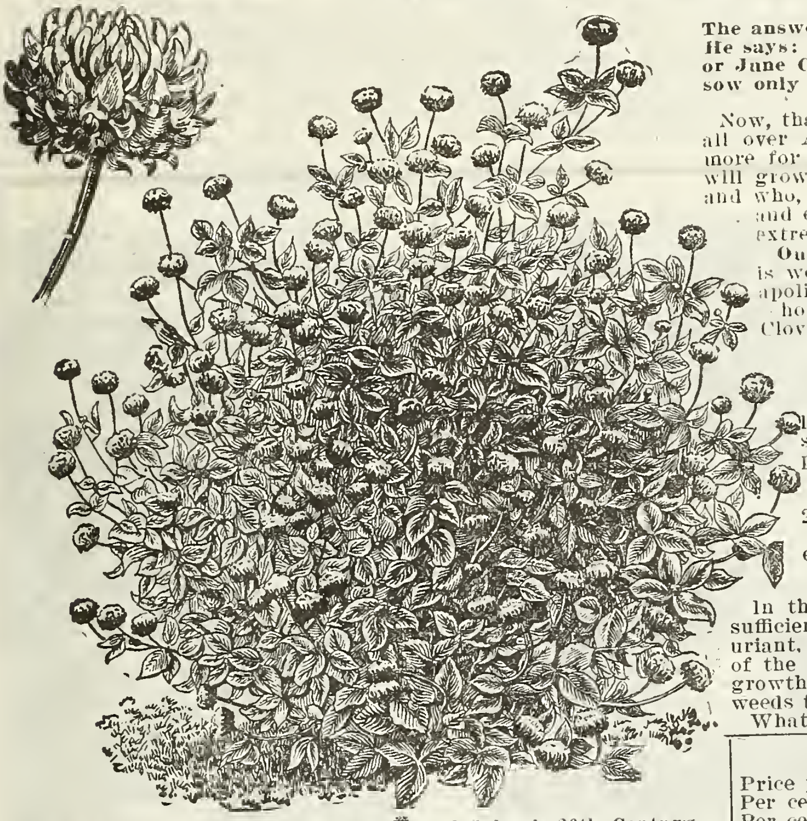
	Postp'd, Lb.	By Express or Freight Lb.	10 lbs.	30 lbs.	Bu.	100 lbs.	Sow per acre.
Choice (Sold Out)	....	.....	.....	.....	.....	.....	13 lbs.
Superior	$0.30	$0.16	$1.50	$4.40	$8.75	$14.50	10 lbs.
Salzer's 20th Cent'y	.30	.20	1.70	5.00	9.75	16.00	9 lbs.

Sacks extra, 22c for each 100 lbs. or portion.

Common Crimson Clover, 10 lbs., $1.45; bu., $8.50; 100 lbs., $14.00.

SALZER'S MEDIUM RED OR JUNE CLOVER.

Please read what we say on page 113 regarding our Clovers, which tells you that Salzer's 20th Century and Arm High Strains of Clover are the acme of perfection and as absolutely pure as care and selection and pains and growing can make them and frequent tests, taken at random out of our large bins, have given us 99.80 per cent clover purity.



Sample Plant produced by one Kernel Salzer's 20th Century Strain Red Clover Seed, costing this year but $20.00 per 100 lbs.

Hon. H. F. Hunter, of S. Dakota, says: "Clover is not all alike, as some seem to think. I'd rather pay $10.00 a bushel for Salzer's Superior Red Clover than buy of some seedsmen and stores at $3.00 a bushel. My experince in farming proves that Salzer's Clover Seeds all grow and double other yields.

The John A. Salzer Seed Co. are growers, and because of this our seeds are and must be superior. It costs us easily $5.00 per 100 lbs. more to produce Salzer's 20th Century and Arm High Strains of Clover than it does other seedsmen who simply buy their supply in Toledo, Chicago, Milwaukee, and Minneapolis markets. Care for our pedigree stocks, and weeding, reaping, cleaning and selecting all cost big money for labor, but then— **it's the best on earth!**

WHY IS SALZER'S CLOVER SO SUPERIOR?

The answer is given by ex-Gov. F. A. Hoffman, of Illinois, in a few words, He says: "Out of repeated tests made with Salzer's Superior Brands of Red or June Clover, never less than 98 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds.

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our **Superior Northern-Grown Seed** and know that every kernel will grow, than to get inferior seeds from seedsmen who are not growers, and who, as a rule, buy from commission merchants who buy up anything and everything that is offered. Now our seed is carefully grown in the extreme North, is vigorous, sprouts and grows!

Our Clover Seed, being grown by us with great care in the far North is worth $5.00 a bushel more than Chicago, Toledo, St. Louis, Minneapolis, Milwaukee, or Eastern seed for big yields. See the illustration how vigorous, healthy and luxuriant our 20th Century Strain of Clover grows.

WHAT DOES THIS MEAN?

It means in the first place that you are not obliged to sow 10 or 12 lbs. to the acre as you do of the ordinary clover you buy from some seedsmen or dealers, but that 6 lbs. of Salzer's 20th Century Strain per acre will go farther and do the work infinitely better.

Well, let us see where you are at.

You have 20 acres to sow. 20 acres at 6 lbs., to the acre of Salzer's 20th Century Strain equal 120 lbs. at $20.00 per 100 lbs. equal $24.00.

20 acres at 10 lbs. to the acre of clover which you buy from dealers equal 200 lbs., at $11.50 per 100 lbs. equal $23.00.

Now what are the results?

In the first place you pay for 120 lbs. of Salzer's 20th Century Strain, sufficient for the 20 acres, only $1.00 more and get at once a vigorous, luxuriant, heavy, healthy, clean growth of clover, while if you sow the 200 lbs. of the ordinary clover you are so apt to get an inferior grade, a weakly growth, a poor stand and at the same time about a million kernels of weeds to boot per acre, or on the 20 acres 20,000,000 kernels of weeds.

What do you wish to sow Mr. Farmer, clover only or clover and weeds?

	Sample 1	Sample 2
Price paid per 100 lbs..	$5.20	$15.00
Per cent. of weed seeds	25.78	.09
Per cent. of dirt, sticks, and stones...........	26.16	1.08
Per cent. red clover seed	48.06	98.83
Per cent. red clover seed that germinated......	18.26	95.86
No. weed seeds per lb..	139,727	150
Cost per 100 lbs. red clover seed that germ'ted	$28.48	$15.65

☞THE U. S. DEPARTMENT OF AGRICULTURE.

The United States Department of Agriculture made a test regards cheap clover and Superior Clover with the following startling results.

The cheap clover was purchased by them at $5.20 per 100 lbs. and the superior at $15.00 per 100 lbs. Just look at the results.

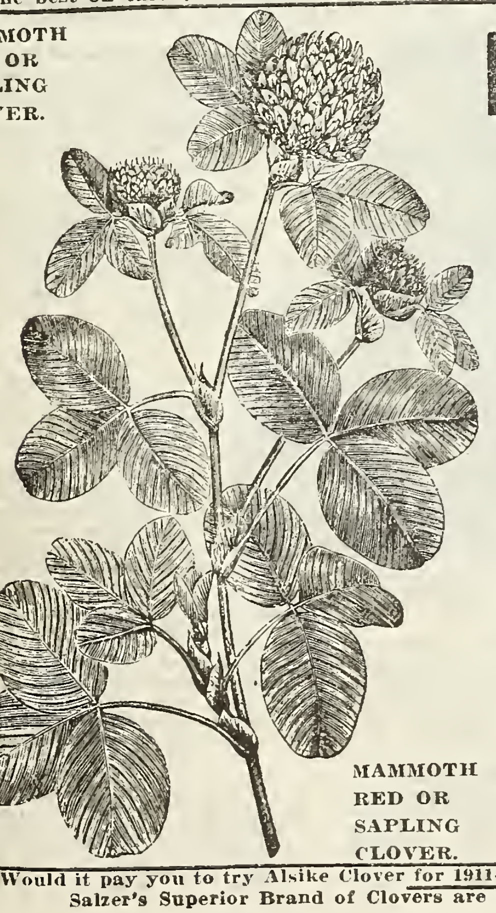
PRICE OF SALZER'S MEDIUM RED OR JUNE CLOVER:

	Package by Mail	Pound.	Peck.	½ Bu.	Bu.	2½ Bu.	100 lbs.	Sow per acre.
		By Freight						
Choice	5c	$0.18	$2.40	$4.75	$9.40	$23.00	$15.50	10 lbs.
Superior	5c	.20	2.75	5.40	10.60	26.00	17.50	8 lbs.
20th Century......	6c	.25	3.10	6.10	12.00	29.75	20.00	6-7 lbs.
Arm High........	7c	.30	4.40	8.50	16.00	37.00	25.00	

If by mail add 8c a pound for postage. Sacks 22c each extra.

Mammoth Red Clover. (Sapling Clover)

MAMMOTH RED OR SAPLING CLOVER.



MAMMOTH RED OR SAPLING CLOVER.

What we say regarding Salzer's Medium Red or June Clover is also applicable to our Mammoth Red Clover. We feel that both of these Clovers are as fine and full of life and vigor as any Clover seed can be made. All of this seed is grown right here on northern soil, and we know whereof we speak when we say it is fresh and contains none of that obnoxious weed, yellow trefoil, which can be imported for 3 or 4 cents a pound, as is done by some seedsmen who are not growers, who mix this with good seed in order to sell cheaper than we, who are actual growers. A word to the wise is certainly sufficient. Another thing, the naked eye cannot distinguish yellow trefoil mixed in with common Red Clover, as the seeds look so much alike.

Mammoth Red Clover is especially used by farmers for a permanent hog pasture; it grows tall, and **our Arm High and 20th Century Strains** of same are extremely leafy, bushy and of grand qualities. Ten acres ought to furnish sufficient nourishment for 100 hogs all summer, providing same can be divided off. There is no Mammoth Clover quite as good as **Salzer's Strain**, and we again urge our customers, who intend seeding to Grass, Clover and Timothy, to use **Salzer's 20th Century and Arm High Brands** because these brands are grown for seed only.

The striking peculiarity of Salzer's Mammoth or Sapling Clover are the immense growth it attains on rich, loamy soils, yielding much more bulk to the acre than Red or June Clover. It grows large on thin land and takes well on all soils. As a fertilizer I think it surpasses all other Clovers.

Please read "Think about it," on page 113, and give Alsike Clover also a trial.

☞The luxuriant Salzer's 20th Century Mammoth Red Clover, costing this year but $21.00 per 100 lbs.! Requires, on account of its purity, but six pounds per acre.

PRICE OF SALZER'S MAMMOTH RED CLOVER.

	Package by mail.	Pound..	Peck.	½ Bu.	Bu.	2½ Bu.	100 lbs.	Sow per acre.
		By Freight						
Prime. If interested write for samples and low prices.								
Choice	5c	$0.18	$2.50	$4.90	$9.65	$23.75	$16.00	10 lbs.
Superior	5c	.20	2.75	5.45	10.85	26.75	18.00	8 lbs.
20th Century..........	6c	.25	3.25	6.40	12.70	31.00	21.00	6-7 lbs.
Arm High.............	7c	.30	4.40	8.50	16.00	37.00	25.00	7 lbs.

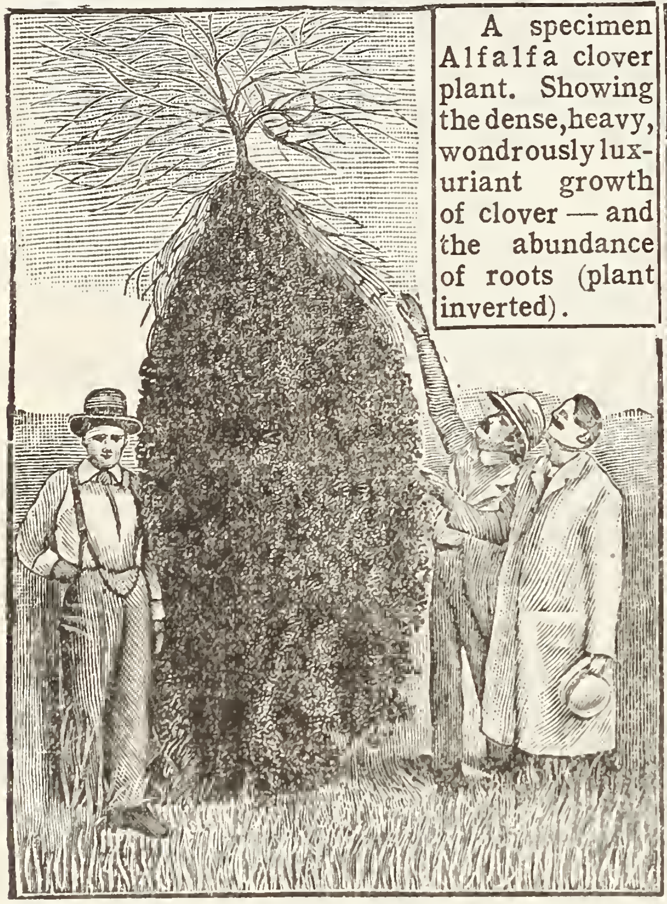
If by mail add 8c a pound for postage. .Sacks, each, 22c extra.

☞Would it pay you to try Alsike Clover for 1911—4 lbs. Alsike go as far as 7 lbs. Medium or Mammoth Red Clover. See Page 113. Salzer's Superior Brand of Clovers are considered equal if not better than other Seedmen's very highest priced and best.☜

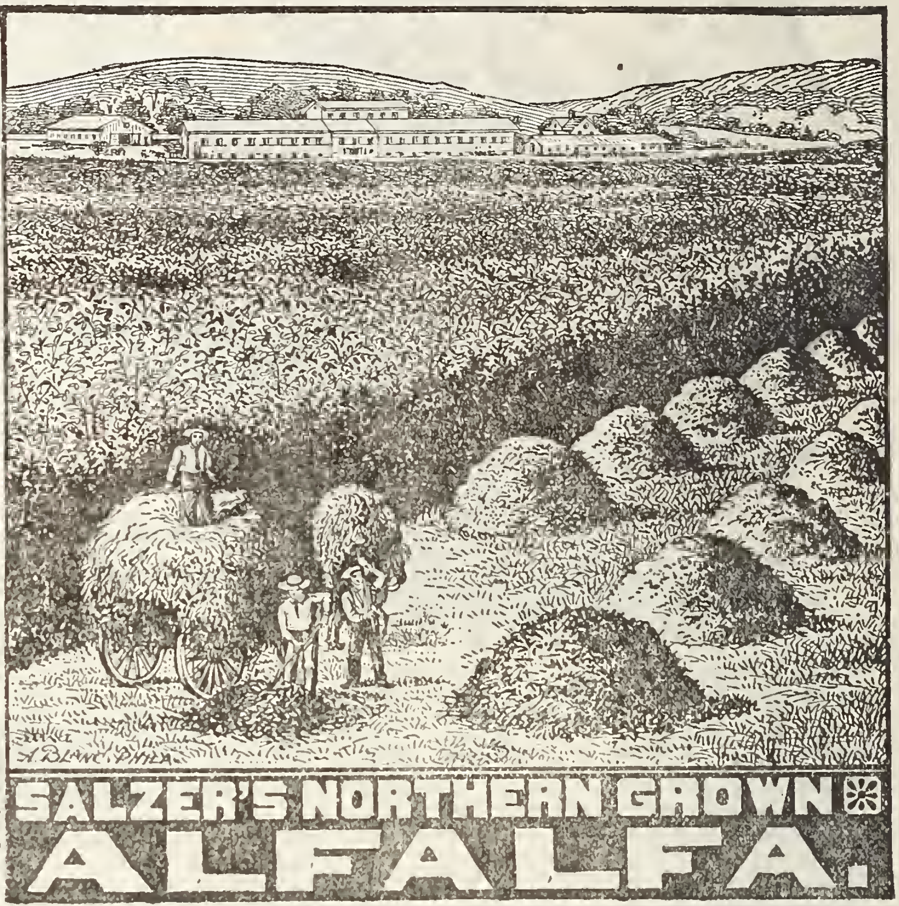
ALFALFA.

Glory enough! Ring the bells! Shout for joy! The year of jubilee has come! How's that? Why, sir, **it is now possible to grow Alfalfa Clover in every state of the Union, North, South, East or West**—why, sir, cold Minnesota, and freezing Wisconsin, and treeless Nebraska, and the prairies of Illinois and Iowa, and the bottoms of Indiana, and the pineless soil of Michigan, and the rich farms of New York and Pennsylvania—yes, every state can grow from two to four crops of Alfalfa **if Salzer's Northern Alfalfa seed is used!** That's acclimated, that's hardy, that's tough, and we believe tougher and better than the Turkestan Alfalfa!

A grand Clover—the eternal Clover of Europe and Mexico. Our attention thereto was first attracted in 1885, by a large patch near La Crosse, holding its own through an unusually cold winter and spreading rapidly. Since then we have sold enough seed in Iowa, Wisconsin, Illinois, Minnesota, Missouri, Nebraska, Kansas, Indiana, Michigan, Ohio, Pennsylvania, New York and other parts to sow 500,000 acres, and have the first complaint to hear on same.



A specimen Alfalfa clover plant. Showing the dense, heavy, wondrously luxuriant growth of clover — and the abundance of roots (plant inverted).



R. A. Moore, Professor of Agronomy, of the College of Agriculture University of Wisconsin, has this magnificent testimonial on Salzer's Northern-Grown Alfalfa Clover: "From several tests made from Alfalfa Clover seed ordered by the Experimental Station last year, from you, we found that we got an average germination test of 99 per cent (with a purity test of 99.85). This we considered exceptionally good. Sincerely yours, R. A. Moore."

The U. S. Dept. of Agriculture says: "In addition to the hay crop, Alfalfa at two years adds $100 to the value of every acre on which it grows."

1. "There is no state in the Union in which Alfalfa cannot be successfully grown."
2. Alfalfa produces from 3 to 7 tons hay to the acre.
3. It has as much protein as Wheat bran.
4. 360 stalks have been grown from one seed.
5. It does not exhaust, but it enriches the soil.
6. It can be ground into meal to feed hogs and chickens.
7. It will grow 3 to 5 crops a year.
8. Alfalfa in money value is worth 45 per cent more than other Clovers and 60 per cent more than Timothy.
9. Ten milch cows can be fed on less than 2 acres by soiling.
10. One acre will pasture 20 hogs for 6 months.
11. Three pounds per day make a full feed for fattening lambs.
12. Four to five pounds makes full feed for fattening aged sheep.
13. Thirty-five pounds make full feed for fattening steers.
14. A lamb will winter and thrive on 3 pounds a day.
15. Sheep fed with Alfalfa will gain from 8 to 15 pounds in 75 days and will double with small grain ration added.
16. Lambs wintered on Alfalfa will produce one to two pounds more of wool than when on the ranch.
17. Alfalfa is a fine poultry feed when cut fine and this is also a good way to feed it to hogs in winter.
18. Fed to dairy cows Alfalfa maintains the flow of milk equal to June grass for nearly the whole year. It can be chopped fine with corn meal. Such a mixture is worth more per pound than the original corn meal.
19. Its long, branching roots penetrate far down, push and crowd the earth this way and that, and thus constitute a gigantic subsoiler. These become an immense magazine of fertility. As soon as cut, they begin to decay and liberate the vast reservoir of fertilizing matter below the plow, to be drawn upon by other crops for years to come.

EX-GOV. W. D. HOARD OF WISCONSIN

Ex-Gov. W. D. Hoard of Wisconsin, proprietor of the widely influential "Hoard's Dairyman" of Ft. Atkinson, Wis.

Proprietor of the widely influential "Hoard's Dairyman" in placing an order for Salzer's 20th Century Alfalfa Clover under date of Feb. 3, 1908, has these good words to say:

"I like the quality of your 20th Century Alfalfa Clover very much. I am particularly careful as to the purity of the seed I sow, for I do not want to inoculate my land with foul stuff.

Last year on 30 acres I raised over $2,500.00 worth of Alfalfa hay. There is no better money crop that I know of."

Let's see: 30 acres of Salzer's 20th Century Alfalfa Clover would require at 15 lbs. per acre, 450 lbs. of seed. This, at $23.00 per 100 lbs., costs $103.50.

Cost of seed, but $103.50. Result, $2,500 or nearly $80.00 per acre! ! !

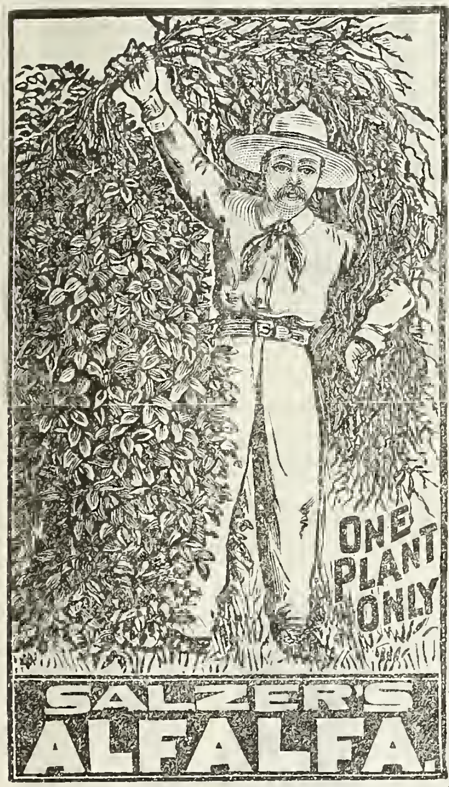
You may be able to buy Alfalfa from your merchant in your town, or from seedsmen in New York, or Chicago, or St. Paul, or Minneapolis, or Des Moines, or Rockford, or elsewhere at a lower price than Salzer's Northern-Grown Alfalfa, but let me tell you, my friend, that Salzer's seed, when it comes to vigor and hardiness and yield, is worth $5.00 a bushel more than any Utah or Kansas or Western seed offered by the other seedsmen. Rather a hundred times rather pay $23.00 to $30.00 per hundred pounds for Salzer's celebrated 20th Century or Arm High Clovers than sow such as you can buy in ordinary markets for half—that is if you love your land and hate weeds!

PRICE OF ALFALFA OR LUZERNE CLOVER SEED:

	—Postpaid.—		—By Freight—						Sow
	Package.	Pound.	Pound.	Peck.	½ Bushel.	Bushel.	2½ Bushel.	100 lbs.	per acre.
Choice	$0.05	$0.30	$0.22	$2.75	$5.45	$10.85	$26.75	$18.00	18 lbs.
Superior (similar to Sterling)	.05	.33	.25	3.25	6.40	12.70	31.00	21.00	16 lbs.
20th Century, the Barr Strain	.10	.36	.28	3.60	7.00	13.90	34.00	23.00	15 lbs.
Arm High	.10	.43	.35	4.50	9.00	18.00	45.00	30.00	15 lbs.

ALFALFA.

It is seldom we devote two pages to a clover, but, Sir, Salzer's Northern grown Alfalfa deserves this special distinction. It is worthy of it. It's the Clover to plant. I believe honestly that nowhere on earth can be found a purer, finer, healthier, hardier, more vigorous and thriftier clover, than Salzer's 20th Century—the celebrated Barr and Arm High strains—of which EXPERTS SAY: "BEST ON EARTH."



WHAT ALFALFA WILL DO FOR YOU.

First: As a fertilizer, it sends its roots 10 to 20 ft. after moisture and nourishment, and these in turn decay and wondrously enrich the soil.

Second: Stands drought. It makes the desert bloom as the rose, growing under the most adverse dry or hot conditions.

Third: Stands wet equally as well, and returning bountiful yields in Wisconsin, Minnesota, Pennsylvania and every other state.

Fourth: It is early. It is fit to pasture as soon as the sun is over the ground. The first cut is ready in May, the second in July, and the third in August.

Fifth: It is nourishing. No clover furnishes more rich nourishment to the cattle than this.

Sixth: Grows everywhere. It will grow wherever corn or oats will flourish.

Seventh: Yields enormously. It will yield in every state in the Union, if properly taken care of, from five to ten tons per acre.

Wm. Nessler, Lawrence Co., Ohio. *You will remember my order in March, called also for 100 lbs. Salzer's Northern Alfalfa. I sowed that on 10 acres. It came up nicely; so also did my weeds, but I cut them with a mower. Now, then, as you would say, what have I? On the 30th of August I had harvested 2½ tons magnificent Alfalfa, and will have good pasture besides until the last of November.*

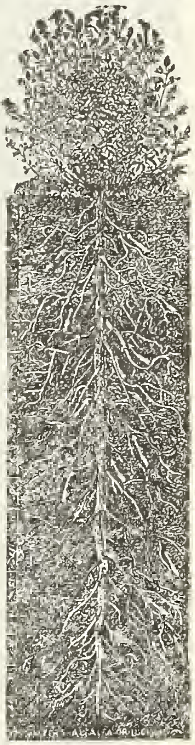
Orin Smith, Pike Co., Mo. *I bought 60 pounds of Salzer's Alfalfa last March. At this writing Sept. 9th, I report three tons of Clover hay, and will have splendid pasture until November besides. Next season I'll cut three crops sure!*

A. E. Walford, Westlore Farm, Pa. *Your strong description of Salzer's Alfalfa Clover induced me to sow 100 pounds. This I put on five acres, and oh, the splendid results! I wish you could see my fields now! I have over 60 acres in Salzer's Alfalfa. I cut three crops this season and have lots of splendid pasture besides.*

E. C. Christe, Polk Co., Iowa. *My county seedsmen do not see why I buy my seeds from you. I'll tell you! A few years ago your catalogue talk induced me to sow 150 pounds of Salzer's Superior Northern Alfalfa Clover on 8 acres. At first it came up slowly, but I kept my weeds down and by August I had a great crop of Clover. In the spring, I sowed 50 pounds more on these 8 acres. I got two crops last year, and this year, Sept. 10th, I have already cut three rousing crops, and will have six full weeks of magnificent pasture besides. All the seeds I ever bought of you were good; always did more than you claimed.*

CULTURE OF ALFALFA.

Full culture directions as how to grow Salzer's Northern Grown Alfalfa in every state in the United States are sent with each order for 1 peck or more seed. This little pamphlet is worth $100 to each farmer sowing Alfalfa!


Going 17 feet after Food and moisture

Prof. Moore of the Wisconsin Agricultural College writes: "From several tests made of Alfalfa seed ordered from you, we found we got an average germination test of 99 per cent."

Carl G. Kleinstueck, Saxonia Farm, Mich., has this to say: "I have a patch of Salzer's Alfalfa Clover that I seeded thirteen years ago, which yielded four big crops last year, besides good fall pasture. It has been cut three times already this season, and the fourth crop is about 6 inches high today, and will be ready for mowing in less than three weeks.

THREE ROUSING CROPS OF HAY.

Just this morning Mr. John Van Loon of LaCrosse County, stepped into our office to tell of the wonderful, magnificent hay crops he had from his Alfalfa fields the past summer.

The first crop was enormously large; the second on account of 90 days without rain was somewhat smaller, but the third was a record breaker, and this right here on dry, sandy loam soil.

He exhibited some of this magnificent hay at the Interstate Fair at LaCrosse, where it was the wonderment of thousands of farmers and others, who could hardly believe that such magnificent, nourishing Alfalfa hay could be grown here. Some of the splendid leafy succulent stems on exhibition were six feet long.

Prof. Moore Says: "No single forage plant combines the materials for a profitable ration for dairy cows, sheep, and brood sows so well as does Alfalfa. For seven years Alfalfa has been grown successfully on the Station Farm near Madison, and many tests made to determine the best method of growing it under different conditions of soil and climate. When grown in comparison with red clover, timothy, the yield per acre of hay was 5.4 tons for alfalfa, 2.5 tons for clover, 2.3 tons for timothy. As a green forage the weight of alfalfa grown per acre was double that of clover, three times that of timothy. The per cent of protein found in the hay was as follows: 18.7 for alfalfa, 13.28 for clover, 4.74 for timothy. In total yield of protein per acre alfalfa produced three times that of clover, nine times that of timothy."

PRICE OF SALZER'S NORTHERN GROWN ALFALFA OR LUZERNE.

	Postpaid.		By Freight						
	Package.	Pound.	Pound.	Peck.	½ Bushel.	Bushel.	2½ Bushel.	100 lbs.	Sow per acre.
Choice	$0.05	$0.30	$0.22	$2.75	$5.45	$10.85	$26.75	$18.00	18 lbs.
Superior (similar to Sterling)	.05	.33	.25	3.25	6.40	12.70	31.00	21.00	16 lbs.
20th Century, the Barr Strain	.10	.36	.28	3.60	7.00	13.90	34.00	23.00	15 lbs.
Arm High	.10	.43	.35	4.50	9.00	18.00	45.00	30.00	15 lbs.

Grimm or Everlasting Alfalfa.

This seed was brought many years ago by a gentleman named Grimm, from Germany. He has grown same continuously in Minnesota. At present, the seed is grown in Minnesota, North Dakota and Montana. It's very hardy and seed always scarce.

Price of Grimm's Alfalfa: Pkg., 10c; lb., 45c, postpaid. By freight, lb., 35c; pk., $4.35; bu., $16.90; 100 lbs., $28.00.

"No live stock man can afford to be without Alfalfa Clover. Every ton is worth from 3 to 4 tons of the best timothy hay."—Ex-Gov. Hoard of Wisconsin.

Inoculated Alfalfa Soil see Page 117.

DRY LAND ALFALFA.

All over the West, dry farming has received a wonderful impetus and growing Alfalfa Clover without irrigation on dry lands is meeting with tremendous successes.

The only difference between this and our regular Alfalfa, is that the seed is produced by dry farming and is very scarce and extremely hard to get.

Price of Dry Land Alfalfa: Pkg., 10; lb., 40c, postpaid; by freight, lb., 30c; pk., $3.75; bu., $14.50; 100 lbs., $24.00.

Salzer's 20th Cent. Dry Land Alfalfa: Lb., 35c; pk., $4.20; bu., $16.00; 100 lbs., $27.00.

MONTANA ALFALFA.

Out in Montana, Alfalfa seems to be at home and produces tremendous crops of the very finest Alfalfa hay imaginable. The seed is extremely hardy and does splendidly under adverse climatic conditions and is heartily recommended for trial throughout the Northwest, in fact anywhere.

We carry on extensive operations in Montana and this seed must not be confounded with some offered at a lower price in our state and Minnesota, because our seed is grown under our eye and under our care and we consider same worth easily $10.00 per hundred pounds more than some kinds of "Montana Alfalfa" that we have seen offered by other seedsmen. **Price of Montana Alfalfa: Pkg., 10c; lb., 40c, postpaid; by freight, lb., 30c; pk., $3.50; bu., $13.50; 100 lbs., $23.00.**

Salzer's 20th Cent. Mont. Alfalfa: Lb., 35c; pk., $4.20; bu., $16.00; 100 lbs., $27.00.

TURKESTAN ALFALFA

TURKESTAN ALFALFA.

Perfectly Hardy, Withstands Drought, Heat and Cold.
Yields the Heaviest and Richest Crops of Fodder.
The Best Clover for Permanent Hay and Pasture.

The climate of Turkestan is not unlike that of our interior states, being far removed from the ocean and surrounded by wide expanses of dry land. The summers are very hot and long, and in many places the evaporation exceeds the quantity of moisture that has fallen during the year. The inhabitants are mainly employed raising cattle, and there this Alfalfa grows and flourishes.

WITHSTANDS EXTREME COLD WITHOUT INJURY.

At the Experimental Station, Brookings, S. D., with a minimum temperature last winter of 40 degrees below zero, with the ground bare, common Alfalfa was killed, while Turkestan came through unharmed. At the Wyoming Experimental Station the Turkestan Alfalfa was exposed to a minimum temperature of 45 degrees below zero without harm.

A MILLION DOLLARS A YEAR.

The bringing in of Turkestan Alfalfe clover into the United States by the Department of Agriculture at Washington has easily been worth millions of dollars to the Northwestern farmer the past five or six years.

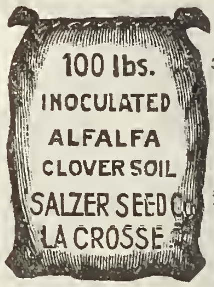
PRICE OF TURKESTAN ALFALFA:

Choice Turkestan: Pound, by mail, 35c; by freight, lb., $18c; Peck, $3.00; 30 lbs., $5.80; bu., $11.50; 100 lbs., $19.00.

Superior Turkestan: By mail, pkg., 10c; lb., 40c; by freight, Peck, $3.40; 30 lbs., $6.60; bu., $13.00; 100 lbs., $21.50.

INOCULATED ALFALFA SOIL.

Of tremendous value in starting new Alfalfa Clover fields, the soil is taken from an old Alfalfa Clover field and is thoroughly inoculated. Use 250 lbs. to the acre.



DIRECTIONS.

After the land is carefully plowed, thoroughly harrowed, scatter the soil at the rate of 250 lbs. per acre, then sow the seed, covering same one-half inch; or better press the seed firmly into the ground with a land roller insted of harrowing.

PRICE OF INOCULATED SOIL.

100 lb. sacks	$0.90
250 lb. "	2.00
500 lb. "	3.50
1,000 lb. "	6.00
2,000 lb. "	11.00

☞In comparing prices on Clovers, Timothy and Grasses—remember. SALZER'S SUPERIOR is considered superior to other seedmen's best

SAND LUCERNE.

This is a Lucerne Clover specially adapted to sandy soils. Largely used in Europe. It has some resemblance to the Turkestan in yield and hardiness and in addition it does well on sandy soils. Price: Pkg., 10c; lb., 30c, postpaid; by freight, pk., $3.00; bu., $11.50.

WHITE BOKHORA CLOVER.

Bokhora, The Bee Clover.

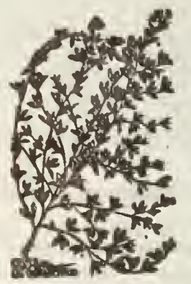
Bokhora, The Bee Clover.

Herolded as the forerunner of Alfalfa Clover, and our experience goes to show, that where this clover thrives, Alfalfa will sprout and grow and flourish and return big, paying, profitable yields. And for this reason White Bokhora Clover is being largely planted throughout the United States. Prominent agriculturists are using same for hay and food for sheep, cattle and swine, and are well pleased therewith.

This is a tall shrub-like plant, growing to the height of four to six feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. It's the Bee Clover! Sow 15 lbs., per acre. Our seed comes unhulled, it sprouts better. It's being urged by agriculturists to sow as a forerunner of Alfalfa—for where this Clover thrives, Alfalfa will grow. **Price, postpaid: Pkg., 5c; lb., 28c. By freight: Lb., 20c; pk., $2.50; 60 lbs., $9.50; 100 lbs., $15.00.**

Clear Seed, price: Pkg., 10c; lb., 35c; by freight, lb., 25c; pk., $3.50; bu., $13.00; 100 lbs., $22.00.

Wild Celery seed—something new for attracting wild game—see Page 119.



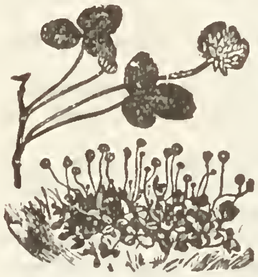
Japan Clover.

Japan Clover.

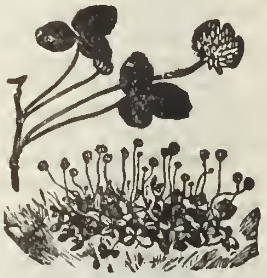
In great demand in the South, where it grows luxuriantly. Pkg., 10c; lb., 50c; postpaid, by freight, 10 lbs., $3.00; 100 lbs., $22.00.

Common Crimson Clover.—Pkg., 5c; lb., 25c, postpaid; by freight, lb., 15c; 10 lbs., $1.45; bu., $8.50; 100 lbs., $14.00.

SALZER'S WHITE DUTCH CLOVER.



White Dutch.



White Dutch.

A low, close-growing Clover; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Seed very scarce this year, almost a total failure everywhere. Choice contains some kernels of tall whitish clover (black seed). Never winter-kills here! For lawns it is splendidly adapted; indeed, no lawn is considered "quite right" unless it contains a good sprinkling of this sweet, pure white blooming, low growing, "soft as velvet" hardy White Dutch Clover. ¼ of a pound, costing 20c, postpaid, of our 20th Century White Clover will be sufficient to sprinkle upon a lawn 20x50 feet.

PRICES OF SALZER'S WHITE DUTCH CLOVER.

	¼ lb. Postpaid.	Pound. Postpaid.	By Freight ½ Peck.	Peck.	½ Bu.	Bu.	100 lbs.	Sow per acre.
Choice	$0.15	$0.35	.....	$4.00	$7.75	$15.00	$24.00	9-10 lbs.
Superior (sold out)	....	.....	.....	.....	.....	.....	.....	8 lbs.
20th Century (lawns)	.20	.50	$3.00	5.50	11.00	21.50	35.00	6-7 lbs.

B. ALSIKE CLOVER (and Timothy.)

With one leap, with one bound, Salzer's B Alsike has become popular, immensely popular! Our sales of B Alsike last year were 80 times more than in former years! That tells the story! This B Alsike has reason back of it for its tremendous popularity. B Alsike is grown right here in Western Wisconsin for seed, contains some Timothy, as the two, Alsike and Timothy, do so splendidly, so magnificenty together. If you do not plant to grow for seed only, then the B will give you splendid satisfaction, and is much lower in price; indeed, it is now being sown in great quantities almost to the exclusion of superior seed, owing to its very low price.

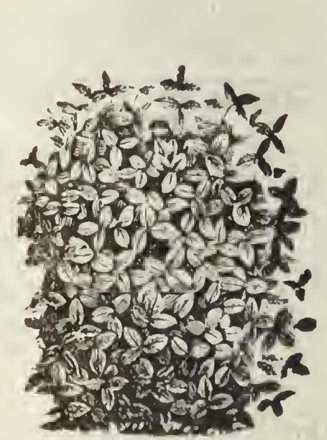
ITS SPLENDID ADAPTABILITY TO PRODUCE ITS BEST, its marvelous producing powers, makes B Alsike profitable to sow! The John A. Salzer Seed Co. sow it in large quantities for lots and lots of excellent hay—it makes hay of a very superior quality, as Alsike and Timothy "are in love with each other and grow hand in hand." Of course, if you desire to grow for Seed, then by all means plant only Salzer's 20th Century, but, if you wish it for pasture or hay, yes, lots and lots and lots of hay, then sow our cheap B Alsike—splendid for lots of grass and hay.

$294.00 FROM 6 ACRES.

Gee, I am happy! Early last spring, I planted 6 acres to Salzer's B Alsike Clover, sowing 100 pounds to six acres.—What was my yield? 21 tons of the finest hay you ever saw, which sold at $14.00 a ton. Long live Salzer's B. Alsike Clover Seed. William Ryan, Illinois.

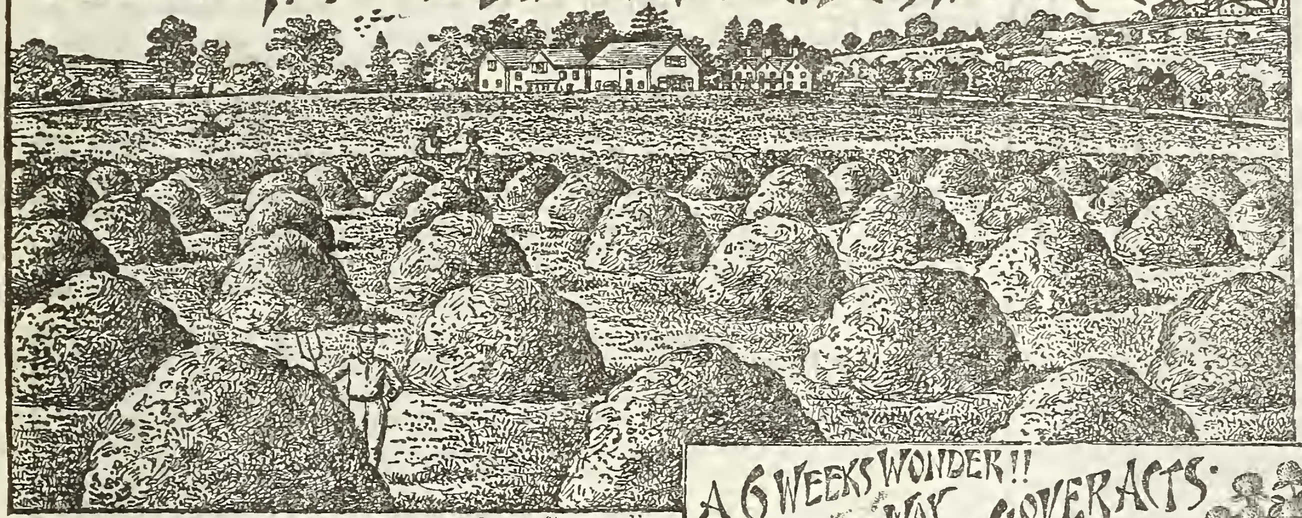
PRICE OF B. ALSIKE CLOVER SEED.

	By Mail Package.	By Mail Pound.	By Freight lb.	5 lbs.	10 lbs.	Peck.	½ bu.	Bu.	2½ bu.	100 lbs.	500 lbs.	Sow per acre.
B. Alsike	$0.05	$0.25	$0.17	$0.75	$1.40	$2.00	$3.80	$7.50	$18.50	$12.50	$60.00	10-15 lbs.
B. Alsike, 20th Century Strain.		.10	.30	1.00	1.90	2.60	5.00	9.90	21.50	16.50	80.00	10 lbs.



Sample growth of B Alsike.

SALZER'S WISCONSIN GROWN ALSIKE CLOVER. THE 6 WEEKS WONDER.


A 20 acre field yielded at La Crosse, 170 days after seeding, 100 tons of magnificent Alfalfa clover hay.

CULTURE OF ALSIKE CLOVER.

Sow 7 to 12 lbs. per acre. The seed is very small. Have soil well prepared. Usually best to sow under cover of spring grains. The first, second and third cuts will make magnificent hay. Seed is taken from first crop. It prefers a moist soil, containing a trifle of clay, but stands dry weather splendidly. It attains its heaviest yield the third year.

To tell you all the good qualities of this most excellent Clover would fill a book, and then we would say, with the Queen of Sheba, "The half has not been told," for it is a Clover that is fairly leaping into popularity everywhere. It is without doubt the most hardy of Clovers, resists the severest cold and extremes of drought and wet; heads round, flesh-colored; very sweet and fragrant; liked by bees; yields abundantly; excellent for hay or pasture; especially suited for lands liable to wash.

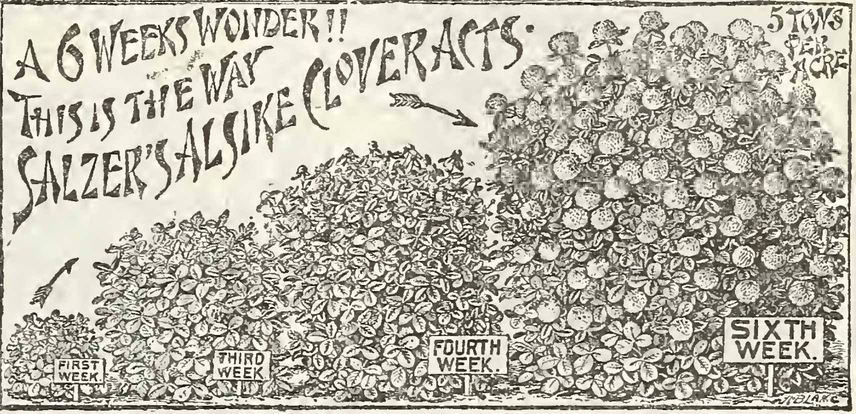
IT IS THE HARDIEST CLOVER IN THE WORLD.

Think of it—it does well in frozen Sweden, in ice-covered Norway; it flourishes on all soils of Canada. It is at home in Wisconsin, and laughs at 40 degrees below zero. It is insusceptible to drought, moisture, heat, or anything that usually affects Clovers. Our seed is Wisconsin-grown by us for SEED ONLY, thoroughly acclimated, and is worth for luxuriant growth, $5.00 more a bushel than Chicago, St. Louis, Toledo and Eastern seed. Don't be put off by seedsmen saying that theirs is just as hardy, vigorous and good as ours. It is not. THE CANADA FARMER SAYS:

"The most prominent advantages of the Alsike Clover over the common red variety are that it does not heave out of the ground in the spring with the frost and consequently can be sown on damp ground with good results. It makes finer and better hay, for the stalks are not so thick and woody as those of Red Clover."

Prof. Beal, the great authority on American grasses, says of the Alsike: "Alsike likes rather moist land, containing some clay. It is smoother and more delicate than Red Clover. The stems remain green after cutting. It stands dry weather and is not apt to winter kill."

SALZER'S
ALSIKE


A 6 WEEKS WONDER!!
THIS IS THE WAY
SALZER'S ALSIKE CLOVER ACTS.
5 TONS PER ACRE
FIRST WEEK.
THIRD WEEK
FOURTH WEEK.
SIXTH WEEK.

LOOK AT THE ABOVE ILLUSTRATION.

That is the way Salzer's Alsike Clover acts. See the vigor it shows in its first week's growth, after the frost has left and the warmth appears; then look the third week, and the luxuriance of the fourth, and the magnificent growth of the sixth week. But remember, in order to get this magnificent growth you must get the true Salzer's Wisconsin-grown Alsike Seed. Now, no other seedsmen can offer you Salzer's Wisconsin-grown Alsike, grown right here under our eyes, and we urge upon you, if you are going to make a trial make it with the genuine article, and purchase same of the Salzer Seed Co.

THE ADVANTAGES OF SALZER'S ALSIKE

possessed over any other variety of Clover are: Its perennial character; its hardiness, for no winter will kill it; its capability to resist the extremes of drought and wet; the much greater weight of herbage it produces during the season and the sureness of a crop when all others fail. Its powers of production are inexhaustible and improved by the wonderfully curious formation of the plant, from the single crown of which innumerable heads are continually being produced all through the season, and tillering out laterally over the ground. The hardy nature of the plant is proved by the fact of its thriving through transplanting. A single plant may be taken up and divided into ten or more parts, and each part will produce a luxuriant plant, so that no farmer need ever hereafter have a patchy piece of clover.

We can put our hand on twelve farmers who planted on an average each, 18 acres of Salzer's Superior Alsike and sold in fall a trifle over $8,000 worth of Clover Seed.

Try me on Alsike!

The Southern Planter says: "In the early spring we sowed 1 pound of Alsike on a quarter of an acre. It germinated well, and, like Red Clover, not only made a good stand, but in the following spring it came up well, and on June 16th stood from 20 to 30 inches high."

Chas. L. Godell, Barnum: "From the Alsike Clover I cut 2½ tons per acre, being 4 feet tall first cut."

C. A. Guthrie, College Springs, Iowa: "The Alsike (second crop this year) is now 3 feet high."

John Adams, Visalin, Ky.: "The Wisconsin Alsike did splendidly."

Hans Kruse, Chelsea, Wis.: "The Wisconsin Alsike does splendidly." It is 3½ feet tall; good for 4 tons hay.

THINK ABOUT IT.

Four pounds of Wisconsin Grown Alsike Clover seed contains as many kernels of seed as seven pounds of Medium Red Clover.

WHAT DOES THIS MEAN FOR 1911?

It means that four pounds of Salzer's 20th Century Alsike Clover seed will go as far as seven pounds of 20th Century Red or June, or Mammoth Clover and not only will it go farther, but we think it will be its equal if not superior in every respect.

Now, we are in love with Wisconsin Grown Alsike Clover. We prefer it to Medium Red or Mammoth Red Clover. It has a better root, it is huskier, it is a heavier yielder, it is hardier. Its home is in the frozen regions of Sweden. Was never killed out on our farms here in Wisconsin, and we are sure wherever same will be tried this year it will give tremendous satisfaction.

PRICE OF SALZER'S WISCONSIN-GROWN ALSIKE CLOVER SEED.

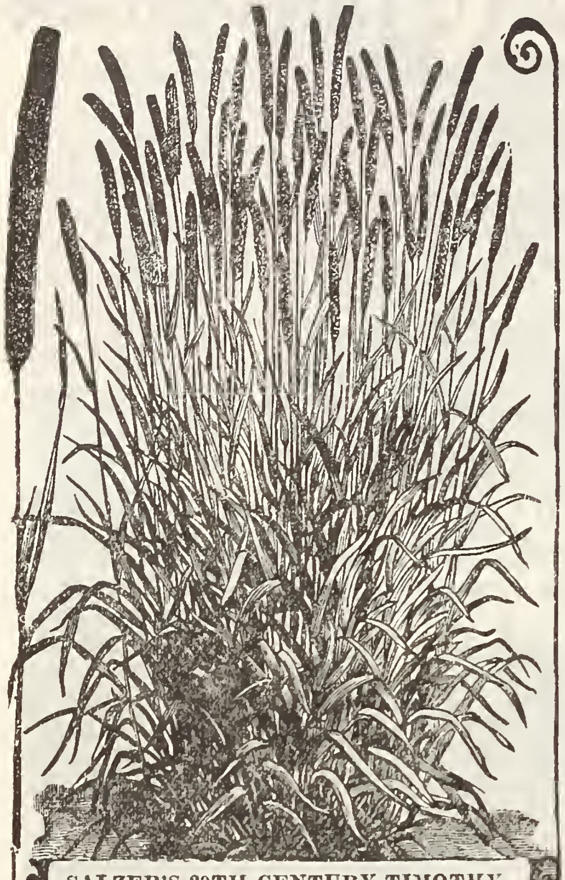
	By Mail		By Freight						Sow
	Pkg.	Pound.	Pound.	Peck.	½ Bu.	Bu.	2½ Bu.	100 lbs.	per acre.
Choice	$0.05	$0.26	$0.18	$2.40	$4.75	$9.40	$23.00	$15.50	10-11 lbs.
Superior	.05	.28	.20	2.75	5.40	10.60	26.00	17.50	8- 9 lbs.
20th Century	.10	.33	.25	3.10	6.10	12.00	29.75	20.00	7 lbs.
Arm High	.10	.40	.32	4.40	8.50	16.00	37.00	25.00	6 lbs.

For B. Alsike and Timothy see Page 117.

If by mail, add 8c a pound for postage. (Sacks 22c each, extra.)

(Nitro-Culture. If interested send stamp for circular.)

SALZER'S TIMOTHY.



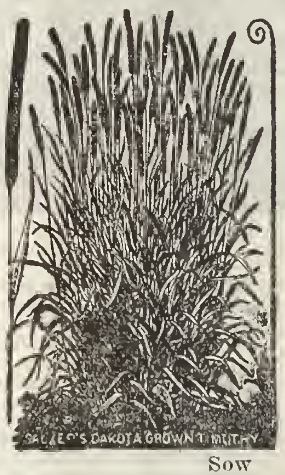
SALZER'S 20TH CENTURY TIMOTHY. A sample plant grown from a kernel of Salzer's 20th Century Timothy seed in 106 days from planting.

Timothy seed is higher than we have seen it for forty years. The reason for this is the failure of the Timothy crop all over the world. Here in the Northwest we get about a 10 per cent crop.

After all Timothy seed is cheap when you figure that it takes but eight pounds of Salzer's Twentieth Century strain per acre, costing in one hundred pound lots 12c a pound, or 96c to seed an acre.

Will you kindly turn to page 113 and see what we say under "The Honest Truth about Grades." Every word we say there pertains also to our Timothy, and what shall we say to you Mr. Farmer, to induce you to pay a little more and buy the best Timothy seed on earth in preference to such as is offered to you out of your stores or by seedsmen who are not growers? Lots and lots of Timothy seed is shipped out of St. Paul, Minneapolis, Chicago, Milwaukee, Toledo, Kansas City, St. Louis and other centers that contain an endless amount of weeds and foreign seeds. Why sow this, when for a little more you can get **Salzer's 20th Century or Arm High Strain of Timothy!** which we believe to be the purest, finest, thriftiest, most vigorous, bushy Timothy on earth!

Repeated tests from testing stations give to Salzer's 20th Century strain of Timothy 99 per cent, yes, 99½ per cent grows. Now you know what that means. It means that out of every thousand kernels you sow about 995 sprout, grow and produce.


SALZER'S DAKOTA GROWN TIMOTHY.

MR. FARMER LISTEN!

Thousands of farmers will tell you for vigor of growth, fine, leafy bushy stalks no Timothy equals Salzer's and they will also tell you that it is certainly worth $2.00 to $3.00 a bu. more than the common seed that you can buy in your stores or in larger markets.

We commend especially Salzer's 20th Century strain and Salzer's new Arm High strain. These two strains for the price we believe to be the finest on earth.

I take great pride in my Timothy seed as also in my clover seeds. I grow them for seed purposes and for that reason my **Salzer's 20th Century Strain of Timothy** must be the best the earth can produce and I am sure that my farmer friends will find that there is no Timothy seed quite so filled with life, so full of vigor, so hardy and such a tremendous producer as Salzer's. It has a wonderful ability of stooling. I am jealous of my reputation on Timothy and Clover, hence the Salzer's 20th Century strains challenge the world for an equal.

The great trade this year will be in Salzer's Twentieth Century Strain and Salzer's Arm High, that aristocrat of the Timothy field, bred to long, bushy, leafy stalks of unusual vigor.

PRICE OF SALZER'S TIMOTHY.

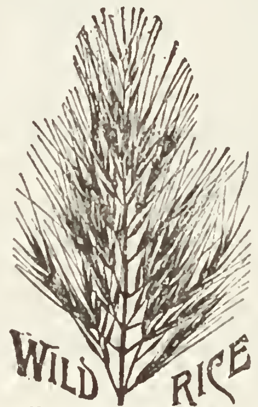
If low grade seeds are desired—send for samples and prices.

	Pkg.	Lb. pstpd.	Lb.	Peck.	½ Bu.	Bu.	2½ Bus.	100 lbs.	Sow per acre.
Choice	$0.05	$0.20	$0.12	$1.10	$2.10	$4.10	$10.00	$9.00	12-14 lbs.
Superior	.05	.22	.14	1.35	2.60	5.00	12.00	11.00	10-12 lbs.
20th Century	.06	.24	.16	1.50	2.80	5.50	13.00	12.00	8-10 lbs.
Arm High	.07	.28	.20	1.75	3.45	6.80	16.50	15.00	7-8 lbs.

If by mail add 8c a pound for postage. Sacks, 22c, extra.

(When stock is exhausted we fill at La Crosse market prices.)

WILD RICE SEED.



There is a tremendous demand of late for Wild Rice, which is used for sowing in ponds or marshy places, in lakes, alongside of rivers, etc., to attract ducks, geese, pigeons and other wild game.

In sowing, the best way to start same in lakes is to sow right along the shores and let same settle, or better still, if you can sow along the shores and press same into the ground. This can be done by walking on the seed, sowing slowly.

All that is really necessary is to get the seed covered and any method that will answer this purpose will be satisfactory to the rice. The best time to plant rice is in November, when the seed is gathered, though spring seeding is used by thousands.

Price, pkg., 5c; ¼ lb., 10c; lb., 35c; 4 lbs., $1.15, postpaid.

By express, lb., 25c; 4 lbs., 85c; 10 lbs. or more, 20c a pound.

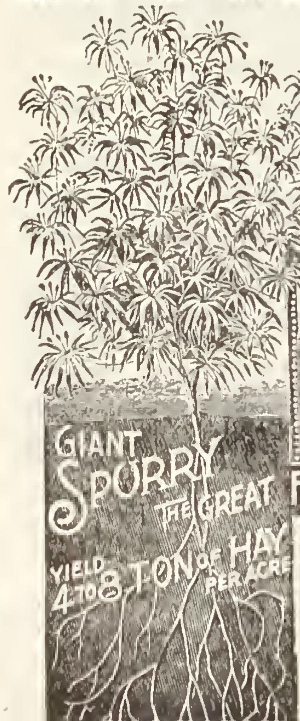
GOOD HONEY PLANTS.

WILD CELERY SEED.

Great to attract ducks, geese, etc. Seed extremely scarce. Sold in pods. Per 12, 25c; per 50, 90c; per 100, $1.75; per 1000, $15.00.

	Time of Blooming.	Pkg.	Oz.	¼ lb.	Lb.
Alyssum	June-Oct.	5c	20c	60c	$2.00
Anchusa		10c	40c	$1.25	4.00
Bartonia	July-Sept.	5c	25c	60c	
Borage	July-Spt.	5c	15c	45c	1.50
Centaurea (Cyanus)	June-Sept.	5c	15c	35c	1.00
Clarkia	July-Sept.	5c	20c	50c	1.60
Cleome Pungens		10c	20c	40c	1.25
Phacelia	June-Sept.	10c	15c	35c	1.25
Cynoglossum	June-Sept.	5c	15c	40c	1.00
Matthiola	June-Sept.	5c	15c	40c	1.40
Mignonette	July-Sept.	5c	10c	20c	.60
Nigelia	June-Sept.	5c	10c	30c	.90
Whitlavia	June-Sept.	5c	20c	60c	1.80
All the above (mixed)	June-Oct.		15c	30c	1.00

SALZER'S GIANT SPURRY.


GIANT SPURRY THE GREAT
YIELD 4 TO 8 TON OF HAY PER ACRE

FODDER PLANT FOR POOR AND SANDY SOILS.

Our trip to Europe only the more favorably impressed us with the magnificent properties, splendid qualities and tremendous possibilities of Giant Spurry and Esparsette for old, worn-out, poor, sandy, defective, useless soils of America.

Dr. Manley Stiles, of Lansing, Mich., calls Spurry the "Clover for sandy soils, yielding 7,700 lbs. per acre."

Swartz, a great agricultural writer of Germany, says that "without Spurry the great Waasland in Flanders, now the garden of Europe, would have been impossible."

J. H. Harris, Pennellville, N. Y.—"When I received your catalogue I thought that your claims were rather extravagant, but since I have tried your Giant Spurry I am ready to believe anything that you have to say about seeds. At present it is 30 inches high—and part that I cut is making a good second growth.

John Thacker, Malvern, Ark.: "Giant Spurry grew about 12 feet high, yielding 3 tons per acre."

Chas. Jennings, Deep River, Conn.: "The Giant Spurry grew 2 feet in height and cut two crops. Cattle seemed to like it very much. After getting second crop we grazed same."

Albert Frantzen, Grant Station, Mich.: "We had no rain from the time we sowed Giant Spurry until after harvested, yet it grew two feet tall and yielded 2 tons per acre. The second crop would have been heavier but we pastured that."

WHY SHOULD YOU PLANT SALZER'S GIANT SPURRY?

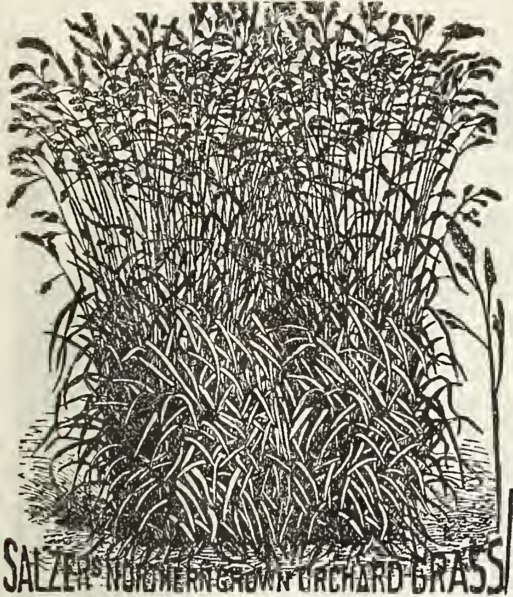
First.—Because it is a most prolific fodder and hay plant for sandy soils, for worn-out soils, for poor and doubtful soils known.

Second.—It comes next to the Clover as a fertilizer. Take the poorest soil or the worst soil that you can imagine and sow 20 lbs. of Salzer's Giant Spurry per acre on same and plow under when 15 inches tall then reseed and plow under again in fall. Do this two years and you will have a soil for Wheat, Oats and Potatoes.

Culture.—Prepare soil well. Harrow carefully. Sow for hay at the rate of 12½ lbs. per acre. For fertilizing sow at the rate of 20 lbs. per acre, and plow under as soon as it is 15 inches tall.

PRICE OF SALZER'S TRUE GIANT SPURRY.

Pkg., 5c; oz., 10c; lb., 25c, postpaid. By freight, lb., 15c; 12½ lbs., $1.15; 50 lbs., $4.20; 100 lbs., $7.25.


SALZER'S NORTHERN GROWN ORCHARD GRASS

SALZER'S ORCHARD GRASS.

Orchard Grass is the most valuable of all grasses for either pasture or hay lands. Whether grown alone or in mixtures, it is immeasurably ahead of Timothy, as also of other grasses. It can be cut three weeks earlier than Timothy if sown alone, but we urge it being sown in a mixture with other grasses, as then it comes into grand play as the leader of all. It grows wonderfully luxuriant, furnishing, when sown alone, from two to three tons of hay per acre. If cut for hay, while other grasses are thinking about starting grain, the Orchard Grass is already up, and furnishes rich, green herbage in lavish quantities. It's a splendid pasture grass, and is eagerly eaten and very nutritious.

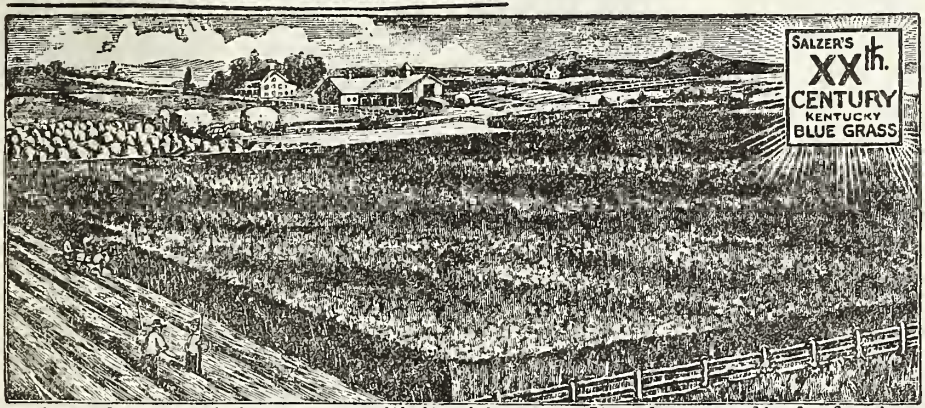
Of it ex-Gov. Hoffman says: "Know of no grass better adapted for Wisconsin and Illinois, and one that deserves greater attention on the part of the American farmer than Orchard Grass. It flourishes on any and all soils. It is extremely rich in herbage. The leaves are flat, vigorous, juicy, of a dark green color, and of great nourishing power. It is extremely early, insusceptible to drouth—indeed, it will flourish when other grasses dry out—and is enormously productive." (Crop of Orchard Grass last year was almost a total failure, hence high prices.)

PRICE OF ORCHARD GRASS.

	Package.	Pound.	Peck.	Bu.	50 lbs.	100 lbs.	Sow per acre.
Choice (Sold Out)	.....	.....	.....	.....	.....	......	......
Superior	$0.05	$0.22	$0.90	$2.75	$9.50	$18.50	21 lbs.
20th Century	.05	.27	1.00	3.00	11.00	21.00	17 lbs.

If to go by mail add 8c a pound for postage. Sacks, 22c each, extra.

KENTUCKY BLUE GRASS.


SALZER'S XXth. CENTURY KENTUCKY BLUE GRASS

We have greatly improved Kentucky Blue Grass. Our aim has been to get a grass that would sink its roots deep to make a bushier, heavier, taller growth, and in **Salzer's 20th Century** we believe we have a Kentucky Blue Grass that is par excellence, that cannot be beat, that is superior to anything ever before attempted or offered, and we are sure that our farmer friends will be delighted and pleased at the result obtained by sowing Salzer's 20th Century Kentucky Blue Grass because for richness and for germination, life, strength of growth, yield, quality and vigor, there is none superior.

LOOK OUT FOR FRAUD!

Kentucky Blue Grass Seed is very, very scarce this year. Look out for small seedsmen and dealers mixing Kentucky Blue and Canadian Blue! Salzer's Kentucky Blue Grass is **Genuine.**

It does well everywhere. Known the world over as the rich verdure decking the celebrated Blue Grass region of Kentucky. It is one of the very best grasses for dry meadow growth. The hay crop is of such excellent quality, that all cattle relish it and fatten. It is readily eaten by cattle, it carries its verdure into winter longer than most other sorts of grasses, and in the early spring it is out soon with its rich green. It makes exceedingly fine hay, and is fit for cutting in early spring; indeed this is the first plant that puts forth its leaves and remains green if the season is favorable. Early in the fall it takes a second growth and flourishes vigorously until the ground freezes. Blue Grass makes the sweetest and best of hay. All Blue Grass seed germinates slowly. (Blue Grass Seed is an almost entire failure, hence the high price.)

PRICE OF KENTUCKY BLUE GRASS.		Package.	Pound.	Peck.	Bu.	50 lbs.	100 lbs.	Sow per acre.
	Choice (Sold out)	.....	.....	.....	.....	.....	......	......
	Superior	$0.10	$0.25	$0.85	$3.35	$12.00	$23.00	20 lbs.
	20th Century	.10	.30	1.00	3.90	14.00	27.50	16 lbs.

If above Grasses are desired by mail, postpaid, add 8c per pound for postage.

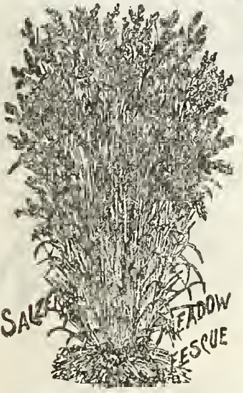
CANADIAN BLUE GRASS. (Poa Compressa.)

The Kentucky Blue Grass is very scarce this year, so thousands of farmers will sow in place the Canadian Blue Grass. We asked a prominent Canadian seedsman: "What is Canadian Blue Grass?" His reply was—"It's Kentucky Blue Grass raised in Canada." We do not fully agree with him, but we all agree that Canadian Blue Grass is so nearly allied to Kentucky Blue that it takes an expert to tell the difference.

Canadian Blue Grass shoots its leaves very early. All grazing animals eat it greedily; cows fed on it produce a very rich milk. It is especially relished by sheep. Its bluish green stems retain their color after the seed is ripe.

PRICE OF CANADIAN BLUE GRASS.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	Sow per acre.
Choice Sold out	.....	.....	.....	.....	......	......
Superior	$0.24	$0.70	$2.30	$8.20	$16.00	21 lbs.
20th Century	.26	.80	3.00	10.50	20.00	17 lbs.



MEADOW FESCUE OR ENGLISH BLUE GRASS.

This magnificent grass does exceedingly well. A grass of great value, growing to the height of 4 feet, produces a great amount of hay, and **has no superior as** a pasture grass sown with other grasses. It grows on all soils, does splendidly on the prairies of Iowa and Nebraska, flourishes in all states where tried, especially Illinois, Wisconsin, Missouri, Indiana, Ohio, Michigan, New York, Pennsylvania and the South; grows on wet or dry soils.

Price:

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.	Sow per acre.
Superior ...	30c	$1.00	$3.90	$12.75	$25.00	21 lbs
20th Century	35c	1.20	4.60	16.00	30.00	17 lbs

Bermuda Grass or Southern Blue Grass

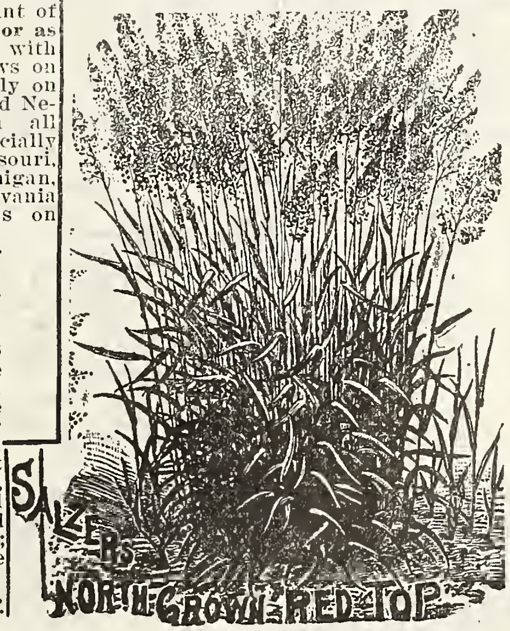
A magnificent grower, even here in the North where it is not hardy. On our La Crosse grounds it yieded grass at the rate of 12 tons per acre. Think this is fine for Idaho, Washington, Oregon, California and the West, as we saw it growing finely at Weiser, Idaho. It is a tender, delicate grass, growing over and binding the most arid and loose land; grows luxuriantly in every kind of soil. It is the best grass for the South; it furnishes rich, green, luxuriant pasture **nine months of the year.**

Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00, postpaid. By express, oz., 15c; ¼ lb., 25c lb., 90c; 5 lbs., $4.25; 50 lbs., $40.00.

RED TOP.

It is especially valuable for a permanent pasture where grazing is continuous. It withstands our cold winters and flourishes almost everywhere. It would answer well to sow Red Top separately on moist lands where old grass has run out or become mossy; on such places it would fill the soil with numerous roots and make it more passable. Also on moist, undrained soils, liable to occasional overflow.

Sow 25 lbs. chaff per acre.


SALZER'S NORTH GROWN RED TOP

No. A—Salzer's Chaff: Lb., 12c; postpaid 20c. By freight, pk., 40c; bu., $1.50; 100 lbs., $10.00.

CLEAR RED TOP SEED.

This is the seed free from chaff, while the above offered grade contains chaff, also the seed usually sold by dealers. It is only within the last 4 or 5 years that mills have been made that will take Pure Red Top Seed from the chaff. We earnestly advise everybody to buy the clear seed, because you get more for the money. It is always scarce and high priced, but 100 pounds will seed more than 400 pounds of the other.

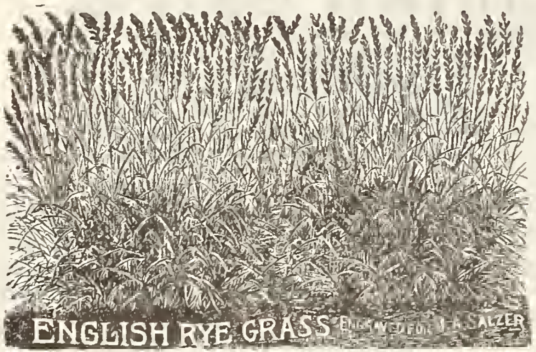
☞**Of Choice, sow 10 lbs.; of Superior, 9 lbs.; of 20th Century, 8 lbs. per acre.**

PRICES OF CLEAR RED TOP.

	Lb.	Pk.	Bu.	50 lbs.	100 lbs.
Prime (Sold out)	...	.....	.....	.....	......
Choice	16c	50c	$1.85	$7.00	$13.00
Superior	20c	70c	2.30	8.20	16.00
20th Century..	25c	90c	2.65	9.25	18.00

(If by mail, add 8c pr lb.)

LUXURIANT RYE GRASSES.

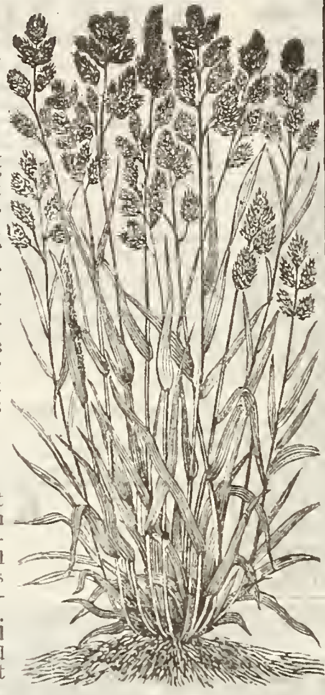

ENGLISH RYE GRASS
ENGRAVED FOR J. A. SALZER

1. English Rye Grass.

It is found to flourish on all kinds of soil, and grows under circumstances of different management on many upland situations, though firm and somewhat moist midlands are the most appropriate. It soon arrives at perfection and produces, in its first year of growth, a good supply of early herbage, which is much liked by cattle. Flourishes on dry soils, though it prefers moist lands. Cut for hay immediately after blossom

Salzer's Superior—By Freight, lb., 12c; pk., 40c; bu. of 14 lbs., $1.50; 100 lbs., $10.00; lb., postpaid, 20c.

Common English Rye—14 lbs., $1.20; 100 lbs., $7.00.



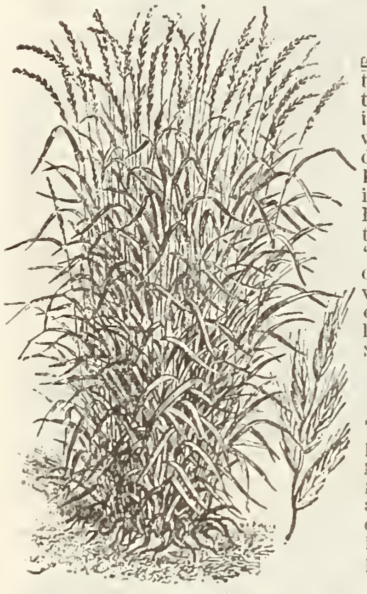
Tall Meadow Oat.

2. Tall Meadow Oat Grass or French Rye.

A magnificent grass of rapid, luxuriant growth, growing on rich soil by June 15th to the height of 4 feet. Better than Timothy. Can be cut three times, and does well if sown alone. Tall Oat Grass vegetates with great luxuriance; it is early and productive and affords a plentiful aftermath. It is found most beneficial when retained in a close state of feeding. It makes good hay, is natural to sandy loams; but thrives best on strong, tenacious clays. "It possesses the advantages of early, quick and late growth for which the Tall Oat Grass is esteemed, tillers well and is admirably calculated for a pasture grass. I measured some on the 20th day of June when in blossom (when it should be cut for hay) and found it 4½ feet long." When sown alone use 17½ lbs. per acre.

Salzer's Superior—Pkg., 5c. By freight: Lb., 22c; bu., $2.85; 100 lbs., $20.

Common See—Lb., 20c. By freight: Bu., $2.40; 100 lbs., $17.50.

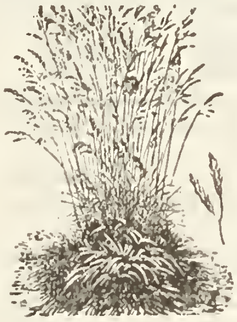


Italian Rye Grass.

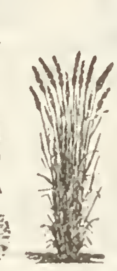
3. Italian Rye Grass.

It is a wonderfully rapid grower and returns heavy hay crops. Thrives easily. Sow 20 lbs. per acre. It is particularly adapted for permanent pastures or meadows, where it thrives luxuriantly, bearing great quantities of nutritious hay. The Italian Rye Grass is a strong grower, arrives at maturity sooner, has a greater abundance of foliage, which is broader and of a more lively green color, grows considerably taller, is more upright or less inclined to spread on the ground, its spikes are longer, spikelets more thinly set, and upon the whole produces more than other Rye grasses.

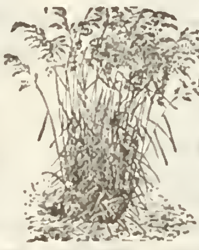
Salzer's Superior—Pkg., 5c; lb., 15c; pk., 50c; bu. of 14 lbs., $1.50; 100 lbs., $10.00. Common Italian Rye Grass—Bu., $1.10; 100 lbs., $7.60.



1 Red Fescue.



2. Sweet Vernal.



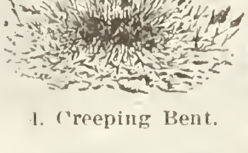
3. Wood Meadow.

1. Red Fescue.—Splendid for sowing on dry, sandy soil and hardy, excellent for this purpose. Lb., 22c; 14 lbs., $2.75; 100 lbs., $19.00.

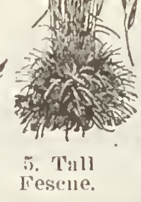
2. Sweet Vernal.—Fine for all mixtures, imparts a sweet fragrance that is liked by all cattle. Rapid growth. Lb., 20c; 100 lbs., $16.00.

Perennial Sweet Vernal.—Very hardy and sweet; prices high. Oz., 10c; ¼ lb., 30c; lb., $1.10.

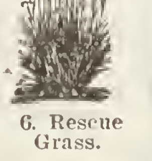
3. Wood Meadow.—Well adapted for either pasture or pleasure grounds, having succulent and nutritious herbage, of early growth, thriving well under trees. Pkg., 5c; lb., 60c; bu., $7.90; 100 lbs., $55.00.



4. Creeping Bent.



5. Tall Fescue.

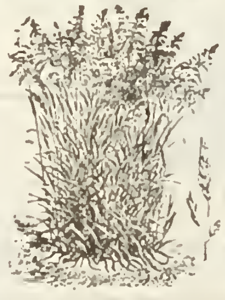


6. Rescue Grass.

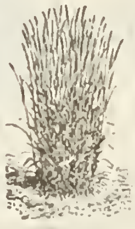
4. Creeping Bent.—Resembles Red Top. Does best on wet, marshy soils. Relished. Rapid growth. Lb., 30c; bu., $3.50; 100 lbs., $24.00.

5. Tall Fescue.—Splendid on moist lands. Rapid and luxuriant growth. Greatly relished by all cattle. Lb., 30c; bu., $4.00; 100 lbs., $27.50.

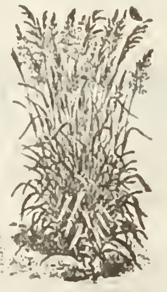
6. Rescue Grass.—Does well on any high, dry soil, yielding two heavy crops a year. Much liked by cattle, which will walk over everything to get at it. Lb., 30c; bu., $3.50; 100 lbs., $24.00.



7. Rough-Stalked Meadow.



8. Dogstail.



9. Yellow Oat.

7. Rough-Stalked Meadow.—Valuable for pastures and meadows, particularly on damp soil and sheltered situations, producing a constant supply of nutritious herbage, greatly liked by cattle. Pkg., 5c; lb., 35c; bu., $4.75; 100 lbs., $32.50.

8. Dogstail.—Very valuable for dry lands and sheep pastures. Lb., 35c; bu., $4.25; 100 lbs., $29.

9. Yellow Oat.—Good for dry pastures and meadows. Pkg., 5c; lb., 45c; 100 lbs., $43.00.

MEADOW SOFT GRASS.

Holcus Lanatus.—This is used in grat quantities in some portions of Europe. Hon. Wm. Lewis, of Louisiana, has grown the grass with great satisfaction for many years, and calls it the best and most profitable grass for some lands. In Ireland it is largely used in pastures, entering almost all mixtures. **Lb., 20c; bu. of 14 lbs., $2.15; 100 lbs., $15.00.**

BEACH GRASS.

The great grass for sandy seashores, lakes, rivers, canals and railroad banks. Its strong, creeping, matting roots bind the drifting sands into natural embankments against the action of wind and waves. **Oz., 10c; ¼ lb., 15c; lb., 45c, postpaid; 10 lbs., by freight, $2.50; 100 lbs., $21.00.**

SAINT JOHN'S RYE.

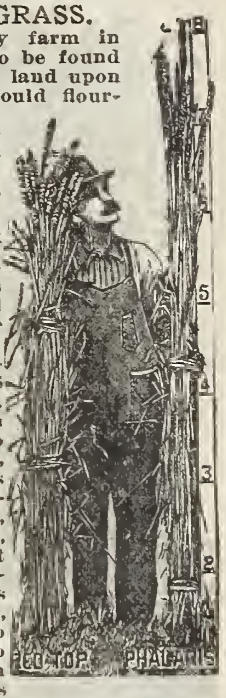
Sown in the fall it will yield about 40 bushels best Rye per acre in the spring and all fall long gives splendid pasture. Price, pk., 65c; bu., $2.25; 2½ bus., $5.00.

MEADOW FOXTAIL.

It thrives best on rich, moist soils. Hardy and prolific, returning heavy crops. It vegetates with extraordinary luxuriance, and is, therefore, both as a first crop and as after grass, justly considered as holding a first place among the best grasses, whether used as a green fodder or made into hay; cattle are fond of it, though it is said to be less relished by oxen.

Pkg., 5c; lb., 30c; bu., $3.75; 100 lbs., $25.00.

PHALARIS GRASS.



On almost every farm in America there is to be found a piece of low, wet land upon which Phalaris should flourish luxuriantly and return a large yield of the most nutritious, tasty grass. Surely a grass which in volume of yield and quantity of nutrition and vigor and hardiness of the plant will greatly surprise the grower.

A MAGNIFICENT GRASS FOR WET SOILS. It will grow on land that is too wet for Red Top, and for such soils we heartily recommend it, that is, for tenacious clay, for marshy, wet lands. This remarkable grass sends its long, twining roots deep after strength into the soil, and then brings forth grass 4 to 8 feet tall, of great richness. In England it yielded 15,103 POUNDS of magnificent hay per acre! At La Crosse, Wis., Hon. H. Goddard grew it as per illustration, 8 feet tall. Look at this magnificent clump of grass from one kernel of seed! Is not that wonderful, yes, unusual? If you have wet soil, here's your grass! By some it is called the Giant Red Top—it's a wonderful Grass. Would be cheap at $2.00 a lb.! It's grand! Price: Pkg., 10c; ¼ lb., 35c; lb., $1.10, postpaid. By freight, lb., $1.00; 5 lbs., for one acre, $4.50; 100 lbs., $87.50.

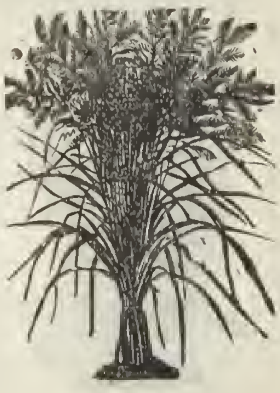
Sheep's Fescue. This variety of grass is fast becoming indigenius to America through large usage. It has a more tufted habit of growth; it is short, with upright leaves. It is particularly relished by sheep, hence the name. It is very largely cultivated, especially in mixtures for pastures, as it will last almost a lifetime. **Lb., 20c; 14 lbs., $2.75; 100 lbs., $18.00.**

HARD FESCUE.

Thrives on a great variety of soils; will also resist the effects of severe droughts to a remarkable degree. Hence it is a splendid grass for dry, light soils. Well adapted for parks and pleasure grounds. Dwarf growing; hardy, relished by cattle and sheep. Sow 20 lbs. per acre. Lb., 18c; 14 lbs., $2.25; 100 lbs., $15.00.

JOHNSON GRASS.

It does magnificently in the North, where the cold kills it annually. Here at La Crosse it makes 20 tons of grass per acre, and this all inside of six months In the South it is a pest, because there the frost does not kill it.



Johnson Grass.

Seed is very high this year, as the crop is an almost total failure.

Pkg., 10c; 1 lb., postpaid, 35c. By frt., 6 lbs. (for 1 acre), $1.50; 25 lbs., $6.00; 100 lbs., $22.50.

SWEET CLOVER FOR BEES.

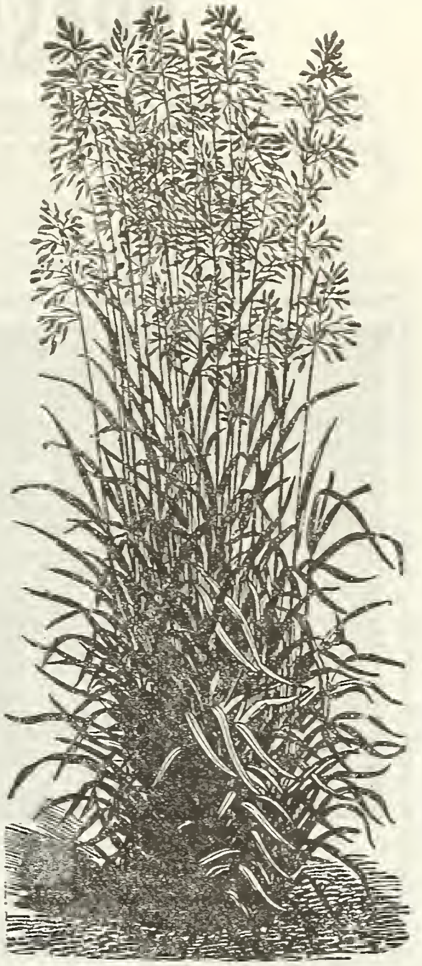
Also known as the forerunner of Alfalfa. See page 117.

BERMUDA GRASS.

See bottom of Page 120 for description of this magnificent grass and hay plant.

Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., $1.00, postpaid. By freight, oz., 15c; ¼ lb., 25c; lb., 90c; 5 lbs., $4.25; 50 lbs., $40.00.

BROMUS INERMIS.



The year 1910 with 110 days of rainless skies with an unparalled drought fully vindicated our claims of Bromus Inermis as the great grass for droughts, dry weather and sandy soils.

Mr. Farmer! Here is a bold, keen statement—one we make fearlessly and challenge the world to prove the contrary—for this great, wonderful, marvelous grass will bear out every word of praise we give it. The most wonderful of Grasses for dry soils. It is a Grass for the desert, a Grass for drought-stricken countries, the Grass for Nebraska and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana; yes, for each and every state of the United States; in fact, any and everywhere where you are apt to have long sieges of dry weather; but one must not think that it does not do well on soil where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

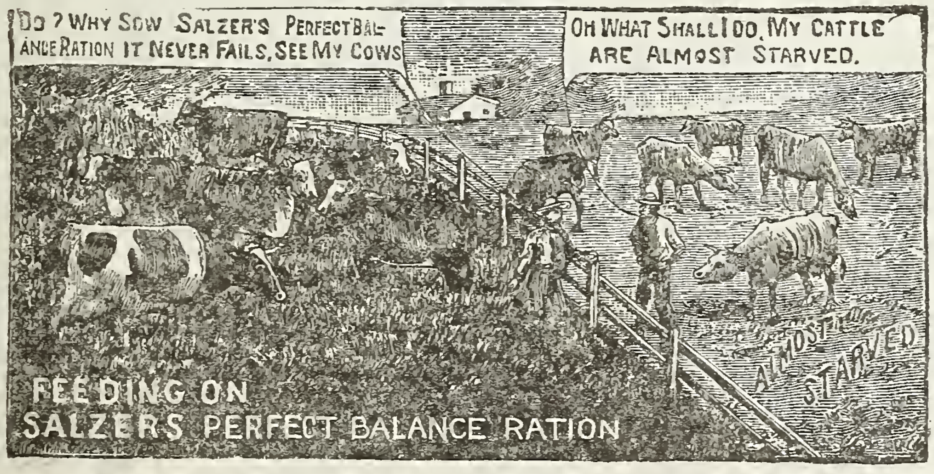
This Grass comes to us from Russia, and it does exceptionally well in our territory. It grows a tremendous crop, yielding all the way from 3 to 7 tons per acre, as you can cut same two or three times a year. It grows from 2 to 5 feet tall. **In Dakota** we obtained from one patch of five acres over 1,000 pounds of seed, in addition to four tons of excellent hay per acre. Although the price of this Grass is a trifle high, it surely will pay everybody to plant same bountifully. Nothing that we had on our Dakota farms did better or pleased the public at large better as a Grass than our Bromus Inermis. It is the Grass for the Dakotas, Iowa, Nebraska, Montana, etc. It is very nourishing, equally as nourishing as Timothy or Orchard Grass. We recommend it for trial, and give it our unqualified endorsement. It is, indeed, a Grass invaluable for dry and hot **regions**, on account of its drought-resisting qualities

It's the Uncrowned King of the Deserts and Dry, Sandy Soils.

The Department of Agriculture has been experimenting with this Grass at its experimental stations in the arid regions. The Experimental Station at Garden City, Kan., says: "We have grown **Bromus Inermis** successfully, and we think it is the coming grass for the arid regions of the West It is green from the middle of March to about November." **Prof. Shaw**, of Minnesota, pertinently says: **"This grass cannot be obtained too soon by the farmers of the Northwest."** It is the great Grass for the hot, dry climes **and soils.** It will grow on all kinds of soil, even on yellow sand, and is equally good for pasturing, curing into hay, or cutting green All kinds of stock eat it readily, and it is very rich in nutritive value. Perennial; 2 to 5 feet high, flowering in June and August.

The South Dakota Experimental Station of Brookings says:

This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good sod the first year; in favorable seasons a fair yield of hay may also be obtained. Up to the present the best results have been obtained by sowing plenty of seed on well prepared ground as early as possible in the spring. From two to two and one-half bushels should be sown to the acre, depending somewhat upon the season and condition of the soil. The forage, though coarse, is of excellent quality, and, under ordinary circumstances, a large amount of early spring and fall feed may be obtained, in addition to a good yield of hay. Thus far the grass has endured drought perfectly, and was never winter killed in the least.


DO ? WHY SOW SALZER'S PERFECT BALANCE RATION IT NEVER FAILS, SEE MY COWS
OH WHAT SHALL I DO, MY CATTLE ARE ALMOST STARVED.
FEEDING ON SALZERS PERFECT BALANCE RATION
ALMOST STARVED

A CLOUD OF WITNESSES.

The Prairie Farmer endorses it with all its might.
The Farm Journal pronounces it a great Grass.
The Germania says it is the best Grass on earth.

Hon. H. F. Hunter of South Dakota, has the following to say regarding Bromus Inermis:

"Put me down as saying deliberately, after several years of careful test with Bromus Inermis: The greatest grass, the best grass, the most nutritious grass, the biggest yielding grass, the finest flavored grass, the richest, most luxuriant grass; the grass for every farmer in South Dakota to sow, plant and grow, is **Salzer's Bromus Inermis.** I say Salzer's Bromus Inermis, because that is the genuine Bromus Inermis, as we know of some introduced by other seedsmen that is not the genuine article, but badly mixed; but Salzer's Bromus Inermis is the true stuff. I congratulate the John A. Salzer Seed Co. for being the first to introduce this grand grass to the notice of the American farmer, and I am glad to note that the wide-awake tiller of the soil appreciates what the Salzer Seed Co. is doing in the line of introducing new grasses, forage plants, cereals, etc."

*Mr. **J. H. Shepard**, Professor of Agriculture, S. D., Agricultural College writes:

"As pasturage it is preferred to timothy by the cattle, as shown by a trial, where it was fed off more closely than timothy in the same pasture. It has the advantage of being early and being green until late in the fall. The fact that Bromus Inermis resists drought better than other cultivated grasses, greatly adds to its value in the Northwest. The eagerness with which it is sought by stock leads me to believe that it is of as much value as timothy for hay and pasturage, and that the hay is as valuable, ton for ton."

Mr. S. W. Bedford, Supt. of the Experimental Farm at Brandon, Manitoba, writes:

"The Bromus Inermis has done exceedingly well on the farm here, both on high land and low land. Even on our gravelly soil and the tops of hills it has given us a fair return, while on the rich, alluvial soil it has yielded us a very heavy crop indeed, exceeding four tons of dry hay to the acre during the past year. It gives us a very much larger return than timothy and cattle prefer it to any other hay we have tested here. We have tested its feeding value, both to dairy cattle and for feeding steers, and find it gives much better results than any other class of hay."

BROMUS INERMIS

Yields enormous crops of splendid hay and affords early and abundant pasturage. The importance and value of this grass to the Northwest is not to be estimated. It is an absolute and thoroughly proven success. It adapts itself to almost every condition of soil and climate and to any use to which grass may be put, equaling in quality and rivaling in yield almost any other grass. It is not an experiment and Salzer Seed Co. were the ones who introduced this first from Russia.

PRICE OF SALZER'S BROMUS INERMIS.

	Postpaid.						
Choice	lb. 20c	lb. 12c	14 lbs. $1.60	50 lbs. $5.00	100 lbs. $10.00	250 lbs. $25.00	Sow per acre 22 lbs.
Salzer's Superior	" 23c	" 15c	" " 1.90	" " 6.75	" " 13.00	" " 30.00	" " " 20 lbs.
20th Century	" 28c	" 20c	" " 2.35	" " 8.50	" " 16.00	" " 39.00	" " 15-17½ lbs.
Arm High.Pkg., 10c	" 35c	" 25c	" " 3.25	" " 13.00	" " 25.00	" " 60.00	" " " 15 lbs.

*The past five years Prof. James Shepard, Professor of Agriculture at the South Dakota Agricultural College, Brookings, S. Dak., grew for us a Grade of Bromus Inermis seed which we considered one of the purest, finest Strains of Bromus Inermis seed ever offered, but his seed crop was an entire failure this year—The Professor writes he will have a plenty for us for 1912!

No. 27. PERFECT BALANCE RATION (ALFALFA-BROMUS).

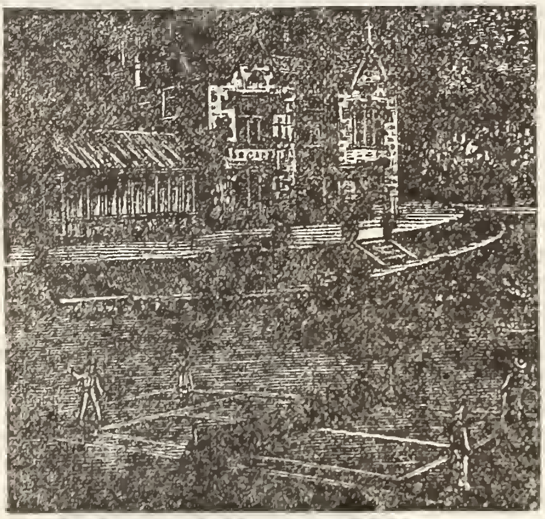
The dairyman and farmer are looking for a perfect balance ration. Here you have it! Sow 10 lbs. Bromus Inermis with 10 lbs. of Salzer's Northern-Grown Alfalfa—together 20 lbs.—this spring any time before May 1, 1911. If sown this spring, this mixture should give you a rousing perfect balance pasture during the fall months and lots and lots of the most perfect pasture for 1912.

Price of Perfect Balance Ration Mixture No. 27, per 20 lbs., $3.50; 50 lbs., $8.50; per 100 lbs., $16.00.

GRASS AND CLOVER MIXTURES.

It is often difficult for our patrons to select proper Grasses and to mix the same thoroughly for their use; and it thus comes that we are annually requested by thousands of our friends to select and mix for them sorts adapted to their soil and climate. This, from our large experience in the culture, nature and requirements of grasses for pastures and meadows, we can often do more satisfactorily than they. When customers wish a luxuriant growth of either meadow or pasture, it will pay them every time to buy our Grass Mixtures. Our seeds are Northern-grown and our farmer friends will be surprised to see the unusual vigor that this lends to them. Northern-grown seeds, when a strong growth is wanted for hay or pasture, usually return 50 per cent. more crop than Eastern stock. Our Grass Mixtures for pastures and meadows are composed of appropriate grasses in such quantities as are required to produce an even, healthy, vigorous, strong growth on different soils.

☞For pastures we want grasses to mature and bloom at different times, so that the cattle find nourishment all the season; while for meadows the opposite is preferable—all should bloom and ripen at the same time.



Sown with Salzer's Superior Lawn Mixture. A quart of seed sows 15x20 or 300 sq. ft.

SALZER'S SUPERIOR LAWN GRASS SEED.

It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as in other towns, do we find people spending from $10.00 to $25.00 sodding a lot, when 50c to $1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker swath and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere, and makes lawns, golf links, tennis courts, etc., as soft as velvet and green as emerald all summer. The Salzer Superior Lawn Grass Seed will form a close, thick turf in

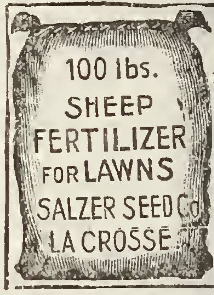
SIX WEEKS' TIME.

If people only knew how comparatively easy it is to make a lawn with Salzer's Lawn Grass Seed, the days of using sod, with all the attendant expense, would soon be over.

THE QUANTITY REQUIRED

for making new lawns is 3 to 5 bushels, or 42 to 70 pounds, per acre, or for renovating old lawns, 1 to 2 bushels. For a plot 15x20, or 300 square feet, 1 quart is required for new, or 1 pint for renovating old lawns.

PRICE OF LAWN GRASS SEED: Pt., 15c; qt., 20c; 2 qts., 55c; 4 qts., $1.00, postpaid. By express: Qt., 25c; 2 qts., 45c; 4 qts., 70c; Pound, 30c; 4 lbs., $1.10; 7 lbs., $1.75; bu. of 14 lbs., $3.25; 50 lbs., $11.00; 100 lbs., $21.00.



SHEEP FERTILIZER.

Best, cleanest fertilizer for lawns and gardens; 100 pounds sufficient for lawn 50x50, or 200 pounds for garden same size.

By freight:
100 lbs., $2.00;
200 lbs., $3.50;
500 lbs., $7.00.

20. SALZER'S RENOVATOR, or QUICK RESULTS GRASS MIXTURE.

Quick growing, rapidly producing grasses, pastures and meadows of quick and great luxuriance are often desired at once; for these we recommend our **Renovator Grass Mixture.** This mixture is gotten out for the purpose of a Renovator Grass Mixture—one giving quick results and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone, and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and the permanency of this great mixture.

MR. EMIL RAFFOLD, EAST POINT, GA., writes:

I sowed your Grass Mixtures March 19th, on a miserable piece of land—"so poor, two men could not raise a fuss on it!" and yet on April 30th, in less than 42 days, I had the finest stand of grass in our county! Your Grass Mixtures do grow so luxuriantly.

Now, Grass is far more important than Corn; **Grass is King,** not Wheat or Corn, because Grass and Clover outrank all cereals in value. The improvement of your worn-out pasture and meadow, or laying out of new pasture, is worthy of your very best thought. The country is full of imitators, and there are lots of seedsmen who do not grow an ounce of Grass or Clover seed who are imitating our methods, our illustrations, our advertisements, and also our Grass Mixtures, but there is one thing they can never imitate, and that is the quality of our Grass and Clover Seeds. There is no other firm in the world that takes greater care as to purity and germination than we do, and in our special mixture, which we offer under the name of

SALZER'S RENOVATOR, OR QUICK RESULTS GRASS MIXTURE,

we have something that, we believe, for results and permanency, seeks an equal. It is composed, among others, of those superb Grasses—Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, Tall English Blue Grass, Italian Rye, English Rye, Timothy, Bromus Inermis, Red Top, Dogstail, Alsike, White, Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown, and we bespeak for it a great future, and we believe that whoever tests this, either for renovating his pasture or sowing alone for **MEADOW OR PASTURE,** will get magnificent results. With each 8-lb. or larger order there are sent full directions as to how to sow the Renovator or Quick Results Grass Mixture to get grand results.

98,863 FARMERS.

Just pause a moment and think of the thousands who have sown **Salzer's Renovator Mixture** the past few years. There is a reason for this. Salzer's Seeds never fail! Try them!

THIS RENOVATOR, OR QUICK RESULTS MIXTURE

is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order, and lend a permanency that is astonishing and surprising. This mixture we mowed in one season three times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state of the Union, and all the territories and Canada besides.

☞For renovating pastures, sow at the rate of 7 lbs. per acre.
☞For the laying down of a new pasture or meadow, sow 16 lbs., per acre.

Salzer's Practical Hints on Grasses and Clovers postpaid for 10c.

Price: Pkg., 10c; lb., 30c, postpaid; by freight, 7 lbs., $1.15; bu., $2.10; 50 lbs., $7.40; 100 lbs., $14.00.

CHEAP GRASS SEED MIXTURES.

To meet competition with Minnesota Cheap Grass Seed Mixtures, as also Illinois and some Wisconsin sellers (not growers of seed), we offer the following: **Price of these Mixtures: Per 16 lbs. for one acre, $2.40; per 50 lbs., $7.40; per 100 lbs., $14.00.**

- **No. 1, for high and dry ground, light soil, for either meadow or pasture.**
- **No. 2, for high and dry ground, heavy soil, for either meadow or pasture.**
- **No. 3, for moist ground, rich, soil, for either meadow or pasture.**
- **No. 4, for moist ground, occasionally overflowed, for either meadow or pasture.**
- **No. 5, for top seeding of marshes, for either meadow or pasture.**
- **No. 6, for prairie soils, for either meadow or pasture.**
- **No. 7, for light, gravelly, sandy soils, for either meadow or pasture.**
- **No. 8, for sheep pasture.**

When ordering state whether desired for pasture or meadow.

No. 27. PERFECT BALANCE RATION (ALFALFA-BROMUS).

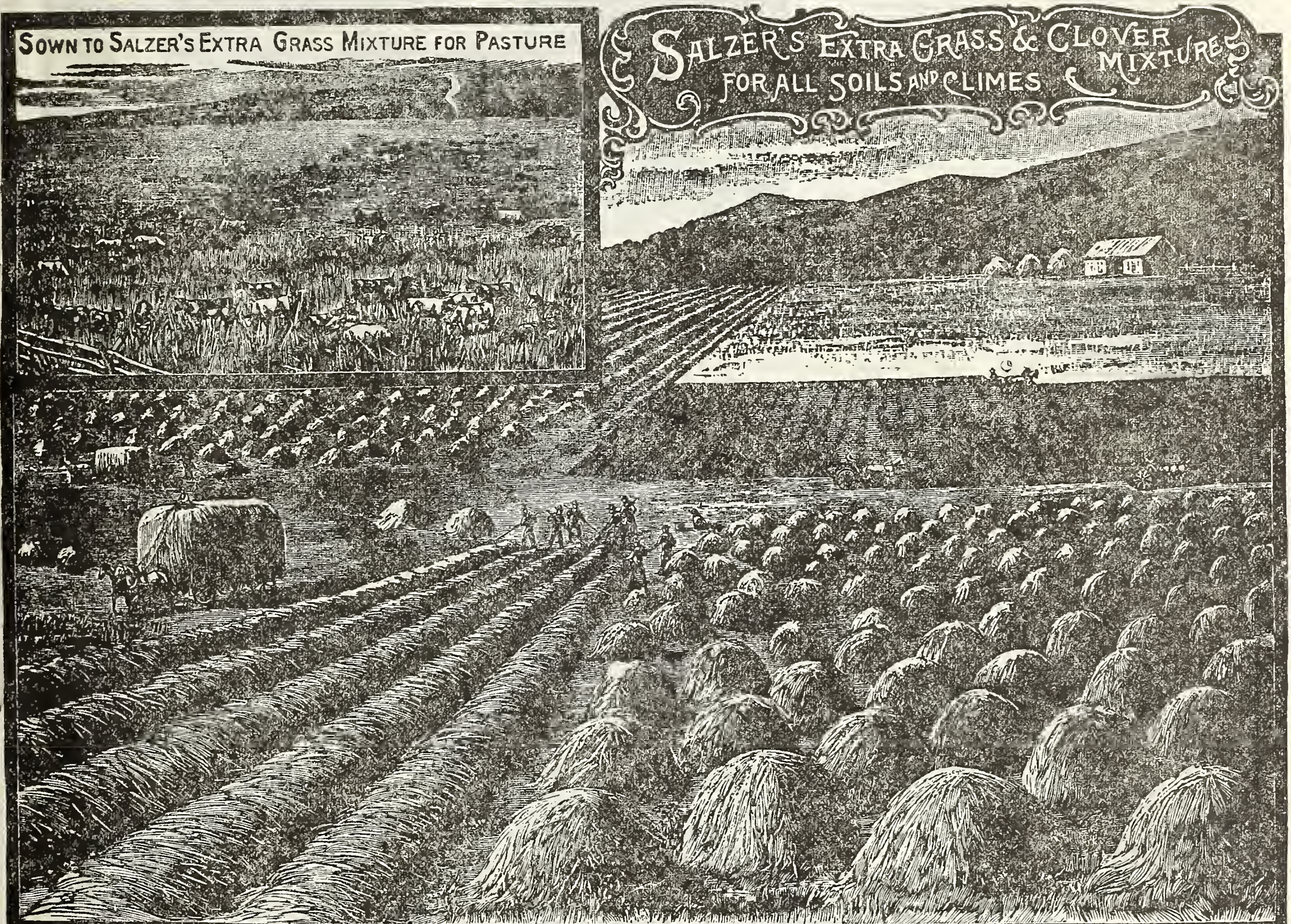
The dairyman and farmer is looking for a perfect balanced ration. Here you have it! Sow 10 lbs. Bromus Inermis with 10 lbs. of Salzer's Northern-Grown Alfalfa—together 20 lbs.—this spring any time before May 1, 1911. If sown this spring, this mixture should give you a rousing perfect balance pasture during the fall months and lots and lots of the most perfect pasture for 1912.

Price of Perfect Balance Ration Mixture: Per 20 lbs., $3.50; 50 lbs., $8.50; per 100 lbs., $16.00.

A LUXURIANT MEADOW----FROM SALZER'S MIXTURES.

Lives there a farmer whose heart is not made light and happy and glad at the sight of a luxuriant meadow? To get a magnificent stand of grass it is imperatively necessary to sow good **Northern-Grown Seeds**. Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover seeds equal ours in vitality and vigor of growth. Our Grass Mixtures will be a source of constant pleasure and profit, and the fact that dozens of seedsmen imitate our mixtures is proof that they are good.

We cannot too often urge upon you to be careful in the purchase of your Grass and Clover Seeds, as so many seedsmen are forced (because they do not grow seeds themselves) to buy Grass Seeds in ordinary markets. We leave you to judge what can be so obtained. We are the only seedsmen in America making the growing of Farm Seeds a great specialty of our business.


SOWN TO SALZER'S EXTRA GRASS MIXTURE FOR PASTURE
SALZER'S EXTRA GRASS & CLOVER MIXTURES
FOR ALL SOILS AND CLIMES

VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 5TH YIELDING 6⅔ TON MAGNIFICENT HAY PER ACRE.

☞ In order to have as magnificent a meadow as above illustrated, it is necessary to sow Salzer's Extra Grass and Clover Mixture. We would sow an average of 21 pounds per acre. The following **Extra Grass and Clover Mixtures** are carefully selected to give the greatest possible results, and contain the following varieties, properly mixed:

EXTRA GRASS AND CLOVER MIXTURES FOR MEADOWS.

At first sight $2.00 to $3.00 per acre seems high, but when you consider the luxuriant growth and tremendous yield per acre, and that it lasts, when once established, for **years and years**, it must appeal to you as **low-priced** after all.

14. FOR RICH, DRY SOILS.

Tall Meadow Oat,
Kentucky Blue,
Orchard Grass,
Meadow Foxtail,
English Blue,
Timothy,
Italian Rye,
Alsike Clover,
Red Clover,
English Rye.

Bu. (14 lbs.), $2.50; 50 lbs., $8.50; 100 lbs., $16.00; 200 lbs., 31.00.

Sow 14 to 21 lbs. per acre.

15. FOR RICH, MOIST SOILS.

Meadow Foxtail,
Meadow Fescue,
Rough-Stalked Meadow,
Orchard Grass,
English Blue,
Creeping Bent,
Alsike,
Hard Fescue,
Red Top,
Crested Dogstail.

Bu. (14 lbs.), $2.50; 50 lbs., $8.50; 100 lbs., $16.00; 200 lbs., 31.00.

Sow 14 to 21 lbs. per acre.

16. FOR MEADOW, WET SOIL.

Creeping Bent,
Tall Fescue,
Red Top,
Rough-Stalked Meadow,
Fowl Meadow,
Timothy,
Alsike Clover,
Floating Meadow.
White Clover.

Bu. (14 lbs.), $2.50; 50 lbs., $8.50; 100 lbs., $16.00; 200 lbs., $31.00.

Sow 14 to 21 lbs. per acre.

OUR EXTRA MIXTURES FOR PASTURE CONTAIN:

Luxuriant pasture, upon which large flocks of sheep, herds of cattle, droves of hogs and bands of horses find rich, abundant nourishing health-giving food—such pastures are made possible by sowing Salzer's Extra Pasture Mixtures at the rate of 21 lbs. per acre.

17. FOR RICH. DRY SOILS.

Meadow Foxtail.
Orchard Grass,
Sweet Vernal,
Meadow Fescue,
Dogstail,
Blue Grass.

Bu. (14 lbs.), $2.50; 50 lbs., $8.50; 100 lbs., $16.00; 200 lbs., $31.00.

Sow 14 to 21 lbs. per acre.

18. FOR RICH, MOIST SOILS.

Meadow Foxtail,
Hard Fescue,
Orchard Grass,
English Rye,
Italian Rye,
Wood Meadow,
Rough-Stalked Meadow
Red Top.
Dogstail,
Tall Fescue,
Red Clover,
Alsike.

Bu. (14 lbs.), $2.50; 50 lbs., $8.50; 100 lbs., $16.00; 200 lbs., $31.00.

Sow 14 to 21 lbs. per acre.

19. FOR WET SOILS.

Creeping Bent,
Red Top,
Fowl Meadow,
Floating Meadow,
Tall Fescue,
Rough-Stalked Meadow,
Timothy,
Alsike Clover.

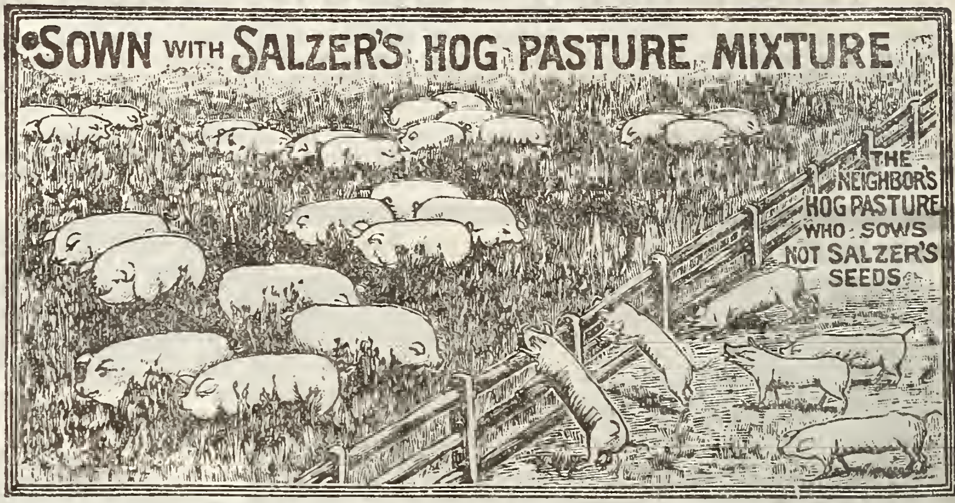
Bu. (14 lbs.), $2.50; 50 lbs., $8.50; 100 lbs., $16.00; 200 lbs., $31.00.

Sow 14 to 21 lbs. per acre.

22. ALFALFA OR DRY MIXTURE. This is a mixture for dry, sandy soils, and is composed largely of Alfalfa Clovers. It is of rare quality and gives magnificent pastures and meadows. Bu., $2.75; 100 lbs., $17.50.

25. FOR ORCHARD AND SHADE. This mixture contains sorts adapted for orchard and shady places. Gives rich hay and will please. Bu., $2.50; 50 lbs., $8.50; 100 lbs., $16.00.

OUR GREAT HOG PASTURE MIXTURES.


SOWN WITH SALZER'S HOG PASTURE MIXTURE
THE NEIGHBOR'S HOG PASTURE WHO SOWS NOT SALZER'S SEEDS

Permanent Hog Pasture Mixture.

No. 23. Specially selected for a permanent hog pasture on good, rich soils. Splendid for this purpose, sink their roots deeply, as a rule, and furnish a great abundance of herbage. We cannot too strongly recommend same for permanent pasture.

English Blue, Alsike Clover,
Orchard Grass, White Clover,
Mammoth Clover, Timothy.
Rough-Stalked Meadow,

15 lbs per acre $2.50
50 lbs per acre 8.50
100 lbs per acre 16.00

Quick Results Hog Pasture Mixture.

No. 24. This mixture for pastures is renowned. It has stood the test for years, and the increased sales annually attest its popularity. It comes already into play the first year, as the splendid Clover, Salzer's Giant Incarnat or German Mammoth enters largely into its composition. We are sure that it will please everybody. It is sold very cheap. This mixture insures splendid food in the first season—yes, luxuriant pasturage.

5 lbs. Salzer's Giant Incarnat Clover
2 lbs. Salzer's Mammoth Clover,
2 lbs. Salzer's English Rye Grass,
2 lbs. Salzer's Italian Rye Grass,
1 lb. Salzer's Creeping Bent Grass,
1 lb. Tim'y., 1 lb, Bill. Dollar Grass,

14 lbs. (sufficient for 1 acre)......$2.10
50 lbs...... 7.75
100 lbs......14.50

Laugh and Grow Fat Hog Pasture Mixture.

No. 26. For years we have made up different mixtures for hog pastures and they have been so immensely popular that a dozen seedsmen are now copying same. The "Laugh and Grow Fat Mixture" contains generally among others the following: Billion Dollar Grass, Turnips, Amber Cane, Cow Peas, Velvet Bean, Soja Beans, Speltz, Bismarck Hog Food Peas, Rape, Vetches, Thousand Headed Kale, Oats, St. John's Rye, Broom Corn, Millet, Timothy and Giant Incarnat Clover. It is well in ordering this mixture to tell us what month you wish to sow, stating when you wish to have the food, and the condition of your soil. Sow 33⅓ to 50 lbs. per acre.

MR. CURTIS BLY, CROWN POINT, N. Y., SAYS:

You doubtless will be surprised to hear from me at this point relative to a hundred pounds of Hog Pasture seed bought of you while I was farming near Middlebury, Vt., during the season of 1906 on a rented farm. There was not a pound of grain on the farm when we commenced and found the dairy of 26 cows to be practically worthless and having five brood sows and twenty pigs, we saw that something must be done or they would eat us out of house and home. So being in a desperate situation we resorted to your Laugh and Grow Fat Hog Pasture Mixture and

FOUND IT TO BE A GODSEND.

Just six weeks after we sowed this wonderful mixture the brood sows and pigs were turned in. Such eating I never before witnessed. Becoming frightened I took the hogs all out, for they began to look like so many inflated balloons. We took them out of the pasture for three days in succession and after that allowed them to run at will.

Now for the results: From the separated milk from a dairy that did not equal six good cows and the use of something less than three dollars worth of middlings we made, by using this Hog Pasture Mixture in connection, over two tons of pork. In short it was the greatest growth making and fat producing feed I ever saw, and I have raised hogs on a large scale in Central Iowa during a period covering over 25 years. The cash outlay for these two tons of pork was a little over $4.00 to you for the pasture seed and less than $3.00 for grain, a total of $7.00.

We named our pasture the Salzer's Cyclone Hog Pasture, and thought it well named on account of its sweeping and continuous growth and the marvelous results.

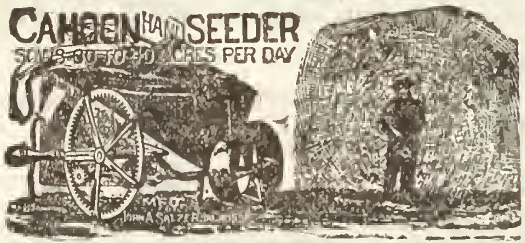
The two tons of pork above mentioned was live weight, the weighing being done by two disinterested neighbors in order to settle a lawsuit with the landlord, so there was no guesswork.

Price of Laugh and Grow Fat Hog Pasture Mixture: 25 lbs., $1.75; 33⅓ lbs., $2.25; 50 lbs., $3.00; 100 pounds (will do for 3 acres), $5.00; 500 lbs., $24.00.

GOOD CHEAP GRASS SEEDERS.

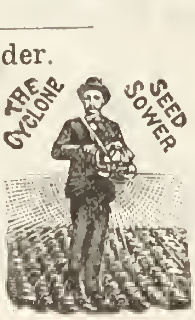
To sow Grass Seeds econmically and well, a good seeder is absolutely necessary. We offer 7 splendid seeders at very low prices.

Cahoon Hand Seeder.



Sows all kinds of Grain and Grass Seeds, and at a common walking gait, sows from 4 to 8 acres per hour, throwing Wheat, Rye and Barley 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. **Price of Cahoon Seeder, only $3.00.**

Cyclone Seeder.



Similar to the Cahoon, though a cheaper make. **Each, $1.50.**

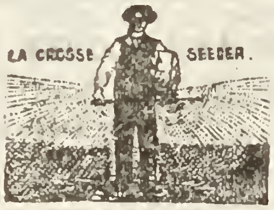
LITTLE GIANT SEEDER.

Well known. Like Cyclone. **Each, $1.50.**

THE CHICAGO SEEDER.

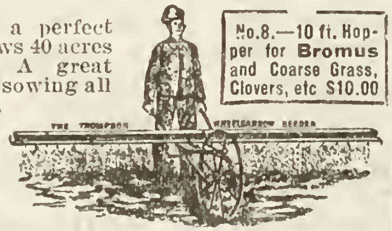
Well known; does good work. **Each, $1.50.**

La Crosse Hand Seeder.


LA CROSSE SEEDER.

This Seeder will pay for itself in sowing 5 acres twice over. It was brought forward to meet the demand for a cheap, perfect Hand seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. **Price, $1.25; 3 for $3.50.**

Thompson's Wheelbarrow Seeder.

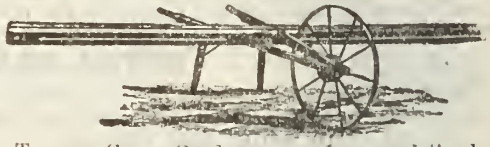


No.8.—10 ft. Hopper for **Bromus** and Coarse Grass, Clovers, etc $10.00

14-ft. Hopper. Price $10.00.

This is a perfect Seeder, sows 40 acres per day. A great seeder for sowing all Clover, Millet, Timothy Flax and Grass Seeds. Price, 14-foot Hopper, see cut, $10.00.

The Michigan Wheelbarrow Seeder.



To sow Grass Seed you need a good Seeder, one that will spread the Seed evenly and do it rapidly and yet thoroughly.

In the Michigan Seeder we have a perfect Seeder. A machine complete, including wheelbarrow and all, weighs about 40 lbs. It's fun to run it. You simply push and it will do the rest. It runs itself. It is really a remarkable machine. It takes a wide sweep according to the size of the machine and will sow with ease from 30 to 40 acres in a day.

It is especially adapted for sowing all kinds of clovers such as Alfalfa Clover, Giant Incarnat Clover, Alsike Clover, Millets, Timothy, Flax and Grass Seeds. Indeed we do not see how a farmer who has from 5 to 10 acres of grass seed or clover, etc., to sow annually can get along without one of these Seeders.

With the Seeder we send full directions how to handle the machine. Of course the one with the 12 ft. hopper does not throw the seed as wide as the 16 ft. hopper. This is the only difference.

	Price.
12 foot Hopper	$6.50
14 foot Hopper	7.00
16 foot Hopper	7.50

POTATOES.

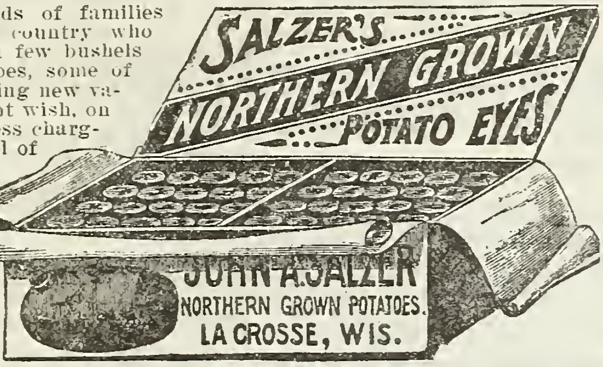
Customers in the South.

We begin shipping Potatoes to Texas, Alabama and the South the first of January, 1911. There is no Potato that does better in these states than our great Salzer's Six Weeks and the Salzer's Earliest, May King and Noroton Beauty, and for late, Salzer's Million Dollar and Uncle Sam, and we assure customers they will be delighted with them.

POTATO EYES POSTPAID, BY MAIL.

There are thousands of families living in cities and country who would like to grow a few bushels of extra early Potatoes, some of our magnificent, sterling new varieties, and who do not wish, on account of high express charges on a peck or bushel of seed, to buy that quantity. For these we have adopted a new plan of sending Potato Eyes by mail postpaid.

Upon receipt of the Potato Eyes, if too early to plant, put in moist earth and place in cool location without danger of freezing.



These are carefully packed with damp moss, and **we warrant them to arrive in good condition for growing, no matter how far away.** In this way our customers can have the pleasure of trying our new varieties at little cost. In sending the Eyes by mail there is nothing to pay for transportation, as we pay all postage. All orders for the South can be sent at any time in the winter with safety. Orders for the North and West will be booked when received, and sent when spring opens or planting time arrives.

PRICE OF POTATO EYES, POSTPAID.

Price of all our Potato Eyes:

Per 10,	Per 20,	Per 60,	Per 100,	Per 250.	Per 1,000,
30c.	40c.	80c.	$1.10.	$2.50.	$8.50.

☞ Positively no less than 10 furnished of one kind at above Price. ☜ With careful culture, 60 eyes produce 4 to 5 bushels; 250 eyes, 15 to 20 bushels.

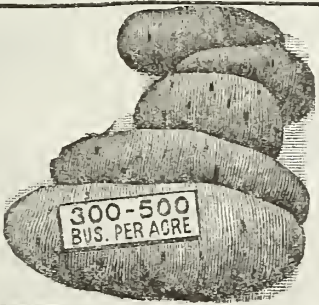
POTATO SEED.

Carefully hybridized seed, suitable for experimental trials. You may, by planting this, in two years secure a new variety of merit. The little tubers the first year are about the size of marbles or larger. Pkg., 20c; ¼ oz., $1.50; ½ oz., $2.75; 1 oz., $5.00.

CHEAP POTATOES

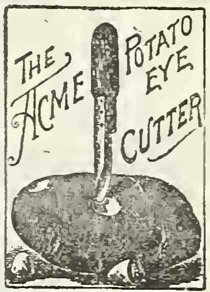
FOR $2.75 A BBL.

Customers often write us for cheap Northern-grown Potatoes. We have them. We arrange a barrel of such Potatoes as we may often have a large stock of. We sell them as long as our stock lasts at $2.75 a bbl. The sorts sent for $2.75 a barrel are always and ever heavy producers and sturdy growers. Sometimes they contain seconds and small ones, and occasionally scabby ones too, but they are all Northern-grown and cost but $2.75 a barrel.



SALZER'S ACME POTATO EYE CUTTER.

We have given this Potato Eye Cutter a great trial. It is splendid. Using eyes carefully cut with this Potato Eye Cutter you save easily one-third of the seed. Where it requires otherwise 10 bu. of Potatoes to plant an acre, you will get just as good a stand and just as early a yield from 6½ bu., if you use the Acme Potato Eye Cutter. **Price, each, postpaid, 20c; per 3, 50c; per 10, $1.65. By express, each, 17c; per 3, 45c; per 10, $1.50.**



Salzer's May King Potato.

Office of Union Foundry Co.
Gerhard Schumacher, Manager.

Anniston, Ala., Oct. 20.

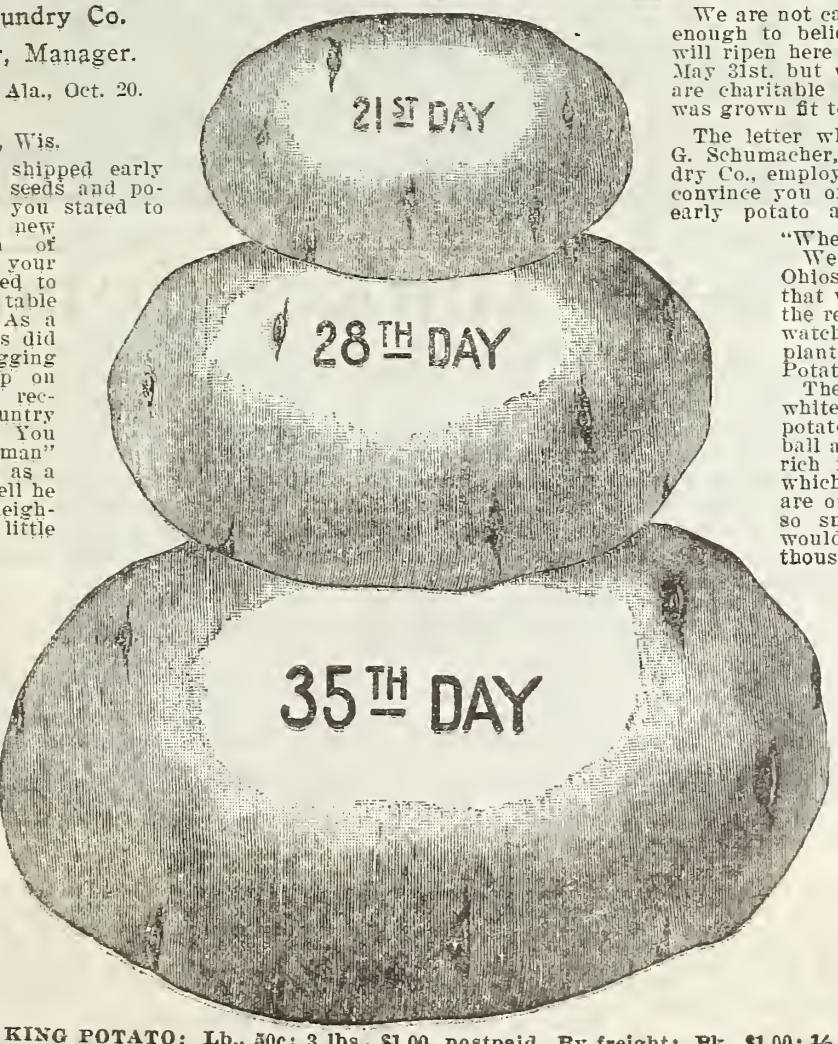
John A. Salzer Seed Co.,
La Crosse, Wis.

Gentlemen: When you shipped early last spring my supply of seeds and potatoes ordered from you, you stated to me that I should have new potatoes by the 25th of June and when I planted your Salzer's May King I hoped to have new potatoes on the table before the end of June. As a matter of fact the potatoes did so well that we started digging and eating the new crop on May 28, beating every record in this part of the country for earliness in potatoes. You know how fond a "Dutchman" is of "Irish Potatoes" and as a rule you also know how well he likes to get ahead of his neighbors, beating them just a little bit.

To say that we enjoyed Salzer's May King Potato is putting it mildly and my neighbors, even at this late date, have not quit talking about it, how we scooped them not only on earliest potatoes, but also on the first lettuce, radishes, beans, peas, onions, sweet corn, kohlrabi, cabbage, tomatoes, etc. Your splendid seed and my love for the garden did the rest.

Very truly yours,

Gerhard Schumacher.



We are not carelss enough to say, or you friendly enough to believe that Salzer's May King Potato will ripen here in Wisconsin, potatoes fit to eat by May 31st, but we are bold enough to say and you are charitable enough to believe that this potato was grown fit to eat May 28, at Anniston, Ala.

The letter which we present herewith from Mr. G. Schumacher, Gen. Manager of the Union Foundry Co., employing many hundred men, will surely convince you of the rare merits of this wonderful early potato and everybody will be asking us "Where did you get it?"

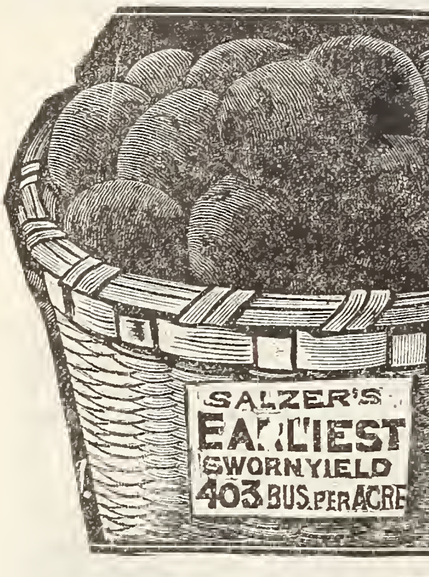
We will tell you. In a field of White Ohios there was noticed a number of hills that were in bloom fully 10 days ahead of the rest of the field. These were carefully watched, separately selected, cared for, planted and the result is our May King Potato.

The skin of the May King is almost white with a tinge of light rose, but the potato itself cooks up like a huge snowball and is of a delightful flavor and very rich in edible qualities. It is a potato which we are sure will please you. We are only sorry that our stock of same is so small. If it were large enough, it would be a potato well worth to spend thousands of dollars to advertise and introduce on each and every farm in America. We hope you will grow May King largely and if you have a supply to spare next fall write us, as we no doubt will be heavy buyers of same. We ourselves expect to plant 150 acres of May King Potatoes next spring, which shows you how much we think of it. What the Million Dollar Potato is to late, our May King will prove to be as an early white Potato.

This is positively the finest, earliest Potato for Texas, Alabama, Louisiana, Mississippi, Florida, Georgia and the great South.

In Texas, or where you plant in December, this Potato is ready for market in March.

Price, SALZER'S MAY KING POTATO: Lb., 50c; 3 lbs., $1.00, postpaid. By freight: Pk., $1.00; ½ bu., $1.50; bu., $2.50; bbl. of 2¾ bu., $6.00; 3 bbls., $17.50; 7 bbls., sufficient for 2 acres, $40.00 net. Potato Seed mixed, Pkg., 20c.



SALZER'S EARLIEST POTATO.

This is the earliest Red Potato in the world. Every Potato is beautiful as a picture. There is no variety that we know of that makes so handsome an appearance, that is so extremely early as Salzer's Earliest. It is the Potato that gets there in earliness quicker than any other variety on earth. **464 BUS. PER ACRE.**

☞**The Rural New Yorker, the greatest American authority on Potatoes, has this to say regarding Salzer's Earliest: "Of the 58 kinds of Early Potatoes on trial this season Salzer's Earliest proved to be the earliest. The yield was at the rate of 464 bushels to the acre, the Potato being round and of a reddish color like the early Bermuda Potatoes. The flesh is white and the quality very good."**

WE CHALLENGE THE WORLD

to produce an earlier Potato than Salzer's Earliest, and will gladly pay $5.00 a pound (that would be at the rate of $825.00 a barrel) for an earlier, finer Potato than Salzer's Earliest.

We urge everybody desiring the earliest Red Potato on earth to try this sort. It's found in our Early Collection, page 129.

Price: ½ pk., 50c; pk., 90c; bu., $2.00; bbl., $5.00; 3 bbls., $14.50.

For $6.00

We will furnish 11 varieties of potatoes, a peck of each, containing as follows:

1 Pk. **Uncle Sam.**
1 Pk. Noroton Beauty.
1 Pk. **American Giant**, large (Bbl., $5.00).
1 Pk. **Pres. Taft.**
1 Pk. **La Follette** (Bbl., $5.00).
1 Pk. White Ohio.
1 Pk. Manistee (Bbl., $5.00).
1 Pk. Million Dollar.
1 Pk. June Pink (Bbl., $5.00).
1 Pk. **Pat's Choice** (Bbl., $4.00).
1 Pk May King.

Total, 11 pecks, carefully and separately packed, per barrel for $6.00.

½ pk. each of above 11 sorts—separately packed, $3.50. 1 bu. each of above 11 sorts—separately packed, $21.00 net.

This is a very low price and gives you a great opportunity to obtain 11 of the best Potatoes on earth to get seed stock with for 1912.

Potato Seed mixed, Package, 20c.

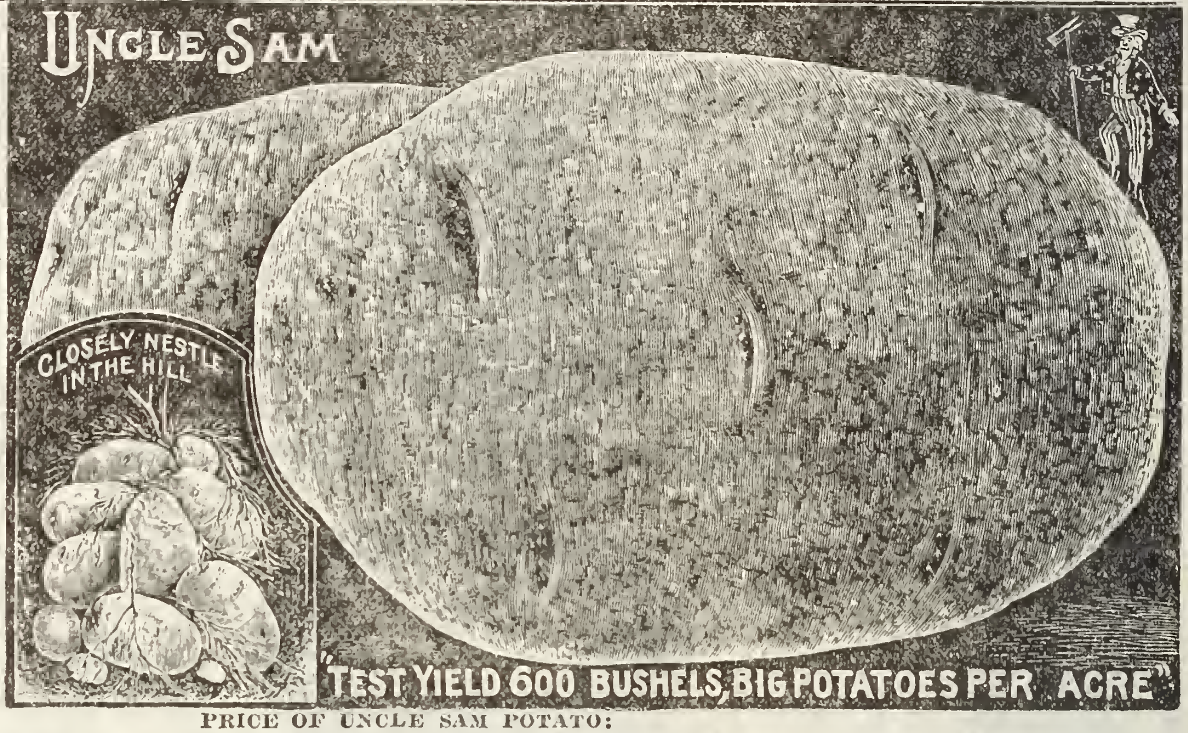
BLISS TRIUMPH POTATO.

Only exceeded in earliness by Salzer's Earliest. Produces from 150 to 300 bus. of handsome Potatoes per acre any and everywhere. Splendid for all states, especially South. Stock unusually fine this year, though scarce.

Price: Lb., 30c; 3 lbs., 75c, postpaid. By freight: ½ pk., 50c; pk., 90c; bu., $2.00; bbl., $4.90; 3 bbls., $14.50 net.

UNCLE SAM POTATO.

If we had 10 pages instead of 10 lines to devote to this remarkable Potato we could fill same plump full with the rarest testimonials as to the prodigious cropping quality, the splendid keeping quality and the unusual health and vigor of this Potato. This Potato is phenomenal in every respect. On Potato soil it is ashamed of itself to return less than 600 bushels to the acre. It is remarkable in every respect and when served, either as cooked, baked or fried, will satisfy the most fastidious; its flaky, snowy white appearance gaining instant favor. Everybody seeing this Potato is loud in its praise and calls it the marvel of the age. But owing to our 100 days without rain Uncle Sam is not so large or fine as usual, but try it for 1911 and you will be surprised at the big yield if you have good growing weather.


UNCLE SAM
CLOSELY NESTLE IN THE HILL
"TEST YIELD 600 BUSHELS, BIG POTATOES PER ACRE"

PRICE OF UNCLE SAM POTATO:

Price: Lb., 35c; 3 lbs., $1.00, postpaid. By freight: Pk., 75c; ½ bu., $1.25; bu., $2.25; bbl., $5.50; 3 bbls., $16.00

Six Weeks Market Potato!

Stand aside, clear the track, make room for this noble Potato, this monarch of general purpose Potatoes! None in the wide world are its equal. It stands alone as the great earliest general purpose Potato! It is without question that the Earliest Six Weeks Market Potato, which we describe on this and the next page, is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, and that is that it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common Six Weeks Market, has never failed us to produce extremely early, very large tubered Potatoes. A little later than Salzer's Earliest, but always sure.

It is the great general purpose Potato of the world today. By this we mean that it is good, extremely early, fit for market everywhere in six weeks. It is good for midsummer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior except our new Sunlight, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels. It is a wonderful Potato in every respect.

Down in Texas and Alabama, in Florida and Throughout the South

This potato is fairly captivating the hearts of all planters. It is crowding the Red Triumph and Stray Beauty varieties to the wall. Every planter who has once used Salzer's Earliest Six Weeks Market will plant the same in preference to every other known variety of Potatoes. They do this because Salzer's Earliest Six Weeks Market will yield three times as much in Texas as Red Triumph; in addition, the Potatoes will keep from 1 to 3 months longer in the South than above varieties.

EVERYBODY TELLS US

That we are the largest growers of Seed Potatoes in the world; that we handle thousands upon thousands of barrels more than any half dozen seedsmen combined. We believe this to be the case, as we make a great specialty of Seed Potatoes, and believe there is no firm in the world having a finer variety of heavy-cropping Potatoes than we. In the Earliest Six Weeks there is more new blood, more new vigor, than in any Potato, outside of Salzer's Earliest and Sunlight, offered in America today. We have given this Potato a thorough test all over America, and never was a Potato so eagerly sought after, or ever gave better satisfaction than this. There are scores and scores of customers who pronounce it the earliest Potato.

Price of Salzer's Earliest Six Weeks Potato.

Lb., 30c, postpaid. By freight, ½ pk., 50c; pk., 75c; ½ bu., $1.00; bu., $1.60; bbl., $4.25; 2 bbls., $8.25; 5 bbls., $20.00. 10 bbls., $39.75.

Hear Salzer's Earliest Six Weeks Market Potato's Friends Talk.

We could introduce more than 10,000 letters of pleased customers who have grown and used Salzer's famous Early Six Weeks Market Potato. We publish a few as found below:

H. C. Rush, Meridian, Miss.: "The Early Six Weeks Potato is far superior to anything I have ever seen here for early Potatoes, and for table purposes they are unexcelled. My neighbors say they are the best they have ever eaten. It is a heavy producer."

Fred A. Sleezer, Newark, Ill.: "Last spring I thought you told big stories about big Potatoes, but having tried a barrel of your Early Six Weeks. I am ready to swallow almost anything you say. Everyone here wants your Early Six Weeks Market Potatoes."

TOOK FIRST PREMIUM AT EVERY FAIR WHERE EXHIBITED

SIX WEEKS is a proud Potato. There a reason for it. It takes First Premium wherever exhibited. It is so handsome so splendid a sort.

Forney Stall, Galveston, Texas: "I planted an acre Salzer's Six Weeks. I sold $400.00 worth Extra Early Potatoes and had enough for my family besides—your Sunlight can't be beat either."

N. Barbeau, Belle Plaine, Wis.: "Your Six Weeks Market Potato is the earliest I have ever grown."

Jackson Brown, Long Rapids, Mich.: "The Six Weeks Market Potato we commenced to use 40 days after planting and used them all summer. There is no better potato."

Mrs. Hannah Trovillo, Midland, O.: "We have just dug our Six Weeks Market Potatoes. They are very fine—are the earliest we have ever seen."

George W. Beardslee, Wichita, Kan.: "We beg to report that the seeds ordered of you last spring are all right, notably so the Six Weeks Potatoes, and Cabbage and Onion Seeds."

9 Months.

Salzer's Earliest Potato keeps splendidly, cooks and eats splendidly for 9 months after ripe!

George A. Triplett, Ironwood, Mich "The Six Weeks Potatoes did splendidly. They will go 400 bu. per acre."

G. Lindemann, Paw Paw, Mich.: "I planted two barrels Salzer's Six Weeks. They are the grandest Potatoes I ever saw. They are pronounced the finest, earliest and best in this county by all who saw them. Will yield fully 200 bu."

R. Taylor, Ashland Co., Wis.: "One pound Early Six Weeks Market Potato yielded 147 pounds of fine, sound, smooth tubers; produced marketable potatoes in six weeks."

J. G. Koss, Tenn.: "I had a load of your Six Weeks Potatoes in Nashville in just 42 days after planting."

J. M. Scharf, Brown Co., S. D.: "Fit for table in 30 days. Nothing ever introduced like it."

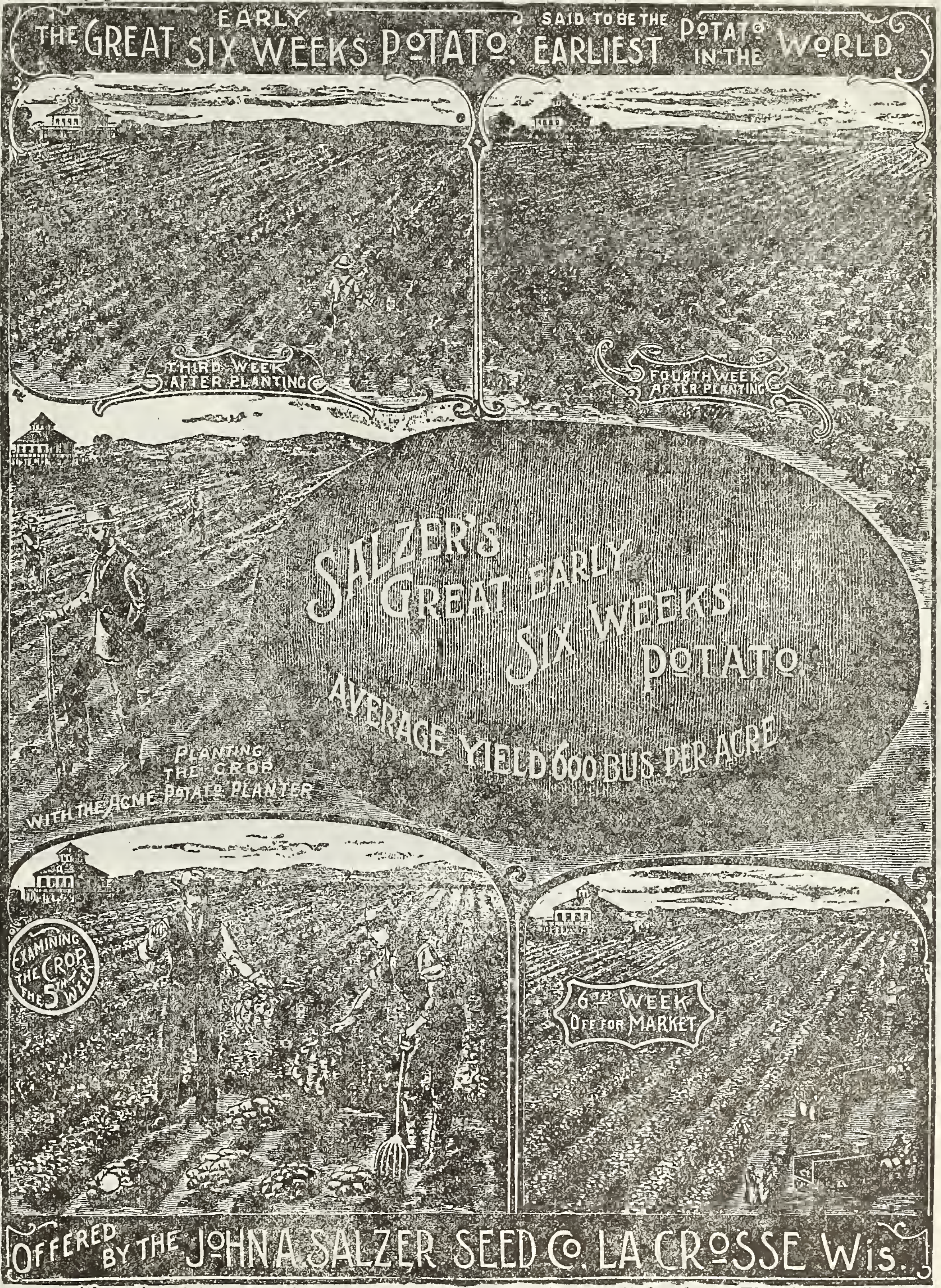
E. G. Smith, Minn.: "Sold a load in Minneapolis market for $1.10 a bushel 48 days after planting."

J. F. Hoffmann, Mindora: "It is the earliest Potato. Ripe in 6 weeks."

Geo. Koenig, Ill.: "It is a dandy. Potatoes in 40 days fit for a king."

W. A. Walker, Ind.: "42 days after planting I dug one peck from 3 hills."

A. E. Ord, Fayette Co., Tex.: "Greatest, earliest Potato on earth. I make no exception. Fit to eat in 28 days, to sell in 38 days."


THE GREAT EARLY SIX WEEKS POTATO. SAID TO BE THE EARLIEST POTATO IN THE WORLD
THIRD WEEK AFTER PLANTING
FOURTH WEEK AFTER PLANTING
SALZER'S GREAT EARLY SIX WEEKS POTATO
AVERAGE YIELD 600 BUS PER ACRE
PLANTING THE CROP WITH THE ACME POTATO PLANTER
EXAMINING THE CROP THE 5TH WEEK
6TH WEEK OFF FOR MARKET
OFFERED BY THE JOHN A. SALZER SEED CO. LA CROSSE Wis.

Oh!

Oh!!

Oh!!

ALL DAY LONG. We could keep on with testimonials and good words and praises on this Potato all day long. The above suffices to demonstrate to you that it is one of the very earliest in the world and at the same time one of the very best early Potatoes that has ever been produced, and we accordingly recommend same to anybody and everybody who wants a really early Potato. Several Seedsmen are offering a Potato for Six Weeks that is not genuine. To get the true Salzer's Six Weeks Market buy only of us. Our stock is 20 days ahead of Michigan seed.

It is the Great Mortgage-Lifting Potato.

That is, 10 acres of this early Potato, fit for market in six weeks, will bring, in nine out of ten markets in America, 90c per bushel, or for 10 acres, on an average yield of over 300 bushels per acre, $2,700.00. Now, that pays. That lifts the mortgage and buys lots of things you have long wanted!

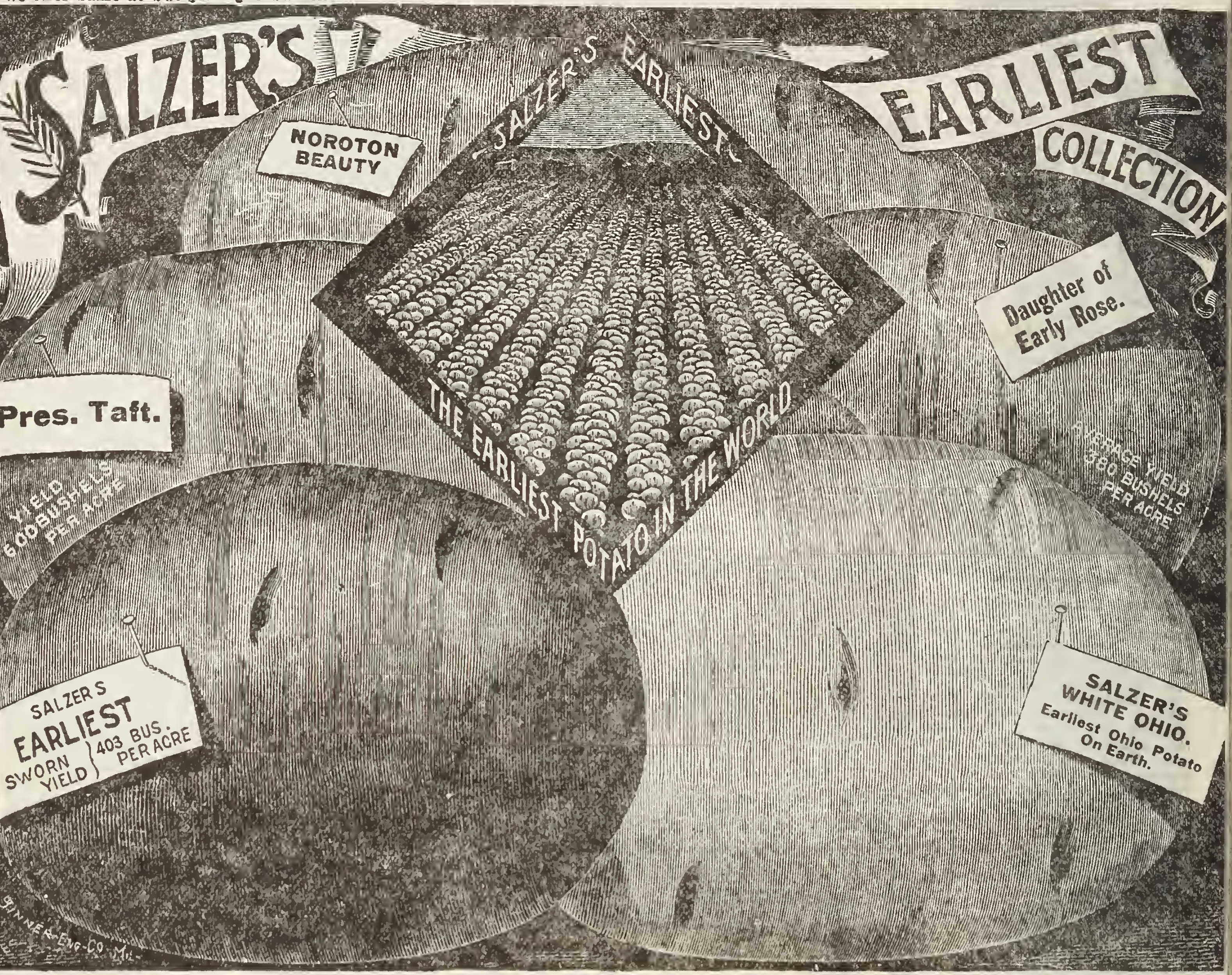
Why, October 10th, Mr. Wm. Brownell, a La Crosse County farmer, received from us a check for $894.30 for Potatoes grown on less than 6 acres. He was a happy man. He was going to pay off the last mortgage on his farm, and that is what you, Mr. Farmer, can positively do if you plant plenty of Salzer's **SIX WEEKS** Potato. It is the best for general market, best flavored, best early Potato we know of. In addition to this, it is a Potato you can sell every month in the year, because it has magnificent keeping qualities ahead of every other early variety.

PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO.

1 lb., postpaid, 30c; by freight, ½ peck, 50c; pk., 75c; ½ bu., $1.00; bu., $1.60; bbl., $4.25; 2 bbls., $8.25; 5 bbls., $20.00; 10 bbls., $39.75 net.

Salzer's Earliest Potato Collection, Only $4.25.

Here is a Potato Collection that wins and pleases and will gratify and capture every one. It has the earliest Potatoes known in the world. It is the collection we are sure will please you, for the Potatoes contained therein are matchless sorts. There is nothing on the **wide earth earlier, and no Potato so beautiful in appearance as Salzer's Earliest,** while the other sorts are gems and unapproachable in quality and yield. We know that this great collection of five sorts, separately packed in a barrel, will give you great satisfaction, and we offer same at but $4.25 per barrel.


SALZER'S
EARLIEST
COLLECTION
SALZER'S EARLIEST
THE EARLIEST POTATO IN THE WORLD
NOROTON BEAUTY
Daughter of Early Rose.
Pres. Taft.
YIELD 600 BUSHELS PER ACRE
AVERAGE YIELD 380 BUSHELS PER ACRE
SALZER'S EARLIEST SWORN YIELD 403 BUS. PER ACRE
SALZER'S WHITE OHIO. Earliest Ohio Potato On Earth.
GINNER-ENG-CO. MIL.

1. Salzer's Earliest

This is the earliest Red Potato in the world Every Potato is beautiful as a picture. There is no variety that we know of that makes so handsome an appearance, that is so extremely early as Salzer's Earliest. It is the Potato that gets there in earliness quicker than any other variety on earth.

Its 10 days ahead of the famous Early Blue Triumph, in fact it beats the world in earliness!

We urge everybody desiring the earliest Red Potato on earth to try this sort.

Price: ½ pk., 50c; pk., $90c; bu., $2.00; bbl., $5.00; 3 bbls., $14.50.

2. Noroton Beauty.

This new early potato was introduced two years ago and sold for very high prices. The introducers claim for it the following merits:

"It is the Earliest Potato ever grown.

"It is fully as productive as any main crop of late sorts.

"It is handsomer in appearance and more uniform in size and shape than any other variety.

"Its table quality is superb and it keeps longer than any other sort, early or late.

"It is the best all-around potato in existence.

"It's an offspring of the world famous peachblow, only it is far superior to its parent."

Pound by mail, 30c; by freight, ½ pk., 60c; pk., $1.00; bu., $2.50; bbl., $5.00.

3. White Ohio.

It is a selection from the Early Ohio and is equally as early. The quality is much superior — a fine yielder and the very best sort where a market demands a white variety.

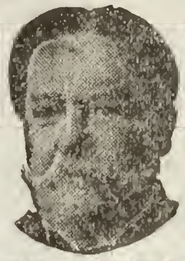
By freight. ½ pk., 50c; pk., 90c; ½ bu., $1.40; bu., $2.40; bbl., $5.90.

4. Daughter of Early Rose.

The early Rose was for forty years the great "Earliest" Potato. Of course, it has now taken a back seat as to earliness, but its **Daughter,** introduced by us, surpasses the old Rose in earliness, yield, beauty, charming qualities, splendid yields. Yes, it is immeasurably ahead of the old Early Rose. It's like it only in shape, but about 50 per cent better in quality. It's a great winner. You will fall in love with it. It will capture your heart, delight your palate and charm your stomach.

Price: Pk., 75c; 2 pks., $1.00; bu. $1.60; bbl. $3.90.

5. Pres. Taft.



Nearly eighty million people under this splendid goverument of ours believe Pres. Taft to be the biggest and best president ever. Be that as it may, we are positive that our new Seedling potato—Pres. Taft—is the biggest, finest, most prolific, finely flavored handsomest potato of the century. The skin is white; the flesh is snow white—the quality superlative—while in health and vigor and yield it seeks an equal the world over. It would be ashamed of itself under a test yield to produce less than 1200 bus. to the acre, while on a large acreage of 10 to 20 or 50 acres, it has everything beaten to a frazzle, yielding easily 400 to 600 bus. to the acre. It's superlative!

Price: Lb., 50c; 3 lbs., $1.00, postpaid. By freight: Pk., 75c; ½ bu., $1.10; 1 bu. $2.00; bbl., $5.00; 3 bbls., $14.00.

SALZER'S EARLIEST COLLECTION, $4.25.

We know you will be surprised how we can sell this magnificent Earliest Potato Collection, composed of five of the grandest Potatoes on earth, separately packed in a barrel, for but $4.25, but we wish to give these Potatoes a wide spread distribution, hence the low price. The collection contains:

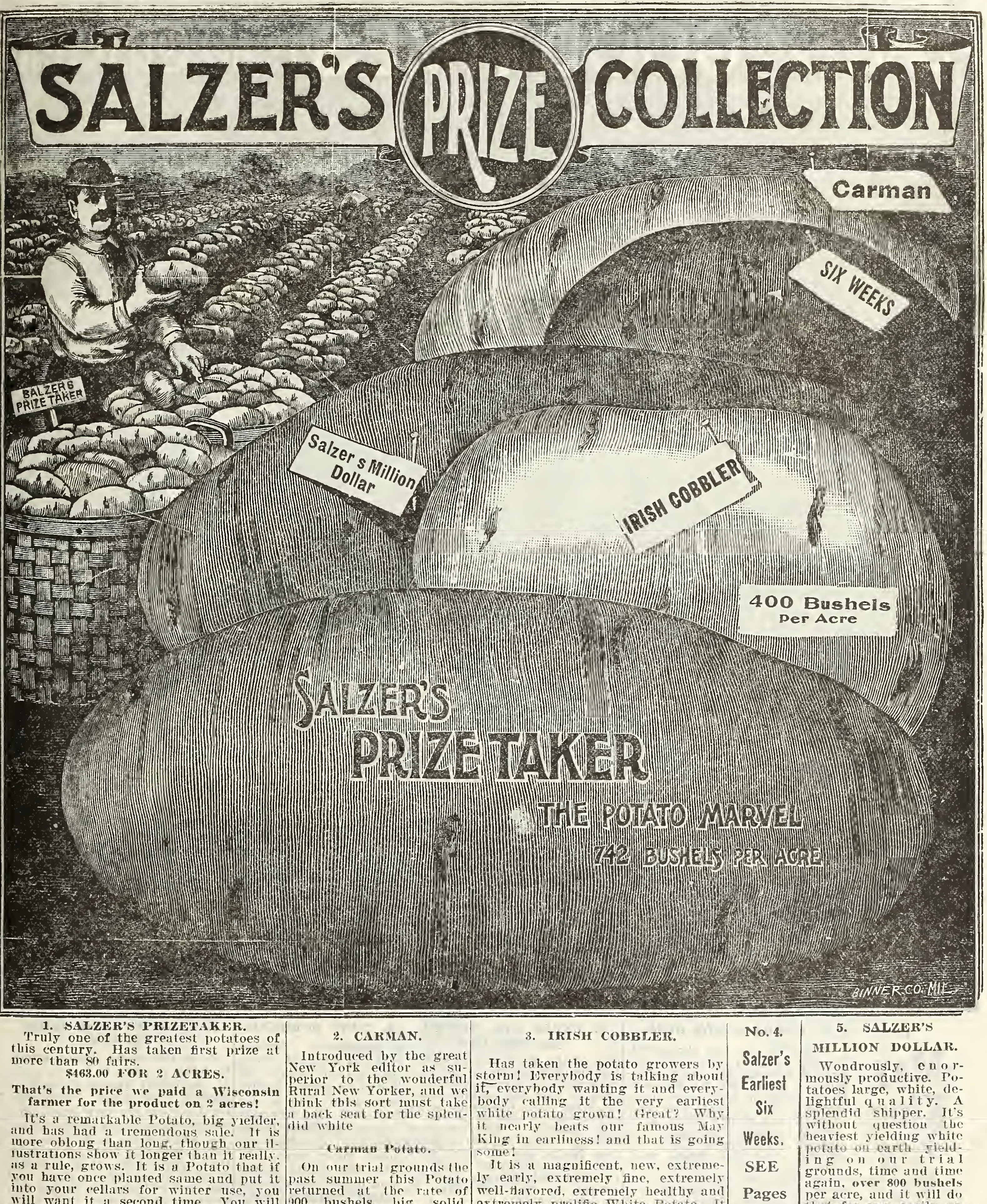
4.25

2	Pecks **SALZER'S EARLIEST**	Price $1.20
1	" **NOROTON BEAUTY**, Early	" 1.00
1	" **WHITE OHIO**, Early	" .90
1	" **DAUGHTER OF ROSE**	" 1.60
3	" **PRES. TAFT**—The Potato Wonder	" 1.65
11	Pecks or 1 Barrel	$6.35

All for only $4.25.

FOR ONLY $4.25 PER BARREL.

In all 11 pecks, separately packed. Catalogue price of $6.35, we sell for but $4.25. 1 bbl., $4.25; 3 bbl., $12.50; 10 bbls., $40.00 net.



1. SALZER'S PRIZETAKER.

Truly one of the greatest potatoes of this century. Has taken first prize at more than 80 fairs.

$463.00 FOR 2 ACRES.

That's the price we paid a Wisconsin farmer for the product on 2 acres!

It's a remarkable Potato, big yielder, and has had a tremendous sale. It is more oblong than long, though our illustrations show it longer than it really, as a rule, grows. It is a Potato that if you have once planted same and put it into your cellars for winter use, you will want it a second time. You will want it right along. The flesh is pure white, floury, rich and delicious in flavor. Tubers are large and withstand drought exceedingly well. It is an extremely prolific, healthy variety. Price, lb., 40c; 3 lbs., $1.00, postpaid: by freight, pk., 75c; bu., $2.00; bbl., $4.00.

2. CARMAN.

Introduced by the great New York editor as superior to the wonderful Rural New Yorker, and we think this sort must take a back seat for the splendid white

Carman Potato.

On our trial grounds the past summer this Potato returned at the rate of 900 bushels, big, solid, white potatoes per acre! It's bound to bring good times.

Price: Lb., 35c; 3 lbs., $1.00, postpaid; by freight, pk., 60c; bu., $1.60; bbl., $3.90; 3 bbls., $11.50.

3. IRISH COBBLER.

Has taken the potato growers by storm! Everybody is talking about it, everybody wanting it and everybody calling it the very earliest white potato grown! Great? Why it nearly beats our famous May King in earliness! and that is going some!

It is a magnificent, new, extremely early, extremely fine, extremely well-flavored, extremely healthy and extremely prolific White Potato. It is a tremendous yielder, elegant and fine in every respect. We are sure that everybody will be pleased and delighted therewith.

Price: Pk., 75c; ½ bu., $1.25; bu., $2.25; bbl., $5.50; 3 bbls., $16.00.

No. 4.

Salzer's Earliest Six Weeks.

SEE Pages 127 and 128.

5. SALZER'S MILLION DOLLAR.

Wondrously, enormously productive. Potatoes large, white, delightful quality. A splendid shipper. It's without question the heaviest yielding white potato on earth yielding on our trial grounds, time and time again, **over 800 bushels** per acre, and it will do that for you easily on your own farm, under your own eyes. Bound to please you. Nothing better for big yield and good seller!

Price: Pk., $1.00; bu., $2.00; bbl., $4.50.

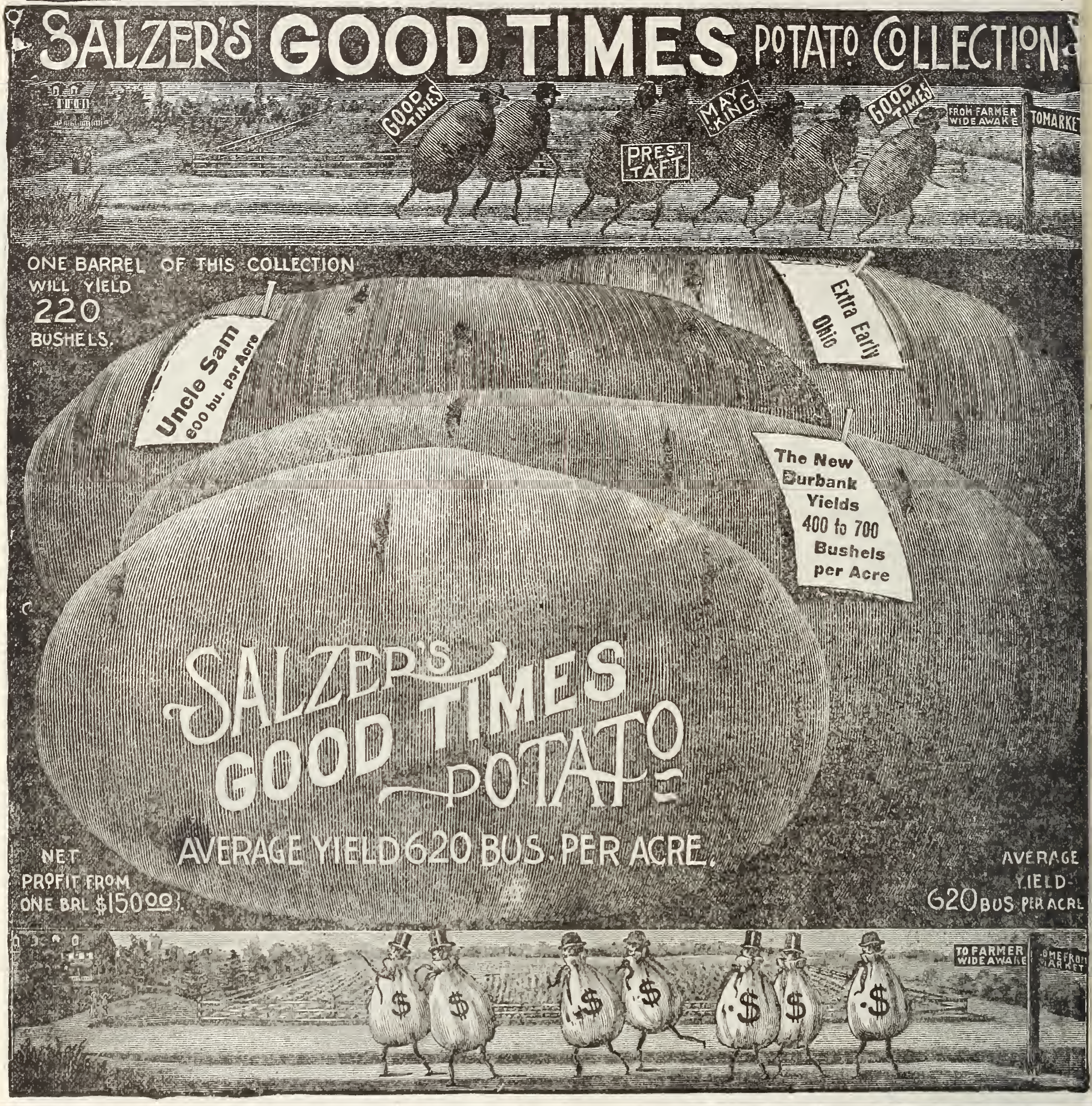
SALZER'S PRIZE POTATO COLLECTION FOR $4.00 A BARREL.

The great advantage gained in buying Salzer's Potato Collections is, for a small sum you get a start with five great varieties. From these you select the best sort or sorts, adapted to your soil and clime. They will pay you 500 per cent profit. Try it for 1911.

$4.00

2 Pecks Salzer's Prizetaker.
3 " Famous Carman.
1 Peck Irish Cobbler.
2 Pecks Earliest Six Weeks.
3 Pecks Million Dollar Potato.

In all 11 pecks, separately packed, (1 bbl.) for only $4.00; 3 bbls., $11.70; 10 bbls., $38.50.


SALZER'S GOOD TIMES POTATO COLLECTION
GOOD TIMES
PRES. TAFT
MAY KING
GOOD TIMES
FROM FARMER WIDE AWAKE
TO MARKET
ONE BARREL OF THIS COLLECTION WILL YIELD 220 BUSHELS.
Uncle Sam 600 bu. per Acre
Extra Early Ohio
The New Burbank Yields 400 to 700 Bushels per Acre
SALZER'S GOOD TIMES POTATO
AVERAGE YIELD 620 BUS. PER ACRE.
NET PROFIT FROM ONE BRL $150.00
AVERAGE YIELD 620 BUS PER ACRE
TO FARMER WIDE AWAKE
HOME FROM MARKET

1.

May King.

Earliest of all White to Pinkish Colored Potatoes. See Page 126.

2. EXTRA EARLY OHIO.

Grown in the Red River Valley for seed. It is used by several Wisconsin and Iowa seedsmen as their "Six Weeks"—but it is fully 6 days later than Salzer's Six Weeks, but Salzer's Extra Early Ohio is a grand potato, splendid for early. The sprout is very strong, and the vines grow erect, making it easy to cultivate, and on account of its early maturity you can get the highest market prices.

Price: 1 lb., 30c; 3 lbs., 75c, postpaid; by freight: pk., 60c; ½ bu., 90c; bu., $1.60; bbl., $3.90; 10 bbls., $38.50.

3. UNCLE SAM POTATO.

(See Page 127.)

One of the greatest potatoes of the Century. Owing to the hundred days of drouth without a drop of rain this potato is not so large and handsome as it ordinarily is, but it is one of the greatest white potatoes known. It is almost perfectly free in its growth from scab, and is a wonderful potato as to yield and quality. Just the potato to "**tie to**" with its proud record of

600 Bushels per acre.

Price: 1 lb., 35c; 3 lbs., $1.00, postpaid. By freight: Peck, 75c; ½ bu., $1.25; 1 bu., $2.25; 1 bbl., $5.50; 3 bbls., $16.00.

4. NEW BURBANK.

Everybody praised the old Burbank Potato, than which no better white Potato ever grew! but it has run out. Our new creation embodies all the old good qualities and adds many new ones. It's the finest eating and one of the greatest white yielding Potatoes known. **Price: Lb., 40c; 3 lbs., $1.00, postpaid; by freight, pk., 60c; bu., $1.60; bbl., $4.00; 3 bbls., $11.50.**

5. SALZER'S GOOD TIMES POTATO.

Now, this Good Times Potato is going to come in for its share of the credit among farmers in making good times. Ordinarily, the Potatoes are very large, fill a bushel quickly, are of fine grain, fine white color, cook finely and like a snowball, and are of quality unsurpassed. It is a Potato to stick to for all purposes, and one that will give the farmer tremendous satisfaction. 620 bushels per acre were our trial yields last year. **Price: Lb., 40c; 3 lbs., $1.00, postpaid; by freight, pk., 60c; bu., $1.60; bbl., $4.00; 3 bbls., $11.50.**

SALZER'S GOOD TIMES COLLECTION FOR $3.75 A BARRELL.

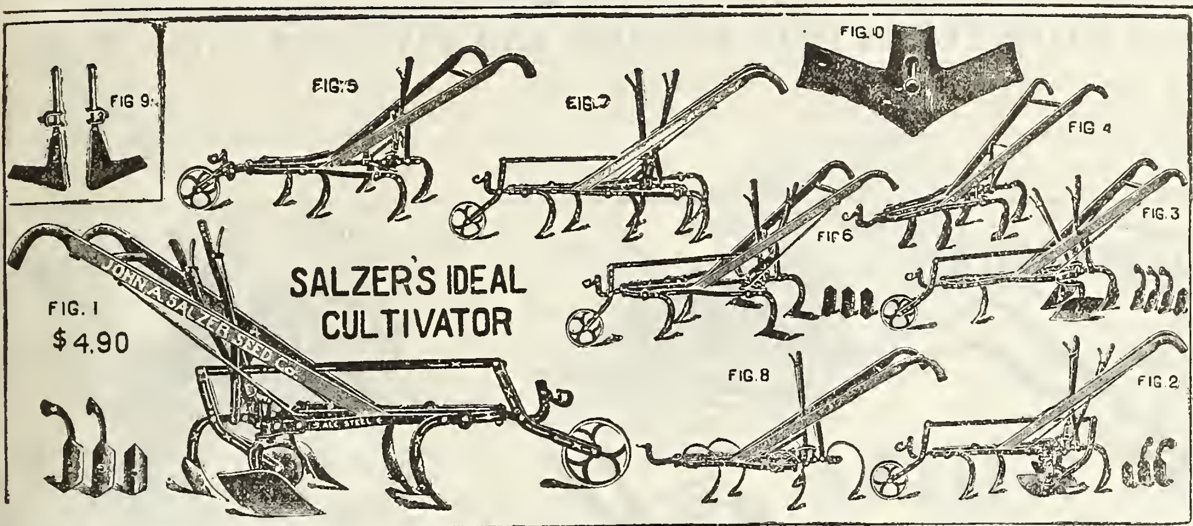
$3.75

The great advantage gained in buying this Potato Collection is, for a small sum, you get a start with five great varieties. From these you select the best sort, or sorts, adapted to your soil and clime. They will pay you 500 per cent. profit. Try it for 1911.

1 Pk. Wonderful May King.
1 " Extra Early Ohio.
3 Pk. Uncle Sam.
3 " New Burbank.
3 Pk. Salzer's Good Times.

In all, 11 pecks, separately packed, for only $3.75; 1 bbl., $3.75; 3 bbls., $11.00

$3.75



Salzer's Ideal Cultivator.

Salzer's Great Ideal Cultivator expands by means of our entirely new expander, which at the same time is exceedingly simple, but very strong and quick. By means of this device the Cultivator can be expanded instantly, or reduced from 23 to 12 inches by a single move, without loosening any bolts. By putting bolts in outside holes of expander it can be expanded to 27 inches, a width greater than ordinary cultivators.

(**The Depth** is under perfect control by means of a new lever wheel and the new patented depth regulator, which are moved instantly in unison by a single lever, making exact work, steadying the machine and relieving the operator. **It works like a charm. Quickly it can be changed to Fig. 2**, cultivator reversed for hoeing and hilling; Fig. 3 used for furrowing; Fig. 4 as a plain cultivator without wheel; Fig. 5 as a cultivator for shallow ploughing and cultivating.)

This great Cultivator is a marvel of beauty and utility, and is a surprise as to the quickness and thoroughness of the work done therewith. Of course, in arranging same as a plain Cultivator or for furrowing or for hoeing, it is not necessary to take off the expander or depth regulator. It is positively the greatest tool for the price on earth, and is a tool that other dealers would ask from $7.50 to $10.00 for, and after you once have **Salzer's Ideal Cultivator,** you would not part with same for five times the cost if you could not get another one at once from Salzer. **Price of the tool shown in Figs. 1, 2, 3, 4 and 5, $4.90.**

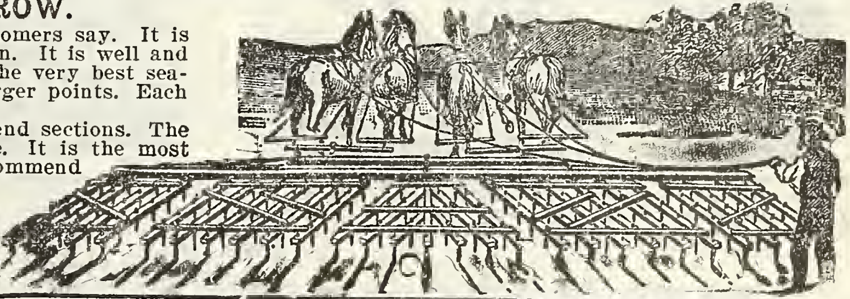
EXTRAS TO IDEAL CULTIVATOR.

Extra beet weeder attachment (Fig. 9), 50c; with Fig. 1, $5.40.
Extra sweeps (two 10 in. and one 12 in.) (Fig. 10) 60c; with Fig. 1, $5.50.
Extra 7-tooth expander (Fig. 7), $1.00 extra; with Fig. 1, $5.90
Set of spring teeth (Fig. 8), $1.25 extra; with Fig. 1, $6.00.
Price complete with attachments, embodying Figs. 1 to 10, $7.50. **Price Ideal Cultivator, Figs. 1 to 5, $4.90.**

THE GENUINE FAMOUS BOSS HARROW.

The greatest Harrow in the world. That's what our customers say. It is certainly the cheapest and best Harrow that we have ever seen. It is well and strongly made. The bars are 2x2½ and the eveners 2x4 of the very best seasoned oak. The teeth are one-half inch square steel, with dagger points. Each tooth cuts its own way.

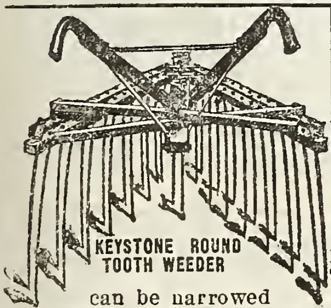
The two horse harrow consists of center section and two end sections. The four horse consists of all the sections shown on the picture. It is the most popular, cheapest harrow that we know of and we heartily recommend same. It is used on our farms to our complete satisfaction.



Price:

2-horse harrow,	78 teeth,	cuts 11 ft. wide,	w't 180 lbs.,	$7.50
3-horse harrow,	102 teeth,	cuts 15 ft. wide,	w't 220 lbs.,	10.50
4-horse harrow,	150 teeth,	cuts 22 ft. wide,	w't 320 lbs.,	13.50

Send for circular.



can be narrowed to 30 in. and expanded to 7½ ft., $10.00.

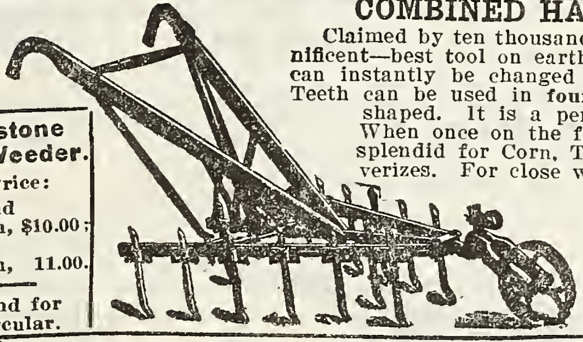
Keystone Weeder.

Price:

Round Tooth, $10.00; Flat Tooth, 11.00.

Send for Circular.

COMBINED HARROW AND CULTIVATOR.

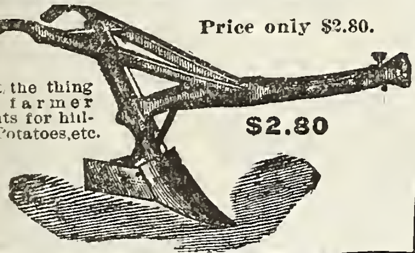


Claimed by ten thousand farmers, to whom we have sold, as the most magnificent—best tool on earth. By means of a lever attachment the Cultivator can instantly be changed to run narrow or wide, as the operator desires. Teeth can be used in **four different positions.** They are of steel, diamond shaped. It is a perfect Harrow and Cultivator. It is a grand tool. When once on the farm you would not part with it for $50.00. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc. It thoroughly pulverizes. For close work it's A No. 1. Teeth can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of Cultivators in this one. Can be narrowed to 9 inches, and extended to 30 inches. Weight 60 lbs.

Price of this Combined Harrow and Cultivator with wheel and lever, only $3.90.

WING SHOVEL PLOW.

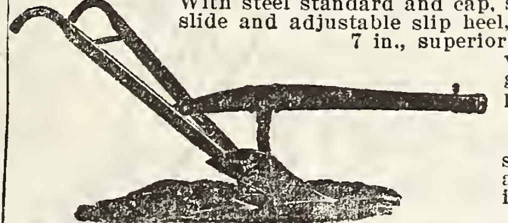
Price only $2.80.



Just the thing the farmer wants for hilling Potatoes, etc.

$2.80

Empire One-Horse Pony Steel Plow.

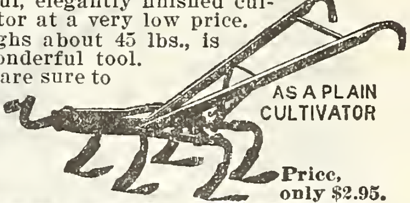


With steel standard and cap, sloping landslide and adjustable slip heel, wood beam, 7 in., superior work everywhere as a general purpose plow. **Price $3.60.**

No. A. O., same as above, cut 8 inches. Price, $3.90.

Salzer's Plain Cultivator, $2.95

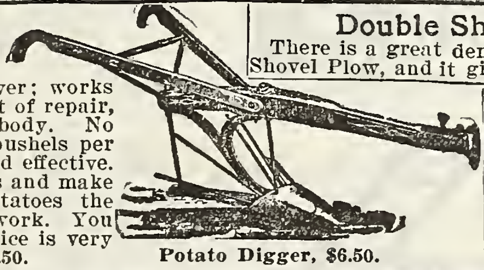
This cultivator is what you want, a fine, well made, strong, useful, elegantly finished cultivator at a very low price. Weighs about 45 lbs., is a wonderful tool. You are sure to like it.



Price, only $2.95.

POTATO DIGGER.

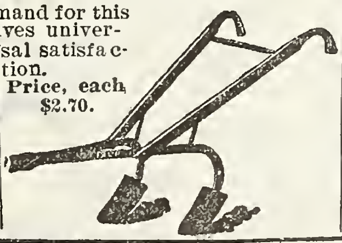
A great labor saver; works quickly, is never out of repair, and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of potatoes the fun of the farm work. You will like it. The price is very low. **Price only $6.50.**



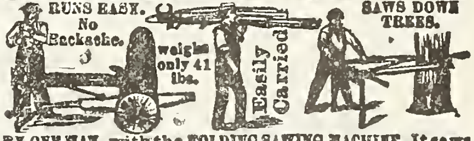
Potato Digger, $6.50.

Double Shovel Malta Plow.

There is a great demand for this Shovel Plow, and it gives universal satisfaction. **Price, each, $2.70.**



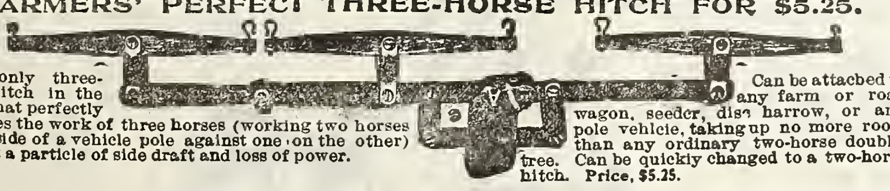
9 CORDS IN 10 HOURS


RUNS EASY.
No Backache.
weighs only 41 lbs.
Easily Carried
SAWS DOWN TREES.

BY ONE MAN, with the FOLDING SAWING MACHINE. It saws down trees. Folds like a pocketknife. Saws any kind of timber on any kind of ground. One man can saw MORE timber with it than 2 men in any other way, and do it EASIER. 137,000 in use.

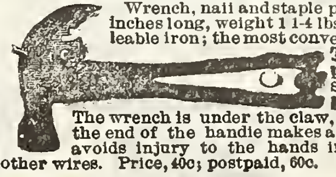
Price, No. 1. with 5½ ft. Saw, $15.00.

FARMERS' PERFECT THREE-HORSE HITCH FOR $5.25.



The only three-horse hitch in the world that perfectly equalizes the work of three horses (working two horses on one side of a vehicle pole against one on the other) without a particle of side draft and loss of power. Can be attached to any farm or road wagon, seeder, disc harrow, or any pole vehicle, taking up no more room than any ordinary two-horse doubletree. Can be quickly changed to a two-horse hitch. **Price, $5.25.**

THE HANDY HAMMER.

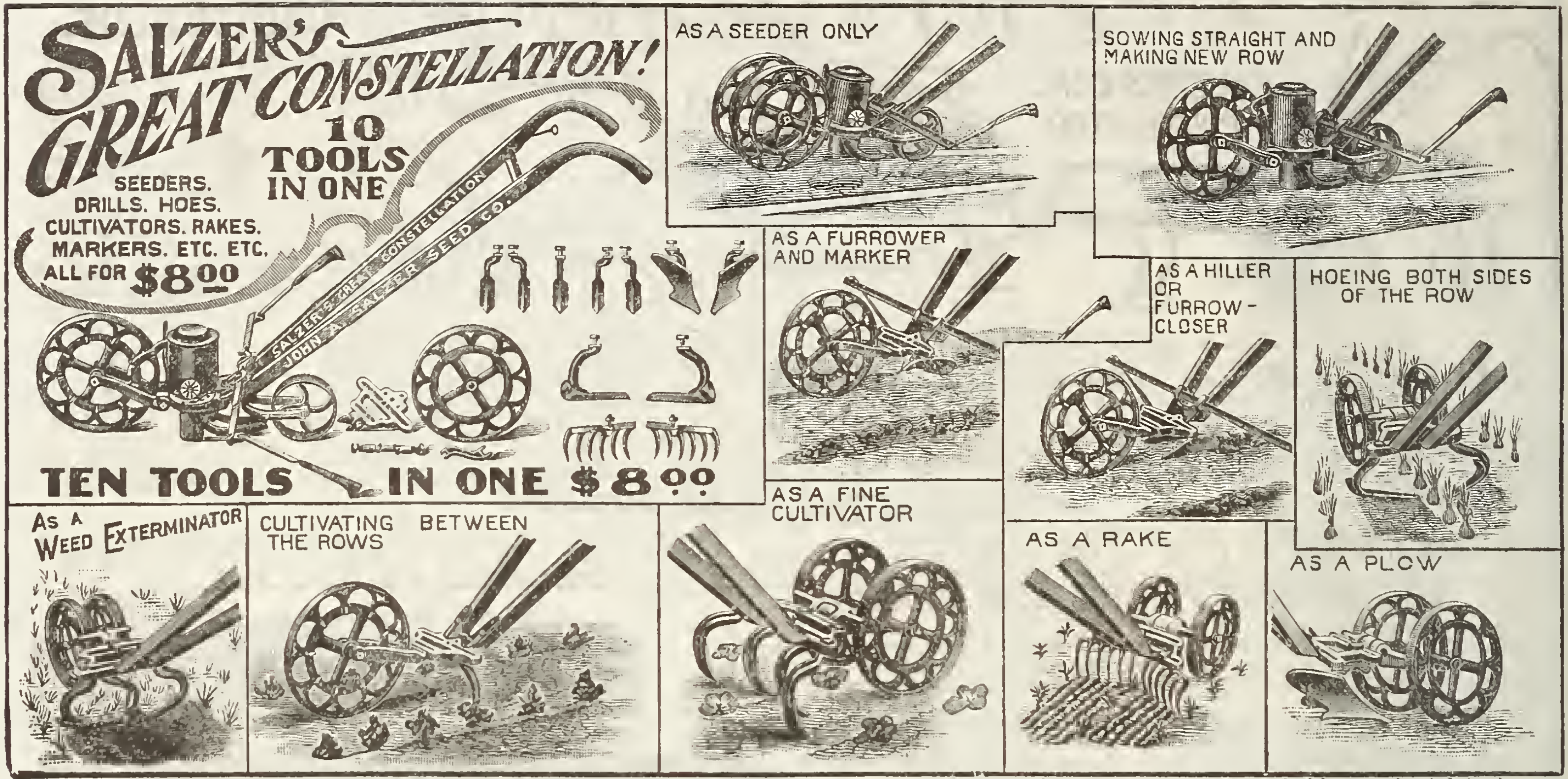


Wrench, nail and staple puller and wire splicer, 10 inches long, weight 1 1-4 lbs., made of the best malleable iron; the most convenient tool ever invented. The claw is pointed to pull fence staples, or spring keys. The nail puller device is in front. The wrench is under the claw, and the wire splicer at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the barb or other wires. Price, 40c; postpaid, 60c.

1. SALZER'S GREAT CONSTELLATION SEEDER, CULTIVATOR, ETC., $8.00.

Here's the greatest garden tool of the century. Nothing ever before offered comes up to it in utility, ease and perfection. It sows the seed, cultivates, rakes, plows, covers and takes care of the garden ever thereafter. **It's almost human.** It is really a most remarkable tool and can be used as shown in the illustrations hereunto appended, in the most manifold ways. You can use it as a single-wheel seeder or as a double-wheel seeder, as a furrower, or as a plow, or as a weed exterminator, or again as a rake, or as a fine cultivator, or as a hoe on both sides of the rows—in fact, in every shape, way or manner that a cultivator or a hoe or seeder can be used, this great Constellation answers with the most perfect workmanship imaginable.

In this great Constellation all the errors of the old drills such as the Planet Jr. and the Matthews and a dozen of others, have been overcome and new additions made, so that today this Salzer's New Constellation is the only perfect tool.


SALZER'S GREAT CONSTELLATION!
10 TOOLS IN ONE
SEEDERS. DRILLS. HOES. CULTIVATORS. RAKES. MARKERS. ETC. ETC. ALL FOR $8.00
SALZER'S GREAT CONSTELLATION
JOHN A. SALZER SEED CO.
TEN TOOLS IN ONE $8.00
AS A SEEDER ONLY
SOWING STRAIGHT AND MAKING NEW ROW
AS A FURROWER AND MARKER
AS A HILLER OR FURROW-CLOSER
HOEING BOTH SIDES OF THE ROW
AS A WEED EXTERMINATOR
CULTIVATING BETWEEN THE ROWS
AS A FINE CULTIVATOR
AS A RAKE
AS A PLOW

The manufactnrers of this magnificent machine, whose western headquarters and general agents we are, say of this wonderful tool:

IN THIS CONSTELLATION is presented a brilliant assemblage of the New Universal Garden Drill and the new Universal Wheel Hoe. Cultivator, Rake and Plow, for use either as a **ONE WHEEL OR TWO WHEEL** { Cultivator, Seeder, Plow, Hoe, Marker, Rake. }

10 IMPLEMENTS IN ONE.

Write for Special Price to Market Gardeners.

Each implement is almost entirely separate from the other, and the only parts used in each, the Wheels, Attachments and Handles are changed from one frame to the other by only two bolts. Attachments are shown detached.

For cultivating They consist of { 1 Cultivator Frame, 1 pair Hoe, 1 pair Plows, 1 pair Rakes, 1 pair Narrow Cultivator Teeth, 1 pair Wide Cultivator Teeth, 1 Center Cultivator Tooth, 1 pair Markers

sowing the row as straight as an arrow; or, if you wish to make a furro**DVANTAGES.**
is to be closed, a moment's change will make it so; or, if you wish to plo
If you need a fine cultivator, here's your tool; if you want to straddle aent tool. You can use it as a seeder only or as a single wheel seeder,
tween the rows, this **Great Constellation** will do it, and then, if you wisw, in an instant you can change the machine to do this; or, if the furrow
it easier than any other that we know. In fact, this **Great Constellation**w deeply, use No. 11; or, if the garden is to be raked, use it as a rake,
10 GREAT Arow, nothing better can be found. If you wish to cultivate or hoe be-
h to extinguish every weed in your garden, here's the tool that will do
You have got 10 great advantages—yes, 11—in buying this magnific is a marvel of utility and ease and quickness and aptitude.

10 Machines in One, and all of them only $8.00.

You get in reality 10 machines in one by buying Salzer's Great Constellation Drill. All these 10 tools above illustrated are yours for only $8.00. Isn't that immense? Where can you find anything its equal? And then, if you also wish to plow (Fig. 11), it will cost you but 75c extra, or the complete tool with Fig. 11 costs you $8.75. We know of no tool ever offered to the American gardener that will so captivate and please and at the same time be so profitable and useful and a great labor saver and do the work infinitely better than can be done by another. We know of no tool on earth that can equal or approach **Salzer's Great Constellation.**

PRICE OF ABOVE 10 TOOLS IN ONE, ONLY $8.00 (with No. 11, $8.75).

P. S.—Full catalogue description, showing the details for working this magnificent tool, given with each order.

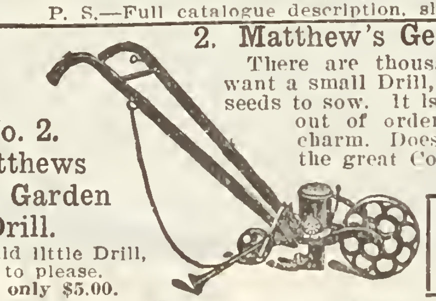
2. Matthew's Gem Garden Drill.

There are thousands of people who want a small Drill, who have but a few seeds to sow. It is low priced, is never out of order and works like a charm. Does as good seeding as the great Constellation.

Price, only $5.00.

No. 2.
Matthews
Gem Garden
Drill.

A splendid little Drill, sure to please.
Price, only $5.00.



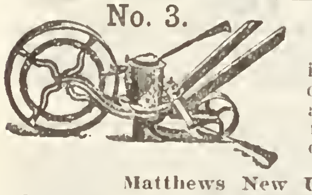
The No. 2—only $5.00.

No. 6.
HILL DROPPING DRILL SEEDER.
Drops seed in hills.
Each, $7.00.

COMBINED HILL AND DRILL SEEDER.

A new machine combining the hill planting attachments of No. 6 and the various attachments of the Constellation (except No. 11).—The greatest features of this machine are: Plants in hills 4 to 48 inches apart; or sows in drills if desired. Can be used as a one or two wheeled cultivator. It's a fine machine and we predict will, in a few years, take the place of the Constellation, because it adds the great feature of hill planting. **Price, $9.25.**

No. 3.



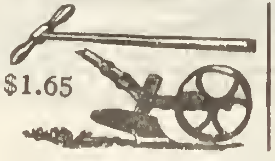
3. MATTHEW'S NEW UNIVERSAL GARDEN DRILL.

It is a larger Drill than the Gem, does its work splendidly. The flow of seed can be instantly stopped by means of the attachment on the handle. The index is right under your eye, while the hopper containing the seeds is easily watched.

Price, $6.25.

Matthews New Universal Garden Drill, $6.25.

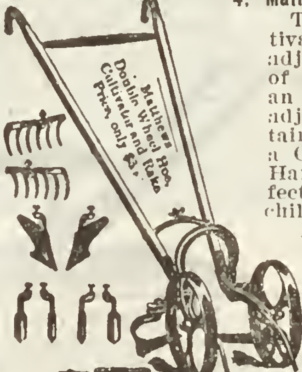
MATTHEW'S GARDEN PLOW.
Plows deeply; splendid.
Price, $1.65.



MATTHEW'S DOUBLE-WHEEL HOE.
With Hoe Blades only.

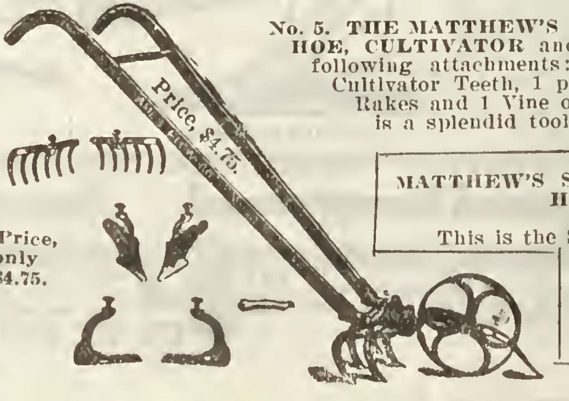
Price, $3.50.

4. Matthew's Double-Wheel Hoe, Cultivator and Rake $5.00


Matthews Double Wheel Hoe, Cultivator and Rake. Price, only $5.

Price, only $5.00.

This is positively the grandest hand Cultivator on earth. One of the features is the adjusting arch, by which not only the depth of the work can be gauged, but which, by an ingenious device, enables the pitch to be adjusted at any angle desired. It is certainly without a superior, doing its work as a Cultivator, as a Weeder, as a Plow as a Harrow, as a Hoe or Scraper to utmost perfection and complete satisfaction. Any child can run this and do good work. It is A No. 1 to work both sides of the row at one passing, as the adjustments can be set to suit the width of crop to the Cultivator, keeping row midway between the wheels. No need of watching the teeth. This is a point no other tool has. The hoe blades can be set to turn inside or out. A splendid tool for onion cultivation. Full directions with each tool ordered.



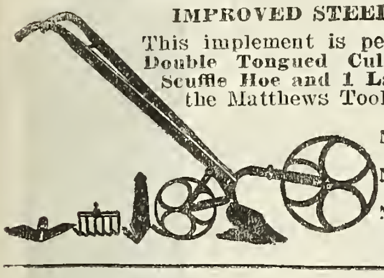
Price, only $4.75.

No. 5. THE MATTHEW'S SINGLE-WHEEL HOE, CULTIVATOR and RAKE has the following attachments: 1 pair Hoes, 5 Cultivator Teeth, 1 pair Plows, 1 pair Rakes and 1 Vine or Leaf Guard. It is a splendid tool. **Price, only $4.75.**

MATTHEW'S SINGLE WHEEL HOE.

This is the Single-Wheel Hoe with Hoe Blades only; no other attachments, otherwise like No. 5. Price, $2.75.

IMPROVED STEEL FRAME GARDEN PLOW.

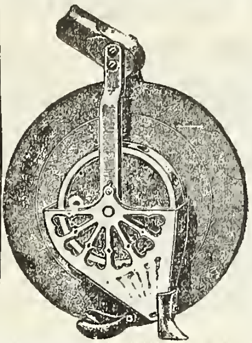


This implement is perfect. The attachments are 1 **Double Tongued Cultivator, 1 Rake, 1 Sweep or Scuffle Hoe and 1 Landslide Plow.** It is made by the Matthews Tool Co., and is A No. 1.

PRICE:

No. A, complete as illustrated	$3.00
No. B, as illustrated and with Push Bar	3.40
No. C, as illustrated, but without the Rear Wheel and Push Bar	2.50

SEED DRILL, EUREKA.



It will sow and cover Beets, Cabbage, Carrots, Celery, Lettuce, Onions, Radishes, Spinach, Turnips, and all such seeds with the greatest regularity. The quality of work equals that done with most costly machines and is infinitely better and faster than hand work. It's not a toy, but a strong, practical machine.

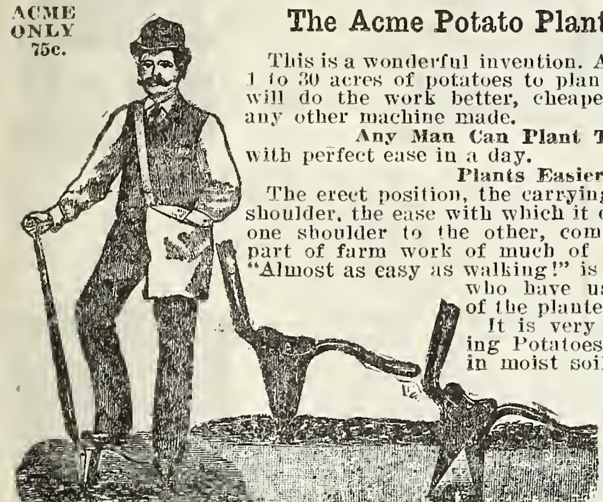
SPECIAL PREMIUM.

To anybody sending us an order for $4.00 worth of flower and vegetable seeds in **packages**, we will send **1 Eureka Garden Seed Drill as a premium.** No discount is allowed, either in seeds or cash, on the $4.00 order getting this Eureka Drill as a premium, and only seeds in 2c, 5c, 10c, 15c and 20c, **and ounce** packages can be selected to entitle you to this premium.

Price, each, 80c by express; price postpaid, $1.30.

The Acme Potato Planter, 75c.

ACME ONLY 75c.



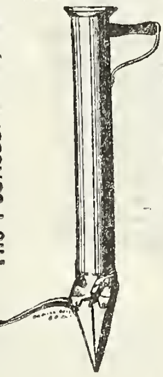
This is a wonderful invention. Anybody having from 1 to 30 acres of potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made.

Any Man Can Plant Two Acres with perfect ease in a day.

Plants Easier.

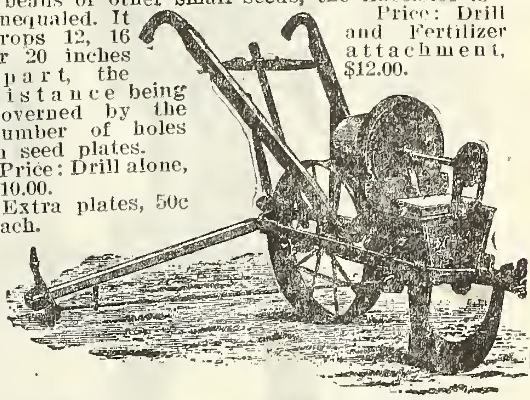
The erect position, the carrying of the seed on the shoulder, the ease with which it can be changed from one shoulder to the other, combine to relieve that part of farm work of much of its disagreeableness. "Almost as easy as walking!" is the remark of many who have used it. The weight of the planter is only 2½ pounds.

It is very important in planting Potatoes that they be placed in moist soil and covered before the soil dries out. This the Acme Planter does perfectly. **Our price this year is only 75c; 3 for $2.00.**



The Peerless. Price, 90c

EXCELSIOR CORN DRILL.



For planting field corn or for ensilage corn, as also for planting peas, beans or other small seeds, the Excelsior is unequaled. It drops 12, 16 or 20 inches apart, the distance being governed by the number of holes in seed plates.

Price: Drill alone, $10.00.

Extra plates, 50c each.

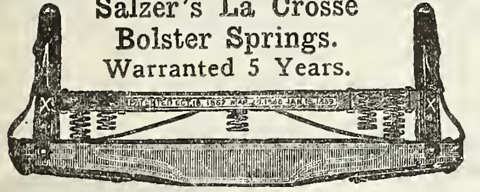
Price: Drill and Fertilizer attachment, $12.00.

THE PEERLESS POTATO PLANTER. ☞

It is a tubular planter, and works on the same principle as the Acme Planter. Some people prefer same on account of not having to drop the Potato so far as in the other Planters. It is a good tool. It is simple, it is strong, it is durable and is easy to operate. We are satisfied that anybody buying same will be delighted therewith.

Price, 90c; 3 for $2.50.

Salzer's La Crosse Bolster Springs.
Warranted 5 Years.



500,000 SOLD.

There is nothing better. You want it. Why rattle your bones and those of your loved ones on a hard, springless wagon, when for but a few dollars you get a spring fit for a king to ride on?

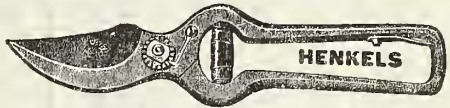
Truly, one of the simplest, yet greatest inventions of the age. It is just the thing to haul milk to the dairy, strawberries, fruits and vegetables to the market, or, in fact, anything. It is worth its weight in gold for comfort. It is economy to use them one size larger than capacity required.

☞ **When ordering give width between stakes of wagon.**

No. 0.	Capacity 1,500 lbs	$3.50
No. 1.	Capacity 2,500 lbs	4.35
No. 2.	Capacity 3,000 lbs	5.00
No. 3.	Capacity 4,000 lbs	5.25
No. 4.	Capacity 5,000 lbs	5.75

☞ Nos. 1 and 2 are the sizes most used. ☜

HENKEL'S TWIN BRAND.



HIGH GRADE PRUNING SHEARS.

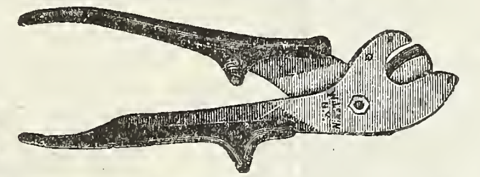
For vineyard and other pruning.

No. 1, $1.00; No. 2, $1.25, postpaid.

THE AMERICAN PRUNING SHEARS.

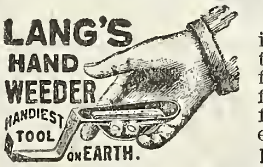
A splendid pruning Shears. Indeed, some landscape gardeners prefer these to most high grade pruning shears or the Levin Pruner. We know that these Shears will please you. The price is so low and it is such a handy tool to use for pruning in your gardens, vineyards, etc. Price, each, 50c; 3 for $1.25.

THE LEVIN PRUNER.



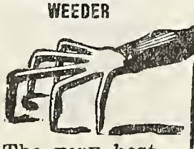
One of the best tools out; works like a charm and is very cheap at that. No. A each, 75c; No. B, 90c.

LANG'S WEEDER.



It is very conveniently used, and fits the hand so comfortably that the fingers are entirely free for use wherever necessary. Net price, 25c; postpaid, 30c.

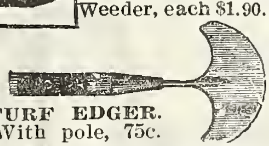
EXCELSIOR HAND. WEEDER



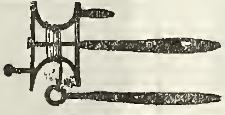
The very best. By mail, 20c.

OSBORNE WEEDER.

A popular 3-hoe Weeder, each $1.90.



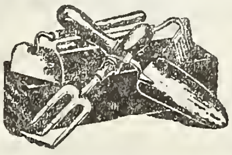
TURF EDGER. With pole, 75c.



GARDEN LINE REELS

65c; postpaid, 80c.

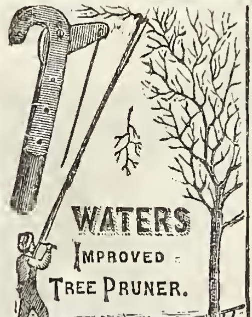
GARDEN TOOLS.



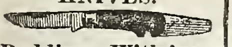
Ladies' Favorite, 4 pieces, 75c; by mail, 90c.

TREE PRUNER.

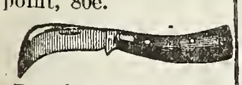
8 foot pole, $1.00; 10 foot pole, $1.20.



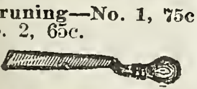
KNIVES.



Budding—With ivory point, 80c.

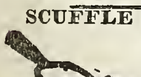


Pruning—No. 1, 75c; No. 2, 65c.

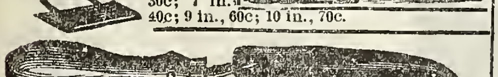


Asparagus—45c.

SCUFFLE HOES.



Very effective; 6 in., 30c; 7 in., 40c; 9 in., 60c; 10 in., 70c.

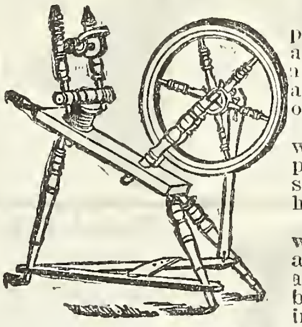


TROWELS—Fine Garden Trowels, strong, durable. Each, 10c; postpaid, 16c.

HESS ONION WEEDER, $4.00.

A splendid Hand Weeder for onions. Used largely in the Ohio and Indiana Onion fields. Send for circular. Price, $4.00.

GERMAN SPINNING WHEEL.



Price only $3.25.

This newly improved, extra strong and well made spinning wheel has many advantages over others.

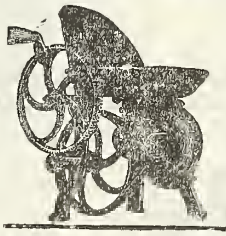
The fly wheel, as well as all other parts, are well constructed of best hardwood.

Three spools go with each wheel and are 3 inches long and will hold a bobbin of thread 3½ inches in diameter. Spindles and cranks are of the best wrought iron. Fly wheel measures 18 inches in diameter.

The whole spinning wheel measures over all in length 36 inches and in height up to top of spool holders 32 inches, weight 15 pounds. It is just the machine for spinning flax and wool and is perfect in every respect. **Price $3.25.**

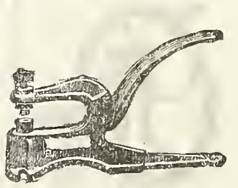
Extra Wool Cards each 45c; per pair, 75c, postpaid. Extra Spools, 30c each, postpaid.

IRON FORGE, $6.00.



This forge is built especially for our kit. It is 15 inches high to top of bowl. Bowl, 14 inches in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1½-inch iron in 5 minutes. Price, each, $6.

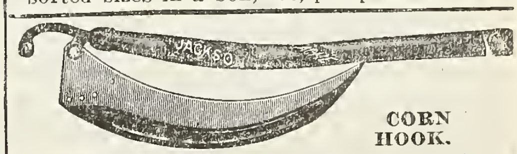
RIVET PUNCH.



This little machine will save more time and money for the farmers and liverymen in mending harness than anything on the market. Price, by express or freight (cannot be mailed) of this Rivet Punch, with box 50 assorted rivets, 75c.

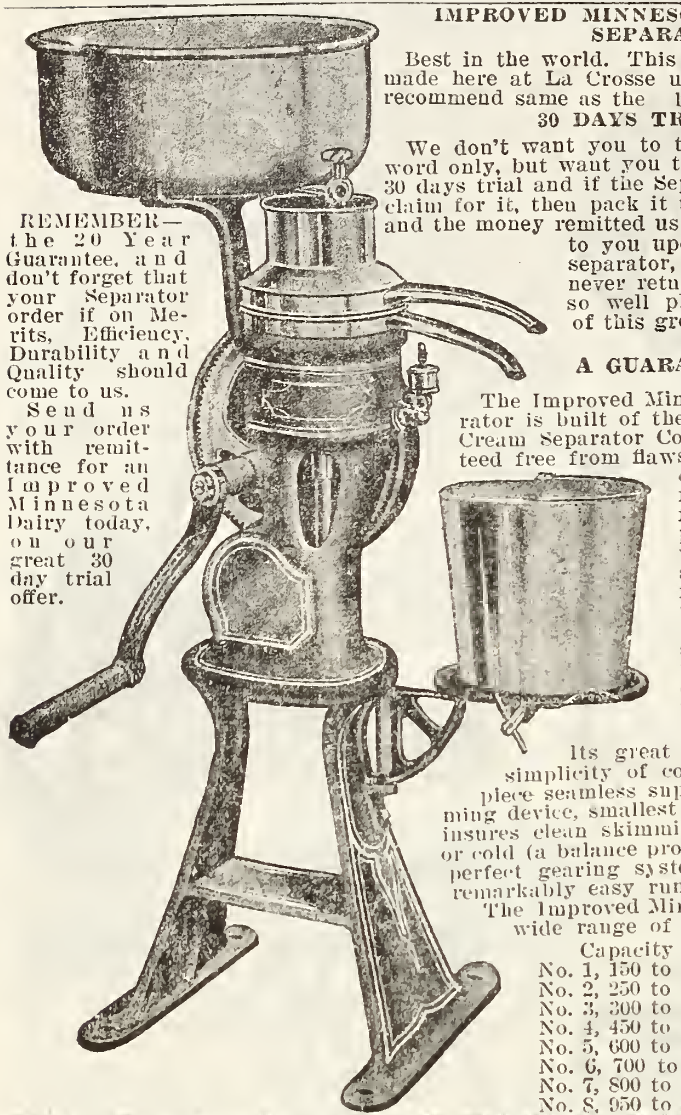
RIVETS.

Tubular, 3-16 to 8-16 inch, 50 Rivets, assorted sizes in a box, 25c, postpaid.



CORN HOOK.

Price, only 50c; postpaid, 75c.



REMEMBER—the 20 Year Guarantee, and don't forget that your Separator order if on Merits, Efficiency, Durability and Quality should come to us.

Send us your order with remittance for an Improved Minnesota Dairy today, on our great 30 day trial offer.

IMPROVED MINNESOTA DAIRY CREAM SEPARATORS.

Best in the world. This great Cream Separator is made here at La Crosse under our eye and we can recommend same as the best in the world.

30 DAYS TRIAL FREE.

We don't want you to take the Separator on our word only, but want you to take it home and give it 30 days trial and if the Separator does not do all we claim for it, then pack it up and ship it back to us and the money remitted us will be promptly returned to you upon receipt of the returned separator, but we know you will never return it, because you will be so well pleased with the workings of this great separator.

A GUARANTEE FOR 20 YEARS.

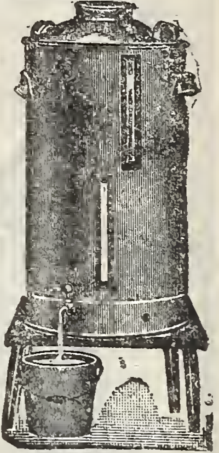
The Improved Minnesota Dairy Cream Separator is built of the best material possible in Cream Separator Construction and is guaranteed free from flaws of any kind at the time of delivery. Should any flaws be found, the manufacturers guarantee to replace such part or parts in which the flaws are found absolutely free of charge for 20 years. They further guarantee the Improved Minnesota Dairy to skim at the rated capacity when set up, operated and cared for in accordance with instructions sent with each machine.

Its great features are: Wonderful simplicity of construction, low down one piece seamless supply can, Double Disc Skimming device, smallest balance proof bowl, which insures clean skimming whether milk is warm or cold (a balance proof bowl means no trouble), perfect gearing system, long bronze bearings, remarkably easy running, etc., etc.

The Improved Minnesota Dairy is made in a wide range of prices:

	Capacity per Hour.	Price.
No. 1,	150 to 175 lbs.	$28.90
No. 2,	250 to 275 lbs.	32.65
No. 3,	300 to 350 lbs.	36.75
No. 4,	450 to 500 lbs.	42.40
No. 5,	600 to 650 lbs.	44.90
No. 6,	700 to 750 lbs.	53.85
No. 7,	800 to 850 lbs.	59.90
No. 8,	950 to 1000 lbs.	66.45

20th CENTURY AUTOMATIC CREAM SEPARATOR.



One of the greatest inventions of the age.

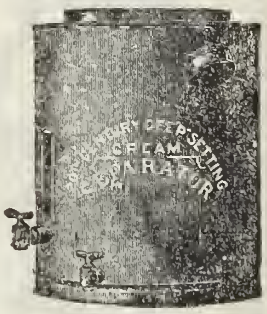
Over 90,000 sold

of these remarkable Cream Separators in the past few years.—Just the thing that farmers who keep from 1 to 10 cows have been looking for. It is a Separator that we do not see how they can get along without; indeed, when once used they would not part with it for fifty times the cost. It separates the cream from the milk in from 30 minutes to one hour, and leaves much less than 1 per cent butter fat on the milk, which is really as good as the very best Separators costing fifty times as much can do.

PRICE:

	Holds	For	Tin.	Copper.
No. 1.	Holds 7 gals.,	for 1 to 2 cows	$3.00	$6.00
No. 2.	Holds 11 gals.,	for 2 to 3 cows	3.50	7.00
No. 3.	Holds 18 gals.,	for 3 to 4 cows	4.00	8.00
No. 4.	Holds 26 gals.,	for 4 to 7 cows	4.50	9.00
No. 5.	Holds 35 gals.,	for 7 to 10 cows	5.50	12.50
No. 6.	Holds 47 gals.,	for 10 to 15 cows	6.50	15.00

20th CENTURY DEEP-SETTING CREAM SEPARATOR.

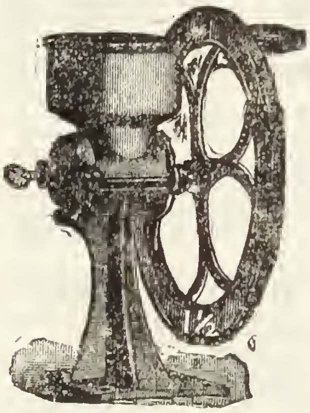

20th CENTURY DEEP-SETTING CREAM SEPARATOR

Many people prefer a process for separating cream from the milk so they can have undiluted milk for table use. This separator meets this demand in every respect. The milk is all in one vessel, no skimming in pans or crocks to wash, and is easily kept clean. Sweet milk can be drawn from the Separator at any time without disturbing the cream.

We know you will appreciate this Separator should you wish to use this variety. Satisfaction is guaranteed or money will be refunded.

Price:		Copper.	Tin.
No. 1.	3 gals., 1 to 2 cows	$6.50	$5.75
No. 2.	5 gals., 2 to 3 cows	7.50	6.50
No. 3.	8 gals., 4 to 5 cows	8.50	7.50
No. 4.	12 gals., 6 to 8 cows	9.50	8.00

Model Grist Mill.



No one appreciates the value of this little mill more than the pioneers of the West and South, and the farming community generally who live at some distance from a custom grist mill. With it you can have at all times fresh graham flour and corn meal, fresh hominy, split peas, cracked wheat,—in fact anything that is ground at a custom mill, excepting fine bolted flour.

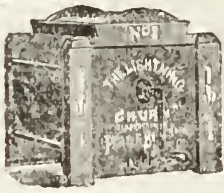
Capacity:

	Capacity
No. 1½	½ to 1 bu. per hour.
No. 2	¾ to 2½ bus. per hour.
No. 3	1 to 3 bus. per hour.

PRICE:

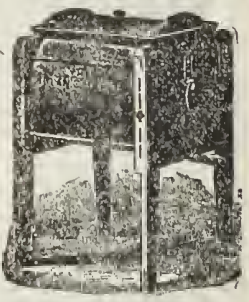
	Height.	Weight.	
No 1½	13 inches	20 lbs.	$2.50
No 2	16 inches	35 lbs.	$4.00
No. 3	18½ inches	63 lbs.	$6.00

The Great Lightning Churn.



	Will churn.	Price.
No. 0.	1½ gallons	$2.40
No. 1.	2½ gallons	2.75
No. 2.	3½ gallons	3.00
No. 3.	4½ gallons	3.50

Blanchard Churn. ☞



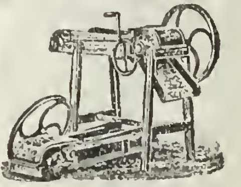
We are in love with this Churn. It stands on four solid legs, just the right height, and combines many, many excellent qualities. It will surely please you.

		Price
No. 3.	Will churn 2 gals. of cream	$1.50
No. 4.	Will churn 4 gals. of cream	5.00
No. 5.	Will churn 8 gals. of cream	5.50
No. 6.	Will churn 12 gals. of cream	6.75
No. 7.	Will churn 16 gals. of cream	7.75

The Kokosing Cutter.

This is an excellent cutter for ensilage or for cutting corn stalks or straw for mixing same with bran to feed cattle. It cuts one-half inch to an inch, and is a great saver of feed. It has an 11-inch knife, automatic feed, and can be changed in a moment to various lengths. Each knife $1.60 extra.

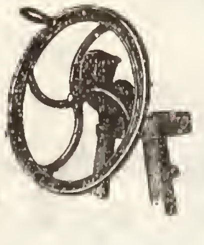
Price, each, $10.90.



Kokosing Cutter, $10.90.

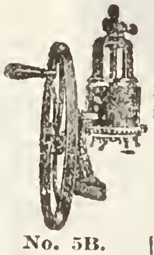
Dry Bone Mill,

$2.90



The greatest mill in 45 states to grind dry bones. It is unequaled for grinding burnt bones, etc., for poultry. Excellent in every respect for dry bones; and then it's cheap as dirt. Each, $2.90 (without stand).

Mann's Green Bone Cutter.

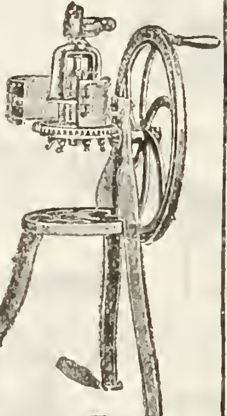


No. 5B. $8.00.

There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultry men in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.

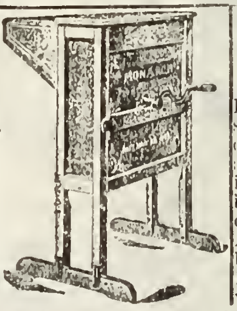
PRICE:

No. 5C. Crank Mill, weight 30 lbs. $6.00
No. 5B. (Balance Wheel), weight 55 lbs. 8.00
No. 5BM. (Balance Wheel, mounted), weight 80 lbs. Special price $10.40
No. 7. (Balance Wheel, mounted), weight 107 lbs. Special price 12.00
No. 9. (Balance Wheel, mounted), weight 163 lbs. Special price 18.40



No. 7, $12.00.

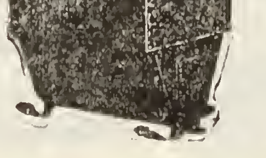
MONARCH ROOT CUTTER.



This Cutter is made with a heavy cast iron disc or wheel, with three sets of movable or adjustable knives made of the best steel, and is self-feeding. It cuts all kinds of roots and vegetables for stock feeding. **Our price, $9.00.**

NEW ENGLAND ROOT CUTTER.

A great many hundred of these are sold annually. They do their work well and save their cost in one week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. **Price, each, $7.50;** weight about 80 lbs.



FARMERS' HANDY FEED COOKER.

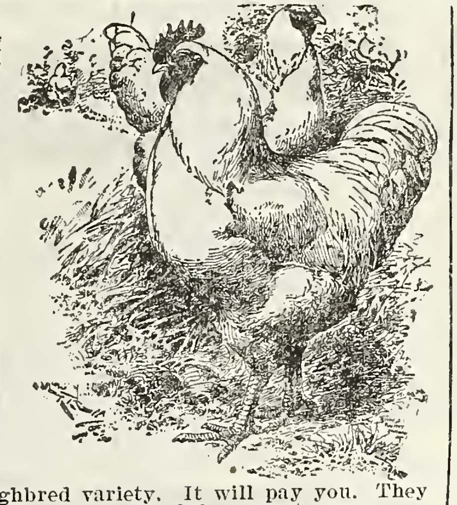
We sell quantities of them. They are fine, A No. 1, never out of order, always reliable and give immense satisfaction.

A 25 gal. Cooker costs	$10.00
A 50 gal. Cooker costs	13.00
A 100 gal. Cooker costs	17.75

THE IDEAL TANK HEATER.

Burns wood, coal or cobs. Heats quickly and finely. Each, $4.00.

SALZER'S WHITE PLYMOUTH ROCKS.



No doubt at the head of the Poultry yards, the world over, now stands the unrivalled, unapproachable, beautiful White Plymouth Rocks.

For years we have spared neither time nor expense in experimenting on different breeds of Chickens, with a view of cataloguing the variety we considered most profitable for our farmer friends.

The White Plymouth Rock is without question the Fowl for you. We guarantee that you will like them. They are excellent layers and for the table cannot be beat.

If you have a flock of mongrel Chickens, we would advise you to get rid of them and buy a thoroughbred variety. It will pay you. They cost no more to feed and will give you much larger returns.

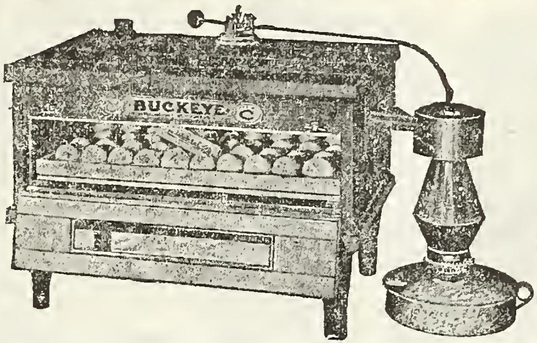
OUR PRICES:

Single birds (male), $3.00; per pair, $5.50; per trio, $7.50.

Eggs, for hatching, $1.75 per setting of 13; $3.25 per 30.

We guarantee all eggs fresh and true to name.

THE BUCKEYE INCUBATOR.



PRICE $7.50

A Healthy Chick From Every Fertile Egg or We'll Return Your Money.

That's our guarantee to every buyer of a Buckeye 50-egg Incubator. It will do the work—hatch every hatchable egg—or you can have your money back. That is the safest guarantee that could be made. Safe for you, because if the Buckeye Incubator doesn't live up to every claim we make for it you don't lost a cent. Safe for us, because we know what the Buckeye can do—we know it will never fail to produce a good, healthy chick for every fertile egg you put into it. Thousands are doing this every year and making big profits for their owners.

We make only one size—for 50 eggs.

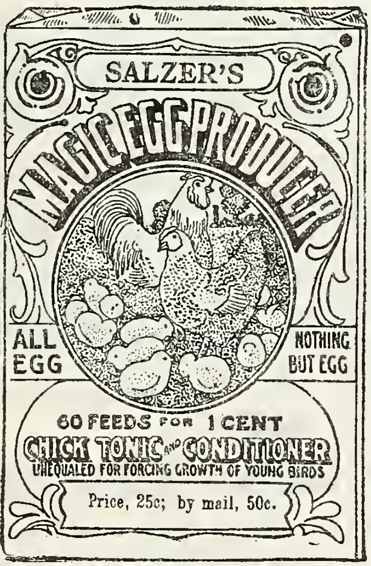
Price only $7.50.

Send stamp for circular, Poultry Foods, Remedies, etc.

MAGIC POULTRY FOOD AND EGG PRODUCER

Salzer's Magic Poultry Food is the best, cheapest and most economical Poultry Food on the market today. It is most highly concentrated, and unequalled as an egg producer and promoter of growth. One tablespoonful contains more strength, as well as health and egg-producing power than three or four spoonsful of other makes.

Price of Magic Poultry Food and Egg Producer, large package, 25c; by mail, 50c; by freight, 10 lbs., $1.75; 25 lbs., $3.00; 100 lbs., $10.00.

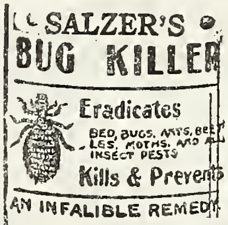

SALZER'S
MAGIC EGG PRODUCER
ALL EGG
NOTHING BUT EGG
60 FEEDS FOR 1 CENT
CHICK TONIC AND CONDITIONER
UNEQUALED FOR FORCING GROWTH OF YOUNG BIRDS
Price, 25c; by mail, 50c.

WORM POWDER.

Price, package, 25c.

Lightning Lice Powder.

Splendid for poultry: keeps them clean and free from lice. ½ lb., 50c; 1 lb., 75c.



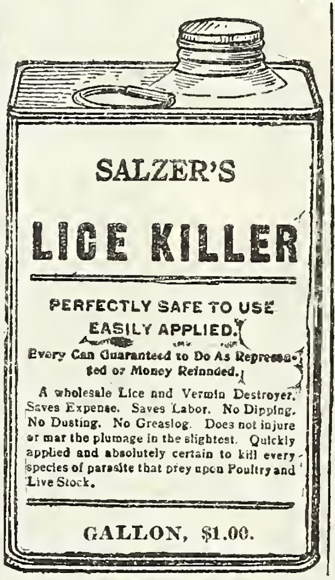
An infallible remedy. Price, can, by express, 25c.

SALZER'S ROUP CURE.

The best, surest roup cure powder known. Price, can, 50c, postpaid.

LIQUID LICE KILLER.

Can be sent by express only. Price, per gallon can, $1.00.



Every Can Guaranteed to Do As Represented or Money Refunded.

A wholesale Lice and Vermin Destroyer. Saves Expense. Saves Labor. No Dipping. No Dusting. No Greasing. Does not injure or mar the plumage in the slightest. Quickly applied and absolutely certain to kill every species of parasite that prey upon Poultry and Live Stock.

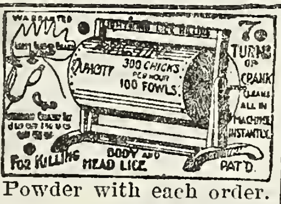
GALLON, $1.00.

SALZER'S MAGIC CRUSHED SHELLS.

It would take ten volumes larger than this catalogue to tell you of the merits and excellencies of Salzer's Magic Crushed Shell. It is the greatest egg and health producer, and is almost worth its weight in gold for lots and lots of fine poultry and rich eggs.

Price: 100-lb. bag, 75c; 200-lb. bag, $1.25; 500-lb. bag, $3.75; 1,000 lbs., $5.50; 2,000 lbs., $8.50. Special price on carload lots of 30,000 pounds.

LIGHTNING LICE-KILLING MACHINE.


300 CHICKS PER HOUR
100 FOWLS
7 TURNS OF CRANK
CLEANS ALL IN MACHINE INSTANTLY
FOR KILLING BODY AND HEAD LICE
PAT'D.

Will give you more and better poultry, lots and lots of eggs, with less feed and expense.

½ pound Lice Powder with each order.

Price each:

No. 1.	For Pigeons, Chicks, etc.	$2.50
No. 2.	Size usually used	3.00
No. 3.	For Turkeys, Geese, etc.	4.00

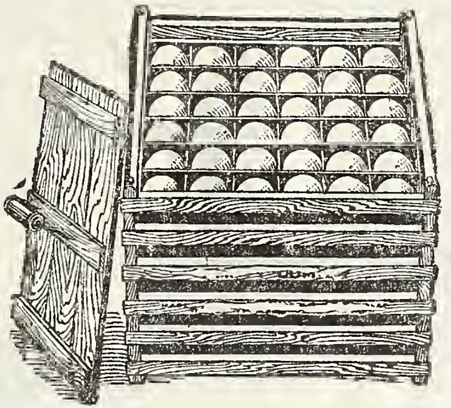
EXCELLENT POULTRY FOOD.

PRICE:	Per Ton.	Per 100 lb. sack.
Ideal Poultry Food	$50.00	$3.00
Poultry Bone Meal	45.00	2.75
Beef Scraps	55.00	4.50
Blood Meal	65.00	5.00
Digester Tanks	50.00	3.25

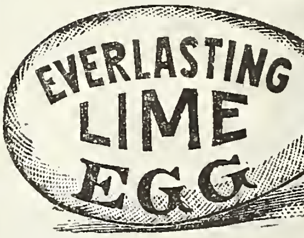
FARMER'S EGG CARRIER.

ONLY 50c.

Convenient and light being adjustable, fitting inside the case and arranged with a neat automatic lock, enables one to lock it at any point. It is a well established fact that by turning the eggs frequently, eggs may be kept fresh and palatable a long time with the use of this carrier. Price, each, holding 12 dozen eggs, 50c.



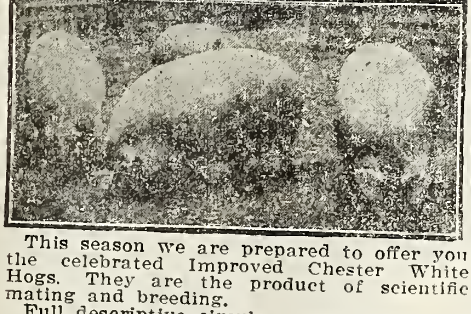
LIME NEST EGGS.



Great for warding off Lice, Insects, etc., odorless.

Each, 10c; postpaid, 13c; 6 for 50c; postpaid, 60c; 12 for 90c; postpaid, $1.00.

IMPROVED CHESTER WHITE HOGS.



This season we are prepared to offer you the celebrated Improved Chester White Hogs. They are the product of scientific mating and breeding.

Full descriptive circular upon application.

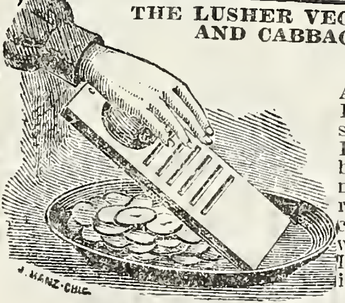
Price for spring pigs 8 to 10 weeks old, $15.00 each; $27.50 per pair; 3 to 4 months old, $18.00; per pair $32.50; 5 months old, $20.00; per pair $37.50.

"ANTIKOL," THE GREAT HOG CHOLERA CURE.

Send 2c for Nitro Culture Co.'s circular on Antikol. "No Cure, No Pay" is their motto. This circular is of great value to you, as it may save your herd of hogs.

Trial pkg., large.......$1.25, postpaid $1.48
Large " 7½ times above 6.00 " 7.00

THE LUSHER VEGETABLE SLICER AND CABBAGE CUTTER.



With six knives. A magnificent tool. It cannot be too strongly endorsed. It is made of the best material, tinned over to prevent rusting. Always carries a keen edge without sharpening. Is A. No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family. Price, $1.00, postpaid; 3 by express for $2.00.

EXCELSIOR PLANT FOOD.

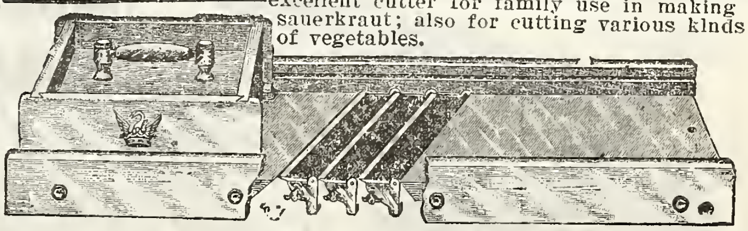
Package, 25c; 2 packages, 45c.

An odorless concentrated soluble fertilizer for house plants. A package is sufficient for 30 plants for 3 months.

Price, pkg., postpaid, 25c; by express, pkg., 15c.

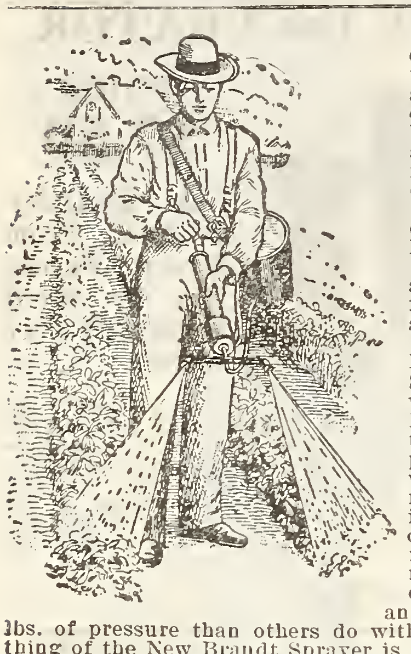
KRAUT CUTTER.

Made from white selected hard maple; thoroughly seasoned; three knives of high grade finish, sharpened for immediate use; steel edge and iron backing, painted blue within half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making sauerkraut; also for cutting various kinds of vegetables.



PRICE OF KRAUT CUTTER.

Price: No. 3 size, 8x20, wgt, 7 lbs, $1.40; No. 5 size, 9x33, wgt, 11 lbs, $2.25; No. 9 12x37, $3.50.



THE BRANDT SPRAYER.

We place the "Brandt Sprayer" at the head, for it belongs there, owing to its wonderful achievement, its easy mode of operating. It is highly endorsed by all Experimental Stations and the United States Government, who use same in large quantities.

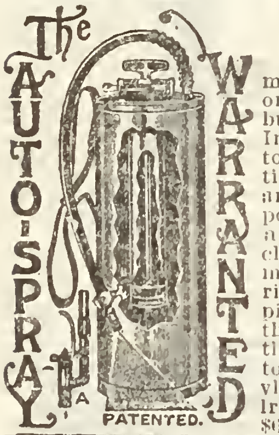
One stroke will spray 20 hills of potatoes or any other plants. It is a great labor saver.

It will spray a row of vegetables one mile long without refilling and does the work better and faster than any other Sprayer known. It sprays with Paris Green, Bordeaux Mixture, Sulphurated Iron for killing weeds, White Arsenic, Tobacco Infusion and all liquid applications and is for the washing of poultry houses, barns and cellars without an equal. The tanks are made of heavy brass or galvanized steel and will not rust or corrode. Capacity, 3 gallons. The nozzles are made on an entirely new principle and work with a combination of liquid and air and produce more force with 7 lbs. of pressure than others do with 100 lbs. The most important thing of the New Brandt Sprayer is the pumping of air while walking, the feature just discovered and is found in no other Sprayer.

PRICE: No. 2 Galvanized and with Shut-off Nozzle, $5.50; No. 3 All Brass and Shut-off Nozzle, $6.75; Extra Double Nozzle Brass, $1.50; No. 4 Nozzle for Bordeaux Mixture, 75c.

GARDEN HOSE.

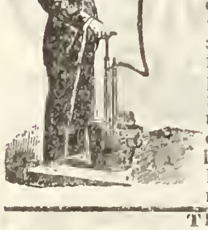
Extra quality, 50 foot length, coupled ready for use, 12½ c a foot. Nozzles, extra, $1.00 each.



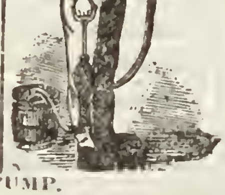
☞THE "AUTO-SPRAY" AUTOMATIC SPRAYER.

A self-operating sprayer, invaluable to the market gardener and fruit culturist. With ordinary usage will last for years. Weighs but 8 pounds, and has a capacity of 4 gallons. In a half minute the air chamber can be made to compress sufficient air to discharge a continuous spray for 10 minutes before emptied, and one charge will about spray a ¼ acre of potatoes. The hose is 4 ply extra stout, with a nozzle made to regulate the flow from a fine cloud-like spray to a solid stream; thus it may also be used in washing windows, carriages, and various other uses. Extension pipes for attaching to the hose for elevating the spray or stream may be had at an additional cost of 45 cents per length of 2 feet. 2 to 3 lengths are generally required for trees, vines, etc. Price of sprayer, with galvanized iron reservoir, $4.50; with brass reservoir, $6.75. Auto Pop, 90c extra.

IDEAL SPRAYER.

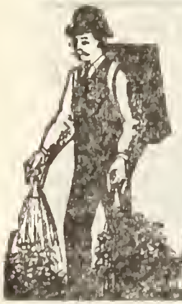


At last we have what you have long been seeking to get, a cheap, effective, durable, A No. 1 Sprayer; one that does its work well and one that never gets out of order, rendering remarkable service. It will throw a solid stream about 50 feet, and for washing buggies, windows, and putting out fires, it cannot be beat, while for spraying trees, whitewashing barns, out-houses, etc., it is simply indispensable. The price is so low as to place it within reach of everybody. Ea. $3.20



THE PORTABLE FORCE PUMP.

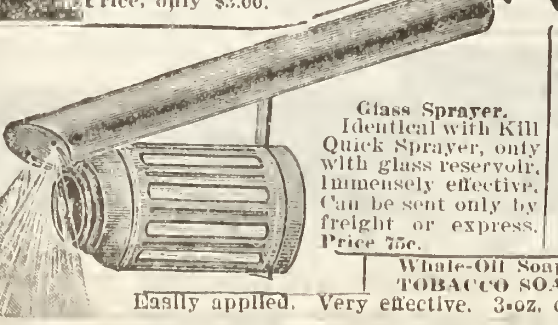
Capable of throwing 8 gallons per minute and forcing a stream 50 feet high. Price, only $4.25.



THE HILL POTATO SPRINKLER.

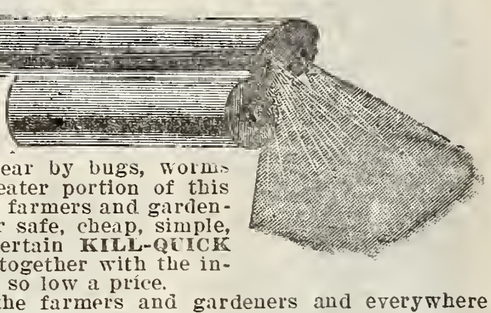
A Sprayer for which thousands of farmers have long looked; one that is simple, effective, never out of order, easy to handle, and does its work exceptionally well. One man can sprinkle 10 acres in one day, and stumps in the field do not bother as he marches along, sprinkling two rows at a time, as shown in the illustration. The reservoir can easily be strapped on the shoulder. One or both sides can be used at once, as desired. They are made of galvanized iron and brass, will last a lifetime.

Price, only $3.00.



Glass Sprayer. Identical with Kill Quick Sprayer, only with glass reservoir. Immensely effective. Can be sent only by freight or express. **Price 75c.**

SALZER'S KILL-QUICK SPRAYER.



SAVE YOUR CROPS

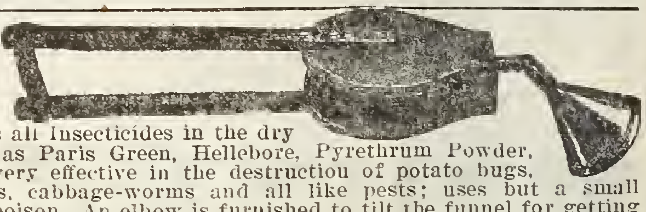
More than $300.00 worth of crops are destroyed in the United States each year by bugs, worms and fungi. Now, the greater portion of this loss, could be saved to the farmers and gardeners if they would use our safe, cheap, simple, inexpensive, absolutely certain **KILL-QUICK BUG EXTERMINATOR**, together with the insecticides that we offer at so low a price.

Sells at sight among the farmers and gardeners and everywhere gives tremendous satisfaction. Just think of it! You can cover an acre of potatoes in two hours with six pints of water, while in the old way it would take you almost a day and a couple of barrels of water. **Price only 50c; prepaid, 75c; painted, 60c; postpaid, 85c.**

WHITEWASH SPRAYER.

A pump to put on whitewash in cellars, hen houses, etc. Each, $1.50.

ACME POWDER GUN.

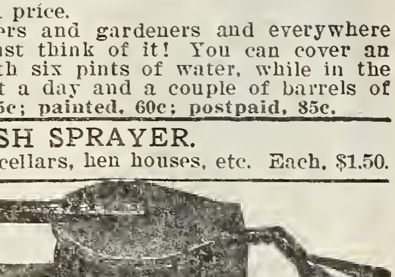


It handles all insecticides in the dry state, such as Paris Green, Hellebore, Pyrethrum Powder, etc. It is very effective in the destruction of potato bugs, flies, insects, cabbage-worms and all like pests; uses but a small amount of poison. An elbow is furnished to tilt the funnel for getting under leaves of plants, shrubs, etc. Price, only 75c each; 3 for $2.00.

Sulphur Bellows—First size, $1.50.

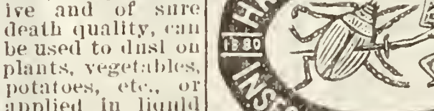
THE LIGHTNING SPRAYER.

Price, $1.00 Each.



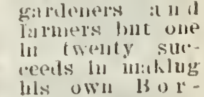
A great invention. Holds 2 quarts. Splendid for house plants and garden use, and unequaled for washing windows, sprinkling clothes, etc. It throws a powerful spray, which is accomplished by squeezing the rubber bulb as shown in cut. The operator can produce a light or heavy spray at will, and can spray in any direction. It will spray from five to twenty-five feet high. It is durable and there is nothing to get out of order. It is easy to operate and very useful in every house. For killing insects it has no equal. Price, each, $1.00.

BUG DEATH DUSTER.



To apply Bug Death in dry form. **Each, by express, 25c; postpaid, 50c.**

Scollay's Sprinkler.



Scollay's Sprinkler.

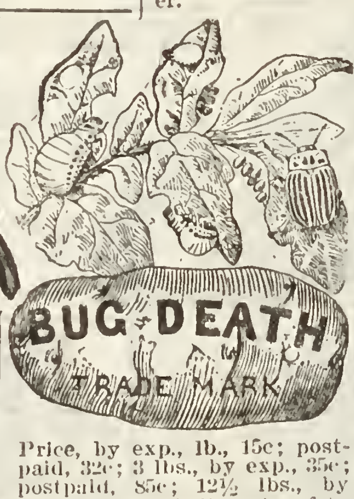
When once used you will wonder how you got along without the Scollay! For sprinkling plants, wash, etc., lasts a lifetime. Each, $1.00; by mail, $1.10.

FOR 10 CENTS

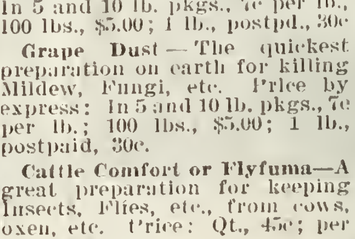
we mail our pamphlet, "Kill the Bugs" or we will send same free with every order for the Brandt, Kill-Quick and Ideal Sprayer, Portable Force Pump, Auto-Sprayer, Acme Powder Gun or any other Sprayer. This pamphlet gives full directions how to apply the Slug Shot, Cattle Comfort, Bordeaux Mixture, Kerosene Emulsion, etc.

BUG DEATH.

A new Insecticide, very effective and of sure death quality, can be used to dust on plants, vegetables, potatoes, etc., or applied in liquid shape with the Kill-Quick Sprayer.



Price, by exp., lb., 15c; postpaid, 32c; 3 lbs., by exp., 35c; postpaid, 85c; 12½ lbs., by exp., $1.00; 50 lbs., by frt., $4.00; 100 lbs., by frt., $7.50.



Slug Shot—For Potato Bugs, Cabbage Worms, Currant Worms, Flies, Striped Bugs, etc., infesting vegetables. Price: In 5 and 10 lb. pkgs., 7c per lb., 100 lbs., $5.00; 1 lb., postpd., 30c

Grape Dust—The quickest preparation on earth for killing Mildew, Fungi, etc. Price by express: In 5 and 10 lb. pkgs., 7c per lb.; 100 lbs., $5.00; 1 lb., postpaid, 30c.

Cattle Comfort or Flyfuma—A great preparation for keeping Insects, Flies, etc., from cows, oxen, etc. Price: Qt., 45c; per gal., $1.50.

Copper Solution Ammoniated—Splendid for Mildew, Blights, Rusts, etc. Price: Per qt., 45c; per gal., $1.50.

For Bed Bugs and Cockroaches—Put up in 25c, 50c and $1.00 packages.

U. S. Bordeaux Mixture—It is a fact that among gardeners and farmers but one in twenty succeeds in making his own Bordeaux Mixture correctly and properly. Ours is made under chemical supervision, and is absolutely right. It is made to serve as an Insecticide and Fungicide; also a positive preventive against rot, blight, insects, etc. One gallon of our concentrated Bordeaux Mixture is strong enough to mix with from 50 to 100 gallons of water. Full directions found in pamphlet, "Kill the Bugs." Price, Qt., 35c; 1 gal., 90c; 5 gals., $4.

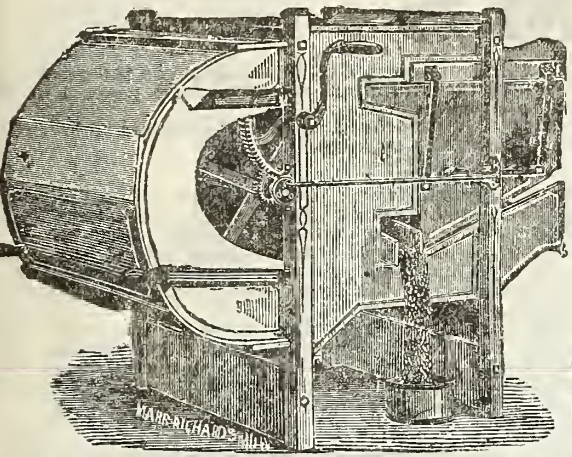
Pyrethrum—Excellent for destroying worms on cabbage, etc. Oz., 10c; ¼ lb. pkg., 25c; lb., $1.00.

Flour of Sulphur—For Mildew. 4 oz. pkg., by mail, 15c; lb., by express, 20c.

Whale-Oil Soap—Excellent for washing and syringing plants. Pkg., by mail, free, 30c.

TOBACCO SOAP—The best remedy for destroying insects on plants, roses, etc., pet cats, dogs, etc. Easily applied. Very effective. 3-oz. cake, 15c, postpaid; 8-oz. cake, $30c, postpaid.

Farmers' Favorite Fanning Mill.



This great grain-cleaning mill has proven itself wondrously popular, a great money coiner and money saver. Of this Fanning Mill we have two sizes, No. 1 with sieves 24 inches wide and No. 2 with sieves 30 inches wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent mill for cleaning and grading and separating all kinds of grain and seed. Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve and clover and timothy sieve. This mill retails, the No. 1 at $25.00 and the No. 2 at $30.00.

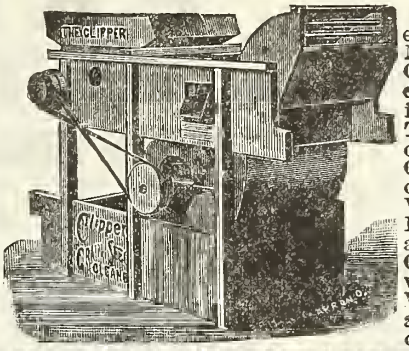
Our Special Price: No. 1 only $13.50; No. 2 only $17.50.

Bag Filling Attachment, each $7.00 extra.

Seed Corn Grader attachment each $7.00 extra.

EXCELSIOR FANNING MILL. Like above only smaller, each, $11.50.

THE CLIPPER CLEANER.

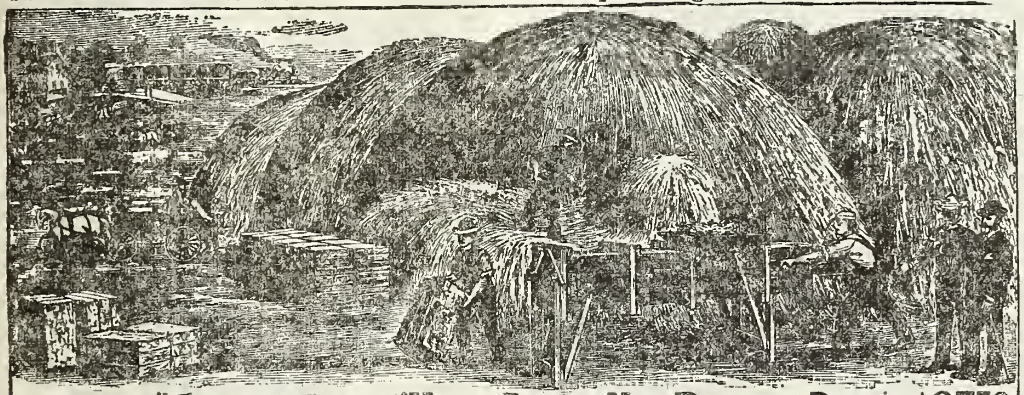


The greatest Fanning Mill and Cleaner on earth. It's immense! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse and would not part with them for $500 each, if we could not get others like them. Send 2 cents for circular.

Price, No. 1	$20.00
Price, No. 2, (for Seed only)	28.00

SALZER'S "COMMON SENSE" HAND POWER HAY BALING PRESS, $27.50.

This machine is as practical in its workings as any power baler ever made. It will bale any kind of hay, straw, flax or anything that can be held by baling. Two boys can bale three tons of hay per day easily, and even a greater amount can be baled if the stuff to be baled is delivered to the machine. It does not require a giant to work it. Any 125 pound boy can run it successfully. It is well made in every detail, and with reasonably good care will last a lifetime. It can be operated in 3x12 feet of floor space. It can be used anywhere very easily as it does not have to be fastened down.



SALZER'S "COMMON SENSE" HAND POWER HAY BALING PRESS $27.50

It is the most complete and practicable baling machine ever invented. It does not cost over one-fifth the price of a power baling machine. Standard size of bales, 14x18 inches square. Bales can be made any length up to 48 inches. The machine is made of hardwood entirely, and nothing but the choicest bone dry stock is used.

The frame is put together with bolts and screws, with the lining very carefully fastened to same. The whole construction is warranted for one year against breakage, but broken parts must be returned free of expense as evidence of breakage. Weight of press, about 470 lbs.

It requires 5 lbs. of No. 16 wire to bale 1 ton. Price per bundle of 250 nine-foot wires, $2.00.

Carney, Oklahoma.

Sirs: Your hand hay press is all O. K. Two men can bale from 100 to 120 bales per day, each weighing over sixty pounds. It is worthy of all praise that can be said of it. **Frank M. Hopper.**

Aldbridge, Mont.

Sirs: I am much pleased with my hand hay press. Myself and boy baled 65 bales today, weighing 90 to 105 pounds. **Jos. Stermetz.**

Northfield, Minn.

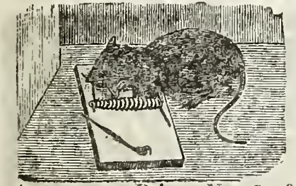
Sirs: We like your press. You don't claim enough for it. It bales anything in fine, smooth shape, and if a man and a boy work steady and tend to their business they can easily bale three tons a day. We like it. **Sven S. Nelson, S. Christianson.**

WE GLADLY SEND a long list of customers who use this splendid hand baler. **Write for it.**

PRICE: Complete Hand Hay Baler, only $27.50.

☞ **Power Press**, on the same simple, common-sense plan as our Hand Baling Press. Send for description. Price, only $60.00. ☜

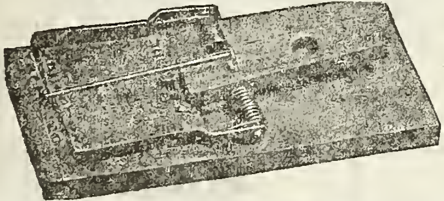
OUT O' SIGHT MOUSE AND RAT TRAPS.



Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed—in fact, any kind of mice and rats, "as quick as you can set the trap." It's simply immense. **Price, No. 1, for mice,** 10c each; 3 for 25c; 6 for 40c; 12 for 75c. Postpaid.

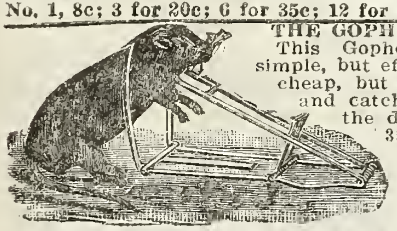
Price, No. 2, for rats, 15c each; 6 for 75c; 12 for $1.25. Postage on each, 8c.

THE ELI MOUSE TRAP.



Something new. Equal, and by many thought superior to "Out O' Sight." It is a regular wholesale mousekiller! You will like it! **Price: No. 1, 8c; 3 for 20c; 6 for 35c; 12 for 65c, pospd.**

THE GOPHER TRAP.



This Gopher Trap is simple, but effective; it is cheap, but sure to kill and catches them by the dozen. Each, 35c, postpaid; 3 for $1.00.

THE REDDICK MOLE TRAP.

A great invention at a very low price. No mole can pass under this splendid trap and live. Price, each, 75c; 3 for $2.

THE ELI RAT TRAP.

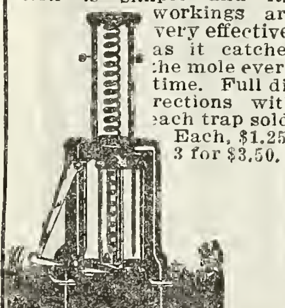
Twelve cents each, 3 for 30c; 6 for 55c. Postage on each, 6c.

OUT O' SIGHT MOLE TRAP.

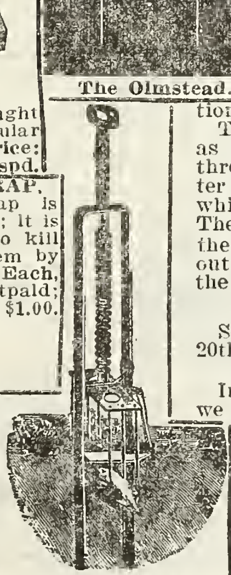
Just as effective as the mouse trap. It's cheap, good and strong. Each, 75c, post'p.

OLMSTEAD MOLE TRAP

This is the only perfect trap we have ever found. Its construction is simple and its workings are very effective, as it catches the mole every time. Full directions with each trap sold. Each, $1.25; 3 for $3.50.



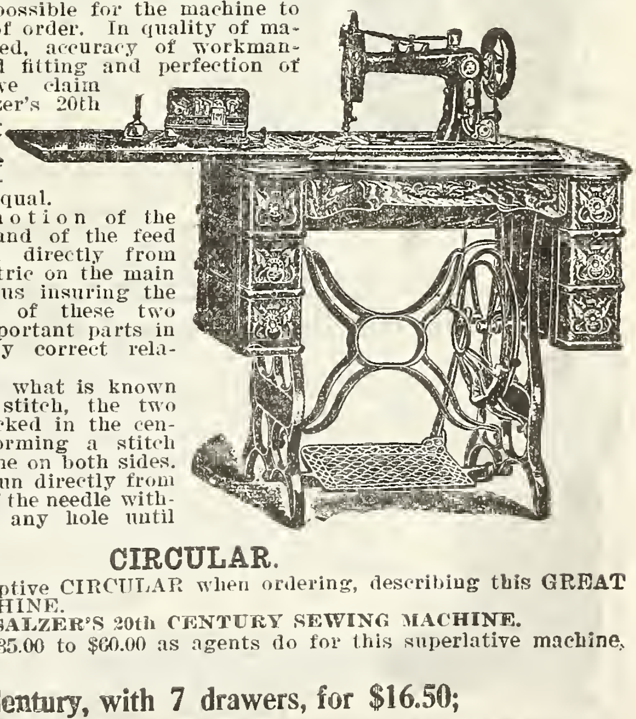
The Olmstead.



The Reddick, Each 75c.

Salzer's 20th Century Sewing Machine.

In the design of Salzer's 20th CENTURY every latest improvement and up-to-date feature is embodied, and above all, the machine is peculiarly simple, thus insuring ease of running and great durability, rendering it almost impossible for the machine to get out of order. In quality of material used, accuracy of workmanship, and fitting and perfection of finish, we claim that Salzer's 20th CENTURY Machine is without an equal.



The motion of the shuttle and of the feed is taken directly from an eccentric on the main shaft, thus insuring the working of these two most important parts in absolutely correct relation with each other.

The Machine makes what is known as the double lock stitch, the two threads being interlocked in the center of the goods, forming a stitch which appears the same on both sides. The upper thread is run directly from the spool to the eye of the needle without passing through any hole until the needle is reached.

CIRCULAR.

Send for full descriptive CIRCULAR when ordering, describing this GREAT 20th CENTURY MACHINE.

PRICE OF SALZER'S 20th CENTURY SEWING MACHINE.

Instead of asking $35.00 to $60.00 as agents do for this superlative machine, we offer:

Salzer's 20th Century, with 7 drawers, for $16.50;

Salzer's 20th Century, with 5 drawers, for $15.90;

Salzer's 20th Century, with 3 drawers for $15.40.

Salzer's 20th Century Sewing Machine with Drop Head Stand, $1.00 higher for each Machine.

PREMIUMS.

Any person buying Flower, Vegetable and Garden Seeds, Plants, Roses, Nursery Stock, etc., from pages 4 to 86 is entitled to the premium seeds found on page 1, as these premiums are allowed gladly on all orders for above stock taken from our catalogue from pages 4 to 86 inclusive. ☞ **Collections, Estimated lists and Bargain Seeds are net and not entitled to premiums.** ☜

But on farm seeds it is different. The margin on many of them is so very small that we cannot afford to give a premium unless the order is large, hence no premium on farm seeds can be entertained unless the order amounts to **$7.50 or more.**

OUR PREMIUMS ON FARM SEEDS ARE GIVEN

as follows: The price of **Farm Seeds is strictly net** and yet in order to induce you to see your neighbors and make your orders for farm seeds large, we give premiums as are found on pages 139 and 140 of this catalogue. These premiums are given on farm seeds found on pages 88 to 112 inclusive and potatoes on pages 126 to 131 inclusive, but not on **Clovers, Grasses and Tools which are listed Net.**

YOU CAN TAKE YOUR OWN TIME.

Let us take it for granted that you are striving to win the Rocker requiring $35 in orders. Now you can take your own time in sending in these orders during the year 1911 so long as they will come in by Dec. 20, 1911. After that no further premiums on 1911 orders will be recognized. Whenever you send in an order state on same that you are striving to win a premium that you may select later.

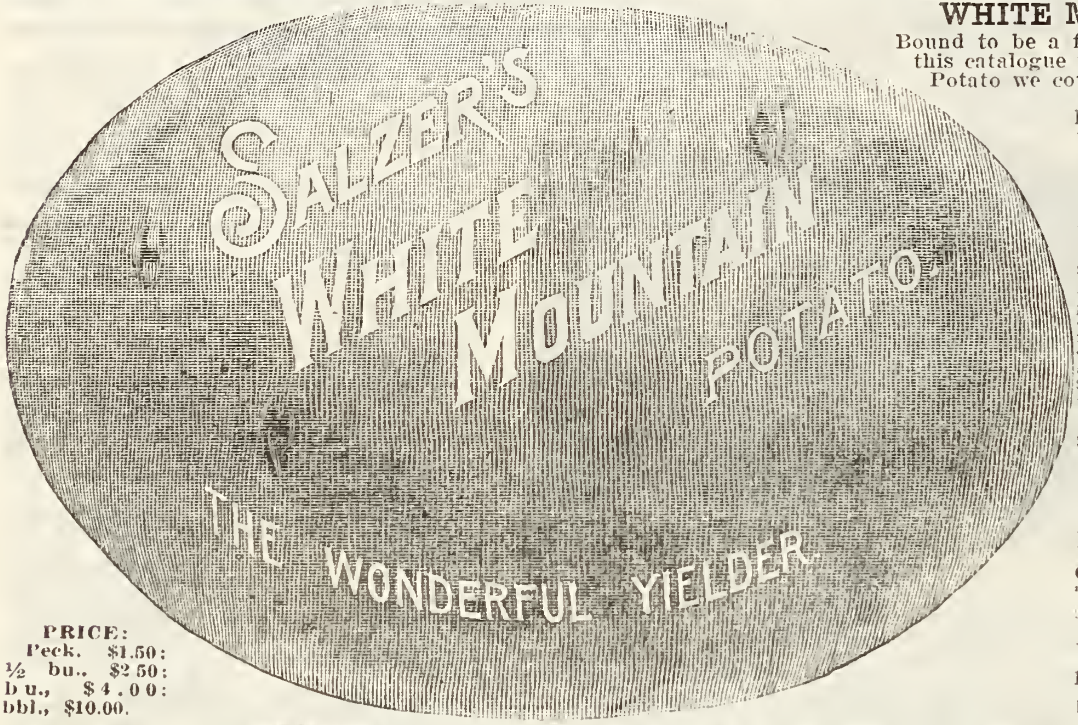
No premiums are given on figured bills or special estimates nor on clovers, timothy, grasses and tools. In other words no premium can be allowed on clovers and grasses from pages 113 to 125 inclusive and on tools from pages 132 to 138.

Please remember, Farm Seeds from pages 88 to 112 and 126 to 131 only are the ones entitled **to premiums found** on pages 139 and 140.

You will be surprised how easy it is to get up a club order for $35.00 and win the Solid Comfort Rocker for your good wife or an order for $30.00 will win the great farm bell!

A few evenings among your neighboring farmers will give you sufficient orders to get above and other splendid things free.

WHITE MOUNTAIN POTATO.



PRICE:
Peck. $1.50; ½ bu., $2.50; bu., $4.00; bbl., $10.00.

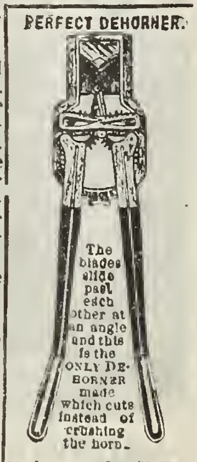
Bound to be a famous potato. If we used forty pages of this catalogue to describe the merits of this splendid new Potato we could not begin to do justice to same. It is one of the finest, white, heavy yielding potatoes we have ever seen. It is a perfect beauty and a wonderful yielder. The potato tubers are unusually uniform and astonishingly fine this year.

This potato can only be shipped after the weather is sufficiently warm, beginning usually the latter part of March. Nothing you have ever received will give you more genuine satisfaction than this potato. **Price: Bu., $4.00; per 100 lbs., $6.00; bbl., $10.00.**

AS A PREMIUM.

We give this great potato as a premium on all Farm Seed orders except Clovers, Grasses and Tools—but only on larger orders, thus:

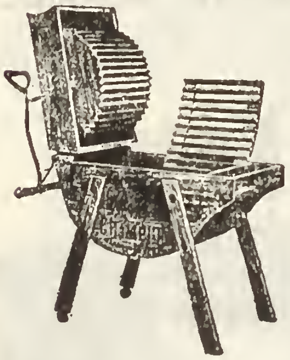
1 Bu. given free with a $25 order.
100 Lbs. " " " " 35 "
1 Bbl. " " " " 50 "


PERFECT DEHORNER.
The blades slide past each other at an angle and this is the ONLY DEHORNER made which cuts instead of crushing the horn.

Price each, $5.50.

(Also given as premium with a $50.00 order.)

THE NEW IMPROVED STANDARD CHAMPION WASHER.



Last year, we omitted the Washing Machine from our catalogue and there came a general call from our thousands of patrons throughout the United States for a Washer. We are offering this year The New Improved Standard Champion Washer and at the same time, giving same as a premium.

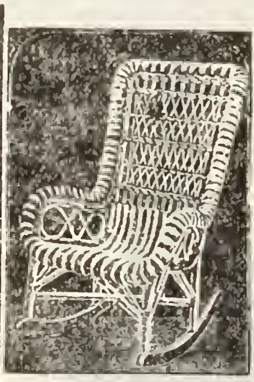
It is made of Louisiana Red Cypress and is warranted to give satisfaction. It washes easily, rapidly and with great satisfaction.

Price: No. 1, capacity, 10 shirts or other garments of equal size, $5.50; No. 2, capacity, 12 shirts or other garments of equal size, $6.25.

Premium.

No. 1 is given as a premium for a $42.50 order. No. 2 is given as a premium for a $47.50 order.

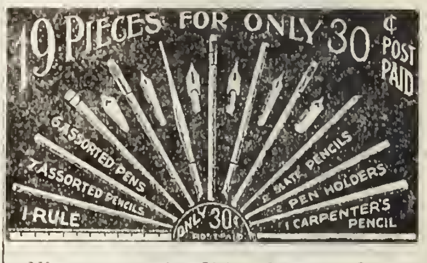
Write for full descriptive circular describing other Washers.



The Solid Comfort Rocker.

This splendidly built Rattan Rocker we give free with each order for $35.00. The rocker is worth $6.00 in any market. **Our Cash Price, $4.00.**

☞Given with a $35.00 order.



Nineteen splendid pieces. Lead pencils of different styles. Penholders and Pens and a fine Ruler—just the thing for a city or farm school or home—all postpaid for only 30c.

Given with a $6.00 order.

Be the Best Dressed Woman in Your Locality.

Every woman wants to dress well. It is a duty she owes to herself to look as well as possible, but you know how difficult and expensive it is, especially if you live on a farm or in a village and small towns, to get dresses that entirely meet your expectation. They never quite come up to what you thought they would. They don't fit properly and entirely lack the style of the city-made garments.

Now, by our simple instruction we can quickly and cheaply teach you to make your own dresses just as you want them, in the latest mode, exactly as the famous and expensive city dressmakers would make them, but the cost will be even less than the dresses you now wear. You can make your own and children's clothes better than any dressmaker in your community. If you want to add to your present income we will teach you so you can make from $15.00 to $50.00 a week, no matter who you are or where you live, on a farm or in a town or city.

4000 GRADUATES PRAISE THE COLLEGE.

West Hoboken, N. J.

Dear Madam: I can't say enough in praise for the knowledge which I have received through your lessons. I have studied other systems, but none are as easy to master as yours. You make everything so easy for one, that one can't help but understand it. I am sincerely yours, Mrs. Kate Foster.

For further particulars, address:

WOMAN'S COLLEGE OF SCIENTIFIC DRESSMAKING, Woman's Bldg., La Crosse, Wis

☞We have completed arrangements with the Women's College of Scientific Dressmaking which makes it possible to give these grand instructions complete with an order for $135.00.☜

WICKS.

The "Marshall Process."

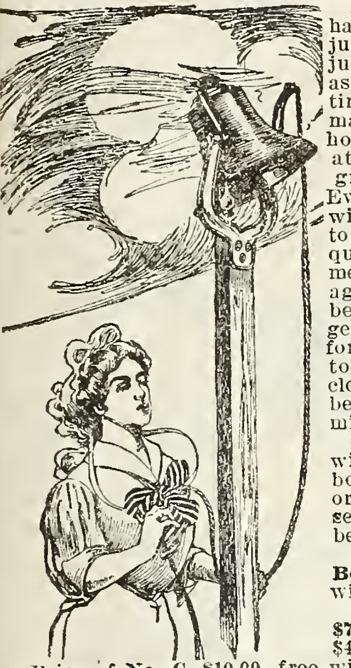
The Marshall Process Wicks are one of the greatest invention of the century.

Burns evenly. Never form crust. Never sputters. Never creeps. Never clogs. Never "smells." Requires little trimming. It is a non-conductor.

Prevents overheating. Burns oil freely. Perfectly odorless. Slow combustion. Highest illumination. Strong white light. Improves eyesight. Saves the temper. Makes home bright. Price per dozen, 25c.

Assorted Wicks as a premium.

A $4.00 Farm Seed order gets 2 doz.
A $6.00 Farm Seed order gets 4 doz.
A $8.00 Farm Seed order gets 6 doz.



"OUR PREMIUM BELL."

It is just the thing you have been looking for, just the thing you want, just the thing you need, as it is a great saving of time and a saving of many a step to the good housewife and the folks at home. It is a great convenience. Every farmhouse will find a bell to call their help quickly of tremendous advantage. Here is a bell that you can get with little effort, with no cost to you, whose clear sound can be heard a full mile.

(An hour spent with your neighbors soliciting orders for our seeds earns the bell easily.)

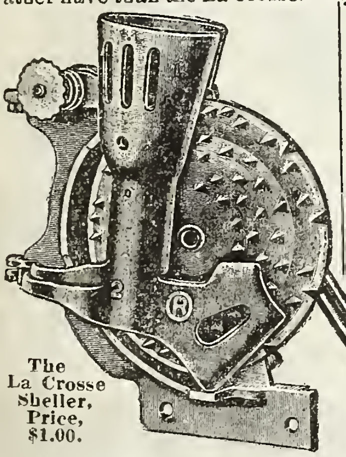
Price of No. A Bell $5.00, free with $30.00 order.

Price of No. B $7.50, free with $40.00 order.

Price of No. C, $10.00, free with $50 order.

THE LA CROSSE CORN SHELLER.

A boy or man, with one hour's practice can shell a bushel of corn in 3½ minutes, but is good all day long for about 8 bushels per hour. It is a magnificent machine throughout. We have never known one to get out of order. We know of no sheller at twice the price that we would rather have than the La Crosse. Each $1 00



The La Crosse Sheller, Price, $1.00.

☞Given free with $8.50 order.
"Butter attachment" 25c extra
"Pop Corn attachment" 20c extra
Sheller with either attachment given with a $12.00 order as premium.

CYCLONE CORN SHELLER.

It's cheap, simple, effective. With a little practice a boy or man can shell a bushel of corn in 4 minutes. Each, $1.25. ☞Given as a premium on a $10 order.

THE BALL BEARING SHELLER

The latest improvements in corn shellers. Each, $1.95.

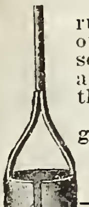
STAR POST HOLE AUGER.☞

The dirt is loosened by the tines, which run under the auger, and passes up on top of the disc; the shank of the auger is square, making a round hole in the dirt and breaking the suction, and permitting the auger to be lifted freely.

Successfully handles all kinds of dirt or gravel.

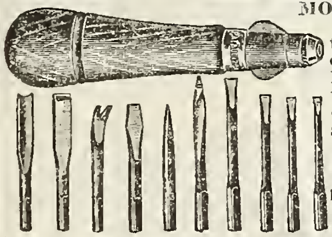
Price, 6-inch, 90c; 8-inch, $1.00.

The 6-inch given free with a $7.50 order.
The 8-inch given free with an $8.50 order.



☞POST HOLE DIGGER.

Thousands of these Round Post Hole Diggers are sold annually. **Price 90c each.** Given free with a $7.50 order.



MODEL TOOL HOLDER.

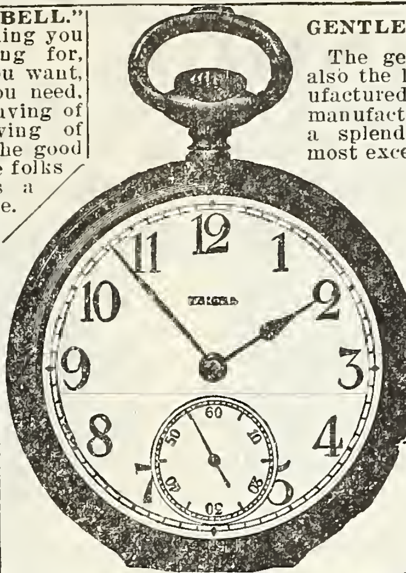
This set of tools and tool holder is something of great value, neat, handy and complete, always ready, no time lost or wasted looking for screw-driver, tack puller, gimlet, saw, chisel, awls, etc.

Tools are warranted the highest grade cast steel.

Price $1.00. Given free with an order for $10.

CHRISTIE KITCHEN SET NO. 1.

The Christie Kitchen Set is immensely popular, sells at sight, contains 1 splendid bread knife, 1 cake knife and 1 paring knife. Price, 45c; given with a $10.00 order. Buckeye Set, wooden handles, 60c; given with a $11.00 order.

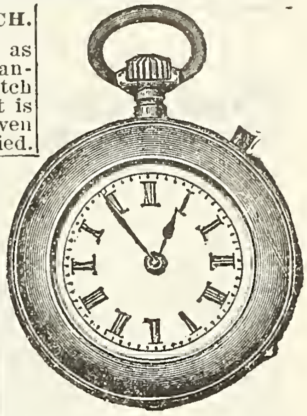


GENTLEMAN'S GUN METAL WATCH.

The gentleman's gun metal watch, as also the ladies' gun metal watch, is manufactured by one of the largest watch manufacturers of the United States. It is a splendid time-keeper and has given most excellent satisfaction wherever tried.

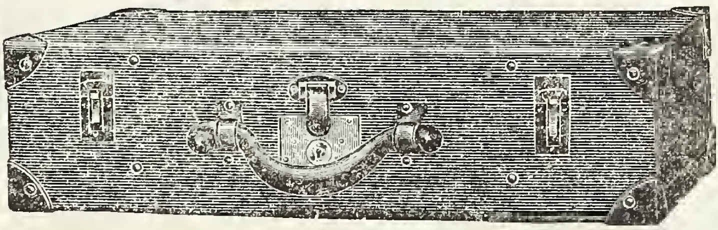
We know that same will please our customers and that this premium will be hailed with delight by thousands of our friends. Thin model; open face, stem wind and set with jeweled movement; fine enameled dial; assorted Roman or Arabic figures.

☞Given with a $25.00 order.



LADIES' GUN METAL WATCH.

Extra small size, open face, stem wind and set, with jeweled movement, dustproof, cap covering movement, preventing dust and dampness from entry; fine fancy enameled dial. **Good time pieces. ☞ Given with a $22.50 order.**

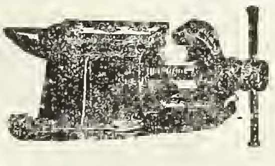


HERE IS SOMETHING WE ALL NEED.

A Chocolate Colored Suit Case. Made of rubber cloth, with steel frame, leather corners, brass plate lock and bolts, cloth lined and straps in body. A good comfortable size, being 24 inches long.

Regular retail price $3.50. This Suit Case is given as premium on a $16.50 order.

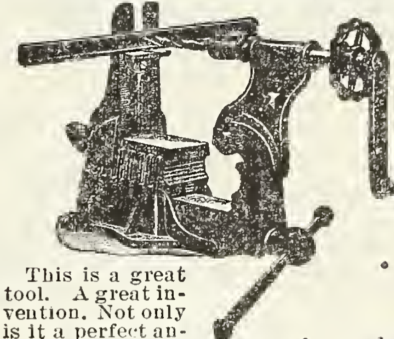
Combined Anvil, Vise and Pipeholder.



Greatest tool for the farmer out. It's worth money for every farmer, as mending and repairing always costs money. Made of cast iron with hardened, polished face. Size 3x7½ inches. Size of screw, ⅞ inch. Jaws open 4½ inches. The pipe jaws are a valuable feature. A handy tool for repairing. **Price only $2.50.** Given with a $15.00 order.

Star Anvil, Vise and Pipe Holder.

(With Drill Attachment.)



This is a great tool. A great invention. Not only is it a perfect anvil and splendid vise and wonderful pipe holder, but with it, it has the drill attachment, which is often needed by the farmer. Drill attachment can be easily removed. **Price of 50 lb. Anvil, Vise and Pipe Holder, $3.50; with drill attachment, $4.60.**

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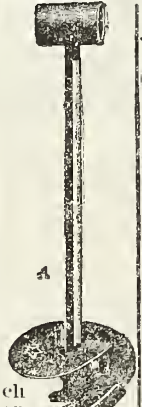

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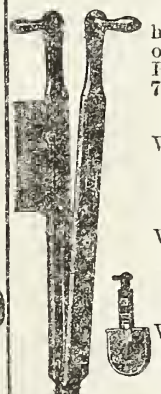

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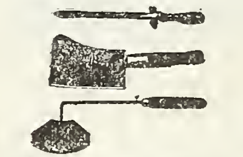

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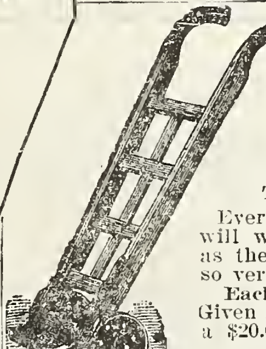

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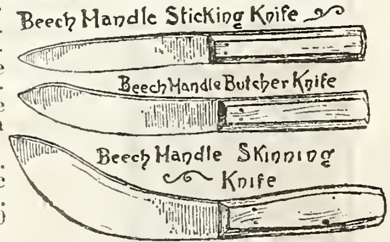
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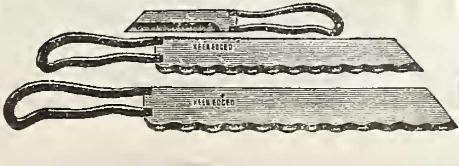
Beech Handle Skinning Knife

CHRISTIE KITCHEN SET.



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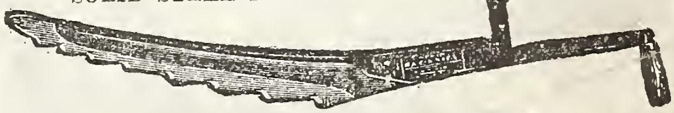

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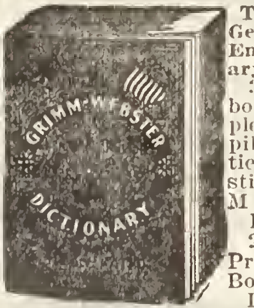

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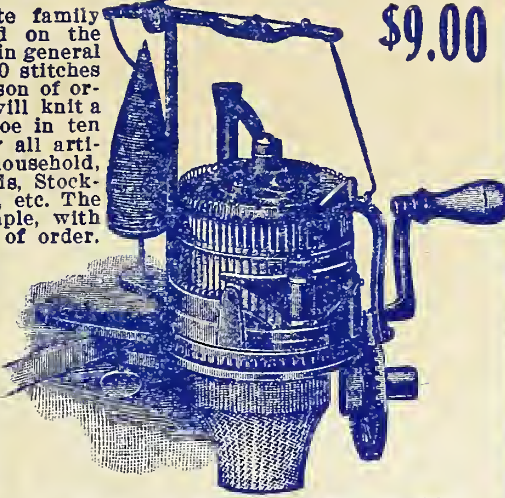

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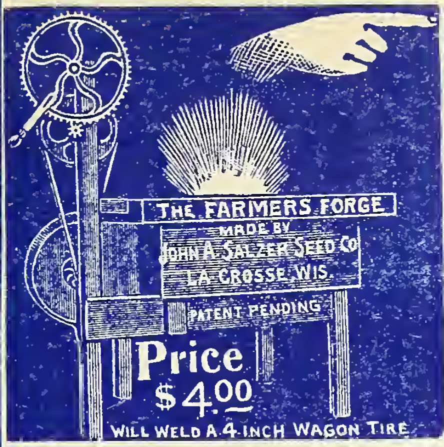

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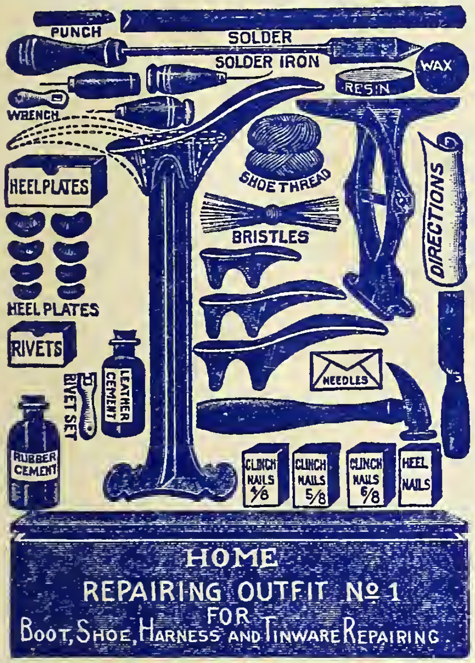

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1 Stabbing Awl.
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1 Ball Shoe Wax.
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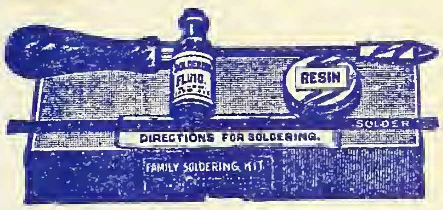

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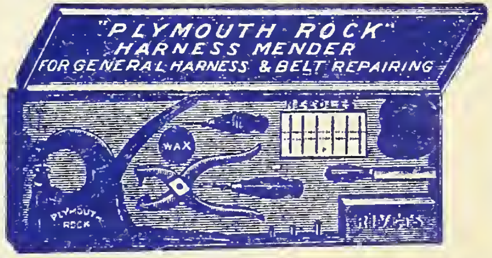

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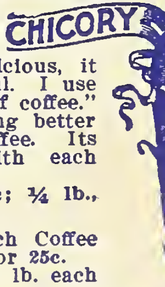

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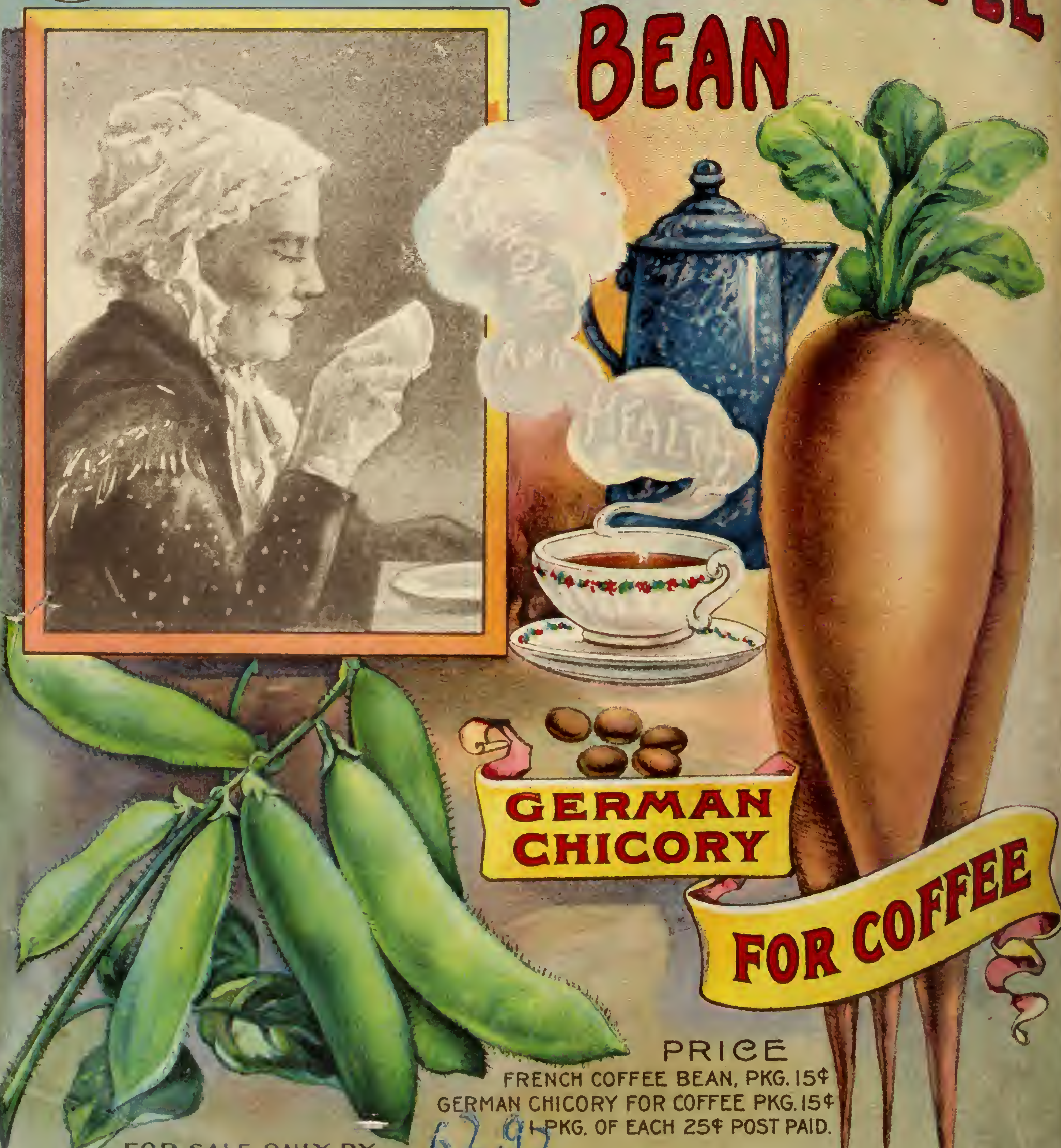

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